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Adventure activities

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Marshall Wilson: 0419 594 102

VIC

Melissa Sperrer: 0439 383 073

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Matt Shirvington: 0428 171 562
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WA

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Cover-More

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Travel Daily

First with the news

Wednesday 11th April 2018



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Cover-More adds CFAR

COVER-MORE Travel Insurance has today announced "major new benefits" for its policies available through Australian travel agents, including the addition of supplier insolvency coverage as well as 'cancel-for-any-reason' (CFAR) cover, which had not previously been available for local travellers.

Other significant new agency benefits announced include coverage for tours cancelled due to lack of numbers, and for travel delays due to acts of terrorism.

Another major innovation for Cover-More is the addition of cover for "travel service provider insolvency," with gm sales & marketing, Mike Stein, saying the new benefits "take Cover-More travel insurance to another level".

The range includes two new umbrella policies -

'Comprehensive Care' and 'Essentials Care' at different price points, with customers able to further tailor coverage for their own needs and plans.

There's new add-on cover for motorcycles and mopeds with greater than 200cc engine capacity, as well as optional coverage for heli- and off-piste skiing and other more extreme adventure sports.

Cover-More last year also removed general exclusions for mental illness, including existing conditions, on all of its policies in Australia and New Zealand.

The new Cover-More policies also provide customers with Virgin Velocity loyalty points for each dollar spent and are available effective from today.

Today's issue of TD

Travel Daily today has seven pages of news and photos, a front cover wrap for **Cover-More** plus full pages:

- Consolidated Travel
- Travel Trade Recruitment

Qantas Fiji waiver

QANTAS is allowing customers with travel booked to or from Fiji before 16 Apr to change flights at no cost, due to cyclone Keni.

Agents can reissue tickets in-house with no additional fees, but must use authority number 488430 to avoid ADMs.

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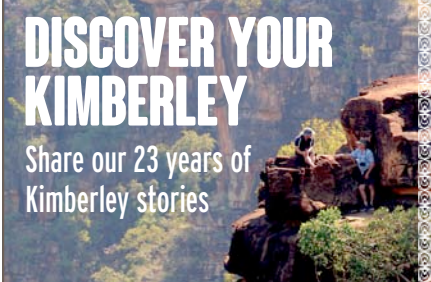
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QF catering sale

QANTAS today announced the sale of its catering business to Emirates offshoot dnata.

The deal will affect about 1,200 Qantas employees, including staff at Q Catering Limited and Snap Fresh Pty Limited.

Q Catering has centres in Perth, Sydney, Melbourne and Brisbane while Queensland-based Snap Fresh provides Australian made frozen meals for a number of airlines as well as customers in the healthcare and retail sectors.

Qantas Domestic ceo Andrew David said the sale would see Qantas partner with a "global leader in inflight catering" while dnata senior vp of catering, Robin Padgett, said the deal "reflects our confidence in Australia as a market and the ongoing growth potential into the future".

The deal includes a 10-year supply deal for Qantas, which will also continue to work with key suppliers in menu design.

Etihad plots Perth pullout

ETIHAD Airways looks set to significantly reduce its presence in the Australian market, with GDS displays today indicating a cessation of its non-stop services from Perth to Abu Dhabi.

Reservations are now closed on the route, with the final EY departure from Perth scheduled for 01 Oct 2018.

Currently Etihad operates daily A330-200 services to the WA capital, and while the local EY office was unable to comment before **TD's** deadline today, an official statement said the pullout was a result of an "ongoing review of network performance".

The carrier has also confirmed the cessation of its Edinburgh flights, which will be axed from the same date.

Etihad's Perth flights launched in 2014, and the carrier's alliance with Virgin Australia also saw VA announce its own services

between Perth and Abu Dhabi last year - only to later reverse the plan before the first take-off.

Competition in the Perth market is heated at present, with the recent addition of Qantas' non-stops to London, while Qatar Airways has announced the deployment of daily A380s on the Perth-Doha route from 01 May.

