

**DON'T LET A CHANGE
IN GDS CAUSE DELAYS IN
YOUR CAREER**



Enquire Now



2018 SCANDINAVIA COACH TOURS

**SAVE UP TO
\$500*** pp

**ON EXCLUSIVE
& GUARANTEED
COACH TOURS**

[CLICK HERE TO FIND OUT MORE](#)

bentours.com

*Terms and Conditions apply

IATA's world air tech plan

AIRLINES and airports worldwide will be brought together in a bid to deal with an expected doubling in demand for air travel by 2036.

The International Air Transport Association (IATA) last night announced a project aimed at forging new technological advances that will help the aviation sector cope with surging passenger numbers, including the possibility of offsite processes and new levels of automation.

To be driven in collaboration with Airports Council International (ACI), the New Experience in Travel Technologies (NEXTT) initiative has already enlisted key airports to explore future concepts including Amsterdam Schiphol, Dubai Int'l

and London Heathrow.

"We will not be able to handle the growth or evolving customer expectations with our current processes, installations and ways of doing business," said IATA director general and ceo Alexandre de Juniac.

"And accommodating growth with ever bigger airports will be increasingly difficult if not impossible. NEXTT will address these challenges."

The initiative will aim to develop a common vision for on-ground experiences, guide industry investment and help governments improve regulation.

It will examine ways to reduce or eliminate queues, use artificial intelligence and robotics, and improve data sharing.

MEANWHILE IATA's new 20-Year Air Passenger Forecast says the number of travellers worldwide will rise 95% to hit 7.8 billion by 2036, driven largely by Asia.

The association has brought forward by two years its estimate of when China will overtake the US as the world's number one air market, now forecast for 2022.

STAR ALLIANCE MEMBERS

WUNDERBAR

Early Bird Fares from Lufthansa Group

Business Class
from \$4,500*

Premium Economy
Class from \$2,199*

Economy Class
from \$600*



*Fares exclude taxes, fees and surcharges

Today's issue of TD

Travel Daily today has eight pages of news, including a photo page for **Atout France** plus full pages from:

- Albatross Tours
- Travel Trade Recruitment
- Air Tickets/Qatar promo
- CLIA product profile page



Business Class on Sale now

[Click to Fly >](#)



www.koreanair.com

Sydney (02) 9262 6000 Brisbane (07) 3226 6000

New Caledonia Spring Sale

#BoardNow fly to NOUMEA from:

\$297 ONE*
WAY

Sale ends
27 OCT

*All taxes included. Terms and conditions apply



www.aircalin.com

**Introducing Phenix... Quote, Book, Pay and
an App all in one! It's one system, your way.**

travel counsellors



YOUR **WORLD.** BETTER

Find out how we can change your travel career. **Call:** 03 9034 7070



VALUED UP TO \$2,500

5 NIGHTS \$750 PER PERSON TWIN SHARE

BOOK NOW AT IRIRIKI.COM, THROUGH YOUR FAVORITE VANUATU WHOLESALER OR RESERVATIONS@IRIRIKI.COM

**BREAKFAST DAILY
2 X 30 MINUTE
MASSAGE PER PERSON
DINNER FOR 2 X 2
PLUS MORE**

SKAL aims for renewal

A NEW strategic direction for travel industry body SKAL is underway with changes to the Australian organisation addressing gender imbalance within the membership, new club openings and its appeal to younger members.

Speaking with **TD** ahead of an event in Sydney last night, president of SKAL Australia Fiona Macfarlane spoke about tackling these challenges and making the necessary changes within her current 18-month tenure.

"Back in its heyday, SKAL was very well known as a bit of an old boys club and it's kind of lost its way a bit, but we're starting to get that appeal back and this time on a new track," Macfarlane said.

When elected in Mar 2016, Macfarlane was the youngest president and only the second female to command top spot.

Referring to past presidents as "a little more old school", Macfarlane cites her background in digital technology as giving her greater poise to drive the organisation forward.

"When I came in, I redeveloped

the website, scrapped the old one, brought in email marketing and launched our social media channels as well," she said.

Macfarlane was also tasked with bringing the average age of the membership down and recruiting more female members.

"We're on target. We've brought the average age down from 56 to 54. And our female membership has gone up too," she added.

Her work to date continues to pay off with the first new club in years about to open in Alice Springs adding 30 new members and new clubs mooted for Port Macquarie and Byron Bay in NSW.

"We're growing our membership in regional areas and this tends to skew younger".

See more on **page six**.

Dom pax growth

PASSENGER numbers on Australian domestic flights increased 2% in Aug over the same month last year, reaching 4.98 million.

