

# Inspiring Greatness

## EVENT



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# International WOMEN'S DAY SPEAKERS 2018



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Olympic Aerial Skier



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Regional Managing  
Director AUS/APAC  
Abercrombie & Kent



**John Veitch**  
CEO  
The Travel Corporation



**Ana Pedersen**  
Global Director  
Corporate Sales  
QBT Travel



**Debra Fox**  
CCO  
APT Travel Group



**James Thornton**  
Global CEO  
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**Ana Pedersen**  
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**Michelle Ashcroft**  
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**Simla Sooboodoo**  
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**Jennifer Vandekreeke**  
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## MTG agreement unchanged

**MAGELLAN** Travel Group has moved quickly to assuage the concerns of some members about their proposed agreement under Helloworld's ownership (**TD** yesterday), with md Andrew Macfarlane confirming there is no requirement that agents not transact business with any suppliers without HLO approval.

"Magellan and Helloworld understand and respect that our members are independent agents, and we would not request or require that," he said.

The receipt of the third formal offer from Magellan last Fri sparked further discussions about its terms and conditions within some members of the group.

Macfarlane said contrary to claims made in a document

circulating among members, "the commercial terms of the new agreement are the same as the previous agreements, bar the inclusion of additional guarantees and protections around override income and member fees".

It's understood HLO has locked in the existing fees and returns to members for five years, with one Magellan agent telling **TD** yesterday he was "cock-a-hoop" at the proposed arrangement.

Macfarlane said Magellan had been undergoing an extensive communication process around the agreement, with member feedback already leading to the refinement of three clauses.

Last Fri Helloworld ceo Andrew Burnes said the \$32.5 million transaction was taking longer than expected, but was confident it would settle by the end of Feb.

## Women's Day event

**DON'T** forget to register for the upcoming International Women's Day "Inspiring Greatness" event hosted by Jito Connected.

The array of high profile speakers is showcased on the **cover wrap** of today's **Travel Daily** - more at [jitoconnected.com](http://jitoconnected.com).

## Today's issue of TD

**Travel Daily** today has eight pages of news and photos, a front cover page for the upcoming **Inspiring Greatness** event plus a full page from:

- inPlace Recruitment



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## New Helloworld retail chief

**HELLOWORLD** Travel Limited yesterday announced the appointment of John Constable to the newly created role of Group General Manager - Retail and Commercial (**TD** breaking news).

Constable, who has headed up STA Travel in the UK for more than twelve years, will take up his new position next week, with the appointment seeing a significant restructure in HLO reporting lines.

Julie Primmer (head of branded network), David Padman (head of corporate, associate and affiliate networks), Mike Thompson (group gm partnerships) and Stan Scott (head of commercial) will all now sit under Constable rather

than reporting directly to ceo Andrew Burnes.

An ASX announcement late yesterday confirmed the new appointment "establishes the four pillars of Helloworld Travel's operational management team".

Constable will head up the Retail and Commercial divisions in Australia; executive director Cinzia Burnes leads the Wholesale and Inbound divisions; Russell Carstensen is in charge of Corporate and Air Tickets; and Simon McKearney is leading HLO's NZ operations.

Burnes said he was delighted that Constable was joining HLO.

"I am confident he will have a very positive impact on our retail businesses, including our commercial operations," he said.

## 737 MAX 7 debut

**BOEING** overnight celebrated the launch of its 737 MAX 7 - the third member of the 737 MAX family, with significantly improved economics and performance.

The MAX 7 will replace the 737-700, with 1,600km greater range, more pax and 18% lower fuel cost.

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## NZ border levy dip

**AUTHORITIES** in New Zealand have announced a cut to the country's Border Clearance Levy, which has raised more money than previously budgeted resulting in a \$16.3m surplus.

Effective 01 Jul, the existing fee will decline by almost NZ\$3 to \$18.73 for air travellers, while cruise passengers will pay \$22.82, a reduction of more than \$3.

[Find out more](#)

Karen - Business Partnership Manager, QLD



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## Tourism Australia targets US market

**TOURISM** Australia yesterday revealed a \$36 million 12-month push in the US market - its biggest US investment to date - during the NFL Super Bowl, viewed by an estimated 100 million Americans.

Over the past two weeks, TA has been teasing audiences in the United States about a potential sequel to the 80s Aussie epic film, *Crocodile Dundee*, with all set to be revealed during the game.

The campaign centred on the American son of Mick "Crocodile" Dundee, Brian Dundee, coming to Australia to search for his lost father in the outback.

The spoof film featured a cast of Aussie actors, including Chris Hemsworth, Hugh Jackman, Margot Robbie, Russell Crowe, Isla Fisher and a cameo from Mick Dundee (aka Paul Hogan).

The teaser film was ultimately revealed to be a marketing play by Tourism Australia, part of the long-running global "There's

*Nothing Like Australia*" campaign.

Dubbed "Dundee: The Son of a Legend Returns Home", the new US push is being supported by Qantas and Wine Australia.

Tourism Australia managing director John O'Sullivan said the campaign was geared towards high value travellers, and encourages Americans to book tickets down under now.

"It's the biggest single promo we've run in the US since the 'Come Say G'day' ads with Paul Hogan which were released over 30 years ago," O'Sullivan said.

Currently the USA is Australia's second largest market for spend and third largest for arrivals, with close to 780,000 American visitors spending \$3.7 billion per year while in Australia.

"We're making this move because we believe there is much more opportunity in this market to increase the value of expenditure from \$3.7 billion as

it is today, to \$6 billion by 2020," O'Sullivan remarked.

The extensive push is focused on all states and territories, the country's food and wine scene, cultural heritage, nature and wildlife, as well as sports & events.