Emirates also currently operates double daily Perth-Dubai flights - one of them an A380, with plans to move to an all-superjumbo configuration on the route.

Etihad said it would work with its travel agency partners to reaccommodate affected pax.

No Uber in Greece

UBER has announced the cessation of 'UberX' operations in Greece until further notice, after the passing of new legislation affecting ridesharing.

Malindo MEL-DPS

MALINDO Air today confirmed it would launch non-stop flights between Melbourne and Bali then onward to Kuala Lumpur, with daily services to debut in Jun.

Wu benefits friends

WENDY Wu Tours today launched a major "Friends with Benefits" incentive, offering travel agents the opportunity to experience a private tour of Asia along with three friends, valued at up to \$12,000.

The promotion complements Wendy Wu's Mega Asia Sale, with gm Steve Richards saying "there's still time to send your clients to China or Southeast Asia in 2018".

Effective from today until 15 Jun, every Wendy Wu booking made over \$2,500 gets the consultant an entry into the incentive, while there are also weekly \$500 mega experience vouchers on offer - wendywutours.com.au/agents.

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SQ 787-10 Perth unveiling

SINGAPORE Airlines today begins promoting its new medium-haul Business class product in Perth ahead of its launch of the new Boeing 787-10 Dreamliner on flights from the WA capital next month.

The airline's regional vp Philip Goh today confirmed the 787-10 would begin Perth services on 07 May (**TD** 23 Feb), arriving as SQ223 at 14:40 and departing for Singapore at 17:10 as SQ214.

As the launch carrier for the -10, Singapore Airlines today began showcasing its new Business class cabin products at Perth's ENEX mall, giving the public a chance to try out its 76" fully-flat bed and

ergonomic design.

Its 787-10s are configured with 337 seats in two classes, with 36 Business class seats in a 1-2-1 layout and 301 Economy class seats in a 3-3-3 layout.

"This will begin another exciting chapter in our longstanding history of serving Perth as we will be the first airline to operate the Boeing 787-10 to Perth and to Australia," said Goh.

"It is apt that Perth should be the launch destination for this new aircraft as it was our first destination in Australia 51 years ago and remains an important part of our global network."

SAS goes all A320

SAS has announced an order for 50 Airbus A320neo aircraft as part of a plan to create a single aircraft-type fleet.

The new planes will be delivered from the northern spring of next year and will allow SAS to become an all-A320 airline by 2023 as it phases out its Boeing 737s.

Thirty-five A320neos will be purchased for a list price of US\$4 billion, with others to be leased.

Strike hits 90,000

UP TO 90,000 people were affected by strikes across Germany yesterday, according to Lufthansa which was forced to cancel 800 services.

The strikes affected airports in Frankfurt, Munich, Cologne and Bremen, coinciding with similar action in France which disrupted Air France services and is likely to be repeated later this month.



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Jetstar BNE-Uluru

TOURISM Northern Territory has welcomed the announcement today that Jetstar will operate thrice weekly flights between Brisbane and Uluru from Aug.

Ayers Rock Resort has also today confirmed the reopening of the newly refurbished 100-room Lost Camel property at Yulara, which was previously used for staff accommodation but will relaunch to the general public on 01 Jul.

Jetstar flights between BNE and AYQ go on sale today and are priced from \$89 one way.

RCI 2019/20 on sale

ROYAL Caribbean International (RCI) has opened bookings for its 2019/20 local summer season and is offering a new best-available rate called the "Non-Refundable Deposit Program" (**TD** 04 Apr).

The line is also offering up to US\$100 to spend at sea when bookings are made six months ahead of departure.

The 2019/20 season begins with the arrival of *Radiance of the Seas* on 09 Oct next year, followed by *Ovation of the Seas* on 20 Oct and *Voyager of the Seas* on 30 Nov.

Feb traffic rebounds

THE International Air Transport Association (IATA) has announced global passenger traffic figures for Feb which show a rebound in traffic growth following the slower demand of Jan.

