Travel Daily First with the news

Wednesday 27th September 2017





ON SALE UNTIL

28 FEBRUARY 2018

P&O switches Aust ship

P&O Cruises has changed plans for its Australian fleet renewal, announcing the deployment of the Grand Class vessel Golden Princess to local waters in 2020 (Cruise Weekly breaking news).

Currently operating with sister brand Princess Cruises, the ship will be P&O's first enabled with the Ocean Medallion, giving Australian guests the wearable device and interactive technology platform set for introduction in the Caribbean later this year.

The choice of the 2,600-guest Golden Princess supercedes earlier plans to introduce Carnival Splendor to P&O's Australian fleet in 2019.

Splendor will now stay in the Carnival Cruise Line global fleet.

Australia will also welcome the 3,000-guest Ruby Princess, which will replace Golden Princess in serving Australia for Princess.

Today's issue of TD

Travel Daily today has nine pages of news, plus full pages

- One&Only Wolgan Valley
- Travel Trade Recruitment

The exec chairman of parent entity Carnival Australia, Ann Sherry, also announced Carnival Cruise Line will increase its Australian operation to two ships sailing full time from 2020, with details to be revealed in May.

"Our brands have pioneered the growth of the industry and set the industry up for success, and today's announcement is about taking deliberate and strategic steps for the future of the business," Sherry said.

See Cruise Weekly tomorrow for more details.

VA Bali diversions

VIRGIN Australia is advising customers there may be "some delays" on its flights to Denpasar due to activity of Mt Agung.

The carrier says that flights are operating as scheduled at present but as a "precautionary measure" some Bali-bound flights will be making fuel stops in Darwin.

"This ensures that if an eruption occurs while the aircraft is en route, we will be able to get guests back to their originating port safely and quickly," VA says.



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Perth Ritz on track

MARRIOTT International says construction of The Ritz-Carlton. Perth is ahead of schedule and on-track to open in mid-2019.

The 205-room, 28-storey hotel is being built at Perth's Elizabeth Quay development and marks the re-entry of the brand in Australia.



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QF interactive map first

QANTAS has unveiled a new interactive map-based search functionality, providing customers with an extended search criteria based on budget. Qantas Points. trip duration, travel period, cabin preference or region, across a number of mediums.

'Where Can I Go?' enables Qantas Frequent Flyers to review travel destinations using Classic Flight Rewards or Points Plus Pay.

Utilising "first of its kind" tech in Australia, Qantas has rolled out the map search across domestic and international services as part of the airline's strategy "to give customers more intuitive travel ideas and inspirational content across its own online, digital and social channels".

Until now, customers would typically investigate holiday destinations with the airline using

Extra finals flights

QANTAS is kicking goals with Adelaide Crows fans, adding six new return flights between Adelaide and Melbourne this weekend for the AFL Grand Final.

The Boeing 737 & Airbus A330 flights will add a further 2,400 seats on the route.

QF has also added four direct services to Sydney ex Townsville for North Queensland Cowboys fans for the NRL Grand Final, to complement its existing six daily Townsville-Brisbane flights.

The extra frequencies from TSV will add 1,300 seats to Sydney.

a list of locations on gantas.com.

Through 'Where Can I Go?', customers can access hundreds of locations around the world flown to by Qantas or through its partner airline network.

A Qantas spokesperson said the new tech "gives our customers access to information and inspiration when planning for their next trip - whether it's for business or family holiday".

The technology is available on web on desktop and tablet, and will be extended to mobile and the Qantas app later this year.

Buchaneers cleared

THE Australian Maritime Safety Authority has lifted a prohibition notice issued against cruise operator Ahoy Buccaneers after a passenger was left behind on a West Australian beach in Aug.

The notice was withdrawn after Ahoy agreed to changes in its head-count process, which will now take place before tenders return to its ship Oceanic.

Ahov Buccaneers director Doug Gould said the passenger concerned had wandered from the group and was on the beach less than five minutes before a tender returned.

