# Travel Daily First with the news

Wednesday 1st August 2018





## VA confirms Tasman wifi

VIRGIN Australia has announced a range of enhancements to its trans-Tasman offerings, including the rollout of in-flight internet access on all services from Australia to Auckland. Christchurch, Dunedin, Wellington and Queenstown.

The expanded product will also include a "substantial meal and drink" in all fares, along with at least 23kg of luggage and increased Velocity Frequent Flyer points and status credits.

The changes become effective from 28 Oct, when VA's existing trans-Tasman alliance with Air New Zealand expires.

New benefits for Velocity members also apply to other

#### MTA ACT meetings

MTA Mobile Travel Agents is targeting new members in the ACT, with business development manager Jackie Pennock inviting consultants to have a "private and confidential meeting" with her this week.

Pennock will be in Canberra on 02 and 03 Aug; for more information call 0409 911 541. short-haul international destinations including a minimum of five points per dollar to NZ, Bali, Fiji and Samoa.

Platinum, Gold and Silver members receive up to 10 points per dollar spent.

a new codeshare agreement with Singapore Airlines on SQ's four weekly flights between Melbourne and Wellington.

#### QF Cooks request

**QANTAS** has lodged an application for an additional 204 weekly seats on the Cook Islands route, with Jetstar planning to operate an additional weekly flight to Rarotonga from 28 Oct.

The International Air Services Commission is inviting other applications for capacity on the route, with a deadline of 15 Aug.

#### Today's issue of TD

**Travel Daily** today has eight pages of news and photos, plus full pages from:

- Albatross Tours
- Travel Trade Recruitment

**Explore** Washington

VA has also today confirmed













Opera House to Teatro Colón - Connecting Australia to the finest cultural experiences





#### TIE a sell-out show

**THE** Travel Industry Exhibition (TIE) has confirmed its Sydney event has been sold out with a full complement of exhibitors.

Registrations are now open for attendees to join the free show, taking place at Dockside, Darling Harbour on 21 and 22 Aug 2018.

A seminar program promises key take-aways for delegates, plus there will be over 55 exhibitors travelindustryexpo.com.au.

#### Win a Scenic cruise

SCENIC and Travel Daily are giving readers a chance to win a fantastic 15-day Jewels of Europe river cruise in our new monthly competition for Aug.

The winner and a companion will enjoy Scenic's all-inclusive service including a butler, complimentary beverages all day and all meals.

For a chance to win, answer our daily questions - see page eight.

# New Trafalgar sales head

TRAFALGAR has moved quickly to fill the gap left by the departure of its sales director, Rachael Harding (TD 09 Jul), today confirming the appointment of Sally Sylvester (pictured) to the key role.

Sylvester joins The Travel Corporation after more than two decades with the Flight Centre Travel Group, most recently as general manager of the company's Travel Associates brand (TD 22 Mar 2017).

"Following an extensive search, Sally's core work in sales management and training fuelled by her passion for building and inspiring sales teams made her a stand-out," said Trafalgar md Matthew Cameron-Smith.

"Her breadth of expertise and experience with retail, franchise and home-based agents will be a real asset to Trafalgar," he added.



Sylvester's other previous roles within FCTG include eight years as state leader for NSW/ACT as well as area leader for NSW.

Harding, who has been with TTC for more than 15 years, finishes up this week to take up her new role as head of Club Med.

Trafalgar has also just welcomed Cassie Zuill as its new head of marketing, joining from her former role as global manager of consumer marketing at Tourism Australia (TD 06 Jul).

#### **Margaret River in** \$1 million campaign

WA TOURISM Minister Paul Papalia has announced the launch of a new \$1 million campaign promoting the state's Margaret River region to the East Coast.

The domestic promotion highlights the area as more than just a wine region, showcasing "pristine beaches, forest walks and luxury accommodation" with the tag line 'WAy' more to offer.

The brand marketing campaign will run until 30 Aug targetting Sydney & Melbourne visitors, with Papalia saying it forms a "key part of our Two-Year Action Plan for tourism".

#### **Festive Albatross**

**ALBATROSS** Tours is today promoting a range of festive Austrian tours, including the Austrian White Christmas and Austrian Lakes Christmas Holiday. See page nine for info.



