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mobile travel agents Wednesday 6th September 2017



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Tasmania

GO BEHIND THE SCENERY

AUSTRALIAN tour and activity aggregator Livn has activated a new integration with Amadeus, enabling travel agents to book its products in real-time via the GDS.

The "ground-breaking" link between Livn and the Amadeus Selling Platform Connect provides Amadeus-connected consultants with the seamless ability to book 19,000 global tours and activities from suppliers including Intrepid Group, G Adventures, Disney, Gray Line, Pro-Dive & Tourism Holding. Initially deployed in Australia

and NZ, the tie-up is seen as "a lucrative new income stream in a challenging marketplace".

Livn co-founder Steve Martinez said the Amadeus partnership "dramatically expands our travel agency distribution footprint and

Albatross samples

ALBATROSS Tours is promoting two itineraries from its 2018 Europe & UK Small Group Tour brochure in today's issue of Travel Daily, including the 15day Through Bohemia & Saxony journey and 15-day Italian Alternativo tour - see page 10.

is great for our partners".

Livn product GDS roll out

"We have managed to automate the entire tours and activities booking process with the existing Amadeus workflow with instant confirmations and ticketing being returned in seconds," he said.

Amadeus IT Pacific md Tony Carter said the Livn integration enabled agents to earn additional commission via GDS by securing in-destination experiences, with instant confirmation and pricing.

"Until now the fragmented nature of the tour and activity business has always made it difficult for agents to book these products. But that's changed with the Livn integration," Carter said. The connection was trialled with

key agents (travelbulletin Aug).

Among Livn's other co-founders are Tui Eruera, the founder and managing director of Si Holidays.

Today's issue of TD

Travel Daily today has nine pages of news, including a photo page for Rail Plus and full pages from:

Albatross Tours

Travel Trade Recruitment



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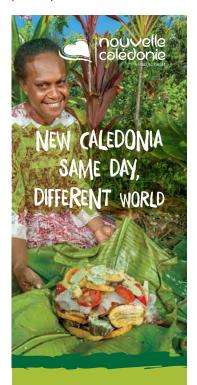




Travelmarvel sale

TRAVELMARVEL'S 'Travel More' sale - aimed at encouraging customers to extend a holiday by offering deals across a range of

destinations - ends on Fri. In Asia, specials include a fly free promo & savings of up to \$1,800 per couple - full details HERE.



#TasteNewCaledonia hut accommodation is a fantastic opportunity to immerse yourself in Kanak culture and have an try the delicious 'Bougna'! NewCaledonia.Travel

OVERSEAS visitors to Australia spent a record \$40.6 billion over the 12 months ending Jun, jumping over 7% y-o-y, data from Tourism Research Australia's latest International Visitor Survey released today shows.

The figures comes as record numbers of int'l tourists flock to Australian shores, with visitors staying longer & spending more.

The number of nights the 7.9m overseas travellers stayed in Australia rose 7.3% to 266 million.

All states & territories shared in the record growth, with the ACT and Tasmania achieving the strongest increase, rising 27% and 24% respectively on last year.

Foreign visitor expenditure in NSW was a whopping \$10.1b (up 11%) from four million arrivals, a result that was billed as "epic" by NSW Minister for Tourism and Major Events Adam Marshall. Spending was also up 11% in

Victoria to \$7.4 billion, followed

by Queensland (up 3% to \$5.2b), Western Australia (up 8% to \$2.5b) and South Australia (up 12% to \$1.06b).

Tourists from China continue to drive the spending, with 1.2m visitors ploughing a quarter of the total figure (a massive \$9.8b) in to the economy - both results increasing 10% year-on-year.

Arrivals from the USA reached record levels, topping 706,000, which was up 14%, and injecting a hefty \$3.8 billion in Australia.

Spending by New Zealanders was flat at \$2.7 billion, while UK expenditure dropped 8% to \$3.5b.

Federal Minister for Trade, Tourism & Infrastructure Steven Ciobo said the overall figure was a "stellar result".

"During the past three years spending by international visitors has increased by 34% as the Coalition continues to provide record funding to Tourism Australia," Ciobo remarked.

Tigerair \$25 special

IN CELEBRATION of flying 25m passengers since its launch, Tigerair Australia today is offering 8.000 fares starting from \$25.

Routes on sale for \$25 include ADL/MEL, BNE/SYD, MEL/SYD over select travel periods when booked by 12pm Sat 09 Sep.