Total revenue passenger kilometers (RPKs) for the month rose 7.6% over Feb 2017, up from the 4.6% growth shown in Jan which was influenced by "temporary factors" including the later Lunar New Year.

Window Seat

WHILE some people undoubtedly make some interesting decisions on a big night out, climbing a mountain in the dark certainly takes things to new...er, heights!

After a particularly festive evening at a pub in the Italian region of Valle d'Aosta, Italian newspaper *La Stampa* reports that an inebriated Estonian man took an ill-fated turn on his way back to his hotel room, instead "accidentally" scaling a nearby mountain.

Thankfully, the wayward traveller was able to find shelter in a closed bar, where police found him sleeping the following morning, two empty water bottles next to him.

Perhaps next time he'll stick to the footpath.

Wyndham overhaul

THE Wyndham Hotel Group has revealed plans to unite its brands under a common slogan to be phased in between now and Dec 2022.

At the group's global conference in Las Vegas, exec vp and chief marketing officer Barry Goldstein outlined plans to add a "by Wyndham" suffix to the names of properties in franchises including Ramada, Travelodge, Super 8 and Days Inn.

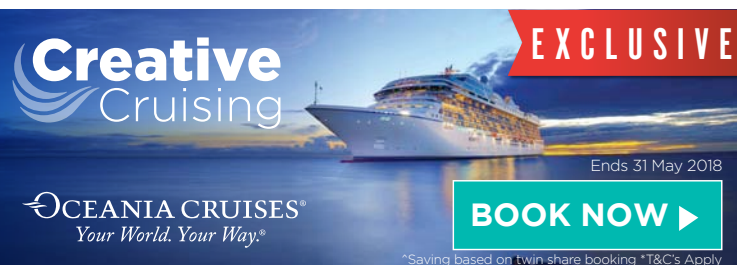
More than 7,000 properties worldwide will be affected, with online changes to appear first from later this week and new signs already on order for North American properties.



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Site hits 5m listings

ONLINE travel site Booking.com has reached the milestone of five million accommodation listings.

The company remains the global market leader in providing accommodation access.

Customer demand for traditional hotels to homes, villas and apartments has grown by 27% when compared to last year.

"We've been pushing hard to add as many amazing homes and apartments to our platform as possible in order to guarantee that we're providing the choice and diversity our customers crave," said Booking.com vice president Olivier Gremillon.

WS summer routes

WESTJET has announced two new nonstop summer routes, adding a new thrice-weekly service between London, Ontario and Vancouver, as well as introducing a four times per weekly route between Quebec City and Calgary.

The new flights will commence 29 Jun with the Quebec City to Calgary route to be reduced by one flight from 08 Sep-29 Oct.

Memphis roadshow

THE Memphis Convention & Visitor Bureau has announced it is bringing a musical showcase to Australia with dates slated between 15-20 May.

The roadshow will include performances in the Gold Coast, Sydney and Brisbane.

It is hoped the musical tour will help spark further interest from Australians in Memphis, a destination already showing strong life signs with Aussie visitation surging by 46.2% in 2017 and accounting for an 8.9% share of the destination's int'l tourist - for event reg [CLICK HERE](#).

Sunset wildlife tours

ECHIDNA Walkabout Nature Tours has launched new afternoon/evening tours near Melbourne to view animals when they are more active in the wild.

"By sunset, kangaroos are hungry and horny, so they spread out all over the grasslands to feed and breed," said Wildlife Tour Guide Janine Duffy.

The tours depart Melbourne every Mon, Thu and Sat in small groups of two to 10 people.

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Scoot says "guten tag"



SCOOT has revealed it will undertake considerable investment across Australia this year, most notably on its Gold Coast to Singapore services.

"On the back of our success in 2017 and early 2018, we have made some further investment in Australia and I'm very pleased to share with you we are increasing our capacity on our Gold Coast services by 19,000 seats per year," said Scoot general manager Australia Jared Simcox.