**TEST YOUR KNOWLEDGE** You could win \$250!

**ENTER NOW** 



### Sophisticated Traveller makeover

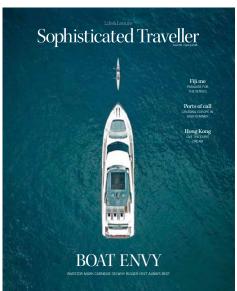
FAIRFAX Media's quarterly Sophisticated Traveller supplement has undergone a makeover, with the refreshed upmarket magazine to be included for the first time in this Fri's edition of the Financial Review.

The consumer-facing publication boasts an "enviable national C-suite readership" and the relaunch cover (pictured) features an exclusive photo of the new \$10m Australian-owned "Toro" supervacht chasing Sydney philanthropist and venture capitalist Mark

Editor Fiona Carruthers told TD that existing features including Seat 1A, Business Traveller, Destination, Room with a View and more have been retained in

Carnegie in an ocean ski near

Sydney Harbour's North Head.



the revamp, but with a totally new look and feel.

Interviewees over the last few years have included Robert de Niro, Ivanka Trump, the late Roger Moore and Tommy Hilfiger.

This quarter's issue is the annual water and cruise edition.

Gift Cards



#### **OTA** auction offer

A NEW online travel site has launched in Australia, targetting the luxury market with exclusive hotel, tour and airfare packages and claimed savings of up to 60%.

Traveldream aims to "change the way holiday-seekers dream, plan and book five-star getaways" and also features a travel auction function allowing users to bid on experiences from just \$1.

The business has been founded by Paul Mercuri, former head of travel at Kogan (TD 21 Aug 2015), who said the luxury travel market was "ripe for disruption".

"No one has truly hit the nail on the head when it comes to offering the best experiences at consistently jaw-dropping prices".

Product on the site currently includes the Mulia in Bali, Mantra Aqua in Nelson Bay NSW, Pullman Phuket Panway Beach and Atmosphere Kanifushi Resort in the Maldives.

See traveldream.com.au.



# Window

**INBOUND** visitors to Australia are likely to be somewhat confused by the news today that Uluru has been destroyed by fire overnight.

Fortunately it's not the real thing, but an iconic fibreglass replica on the Pacific Highway north of Newcastle. NSW.

The Rock Roadhouse (pictured) was part of Leyland Brothers World, an ill-fated theme park developed as a spin-off from a 1980s TV show.

The 1/40 scale model Ayers Rock is now no more, but fortunately no one was injured.





Terms & Conditions apply, click through for details. Open to AU & NZ res. 18+ who are either employed as a travel agent by a WLCL registered travel agency in AU or NZ or are the owner/manager of a travel agency eligible for WLCL registration in AU or NZ or are the owner/manager of a travel agency eligible for WLCL registration in AU or NZ. Must not be already registered with the Princess Academy Program as at 2/7/18. Starts: 3/7/18. Ends: 11:59pm AEST 5/8/18. Limit 1 entry per person. Draw: S5, Erina Plaza, 210 Central Coast Hwy, Erina NSW 2250 on 16/8/18 at 12pm. Winners at onesourcecruises.com from 23/8/18. Major Prize: 13night Spring Flowers & Golden Week (Tokyo roundtrip) cruise for 2 valued at \$9,788 + \$3,600 EZAir flight voucher toward airfares. Prize must be taken to coincide with the cruise's departure on 19/4/19. Minor Prizes: 10 x \$100 Visa Gift Card. Promoter: Carnival plc trading as Princess Cruises (ABN 2007) of 19/4/19. Minor Prizes: 10 x \$100 Visa Gift Card. Promoter: Carnival plc trading as Princess Cruises (ABN 2007) of 19/4/19. Minor Prizes: 10 x \$100 Visa Gift Card. Promoter: Carnival plc trading as Princess Cruises (ABN 2007) of 19/4/19. Minor Prizes: 10 x \$100 Visa Gift Card. Promoter: Carnival plc trading as Princess Cruises (ABN 2007) of 19/4/19. Minor Prizes: 10 x \$100 Visa Gift Card. Promoter: Carnival plc trading as Princess Cruises (ABN 2007) of 19/4/19. Minor Prizes: 10 x \$100 Visa Gift Card. Promoter: Carnival plc trading as Princess Cruises (ABN 2007) of 19/4/19. Minor Prizes: 10 x \$100 Visa Gift Card. Promoter: Carnival plc trading as Princess Cruises (ABN 2007) of 19/4/19. Minor Prizes: 10 x \$100 Visa Gift Card. Promoter: Carnival plc trading as Princess Cruises (ABN 2007) of 19/4/19. Minor Prizes: 10 x \$100 Visa Gift Card. Promoter: Carnival plc trading as Princess Cruises (ABN 2007) of 19/4/19. Minor Prizes: 10 x \$100 Visa Gift Card. Promoter: Carnival Promoter: Car 23 107 998 443) of Level 5, 465 Victoria Avenue, Chatswood NSW 2067 (in AU) and Carnival plc trading as Princess Cruises (Company No. 1471215) of Level 7, Chorus House, 66 Wyndham Street, Auckland 1010 (in NZ). Permits: NSW LTPS/18/25459, ACT TP18/01144, SA T18/1050.

