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Travel Daily

First with the news

Thursday 5th October 2017





Win \$100k with RCL

ROYAL Caribbean International, Azamara Club Cruises and Celebrity Cruises are offering travel agents the opportunity to "play to win \$100,000" as part of a major Plan a Cruise Month promotion launching today.

There are also instant prizes and a host of bonus offers including US\$100 onboard credits for bookings via agents, and special savings across all three brands.

See the cover page for details.

Daydream plots relaunch

DAYDREAM Island Resort & Spa in the Whitsundays has relocated its sales & marketing operations from Brisbane to Sydney as it prepares for its forthcoming \$65 million redevelopment project.

The property has been closed since it was hit by Cyclone Debbie earlier this year (TD 31 Mar), with its owners deciding to bring forward the huge upgrade as a result of the shutdown.

Jayson Heron has been named as Daydream's new director of sales & marketing, joining the resort from his previous director of sales role at The Star Sydney.

He has also previously worked with Hilton and Crown Resorts, and said he was thrilled to lead the Daydream sales & marketing team and develop relationships

with key industry partners.

Daydream Island gm Dawson Tang said it was anticipated that the refurbished resort would be opening for guests in late 2018.

Major works to be undertaken include redevelopment of the arrivals pavilion, reception, main atrium, bar and restaurants, plus the addition of a new Asianinspired eatery, expansion of conference facilities and upgrades to all room types.

Today's issue of TD

Travel Daily today has eight pages of news plus a front cover page from Royal Caribbean Cruise Line and full pages from:

- Consolidated/SQ promo
- AA Appointments jobs

SQ Europe incentive

TRAVEL consultants who book Singapore Airlines flights through Consolidated Travel will be in the running to win a range of prepaid cash cards, as part of a promotion for bookings to Europe between 03 Oct and 03 Nov 2017.

Prizes will be awarded to the top seller and the most improved seller, with the top five winners to share in a \$7,000 prize pool.

For more information see page nine of today's Travel Daily.





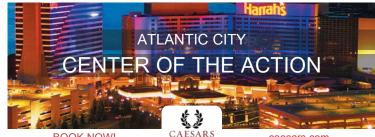












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AccorHotels seals Orient Express deal

ACCORHOTELS has announced the acquisition of 50% of the iconic Orient Express brand from French rail operator SNCF, and intends to develop a "new collection of prestigious hotels" under the Orient Express banner.

SNCF and AccorHotels will collaborate on the project, which will continue the legacy of the legendary Orient Express train journey which connected Paris and Istanbul for almost a century.

Seven historic restored vintage rail cars will remain within SNCF's ownership but will be operated by Orient Express for private journeys and events.

AccorHotels chairman & ceo Sebastien Bazin said the partnership "cements the alliance of two major French players in the world of travel...giving fresh impetus and international standing to an historic and world-renowned brand".

Oz cruising cracks \$5b

CRUISE tourism contributed \$5.3b to the Australian economy in 2016/17, new figures show.

Cruise Lines Int'l Association (CLIA) Australasia yesterday launched its *Cruise Tourism's Contribution to the Australian Economy 2016-17* report, highlighting the output of the industry and its potential.

The period marked the first time the value of the cruise industry surpassed \$5b, signalling a 15.4% hike on last year's numbers.

While most areas of the report showed positive signs, the rise has eased on the 27% growth recorded the previous year.

NSW remained the top state, claiming 58% of the industry's contribution, but its share had dropped 10% in two years, due to Sydney reaching capacity.

Qld's share of the market remained steady, from 21.3% in 2015/16 to 21.1% in 2016/17, followed by Vic which made a small slide from 7.6% to 7.3%.

The remaining states, although making up a small percentage in market share, experienced huge growth in economic output.

Tas saw a colossal 138% jump, while WA leaped 103.9%, SA was up 93.1% and NT by 41.3%.