"On top of that we are making further capacity increases in Sydney and Melbourne."

Effective this week, the changes were outlined at an event in Sydney last night, where the airline was celebrating the upcoming launch of its long-haul service to Berlin on 20 Jun.

Simcox also told **Travel Daily** that Scoot ticket sales had recently demonstrated a shift from online to travel agents.

"Historically the vast majority of our business has been direct through our website...however in the last quarter of last year,

we saw our travel agent revenue increase twofold and that was on top of another 100% increase in the quarter leading up to that," he said.

"So we are now on GDS and we have made considerable investments with API which allows travel agents to access all of our inventory."

In regards to the upcoming Berlin service, Simcox believes the Aussie appetite for German travel will be fuelled by Scoot's value for money proposition.

"We're not here to go after the full-service guys' lunch but if you're a portion of the Australian population that sees long-haul flying as a pipe dream then this new route is a great option," Simcox said.

"If you look at a Scoot plane, the seat is only marginally smaller than our full service counterpart, and in fact the configuration of our *Dreamliner* is 3-3-3 and there are some very well-known full service operators that are a 3-4-3 configuration," he added.

Pictured: Jared Simcox last night.

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To win be the first person to send the correct answer to the question to hktb@traveldaily.com.au

Name the foodie festival held in October in Hong Kong?

Visit www.discoverhongkong.com/au to learn more about Hong Kong, plus complete the training program at www.specialisthk.com/au by July 2018 to win a place on an incentive trip.



Hyatt CDG plans

HYATT has announced plans for a dual-branded hotel at Paris Charles de Gaulle Airport, set to open in the second half of 2020.

Hyatt Place Paris Charles de Gaulle Airport and Hyatt House Paris Charles de Gaulle Airport will offer a total of 430 rooms.

Schoolies to Fiji

UNLEASHED Travel has revealed the number of students booking their Schoolies trip to Fiji has increased by 45% for the 2019 season, as bookings officially open for the next round.

The company said the attraction lies in the all-inclusive packages, which make it easier for students to experience new cultures and destinations.

Also popular for 2019 is Europe, Vanuatu, Japan and Cambodia.

Margaret River surf

WESTERN Australia's popular southern region will be under the spotlight from 11-22 Apr when the 2018 Margaret River Pro surf event kicks off.

Tens of thousands of spectators are expected to visit the Margaret River region over the 12-day event, which is predicted to inject millions into the local economy.

The region joined the competition four years ago, making it WA's only annual world championship event.

QR private jet move

QATAR Airways has announced it has invested in private US aviation company Jetsuite and JetsuiteX, which specialises in light and very light jets.

The move is the latest in a significant line of investments made by the airline, which include minor holdings in International Airlines Group, LATAM Airlines Group, Cathay Pacific and Air Italy.

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Novotel set for Sth Bank

ACCORHOTELS is gearing up for the launch of Novotel Brisbane South Bank, set to make its debut in the Queensland capital on 14 May.

The \$70 million development will be surrounded by 17 hectares of parklands and

will offer city views from its position on Cordelia St by the Brisbane Convention and Exhibition Centre.

The group's vice president of operations for Queensland and the Northern Territory Matt Young said the hotel would tap into the "culinary mecca" that Brisbane's south side had become.

"South Bank is bustling," he said. "Over 12 million people visit the area annually for conferences and business events, generating \$391



million in economic impact for Brisbane," he said.

The 238-room hotel will include two restaurants (one pictured above) as well as a heated outdoor swimming pool, a gym and meeting facilities for up to 100 people.

Vanuatu roadshow

VANUATU Tourism Office is inviting industry to attend their latest Roadshow, which showcases all the island has to offer in a casual environment.

Info sessions will run in Sydney, Brisbane and Melbourne in May, & include a two-course dinner, an interactive quiz & prizes.

