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MORE INFO

DriveAway reduces driving age limit

DRIVEAWAY Holidays has announced the minimum age to rent a vehicle will be lowered from 21 to 20 across the US and Canada, with the move effective immediately.

National sales manager Nathan Baber said DriveAway had been working with its supplier partners Dollar and Thrifty to implement the change, which is a "great win for young self-drive travellers".

Albatross pre-order

ALBATROSS Tours is inviting travel consultants to register their interest in its soon-to-launch 2019 Europe and UK Small Group Touring brochure.

The company will unveil the program, including several new tours, at a series of events in Sydney, Brisbane and Melbourne later this month.

For details and to register see page 10 of today's *Travel Daily*.

ATAS awareness "critical"

EXCLUSIVE

AN OVERWHELMING majority of consumers will look for an ATAS accredited agency when booking travel, according to new research released this morning by AFTA.

The study was conducted by global agency FiftyFive5, with a whopping 82% of overseas travellers actively looking to book with an ATAS accredited agent.

"Consumers clearly told us that they want to know when a business is accredited," said AFTA ceo Jason Westbury.

He said 60% of all respondents said ATAS was relevant to their travel plans, with more than half of all travellers worried when a business failed to articulate whether they were accredited.

Westbury also noted 34% of overseas travellers spoke to an agent but did not book via that consultant for various reasons.

"The research says travel agents are missing out on business by

not telling the consumer they are accredited," he said.

The study also found just 4% of AFTA's membership base were actively discussing their ATAS accreditation with their clients.

As a result of the findings, AFTA will undertake an industry-wide education campaign to help agents realise the full value of accreditation, and boost awareness amongst consultants who "need to talk about the ATAS scheme with their clients more often," Westbury said.

AFTA has produced a new video summarising the findings, now live at traveldaily.com.au/videos.

Today's issue of TD

Travel Daily today has nine pages of news and photos, plus full pages from:

- Albatross Tours
- Travel Trade Recruitment
- Tempo Holidays
- Dubrovnik

Travel investment conference launch

MARTIN Kelly, the founder of the TravelTech and No Vacancy conferences, has launched a new venture to create an "intelligent business forum" for the Australian travel sector.

Dubbed Travel IQ, it's a one-day conference which "celebrates the business of travel", with the sector now firmly in the sights of major investors, and more than 30 travel and tourism companies listed on the ASX.

Confirmed speakers for the event at the Sydney Langham Hotel on 24 Oct include Tourism Australia chairman Bob East, SeaLink chief operating officer Anthony Hayes, Serko ceo and co-founder Darrin Grafton, Aurora Expeditions md Robert Halfpenny; Intrepid regional director Brett Mitchell and Corporate Travel Management md and founder Jamie Pherous.

For more info, **CLICK HERE**.

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Ponant partners with National Geo

PONANT Cruises has confirmed a major new agreement with National Geographic (*TD* breaking news) which has seen Ponant develop 130 special itineraries over the next four years which will be co-branded with National Geographic Expeditions.

The long-term strategic partnership targets customers in Australia, NZ and Asia Pacific.

Ponant Asia-Pacific chairman Sarina Bratton said "the partnership brings together two highly respected global organisations with shared values and a common goal to inspire guests to live curiously, explore our planet and become ambassadors for sustainability".

Adventure World, which represents Lindblad Expeditions locally, said the Lindblad-National Geographic relationship in Australia and NZ is unaffected by today's announcement.

Click Frenzy targets travel

EXCLUSIVE

A **HOST** of travel suppliers have signed up to participate in this year's "Click Frenzy," with organisers claiming the internet event is "set to be Australia's biggest ever online travel sale".

Further opportunities are available, with brands involved already including Flight Centre, Webjet, Trafalgar and Contiki alongside airlines such as Cathay Pacific, Air NZ, Hawaiian Airlines and Qatar Airways.

Click Frenzy launched in 2012, and has expanded to encompass four annual online shopping extravaganzas including Travel Frenzy which debuted in 2016.

The 24 hour "netbusting" event is being heavily publicised as offering Australian holidaymakers the opportunity to "save thousands on holiday packages, cruises, flights, accommodation, car rental, experiences & more".

Click Frenzy co-founder Grant

Arnott said in previous years the travel event had seen record sales days recorded for some of the participating retailers.