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Florida on hurricane alert

FLORIDA has declared a state of emergency and major cruise lines are diverting ships as Hurricane Irma threatens areas across the northern Caribbean.

The storm has been upgraded to category five with winds of almost 300km per hour as it

Scenic Canada famil

SCENIC is taking expressions of interest from agents keen to secure one of the last remaining spots on an exclusive Canada famil from Calgary to Victoria.

Departing on 09 Oct, the famil visits Lake Louise, Vancouver and includes the Rocky Mountaineer.

The participation fee is \$1,800, with flights ex Sydney - email famil.ST@scenic.com.au to book. bears down on Puerto Rico and the Virgin Islands, with other islands including Cuba and the Bahamas in its projected path. Irma is the most powerful storm ever recorded in the Atlantic Ocean. the US National Hurricane Centre has said, and is likely to hit

Florida by Fri or Sat. Cruise Lines including Carnival and MSC Cruises have revised schedules for several ships while Royal Caribbean said today it was monitoring the storm and would advise of changes if necessary.

Airlines including BA and AA have cancelled or brought forward flights.

Smartraveller warnings have been updated and advise travellers to monitor media and take direction from authorities.





Great Train brox

RAIL Plus' 2018 Great Train Journeys brochure covering a collection of some of the world's most popular rail journeys has been unveiled today.

The 40-page brochure features three new options, including a sixnight VIA Rail Snow Train to the Rockies package from Vancouver to Calgary, via Jasper, Lake Louise and Banff, independent Amtrak Rail Vacations in the US and Great Journeys of New Zealand.

The brochure also contains a sixpage section at the front which features enhanced maps of each itinerary - more details HERE.

For more information on the program, see page eight.

Ibis Styles US debut

ACCORHOTELS has introduced its economy brand, ibis Styles, to the US market with the opening of ibis Styles New York Laguardia Airport, the brand's flagship hotel in the country.

The 93-room property is located adjacent to Grand Central Parkway and offers a shuttle service to LGA. Rates include breakfast and

unlimited wi-fi.



CHINESE travellers might be taking to the air in record numbers, but few have had the sort of adventure experienced by farmer Yin Yanlei this week.

The 29-year-old from the north-east province of Jilin was rescued by police on Mon after flying 50km in a hydrogen balloon he had been using to harvest pine cones.

The Hong Kong Free Press reports Yin had purchased the balloon online for \$3,800 and had been on board with his brother when a strong gust of wind took them away.

The pair's mother had been holding a rope and was lifted off the ground, breaking her leg as she fell back to earth.

Though the brother jumped to safety, Yin was left trapped.

He used his phone to record a video message to his wife before puncturing the balloon to release its hydrogen, allowing it to drift safely down to a waiting team of rescuers.

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Coles VA flybuy

COLES will offer 5,000 return flights to anywhere on the Virgin Australia domestic network as part of a flybuys competition launched today.

In partnership with Virgin's Velocity Frequent Flyer scheme, the competition will see flybuys members automatically entered into the draw for every \$50 they spend in one transaction at a Coles supermarket.

After four weeks, 2,500 members will win return flights for two people.

Monaco VIP helis

MONACO'S helicopter transfer service Monacair has opened a VIP terminal at Nice International Airport, allowing guests to bypass airport check-in procedures when transferring to onward flights.

The service also allows passengers on Air France, KLM and HOP flights to check in their luggage at Monaco Heliport.

EK exclusive wines

EMIRATES will offer a new range of prestige wines in its First class cabins and lounges over coming months.

The carrier will become the only airline to offer the Dom Perignon Rose 2005, with other labels including Chateau d'Yquem and Moet & Chandon.

Camino guided trips

GUIDED walking specialist CaminoWays.com has released its 2018 program of walks on the Camino de Santiago pilgrims' route in Spain.

More than 40 departures will operate between Mar and Oct, including a Classic Camino Experience itinerary, a Portuguese Coast Way and Women-Only Tour, and a Camino Walk and Coach option which involves one or two hours' walking each day with coach sightseeing.

Prices are from €748pp and 10% earlybird discounts are available.

New arrivals for Travellers Choice



TRAVELLERS Choice has added two new member shareholders to its network, both from growing areas of Western Australia.

Kings Tours and Travel and James St Cruise & Travel are the latest additions to the Travellers Choice stable, joining in the group's 40th anniversary year.