The sluggish growth of NSW prompted the industry to reiterate calls for a solution to Sydney's infrastructure crisis.

Steve Odell, chairman CLIA Australasia, emphasised Australia is well placed to benefit from the emerging Asian market as it offers alternate seasonal deployment.

"We can only capitalise on the opportunity if there is somewhere to park the ships," he said, adding "the Australian cruise industry will continue to grow but we need to get the infrastructure equation right.

Colosseum expands

VISITORS to Rome's iconic Colosseum will be able to access newly opened areas on the fourth and fifth levels of the ancient monument, which are opening for guided tours from 01 Nov.

The newly restored parts of the Colosseum include a connecting hallway which has never before been open to tourists.

The higher level "cheap seats" during ancient Roman times offer a spectacular viewpoint of surrounding spots including the Colosseum itself, the Roman Forum and the Palatine Hill.

DL revamps Europe

DELTA Air Lines will cease operations from New York JFK to Moscow and Stockholm, as part of a reshuffle which will also see the suspension of seasonal flights from Philadelphia to London and Paris in favour of LAX non-stops to Paris and Amsterdam.





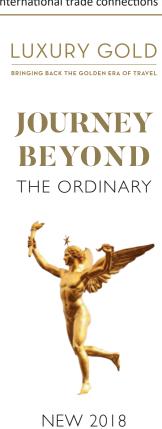




Youth travel expo to Aus

AUSTRALIA has been announced as the host nation for next year's World Youth Student and Educational (WYSE) Travel Confederation, which will take place in Sydney 08-10 May.

WYSE Travel Confederation has formed a partnership with Destination NSW to deliver a "unique trade event aimed at supporting the Australian youth travel trade to develop vital international trade connections".



WORLDWIDE

COLLECTION

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The three-day program will include pre-scheduled workshop appointments between about 30 international buyers and 60 Australian suppliers of backpacker, youth, adventure and education products and

There will also be a full day conference, familiarisations and networking events, with WYSE Exchange Australia to sit alongside the Backpacker Operators Association of NSW's annual BOA Ball.

The announcement came during last week's 2017 World Youth and Student Travel Conference in Montreal, Canada which saw a 39-strong delegation of Australian operators showcasing their wares to the global youth travel sector.

During the year to 30 Jun, youth arrivals into Australia increased 8.6% to 2.1 million, with a 12.2% increase in youth visitor spending to \$18.7 billion.

QF adding Cyprus and Malta c'shares

THE Australian Government has concluded new Air Service Agreements with Cyprus and Italy, with the updates set to see the Qantas code added to Emirates-operated flights to Larnaca, Malta and Bologna.

The QF codeshare sectors are on sale now for flights from 29 Oct, and include daily flights from Dubai to Bologna (EK93/94), daily flights from Dubai to Larnaca (EK109/110) and daily flights onward from Larnaca to Malta and vice versa, which can only be sold as Australia-Dubai-Malta.

See gantas.com/agents.

Silversea Last Minute Industry Rates! 01DEC17 - Silver Discoverer 9 Nights Singapore to Phuket. Explorer Suite from \$9,600* \$3,700* pp AUD including taxes & port charges.

*Conditions Apply. **\$SILVERSEA**



For more details visit www.travelclub.com.au

NFS Canada/Alaska

NATURAL Focus Safaris has released its 2018 Canada & Alaska brochure, expanding its selection of small ship adventure cruises in the Inside Passage.

There are also additional bear lodges in some of Alaska's most untouched wildernesses, plus more back country accommodation options in Denali National Park.

Call 1300 363 302 for more info.

New JQ trade site

JETSTAR has updated its Agent Hub, which features a new look and feel along with product enhancements such as the new FlexiBiz bundle (TD yesterday).

Existing login credentials can be used to access the site - to become a registered agent see jetstar.com/au/en/travel-agents.