"That shows the huge appetite Australian shoppers have for 24 hour bargains, and it's awesome to see more travel brands than ever joining this year's Travel Frenzy," he said.

Click Frenzy Travel runs for 24 hours from 7pm AEST on Tue 21 Aug, with deals available to all visitors during the period along with early access to subscribers.

More info at clickfrenzy.com.au.

Dubrovnik on show

THERE will be further focus on Croatia at the upcoming Travel Industry Exhibition, with the Adriatic coastal city of Dubrovnik confirmed as an exhibitor.

The show takes place at Sydney's docks on 21 and 22 Aug and is free for travel industry personnel to attend - including a series of seminars on key industry topics such as marketing, social media, trends and more.

Register to attend the event at travelindustryexpo.com.au.

Serko placement OK

SERKO has successfully completed its NZ\$15m underwritten share placement (*TD* yesterday), with the company saying the capital raising was well supported by investors in Australia and New Zealand.

The oversubscribed bookbuild saw 12 institutions allocated stock alongside strong interest from retail shareholders.

LHR paid fast track

NON-PREMIUM travellers at London Heathrow Airport can now access the fast track lane through security by booking a time slot and paying a £12.50 fee.

Bookings for the service must be made no later than two days before travel at heathrow.com.



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New Yarra Valley property

INTERCONTINENTAL Hotels Group will bring its new "voco" brand to Victoria's Yarra Valley in 2021, this morning confirming a 170-room newbuild.

IHG said voco Yarra Valley would be the "first globally-branded upscale hotel" in the popular wine region.

It's the second signing for the voco brand in Australia, with the Gold Coast's Watermark Hotel & Spa to open under the new flag later this year (**TD** 13 Jun).

IHG's senior director of development for Australasia, Abhijay Sandilya, said the new

Yarra Valley property would have a range of unique features such as an on-site gin distillery, a lavender farm, mirrored maze and a store selling local produce.

"We are so pleased to see the brand momentum continue...voco delivers a guest experience that stands out, with touches of charm and memorable, distinctive and dependable hallmarks," he said.

The hotel is situated on the Maroondah Highway less than an hour's drive from the Melbourne CBD, and brings IHG's total Australasian portfolio to 70 existing and pipeline properties.



Business Development Manager QLD and Northern NSW

At MTA, we don't just 'sell travel'; we help people discover their world. And no-one lives by this more than our valued Business Development Managers (BDMs).

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- Identifying and recruiting experienced travel experts to join our award-winning team
- Arranging and conducting local area consultant meetings.
- Providing feedback to senior management and participating in marketing brainstorming forums.

Our new BDM will be an experienced travel professional, with strong networking skills, who would be described by others as a "people" person who enjoys assisting others.

If this sounds like you then please send your resume to don@mtatravel.com.au by Friday 17th August 2018.

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Plane theft attempt

AN 18-YEAR-OLD man accused of trying to steal a commercial jet in the US state of Arkansas thought he would be able to simply operate the aircraft by pressing an autopilot button.

A police report alleges that Zermarcuis Devon Scott was arrested inside the cockpit of a 44-seat American Eagle plane sitting on the tarmac at Texarkana Regional Airport.

The attempted hijacker told officers he was hoping to fly to a rock concert in another state.

Man-bun sacking

BRITISH Airways has been accused of sexism after the sacking of a former Heathrow worker who says he lost his job because of his hairstyle.

The 26-year-old claims one of his bosses pulled him aside and advised him to redo his do.

"I was told I can't have my hair in a bun because only women can have their hair in a bun," he said.

"Thousands of women who work for BA...had their hair exactly like mine, yet I'm discriminated against for it," the man said, with BA declining to comment.



Window Seat

A REV-HEAD tourist in Dubai has racked up more than US\$65,000 in speeding fines during a four-hour joy-ride rental of a supercar.

The unnamed British visitor hired a \$500,000 Lamborghini Huracan and took it for a spin along Sheikh Zayed Road, with *The National* newspaper citing a police report saying he triggered 33 speed cameras along the way as he drove at speeds between 126km/h and 230km/h.

The vehicle was rented out by a local car dealership, which kept the man's passport as a guarantee - but that may be little comfort because as the owner of the Lamborghini the dealer is liable for the fines.