Latest BITRE figures also show flight numbers dipped 0.4%.



**FLY TO EUROPE RETURN
\$599***

**UNBEATABLE VALUE
FOR YOUR CLIENTS**

*Conditions Apply

INSIGHT VACATIONS
The Art of Travelling in Style



2018-19

**BROCHURES
OUT NOW!**






[CLICK HERE TO DOWNLOAD](#)

www.tempoholidays.com



**LINDBLAD
EXPEDITIONS**
2018/19 BROCHURE OUT NOW

[ORDER YOUR COPY](#) CALL US 1300 363 055

**ADVENTURE
WORLD TRAVEL**

EXPLORATIONS



breeze into bali bliss
WITH GARUDA INDONESIA AIR AND CLUB MED BALI LAND PACKAGE

[OFFER DETAILS & RESOURCES >](#)

7 NIGHTS ALL-INCLUSIVE FROM \$1,716 PER ADULT* & \$874 PER CHILD*




Deliver content as individual as your travellers

Personalised travel documents integrated into one workspace

[Find out more](#)



amadeus

We share your imagination

Govt hails Jetstar strategy

THE Federal Department of Infrastructure and Regional Development considers that Jetstar's Pan Asia Strategy has delivered "significant value for Australian consumers and the market more broadly".

Last month Qantas and Jetstar applied to the Australian Competition and Consumer Commission for re-authorisation to continue wide-ranging

coordination involving QF and the Jetstar branded low-cost carriers, as well as full service airline shareholders including Vietnam Airlines and Japan Airlines.

A submission by the department to the ACCC probe into the pact says the Jetstar regional strategy has enabled the various carriers to "grow into markets that would otherwise not have occurred".

The existing bilateral system and associated restrictions on ownership and control of airlines limit the ability of Qantas and/or Jetstar from building network reach across Asia, the dept wrote.

"The Jetstar Pan Asia Strategy of establishing immunised partnerships with local businesses provides a means for Qantas and Jetstar to support growth in the broader Asian market...as a result the Strategy has significantly increased connectivity between Australia and Asian markets and delivered a range of benefits, particularly in the context of Australia's tourism industry," the submission continues.

The department said the Asia Pacific is a fast growing market sector that is "expected to maintain significant growth over the coming decades".

SB and NF seal deal

AIR Vanuatu and Aircalin have confirmed a new codeshare pact which will see the carriers jointly offer six weekly frequencies between Port Vila and Noumea, and boost connectivity to outer islands in Vanuatu.

The agreement is valid for ticket purchases from 01 Nov and travel effective 01 Jan 2018.

Spencer finalist in entrepreneur award

SPENCER Travel founder Penny Spencer has been named as one of 24 finalists in the 2017 Telstra Business Women's Awards, in the "Entrepreneur" category.

The winners of the NSW awards will be announced at a gala dinner in Sydney this Fri night, with state and territory category winners to be flown to Melbourne for the national awards judging, followed by a celebration dinner on 21 Nov.

Trafalgar serves Italy

TRAFALGAR has debuted its new Italy 2018 brochure featuring a range of 17 trips throughout the Mediterranean country.

Tours include a number of opportunities for travellers to learn how to taste and make pasta, such as on the nine-day Rome & Tuscan Highlights.

New tours include the 11-day Wonder of Italy trip, which showcases the cultural sites of Italy as well artistic masterpieces of Da Vinci in Florence.

All trips booked by 14 Dec are eligible for a 10% earlybird deal.



Window Seat

KERZNER'S new Atlantis Resort in Sanya, China is definitely going to live up to its name, with the property offering a number of underwater suites.

Sister property to Atlantis, The Palm in Dubai which also boasts several underwater rooms, the new Chinese resort features five submerged accommodations including the Neptune Underwater Suite and the Poseidon Underwater Suite.

Guests can "relax in luxury whilst gazing into the resort's marine habitat," and also enjoy bonuses such as club access, airport transfers, private butler service and in-suite chef-prepared breakfasts.

The Imperial Suite, which has its own private gym, takes it up a questionable notch with an opening package which adds up to two hours per day with a private trainer - surely a way to put a dampener on the holiday.

Atlantis Sanya is set to open in the first quarter of 2018.

TRAVELMARVEL

Travel More

HURRY BOOK BY 31 OCTOBER

FLY FREE + SAVE \$2,200 PER COUPLE*

15 Day European Gems River Cruise

From \$5,995*pp twin share

*Conditions apply. TM4022

NEW YORK GROUPS INCENTIVE

10 lucky agents a chance to WIN a trip of a lifetime to New York City. Enjoy four fun-filled days experiencing some of New York City's highlights and immerse yourself in the City that never sleeps.