Spaces are limited; click to secure your spot in the **SYDNEY**, **MELBOURNE** and **BRISBANE** events now.

Christchurch record

A BUMPER summer, strong events portfolio and Chinese New Year have brought a record number of tourist to Christchurch, with Feb tourism up 20% on the previous month.

The city received \$416m in tourist spend in Feb, putting it second in the country behind Auckland, which had a total tourist spend of \$824m in Feb.



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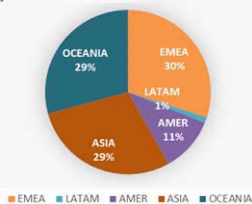


Wednesday 11th April 2018

Hot Destinations

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Expedia TAAP continued near record breaking trading in March. Expedia TAAP agents AU booked 1,099 different destinations, across 147 Countries. Package Rates are continuing to grow as a core proportion of the bookings.

The top ten destinations booked through March were Sydney, Melbourne, Brisbane, Singapore, London, Hong Kong, Bali, Perth, Adelaide and Gold Coast. Rome, Cairns, Paris and Los Angeles were just outside the top 10.

Fiji recorded terrific growth through March thanks to some great deals. Italy, UK and Ireland all showing strong growth in Europe. Japan is a stand out destination in Asia with Hong Kong and Malaysia recording strong growth rates. Canada recorded fabulous growth in March.

Regionally, destinations remained steady with EMEA at 30%, OCEANIA and Asia even at 29%. North America 11% of the transaction mix.

Some of the out of the way destinations included Rostov-on-Don Russia, Bentota Sri Lanka, Dayton OH, Astana Kazakhstan and Changchun China.

Your great service and our great rates, keep your customers coming back.



Tapestry for Seattle

THE first Tapestry for Hilton Hotels and Resorts in the state of Washington is set to open in early 2019 in downtown Seattle.

The 142-room hotel will be managed by The Hotel Group and be part of a mixed-used development called "Arrive".

It will be located on floors one through to 10 with a first floor lobby and restaurant, and a bar/lounge and meeting space on the seventh floor.

Construction on the Arrive project is progressing well and the hotel component is set to be completed by the end of the year.

Poppins festival

THE Mary Poppins Festival in Maryborough, Queensland, will this year feature a new story bank at the birthplace of author PL Travers ahead of the attraction's official opening later in the year.

The author was born at the former Australian Joint Stock Bank, which will undergo a \$1.5m refurbishment ahead of the festival from 29 Jun-08 Jul.

CLICK HERE for more.

IATA backs MEX

THE International Air Transport Association (IATA) has expressed strong support for construction of a new international airport for Mexico City.

"The current airport is bursting at the seams. It serves 47 million passengers, almost 50% over its design capacity of 32 million," said Peter Cerda, IATA's regional vice president for the Americas.

"A new airport is vital to enable Mexico City to benefit more fully from its ideal geographic position linking North America and Latin America," he added.

A new IATA study found a lack of infrastructure capacity at Mexico's capital city is degrading the country's ability to capture a larger share of the benefits of aviation connectivity, regionally and globally.



Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



menu of European cuisine with an Asian influence.

W Singapore - Sentosa Cave has refurbished the terrace and announced a new direction for its restaurant SKIRT. Previously a regular steakhouse, the venue will be led by new head honcho Justin Dingle-Garciya in the role of director of culinary and serve up a



dinners. The menu draws on influences from all over Europe.

Downtown Stockholm has a new dining experience with the opening of Noi, a modern restaurant located inside **Nobis Hotel Stockholm**. The venue features Scandinavian design with a dining room suited to formal gatherings and jovial



menu also extends to the hotel's breakfast, room service and conference offerings, with a focus on plant-based food.

Ovolo Woolloomooloo has become the first Australian hotel with a 100% plant-based menu at its new cocktail bar, Alibi. The destination features lounge and bar seating, plus share tables and is spearheaded by US plant-based chef Matthew Kenney. The new

JFK out of top 20

NEW York's John F Kennedy International Airport has been booted out of the top 20 busiest airports in the world, according to the latest rankings from the Airports Council International.