Window Seat

A 59-YEAR-OLD tourist from Romania has escaped unscathed after clinging to the outside of a high-speed train for about 20km because he had disembarked without taking his luggage.

The hapless traveller realised he had left his bag on board in Bielefeld, northern Germany, and leapt onto a ledge on the side of the train as it slid out of the station and accelerated to about 160km/h.

Luckily the driver was alerted to his presence and managed to stop the train at the next station.

The man collected his bag and continued his journey "after thanking the rail personnel for the fact he is still alive".



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Travel Daily

Thursday 5th October 2017

Avis scholarship

AGENTS have until close of business on Mon to apply for this year's Avis Travel Agent Scholarship, with finalists to be announced on 26 Oct.

To take part, consultants need to visit www.avisscholarship.com and answer a series of questions.

This year's scholarship is focussed on innovation, with judges looking for agents who are finding new ways to deliver customer experience.

Gorilla price hike

BENCH Africa reports the Uganda Wildlife Authority has increased the price of gorilla permits in the low season from US\$450 to US\$600, bringing them into line with high season rates.

The move follows a decision by Rwanda to increase gorilla expedition fees to US\$1,500.

The fees contribute to gorilla conservation and local community development.

Larmont Syd debut

SYDNEY will welcome its newest five-star boutique hotel on Mon when the Larmont Sydney by Lancemore opens its doors in Potts Point.

Billed as a combination of European luxury and Scandinavian simplicity, the property features 103 rooms and suites across seven floors, with views of the city and harbour.

Designed by architects Hassel Studio, the hotel offers Apple TV with Netflix, as well as mini bars stocked with Dom Perignon and wines rated 93+ by Australian critic James Halliday.

Air Zimbabwe ban

AIR Zimbabwe has been refused permission to operate flights to the EU over safety compliance concerns, prompting a warning from DFAT.

Australian embassy staff will not be permitted to fly with the Zimbabwean carrier.

Tussauds reveals virtual Matty

MADAME Tussauds has launched its first "augmented reality" experience in Sydney featuring reality TV star Matty J.

VIP guests were offered the first chance to pose and interact with *The Bachelor* man of the moment last night in a virtual simulation, showcasing cutting-edge immersive technology and exceptional realism.

Mark Connelly, general manager of Madame
Tussauds Sydney, told *TD* the new attraction was just the beginning of a push into smart technology.

"As you can see from tonight, everyone is loving our new technology and really enjoying the experience so we definitely plan on enhancing more attractions down the track through leading edge technology," Connelly said.

"We don't do hard numbers but we are certainly expecting to see an increase in visitors to see this exhibit and we've had a fairly significant outdoor media campaign driving that and we will continue to roll that out in the coming months."





As for the man himself, Matty J was on hand to help launch his virtual projection, taking time out to pose for photos with guests.

Matty is **pictured** helping to kick off celebrations last night, with Connelly inset.



itravel makes a splash



ITRAVEL agents spent last month in all parts of the world, taking part in three famils.

Agents travelled to West Hollywood and San Diego in the United States, Xi'an and Zhangiiaiie in China and another group cruised the Mekong River in Cambodia and Vietnam.

The California group stayed at Ramada Plaza in Los Angeles and visited Universal Studios and shopped until they dropped at Citadel Outlets.

In San Deigo the group dined with the Orcas at Sea World and visited the San Diego Zoo.

In China, itravel agents explored

the agent city of Xi'an where they visited the Terracotta Warriors.

The group also had a reception for Australian tourists with Wendy Wu Tours before braving the heights of Tianmen Mountain.

Several itravel agents cruised the Mekong River on board CroisiEurope Cruises' RV Indochine II, taking in sites including Phnom Penh.

Pictured at SeaWorld in San Diego, California are: Kylie Amos, Pamela Goldsbro, Annalee Ilievski, Nina Moussalli, Marissa Catanzariti, Kristy Te Hira, Sharee Burgess, Lyndall Collins, Teresa Christopher and Madeleine Carty.