Head counts had previously taken place once tenders returned to the ship.

The authority had issued a previous notice to Ahoy in May 2016 regarding issues around vessel stability.

TK plans 787 order

STAR Alliance member carrier Turkish Airlines has committed an agreement to order 40 787-9 Dreamliner aircraft from Boeing.

TK's chairman Ilker Ayci said the deal "is a significant step forward in enhancing our passengers' flight experience".



SCENIC°

LAST CHANCE FOR **BEST PRICES** ON 2018 EUROPE RIVER CRUISING

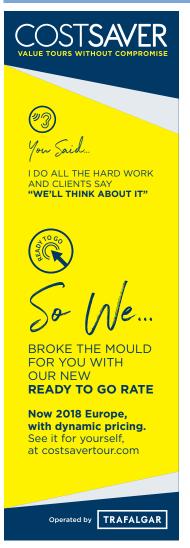








So unique, so surprisingly beautiful, so much fun for travellers!



Azamara buys Adonia to expand



AZAMARA Club Cruises has purchased P&O Cruises UK's MV Adonia with the vessel to be delivered to the boutique cruise line in Mar 2018.

To be called Azamara Pursuit, the ship's decor will be updated to "match the brand's upmarket position" prior to beginning sailing under the brand.

"We are pleased to expand our portfolio by 50%, allowing us to visit even more regions of the world through the acquisition of this sister ship," said Larry Pimentel, president and ceo of Azamara Club Cruises.

"Our loyal guests and travel partners have asked for this expansion for a long time; we are very pleased to deliver this to them," he said.

Pursuit is comparable in size to Azamara Journey and Azamara

Quest and is the last of eight "R" class ships originally built for Renaissance Cruises.

Details on Pursuit's deployment, etc will be announced in Oct.

Tennessee winners

SEVERAL lucky TD readers will be stoked that they have won two tickets to see Old Crow Medicine Show with Valerie June, courtesy of Tennessee and Memphis tourism boards (TD last week).

The winners will see the band play in Melbourne, Brisbane and Sydney and are: Melbourne -Christina Davies, Travelmarvel and Josie McPaul, Bayview Travel; Brisbane - Lauren Zischke, Travel by Wyndham and Adam Retmock, Topdeck and in Sydney - Evan Pierce, Virtuoso and MaryAnn Stewart, Qantas Holidays.



Window

A HOTEL in Bangkok is allowing guests to be locked behind bars on their next visit.

The Sook Station hostel on the outskirts of Thailand's capital city has nine tiny, dark rooms with cement walls and bunk beds for those seeking an authentic night in jail.

Even the front entry doors have been made with thick bars to give the illusion you've been in deep trouble with the law.

On arrival guests can purchase striped pyjamas and have their mugshot taken in front of a height chart.

The owner Sittichai Chaivoraprug said the inspiration came from *The* Shawshank Redemption.





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Foodie expeditions

WORLD Expeditions will capitalise on the food lovers boom by offering a raft of 'foodie' packages next year.

The new products will seek to immerse travellers through food-related walking itineraries with the first trip kicking off 19 Feb in Sri Lanka, with subsequent tours pushing through to Oct.

Tours range from \$2,990-\$7,490 per person.

Further destinations on offer include Morocco, Peru, South Africa, Vietnam and Japan.

Nobu Brazil hotel

NOBU Hospitality is broadening its hotel collection, announcing it will debut in the South American market when it opens the Nobu Hotel, Residences and Restaurant in Sao Paulo, Brazil.

The property will open in the Wall Street district of Sao Paulo, joining the group's collection of 14 other hotels.

TravMgrs day in life

TRAVELMANAGERS has released "One day in the life of TravelManagers" on YouTube.

A version of the video released was displayed at the opening of the recent TravelManagers conference in Darwin.

The clip features staff from the national partnership office including exec gm Michael Gazal.

