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Serko US launch

ONLINE travel booking and expense management firm Serko has announced the establishment of operations in America, along with the appointment of Richard Miller as gm of sales for the US.

Serko ceo Darrin Grafton said the NZ-listed company had set its sights on the northern hemisphere, with the aim of replicating its local model of providing "agile market developments, leading support services and state-of-the-art travel and expense technology".

He said some of Serko's existing reseller partners already had agreements in the northern hemisphere, and would shortly be able to roll out a "new and exciting solution that is already proven successful in Asia".

Miller joins Serko from his most recent role as gm of nuTravel, and also has an extensive career with American Express Travel where he worked in a range of leadership roles for over 30 years.

QF confirms 787 to JFK

QANTAS will operate its new Boeing 787-9 aircraft to New York as part of a reshuffle which will significantly improve the economics of the route.

Speaking in Seattle this morning where the carrier is taking delivery of the first of its new *Dreamliners*, ceo Alan Joyce confirmed the existing BNE-LAX-JFK sector currently operated using a 747 would instead utilise the new planes.

As with the existing service, the new 787 Los Angeles-New York sector will connect with QF's SYD-LAX and MEL-LAX flights.

The trans-Pacific Brisbane

service will be the first to operate from the recently announced 787 base at BNE (**TD** 30 Aug).

Joyce wouldn't be drawn on additional destinations ex BNE, but confirmed the carrier was continuing to evaluate options.

A QF spokesperson told **TD** that ex BNE the 787 is capable of flying non-stop to destinations such as Seattle, Chicago and San Francisco in the USA as well as Vancouver and ports in Asia.

The Brisbane-Los Angeles 787 is the third long-haul route to be confirmed for the new aircraft, alongside Melbourne-Los Angeles which debuts on 15 Dec, and the landmark non-stop Perth-London service which is scheduled to kick off on 24 Mar 2018.

The first Qantas 787 will arrive in Sydney this coming Fri.

Four of the new aircraft - half of the Qantas 787 fleet - will be based in Brisbane as they arrive in the second half of 2018.

Royal Caribbean to charge suppliers

A NUMBER of suppliers to Royal Caribbean Cruises are believed to be outraged after the company confirmed it would begin charging an annual fee.

The mandatory fee is based on prior year turnover, with the company saying it's due to a partnership with Dun & Bradstreet which manages the company's supplier registration and monitoring.

Suppliers are being advised that the fee will be automatically deducted from upcoming invoices in the form of a "Debit Memo".

Today's issue of TD

Travel Daily today has eight pages of news, including a photo page for **Celebrity Cruises** plus full pages from:

- Albatross Tours
- AA Appointments jobs

Back to Bhutan

ROYAL Bhutan Airlines (Drukair) has this month recommenced flights between Bangkok and Paro, with daily A319 operations providing access to the country's only international airport.

Drukair previously suspended its Bangkok flights in May 2016.



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AirAsia turns back

AN AIRASIA flight from Perth to Denpasar was forced to turn back yesterday after a loss of cabin pressure on board.

The flight landed without incident and passengers were rebooked on subsequent services, the *ABC* reports.

G Adv rebrands YOLO

THE "YOLO" youth product from G Adventures has been rebranded to the "more functional title" of "18-to-Thirtysomethings".

G Adventures said the switch was to make it clear to travellers what age bracket the tour style was designed for, as well as "to align with a growing segment within the business".

"With the growing demand for this style of tour, we wanted to move towards a name that was functional, simple and straightforward," said Bruce Poon Tip, the brand's owner & founder. "As well as that, the term 'YOLO' was also starting to feel dated, so we felt now was the right time for a refresh."

The company has released eight new 18-to-Thirtysomethings tours for 2018 covering Japan and Southeast Asia.

The new additions include the six-day Japan on a Shoestring, priced from \$1,649, 34-day

Indonesia Adventure, from \$4,299 and eight-day Thailand Full Moon Party, from \$999.

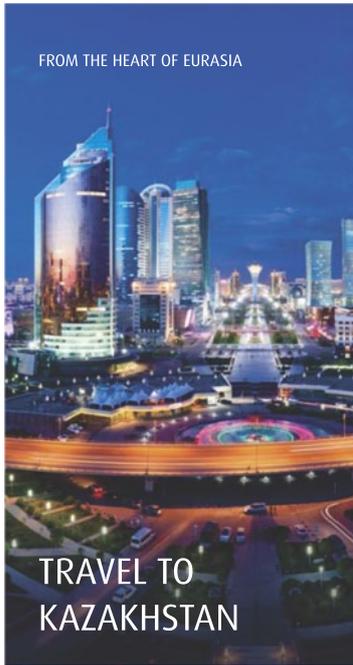
The 18-to-Thirtysomethings products start from \$88 per day and provide fast-paced tours designed for younger travellers which include stays at locally-owned accommodation.