Dealership partner Faris Mohammed Iqbal said his key concern is that the vehicle will be impounded and then the tourist may go to his embassy claiming he lost his passport in order to get a new one and leave the UAE without paying.

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The best of Canterbury



CHRISTCHURCH Airport (CHC) together with Emirates last weekend showcased the best of the Canterbury region to some of their wholesale partners.

The trip included truffle hunting, wine tasting, cruising the Akaroa harbour and a helicopter transfer back to CHC.

Pictured are: Nicki Press, CHC NZ; Nick Jollye, Globus & Cosmos; Lincoln Bache, Emirates; Kaylene Murfet, Albatross Tours; Martine Nunes, Oceania Cruises; Annie Weinert & Joanne Bingham, Silversea Cruises; Gill Gaspar, Petersham Travel; & Linda Seiersen, RSSC.

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Sabre enlists NDC partners

FLIGHT Centre, Carlson Wagonlit Travel and American Express Global Business Travel are among several "travel industry giants" who were overnight named as launch partners for Sabre Corporation's new "Beyond NDC" technology program.

Beyond NDC is described as a "collaboration initiative chartered to drive the industry forward" through the development, integration and testing of capabilities to process offers and orders under IATA's New Distribution Capability (NDC).

American Airlines is also part of the program, with Sabre Travel Solutions president Dave Shirk saying the partnerships would allow Sabre to "bring to market NDC-enabled solutions that go beyond shopping and booking to integrate with the retailing, distribution and fulfilment systems that support the travel ecosystem".

"Launching this program with such heavyweights illustrates that we are looking past the near-term goals of NDC to define the future of intelligent airline retailing at scale in both direct and indirect channels," Shirk said.

In May Sabre unveiled a roadmap to offer NDC-enabled solutions by the end of 2018, with Flight Centre Travel Group head of air business Greg Parker saying the collaboration would deliver "exciting, next-generation solutions and drive consistency in the end-to-end process".

More info on the Beyond NDC program at sabre.com.

JNTO clarification

THE Japan National Tourist Office has clarified that the Tourism Expo Japan and the Visit Japan Travel Mart (**TD** yesterday) are two separate events which are held concurrently.

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NEW Zealand has revealed a new means to terrify its visitors with the launch today of a human catapult that propels adventurers at 100km/h over a gaping ravine.

The Nevis Catapult near Queenstown - unveiled by AJ Hackett Bungy co-founder Henry van Asch - creates forces of up to 3G as thrill-seekers are sent flying 150m into open air before dropping suddenly towards the valley floor.

CLICK HERE to see a video of the world-first catapult in action.

SCA ceo retires

SUNSHINE Coast Airport (SCA) ceo, Peter Pallot has announced that after 12 years he will retire from the role, later this year.

Under his guidance, the airport has undergone a massive expansion including infrastructure and terminal upgrades, int'l airport status, and the construction of a new runway, which is currently underway.

He will continue in the role until a replacement has been selected.

Lindblad Americas

LINDBLAD has expanded its partnership with National Geographic, adding Canada and Latin America to the scheme.

The tie-up began in 2004 and involves co-marketing and branding arrangements based around a shared interest in exploration, research, technology and conservation.

Canada and Latin America join markets in Australia, New Zealand and the US in the partnership.

Scenic 2019 brox

SCENIC Luxury Cruises and Tours has released its Africa and Egypt 2019/2020 brochures, containing new itineraries, inclusions and journeys, with pre-orders now available.

The Wild Wonders of Africa 2019 offers "an intimate journey of the land", with maximum 36 guests on Southern Africa, Egypt and Jordan itineraries, and 24 in East Africa, along with luxurious lodgings and fine dining.

The Ancient Wonders of Egypt and Jordan 2019/2020 program includes journeys through the Land of the Pharaohs, where travellers can explore the 4,500-year-old pyramids and the colourful hieroglyphics.

Information on the Kingdom of Jordan, Cape Town and Cairo is also included.

To pre-order the Africa 2019 brochure, **CLICK HERE** and for the Egypt and Jordan 2019/2020 program, **CLICK HERE**.

Japan Typhoon

JAPAN is bracing for typhoon Shanshan which is expected to make landfall near Tokyo tonight, with warnings of strong winds.