Atlanta-Hartsfield-Jackson secured the top spot, with almost 104m passengers during 2017.

Beijing Capital International Airport claimed second place and Dubai International Airport remained in third position.

Nine out of the top 20 spots went to facilities in the Asia-Pacific regions, with New Delhi securing the title of fastest growing airport for pax traffic with 14.1% growth.

Kakadu food fest

DETAILS have been released on Indigenous food festival, A Taste of Kakadu, which will be staged from 18-27 May (**TD** yesterday).

Visitors will have the chance to embark on guided foraging walks where they will be able to try Kakadu plums and enjoy a four-course dinner prepared by Indigenous chef Clayton Donovan.

Other highlights include a pop-up dining experience in the heart of Kakadu and a canape cruise along a barramundi-filled river.

CLICK HERE for more.

PAL Boracay losses

THE six month closure of Boracay Island (**TD** 06 Apr) may see Philippine Airlines forego at least US\$50 million, according to the *Business Mirror*.

President and coo of the airline, Jamie Bautista told *Business Mirror* PAL earned \$100m in 2017 from charter operations, adding "we have the same number of charter flights this year".

PAL operates 28 charter flights per week to Kalibo, one of the airports used to get to Boracay.

Strike rail advice

RAIL Plus is updating passengers affected by the confirmed rail strikes in France on certain dates this month.

Free exchanges for alternative dates can be made at any station in France for all cancelled trains up until 29 Apr.

Passengers may be eligible for a refund if they haven't left Australia and Rail Plus receives all original documentation before they leave the country.

They may also be eligible if they are in France and the tickets are endorsed as not used and Rail Plus receives all the original documentation within 30 days of the travel date.

For updates, **CLICK HERE**.

Wednesday 11th April 2018

Sisterly love drives golf day



TRAVELMANAGERS' annual Charity Golf Day has raised more than \$16,000 for the Love Your Sister cancer charity co-founded by actor Samuel Johnson.

The recent event has been held at Victoria's Mornington Golf Club every year since its inception four years ago, and was organised by Kellie Browning, one of two TravelManagers business partnership managers (bpm) responsible for Victoria.

"We were lucky to once again receive incredible support for our big day," said Browning, **pictured** below with Johnson.

"We had a total of 150 personal travel managers (PTMs), National Partnership Office (NPO) staff, friends, family and industry partners taking part, whether by paying the \$100 entry to play in the golf or by joining the amazing team of volunteers who helped out on the day."

Johnson is **pictured** above with second-place winners



Kirra Moon-Curry, Michelle Imlach, Tony Mills and Patricia Randall, while **inset** are Karen Dowling, bpm Qld; Barry Mayo, TravelManagers chairman; and Suzanne Laister, national partnership manager.



Win flights to anywhere on Royal Brunei Airlines' network

Royal Brunei Airlines is celebrating four years of flying from Melbourne to London with the 787 Dreamliner.

Show us in a photograph or meme how you would best celebrate with Royal Brunei Airlines on the 787 Dreamliner to London. Make sure you include the RBA Dreamliner in your entry (you can take a screenshot of the picture from the first day of the comp).

The most creative entry will win two return Economy Class tickets from Melbourne to anywhere on the Royal Brunei network.

Send your entries to rba@traveldaily.com.au by COB 30 April.



Terms and conditions apply.

St Regis reopens

THE St Regis Bahia Beach Resort in Puerto Rico will reopen on 29 Oct after a US\$60 million revamp in the wake of Hurricane Maria.

All guest rooms and suites were included in the renovations, along with the St Regis Bar, restaurant and ocean-front golf course.

A further US\$85m development is also scheduled for the hotel.

Mexico goes bio

NEW border control kiosks have been rolled out at airports across Mexico to strengthen security and automate the entry process.

More than 100 kiosks are now in operation and use biometric technology to capture fingerprints and verify passengers' identities.