NYC & Company
nycgo.com

DELTA **australia**

How to enter plus full terms and conditions click here

HOW TO ENTER >

AMERICAN QUEEN® STEAMBOAT COMPANY

CRUISE THE MISSISSIPPI IN 2018
onboard
AMERICAN QUEEN or AMERICAN DUCHESS
Memphis to New Orleans (or vice versa)

VIEW ITINERARY

up to Save \$500 per stateroom*

*conditions apply

Travel Daily

Wednesday 25th October 2017

Kids fly high with Qantas

HOW cute is this? Qantas has launched a new collection of pilot and cabin crew outfits for children.

The carrier said it's "looking to inspire a new generation of pilots, cabin crew and aviation enthusiasts," with the dress-ups

suitable for kids aged 3-8.

The unisex pilot uniform includes a navy jacket with four gold embroidered stripes to identify a Captain, with a hat featuring the iconic Qantas roo and Golden Wattle embroidery.

There's also a cabin crew uniform for girls and boys.

Qantas chief customer officer

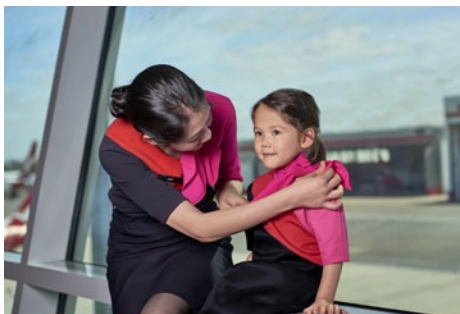


Olivia Wirth said many of the airline's staff chose a career in aviation after their first flight "so we want to find ways to create memorable experiences and inspire the future generation of Qantas customers and employees".

QF also plans further initiatives for its Joey Club kids' program including

new merchandise, more children's inflight entertainment and a new Joey Club novelty passport to record flight details.

The new uniforms are available for pre-order from the Qantas Shop for pre-Christmas delivery.



A Host Agency is a better way to support your home based business

Your own Brand & Logo
Fully editable Website
Marketing, Technology &
Accounting Support



YOUR TRAVELCENTRE
join.yourtravelcentre.com.au

Do You Know Your Worth?

MEET THE
itravel
FAMILY

19

FRANCHISE
STORES

60

MOBILE
AGENTS

5

LINK
AFFILIATES

**Big enough to compete.
Small enough to care.**

Surround yourself with people who see your value. **Join Us**

Spring has
sprung!

ENDS 30 NOV

London

RETURN ECONOMY CLASS
FROM **AUD1,064***

ROYAL BRUNEL
AIRLINES

ECONOMY
CLASS
30Kg
Baggage

*Based on O class in low season. Date restrictions and conditions apply.

JetBlue pulls content from OTAs

US CARRIER JetBlue has withdrawn its inventory from about 12 small travel websites, as part of an initiative aiming to drive direct bookings.

Smartfares.com, Vayama.com, FlightNetwork.com and MyFlightSearch.com are among the impacted sites, with Jetblue saying the move was the first step in a strategy to remove so-called "lower yield" OTAs from the carrier's distribution network.

"We looked at the cost structure and recognised that we had an intersection of a relatively high cost channel and some relatively low value customers," said the airline's executive vp for commercial and planning, Marty St George.

He said passengers who purchased via the affected sites generally chose cheaper fares and also spent less on ancillaries.

DMS Connect 2018

DMS Destination Marketing Services will host its annual DMS Connect showcase in Mar next year, with events planned for Auckland on Mon 19 Mar, Melbourne on Wed 21 Mar and Sydney on Thu 22 Mar.

For more information see destinationmarketing.com.au.

Two-day CCC pass

CAPTAIN Cook Cruises has launched a new two-day version of its 24-hour Hop-On Hop-Off Sydney Harbour Explorer Pass.

The pass allows travellers to jump onto any of the operator's 80 daily departures to 11 Sydney Harbour destinations.

Melbourne program

DESTINATION Melbourne is inviting applications for the 2018 Melbourne Tourism Leadership Program (MTLP) - a "ground-breaking professional development program" which gives people with a demonstrated interest in tourism the opportunity to grow as leaders in the industry.

Next year is the 10th year that the program has been staged, with the agenda including five one-day workshops in Melbourne, three two-day residential workshops during the year and an official launch and graduation ceremony.

MTLP is limited to a maximum of 25 participants and is facilitated by "positive psychology practitioner" Mel Neil - see destination.melbourne.