CLICK HERE for more.

Seychelles warning

ENTRY to Seychelles from Madagascar is being restricted following a plague outbreak.

Travellers arriving or transiting through Seychelles from Madagascar will have the option to go back immediately or go into an isolation centre for six days.



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Syd hotel rates up

SYDNEY'S average hotel rate (ARR) was up nearly 9% in Q2 2017, despite an overall occupancy drop to 83.9%.

According to 4th Dimension analysis, Sydney visitors are unlikely to see a price reprieve in the short term due to an underlying supply issue.

Perth's ARR dropped 7.7% while Brisbane and Melbourne showed respective decreases of 2.3% and 1.9% during the same period.

Tramada NZ head

TRAMADA Systems has appointed Kaye Corrigan to the newly created role of market lead for New Zealand.

Corrigan was most recently key account manager at Amadeus and brings over 30 years of experience in the local travel industry to the role.

The company said the appointment recognised the NZ market as "a vibrant, unique market in its own right, and full of untapped potential".

MTA celeb line-up

MTA – Mobile Travel Agents has named *60 Minutes* presenter Allison Langdon as MC for its 2018 'Experience Shines' National Conference, which will be held 02-04 Mar.

Saroo Brierley, whose personal journey formed the basis of the movie *Lion*, has been revealed as the event's keynote speaker.

The conference will take place at the Surfers Paradise Marriott Resort & Spa.

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Travel Daily

Monday 16th October 2017



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US fire warning

SMARTTRAVELLER has advised Australian travellers in California to monitor local media and follow the instructions of local authorities, including any evacuation orders.

Wildfires continue to burn across parts of the US state.

MEL gets 1.5m seat boost

MELBOURNE Airport is on track to have added more than 1.5 million new international seats during 2017, having welcomed a string of new services including key routes from China.

At a Xiamen Airlines trade event in Melbourne last week, the airport's head of aviation - commercial, Ryan Both, said the carrier's Dec launch of Hangzhou flights would mark a significant milestone in the growth of international capacity.

"When we first welcomed Xiamen Airlines to Melbourne

Airport, with the launch of the Xiamen service in Jul of 2016, we were very confident that the Melbourne route would prove to be a successful one," Both said.

"It is very pleasing that Xiamen has achieved success in Melbourne, and that through our strong relationship we have been able to help Xiamen achieve the milestone of launching a second service," he said.

Other major new MEL services have been added this year by Tianjin Airlines, China Southern, Sri Lankan, Qatar Airways, Singapore Airlines and LATAM, as well as Qantas, Virgin and Jetstar.

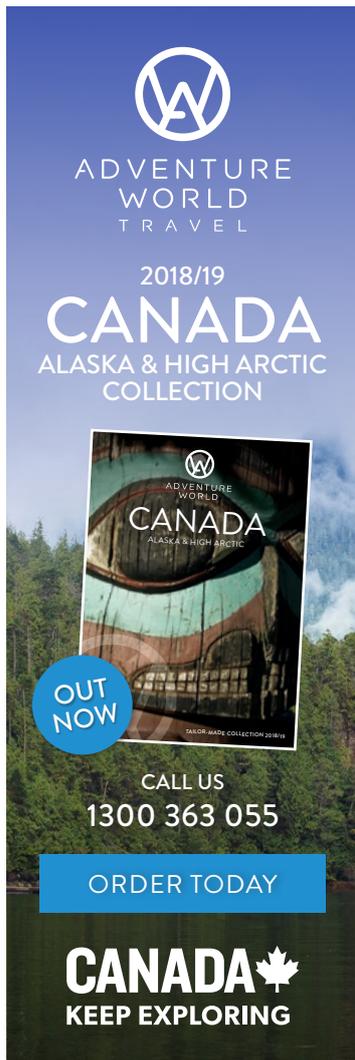
NZ targets golf

GOLFERS are on the radar of the latest Tourism New Zealand campaign running in Australia, the US and China.

The digital push aims to break down the barriers for those who haven't considered NZ as a golfing destination, believe it is too remote or that courses would be too few and far between.

It features a video of NZ golfer Lydia Ko playing and talking about some of her favourite courses.