CLICK HERE to view the video.

Silver Spirit stretch

SILVERSEA has unveiled plans for its first-ever ship lengthening, with *Silver Spirit* to be extended by approximately 15 metres.

The section will house six Silver Suites, 26 Veranda Suites and two Panorama Suites.

Design elements from *Silver Muse* will also be incorporated.

Shipbuilder Fincantieri will commence on the lengthening project in early Mar.

Technical upgrades will also be implemented.



European Travel Expos conclude



THE final event of three European Travel Expos held in Sydney, Brisbane and Melbourne wrapped up last weekend.

Each expo featured a range of European Tourist Bureaux, along with a selection of independent destination specialists promoting travel to Europe in 2018.

The events were open to the public and agents, and were declared a great success for all involved, with positive feedback

from all exhibitors and attendees.

Pictured all smiles at the Melbourne show from left are Marie McEnally, Tourism Ireland; Birgit Weingartner, Switzerland Tourism; Sonia Holt, VisitFlanders; Traute Tuckfeld, German National Tourism Office; Christina Zarnhofer, Austrian National Tourist Office; Emanuale Attanasia, Italian State Tourist Board and Kristen Angus from VisitBritain.





Qantas bunks down with Sheridan



QANTAS has unveiled a new range of luxurious bedding products created by Sheridan for the airline's A380 First class suite.

The enhanced range signals the first stage of Qantas' major A380 fleet cabin overhaul announced recently (TD 25 Aug), and includes a refurbished suite with new contoured cushioning and a larger, higher-res IFE screen.

The Sheridan range includes a pillow menu offering three options, a memory foam mattress, "super-soft" sheeting, a duvet cover made from softtouch tencel, a 100% combedcotton woven throw and a bolster cushion (pictured).

QF's superjumbos will be fitted with the new bedding ensemble progressively from early Oct.



BOOK NOW!

Not Hot Travel List

ADVENTURE touring company Intrepid Travel has unveiled its inaugural 'Not Hot Travel List' today to coincide with World Tourism Day and the release of its 2018 Europe brochure.

The list of "less-trodden destinations", aims to curb over tourism concerns in parts of Croatia, Iceland, Italy and Spain and promote sustainable travel. Intrepid's Not Hot list includes

North Cyprus, Calabria & Sicily, Portugal & Azores, Finland, Moldova & the Tatra Mountains.

ADL taxi fee rise

TAXI and ride sharing pick-ups at Adelaide Airport will increase in cost fractionally from 01 Oct, with the service fee increasing from \$1 to \$3.

It will be the first time in 11 years that the collection fee has risen in price and follows the start of Uber operations in Aug.

There is no fee for drop offs.

STB with Alipay

SINGAPORE Tourism Board (STB) and Alipay have signed a Memorandum of Understanding (MoU) to enhance Chinese tourists' overall experience in the

As part of the MoU, both parties will share relevant and up-todate content about Singapore on both Alipay's platforms and STB's **Tourism Information and Services** Hub.

Visitors from China to Singapore are up 7% year-on-year.

Edge meeting place

CELEBRITY Cruises has revealed a meeting venue will be built on board Celebrity Edge.

Dubbed The Meeting Place, it will be 183m2 in size and will be placed in "a central location".

The space will have soundproof dividers, A/V capabilities, varied seating options, private office space for event planners and a mobile bar.



* Book until 27 September 2017. Fares quoted above are for departures from Perth. Economy Class fares are for travel between 25 September - 30 November 2017 or 13 January - 31 March 2018. Business Class fares are for travel between 22 September 2017 - 31 March 2018. Other sale fares are available on other travel dates and from Sydney, Melbourne, Adelaide, and Camberra. Fares may vary due to currency fluctuations. Seasonal surcharges, weekend surcharges, and blackout periods may apply. For all other terms and conditions please review at time of booking. ^ Sarajevo flights start 31 October 2017.