Thursday 5th October 2017

Int'l pax up 3.9%

AUSTRALIA'S int'l passenger numbers were up 3.9% to 3.5 million in Jul, compared to the same month last year.

Latest BITRE stats show Qantas increased its market share as the largest carrier from 15.9% in Jun to 16.2% in Jul.

Jetstar was the second largest on 9.2%, followed by EK and SQ.

QF had the highest inbound seat utilisation with its UK flights on 94.9%, while JQ had the highest outbound on 93.2% to Indonesia.

VA's new MEL-HKG route had an outbound seat utilisation rate of 61.4% & 88.4% on inbound flights.

Falls swansong

FALLS Creek will wrap up the ski season on Sun with a family fun day to farewell a record year.

The Victorian resort will auction off 40 Eagle Chairs, hold an Amazing Race comp, as well as many other activities.

CLICK HERE for more info.

Myanmar appeal

INTREPID Travel has launched a Myanmar Emergency Appeal through its charitable foundation to support the work of Red Cross in the country.

The fund is helping hundreds of thousands of people seeking refuge from violence in the Rakhine State.

The Intrepid Foundation will match all donations up to a total of \$20,000.

CLICK HERE to donate.

Inca Trail tix on sale

G ADVENTURES is advising agents and travellers to secure their spots on the Inca Trail in Peru before all permits sell out.

The Peruvian Govt will put a fixed number of hiking permits on sale today, and G Adventures warns it cannot hold permits for unconfirmed travellers.

The operator offers 29 different itineraries in and around the Inca Trail from \$1,449 per person.



* Book until 31 October 2017. Fares quoted above are for departures from Perth. Economy Class fares are for departures between 13 January 2018 – 31 March 2018. Other sale fares are also available for departures from 1 April 2018 – 26 September 2018. Business Class fares are for travel between 1 April 2018 – 26 September 2018. Other sale fares are available for travel from 13 January 2018 – 31 March 2018. Other sale fares are available from Sydney, Melbourne, Adelaide, and Canberra. Fares may vary due to currency fluctuations. Seasonal surcharges, weekend surcharges, and blackout periods may apply. For all other terms and conditions please review at time of booking. Canberra flights start 13 February 2018.



Crystal '19 release

CRYSTAL River Cruises has released additional 2019 voyages, with more seven-day options alongside the line's longer itineraries of 10 to 16 days.

New options include a sevenday Wonders of the Danube cruise between the Austrian city of Linz and Budapest, plus a seven-day Danube Dreams and Discoveries round trip from Vienna to Slovakia and Hungary.

Also new is a seven-day Magnificent Christmas Markets cruise from Passau to Budapest.

Finnair new routes

FINNAIR will add new routes from Helsinki to the Norwegian regional gateways of Bergen and Tromso from May next year.

The services - weekly to Tromso and six-weekly to Bergen - will connect with Finnair's Asian network and be operated by regional partner Wideroe.

Hotel scholarship

THE Australian Hotels Association is offering a NSW scholarship in conjunction with Torrens University's Blue Mountains International Hotel Management School.

Applications are now open for the scholarship, which involves a grant of \$20,000 to fund a 2.5year Bachelor of Business (Int'l Hotel and Resort Management).

Applications close 16 Oct - visit www.ahansw.com.au for details.

Sculpture birthday

SCULPTURE by the Sea Bondi will celebrate its 21st birthday when it kicks off this month.

The free event is expected to attract more than half a million visitors between 19 Oct and 05 Nov, with works by 100 Australian and international artists arranged along 2km of Sydney's coastline.

This year includes a Sydney Sculpture Conference on 02 Nov.

Salary survey results are in



WA's NZ roadshow

WESTERN Australia will mount a roadshow in New Zealand in Nov, visiting Auckland, Hamilton, Wellington and Christchurch.