Specialising in escorted holidays for mature travellers, Kings Tours and Travel has grown rapidly in recent years.

Its flagship store in the Perth suburb of West Leederville was joined recently by a second outlet, Northern Beaches Travel & Cruise, while a third store is planned to open soon in the city of Mandurah. Owner Jenny Franceschi said she wanted to partner with a group that had the resources and expertise to help her expansion.

"One area in which the group's knowledge and support is proving invaluable is digital marketing," she said.

James Street Cruise & Travel is located in Pinjarra, around 90km south of Perth, and serves an expansive area of WA's south west that includes Narrogin, a large town in the state's Wheatbelt region.

Pictured are the Kings Tours and Travel team, from left, Wendy Ellis, Jenny Franceschi, Nicola Strudwick (Travellers Choice), Kellie Caust and Courtney Jarman.



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*Fares based on low season. Fares are inclusve of all taxes and surcharges. Subject to availability at time of booking. All destinations ex Melbourne.



New Cunard sailings

CUNARD has released additional 2019 voyages in North American and Europe between Apr until Dec 2019 across its entire fleet.

The program will be the line's largest offering in North America in a number of years.

Cunard will also return to Alaska for the first time in 20 years on the line's *Queen Elizabeth*.

In 2019, *Queen Mary 2* will make a total of 19 one-way eastbound and westbound transAtlantic Crossings.

CLICK HERE to view the program.

CI mulls Ontario

CHINA Airlines has confirmed it is assessing direct flights to Ontario International Airport in California due to increased demand in the area.

CI found from a recent market study that pax from the east side of LA would prefer Ontario due to shorter immigration times.

BER opening date

BERLIN Brandenburg Airport is expected to be completed in Aug 2018 and be operational at some in 2019, operators Flughafen Berlin Brandenburg have confirmed.

Construction started on the controversial airport in 2006, with an opening date of Oct 2011, but a series of delays pushed the opening back many years.

Plans to open the airport this year have been scrapped. BER's chief exec Engelbert Luetke Daldrup said tests would need to be done after construction was finished.

The project is expected to cost over \$8 billion, \$5 billion more than original cost of \$2.8 billon. BER was planned to replace

Tegal and Schoenefeld airports. **MEANWHILE** Qatar Airways will operate a Boeing 777-300ER on its Doha to Berlin Tegel service between now and Oct.

QR has 358 seats on its two class Boeing 777-300ER aircraft.

Queen's Wharf getting bigger



DEVELOPER Destination Brisbane Consortium has filed an application seeking approval for buildings up to 74 storeys high for the Queen's Wharf project in the Brisbane CBD (**pictured**).

If successful, the \$3b project would allow for 600 more hotel rooms than previously proposed.

In the original application, the developers had planned on building 1,000 hotel rooms.

The development application submitted to the Queensland state government has now opened for the public to provide comment on the proposal at the Government precinct.

As per the plan, the firm has proposed towers as high as 265 metres, which is nine metres short of the AirServices Australiamandated height limit of 274m. The Queen's Wharf site will include a casino, resort complex, hotel, bar, park, shops, residential, parking, a microbrewery, a major sport, recreation and entertainment facility, and a cross-river pedestrian bridge to South Bank.

The resort is expected to open during 2022, with the final project to be completed by 2024.

Viking reminder

THERE are four weeks left of Viking's 20 years of cruising sale.

Vikings is offering a variety of savings on select itineraries including \$1,000 on board credit per couple for a 15-day Viking Homelands sailing.

The deal ends 30 Sep - **CLICK HERE** for more info.





CAAT suspends 16 airlines over safety

SIXTEEN airlines registered in Thailand have failed safety and related regulatory assessments conducted by the Civil Aviation Authority of Thailand (CAAT).

This has required them to suspended their operations until they get new Air Operator's Certificates (AOCs).

The move is part of a crack down by the CAAT, with the International Civil Aviation Organisation (ICAO) due to send the delegates to inspect Thailand's new safety standards.

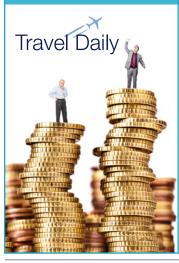
The ICAO put a red flag on the country's safety standards in 2015. Thailand has faced a shortage of qualified training and aviation officials following years of

increased demand for air travel.