Airlines have begun cancelling flights to some destinations ahead of the storm, including Air New Zealand which says it has cancelled flight NZ99 from Auckland to Tokyo Narita today.

Contiki ski for free

CONTIKI is offering guests travelling to Europe on select Europe winter departures to add on a Mini Ski Austria trip for free.

The offer ends 16 Aug, for more information, **CLICK HERE**.

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Travel Daily

Wednesday 8th August 2018

Iceland incentive

TRAVELMARVEL is offering travel agents a chance to win a place on a small ship cruise along Iceland's coast next year as part of its latest sales incentive.

All Travelmarvel Iceland bookings made during Aug and Sep will place agents in the draw to win a window suite on the 10-day Icelander Explorer - Fire & Ice journey, sailing aboard the *Ocean Diamond*.

Call 1300 205 408 to book.

Lombok update

AUSTRALIANS are being urged to reconsider their need to travel to Lombok and the Gili Islands in a second travel alert issued by the Department of Foreign Affairs and Trade since Sun's earthquake (TD yesterday).

The latest Smartraveller advice says tourists are being evacuated from affected areas, and that aftershocks are possible and many facilities including hotels are damaged or not operating.

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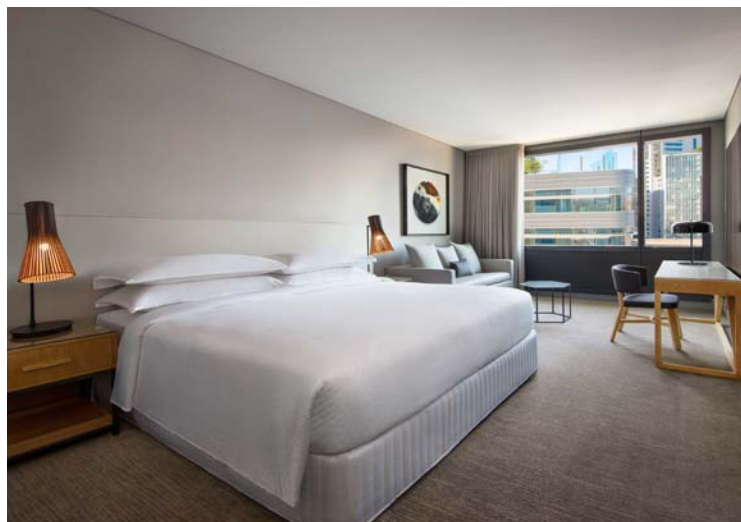
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Four Points back in Sydney



THE Four Points by Sheraton brand returns to Sydney today with the opening of a new-build property in the city's Central Park development on Broadway.

The 297-room hotel stands within a retail, dining and residential precinct on the site of a former brewery in Chippendale, and features an al fresco bar, a modern restaurant and more than 553m² of conference space.

"Four Points by Sheraton Sydney, Central Park will offer travellers an easy-going and inviting experience in one of the city's most bustling locations," said the hotel's general manager Bernhard Langer.

"The hotel has been designed for the independent traveller seeking balance on the road, offering guests timeless style, genuine service and all the amenities they need to stay productive," he said.

Guests will be able to dine at Quarter restaurant with direct access from Broadway, outdoor dining and an open kitchen.

The street level Malt Bar will provide craft beers, spirits and wines, and pays homage to the

heritage Kent Brewery.

Other facilities at the hotel include an elevated outdoor terrace and a fitness centre.

The hotel's opening marks a local return for the Four Points brand which previously adorned the renamed Hyatt Regency Sydney in Darling Harbour.

It is the latest stage in the \$2 billion Central Park project, a joint venture between Frasers Property Australia and Sekisui House Australia.

IHG half-year result

THE InterContinental Hotels Group (IHG) has announced a positive first-half result, with revenue up 7% over the same period last year to US\$900m.

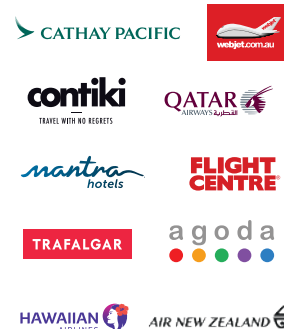
"We've had a strong first half, delivering our best signings performance for a decade," said ceo Keith Barr.