Workshops will include insight from Experience Perth, the Coral Coast, the WA North West, South West and the Golden Outback. CONGRATULATIONS to our Salary & Employment Survey winner Alex Linde from Infinity Holidays, South Brisbane, who was among almost 1,200 readers who took part in this year's study.

Linde, **pictured**, won a FitBit Alta fitness tracker for contributing and is looking forward to putting it through its paces.

The 2017 Salary & Employment Survey has provided a detailed picture of pay conditions in the travel industry, revealing which sectors offer the highest incomes and who's lagging behind.

It also shows which areas of the travel industry show the highest

staff satisfaction rates and what progress the industry has made on reducing the pay divide between men and women (the news isn't good).

Keep an eye on *Travel Daily* to find out more or pick up a copy of the Oct issue of *travelBulletin* for the full results.

Afterhours Corporate Travel Manager



After-hours service provider, 24x7 Solutions, has a unique opportunity for an experienced Afterhours Corporate Travel Manager to join its team on a part-time basis.

If you have been working as an Corporate Travel Manager this role is perfect for you.

- This role entails predominantly weekend work and some evening shifts.
- You must be willing to embrace additional shifts when needed. Shifts are scheduled on a rotational roster.
- You will need to be proficient in ticketing and re-issues.
- A positive attitude and strong work ethic will be highly desirable for this position.
- You are motivated to go above-and-beyond, think outside the square, multi-task and work in a high-pace environment while demonstrating high attention to detail.
- Extensive knowledge in at least two GDS systems is an advantage.
- A minimum of 5 years' experience as a Corporate Travel Consultant is required due to the variety and complexity of domestic and international client itineraries

Send your CV and covering letter to mena.clark@24x7solutions.com.au



Product Specialist

MSC Cruises Australia is looking for a Product Specialist based at the Sydney CBD head office.

The ideal candidate will:

- •Create compelling cruise offers and proactively drive marketing and sales
- ·Liase with the industry to increase business
- •Manage and analyse pricing to be in line with budget and forecast
- •Demonstrate a strong can-do attitude, work collaboratively with the Sales and Marketing teams and exhibit solid reporting skills which reveal improved sales

The successful candidate must have a minimum four years experience in the travel industry, exceptional attention to detail, sales knowledge, and the ability to work effectively as part of a team as well as independently, in a fast paced environment.

For further information and to submit your resume hr@msccruises.com.au



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Thai's A350 debut in MEL



THAI Airways this week celebrated the introduction of its A350 XWB on flights between Melbourne and Bangkok.

The new aircraft has been deployed to fly daily non-stop from Melbourne on the carrier's afternoon service in the first instance, replacing the outgoing Boeing 777 aircraft.

A total of 12 Airbus A350 XWB aircraft have been ordered by TG, chosen for its advanced technology and efficiency.

Plans are slated for a Melbourne evening flight to also operate from Feb, subject to confirmation, providing southern Australian pax

with two flights each day.

The new aircraft will boast a number of improvements including more stowage space.

The Thai Airways team is pictured marking the A350's first arrival in Melbourne.

Riverland park plan

DISCOVERY Parks has unveiled plans for a new water park by Barmera's Lake Bonney in the South Australian Riverland.

Discovery Parks - Lake Bonney is creating 16 new two-bedroom cabins that can accommodate up to six people.

Travel Daily

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IHG Germany

INTERCONTINENTAL Hotels

Group has continued its aggressive push on the German market by opening the Holiday Inn Express Cologne - City Centre, the largest hotel constructed under the brand in Europe.

The 323-room facility represents the 13th hotel signing in the country this year alone, with a further 46 properties already in the development pipeline.

The hotel will be supported by the local IHG team in Frankfurt.

Qatar's pink kits

QATAR Airways is offering its First and Business class pax pink amenity kits to support Breast Cancer Awareness Month.