Travel Daily

Wednesday 27th September 2017

Whits recovering

THE Whitsunday Islands are enjoying a tourism revival after the impact of Cyclone Debbie earlier this year, with increased booking levels reported by major travel companies.

Queensland Minister for **Tourism and Major Events** Kate Jones said a three-month marketing push launched in Apr had shown results.

The campaign involved partnerships with Flight Centre, Virgin Australia and Infinity Holidays and included \$1 million in funding for television, radio and social media advertising.

Jones said Flight Centre had reported an 18% increase in Whitsunday bookings in Jun, while Infinity had experienced a 17% rise.

Saudi lifts drive ban

WOMEN will be permitted to drive in Saudi Arabia for the first time from next year after a decree from the country's monarch King Salman.

The country was the only place in the world to ban women drivers, earning condemnation for arresting women on the roads.

Airbnb NY activities

AIRBNB has added its Trips concept to New York City, offering 150 locally led experiences that can be booked via the accommodation sharing site.

New York joins other cities in featuring the Trips concept, including Sydney, Queenstown, London, Rome, Paris and Tokyo.

Options include hip-hop dance lessons in the Bronx, Latin food tasting with a Dominican Queens guide and a Brooklyn beer tour.

A tour by Sex and the City star Sarah Jessica Parker sold out in only a few hours.

Airspace by Airbus launch airline

JETBLUE will be the first airline to introduce the new Airspace by Airbus concept with the introduction of new A320 aircraft in late 2020.

The initiative will provide a series of new cabin features including customised lighting, larger overhead bins, redesigned bathrooms and an increased cabin width.

JetBlue has 102 A320 and A321 aircraft on order from Airbus.

Viking Sun delivered in Ancona



VIKING Cruises has taken delivery of its fourth ocean ship Viking Sun ahead of her maiden voyage from Venice on 04 Oct.

The 47,800 tonne ship will carry 930 passengers and is almost identical to its sisters Viking Star, Viking Sea and Viking Sky.

It was handed over in a ceremony at the Fincantieri shipyards in Ancona, Italy and will operate Viking's first world cruise from 15 Dec when it takes a 141day journey to 35 countries and 66 different ports.

Viking chairman Torstein Hagen said after 20 years of operation, the company was this year

Tempo discounts

TEMPO Holidays is offering savings of \$645 per couple on Spain and Portugal tours when booked between 01 Oct-30 Nov.

Itineraries are available from \$4,495 per couple for the 11-day Spain & Portugal from Barcelona, with departures on 13 May, 10 Jun, 09 Sep and 07 Oct next year.

celebrating significant growth.

"With the continued expansion of our offerings, we look forward to bringing guests to more destinations around the world and introducing them to the Viking way of exploration."

The line is promoting its itineraries as a "destination oriented cruise experience", with fewer days at sea, longer days in ports and more overnight stays in key destinations.

Bentours release

BENTOURS has released its 2018/19 Scandinavia and expedition cruising brochure, marking the company's 40th anniversary next year.

It features destinations including Norway, Svalbard, Sweden, Denmark, Greenland, Iceland, Finland, Russia, Estonia, and the Canadian High Arctic.

The brochure has a new look, several new itineraries, and a Hurtigruten insert that shows off its top-selling expedition cruises to Norway and Antarctica.







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LIDO picks up two gongs in Sydney



THE Lido group has been named Western Sydney's Business of the Year after picking up two accolades earlier this month.

Lido is now a finalist in the 2017 NSW Business Chamber's Business Awards.

The company, which provides integrated hotel booking and payment solutions to major corporations and government organisations, also received another, the Excellence in Business award.

Lido's group chief executive Steve Mackenzie said it capped off a remarkable year for the firm.

"To now be recognised by the broader NSW business community, and be chosen as a finalist for one of the state's

Flo Keys reopening

THE Florida Keys has announced it will reopen to general tourism this Sun 01 Oct.