**AFTA
TRAVEL PAGES
HAS A NEW
HOME**

CLICK HERE
to request a
media kit or call
1300 799 220.

afta
AUSTRALIAN FEDERATION
OF TRAVEL AGENTS

Travel Daily
travelBulletin

Viking adds 7 ships

VIKING Cruises has confirmed it has ordered seven new river ships set to debut in 2019.

Six of the new additions are Viking Longships and will sail on the Rhine, Main and Danube Rivers and the remaining vessel will be "inspired by the Longships and specifically designed for Portugal's Douro River".

Michelle Black, md Viking Cruises Australia and NZ, said the order reflected strong demand for the brand's river cruises.

"Portugal in particular always sells out quickly, so a new ship on the Douro River will help meet the high demand," she added.

Cali recovery hopes

TOURISM bodies are urging tourists to return to California's wine country to help the region recover from its recent wildfires.

Both Visit Napa Valley and Sonoma County Tourism have declared their regions are open.

"If you're already planning a trip, don't cancel - wine country residents need your business now more than ever," Visit California pres & ceo Caroline Beteta said.

Mercure in Alice

ACCORHOTELS welcomed Mercure Alice Springs Resort to the network last week and declared the property's purpose-built outdoor amphitheatre open.

The 139-room resort has just completed a \$2 million upgrade of its rooms and facilities and renovated its outdoor meeting place Ilthe Akethe-Le.

The outdoor shelter will act as a multipurpose venue.

VisitBritain's Paddo

VISITBRITAIN is running a new film tourism campaign in partnership with Studiocanal to entice int'l visitors to the destination ahead of the release of the *Paddington 2* film.

The digital and social media campaign drives online traffic to a visitbritain.com/paddington2 hub, where themed content such as bookable "bear-approved visitor experiences" are hosted.

The hub also features a 'user-generated' feed of content, with visitors encouraged to upload their own experiences in Britain, using #Paddington2 and #PaddingtonBritain.

Join our team of freelance travel consultants

- ✓ No set-up costs
- ✓ No monthly admin fees
- ✓ Full back office support

Call us for an informal and private chat!!

www.travelconcepts.info
Toll Free: 1300 796 747

travel concepts

Lindblad's night at the museum



LINDBLAD Expeditions last night revealed Adventure World would be the exclusive partner in Australia for the small-ship expedition line's sister company, Natural Habitat Adventures.

The announcement was made during a trade and media event held in partnership with Lindblad Expeditions' Asia Pacific GSA, Adventure World, at the Australian Museum.

Attendees were treated to a behind-the-scenes evening to mark the official Australian launch of Lindblad Expeditions' 2018/19 Explorations collection and new South Pacific expeditions (**TD** Mon), hosted by the line's vp sales North America Lesa Bain.

The evening started out at the venue's latest exhibition,

showcasing the "200 Treasures of the Australian Museum", before heading into the theatre to hear about Lindblad's new programs.

Guests were then captivated by anthropologist & filmmaker Juan Francisco Salazar, who briefed attendees on what it's like to experience the frozen continent.

The night wrapped up with dessert in the Pacific Gallery and a peek at what to expect from Lindblad's culinary offering.

Pictured are: Elliott Miller, head of sales Adventure World; Lesa Bain, vp sales North America Lindblad Expeditions; Andrea Morgan, industry account mgr NSW & ACT Adventure World; Justin Southern, sales mgr Lindblad Expeditions and Neil Rodgers, md Adventure World.

**Enjoy up to 20% savings
on 2018 cruises with our
Early Booking Discount**



JOIN THE PRIDE!



BENCH AFRICA has a unique opportunity for a highly motivated and passionate **AFRICA RESERVATIONS CONSULTANT**

Bench Africa is expanding its reservations team and has a unique opportunity for an experienced **Africa Reservations Consultant**.

First-hand travel experience of Africa is essential as well as experience in personally designing bespoke holidays to Africa. If you have a passion for Africa and a commitment to high levels of customer service then **apply to join the Bench family**.



Email your CV to jobs@benchafrika.com.au with a summary of where you have travelled in Africa plus tell us about your most memorable African experience.

Sydney Skat clubs converge



THE three SKAL clubs of Sydney converged for the first time last night, bringing together dozens of current members and those looking to join the industry's premier networking organisation.

Guests of honour included SKAL's Australian president Fiona Macfarlane as well as representatives from travel agents, cruise companies and tour operators.

"We've banded the clubs together with around 40 new guests here tonight on the younger side, all curious to understand what SKAL is all

about and the benefits you get from being a member," said SKAL Sydney president Sue Francis, pictured left with Macfarlane.