The pink kits were designed by Italian luggage brand BRIC'S and will urge travellers to 'Think Pink!'

EK Japan milestone

EMIRATES is celebrating 15 years of flying passengers to the Japanese market.

The airline says it has transported more than 3.9 million travellers in that time, experiencing strong growth year on year.

EK says factors driving the increase include larger flight capacity through A380s and a good range of flexible flight times.

Air NZ fair coffee

AIR New Zealand has continued its move towards a sustainable image by introducing organic, fair trade coffee on board its flights.

Local business Hummingbird Coffee has been contracted to supply the premium beverage which will be available to pax later this month.

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As a QBT VIP consultant you will join a team that truly believes in delivering an exceptional professional service.

To apply please send your CV, quoting reference: G&EC-SYD to

careers@qbt.travel



SINGAPORE AIRLINES



Sales Executive - Permanent full time position

Singapore Airlines, one of the world's most respected travel brands, currently has the following opportunity for a highly motivated individual to join the Sydney sales team.

Reporting to the Agency Sales Manager NSW, the successful candidate will be responsible for:

- · Developing and implementing sales strategies to achieve revenue
- Sourcing new business opportunities and converting leads into sales
- Developing and managing relationships with key trade partners
- · Maintaining an accurate and ongoing sales pipeline
- · Completing reports on market activities
- · Representing the Company at seminars, conferences, product launches, trade and public expos

The successful candidate will need to demonstrate the following:

- Current sales experience with sound airline / industry knowledge
- Results driven and strong commercial acumen
- A business development background within the airline / travel industry will be an advantage
- Proactive with excellent communication skills and professional deportment
- · Strong organisation, planning and time management skills
- Proficient PC skills
- · Australian citizenship or Permanent Residency status
- · A current driver's license and own car

Qualified candidates are invited to submit their application by 5pm Thursday, 12 October 2017 to Michael Kirkby, Agency Sales Manager via email to: Charlotte_Koong@singaporeair.com.sg or by post to: Locked Bag A3008, Sydney South NSW 1235.

Only suitable candidates will be accorded an interview. All applications will be treated in strict confidence.



BNE pumps biofuel

BRISBANE Airport will offer sustainable aviation fuel under an agreement between Virgin Australia and US-based biofuel producer Gevo, supported by the Queensland Government.

The two-year trial will see Virgin Australia begin to use the "biojet" product before Christmas.

The renewable components of the fuel are created mostly from sugarcane products and agave and will be sourced from local Queensland providers.

Supplies will initially come from Gevo's Texas hydrocarbon plant.

Gevo has already provided test supplies of biojet to Alaska Airlines, the US Air Force, US Army and US Navy.

Aviation biofuels were approved for passenger flights in 2011.

Disney's Halloween

DISNEYLAND and Disney California Adventure are getting into the full swing of Halloween with an array of activities including its Halloween Screams Fireworks spectacular show.

Until 31 Oct, attractions including The Guardians of the Galaxy – Mission: BREAKOUT! have had spooky transformations. Disney will also stage a Mickey's Halloween Party.

Cebu fees in-built

CEBU Pacific will begin to integrate terminal fees into the cost of all airfares operating from airports managed by CAAP.

Flights including the Sydney to Manila service as well as flights to Palawan are part of the reforms.



Industry Appointments

WELCOME to Industry Appointments, Travel Daily's Thursday feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email appointments@traveldaily.com.au.

Qatar Airways has welcomed Alexandra Pisker to the role of Commercial Manager for Victoria and Tasmania, based in Melbourne. Pisker was most recently in charge of air strategy at APT.

Jayson Heron will join Daydream Island Resort and Spa as the property's new Director of Sales and Marketing. Heron will be based in Sydney and comes from The Star Sydney.

Crowne Plaza Surfers Paradise has announced the appointments of Steven Oakley as General Manager and Tasha Wade as Director of Sales and Marketing. Oakley was previously GM at QT Museum Wellington, NZ. Wade was most recently Business Development Director for IHG, Cluster Sales NSW / ACT.