Take part in the industry's biggest Salary and Employment Survey

Prizes include Fitbits and movie tickets

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Regional funding

ORGANISERS of new or secondyear events in rural and regional NSW from Jan to Jun next year can apply for funding under round one of the 2018 Incubator Event Fund.

The fund offers annual grants of up to \$20,000 for new and existing smaller-scale events to assist in areas such as marketing, public relations, venue hire and attendee research.

Applications for the first round close on 01 Oct, with the second round to open in Feb 2018 for events between Jul and Dec. **CLICK HERE** for more.

St Regis Astana

ST REGIS Hotels & Resorts has opened the doors on The St Regis Astana, marking the debut of the brand in Kazakhstan.

The hotel boasts 120 rooms including 23 suites with private terraces offering views of the Astana Park and Ishim River. There is also a presidential suite that can accommodate 10 people.

Island Air all Q400s

ISLAND Air in Hawaii has completed its transition to an all-Q400 turboprop fleet.

The airline began its fleet conversion in Jan, with the acquisition of its first Q400. WP now has five of the

Bombardier aircraft in service. Over the past eight months it has phased out its five 64-seat ATR-72 aircraft as the new 78seat Q400s took flight.

The completion comes as Island Air prepares to celebrate its 37th anniversary of service to Hawaii this weekend, on 09 Sep.

Insight culinary experience



INSIGHT Vacations is set to launch its 2018 Europe and Britain collection next week but provided a sneak peek of what to expect at an intimate gathering in Sydney yesterday.

Speaking to media, Insight Vacations md Alex O'Connor said culinary experiences would be a focal point for guests in 2018 with several new innovations revealed.

"What we'll be focusing on is the experiences on the ground with locals and in particular the dining story," she said.

O'Connor referred to three new areas introduced in the 2018 program including the ability to dine at the home of a local who would prepare and serve a meal.

A farm-to-table experience had been introduced where guests

could meet with local farmers and growers before sampling their produce, while a new partnership with VizEat had been formed so that travellers could connect with local foodies (**TD** 07 Jun).

"Food is such an important part of what people are looking for when they travel these days," O'Connor said.

"They're looking for critical food and wine experiences."

A major sales promotion would coincide with the official release of the brochure on Mon, O'Connor said.

Pictured at yesterday's event are The Travel Corporation ceo Australia John Veitch, Insight Vacations head of product Claire Hanney and Insight Vacations md Alex O'Connor.

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Please send a short cover letter and resume to: jobsau@vikingcruises.com Applications close Friday 8th September 2017



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Quest Notting Hill sod turning

CONSTRUCTION has commenced on Quest Notting Hill in Melbourne, located within the Ferntree Business Park.

Expected to open in 2019, the property will offer 100 studios, oneand two-bedroom units as well as facilities including conference rooms, a business lounge, gymnasium and an outdoor terrace.

It will be the 53rd Quest property in Melbourne.

Pictured on site to mark the occasion are: James Shields, gm growth, Quest Apartment Hotels and Nick Schofield, development mgr, Goodman

Emaar to Maldives

DUBAI'S Emaar Hospitality Group has revealed it will enter into South Asia after winning a hotel management contract to operate Address Madivaru Maldives Resort + Spa.

The resort is set on a private island in the Indian Ocean and is scheduled to open in 2020. It will include 80 beach and over-water villas.



Melb Cup incentive

QANTAS Holidays, Sunlover Holidays and Viva! Holidays have launched an incentive with the prize being a Melbourne Cup experience for two people, including accommodation. Running throughout Sep, the

incentive will reward the agency with the highest domestic booked and deposited revenue between 01-30 Sep - **CLICK HERE** for info.

📥 DELTA



Due to expansion, The Walshe Group is looking to recruit the following positions for our Delta Air Lines GSA team in Sydney.

- Marketing & Sponsorships Manager
- National Account Manager
- Sales Coordinator
- Click here for more information and how to apply. http://walshegroup.com/employment

Email applications including a CV and covering letter to applications@walshegroup.com by Monday 18 September 2017.

Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily*'s Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



A newly designed restaurant called Quattro has opened at **Four Seasons Resort Marrakech** serving Italian cuisine. The venue offers a dining room setting indoors and an outdoor terrace with views of the resort's fountain. The menu focuses on the Italian alabria and Campania

regions of Sicilia, Puglia, Calabria and Campania.



