Travel Daily First with the news Monday 4th September 2017





Travel agent facing court

FORMER Axis Travel Centre contractor Arthur Zacharias will face court over 100 dishonestv offences next month following an extensive probe by the Major Fraud squad.

Zacharias is alleged to have committed 106 offences between Mar 2015 and Jul 2016 and will next appear in court on 12 Oct.

Axis Travel Centre's owners and 19 clients were defrauded of over \$500,000, "with many clients left stranded at overseas airports as no return flights had been booked," South Australia Police

Antiquity savings

VOYAGES to Antiquity has a sale on its 2018 program, with a 13-night Athens to Malaga cruise tour on Aegean Odyssey priced from \$4,220ppts - see page 8.

Today's issue of TD

Travel Daily today has seven pages of news & photos, plus full pages from:

- Voyages to Antiquity
- AA Appointments jobs
- Consolidated/QF promo



said in a statement.

The offences include deception. aggravated deception, aggravated theft, identification theft, dishonest dealings with documents, dishonestly manipulating a machine & pass valueless cheques.

Impacted clients were rescued by Axis Travel (TD 29 Aug 16).

Expedia names cfo

EXPEDIA has promoted senior vp, treasury and head of investor relations Alan Pickerill to the role of executive vp & chief financial officer of the online travel firm.

Pickerill's advancement follows the departure of former ceo Dara Khosrowshahi who is joining Uber (TD 28 Aug) and the subsequent promotion of Mark Okerstrom as Expedia's new president and ceo.

Qantas incentive

AGENTS booking Qantas int'l flights with Consolidated Travel or Quikticket to Santiago, Hong Kong and London/Europe from today until 30 Sep can win vouchers between \$10-\$50 per ticket under a new incentive - details on pg 10.





REGIONAL SALES MANAGER VIC, TAS, SA BASE SALARY \$75K + INCENTIVE & BENEFITS

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Lux Escapes ski hols

TRAVEL disruptor Luxury Escapes has added another vertical to complement its range of tours & cruises, tapping into the world of ski holidays.

The division will be headed by former Corporate Traveller exec of seven years, Aaron Corbett.

GM Blake Hutchison said the company would offer domestic and overseas snow holidays to meet growing demand.

"We know that around half the Australians who plan a ski or snowboarding holiday go overseas rather than hitting the local slopes.

"In the weeks & months ahead our members can look forward to show some great deals to amazing ski meccas in North America, Europe, Japan and New Zealand," Hutchison told **TD**.

Luxury Escapes' launch ski deal went live late last week, a sevennight package at the Westin Riverfront & Spa in Colorado, priced at \$2,399ppts. **VIRGIN** Australia confirmed its planned flight schedule to Apia, Samoa which will see the airline operate to the South Pacific destination under its own steam for the first time (*TD* 11 Jul).

VA's Apia services come as a result of the cessation of the joint venture with the Samoan Govt which wraps up on 12 Nov.

On Fri, Virgin Australia said it intends beginning flights on 13 Nov, to ensure there is no disruption in services between Australia and Samoa.

Utilising Boeing 737-800 aircraft with eight Business class and 168 Economy class seats, services include a five weekly rotation between Auckland & Apia, and up to two return services per week from both Sydney and Brisbane.

Virgin gm network & revenue management Russell Shaw said that since 2005, under the Virgin Samoa brand, the airline had carried over 1.4m passengers

VA confirms Samoa intent VIRGIN Australia confirmed its between Australia, NZ & Samoa.

exc!to

"We want to continue to support Samoa and provide valuable tourism opportunities to the Samoan economy," Shaw said on Fri.

"We look forward to receiving approval from the Samoan Govt to commence these operations."

Virgin Australia's planned APW ops will see increased competition to Samoa, as the government-run Polynesian Airways is establishing a new carrier, Samoa Airways, flagged to commence services to AKL and SYD from 14 Nov.

MEANWHILE, Samoa Airways has appointed Aviation Online as its gsa in Australia and NZ.

The fledgling carrier has appointed Dwayne Bentley to the Apia-based role of marketing & communications specialist.

Mailo Tiaga (Alfred) Senara has taken the Auckland-based role of regional sales manager for New Zealand/Australia.

QF discounts for WA regional folk

Create your THAILAND&

THAILAND

QANTAS will offer discounts of up to 30% for local residents in six regional West Australian cities where individual travellers are impacted by high volumes of corporate travel.

Starting Nov, the variable discount will be offered to residents of Broome, Kalgoorlie, Karratha, Paraburdoo, Port Hedland and Newman on flights to and from Perth.