Avani Koh Samui

AVANI has announced it will open its first villa resort on the Thai isle of Koh Samui next year.

Located on the island's south-east shore, the AVANI Sunset Coast Samui Resort & Villas will have 25 rooms with private balconies and 33 sea-facing villas with plunge pools.

It is due to open in Sep.

Media Sales Executive Macquarie Park, NSW

- Drive sales across leading titles
- Permanent part-time role
- Generous commission structure



The Business Publishing Group, a leading independent publisher in business-to-business news titles is looking for a proactive candidate to join our close knit team in Macquarie Park, NSW.

You will be responsible for contributing to the sales of our leading digital news titles as well as custom print publications helping to achieve revenue targets.

If you have at least three years' advertising sales experience, know how to close a deal and can work autonomously as well as within a team, this could be your next rewarding role.

To apply email your confidential CV with Cover Letter to jobs@traveldaily.com.au before 24/11/17.

Download Greece 2018 Early Bird brochure



Phone: 1300 661 666 • www.greecemedtravel.com.au



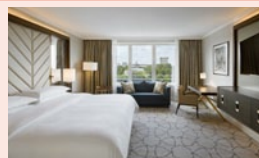
Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



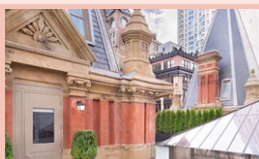
New Thai-inspired rooms have been unveiled at **Anantara Siam Bangkok Hotel**, Thailand. The 307 Deluxe and Premier rooms have been redesigned with a more contemporary aesthetic. A complimentary smartphone has been added to the rooms with unlimited

international calls and texts to 25 countries and 4G.



Sheraton Warsaw Hotel, Poland has revealed a redesign following renovation of all guest rooms and its Sheraton Club Lounge. Each room now features the Sheraton Signature Sleep Experience bed and a contemporary new look with multilevel

soft lighting and high-quality textures and finishes.



Two new Turret Penthouse Suites have been unveiled set on the rooftop at **The Beekman, a Thompson Hotel**. Each of the two-floor additions are spread across 111m² and feature 12m² pitched ceilings. They include a lounge and dining area with an antique stone fireplace and a 74m² private terrace overlooking the New York skyline.

Adina for Brisbane

TFE Hotels will open the new Adina Apartment Hotel Brisbane in Feb 2018.

It will have 220 apartments as well as a bar and restaurant on the ground floor.

Located at 171 George Street at the site of the old Queensland Govt Savings Bank, it is near the Queens Wharf development & the Queens Street Mall.

NSW travels most

RESIDENTS from NSW/ACT take first place when it comes to travelling overseas, whereas Queenslanders are the keenest on domestic trips, according to new research from agoda.

NSW/ACT locals took 1.8 foreign trip in the last 12 months and 4.8 trips overall, while South Australians only took an average of 1.0 trip.

Queenslanders took 3.3 domestic trips in the past year.

Sabre pairs with CI

SABRE has partnered with China Airlines to modernise and transform the CI's operational systems and processes.

Announced at the Association of Asia Pacific Airlines, the deal will provide China Airlines with Sabre AirCentre Movement Manager solution, which provides operations controllers with the capability of monitoring status of flights, making the overall network more efficient.

Vineyard accom

MARNONG Estate winery is developing a four-star resort in Melbourne's northern region, set to open Apr 2018.

Accommodation will be in a home built for businessman William Angliss in the 1860's, about 15 mins from MEL airport.

To mark the launch, the property has a special deal of \$200pn for stays until 31 Aug.

Champagne Stars at Sofitel Wentworth

SOFITEL Sydney Wentworth lobby was the scene of **Atout France** and **Air France**'s sparkling Champagne cocktail soirée for the launch of "**Champagne Drinking Stars**", a magnificent exhibition of archive photos celebrating the partnership of Piper Heidsieck and Hollywood over the decades.

Co-sponsoring the Champagne Drinking Stars launch were Champagne regional partners and Air France in a colourful series of Champagne society inductions, rounded off by sabrages of magnum bottles of champagne. Home of **Piper-Heidsieck**, the historic Champagne capital of Reims is famed for its Cathedral and champagne houses, as is Epernay's Avenue de Champagne.

They say a thousand bottles of **Champagne** are enjoyed per hour in Australia – that certainly seemed to be the case at Sofitel Wentworth!



LAURENCE Prevot, Director of Champagne Tourism; and Bob Remnant, MD Piper-Heidsieck Australia; congratulate Mette Engell, Director of COTY Luxury.