"RevPAR grew at 3.7%, which together with 4.1% net system size growth, drove underlying operating profit up 8% and underlying EPS up 25%," he said.

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FC agents tour South Africa



SOUTH African Tourism recently hosted 50 Australian Flight Centre agents on a mega-famil which visited popular tourist destinations across all of the country's nine provinces.

The extensive trip was run in partnership with South African Airways (SAA) and was a reward for agents who sold the most SAA flight tickets to South Africa in Sep and Oct last year.

The winners were broken up into six groups who enjoyed separate seven-day itineraries showcasing an array of experiences such as sandboarding in the Kalahari, sampling wine at the Abingdon Wine Estate (pictured top), visits to the Camps Bay (inset), and touring the Nelson Mandela capture site.

"The...agents were blown away by South Africa's vast array of experiences as well as



by our renowned hospitality, and returned home charged with fresh inspiration to sell our country as a multifaceted and value-for-money holiday destination," said South African Tourism chief operating officer Sthembiso Dlamini.

"We hope to make further inroads...and attract five million more tourists by 2021," she added.

South Africa attracted more than 133,000 arrivals from Australasia in 2017.



Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



Nanuku Auberge Resort in Fiji has unveiled a new culinary offering called Treetop Dining, an experience which features a suspended platform providing private ocean views while guests enjoy either an afternoon Devonshire tea or a romantic dinner for two with a private chef. Treetop Spa "treatments" are also available to enjoy on the platform.



Sheraton on the Park in Sydney has opened a new after-work drinks destination called the Gallery Wine Room on the lobby level of the hotel. The wine bar area operates from 5pm Tue to Fri, and offers guests a gourmet menu including a selection of international wines and an assortment of cheeses.



The two-bedroom John Adams Presidential Suite is now open at the five-star **Boston Harbor Hotel**, featuring floor-to-ceiling views of Boston Harbor, an open air-terrace, modern kitchen and butler's pantry. The suite can accommodate up to eight people and is equipped with large open-plan living spaces.

NRMA prods govt

THE tourism sector has the potential to grow visitor nights in Australia to one billion by 2029-30 and contribute more than \$150 billion to the economy, according to the NRMA's *Are We There Yet?* report.

Tourism was identified as one of the "five super growth industries", with all levels of government encouraged to focus on five areas needed to grow the country's visitor economy.

They include: establishing a 2030 target, more nature-based tourism, improved transport strategies for each state, encouraging more vocational training in tourism, and more tech-based programs that link visitors with local communities & support indigenous mentoring.

Malaysia waterpark

HATTEN Land Limited and Samsung C&T Corporation have revealed plans to build the Splash World@Harbour City water park in the Malaysian state of Malacca. The park will open in early 2020.

Hilton's tri-branded

HILTON Hotels & Resorts has partnered with First Hospitality Group (FHG) to open its first tri-branded property, the Hilton Garden Inn, Hampton Inn by Hilton and Home2 Suites by Hilton in Chicago.

The combined hotel managed by FHG features 23 storeys and a total of 466 rooms/suites.

"This tri-brand hotel will serve as a convenient one-stop-shop for convention-goers," said FHG chairman Stephen Schwartz.

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MEL construction underway



VIRGIN Australia (VA) today announced that construction has begun at Melbourne Airport's Terminal 3 (T3), signalling the start of the airline's redevelopment of its domestic terminal, with majority of the VA check in facilities scheduled to be completed by Christmas 2018.

The check-in kiosks will be replaced and installed with new software, along with new service pods and service desks.

By the end of 2018, a majority of the automatic bag drop facilities will be implemented to reduce congestion and allow pax to quickly move through the check-in and bag drop process.

The T3 entry is **pictured**.

Dreamlines growth

ONLINE cruise agent Dreamlines has expanded its operations in the United States, including a move into a larger office space in the cruise mecca of Florida and the recruitment of additional cruise consultants.

The move is designed to help capture more of the growing American cruise market and has been fuelled by a recent US\$55 million investment in series E funding led by Princeville Global back in May of this year.

Azamara sisterhood

TWO of Azamara Club Cruises' vessels met in Norway this week, a rare event celebrated by the cruise line with an on-shore party with pax from both ships.