The scheme will also be offered in Queensland to residents of Mount Isa for flights to Townsville and Brisbane, and of Cloncurry for travel to Townsville.

The scheme will operate as a 12-month trial, with further details to be announced in coming weeks, Qantas said.

The WA Premier Mark McGowan welcomed the move and called for other regional carriers to follow suit.

A WA parliamentary inquiry into airfares will report in Nov.



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Iririki fights liquidation

VANUATU'S Iririki Island Resort and Spa has won a stay in liquidation proceedings, just days after hosting the country's annual Tok Tok travel trade show.

News of the proceedings broke as Tok Tok delegates were leaving the resort last week, however the Supreme Court in Port Vila granted a stay against an earlier insolvency judgement late on Fri, pending an appeal.

The proceedings are the latest move in a dispute between Iririki Island Holdings and building

JAL MEL inaugural

JAPAN Airlines has launched its new direct services between Melbourne and Tokyo Narita, with its first Boeing 787-9 *Dreamliner* flight lifting off early Sat morning.

The daily service departs MEL at 0005 and arrives 0905, with the return departure at 1030, arriving MEL 2155.

Melbourne Airport chief of aviation Simon Gandy said the airport was excited to increase its ties to Japan. company Vancorp Construction, which was responsible for repair works conducted after Cyclone Pam hit the Pacific nation in 2015.

The Vanuatu Independent reported Iririki was granted a stay by Justice Paul Geoghegan after the resort argued it would be damaged "beyond repair" by the insolvency order.

Justice Geoghegan said he could "readily accept that an order for liquidation will have a very significant effect on the company and accordingly urgent steps may be required in respect of this application" and that he would allow a hold until an appeal hearing in three weeks' time.

The resort's owner has lodged a sum of almost A\$1.4 million in trust pending the outcome.

GM Steve Frichot told **Travel Daily** "Irikiki is not insolvent" and that the judge had been denied some key pieces of evidence that had not been reviewed regarding the case, "so he reversed the ruling pending further study". Frichot insisted Iririki continues to operate "business as usual".



QF/LY c'share open

QANTAS and EL AL have begun selling codeshare seats as part of their new partnership, offering joint services between Australia and Tel Aviv.

The tie-up follows the new air services agreement struck between Australia and Israel (*TD* 24 Feb) and involves departures from 12 Sep onwards.

QF will codeshare on LY flights from HKG, BKK and JNB to TLV.

LY will place its code on QF flights from SYD, MEL and BNE to HKG, and from SYD to BKK and SYD to JNB.

East as TA chairman

MANTRA Group ceo Bob East has been chosen as the new chairman of Tourism Australia, *The Australian* reports today.

He replaces Tony South who stepped down in Jul and will be joined by Kerzner International sales and marketing director Anna Guillan as deputy chairman.

Ardent changes

DREAMWORLD parent Ardent Leisure has cancelled an extraordinary general meeting scheduled today after an agreement with two key shareholders on the appointment of new directors.

Gary Hilton Weiss and Carl Bradford Richmond will join immediately, while two existing directors will step down by the Ardent AGM in Nov.



LAST week's Tok Tok 2017 trade show wrapped up in Vanuatu on Fri night with a gala function at host property, Iririki Island Resort & Spa.

The event provided delegates with a chance to dress up, with prizes awarded to the best male and female outfit that best befit the 'island theme' styling.

Taking out the men's division was White Grass Ocean Resort's rep Richard Skewes (**pictured**).

Skewes not only donned a tropical-print shirt, but wore two palm fronds purchased from the Vila markets earlier in the day, which were stuffed down the back of his top, the base of which lodged firmly between his butt cheeks.



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Taiwan Tourism Annual Roadshow

Melbourne – Sept 12 at Sofitel on Collins

Brisbane – Sept 13 at Marriott Hotel

Sydney – Sept 14 at The Westin

For more information or to RSVP contact lillie@bigpond.net.au



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Maxims Travel into Magellan



MAGELLAN Travel Group welcomed Maxims Travel and MaxQ Consolidation as its latest additions to the group at a reception on Fri.

The partnership between the companies began on 01 Sep.

Magellan Travel Group md Andrew Macfarlane said that Maxims Travel were an innovative company, which made them a perfect fit at Magellan. "MaxQ Consolidation offers a unique service based offering that is unrivalled and our members will benefit from MaxQ's tailored solutions to their needs."