a chance to win!



#### Triumph to Sunrise

**CARNIVAL** Cruise Line will spend almost US\$200 million in a complete makeover of its *Carnival Triumph*, which will re-emerge from a two-month dry dock renamed as *Carnival Sunrise*.

The redesigned ship will boast a series of new food, drink and entertainment options, as well as updated staterooms throughout.

The plans represent a rebirth for *Triumph*, which suffered negative attention in 2013 when an engine room fire left it stranded in the Caribbean for several days.

#### Hilton confirms Dubai takeover

**HILTON** has confirmed it will take over management of three Dubai properties formerly managed by Marriott (*TD* yest).

They will become the Habtoor Palace Hotel, LXR Hotels & Resorts; V Hotel, Curio Collection by Hilton; and Hilton Dubai Al Habtoor City.

#### **TIME analysis**

**THE** Travel Industry Mentor Experience (TIME) has highlighted the wide array of experience and job roles of its some 200 graduates who have completed the program since 2009.

Participants have included 10 managing directors, 13 BDMs, 10 account managers, eight team leaders, four general managers, three directors and four product managers, with the key take-out being that "no-one is too senior - or junior - to benefit" according to founder Penny Spencer.

The program is focused on strategically matched mentor/mentee relationships - more info at travelindustrymentor.com.au.

#### QF domestic session

QANTAS Agency Partnerships is hosting a 15-minute online training session on the "Qantas Domestic Customer Experience" on Wed 08 Aug - register at qantas.com/agencyconnect.



## The family ties that bind

**FRESH** from the excitement of this year's National Travel Industry Awards (NTIA), the Aug issue of *travelBulletin* is out now with all the best photos and coverage from the event.

Inside you'll find complete details of this year's winners, along with profiles on some of 2018's top achievers and highlights from the night.

The latest *travelBulletin* also takes a look at some of the family success stories of the Australian travel industry, with a cover story dedicated to companies that have expanded and fostered their prosperity across multiple generations.

We talk to high-profile industry figures about how they've succeeded in a family environment and what they've gained by bringing a new generation into the business.

This month's issue also includes features on Europe, India,



Australian escapes and the expanding field of sports travel, plus all our regular news, analysis and industry insight.

The magazine is being mailed out now and can be downloaded by **CLICKING HERE** or visiting travelbulletin.com.au.



# Experience luxury like never before

To celebrate the Australian launch of Qatar Airways' revolutionary new Qsuite and the opening of the Mondrian Hotel in Doha, simply sell Qatar Airways and sbe Hotel Group for your chance to win the Grand Prize':

- 2 return Business Class tickets on Qatar Airways to London via Doha
- 3 nights at the Mondrian London
- 2 nights at the Mondrian Doha

Email <u>ausupport@au.gatarairways.com</u> for the entry form, and full terms and conditions.

#### Mondrian Doha

Marcel Wanders' vision was an oasis of indulgence and fantasy – with eight food and nightlife venues featured throughout the hotel, there is nothing like Mondrian Doha in the entire region.

Rates from AUD \$250 per night.

mondriandoha.com







page 4

GOING PLACES TOGETHER

Incentive valid until 10 August 2018. All NSW, ACT, and QLD travel agencies are eligible for this incentive. Eligible bookings will earn points; the agent with the highest number of points at the end of the incentive will be awarded the Grand Prize. Please email ausupport@au.qatarairways.com for full details on point allocations and the entry form. Grand Prize hotel nights include breakfast. Prize tickets do not include fuel surcharge and other taxes; these are payable by the winner at time of booking. The Grand Prize must be used during low season; November 2018 or February – March 2019. All arrangements, including flights and accommodation, are subject to change at any time.