Azamara Pursuit, which is currently on its maiden voyage, and *Azamara Journey* were both docked in the Norwegian city of Haugesund, also precipitating a special sail away party featuring Norwegian cuisine.

QF Hawaii rewards

QANTAS has confirmed its uppguage of its aircraft on the Sydney to Hawaii route this month (**TD 30 Jul**) means there are additional seats which can be redeemed with Qantas Frequent Flyer points.

The airline has replaced an Airbus A330 aircraft with a larger Boeing 747.

SYD-HNL return Economy flights lead in at 70,000 Qantas Points while Premium Economy seats are from 108,000 QFFF points.

Cruise360 sellout

CRUISE Lines International Association (CLIA) Australasia has announced tickets have sold out to its cruise conference and trade show, Cruise360.

The event is in its fifth year and will be held in Sydney on 30 and 31 Aug.

Day one will include a ship inspection of *Carnival Spirit* and the Cruise Destination Showcase and day two will feature global industry leaders, interactive panel discussions, specialist breakout sessions and a trade show.

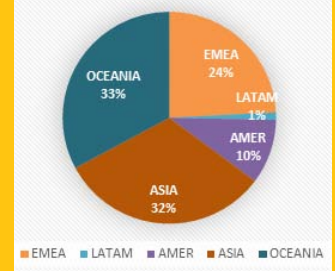
Keynote speakers include CLIA president and ceo Cindy D'Aoust and NCL president and ceo Andrew Stuart.

See cruise360.org.au/cruise360.

Hot Destinations

THE TAAP TOP TEN
Brought to you by Expedia
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Expedia TAAP Destinations JUL 18



Expedia TAAP reported continued strong growth through July. Expedia TAAP agents AU booked 1,084 different destinations, across 130 Countries. Many agents are now employing the TAAP Deferred Payment options and locking in rates for those long booking window clients.

The top ten destinations booked through July were Sydney, Melbourne, Brisbane, Singapore, London, Perth, Hong Kong, Gold Coast, Cairns and Bali. Tokyo, Auckland, Canberra and Paris were just outside the top 10.

Strong domestic growth last month and some stand out markets included, Canberra, Newcastle, Hobart and Sunshine Coast all showing stronger than average growth. From a Country viewpoint Ireland had a corker with triple digit growth, Turkey showing a strong return to growth and Portugal showing fabulous Year on Year growth.

Regionally, destinations were steady with EMEA down to 24%, OCEANIA steady at 33%, Asia up 1 to 32% and North America up to 10% of the transaction mix.

Some of the out of the way destinations included Bozeman MT, Baltic Sea Germany, Chongqing China and Minas Gerais Brazil.

Wherever they are going in the world, your great service and our great rates, keep your customers coming back.



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- Are you frustrated discounting your knowledge and experience?
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Our office hours are Monday to Friday 9am to 5pm (and yes you can walk out at 5pm!!) however we can be flexible for the right person.

We offer a generous remuneration based on experience and ability.

We are looking for an experienced retail consultant with ideally culturally themed graduate studies and extensive personal travel in Europe and the US to assist our clients with their travel arrangements when they book on one of our tours and to manage the tour booking. An ability to work in a small team environment and a bright personality are essential. The position allows growth into product development for the right candidate.

Academy Travel is Australia's largest small group, culturally themed tour operator located in Sydney CBD. We operate approx 70 tours per year primarily to Europe and USA. Our clients are educated, well travelled, high net worth over 55's who are looking for exceptional service and experience. One of our core strengths is our high rate of repeat customer.

For more information please forward your resume to Stuart Barrie at: stuart@academytravel.com.au



ACADEMY TRAVEL

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PTMs explore upper NZ



A GROUP of personal travel managers (PTMs) experienced the upper North Island of New Zealand on a TravelManagers self-drive five-night famil, hosted by ANZCRO and Air NZ recently. TravelManagers' executive gm, Michael Gazal, said the famil

was the participants' reward for their achievements in an Air New Zealand/ANZCRO sales initiative. The group visited Rotorua, Waitomo Caves and saw the farmlands of the Waikato region. The PTM are pictured at the Hobbiton Movie Set.