With rebuilding efforts continuing, officials have said, visitors should call to confirm hotels and attractions are open.

The region's airports and cruise ports have already resumed ops.

most important accolades, is a tremendous honour." he said.

The NSW Business Chamber's Business Awards will be presented in Nov at a State Gala Dinner at the International Convention Centre Sydney.

Pictured at the Western Sydney Business of the Year award is: Vasco Duarte, Commonwealth Bank; Steve Mackenzie, The Lido Group; and Anne Kollegger, Commonwealth Bank.

Tassie renews ceo

TOURISM Tasmania has renewed current ceo John Fitzgerald's contract for a further three years until Jan 2021.

The body has also welcomed Innkeepers Tasmania ceo Ian Rankine to its board of director, replacing retiring Simon Currant.

James Cretan has also been reappointed as chair of the board, along with Rebecca King and Michelle Cox back as directors.

MEANWHILE, Tourism Tasmania will combine its Tassie Specialist Conference with Tasbound to offer one major trade event, which will take place in mid-2018.

BA push back tech

BRITISH Airways has introduced high-tech remote controlled devices to push back aircraft across its short-haul operation.

The device will replace the traditional diesel tugs.

It will allow one ramp agent to push an aircraft back from the gate remotely.

BA expects the move to the eco-friendly tug will improve punctuality for its customers.

The Red Collection

RED Roof has announced a new collection of hotels: The Red Collection, which will debut in the first quarter of 2018.

The Red Collection will consist of both up-scale economy and midscale properties in North America.

Chicago's The St Clair Hotel will be the first property to join the new brand.

Exodus additions

ADVENTURE World has released its 2018/19 Exodus Cycling brochure, which includes 12 new trips.

The new offering contains 90 different rides in over 40 countries around the globe and has a range of self-guide routes to off road expeditions.

Adventure World managing directior Neil Rodger said, "Our Exodus cycle programs perfectly compliment the Adventure World tailor-made portfolio as most clients add our experiential product to top and tail their unique cycle programs."

The popular Cycling Peru, Machu Picchu to Lake Titicaca offering in South America is back, as well as the two week Cycling in Japan itinerary.

Adventure World's Exodus Cycling spans across Europe, Africa, Asia and Latin America.

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HA, JAL ink new partnership



HAWAIIAN Airlines has signed a major partnership agreement with Japan Airlines that will see both carriers collaborate on a host of important services.

The deal will be effective from 25 Mar and is set to include extensive code sharing arrangements, as well as joint access to lounge facilities and frequent flyer programs.

The marquee benefit of the deal will see both airlines

able to increase flexibility and destination choice for their respective travellers moving forward.

"Our partnership will greatly increase travel choices for those in Japan looking to travel to Hawaii as well as for those in Hawaii looking to travel to Japan," said HA ceo Mark Dunkerley.

Passengers will also soon be able to transfer between both airlines' networks at Tokyo Narita.



Australia

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Due to business expansion, Tour East Australia (TEA) is looking for an experienced Product & Marketing Executive to manage all supplier relationships for our inbound and wholesale business. You will be the first point of contact for suppliers and manage the procurement of product for all divisions of TEA. The job also requires you to organise trade famils, produce and distribute product updates and provide internal product support.

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If you think this is the role for you, please apply by sending a cover letter and resume to Francoise Legrand, Sales & Marketing Manager, on flegrand.au@toureast.net

HOTEL

Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily*'s Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



Fairmont the Queen Elizabeth in Montreal has paid homage to John Lennon & Yoko Ono's 1969 Bed-in for Peace protest by restoring the same 1742 suite to its original aesthetic. Designed by Sid Lee Architecture, the room incorporates art installations, historical pieces and interactive experiences.



A multimillion dollar refurbishment has just been completed at **Hotel St Moritz**, providing a spruced-up look for the hotel's lobby, restaurant, and conference spaces. The renovations pay respect stylistically to Queenstown's local fauna.