# TRAVLR expands in NZ

MELBOURNE-BASED travel tech start-up TRAVLR has launched its platform in New Zealand after securing the technical backing of major travel tech player Amadeus.

TRAVLR entered into a Pacificfirst partnership with Amadeus which will help the company reach its goal of expanding into 20 destinations by 2020.

"To work with a like-minded and committed team, that is also focused on helping travellers to simply travel better, is a dream collaboration and partnership," said TRAVLR chief executive Simon te Hennepe.

"Securing a spot in the Amadeus for Startups program gave us access to resources, mentorship and introductions to influential people," he added.

The TRAVLR start-up was cofounded by the creators of the online Bali travel guide, The Bali Bible, and aims to offer services at all stages of travel including planning, booking, and sharing, all in one platform.

#### Hyatt rejects NH

HYATT Hotels Corporation has ruled out a potential purchase of the Madrid-based NH Hotel Group, only days after showing interest in acquiring the company (*TD* 30 Jul).

Hyatt said the change of heart was made after the disclosure of further information from Minor Hotel Group, which has increased its stake in NH to 44% and is making its own take-over bid.

"We believe that the path to a successful tender offer by Hyatt has now narrowed to a point of being impractical," Hyatt said in a statement today.

"We remain willing to engage in a dialogue with (NH Hotels) to discuss other potential avenues toward unlocking value."





#### KiwiRail returns

**NEW** Zealand rail company KiwiRail will relaunch its Coastal Pacific journey from 01 Dec following a two-year suspension in the wake of the Kaikoura earthquake.

The 98km rail journey is scheduled to depart daily until late Apr 2019, taking passengers from Christchurch to Picton and stopping at Rangiora, Kaikoura, and Blenheim.

For info, CLICK HERE.

#### Reflections upgrade

REFLECTIONS Holiday Park Evans Head will undergo a \$7 million refresh, including the installation of 13 new architectually designed "environmentally sensitive" accommodation cabins.

The development is expected to be open in time for the Christmas and new year period, and follows investment in a range of the brand's other NSW parks.

#### Virgin ups TMW

VIRGIN Australia has responded to growing demand from visitors travelling to Tamworth by upping its ex-Sydney service to 12 flights weekly from 28 Oct.

The new schedule will operate year-round and provide more flexibility to the region.

"The additional services...will enable business travellers to spend the full working day in Sydney before returning home for the evening," said Virgin Australia group executive Rob Sharp.

#### SIM link with Optus

**OPTUS** has partnered with TravelSim to launch a new mobile service designed for use by international visitors & students.

Gotravelsim offers monthto-month and yearly plans via the Optus network that can be purchased online before travel and be delivered to the user's accommodation on arrival.

For info, CLICK HERE.



# Travel Daily

Wednesday 1st August 2018

#### Aussie annoyances

**NOISY** travellers have topped a recent Agoda survey which asked Australian respondents what travel habits they found the most annoying.

Travellers making too much noise registered with 56% of Aussies surveyed, with commuters glued to their devices (52%) and those showing insensitivity to cultural nuances (54%) following closely behind.

Globally, mass tour groups didn't poll well with 36% of total respondents finding the groups irritating, while 21% said "selfietakers" were also irksome.

Only 25% of women said they were annoyed by tourists taking seflies, while 37% of men found the practice irritating.

Read the full summary **HERE**.



# EXPLORE YOUR PASSIONS



#### **HA Baggage Bot**

**HAWAIIAN** Airlines (HA) has launched a new bot designed to provide answers to baggage enquiries from passengers.

Baggage Bot is currently able to answer 85% of all customer questions, so far equipped with 250 answers to common queries such as "What are the weight limits for a carry-on?" and "How can I travel with my infant's stroller?"

The new self-service feature is available on both the HA website and mobile app.

#### Wedding winners

THE winners of a Tourism Whitsundays \$50K wedding competition celebrating marriage equality are gearing up to say "I do" at the Paradise Cove Resort this Fri.

Joshua Breakwell and Joshua Starr's wedding will see 60 guests in attendance including family, friends, wedding media and reality television stars.