Pictured above are Maxims Travel md Chris Goddard, Magellan Travel Group md Andrew Macfarlane, and MaxQ general manager Hai Duong. WINDSTAR CRUISES ALASKA 14 Day Sale Book by 11 Sep '17

Manly to Barangaroo

SEALINK will begin its new Barangaroo to Manly Fast Ferry service on Fri 08 Sep.

The first ever direct service between Manly and Barangaroo will depart every 30 minutes during peak hours and hourly on weekends and off-peak times.

To celebrate the launch, SeaLink will offer travellers 10 trips for the price of one, until 15 Sep.

Single tickets are \$8.90 per adult.

HKA A350 debut

HONG Kong Airlines took delivery of its first Airbus A350-900XWB last week.

The A350 will initially operate on regional routes before commencing flights to Los Angeles from HKG on 18 Dec.

HX will acquire 21 A350s and the first of which has 334 seats.

The airline also opened a new lounge at Hong Kong International Airport as its pushes ahead with its expansion plans.

Topdeck Europe

A PROGRAM of 143 itineraries feature in Topdeck's just released Europe Summer 2018 collection.

The full release brochure aims to build on Topdeck's 25% year-onyear growth for sales in its Europe preview program.

New for 2018 will be the youth tour operator's first exploration into Mongolia, the 17-day Trans-Mongolian Railway journey that visits Beijing, Ulaanbaatar and Moscow, along with an eight-day Irish Shenanigans trip operating roundtrip from Dublin and a 14day Euro Trip from Amsterdam.

Bookings made before 15 Dec will save 10% - more **HERE**.

Perisher extension

DUE to an influx of snow, Perisher will extend its ski season to 08 Oct.

Perisher says the resort received its best snowfall in five years, and recorded two metres of fresh snow in Aug.



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viewed by 1.5 billion television

latest season of Chinese show We

celebrities to experience what life

Featured in the Sydney episode

was the Shangri-la Hotel, Circular

In the year ending Mar 2017,

mainland Chinese visitors who

HST hurting airlines

AIR China. China Southern

and China Eastern Airlines have

in China for hurting their profits

blamed the rise of high-speed rail

The competitiveness saw China

three to achieve a positive growth

CA and CZ saw their net profits

Eastern as the only airline of the

Quay and The Rocks and the

Svdnev received 59% of all

Sydney Seafood School.

came to Australia.

on a domestic front.

of 34.46% in net profits.

fall by 3.79% and 11.62%.

could be like if they were to fall

and online viewers when the

are in Love aired last week.

The show pairs up single

in love.

Goa travel advisory

DFAT has issued an update that heavy rainfall has caused flooding in Mumbai and along the west coast of the states of Maharashtra and Goa.

It is also advising that heavy rain is expected to continue in Goa and Gujarat for several more days.

DFAT is urging travellers to contact their travel or tour provider, and monitor local media for the latest information.

The level of advice to India remains unchanged at high.

Airlie Lagoon opens

THE Airlie Lagoon in Airlie Beach has reopened after damage caused to the facility by Cyclone Debbie in Mar.

Upgrades to the lagoon were also undertaken at the same time, which include a new pool surface, tiling, additional footpaths and a resurfacing of the pedestrian bridge.

Landscaping and shade sail projects are still underway, with completion expected in the next few months.

The opening of the facility comes in time for the busy school holiday travel period.

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AGENTS



TWO years after breaking ground on Port Vila's seafront redevelopment project, NZ's High Commissioner for Vanuatu Georgina Roberts officially opened the precinct on Fri.

The US\$17m project has been one of the largest infrastructure developments that the NZ govt has backed in the South Pacific, with Kiwi tax-payers investing approx US\$13 million.

Speaking to trade media ahead of the opening ceremony, Roberts said the seafront precinct "was meant to be a transformative project for tourism in Port Vila as the gateway to Vanuatu".

"We see tourism as a significant sector that has more potential for the Vanuatu Government.

"We can work together to provide assistance to help deliver that," Roberts said.

The 1.2km beautification project stretches from Chantillys on the Bay to the Port Vila Central Market House, and features upgraded walkways, parklands

Seabreeze free nts

SEABREEZE Resort Samoa is offering savings of up to \$1,000 per couple on select stay/pay deals booked by 30 Sep.

Specials include stay five nights, pay four nights; stay seven nights pay six nights or stay 10 nights and pay eight nights.

The deal includes either a free one-way or return airport transfer. Travel dates for the offer are from 01 Oct until 30 Apr.

Big enough to compete. Small enough to care.