Tony Rogers, TNZ marketing manager special interest, said the campaign showed "New Zealand has a wealth and diversity of exceptional courses set in stunning natural environments".



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Scenic Luxury Sale

SCENIC is running a Luxury Sale until 15 Dec offering savings of up to \$1,500 per couple.

The sale includes fly free deals on select departures of the 15-day Jewels of Europe cruise, priced from \$6,745ppts.

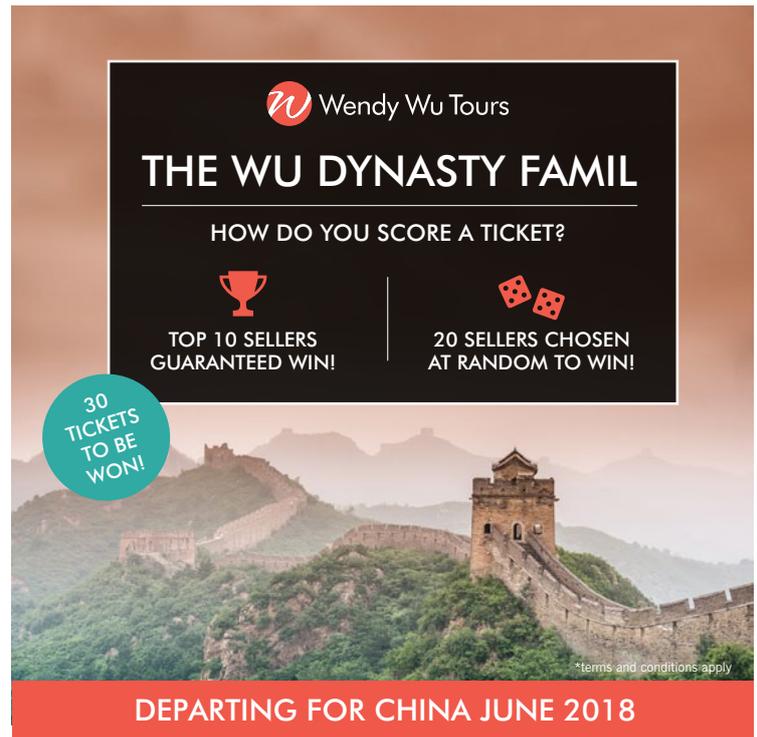
For more information, head to scenic.com.au or **CLICK HERE** to watch a webinar.

HK Disney works

WORKS for the expansion of Hong Kong Disneyland Resort are now underway.

In the six years starting 2018, the resort will introduce new themed areas, attractions and entertainment almost every year.

New additions include a Moana-themed venue, an experience featuring Ant-man, The Wasp and S.H.I.E.L.D. and a *Frozen* area.



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Daydream reopens bookings

DEMOLITION works have begun at Daydream Island Resort and Spa ahead of its \$65 million redevelopment in the wake of Cyclone Debbie.

The clearing of damaged facilities will progress until construction begins next month, with the redevelopment of the Whitsundays resort scheduled for completion in Oct next year.

Daydream director of sales and marketing Jayson Heron said bookings would re-open today for stays from Oct 2018 onwards.

"We are very pleased to be able to reopen bookings for the resort," Heron said.

"The interest level is high and we look forward to unveiling final details of the redevelopment in the near future."

Major works already announced will include redevelopment of the arrivals pavilion, reception, main atrium area, Waterfalls restaurant, Lagoons bar, all room types and Mermaids Restaurant.

The Lovers Cove function area will also be expanded and a new Asian-inspired restaurant built.

Daydream has been closed since the cyclone hit in Mar and has relocated its sales and marketing office to Sydney as part of its revival plan (**TD 05 Oct**).

Hyatt card breaches

HYATT has revealed it suffered a series of security breaches in which credit card details were accessed after use at hotels in more than a dozen countries.

In a statement, the hotelier says breaches took place between 18 Mar and 02 Jul this year and were caused by malicious software.

It says an investigation was launched and the issue resolved.

Most affected hotels were in China - for full details and links to affected properties **CLICK HERE**.

NZ chatbot debuts

AIR New Zealand's chatbot service Bravo Oscar Tango has been released in Australia, answering customer queries on the airline's website.

Called Oscar for short, the service is backed by artificial intelligence technology and has been operating on the New Zealand version of the carrier's website since Feb.

Air NZ chief digital officer Avi Golan said Oscar had a 7% success rate on its first day and was now able to provide answers to customers' questions 67% of the time.