People can follow live updates of the big day via The Wedding Planners Whitsundays on Facebook and Instagram.

#### ust 2016



Tauck hails record Europe sales

**LUXURY** small ship cruise operator Tauck has experienced "double-digit growth" in Aussie customers heading to Europe in 2018, according to the company's vice president, global sales and partner relations Steven Spivak.

While all of Tauck's products have performed well in the Australian market over the last 12 months, Spivak says Europe has shown the biggest upswing.

"This is our biggest year ever for Europe for Australian guests... the rebound has been down to a re-emergence of France, which has bounced back significantly," Spivak said.

"But the hottest destinations right now are Spain, Portugal, Ireland and Scotland - these markets have been recordbreaking," he added.

Outside of a renewed stability in select European markets, the recent sales spike has also been attributed to the customer profile of Australian cruise passengers.

"Australians like to travel well, they see the importance of getting good value...if you're looking at price alone you are looking at a premium price, but everything is included, so you pay once and you don't get nickelled and dimed," Spivak said.

On the back of this growth trajectory, Tauck has flagged plans to "double capacity" in small ship cruising in the future.

"We feel very bullish about the outlook, we have more new product coming into the market than we've ever had before," Spivak said.



SAVE \$500 per couple

CHRISTMASTIME IN ALSACE & GERMANY 5 days Wiesbaden to Basel





#### Business Development Manager's - VIC & NSW

Would you like to join Australia's most awarded tour and cruise company and become part of the ongoing success of the APT Travel Group - now celebrating over 90 years. We are currently seeking two Business Development Manager's for Victoria and New South Wales respectively to join our National Sales Team.

Our BDM's generally come with some travel industry experience. Regardless of your background you have a burning passion for sales and relationship building. Experience in a B2B role will stand you in good stead when working with your customers, and when you represent the business at trade fares and events. Naturally, sales reporting, planning and market analysis will be second nature to you.

To learn more about this exciting opportunity with APT Travel Group and to apply please check out our careers page: http://www.aptouring.com.au/about-us/careers

el





## **QT** debuts in Perth



**QT PERTH** will open tomorrow, giving the city a new hospitality precinct in the CBD.

Showcasing QT's service and design, the 18-storey



#### 1 of 14 spots on a Canada Winter Wonderland Famil flying with Air Canada

- Become a Canada Specialist Agent and go in the draw to win a spot on this winter famil departing 03 Dec, 2018
- Open to existing Canada Specialist Agents who have completed the new training modules – no need to do anything else
- Famil will experience Victoria, Vancouver, VIA Rail, Jasper, Lake Louise & Banff

Complete training by 30 Sep, 2018 to win! https://csp.canada.travel/

AIR CANADA 🏟

hotel features 184 guest rooms, a signature bar & grill restaurant, a rooftop bar with views across the Swan River, Perth Hills and Optus Stadium, a cafe and seven conference rooms, which can accommodate up to 315 people.

**Pictured** is the hotel's lobby and guest room (**inset**).

To find out more, CLICK HERE.

#### **Cover-More winners**

**COVER-MORE** has announced the travel agent winners of its South African safari incentive.

The top-selling and most improved agents are Melissa Hassall, Helloworld Mildura; Caitlin Smith, Frank Ford Travel; Andrew Zegelin, Travelcentre Bendigo; Rebecca Wallis, Travel Design Group; Lisa Cheso, Easy Travel & Cruise; Teija Peiponen, Helloworld Esperance; Michelle Toner, Toner's Travel & Cruise; & Mark Knight, Travel Managers.

#### JB info sessions

JOURNEY Beyond is encouraging agents to invite clients to its upcoming info sessions in Melbourne on 07 Aug and Sydney on 08 Aug - for details and registration CLICK HERE.

# HOTEL

## **Accommodation Updates**

**WELCOME** to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



Pod Brooklyn, the newly opened micro-hotel in Williamsburg, New York has officially opened "RFTP" – its new rooftop bar and venue space. The bar features a landscaped terrace with lounge seating and a covered bar that seats 20. The hotel also recently opened

a Clinton Hall beer garden as its main restaurant in the lobby space.



Luxury boutique safari operator Sactuary Retreats has just reopened its East African property, **Sanctuary Olonana**, after an extensive refurbishment. The new-look property features fourteen spacious new glass-sided suites, with an extensive terrace

offering outdoor dining and relaxation areas, including a new boma fire pit, and views of both the river and its resident hippos.