ATOUT FRANCE's Patrick Benhamou becomes Australia's 1st Ambassador for Champagne.



CELESTE Tia, Linda Pellaers and Quentin Voss of Air France KLM.



ABOVE: Grand Master, Denis Michaud and Marc Humphries induct Craig Reaume, GM of Sofitel Wentworth, into the Champagne Society.



THE dazzling Champagne Lady.

BELOW: The Piper Heidsieck display bottle signed by Kevin Spacey.



BELOW: Frederick Nebout, Emilie Poirault and Alexandre Bariteaud from Champagne.



FC tackles the All Blacks



THE second 'Airline vs Agent' touch footy match between Air New Zealand and Flight Centre took place in Brisbane over the weekend, with the two teams comprised of senior executives from both companies.

Cam Wallace, chief revenue officer of Air New Zealand skippered the airline, while Graham "Skroo" Turner, ceo & founder of Flight Centre captained the travel agent.

In a closely-fought contest, Flight Centre took home the trophy for the second time.

The match is part of an ongoing friendly sporting rivalry which serves to promote their professional partnership.

"Third time lucky next year, probably at Eden Park for us, looking forward to the rematch," said Wallace.

Air New Zealand also lined up a meet and greet for 50 lucky competition winners to train with All Blacks players Kieran Read, Lima Sopoaga and Anton Lienert-Brown at Flight Centre's head office in Brisbane in Fri.

Pictured are Graham "Skroo"



Turner, Flight Centre ceo; Cam Wallace, chief revenue officer Air NZ; David Coombes, md NZ Flight Centre; and Leanne Geraghty, regional gm distribution and corporate, Air NZ.

Inset, All Blacks players Kieran Read, Anton Lienert-Brown and Lima Sopoaga in Brisbane.

Canada on the rise

FIGURES released by Statistics Canada show Australian travellers to Canada increased by 6.55% over the month of Aug.

A total of 46,889 Aussies made the journey to Canada during the month, compared with 44,016 during the same period last year.

Win a trip to SABAH



Terms and conditions

This month Royal Brunei Airlines, Sabah Tourism and Sutura Harbour Resort are giving travel agents the chance to win a trip to Sabah.

Prize includes:

- Economy return airfares for two on Royal Brunei Airlines
- Three nights accommodation at Sutura Harbour Magellan
- A North Borneo Sunset Cruise for 2

To win, send through a photo showing us why Royal Brunei Airlines and Sabah are your ideal escape?

Send your entries to rba@traveldaily.com.au



Air China SZX-LAX

AIR China has launched a new Los Angeles to Shenzhen route starting 07 Dec.

The new three-times weekly service will be a non-stop journey using the airline's latest Boeing 787-9 Dreamliner.

The latest announcement is in line with Air China's continuing push on the North American market, making approximately 150 flights per week between China and the region.

Shenzhen is one of China's most important high-tech hubs.

Mantra takes Silo

MANTRA Group is set to manage Launceston's 108-room Silo Hotel when it opens in Apr next year.

Carrying the Group's Peppers brand, Peppers Silo Hotel is a \$25 million redevelopment of the Kings Wharf grain silo in the city.

Half of the 108 rooms will be located in the barrels of the former silo, and overlooks the nearby tourist drawcards of Seaport, Royal Park, the Tamar River Basin and Cataract Gorge.

Norfolk on BH&G

THE Seven Network's *Better Homes and Gardens* will air a special episode on Fri night at 7pm from Norfolk Island.

The show will look at the island's produce and popular attractions.

Sri Lanka surf plan

CANTALOUPE Hotels Group has partnered with The Perfect Wave to offer a series of Sri Lankan surfing packages.

Catering for both experienced and entry-level surfers, the new offering will include trips to the hotel group's new Lazy Left surf school, as well as tours of the best spots to hit the waves.

The "Surf Experience" packages start from US\$950ppts (A\$1,226) for the four-night/five-day deals.

LATAM broadband

LATAM Brazil will introduce Gogo's 2Ku technology to 100 of its A320 aircraft from 2018.

Once installed, internet speeds can reach more than 15mbps to each passenger device.



ALBATROSS Tours

Come share our love of Europe



DISCOVER GERMANY WITH ALBATROSS TOURS

Half-timbered villages set in storybook landscapes, the moody beauty of the Black Forest, and vibrant cities that mix the historic with the cutting edge – it's not hard to see why Germany is a popular holiday destination for people across the globe.



Why explore Germany with Albatross Tours?