Redy2Go FF deal

SYDNEY airport transfer service Redy2Go has partnered with Qantas Frequent Flyer to provide two points per dollar spent on its shuttle services, or three points per dollar spent on its private sedan services.

Window Seat

THE "world's most useless airport" has finally welcomed its first commercial flight, 80 years after it was first mooted.

The tiny British colony of St Helena in the South Atlantic has been reliant on shipping throughout its history, but on Sat welcomed its debut air service from Johannesburg, prompting emotional responses from locals, *Reuters* reports.

Initial plans for an airport were dashed by the breeding habits of an endangered species of plover, forcing a plan B that involved filling a valley with 8 million cubic metres of rock.

The £285 million price tag - along with a series of setbacks and delays - led to the "world's most useless" tag from the British press.

Drone strikes plane

THE Canadian Government has confirmed a Skyjet flight was struck by a drone while landing at Jean Lesage Airport in Quebec City last week.

The incident is the first recorded instance of a drone colliding with a commercial aircraft in Canada and resulted in minor damage to the plane.

"No Drone Zones" apply at all Canadian airports and helipads and fines and prison sentences apply for breaches.

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Monday 16th October 2017

A&K sales chief

ABERCROMBIE & Kent (A&K) has announced the appointment of Jeff King to the role of international sales manager.

King will take responsibility for the development of A&K's private travel desk, international sales team and international operations department.

Originally from the UK, he has nearly a decade of experience in retail, corporate and group travel under his belt.

HK Airlines to SFO

HONG Kong Airlines has revealed plans to launch a new non-stop flight to San Francisco.

Starting 25 Mar, routes will be serviced by A350 aircraft and will operate four times a week.

Skal heads to sea

SKAL International has announced it will host its 2019 Skal World Congress in the Port of Miami, Mexico & the Caribbean on a Royal Caribbean Int'l seven-day cruise in a show of support for the disaster-affected region.

Setting sail on 14 Sep 2019, the event will be hosted on *Symphony of the Seas* and is set to accommodate 1,500 delegates at the conference.

Hurricanes Harvey, Irma, and Maria have devastated the area's tourism industry and the event is seen as a welcome boost.

The most recent Skal World Congress was held in Hyderabad, India, earlier this month.

Argentina to tap AU

THE Argentinian Government has suggested it will bolster Asian tourism to South America via New Zealand and Australia, *Sky News* reports.

The "look south" strategy will seek to re-engage with global markets after a significant period of economic isolation.

"We grow up looking north... (but) the opportunity to build the south-to-south connections is the central idea of what we have been discussing," said Deputy Tourism Minister for Argentina, Ramiro Alem.

Air connectivity is a focus with Air New Zealand's direct flights to Buenos Aires from Auckland a key driver for growth.

Travel agent scams

A TRAVEL agent in Britain has been caught embezzling more than £140,000, *The Sun* reports.

Alicia Moran exploited a loophole in Thomas Cook's system to steal cash and take trips to Las Vegas and New York.

MEANWHILE a fraudster in Montreal has been apprehended after selling fake holidays, pocketing C\$30,000, according to the *Montreal Gazette*.

Ignite puts a spark in Fiji Day



IGNITE Travel is getting behind CureKids Limited – Fiji by launching an admirable 'Ride to Fiji' initiative.

The team at Ignite will pedal to Fiji (2,763km) via exercise bike in a bid to address two of the biggest child health challenges in Fiji, Rheumatic Heart Disease and pneumonia-related illness.

Money will be raised through

gold coin entries and the sale of \$5 raffle tickets to win a 5-night holiday at Outrigger Fiji Beach Resort, flying Fiji Airways with runners up prizes.

All cash raised will be matched by Ignite, with the aim to raise \$3,500 by 06 Nov.

Pictured: Jason Fountain, gm - travel sales & operations; Ryan Thomas, ceo, with Ignite's team.

Qld event boost

THE 2018 Queensland events calendar has doubled in three years according to figures released by the Qld Government.

Tourism and Major Events Minister Kate Jones said the value generated by the events had risen from \$380m in 2015 to a forecasted \$780m for 2018.

In 2016-17, TEQ held 49 major events, 87 destination events, and 16 business events, up almost 10% on the previous year.

Wineglass reopens

A MAJOR \$500,000 upgrade of the Wineglass Bay track has been completed, featuring improved step levels and safety facilities.

The Tasmanian government says infrastructure improvements such as this will help achieve a 70% target increase in overnight stays in regional areas.