The Sunrise Shack has recently opened at the **Outrigger Waikiki Beach Resort** in Honolulu. The brightly decorated eatery will serve tropical smoothie bowls, salads, sandwiches and their speciality - bullet coffee, a lightly blended brew with coconut

oils and grass-fed butter.

#### Air NZ retirement

AIR New Zealand chairman Tony Carter will retire at the airline's Annual Shareholders' Meeting in Sep 2019 after holding the role for six years.

Carter will be replaced by current director Dame Therese Walsh, who will be Air New Zealand's first female chairman.

Walsh said she was humbled to have been unanimously elected.

#### New BDM for Wu

**BROOKE** Tegart has stepped into the role of business development manager - NSW at Wendy Wu Tours.

Tegart brings over 18 years' experience in the travel industry, including most recently as senior business development manager at Creative Cruising, where she was in charge of sales growth and building key client relationships.





#### Glasgow record

VISITS to Glasgow by int'l tourists rose by 19% in 2017 to 787,000 - the highest on record, and outperforming the Scottish average, according to the Office of National Statistics.

Visitors arriving from countries including Australia, NZ & China accounted for 21% of the city's overall overseas tourists.

#### Ryanair strikes

FOLLOWING a rocky month of strike action across Europe in Jul, Ryanair is reportedly facing further industrial action in Germany in early Aug as employees continue to seek better pay and conditions.

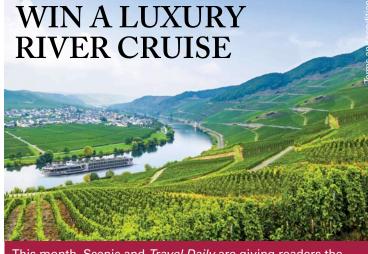
#### Accor buys into 21c

**ACCORHOTELS** today

announced that it has signed an agreement to acquire 85% of 21c Museum Hotels, a hospitality management company with 11 properties across the US.

Kevin Frid, Accor ceo for North & Central America, said the partnership offered an opportunity to "grow the 21c brand, as well as introduce MGallery into the North American market, building both brand equities and further expanding the full range of unparalleled experiences for our guests".

The move marks a step in Accor's strategy of developing the luxury and lifestyle sector.



This month, Scenic and Travel Daily are giving readers the chance to win a luxurious river cruise. Experience a 15-day cruise in a balcony suite. The prize includes:

- Jewels of Europe river cruise for 2 people departing Oct 2018
- · All-inclusive cruise including butler service, complimentary beverages all day, everyday, all meals, and all tipping & gratuities

To win, answer every daily question correctly and have the most creative answer to the final question. Send your answers to scenic@traveldaily.com.au

Q1. What is the staff to guest ratio on Scenic Space-Ships?

#### Canada UAE deal

**TRANSPORT** agreements between Egypt, the United Arab Emirates and Canada have been expanded to allow more services for Middle Eastern airlines.

The agreement will see total services to Canada grow by more than 68% and making travel to Abu Dhabi and Dubai more accessible for Canadian travellers.

#### Sixt opens in NYC

**GLOBAL** car rental company Sixt Rent-a-Car has opened its newest branch in New York City.

The brand will offer American customers an exclusive selection of the latest Cadillac vehicles, including the ATS, CTS & SUVs.

"The opening of our first branch in New York City created the perfect opportunity to turn up the volume", said Daniel Florence, coo of Sixt USA.

#### Seabourn returns

**SEABOURN** has announced its *Encore* and *Sojourn* ships will return to Australian waters for the 18/19 cruising season.

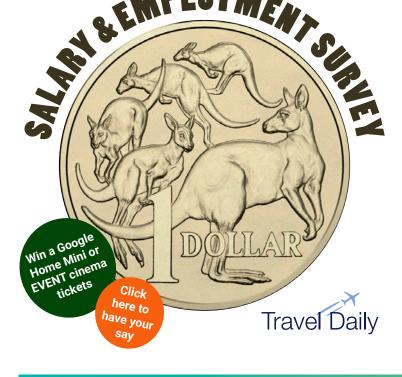
While detailed itineraries for Encore were revealed 12 months ago (TD 21 Jun 2017), the company has now confirmed Sojourn will explore the South Pacific on board a 22-day "Landfalls of Captain Cook" intinerary, and a 38-day "Holiday Australia Exploration" cruise.