A unique light installation is the central feature of **Fairmont St Andrew's** new multimillion dollar upgrade this month. The refurbished atrium features 'Zephyr', a striking lighting addition designed by London-based artist George Singer.

Zoo Twilights

MELBOURNE Zoo has announced Ben Folds as its first major act to herald the return of its annual summer concert series Zoo Twilights.

The event series will take place from 26 Jan to 10 Mar and will also feature support from indiefolk singer Lucy Rose.

Proceeds from Zoo Twilights will target the plight of 21 Victorian species that are under threat of extinction.

DL, VS refinements

DELTA Air Lines and Virgin Atlantic have announced changes to their respective summer schedules in 2018 in order to help strengthen their offerings in the US and UK markets.

From 24 Mar, Delta will introduce the Airbus A330 on its New York-JFK, Atlanta and Detroit routes to London (*TD* yesterday).

Additionally, starting 25 Mar, Virgin Atlantic will introduce eight daily trips between New York and UK capital.

SYD T2 works

A new phase of renovations has commenced at Sydney Airport's T2 Domestic terminal this week.

With work to be completed by the end of 2018, SYD claims the development will greatly upgrade traveller experience.

"These improvements will deliver a consistent look and feel across the terminal, with a greater sense of space and light," Sydney Airport ceo Kerrie Mather said.

YVR Maple Lounge

AIR Canada has reopened its Vancouver International Maple Leaf Lounge following a major 18 month revamp of its aesthetic.

Space has been expanded for pax comfort, with the lounge now exhibiting a contemporary Canadian feel, complete with new artworks and furnishings.

AC now offer 22 Maple Leaf Lounges globally.

Ibis Ulaanbaatar

ACCORHOTELS has made its first move on the Mongolian market with the opening of the 95-room ibis Styles Ulaanbaatar Polaris hotel.

The property is also catering for business travellers, offering two meeting rooms that can host more than 100 guests.

Lost in the crowd?





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AITTC relaunch India program



THE Australia India Travel & Tourism Council (AITTC) partnered with India Tourism and Taj Hotel to hold an event on Mon to relaunch its "Know India Better" program introducing River Cruising in India.

Over 60 guests attended the event in Sydney, including tour operators, travel agents, airlines, hoteliers and media.

"India is a large and diverse country with unlimited choices for travellers," explained Kanchan K Kukreja, head of India Tourism in Australia.

"This collaboration with AITTC is one of many initiatives of India

ZH gets first A330

SHENZHEN Airlines has boosted its capacity credentials by taking delivery of its first A330-300.

The new addition will offer a three-class cabin configuration, with GDS indicating routes will include return flights from Shenzhen to Beijing & Chengdu.

By Dec 2018, Shenzhen Airlines will operate six A330s.

Tourism Sydney office, with the objective to provide more and more information on Indian destinations to Australia."

The event highlighted river cruising along the Brahmaputra River in North-East India aboard the luxury MV Mahabaahu.

Pictured are: Raman Gulati, Far Horizon Tours India; Vishnu Daram, AIITC; David Reeves, prize winner; Kanchan Kukreja, assistant director India Tourism; Saniav Basu, director/owner Far Horizon Tours India: Phillip Boniface, co-chairman AITTC and Sandip Hor, Chairman AITTC.

OpenKey expansion

WORDHOTELS has partnered with OpenKey to provide keyless entry to its properties which eliminates the need for disposable plastic keys.

Under the tieup guests will also have access to the OpenKey app, which will include conveniences such as directions to the property, booking amenities and notifying hotels of early or late arrival.

Reef Marina sold

CRYSTALBROOK Collection has acquired The Reef Marina in Port Douglas, announcing it will invest a further \$100 million into the marina, which will be renamed Crystalbrook Superyacht Marina.

The group plans to construct a 100-room five-star boutique hotel, 50 premium residences and to enhance the retail and dining areas.