New arrivals will have their hands scanned, and once verified, will be able to enter.

Fairmont wedding

FAIRMONT Hotels & Resorts is getting into the royal wedding spirit, with their properties around the world offering a variety of special packages, events and offers ahead of the big day on 19 May.

Several Canadian properties will be televising the ceremony on big screens, while Jakarta will be celebrating for a week, including regular flower arrangement workshops and fashion shows.

Malta tour tragedy

TWO people have been killed and 45 injured after an open top double decker bus hit a low tree branch in Valetta on Mon.

Global News reported the affected passengers were a mix from Belgium and Britain, with 12 children among the group.

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Pharmacy

Daily

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HELLO EUROPE

Consolidated Travel and Emirates would like to reward you with vouchers for new bookings ticketed to Europe between
10 April - 30 April 2018
for travel anytime.

DOUBLE
YOUR REWARD!

\$30

CASH VOUCHER

for every return
Economy class
ticket to Europe

\$50

CASH VOUCHER

for every return
Business/First class
ticket to Europe

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CASH VOUCHER

for every return
Economy class
ticket to*

\$100

CASH VOUCHER

for every return
Business/First class
ticket to*

* including the following origin and destinations

From ADL to AMS, BCN, BHX, DUB, LHR, MAD, MAN, MIL, PAR, ROM.

From BNE to AMS, ARN, BCN, BHX, BUD, DUB, LGW, LHR, MAD, MAN, NCE, ROM, WAW.

From MEL to BCN, DUB, GLA, IST, LHR, MAD, MAN, PAR, PRG, VIE, WAW.

From PER to AMS, ARN, BCN, DUB, LHR, MIL, PAR, VIE, WAW, ZRH.

From SYD to AMS, BCN, CPH, DUB, LGW, LHR, MAN, PAR, PRG, ROM, WAW.



Emirates has commenced significant enhancements to its Australian services from 25 March 2018, with the launch of their fourth daily Sydney service and the up gauging of its third daily Melbourne service. Increasing capacity over 8,000 seats per week.

CONDITIONS: Valid for tickets issued by Consolidated Travel or via Quikticket between 10 April - 30 April 2018 on EK International itineraries ex Australia plated on EK (176) ticket stock on the Consolidated Travel IATA only. For travel anytime. Trans-Tasman, Child, Infant, Group Sales, Wholesale and Cancelled or Refunded tickets are not eligible. The prizes are open to all full time international selling agents only. Consolidated Travel & Emirates reserve the right to alter or cancel the promotion any time. Vouchers are capped and all claims must be emailed to promotions@consolidatedtravel.com.au by COB 5 May 2018. It is a condition of accepting the prize that: the prize winning agency accepts any conditions of use of the various components of the prize. Prizes must be taken as stated and no compensation will be payable if a winning agency is unable to use a prize as stated. Receipt of a prize may have Fringe Benefits Tax (FBT) implications. To the extent that there is any FBT liability, this will be paid for by the employer of the recipient. The grossed-up value of a prize and any other Fringe benefits the recipient receives during the course of the FBT year may be reported on the recipient's annual PAYG Payment Summary as required by taxation law. All prizes include GST where applicable and taxes are included in the price of the ticket and land content. Consolidated Travel Group ABN 60 004 692 791. Date of issue 02 April 2018.

 **Consolidated Travel**





Working in partnership with the Australian Travel Industry

Inside Sales Manager | Opulent Travel Brand Sydney, Salary to \$65k + Super, Ref: 3369PE1

My client is experiencing rapid growth and are looking for an energetic & passionate candidate to manage Inside Sales & work directly with the Business Development team. This company is positioned in the fastest growing segment of the travel industry. Their quality product and lasting relationships with repeat clients have allowed them to become one of the most respected brands within the travel industry, if you are in inside sales & ready to take the next step this is the opportunity not to miss.

For more information please call Paul on
(02) 9119 8744 or click [APPLY](#) now.