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Tasanak Park) and gardens.

Roberts reiterated comments made to **Travel Daily** by Vanuatu Tourism Office's gm Adela Issachar Aru (TD Thu) that the project also aims to entice more cruise pax off ships when making port calls in Vila and has seen new tourism partners establish a presence on the harbour.

Roberts (right) and Issachar Aru are pictured near Chantillys on the Seafront Precinct - more images on Facebook HERE.



Round 26 Winner Congratulations

LISA BARRETT

from Travel Partners

Lisa is the top point scorer for Round 26 of Travel Daily's NRL footy tipping competition. She's won a \$100 travel voucher courtesy of Expedia.



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HELLOWORLD Travel Pakenham in Main Street, Vic celebrated its grand opening over the weekend to showcase the new store to the local community.

Fri night kicked off with a VIP event with local traders and associates, followed by a grand opening family day on Sat.

SKAL MONTHLY MEETING NOTICE

Skål is a professional organisation of travel and tourism leaders. Join us at your local club for industry updates, networking and new friendships.

Club: SKAL Launceston Date: Tue 12th Sep Venue: Alchemy Bar & Restaurant RSVP: secretarylaunceston@ skal.org.au

Club: SKAL Canberra Date: Wed 13th Sep Venue: King O'Malley's Canberra RSVP: presidentcanberra@skal. org.au

Club: SKAL Sydney Date: Wed 13th Sep Venue: The Apprentice Restaurant RSVP: sydneyskal@bigpond.com



Owners of Helloworld Travel Pakenham, Arianna Albertazzi and Dylan Thompson said they were thrilled with the new store.

"Both days were a huge success, we had our Helloworld Travel HelloRoo mascot making a special visit, and face painting and showbags on the Saturday," Albertazzi said.

The team at Helloworld Travel Packenham are **pictured** above during the celebrations.

Int'l Rail incentive

AGENCIES can bag themselves Dan Murphys gift vouchers of up to \$250 by making three deposited bookings on any of International Rail's luxury products by 07 Dec. Home-based agents can claim a \$150 Dan Murphys voucher by making two deposited bookings. The incentive is to mark today's release of International Rail's Luxury Rail Collection program.

3 new AY routes

FINNAIR will open a new yearround route between Helsinki and Nanjing, China from 13 May and add non-stop flights to Lisbon and Stuttgart for its 2018 European summer program.

The Lisbon operation will launch 01 Jun and fly four times weekly with Airbus 319 aircraft, while the daily service to Stuttgart will begin flying from 23 Apr with Embraer aircraft.



Brochures

THIS week's Brochures of the Week is brought to you by **Collette**. If your firm is releasing a new brochure

you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover and contact details to brochures@traveldaily.com.au.





Collette - USA & Canada 2018/19

Perfected over 100 years, Collette's new USA & Canada brochure features over 45 high quality tours with many dates guaranteed through to April 2019. It includes two new tours featuring Rocky Mountaineer. The new additions are the eight-day Canadian Rockies with Rocky Mountaineer and 18-day Alaska Discovery & Canadian Rockies, featuring Rocky Mountaineer. Contact 1300 792 195 or head to gocollette.com.au.



Collette - Europe 2018/19

Collette's highly anticipated Europe 2018-19 brochure features over 60 tours, including classic tours, small group tours, river cruises, city stays, and faith tours. The new program features more included activity choices for guests, allowing them to truly personalise their journey. New to the program are the seven-day Madrid & Barcelona, nine-day Icelandic Adventure and seven-day The Northern Lights of Finland. Call

1300 792 195 or see gocollette.com.au for more.

QFFF launches ad campaign

QANTAS Frequent Flyer has launched a six-week campaign urging members to ask "why not" use their points to do something they've always dreamed of and treat themselves or a loved one.

The "Why Not" campaign debuted today and uses the stories of three QFFF members and how they used their points, showcasing how points can be earned across everyday activities and the rewards and benefits that can be unlocked.

Stories include one traveller, George, who treats himself to his first Business upgrade on the way home after a successful business trip in Tokyo; Kari, who surprises her husband Jay with a glamping weekend in Uluru booked with her points after a work trip hampers their camping weekend plans; and Nadim, who flies his daughter Sienna to Port Lincoln to swim with her favourite animal, sea lions.

The push is running across TV, outdoor, in airport terminals, digital, social media and Qantasowned channels.

Members who earn points in a new category (such as shopping, food and wine and insurance) can go in the draw to win two tickets on a Constellation Journeys Around-the-World private Qantas B747 charter flight.