The marina will be expanded with an additional 24 berths to the existing 132 berths, be able to accommodate superyachts of up to 50 metres in length.

"We want to bring to Port Douglas a globally recognised hotel and an incomparable experience for its guests," Crystalbrook Collection chief executive officer Mark Davie said.

Construction of the hotel and residences is slated to begin in mid-2018, subject to government approvals, and is predicted to be completed in 2020.

Eurowings expands

LUFTHANSA'S supervisory board has approved rapid expansion of Eurowings Group, giving the green light to around €1 billion for purchase and leasing of aircraft.

The funds will be used towards obtaining up to 61 aircraft, including 41 Airbus A320 Family iets and 20 Dash 8 Q400s.

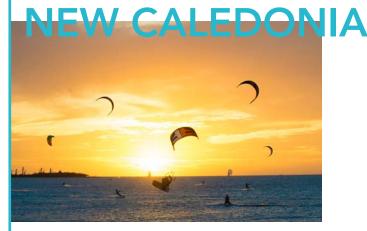
The purchase is partially dependent on successful conclusion of negotiations to acquire parts of Air Berlin Group.

Morris appoints

MORRIS Media Network has appointed Colin Ritchie as md of Where Australia Pty Ltd, publishers of Where Magazines, Where Traveller Guestbooks, Where Maps and Vacations & Travel magazine.

He was most recently publisher of the Official Guide to Sydney for

WIN A TRIP TO



This month Travel Daily, travelBulletin, Aircalin and New Caledonia Tourism are giving readers the chance to win a trip to New Caledonia. The prize includes return economy class flights from SYD, BNE or MEL flying Aircalin and four nights in a one bed apartment including daily buffet breakfast at Ramada Noumea.

To enter the competition, all you need to do is take a creative photo of yourself with something typically New Caledonian.

Send your entry to aircalin@traveldaily.com.au





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Produced each weekday since 1994. Travel Daily is Australia's leading travel industry publication

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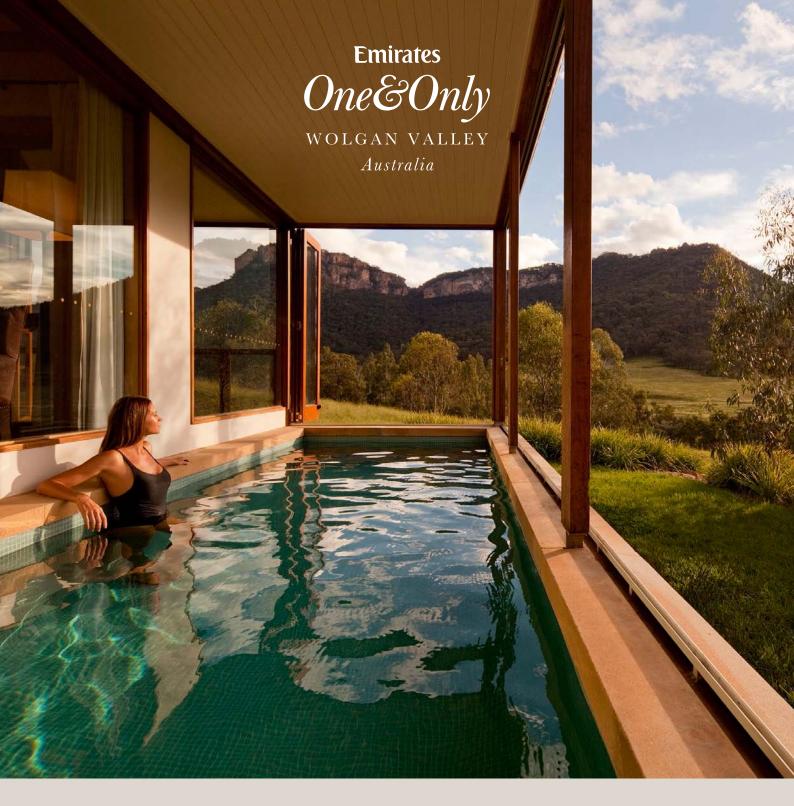
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THE ULTIMATE INDUSTRY ESCAPE