The new cruises are available to book now, for more information, **CLICK HERE.** 

#### Aeromexico crash

AN AEROMEXICO flight from Guadalupe to Mexico City has crashed shortly after take-off, with 101 people on board.

None was killed, though 85 were injured, two critically.



#### **LOOKING FOR A SPECIFIC INDUSTRY SUPPLIER?**

CLICK HERE FOR THE 2018 AFTA TRAVEL PAGES SUPPLIER DIRECTORY



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Editor in Chief and Publisher - Bruce Piper Managing Editor - Jon Murrie

Editor - Jasmine O'Donoghue Contributors - Adam Bishop, Sarah Fairburn, Anastasia Prikhodko, Jenny Piper, Christian Schweitzer

info@traveldaily.com.au

ADVERTISING AND MARKETING Sean Harrigan and Lisa Martin

advertising@traveldaily.com.au **BUSINESS MANAGER** 

Jenny Piper accounts@traveldaily.com.au Suite 1, Level 2, 64 Talavera Rd Macquarie Park NSW 2113 Australia PO Box 1010 Epping NSW 1710 Australia Tel: 1300 799 220 (+61 2 8007 6760)

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Come share our love of Europe



If you have clients considering Christmas in Europe this year, no Christmas experience is complete without a visit to beautiful Austria. Austria regularly gets the vote as 'the most beautiful country in Europe', and to see it at Christmas time is so very special.

Albatross Tours has a comprehensive range of Christmas experiences that feature the majestic beauty of the traditional cities of Vienna, Salzburg and Innsbruck, combined with the charm and 'cultural immersion' in small towns and villages in the mountains and countryside.

Check out just 2 of our gorgeous Austrian programs below...



## **Austrian White Christmas** 10 days only \$4,999 pp twin share

10 days only \$4,999 pp twin share Departs 19 December, 2018

- Stay 4 nights in Leogang village in an 800 year old coaching inn
- Horse drawn carriage on Christmas Day
- Traditional Christmas Eve dinner & Turkey lunch on Christmas Day
- Guided tour of Schonbrunn Palace
- Explore beautiful Salzburg, Innsbruck, Rattenberg, Vienna



#### Austrian Lakes Christmas Holiday

8 days only \$3,799 pp twin share Departs 21 December, 2018

- Stay 7 nights in the famous White Horse Inn on the shores of glorious Lake Wolfgangsee.
- Experience the Salzburg Christmas Markets
- Explore the Berchtesgaden Salt Mines
- Take a cable car to the top of the Zwölferhorn Mountain
- Guided tour of the Royal Palace of Herrenchiemsee

#### ALL CHRISTMAS & NEW YEAR TOURS 100% GUARANTEED TO DEPART

#### Why explore Austria with Albatross Tours?

- Longer stays 2 7 nights in each amazing town and village
- Loads of inclusions including Christmas dinner and traditional Christmas lunch!
- · No optional extras even tipping is included!
- Christmas as it should be...immerse yourself in authentic European culture.

#### Charming Christmas by Stephen York

We had the most wonderful time on the Austrian White Christmas tour. We were lucky enough to stay in the Kirchenwirt Hotel in Leogang. It's a charming hotel set among the rolling hills under the majestic snowy Alps. This nearly 700 year old manor has plenty of history.

While on tour we enjoyed the local food, particularly the steaming hot wurst at the Christmas markets in Austria. If you thought the Australians have the BBQ down pat, wait until you try your first wurst!

My second recommendation is the weiner schnitzel in Vienna. It's a traditional favourite that is perfect for a man like me who enjoys hearty meals. Of course, you should also treat yourself to one of the many fantastic local ales!

Another highlight was Luzern, it really is a magical place. I was honestly shocked by how strikingly beautiful this city is. I will never forget the walk we took along the foreshore of the lake, looking across the water to the picturesque Alps. Our trek started in warm sunshine but a light fall of snow soon fell upon us creating a wondrous atmosphere.









# Working in partnership with the Australian Travel Industr



#### **Experienced Leisure Consultant**

Western Sydney, Salary + Generous Commission, Ref: 3169AJ01

Due to expansion, an exciting new opportunity has just become available for an experienced Travel Consultant to join a friendly and extremely successful team. An amazing opportunity for a consultant that has an existing database and would like to take advantage of a high base salary and a generous commission structure. You will enjoy a Mon - Fri work week with additional Annual Leave and 2 weeks Famil Leave allowance per year! Experienced Consultants with no client base are also invited to apply.