Centara Hotels and Resorts has reopened the **Centara Sandy Beach Resort Danang** following an extensive renovation. Newlydesigned premium rooms and suites featuring furnished balconies have debuted. The improved resort now has two flexible

function rooms with seating for up to 90.



The seven villas of the **Sava Beach Villas** estate have joined Elite Havens' Phuket holiday rental collection. The rentals offer seven bedrooms with Villa Tievoli, six bedrooms at Villa Amarelo, Villa Cielo, Villa Malee Sai and Villa Essenza, and four-

bedroom escapes at Villa Roxo and Villa Aqua.

LATAM 2Q results

LATAM Airlines Group has reported an operating income of US\$48.2 million for 2Q 2017.

The result was an increase of 2.0% compared to 2Q16.

LATAM's total revenue reached US\$2.3 billion in the quarter, which was up 7.7%.

A new buy-on-board service has been introduced on 75% of its domestic routes, which is designed to add convenient options for customers.

4 Seasons Kuwait

FOUR Seasons has opened the doors on its 284 room Four Seasons Hotel Kuwait.

Located in the Burj Alshaya development, the property has four dining venues, with a fifth to open this month.

Trafalgar locks in Hawaii 2018 dates

TRAFALGAR has confirmed all remaining 2018 Hawaii tours are 100% confirmed to depart.

Itineraries include the sevennight Hawaiian Explorer, which visits Pearl Harbour, Waikiki and Volcanoes National Park and the nine-night Best of Hawaii.

A Be My Guest experience is included on each itinerary, including experiences such as dining with a local.

Matthew Cameron-Smith, md Trafalgar Australia, said "agents can sell our diverse Hawaii portfolio with 100% confidence with 100% definite departures, ensuring them an effortless selling process".

A 10% early payment discount is available until 26 Oct.





RAIL Plus has put 'Great Train Journeys' (GTJ) on the map in Australasia, which is why more than 400 consultants flocked to the company's inaugural GTJ 'Showcase' events in Auckland, Brisbane, Sydney and Melbourne over the past month.

As well as providing the chance to learn more about some of the world's most alluring rail voyages, the shows also gave agents the opportunity to take home some extraordinary prizes, with one lucky consultant at each event securing the ultimate reward: return flights on Emirates to Europe and a nine-night Grand Train Tour of Switzerland.

The tour - which combines a selection of Switzerland's spectacular alpine journeys – is one of the new products featured

& Incredible Experience

in the 2018 Great Train Journeys brochure, now available through TIFS or at www.railplus.com.au.

Agents keen to take their knowledge to a new level can also now take part in Rail Plus' first ever GTJ Rail Expert program. Email training@ railplus.com.au to find out more. **PICTURED:** Shelley Bunce, Tiani Sadler, Tiahnne Noble, Katie Heppell, Ingrid Kocijan, Eddy Courtois and Monita Randell.



PICTURED: Nicki DeJager, Rail Plus; Paula Phillips and Greg McCallum, Rocky Mountaineer.



ABOVE: Lincoln Bache, Emirates; Sydney grand prize winner Belinda Farrelly, APP Int'l Travel; and Ingrid Kocijan, Rail Plus.

Incredible India

GUSTIONOU SRIA

JOURNEYS

Unique & Incredible Experiences

JOURNE



ABOVE: Khaver Ali Khan, representing Indian luxury trains & Ingrid Kocijan, Rail Plus.





ABOVE: Linda Costantini, Emirates; Ingrid Kocijan, Rail Plus and Melbourne prize winner Jess Arnott, Flight Centre Collins Street.

BELOW: Lisa Goston, Ingrid Kocijan, Richard McKisack, Tiahnne Noble, Alicia Privitera and Marion Leilua.



ABOVE: Ingrid Kocijan, Rail Plus; Brisbane prize winner Sarah Coates, Cruiseabout; and Maggie Silva, Emirates. LEFT: Lisa Goston, Rail Plus; Karen Conlon, Belmond and



Alicia Privitera, Rail Plus.



Airbnb APAC surge

ASIA Pacific countries proved popular with Airbnb travellers between Jun and Aug, claiming nine of the top 16 destinations for the period.

China emerged as one of the platform's fastest-growing markets, and claimed the top three cities to visit.

Compared to the same period in 2016, the highest growth destinations were Hangzhou (495%), Chongqing (388%) and Wuhan (371%).

Next was Vinales, Cuba (347%), Patuto, Philippines (274%) and Kota Kinabalu, Malaysia (214%).