- Longer stays – 2 – 7 nights
- Character style accommodation in superb locations
- Genuinely inclusive, no additional 'on tour' costs
- All tips and gratuities to your Tour Manager, Driver and Guides

**CLICK TO ORDER OUR
2018 BROCHURE**



Black Forest, Bavaria & the Tyrol

15 days only \$6,399pp twin share

- Enjoy 3 & 4 night stays in The Black Forest, Bavaria, The Austrian Tyrol and Salzburg
- Explore Neuschwanstein Castle on a guided tour
- Ride on a steam train along the picturesque Ziller Valley
- Admire the Krimmler Wasserfälle
- 24 meals including breakfast daily
- Save \$350pp if you book and deposit before October 31st 2017

New Year in Berlin

6 days only \$2,689 pp twin share

- Stay 2 nights Dresden
- Stay 3 nights in Berlin
- Enjoy the spectacular Gendarmenmarkt Christmas Markets in Berlin
- Visit Potsdam's Cecilienhof Palace, the terraces of Sanssouci Palace and the Dutch Quarter
- Experience New Year in Berlin with its firework extravaganza
- 9 meals including buffet breakfast daily



Message from *the Mo*

You deserve more than just photos!

On many other tours of Europe, with their regular 1 or 2 night stops and repetitive long drives, you may snap some great photos, but that is just about all you will get!

You lose precious time packing and un-packing your luggage daily, waiting for luggage to be handled, checking in and out, settling bills, loading coaches, losing shoes and toothbrushes... the list goes on. That is exhausting, and is a waste of your precious time. Crazy!

Wouldn't you rather stay longer? Enjoy leisurely breakfasts, see more, experience more, yet still have time to enjoy lunchtime in a trattoria – 'people watching'... rather than 'clock watching'! There is a massive difference in the way Albatross do things!

Euan

Euan Landborough, 'The Mo'
Managing Director & Tour Designer



\$350PP EARLY BIRD ENDS NEXT WEEK!

DON'T MISS OUT!





Working in partnership with the Australian Travel Industry

Wholesale Product Specialist

Sydney, Up to \$65k + Super, Ref: 3107PE1

It's that "Contracting" time of year and I am looking for talented travel industry product specialists that are looking for an exciting new challenge. This new role incorporates working on land and cruise product within Australia's top travel companies. Your daily duties will include rate loading, rate negotiation, brochure production and putting together fantastic specials during busy periods, product roles are rare & highly sought after, jump on this change today before it's gone!

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

Fares and Ticketing Travel Consultant

Sydney, Up to \$65k + Super DOE, Ref: 2930PE8

Awesome opportunity for an Airfares Expert to join a leading ultra-premium TMC based in Sydney. You will have knowledge of travel sales, fares departments, reservations and ticketing to enable you to deliver top quality service. You will have confidence with Sabre, know your way around fares and prices and be of a technical mindset to produce the best fares. My client loves challenging their team and rewards success, this award winning agency is waiting to hear from you.

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

Experienced Travel Consultant

Sunshine Coast, Lucrative Salary Structure, Ref: 1990AW1

Our client is a successful independently owned Travel Agency, looking for a customer focused and sales driven consultant. On a daily bases you will be working with both international and domestic product; including flights, cruise and tour packages. The ideal candidate will be customer service focused, with a positive can do attitude and willingness to work within a team. You will have a natural sales affinity, ability to interpret customer requirements and experience using GDS.

For more information please call Amanda on (07) 3123 6107 or click [APPLY](#) now.

Sales Manager – Leading Tour Operator

Melbourne, \$55k + Super + Bonus + Car, Ref: 3125MC1

Seeking a Sales Manager with experience in the Victorian wholesale/leisure travel market to hit the ground running with this industry leading brand. Maintaining a high level of knowledge of the company products, services and activities and will be an integral part of the role. If you have a natural ability to build and maintain business relationships and are confident in promoting and increasing awareness of products to agents then this is the role for you. BDM experience essential.

For more information please call Meg on (03) 9988 0616 or click [APPLY](#) now.

Corporate Leisure Travel Consultant

Sydney, OTE \$50k + Super & Profit Share, Ref: 3105SO8

In this excellent consulting position, you will not only get the work / life balance you have always wanted, but you will also be a part of a supportive environment where you'll be working with a small but intimate team of professionals. My clients pride themselves on providing exceptional customer service and rewarding their consultants for a job well done. You will work with corporate clients to book their leisure travel to world-wide locations and will attend famils, expos and film nights.

For more information please call Sasha on (02) 9119 8744 or click [APPLY](#) now.