In 2016/17, the Freycinet National Park had 292,000 visitors, with 60% of those walking to Wineglass Bay.



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Soaking up Peruvian colour



BUNNIK Tours recently hosted a 13-day famil for eight lucky agents to experience the many sides of Peru.

Flying LATAM, the group landed in Lima and discovered the volcanic scenery of the Colca Canyon, where they got to take photos of llamas and alpacas.

The group also trekked to the famous ruins at Machu Picchu, discovered the Amazon jungle and even spotted capybara and

the famous giant river otters on Oxbow Lake.

Pictured: Dan Zadow, Bunnik Tours; Kellie Hayes, Escape Travel Mountain Creek; Kaya Russell, Bunnik Tours; Alyx Hardman, Flight Centre Mount Barker; Fatima Trasmonte Maltese, Coltur Peru; Rebel Jenkins, Bunnik Tours; Christine Mangan, Helloworld Travel Torquay; and Nicole Mirams-Harrison, Helloworld Travel Corrimal.



Hawaiian Airlines currently has the following opportunities for highly motivated candidates in their Sydney Sales Office.

Sales Support Co-ordinator

Reporting to the Director of Sales Australia and Partnerships AU/NZ, you will be responsible for the implementation and management of all the sales support functions. You must have at least 3 years experience in a Sales and Marketing function within an airline or travel related company and a demonstrated knowledge of the Australia and New Zealand travel industry.

https://rn11.ultipro.com/HAW1000/JobBoard/JobDetails.aspx?ID=*E0EE30A2398D128D

Partnerships & Promotions Specialist

Reporting to the Director of Sales AU and Partnerships AU/NZ, you will be responsible for the implementation and management of all the promotional marketing and partnerships functions. You must have a Bachelors degree in Marketing, related degree, or equivalent work experience, 3 years experience managing and executing marketing strategies and campaigns, preferably with an Airline or Travel related company and experience in brand or trade marketing, planning and analytics.

https://rn11.ultipro.com/HAW1000/JobBoard/JobDetails.aspx?ID=*366130D6A416CC6B

Applications close 20 October. For full details and to apply click the links above.



Brochures

WELCOME to Brochures of the Week, *Travel Daily's* Monday feature. If your firm is releasing a new brochure of which you'd like to make the industry aware, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Bunnik Tours - Asia Small Group Touring 2018/19

The latest release by Bunnik Tours features 12 new tours including to the lesser-visited destinations of Northern Sri Lanka and Northern Japan, as well as an exciting culinary itinerary, 'Flavours of Sri Lanka'. Destinations from Colombo to Beijing, Kyoto and Brunei are featured inside the latest brochure. All small group tours feature no more than 20 people per departure. The brochure contains a number of festivals such as the Kandy Festival and the Sapporo Snow Festival.

Scenic - The endless wonders of Australia 2018/19

Scenic's new The Endless Wonders of Australia 2018/2019 brochure features 14 itineraries ranging in length from seven to 23 days. The brochure covers Western Australia and the Northern Territory, Tasmania, South Australia and Norfolk Island. Inside there is a number of Scenic Enrich programs such as a 4WD adventure to Wilpena Pound in South Australia. Guests will stay at accommodation such as Cicada Lodge Katherine on tours encompassing Katherine in the NT.

Adventure World - Canada, Alaska & High Arctic

In its 2018/19 brochure, Adventure World has increased the number of 'less explored' options to cater for the second or third-time returning traveller. New for the High Arctic sees Adventure World offering its first land-based trips in Greenland. Also new is the 'Arctic Big 5' safari that includes visiting Churchill in the summer to see belugas and polar bears as well as stopping at Riding Mountain National Park. For Horse lovers there is a Horse safari in the Great Alaskan Grizzly tour.

European Waterways - Luxury Hotel Barge Cruises

European Waterways' 2018/19 brochure features cruises on its fleet of 17 barges, including the new 12-passenger *Spirit of Scotland* on the Caledonian Canal. The 96-page program covers nine European countries including the UK, France, Luxembourg and Ireland. All barges accommodate from six to 20 passengers. Six-night cruises lead in at €2,950 (AU\$3,870) per person.

Fiji Airways rugby

FIJI Airways has announced a five-year sponsorship with Fiji Rugby Union.

The sponsorship sees the airline adopt five Fiji Rugby teams and take on major naming and branding rights.

All national Fijian teams will feature the airline's name and its domestic carrier Fiji Link will become the major sponsor of Fijian Rugby referees.