EXHIBITOR SPOTLIGHT

TIE

SCENIC LUXURY CRUISES & TOURS

Scenic pride themselves on providing luxury, once-in-a-lifetime tours. For 30 years they've been delivering outstanding vacation experiences to travelers who expect the very best of everything. With tour options spanning the globe, Scenic are sure to be able to find the perfect tour for you.

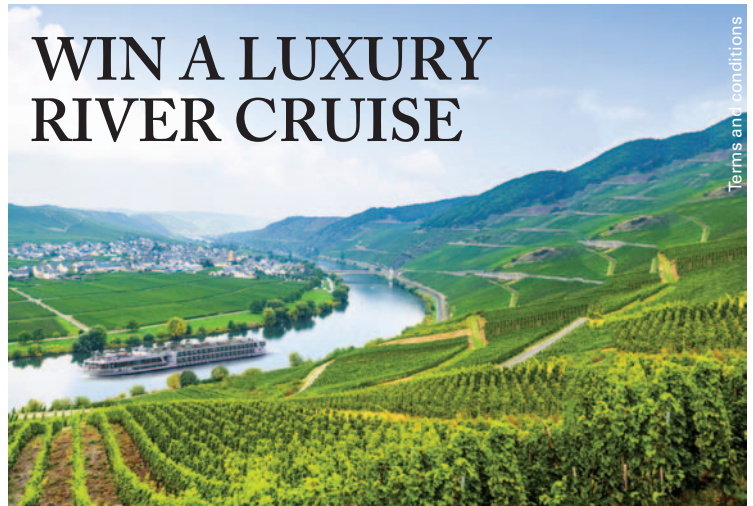
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 email info@scenic.com.au



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Travel Industry Exhibition (TIE) runs 21-22 Aug, Dockside, Darling Harbour, Sydney

WIN A LUXURY RIVER CRUISE



This month, Scenic and Travel Daily are giving readers the chance to win a luxurious river cruise. Experience a 15-day cruise in a balcony suite. The prize includes:

- Jewels of Europe river cruise for 2 people departing Oct 2018
- All-inclusive cruise including butler service, complimentary beverages all day, everyday, all meals, and all tipping & gratuities

SCENIC[®]
 LUXURY CRUISES & TOURS

To win, answer every daily question correctly and have the most creative answer to the final question. Send your answers to scenic@traveldaily.com.au

Q6. Name the restaurant exclusive to Diamond Deck guests.

GACA SITA at Saudi

SAUDI Arabia's General Authority of Civil Aviation (GACA) has teamed with IT provider SITA to support the modernisation of the country's 26 airports.

Some of SITA's initiatives include a platform for seamless check in and boarding, a document authentication system and a baggage management solution.

WTTC speakers

THE World Travel & Tourism Council (WTTC) has announced the speakers for the first WTTC European Leaders Forum in Lisbon, Portugal 11 Sep.

Leading discussions surrounding the region's travel sector include Peter Fankhauser, ceo, Thomas Cook Group; Pierfrancesco Vago, exec chairman, MSC Cruises; and Ana Mendes Godinho, Secretary of State for Tourism, Portugal.

Hawaiian Jul record

HAWAIIAN Airlines welcomed a record number of nearly 1.1 million guests in Jul, an increase of 3.2% over the same period last year, according to its recently released traffic statistics for the month ended 31 Jul.

Total traffic (revenue pax miles) increased 5.1% on an increase of 5.0% in capacity (available seat miles).

Load factor also rose 0.1 points to 87.4%.

Klook funding

IN-DESTINATION booking platform Klook has closed US\$200 million in Series D funding in a move to accelerate the company's expansion in the US and Europe.

The funds will also be put towards product growth and technology innovation.

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 14 Days - Cagliari to Calvi or Bastia



We invite you and your clients to our European Showcase to learn more about our new tours in 2019.

Register your interest below.

Sydney - 25th August

Melbourne - 26th August

Brisbane - 9th September



Working in partnership with the Australian Travel Industry

Business Development / Sales Manager

Newcastle, Competitive Salary + Bonus, Ref: 3558SJ1

Do you have a sound understanding of Corporate Travel Sales, Business Development experience and a proven sales record? A Travel Management company is now looking for a Business Development Manager to assist with their ongoing expansion across the travel market. You will be sourcing new leads, building rapport and developing relationships with key prospects across corporate prospects. I am looking for someone with good corporate networks in Newcastle and a hunter mentality for this opportunity.