After Hours Travel Consultant

Brisbane, \$60,700 + Super & Incentives, Ref: 3124SZ1

If you are looking to work lesser hours & keen to work after hours due to life commitments, then this is the perfect opportunity which also includes free onsite parking, staff discounts and 5 weeks annual leave! You will be working at least a min of 40% full time equivalent which equals to approx. 16 hours per week. This is a non-sales role so therefore you will be focusing on customer satisfaction and accuracy and will be provided added incentives. Great company culture & benefits on offer.

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

Customer Implementation Manager

Melbourne, \$70k + Super, Ref: 3117HC1

An exciting new role has become available for a Customer Implementation Manager to join a leading TMC. If you have this type of experience then this role could be what you are looking for. Your main responsibility is to manage the new customers providing excellent customer service through the implementation process. You will project manage customer implementations working towards deadlines. For this role, experience within the travel industry and industry systems is highly regarded.

For more information please call Meg on (07) 3123 6107 or click [APPLY](#) now.

Travel Consultant

Perth, \$40-50k + Super, Ref: 3119PE1

A new position has opened in Perth for an experienced travel consultant looking to focus on high-end bookings. This Monday – Friday role in a small but experienced and friendly team is offering a highly competitive salary up to circa \$50k for the right candidate. A loyal clientele providing repeat bookings and a supportive team makes this a sought after position. I am looking for at least 7 years travel industry experience. We are commencing interview shortly so don't miss out!

For more information please call Paul on (08) 6365 4313 or click [APPLY](#) now.



Find your ideal travel job at www.TravelTradeJobs.com.au
online... on mobile... in branch



Sell Qatar Airways to win a place on a famil to Mykonos PLUS \$1,000 spending money!



Incentive period 23 October – 19 November 2017.

Terms & Conditions: Incentive period 23 October – 19 November 2017. Valid on all Qatar Airways international tickets ex Australia issued on QR (157) stock via Air Tickets / SmartTickets only. Criteria; one place awarded per state from NSW/VIC/SA/WA for highest QR sales in the incentive period. One place awarded per state from NSW/VIC/SA/WA/QLD for highest growth in QR sales compared to the corresponding period in 2016. Once place awarded per state from NSW/VIC/SA/WA by QR based on the most supportive agent over the last 12 month period. A minimum of \$5,000 in QR sales revenue during the incentive period is required to qualify. Travel will take place by late May 2018 in economy class with one night stopover in Doha and 5 nights in Mykonos. All incidentals will be at the expense of the individual participants. Winners will be required to make their own arrangements to their nearest QR departure city. Infant, cancelled, group bookings and refunded tickets are ineligible. Prizes are non-transferable or redeemable for cash and any FBT implications are the responsibility of the winning agency. Sales will be automatically tracked by Qatar Airways and Helloworld who reserve the right to cancel or alter the conditions of the incentive at any time. Winners will be notified within 90 days after the incentive period expires. All winners must be an international travel consultant and full time employee of the agency. Results will be final and no correspondence will be entered into. This incentive is open to Air tickets only. * If Mykonos is not possible the famil will be to either Lisbon or Malaga or a new Qatar Airways 2018 destination.



CLIA Australasia

CLIA Australasia offers its members a world of expertise and support as well as myriad benefits including:

- **CLIA'S ONLINE LEARNING ACADEMY:** Agents can learn everything they need to know about selling cruise, while acquiring the skills to upsell, cross-sell and the all-important ability to match clients to the right cruise.
- **CLIA'S NEW MEMBERS HUB:** Members can explore 12 new features to assist in their day to day engagement with the industry, including a ship inspection listing, webinar library, Ship Fact Finder,

Sales Guides, Trade Promotions, Social Media feeds, and much more.

- **CLIA'S COMPREHENSIVE RESOURCE LIBRARY:** If agents want to find out what electrical socket a ship has, or whether a ship has a guest laundry? CLIA Australasia's exclusive Resource Library can help answer even the trickiest questions.
- **CLIA'S ONLINE TRAVEL AGENT SEARCH:** When consumers are considering their next cruise and want to book with an expert, they use CLIA Australasia's online search to find their nearest accredited agent.

OTHER BENEFITS:

- Exclusive use of the CLIA logo on all your marketing material

- Your name listed on CLIA's Travel Agent search on www.cruising.org.au
- Member only access to CLIA's Global "Plan A Cruise Month" campaign
- DISCOUNTED TICKETS to Cruise360 and the annual Cruise Industry Awards Dinner
- Complimentary membership of Breakaway Travelclub, giving you access to discounted travel products
- EMBARC ID card – for instant industry recognition
- DISCOUNTS on a wide range of everyday consumer brands

JOIN CLIA TODAY

www.cruising.org.au