Fiji Airways md and ceo Andre Viljoen said the deal united two iconic Fijian brands.

"Sport is a huge part of the lives of Fijians, so this builds on the love we have for all things rugby," Viljoen said.

Kempinski expands

KEMPINSKI Hotels is continuing its push into the Middle East and Africa with several major hotels opening over the coming months.

The hotelier will open a new 310 room property in Muscat, Oman in the first quarter of 2018.

In the second part of the year, the Emerald Palace Kempinski Palm Jumeirah Dubai will commence operations as a 389-room hotel and will complement the nearby Kempinski Hotel & Residences Palm Jumeirah.

Kempinski coo Middle East and Africa Henk Meyknecht said Kempinski Hotel Ajman in the United Arab Emirates would exit its portfolio in Jan.

Celebrity Cruises backs LGBTI

INSPIRATIONAL Celebrity Cruises CEO & President, Lisa Lutoff-Perlo, was in Australia for the first time ever last week, packing plenty into her visit and culminating in Celebrity Cruises' announcement it would be the first cruise line offering legalised same-sex marriage ceremonies at sea. Celebrity Cruises is also the headline sponsor of the 2018 Australian LGBTI Awards. Other highlights of the trip included the Women in Travel Breakfast held on International Day of the Girl, where female business leaders were inspired by Lisa's journey to CEO. Another big hit was the cocktail evening at the Calyx at the Botanical Gardens – where Lisa made the announcements and also outlined the \$400m modernisation of the Celebrity fleet, beginning with the launch of *Edge* in December 2018. Lisa's visit comes just a week out from the return of Celebrity's locally-based *Solstice*, who sails into Sydney on October 20th to commence her sixth Australian season.



CELEBRITY Edge debuts in 2018.



LISA Lutoff-Perlo, CEO Celebrity Cruises & Adam Armstrong, MD RCL Cruises on Sydney Harbour to celebrate *Celebrity Solstice's* return on 20 Oct.



LISA discussed port infrastructure with Melinda Pavey, NSW Minister for Roads, Maritime & Freight.



TRAVEL business leaders attended The Women in Travel Breakfast, hosted by CEO Lisa Lutoff-Perlo.



TRAVEL agents and media attend Celebrity Cruises' cocktail event at the Calyx, Royal Botanical Gardens in Sydney.



LISA announced the Celebrity Cruises' sponsorship of the 2018 LGBTI Awards with Silke Bader, Co-Founder of the LGBTI Awards.

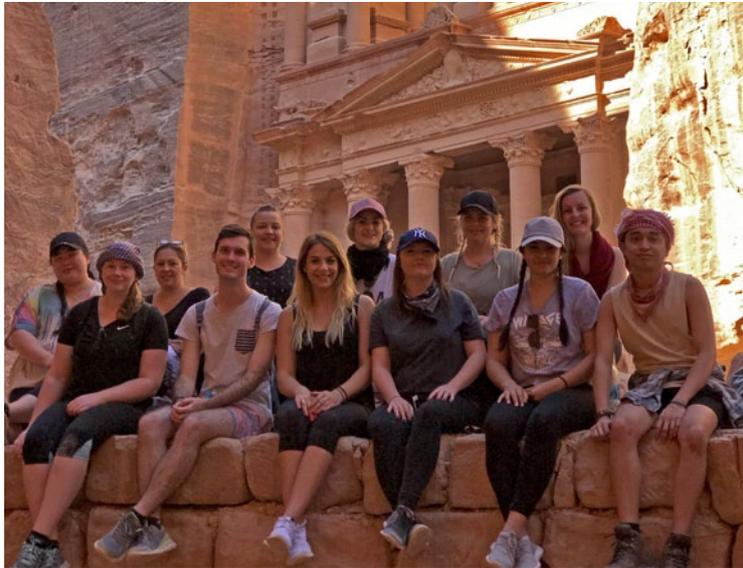


GUESTS enjoy the floral display that was a nod to *Celebrity Edge's* entertainment venue 'Eden'.



ADAM Armstrong addresses guests at the cocktail event on 11 Oct.

FC agents jet off to Jordan



A TEAM of Flight Centre agents recently embarked on an eight-day "Totally Jordan" adventure with On The Go Tours.

The group ventured to the once-lost city of Petra, camped Bedouin-style in the vast desert of Wadi Rum, waded in the waters of the Dead Sea, took in

Crusader castles and the views from Mt Nebo and the Roman ruins of Jerash.