October and November 2017

Retreat to the Greater Blue Mountains this spring and enjoy an exclusive travel industry employee offer starting from \$575 per person per evening twin-share*. Magnificently secluded private villas each with their own shimmering pool, exciting nature-based activities and breathtaking beauty await. What's more, daily gourmet dining, selected alcoholic beverages with meals, non-alcoholic beverages and complimentary in-villa mini bar are all included.

*Offer valid for travel between 1 October - 30 November 2017. Rate listed is mid-week (Sunday to Thursday inclusive). Friday and Saturday rate is \$675 per person per evening twin share. Minimum two-night stay and other terms and conditions apply.

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Leisure Travel Consultant

Brisbane, \$56,500 pkg + comms, Ref: 4574SZ3

Affiliated within the Helloworld brand, my client is a sought after agency with high standards in their staff & because of this, they have low staff turnover and a family mentality. No more churning and burning through enquiries. My clients want to focus on sales through service. If you have Galileo experience & want to be a part of this great organisation, predominately working Mon-Fri with a rotational Saturday once a month, then this role could be the ideal role for your career path.

For more information please call Serena on (07) 3123 6107 or click APPLY now.

BDM - Leisure

Melbourne, \$80k Package, Ref: 3059MC1

Our client is looking for an experienced BDM to join their team in Victoria. The successful candidate will be accountable for creating and maximising sales opportunities within their designation regions. You will actively promote, educate and sell the products and services, in alignment with the overall company strategy to ensure that growth in sales. You will have a Leisure travel business development / sales manager background and have experience in being out visiting agents.

For more information please call Meg on (03) 9988 0616 or click APPLY now.

Senior Account Manager

Sydney, \$120k, Ref: 3073SJ1

I am looking for an experienced Corporate Travel Account Manager to work with a leading TMC in a niche AM role. If you have strategic AM experience but want a role with a difference in the travel industry then this position could be what you are looking for. Your main responsibility is to manage the business relationship between the TMC & your unique clients while promoting account retention & growth. Fantastic earning potential & a great working environment are on offer with this leading TMC.

For more information please call Sarah on (02) 9119 8744 or click APPLY now.

Luxury Travel Designer

Gold Coast, OTE up to \$75k, Ref: 3081SZ1

Our clients are looking for a consultant that wants to be a part of the team to build a dream holiday package for the customers. This role does have sales KPI's to achieve however, the main focus will be to provide exceptional service to customers that will be booking predominately high end & luxury packages. You will be working Mon-Fri 9am-5pm. Proficiency in a GDS is required and at least 2 plus years' experience in retail with a want to move away from the pushy sales mentality.

For more information please call Serena on (07) 3123 6107 or click APPLY now.

Groups Coordinator

Melbourne, \$55-\$60k + Super, Ref: 3070HC1

Our client is looking for a group travel professional with corporate, incentives & groups experience to join a fantastic TMC in Melbourne. The successful candidate will ideally have a good telephone manner with excellent people and customer service skills. You will be experienced in the travel industry and have exposure to group reservations & corporate experience. You should have a passion to succeed and be keen to continue your career as this company encourages career development.

For more information please call Hannah on (03) 9988 0616 or click APPLY now.

Sabre Travel Consultant Support

Adelaide, \$Competitive, Ref: 3063HC1

I have several positions available for travel industry professionals who have experience with Sabre. These contract roles of 3 months require the Sabre whizzes of the travel industry to assist with a national project. I am looking for experience and skills at all levels to work either in customer solutions all the way through to training & technical support. Interviews commencing ASAP with OCT start. If you are interested to hear more details about this great opportunity please contact me.

For more information please call Hannah on (08) 6365 4313 or click APPLY now.



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