MEANWHILE, Airbnb has released the most wish-listed properties in Australia and NZ.

Top properties include an "igloo" in Trinity Beach, Qld, a Melbourne CBD apartment and a treehouse in the Blue Mountains. **CLICK HERE** to see the list.

Virgin Atl wi-fi first

VIRGIN Atlantic has become the first airline in Europe to offer wi-fi on all its services.

The carrier has completed the roll out of its wi-fi program which uses a combination of Panasonic and Gogo technology.

Wi-fi is now available to passengers from £2.99, with London Heathrow-New York and San Francisco-Atlanta the most popular routes for its use so far.

Late Buller snowfall

OVER 20cm of snow fell on Mt Buller this week, bucking the trend of "blue skies and soft snow" that spring usually brings. The snowfall is in addition to the existing 127cm of natural and a "whopping" 160cm of snow in

snowmaking areas. Even more snow is predicted over the weekend.

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This month *Travel Daily, travelBulletin,* Aircalin and New Caledonia Tourism are giving readers the chance to win a trip to New Caledonia. The prize includes return economy class flights from SYD, BNE or MEL flying Aircalin and four nights in a one bed apartment including daily buffet breakfast at Ramada Noumea.

To enter the competition, all you need to do is take a creative photo of yourself with something typically New Caledonian.

Send your entry to aircalin@traveldaily.com.au



GOL 737 purchase

BRAZILIAN Airline GOL Linhas Aereas Inteligentes has entered into sale and leaseback transactions with GE Capital Aviation Services for seven aircraft, including five Boeing 737 MAX 8 aircraft and two Boeing 737-800 Next Generation aircraft.

GOL has also signed the direct operating lease of five additional 737 MAX 8 aircraft.

Indochina package

AQUA Expeditions, Soneva Kiri and The Siam Hotel have partnered to offer a Secrets of Indochina Tour.

The luxury operators are offering 10% off their published rates plus special complimentary experiences at Soneva Kiri when booking two out of the three offerings (cruise and hotel) for the same trip.

For more, call 1300 124 204 and quote "Secrets" to book.

Lock in NZ dollars

TRAVEL Money Group has recommended Aussie travellers heading to New Zealand make the most of near record AUD-NZD levels by locking in their rate for upcoming trips.

Currently Australians can get 7% more New Zealand dollars than they would three months ago.

Kelly Spencer, gm of Travel Money Group said, "Australians love visiting New Zealand, and with the AUD-NZD exchange rate at a high, we expect to see more Aussies heading across the ditch and making the most of the favourable exchange rate".

Angels Flight open

ANGELS Flight in Los Angeles has resumed operations,4 years after its derailment in 2013.

The iconic 116-year-old railway stretches 90m up downtown LA's steep Bunker Hill and carries pax between Hill and Olive streets.

Travel Daily

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Matt Bell, Jenny Piper, Christian Schweitzer info@traveldaily.com.au ADVERTISING AND MARKETING Sean Harrigan and Lisa Martin advertising@traveldaily.com.au

BUSINESS MANAGER Jenny Piper accounts@traveldaily.com.au Suite 1, Level 2, 64 Talavera Rd Macquarie Park NSW 2113 Australia PO Box 1010 Epping NSW 1710 Australia Tel: 1300 799 220 (+61 2 8007 6760)

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Come share our love of Europe



2018 EUROPE & UK EARLY BIRD SALE



Albatross Tours have just released their <u>2018 Europe & UK Small Group Tour</u> programme offering early bird discounts of \$700 per couple if booked and deposited prior to 31 October 2017.

Albatross Tours believe their small group size coupled with longer stays and genuinely inclusive prices will be a very attractive option to travellers seeking a more fulfilling European holiday experience.

"Every Albatross tour has the same formula and has been designed with the Australian and New Zealand traveller in mind; small groups travelling fewer kilometres per day allowing more 'My Time" for sightseeing and relaxing. A more leisurely pace with two to five night stays in each location, and categorically no later charged optional excursions" said Euan Landsborough, Managing Director of Albatross Tours.

Here are two new tours featured in our 2018 Europe & UK Small Group Tour programme...