To watch the videos or for more details, see qantas.com/whynot.

AFTA TRAVEL PAGES HAS A NEW HOME

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Aussie agent claims specialist



Monday 4th September 2017

BA Transfer Drive

BRITISH Airways is introducing a new service at Heathrow called Premium Transfer Drive for Business or First class pax at risk of missing their connecting flight.

The airline's team at London Heathrow will track these customers and when they're at risk of missing their connection, an airside car transfer will be sent to take them to their next flight.

Cabin crew will be informed so they can let the customer know a car will be waiting for them, in a move to alleviate stress.

Leasing register

GLOBALCARS has launched a Leasing Register, providing travellers who enrol with first access to 2018 European car leasing deals when they are released later this year.

To join the register, head to globalcars.com.au/lease2018.

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team, this could be your next rewarding role.

Hertz Brazil co-op

HERTZ Global Holdings' partnership with South American rental car company Localiza has been given the go-ahead from the country's antitrust authority.

Under the long-term deal, Hertz sold its Brazil car rental and leasing operations to Localiza. Both companies have also entered into referral and brand cooperation agreements and

will exchange information on technology, customer service and operations as part of the tieup.

Kenya election

DFAT has warned political rallies and protests may occur across Kenya following the country's Supreme Court ruling the 08 Aug presidential election null & void. Smartraveller has advised travellers to "avoid political rallies and protests as they could quickly turn violent".

Pharmacy



KIMBERLEY Longford from Flight Centre Australia has been named the winner of the Ireland Specialists 2017 competition.

Longford claimed her title by competing against 10 agents from six markets in a range of photo, food and sporting challenges during the Ireland Specialists Mega Fam last month.

Participants also experienced Belfast, the Giant's Causeway and The Gobbins Cliff Path.

They visited Trim Castle and Kildare Village and in Dublin sampled the delicious food scene and explored Trinity College and the Guinness Storehouse.

Longford won her spot on the trip by achieving a perfect score on six modules on Tourism Ireland's Ireland Specialists prog.

Pictured are: Longford and Ruth Murray, Tourism Ireland.

WIN A TRIP TO **NEW CALEE**



This month *Travel Daily*, *travelBulletin*, Aircalin and New Caledonia Tourism are giving readers the chance to win a trip to New Caledonia. The prize includes return economy class flights from SYD, BNE or MEL flying Aircalin and four nights in a one bed apartment including daily buffet breakfast at Ramada Noumea.

To enter the competition, all you need to do is take a creative photo of yourself with something typically New Caledonian.

Send your entry to aircalin@traveldaily.com.au





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BDMS IN HOT DEMAND

SYDNEY & MELBOURNE – TOP SALARY PKG & BENEFITS Our clients are searching for experienced industry BDMs who are passionate about increasing sales with the ability to source and secure new business. You will have a real drive, passion and understanding of the travel industry, along with the ability to establish relationships and conduct presentations to secure wins for the business. There are a number of roles and companies to choose from across NSW & VIC, call today to find out more.

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Premium Economy	\$30 Voucher	\$40 Voucher	\$40 Voucher
Business/ First	\$50 Voucher	\$50 Voucher	\$50 Voucher

Don't miss out and be the first to claim your vouchers!

CONDITIONS: Valid for tickets issued by Consolidated Travel or via Quikticket between 04 September - 30 September 2017 on QF International itineraries ex Australia plated on QF (081) ticket stock on the Consolidated Travel IATA only. Domestic & Trans-Tasman, Child, Infant, Group Sales, Wholesale and Cancelled or Refunded tickets are not eligible. The prizes are open to all full time international selling agents only. Consolidated Travel & Qantas reserve the right to alter or cancel the promotion any time. Vouchers are capped and all claims must be emailed to promotions@consolidatedTravel & Qantas reserve the right to alter or cancel the promotion of accepting the prize that: the prize winning agency accepts any conditions of use of the various components of the prize. Prizes must be taken as stated and no compensation will be payable if a winning agency is unable to use a prize as stated. Receipt of a prize may have Fringe Benefits Tax (FBT) implications. To the extent that there is any FBT liability, this will be paid for by the employer of the recipient. The grossed-up value of a prize and any other Fringe benefits the recipient receives during the course of the FBT year may be reported on the recipient's annual PAYG Payment Summary as required by taxation law. All prizes include GST where applicable and taxes are included in the price of the ticket and land content. Consolidated Travel Group ABN 60 004 692 791. Date of issue 28 August 2017.