For more information please call Antony on (02) 9119 8744 or click APPLY now.

#### **Luxury Cruise Trade Reservations**

Sydney, Salary to \$68k + Super, Ref: 3469PE1

I am looking for an experienced cruise consultant to step away from sales & move into taking reservations for travel consultants. This luxury cruise line will pay top dollar for experience and industry knowledge. This is an amazing opportunity to join a world leading company & also take back your weekends as its Monday to Friday only. You also get to experience the product yourself on a yearly basis which is one of the many perks. A unique opportunity for a passionate Cruise guru interviewing now!

For more information please call Paul on (02) 9119 8744 or click APPLY now.

#### **Corporate Travel**

#### Brisbane, OTE \$75k P.A, Ref: 1971AW3

If you are confident in airfare construction and ticketing and enjoy working with corporate clients, this fast paced and exciting role is for you! Working across a range of business sectors and itineraries, you will be confident, with fantastic communication and interpersonal skills. IF you want to earn big \$\$ and pride yourself in delivering exceptional customer service to VIP and corporate clients - this role is for you! APPLY NOW!

For more information please call Amanda on (07) 3123 6107 or click APPLY now.

#### **Travel Consultant - Unique Destinations**

Melbourne, \$50-\$60k, Ref: 6248JP1

If you're an experienced travel consultant who thrives in a busy environment this is the opportunity that you've been looking for. You will be selling unique wonderful destinations such as Cuba, Iceland, Egypt and Sri Lanka to name a few. You will need to have a great understanding of a GDS system as well as extensive knowledge and experience selling travel. This role will reward you with a great salary as well as a guaranteed famil each year. This role is not to be missed and won't last.

For more information please call Josh on (03) 9988 0616 or click APPLY now.

#### **Travel Consultant - Niche Product**

Sydney, Up to 55k + Super + Team Bonuses, Ref: 3556SJ1

A rare opportunity has just opened up with a travel company in Sydney's Northshore! Our client is seeking a consultant that is passionate about luxury travel product. The role requires you to use your industry knowledge to book niche itineraries and provide exceptional customer service to clients while working in an energetic team. The ideal candidate will have a strong background in leisure or corporate travel. In return, you will be rewarded with a generous base salary plus team bonuses.

For more information please call Jacqueline on (02) 9119 8744 or click APPLY now.

#### **Travel Consultant | Ski Specialist**

Brisbane, Competitive Salary Package, Ref: 1296CGA1

Are you an experienced travel consultant with a passion for all things snow? If so, this could be a great opportunity to specialise in what you love with likeminded people! This independent travel agency are looking for a new team member to join their growing team. Using your passion and experience of worldwide ski resorts, this role will allow you to specialise in a booming niche market. You will be required to have a minimum of three years' experience using both mid office systems and a GDS.

For more information please call Courtney on (07) 3123 6107 or click APPLY now.

#### **Senior Cruise & Travel Consultant**

Brisbane, Up to \$50k base + Super + Comms, Ref: 2514SZ2

My client is a fast paced award-winning online agency currently seeking a talented travel or cruise consultant selling cruise & worldwide land / air packages. You must be hungry to want to earn top dollars by doing what you love and be rewarded with famils & top commission. This role would suit someone that wants a supportive team environment, work / life balance, a relaxed & fun atmosphere, breakout area, own lockers & shower facility with full kitchenette & magnificent views at your desk.

For more information please call Serena on (07) 3123 6107 or click APPLY now.

#### **Wholesale Travel Consultant**

Melbourne, \$50k-\$59k, Ref: 3557HC1

Become a specialist! This is a fantastic opportunity to join a well-known travel wholesaler in Melbourne. This company is extremely reputable and well established and offer a secure and stable working environment. You will be dealing with travel enquiries from the trade and using your extensive travel experience and sales abilities to secure bookings. You will be dealing with travel enquiries from the trade and using your extensive travel experience and sales abilities to secure bookings.

For more information please call Hannah on (03) 9988 0616 or click APPLY now.



Find your ideal travel job at www.TravelTradeJobs.com.au online... on mobile... in branch