Junior Business Development Manager | Sydney Sydney, Competitive Salary + Perks, Ref: 8801AJ1

An exciting opportunity to join a well-known and expanding airline as a Business Development Manager is currently available. We are looking for someone with knowledge of the Travel Industry that is wanting to transition away from sales into a BDM position to promote the airline and the associated benefits of their product offering. You will be responsible for accelerating growth and increasing market share through the generation of new business while nurturing existing relationships.

For more information please call Antony on
(02) 9119 8744 or click [APPLY](#) now.

Reservations Manager Melbourne, \$Competitive + Bonus, Ref: 3164HC2

Our client is looking for an exceptionally driven and motivated Reservations Manager to be a part of this fast pace & growing business within the Travel & Tourism industry! Where no 2 days are the same, your role will be to come in & assess the sales side of the business by providing feedback & implementing new changes on how to increase revenue. You will motivate the team by providing additional sales training & to ensure all KPI's are met. Monday – Friday working hours.

For more information please call Hannah on
(03) 9988 0616 or click [APPLY](#) now.

Experienced Travel Consultant Brisbane, \$60- \$70k p.a + Super + Coms, Ref: 2032AW3

The ideal candidate will have strong GDS and fares experience and come with a wealth of travel knowledge. Do you enjoy creating bespoke and tailor made itineraries? Pride yourself on delivering exceptional customer service? Walking into this role based in central QLD, you will become a part of a strong and local community, your passion for all things travel! Enjoy specialising in high yield bookings and liaising with a small and knowledgeable team? APPLY NOW!

For more information please call Amanda on
(07) 3123 6107 or click [APPLY](#) now.

Cruise Consultant Sydney, \$45-55k + Uncapped Commission, Ref: 1503SJ3

Become a cruise expert and specialise in this niche travel product while retaining your airfare skills working for a leading provider of cruise. I am looking for a travel consultant with three years' experience who wants to jump into this beloved niche. You will be working towards targets and earning uncapped commission in return within in a sales and service focused environment. Long term career progression, a great salary & a CBD location are perks to this role.

For more information please call Sarah on
(02) 9119 8744 or click [APPLY](#) now.

Corporate Travel Contract Melbourne, \$Fantastic Hourly Rate, Ref: 3272HC1

Have you got previous Corporate Travel or strong retail travel experience? Looking to work for a fantastic Travel Management Company with the flexibility of a 5/6 month contract? My client is looking for a candidate with strong Galileo GDS and fares knowledge and to assist them during their busy time. This is a varied and exciting role with a fantastic client paying great hourly rates. This is an excellent opportunity if you are looking for flexibility – working holiday visas welcome!

For more information please call Hannah on
(03) 9988 0616 or click [APPLY](#) now.

Travel Consultant Niche Product Brisbane, \$45k + Super + Incentives, Ref: 1930AW1

Our client is looking for someone who has a passion for travel (especially the South Pacific) looking to step away from face to face consulting! The ideal candidate will be proficient in GDS, have extensive travel knowledge and happy to work autonomously in a productive team environment. Confident and articulate, you will engage with both direct clients and front line staff. If you pride yourself on exceptional customer service and want to earn commission from dollar one, apply now!

For more information please call Amanda on
(07) 3123 6107 or click [APPLY](#) now.

Senior Travel Consultant Gold Coast, Fantastic Salary + Super, Ref: 1261CGA1

This well-established independent Luxury Travel Company is seeking an experienced travel consultant. You would be joining a small team working with both domestic and international high end products. No two days will be the same with a mix of face to face, phone consulting with sales focusing on groups and escorted tours. Successful applicants will be rewarded with a fantastic base wage and incentives. Working Monday – Friday only, this rare opportunity won't be available for long!

For more information please call Courtney on
(07)3123 6107 or click [APPLY](#) now.



Find your ideal travel job at www.TravelTradeJobs.com.au
online... on mobile... in branch