Amy Moylan has been announced as General Manager of The Chen. Moylan joins the hotel after seven years of working across other Art Series Hotel Group properties in Victoria.

InterContinental Hotels Group has named Claire Bennett as Chief Marketing Officer, effective immediately. Bennett joins IHG after more than 10 years with American Express.

Adam Baker will join Air France KLM as the company's Account Manager for Victoria and Tasmania. Baker brings experience from Flight Centre, APT and Sportsnet Corporation to the role. He will report to Country Manager Quentin Voss.

Outrigger Enterprises Group has welcomed Michael Shaff as Vice President, Hotel Operations for Waikiki and Gaum. Shaff comes to Outrigger after serving at KSL Resorts for 14 years.

Win a trip to SABAH



Airlines, Sabah Tourism and giving travel agents the chance to win a trip to Sabah. Prize includes:

- Economy return airfares for
- Three nights accomodation at Sutera Harbour Magellan
- Cruise for 2

To win, send through a photo showing us why Royal Brunei Airlines and Sabah are your ideal escape?

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Alaskan heli-bike

TORDRILLO Mountain Lodge in Alaska has introduced America's first heli-biking activities.

Heli-biking will enable mountain bikers to access millions of acres of mountain terrain across the Tordrillo Mountain range.

Bikes are fitted to a special bike rack, located on the outside of the helicopter.

The activity is open to anyone who can ride a bike.

NRMA points offer

QANTAS Business Rewards members can now earn four Qantas Points per \$1 spent on NRMA roadside assistance for business vehicles.

Points can be earnt on passenger, light commercial and heavy commercial vehicles within a company's fleet.

Amsterdam 6-star

HOTEL TwentySeven, a six-star property in Amsterdam will open its doors at the end of Oct.

Located opposite the palace in Dam Square, the hotel has 16 suites, ranging from 45m² to 219m2, with the biggest suite having three bedrooms.

TwentySeven will also house the Bougainville restaurant.

Chiva does detox

CHIVA-SOM in Thailand has introduced its newest Speciality Retreat, Art of Detox.

The retreat will see guests presented with a fully-tailored dietary-focussed program that is customised to them.

A dedicated advisor will assist guests in discovering their ideal diet, while using herbal and nutritional supplements.

Travel Daily

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A GREAT WAY TO WIN!

Consolidated Travel and Singapore Airlines are giving you the opportunity to WIN prepaid cash cards for bookings to Europe ticketed between 03 October - 03 November 2017.

Prizes will be awarded to the Top Seller # & the Most Improved Seller*!

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2nd **\$2,000** Prize

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DEBIT CARD

DEBIT CARD

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5500

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CONDITIONS: Valid for tickets issued by Consolidated Travel or via Quikticket between 03 October - 03 November 2017 on SQ International itineraries ex Australia plated on SQ (618) ticket stock on the Consolidated Travel IATA only. #Top Seller: To qualify a 10% growth compared to the previous year is required. -Most improved Seller: To qualify a minimum of \$20,000 in net international sales is required plus 20% growth compared to the previous year. Child, Infant, Group, Sales, Wholesale and Cancelled or Refunded tickets are not eligible. Europe is defined as any countries west of Turkey, including Turkey. The prizes are open to all full time international selling agents only. Consolidated Travel and Singapore Airlines reserve the right to alter or cancel the promotion any time. It is a condition of accepting the prize that: the prize winning agency accepts any conditions of use of the various components of the prize. Prizes must be taken as stated and no compensation will be payable if a winning agency is unable to use a prize as stated. Receipt of a prize may have Fringe Benefits Tax (FBT) implications. To the extent that there is any FBT liability, this will be paid for by the employer of the recipient. The grossed-up value of a prize and any other Fringe benefits the recipient receives during the course of the FBT year may be reported on the recipient's annual PAYG Payment Summary as required by taxation law. All prizes include GST where applicable and taxes are included in the price of the ticket and land content. Consolidated Travel Group ABN 60 004 692 791. Date of issue 28 September 2017.