Through Bohemia & Saxony

- 15 Days From \$6,599* pp twin share
- Stay 3 nights in the Imperial cities of Berlin, Dresden and Prague
- Stay 2 nights in the heart of medieval Cesky Krumlov
- Enjoy a cruise down the River Elbe
- Explore the remarkable escape tunnels at Colditz Castle
- See the 500 year old silver mines in Kutna Hora

The Italian Alternativo

15 Days - Only \$6,789* pp twin share
Visit UNESCO listed Vicenza

- Indulge at a parmesan cheese farm in Bologna and a pecorino in a mill in Mondaino
- Enjoy a cable car ride up to the Republic of San Marino
- Wake up in a 16th century palace
- Enjoy a farewell vineyard dinner with Opera



Website: albatrosstours.com.au

Phone: 1300 135 015

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For more information please call Sarah on (02) 9119 8744 or click APPLY now.

Fares and Ticketing Specialist Consultant

Sydney, Up to \$65k + Super DOE, Ref: 2930PE6

Awesome opportunity for an Airfares Expert to join a leading ultrapremium TMC based in Sydney. You will have knowledge of travel sales, fares departments, reservations and ticketing to enable you to deliver top quality service. You will have confidence with Sabre, know your way around fares and prices and be of a technical mindset to produce the best fares. My client loves challenging their team and rewards success, this award winning agency is waiting to hear from you.

For more information please call Paul on (02) 9119 8744 or click APPLY now.

Regional Sales Manager

VIC/SA/TAS, \$75-\$80k + Bonus + Super, Ref: 3037HC1

Looking to represent a reputable luxury travel brand? This fantastic role has become available to work for a luxury travel company to increase sales. Building rapport and developing relationships with key prospects is key to this role. You will ideally have a sound knowledge of the travel market and be able to identify commercial opportunities. It is essential you have confident communication skills and should be highly motivated with a positive attitude and a fantastic sales track record.

For more information please call Hannah on (03) 9988 0616 or click APPLY now.

Leisure Travel Consultant

Brisbane, \$52,500 + Uncapped Commission, Ref: 2514SZ1

Working within a team environment with cross equal responsibility and treatment where all decisions are made unanimously with regards to business changes and recruitment, my clients are looking for an experienced travel consultant that would be looking for longevity in their career path. Ideally you would be Galileo trained however, cross training of GDS systems are available to the right candidate. This will be your chance to work in a CS focused agency where enquiries are treated with care.

For more information please call Serena on (07) 3123 6107 or click APPLY now.

Travel Manager

SW Sydney, Base salary up to \$70k + Commission + Super, Ref: 2977RM2

This is a very rare opportunity for an experienced manager who will be instantly earning an amazing base salary as well as uncapped commission. You will love to inspire and mentor others on a daily basis providing a supportive, fun and productive environment for you and your consultants to thrive. You will take the challenge of building the team to success whilst selling a huge range of fantastic travel products, alongside airfares, to interesting and exotic destinations.

For more information please call Ruth on (02) 9119 8744 or click APPLY now.

Travel Consultant - Northern Suburbs

Melbourne, Up to \$50k base + Commission, Ref: 3038HC1

Our client is looking for a bubbly and vibrant experienced Travel Consultant to fill this amazing role. This agency is based in a big shopping centre in the northern suburbs, working in a small intimate team environment you will have all the tools to flourish in building your clientele as a professional consultant. So if you have the experience and are tired of travelling to the city then this is the role for you and your future. This is an amazing opportunity not to be missed.

For more information please call Hannah on (03) 9988 0616 or click APPLY now.

Online Travel Consultant

Gold Coast, Weekly Salary Pay, Ref: 1265SZ4

Looking to get out of retail travel and work with inbound calls and email enquiries only? Free flowing quotes coming through on a daily basis so you will never be short of enquiries! Work & life balance including working only a 7.6 hour day with morning and afternoon tea breaks and $\frac{1}{2}$ hour lunch break too! If you have current or recent consulting experience and would like to be a part of this dynamic and growing business with lots of room for career progression, then get in touch today.

For more information please call Serena on (07) 3123 6107 or click APPLY now.

Travel Team Leader

Adelaide, \$50k + Super, Ref: 3024HC1

Do you have the gift of travel sales? If you have proven retail sales experience and can manage complex itineraries this is a fantastic career move for you. You will be working towards targets and aiming to earn lucrative quarterly commissions in return for a career within a supportive and friendly environment. You will be highly experienced, have GDS skills and have proven sales results. Long term career progression, a great salary & an amazing team are perks to this role.

For more information please call Hannah on (08) 6365 4313 or click APPLY now.



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