Pictured in the back row are: Hannah Johnston, Flight Centre Gordon; Clair Bravo, Flight Centre Casula; Skye Moore, Escape Travel Merrylands; Lyndell Goldthorpe, Escape Travel Figtree; Kirsty Sharp, Flight Centre Kotara & Jessica Drake, Escape Travel Belconnen.

In the front row: Madison Cook, Flight Centre Queanbeyan; Kieran Ticehurst, Escape Travel Miranda; Jana Elia, On The Go; Sian Gale, Flight Centre Campbelltown Mall; Laelani Moorhead, Flight Centre Baulkham Hills and Angelo Dela Cuz, Escape Travel Merrylands.

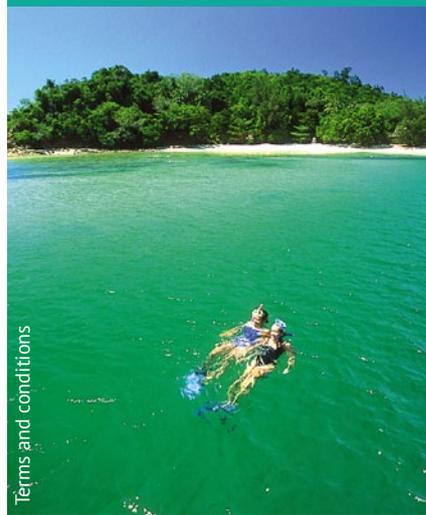
Ethiopian ups YYZ

FROM 02 Dec, Ethiopian Airlines will expand its Addis Ababa – Toronto service from three times a week to five times.

The flights will be operated by 787-9 aircraft, and/or 777-200LR, according to GDS displays.

The westbound service operates via Dublin.

Win a trip to SABAH



This month Royal Brunei Airlines, Sabah Tourism and Suter Harbour Resort are giving travel agents the chance to win a trip to Sabah.

Prize includes:
 – Economy return airfares for two on Royal Brunei Airlines
 – Three nights accommodation at Suter Harbour Magellan
 – A North Borneo Sunset Cruise for 2

To win, send through a photo showing us why Royal Brunei Airlines and Sabah are your ideal escape?

Send your entries to rba@traveldaily.com.au



Star Clippers fly free

STAR Clippers is running a fly free to Thailand offer until 31 Oct on select Southern Thailand and Northern Thailand departures.

The deal includes Economy class fares from Sydney, Melbourne and Brisbane to Phuket, a seven-night sailing in a Star Clippers Tall Ship cabin, port charges, all activities and on board entertainment - **CLICK HERE**.

WestJet YUL-BOS

WESTJET started services between Montreal and Boston overnight, marking the last of three new routes launched by the airline from Montreal this year.

The new non-stop service is operated twice daily by WestJet's regional airline, WestJet Encore, and uses Bombardier Q400s.

Indigenous tourism support for Victoria

FIRST Australians Capital has been appointed to deliver a project which aims to develop a strategy for the Great Ocean Road Region focussed on Aboriginal culture and tourism.

The Aboriginal Tourism Product Development Planning Project will be led by Great Ocean Road Regional Tourism and is backed by a \$225,000 grant.

It will bring together traditional owners to identify opportunities to enhance Aboriginal tourism experiences and create new ways to engage tourists in the Aboriginal history of the region.

Sheraton opens in China trade zone

SHERATON Hotels and Resorts has opened the 291-room Sheraton Guangzhou Nansha Hotel in Guangzhou, China.

The hotel is in the Nansha district, which has grown in popularity as a business & leisure destination since becoming a free-trade zone in 2012.

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Travel Daily is part of the Business Publishing Group family of publications.

Produced each weekday since 1994, Travel Daily is Australia's leading travel industry publication.

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Pharmacy Daily

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SPAIN ON SALE - SAVE \$700 PER COUPLE

 Smaller Groups  Longer Stays  Genuinely Inclusive  Guaranteed 'My Time'

'Magnifico' Spain & Portugal 18 days from \$8,499 pp twin share

- 3x 3 night stops in Seville, Lisbon and Porto
- Dine at a Spanish Flamenco dinner show
- Relax on a lunch cruise on the Alto Douro
- Explore Plaza Mayor in Salamanca
- 29 meals, including breakfast daily and complimentary beverages with all included dinners



FIND OUT MORE ABOUT
MAGNIFICO SPAIN & PORTUGAL

Northern Spain & the Pyrenees 17 days from \$6,799 pp twin share

- 4x 3 nights stays in Rioja Region, Santander, San Sebastian and Carcassonne
- Enjoy a tasting at the Marques de Riscal winery
- Enjoy a cable car ride up to Pic du Midi
- 27 meals, including breakfast daily and complimentary beverages with all dinners