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Are you an innovative General Manager looking for a new challenge? Come join this growing hotel brand & be responsible for overseeing all hotel operations, lead the team with a focus on providing an exceptional guest experience & growing the bottom line. Experience as a GM in 4-5 star hotel is essential along with exceptional leadership, communication & interpersonal skills. Strong salary package on offer for the right candidate.

LOOKING FOR THAT SOMETHING DIFFERENT AREA MANAGER - NSW SYDNEY - SALARY PACKAGE TO \$85 PLUS CAR

Exclusive role to AA Appointments. This supplier to the Tourism Industry have a very rare opportunity for an area manager to join their team in NSW. This supplier has offices throughout NSW and you will be responsible for managing & developing a number of them to achieve top service and profitability. This will include training mentoring and managing staff to achieve this. Huge career opportunities available, great salary and company car.

AND THE WINNER IS BID MANAGER

SYDNEY-BASE SALARY TO \$95K + SUPER

Very rare opportunity with a leading TMC that is seeing extreme growth in 2017. They are looking for an experienced Bid Writer/Manager to join their team. You will have experience in a similar role and if you are Shipley trained this will be held in high regard. The office is located close to public transport and career progression is definitely something this company promotes. Please call us for more information.

CALLING ALL FINANCE SPECIALISTS

FINANCIAL CONTROLLER MELBOURNE – EXECUTIVE PACKAGE

Great new opportunity for an experienced Financial Controller to join this expanding hotel group. Working closely with the GM you will be responsible for all financials including month end reporting, P&L's, general ledger, budgeting and forecasting & other general financial tasks. Experience in a similar role a must along with relevant qualifications, strong communication, analytical & problem solving skills. Executive package on offer.

NEW ROLE

MANAGER – NATIONAL SUPPORT TEAM MELBOURNE - SALARY TO \$83K + BONUS + SUPER

Great role available for a sales administration manager looking to expand their career. This globally recognised company are looking for a strong manager to lead their support team to continually look at ways to improve processes and efficiencies to support their sales team. You will have a number of direct reports across the support area, a great salary is on offer including a strong incentive scheme plus super, please ring or email for more info.

EARN THE BIG BUCKS BUSINESS DEVELOPMENT MANAGER

SYD/MEL/WA – BIG BASE PLUS BIG BONUSES

Create a valued impression when you join this outstanding company. You will have experience in sourcing and winning new business, with great negotiation skills and a fantastic personality. Representing this well-known brand in the market you will be proud to be part of this vast organization, showing off your sales skills and getting new clients to sign on the dotted line. If you want to join a fast paced role with excellent progression then don't wait any longer and

STEP UP FROM TL TO HEAD OF OPERATIONS NSW OPERATIONS MANAGER or TEAM LEADER SYDNEY-BASE SALARY TO \$100K + SUPER = BONUS

Currently working for a Corporate TMC and thinking about a change? This company rarely recruits at this level which makes this all the more exciting. You will be managing a team of extremely talented corporate consultants on a very high demand account. We need someone extremely qualified in corporate travel, leadership is the key but someone who still understands how to consult is very important to this role. Call today to find out more.

NEW ROLE, NEW YOU!

DIRECTOR OF SALES MELBOURNE EXEC PKG + BONUS ++

We are looking for a DOSM who has experience working with 800+ rooms. Is this you? Join this dynamic leader to help them to develop & manage the sales team, implement sales strategies & campaigns across all segments, budgeting & forecasting all to maximise revenues. Executive salary package on offer. Experience as a Director of Sales, a track record leading a successful sales team along with great communication, presentation & negotiation skills required.

AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM

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