For more information please call Sarah on (02) 9119 8744 or click [APPLY](#) now.

Travel Consultant | Immediate Start

Sunshine Coast, Competitive \$, Ref: 1312CGA1

Love the thrill of the travel industry but sick of booking boring itineraries? This is an opportunity to sell luxury packages and cruises to high end clientele! You can stay in retail and can work predominately Monday to Friday! Dealing with clients in a shop front boutique agency, preparing tailored itineraries to some exotic and off the beaten path destination. Big spenders and a fun working environment! With achievable targets & lucrative earning potential, you can DOUBLE your pay!

For more information please call Courtney on (07) 3123 6107 or click [APPLY](#) now.

Part-Time Travel Consultant

Brisbane S/West, Salary Neg D.O.E, Ref: 3457SZ2

Whether you are back from mat leave or just wanting something different, you will be working under a supportive & flexible manager of the business. This is a role for someone that is seeking flexibility in their daily work life whilst still being involved in the community and booking holidays for a well-travelled demographic. If you are currently or recently employed as a travel consultant with a min of 3-4 years of experience, we would love to discuss this opportunity in more detail with you.

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

OBT – Support Specialist

Melbourne, \$57-\$64k + Super, Ref: 3566HC1

An exciting new role has become available in the travel industry for an OBT Technical Support Specialist to join a leading Travel Management Company. If you have this type of experience then this role could be what you are looking for. Your main responsibility is to support clients using the OBT and provide excellent support. The successful candidate will have experience and knowledge of GDS & OBTs (Galileo advantageous, Serko and Concur) and strong travel and technical consulting experience.

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

Inbound Luxury Travel Designer

Sydney, Up to \$65k, DOE, Ref: 3225PE1

My client is a leading provider of luxury inbound travel arrangements & has unrivalled expertise in delivering market-leading tailored tours to groups visiting Australia & the Pacific. They offer bespoke itineraries – from city breaks to multi destination and special interest tours. I am looking for a talented inbound travel specialist to work with this creative travel team, you must have strong Australian tourism knowledge & experience in dealing with Western Markets. Excellent remuneration is on offer.

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

Travel Consulting | Award-Winning Agency

Gold Coast, \$50k + Super + Bonus, Ref: 2055AW1

Want to provide outstanding customer service to valued customers of this award-winning agency? Want to get your work/life balance back? Want to step away from customer facing consulting? Then this is the role for you! With the ability to create customised travel itineraries including flights, accommodation, transfers and stopovers and proficient in GDS (preferably Sabre), you will pride yourself in delivering exceptional customer service! This is your chance to work in an online agency!

For more information please call Amanda on (07) 3123 6107 or click [APPLY](#) now.

Travel Consultant – Famil Guaranteed

Melbourne, Up to \$60k, Ref: 6248JP1

This thriving office is looking for a new consultant to help the business grow. They're a close knit team who work hard yet enjoy the laughs along the way. You will be booking amazing international travel only with incredible destinations such as Cuba, Iceland or Sri Lanka to name a few. You'll be consulting with clients mainly by phone and email so you will need great communication skills both verbal and written. You will be rewarded with a great salary up to \$60K and a family guaranteed.

For more information please call Josh on (03) 9988 0616 or click [APPLY](#) now.

Leisure Travel Consultant

Perth, Up to 50k + Super, Ref: 2345JB1

An exciting opportunity has just opened up with a high end leisure agency located near Perth CBD! Our client is seeking an experienced retail consultant with a minimum of 2 years in the travel industry. The ideal candidate will have strong GDS skills, a passion for travel and the ability to build strong rapport with customers. If you enjoy creating luxury itineraries that include air, cruise and land product, then this role is for you! In return, you will be rewarded with a competitive base salary and free secure parking. The position is Monday to Friday hours with the odd Saturday shift.

For more information please call Jacqueline on (08) 6365 4313 or click [APPLY](#) now.



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TRAVEL: 31 AUG, 28 SEP, 10 & 23 OCT, 17 NOV, 7 DEC 2018

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- Explore the capital of the Incas, Cuzco
- Visit the bustling Pisac Market

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