The Mo's Highlights

Sip bubbly, where it was first invented

Everyone thinks 'bubbly' was invented in the Champagne region. Not so! A full 100 years beforehand, the monks of St Hilaire Abbey created this celebratory brew, and they did it so well too! Known as 'Blanquette de Limoux', it tastes terrific. Maybe that is because the abbey and cloisters where it is made is a 600 year old jewel of Romanesque architecture, or maybe because sipping it, where bubbly was first invented, adds dreaminess and nostalgia to the flavour. Or maybe because it is just so good!

FIND OUT MORE ABOUT
NORTHERN SPAIN & THE PYRENEES

\$350PP
EARLY BIRD
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LEFT!





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***NEW* DEVELOP THE BUSINESS**

**ACCOUNT MANAGER
BRISBANE – PKG DOE**

Can you build & develop client relationships? We are looking for a switched on Account Manager with sales & travel management experience to join their growing team. You will be responsible for managing existing clients, developing opportunities to grow revenues & retain business. Strong salary package on offer. Previous account management experience in a TMC environment required along with strong strategic, presentation & communication skills.

****NEW ROLE** LOVE THE USA**

**BUSINESS DEVELOPMENT MANAGER – UNIQUE PRODUCT
MELBOURNE STRONG SALARY PLUS CAR**

Currently a sales executive in Melbourne looking for something different and exciting to represent? This niche company have a vacancy in their BDM team, responsible for initiating contact with relevant clientele, promoting the product and presenting information on the product to large groups. You will receive a strong base salary, bonus scheme, fully maintained vehicle, laptop and phone. Interviews commencing next week.

***NEW ROLE** AREA LEADER**

**AREA LEADER – LEISURE
SYDNEY - SALARY \$90K PLUS SUPER**

Now here is a role we can honestly say we NEVER see so get in quick. Calling any retail managers looking for that next step in their career, overseeing a cluster of stores based in Sydney. Responsible for profitability and staff performance. You will be extremely motivating and driven with a proven background in sales and staff management. For more information call 02 92312825 to find out more.

****NEW ROLE****

**PRODUCT SPECIALIST
SYDNEY SALARY PACKAGE \$70K**

This global company have a rare opportunity to join their product team, working in a variety of areas this is not your everyday product role. You will need to have negotiated product and have an understanding of air fares. Your strong administration skills and strong eye for detail will set you apart. Working on a luxurious product with a great team and beautiful location you will not be disappointed. Interviews to commence immediately.

ARE YOU A DYNAMIC LEADER?

**GENERAL MANAGER
PERTH – UP TO \$120K PKG+ BONUS**

Are you an innovative General Manager looking for a new challenge? Come join this growing hotel brand & be responsible for overseeing all hotel operations, lead the team with a focus on providing an exceptional guest experience & growing the bottom line. Experience as a GM in 4-5 star hotel is essential along with exceptional leadership, communication & interpersonal skills. Strong salary package on offer for the right candidate.

EARN THE BIG BUCKS

**BUSINESS DEVELOPMENT MANAGER
SYD/MEL/WA – BIG BASE PLUS BIG BONUSES**

Create a valued impression when you join this outstanding company. You will have experience in sourcing and winning new business, with great negotiation skills and a fantastic personality. Representing this well-known brand in the market you will be proud to be part of this vast organization, showing off your sales skills and getting new clients to sign on the dotted line.

CALLING ALL FINANCE SPECIALISTS

**FINANCIAL CONTROLLER
MELBOURNE – EXECUTIVE PACKAGE**

Great new opportunity for an experienced Financial Controller to join this expanding hotel group. Working closely with the GM you will be responsible for all financials including month end reporting, P&L's, general ledger, budgeting and forecasting & other general financial tasks. Experience in a similar role a must along with relevant qualifications, strong communication, analytical & problem solving skills. Executive package on offer.

SOUTH OR WEST TAKE YOUR PICK

**BDM – NSW WEST OR SOUTH x 2
SYDNEY - SALARY PACKAGE TO \$80 PLUS CAR**

I have two clients searching for BDM's who are passionate about increasing sales with the ability to source and secure new business. You will have previous Industry BDM experience with established relationships in the trade. Offering a Base salary, bonus scheme, fully maintained vehicle and tools of the trade. Two different companies both with great reputations, take your pick!!

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