Tailored itineraries and special offers will be heavily promoted through over 20 US partners, including QF, American Airlines, Expedia and Wine Australia.

O'Sullivan said the campaign is also expected to resonate with other "halo markets" outside the United States.

Last night, Minister for Trade, Tourism and Investment Steve Ciobo said the ad blitz had gained massive traction, reaching 412m people on social media, with 80% of those from the United States.

Ciobo said America's sheer size holds "so much potential for Australia", citing a favourable exchange rate, strong aviation capacity and competitive airfares.



## Window Seat

**YESTERDAY'S** Super Bowl LII in Minneapolis had all the trademarks of a fantasy for Philadelphia Eagles' quarterback.

Nick Foles led his team to a come-from-behind win after the New England Patriots mounted a fight back in the Q4 - taking the lead by a single point - before the Eagles ran away with the victory, 41-33.

Foles' efforts in the game saw him also rewarded with the Most Valuable Player accolade.

And while all the buzz during ad breaks may have revolved around Tourism Australia's new campaign (left), Foles only had one fantasy destination on his mind after winning the match.

"I'm going to Disney World!" he declared, with Disney creating a video clip to help mark the occasion - view it [HERE](#).

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Tuesday 6th February 2018

## APT Bay of Islands

A **NEW** itinerary around the Bay of Islands region has been added to APT's New Zealand 2018/19 brochure, out this week.

The six-day tour includes a visit to the Waitangi Treaty Grounds, a cruise around Hole in the Rock and a Pacific-themed dinner, priced from \$2,595ppts.

The program features a range of earlybird savings, including a fly free promotion on select trips and departures booked by 31 Jul.

A \$400 per couple discount is offered on the 18-day Royal Tourer NZ itinerary - more **HERE**.

## CA Panama plan

**AIR** China has outlined plans to commence services to Central America, with the Star Alliance carrier seeking rights to begin a new Beijing-Panama City service, flying via Houston.

Initially services will operate twice weekly, commencing 29 Mar, using Boeing 777-300ERs.

## QF shelves 1x 787-9

**QANTAS** Group ceo Alan Joyce has confirmed the company has let one of its 15 Boeing 787-9 *Dreamliner* options lapse, the *Reuters* has reported.

A decision on some of the other 787-9 options would be made in the near future.

Speaking in Singapore yesterday, Joyce said Qantas was currently examining whether to take more 787-9s than its eight firm orders.

With 99 Airbus A320neo family aircraft also on order, the carrier is evaluating if its budget offshoot Jetstar needs the larger and longer range A321neo variant.

The potential Airbus shuffle would pave the way for Jetstar to switch out 787-8s currently used on routes such as Sydney-Denpasar (Bali), to A321neos, thereby freeing up Qantas Grp's original *Dreamliner* variant for other destinations in the region.

**MEANWHILE**, QF has a sale on Tasman routes priced from \$229 one-way, on sale until tomorrow.

## TMS conference sets sail



**TMS** Talent celebrated its annual national conference last weekend on board Royal Caribbean's *Voyager of the Seas*.

"This was an excellent event, both to celebrate a fantastic 2017 and to outline the vision for

the next 12 months," managing director John Terry said.

**Pictured** on the ship from left are TMS Talent's Sean Jeddaoui, Kimberley Rogers, Adrian Boccia, Ainslie Hunt, Natasha Mitrevski, Jamaal Hasanjee, Monica Borges, John Terry and Ed Hewitt.

## ETO postpones

**ETHIOPIAN** Tourism Organisation has cancelled its planned b2b workshops in Melbourne and Sydney this month (**TD** 30 Jan) due to "unforeseen circumstances".

The firm said it would advise an alternative date once confirmed.

The networking events are being organised in partnership with Africareps in Australia.

## Choice bdm recruit

**TRAVELLERS** Choice has named Paula Moylan as its new Sydney-based business development manager for NSW/ACT.

Moylan has 20+ years' travel industry experience & was most recently regional sales manager NSW, ACT and Queensland at Qantas Holidays.

## Share more of EUROPE AND DUBAI FOR LESS

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Amsterdam	\$1,379*	\$7,089*
Dubai	\$1,379*	\$7,079*
Athens	\$1,399*	\$7,099*
Munich	\$1,399*	\$7,029*
Manchester	\$1,439*	\$7,229*



\*Terms and conditions: Advertised fares are for Business and Economy Class return travel departing from Melbourne inclusive of taxes and surcharges, correct as of 24 January 2018, subject to currency fluctuation and availability. Fares require a minimum of 2 and a maximum of 9 people travelling together on all flights. Offer ends 27 February 2018. Business Class Fares are for travel commenced between 21 February and 30 November 2018. Economy Class fares are for travel commenced between 6 February and 27 March, 16 April and 23 May, and 24 September and 30 November 2018. Higher levels apply for other travel periods. Flight restrictions, day-of-week surcharges, inbound blackout periods, amendment and cancellation fees apply. Additional travel periods, destinations and fares are available from Adelaide, Brisbane, Sydney and Perth. Further terms and conditions apply. For full terms and conditions, please refer to your GDS, visit [emiratesagents.com/au](http://emiratesagents.com/au), or call Emirates on 1300 303 777. Offer subject to change.



## Club Med ski focus

**ALL-INCLUSIVE** holiday specialist Club Med has unveiled an ambitious int'l development strategy to add three to five resorts every year globally to its portfolio by 2020.

The expansion includes one ski resort per year, coupled with regular upgrades of key existing resorts, the company said.

Talks are progressing for new ski resort openings in Tignes, Valloire, La Rosiere, San Sicario, Vialattea, Saint-Gervais and Montgenevre in Europe and Charlevoix Massif in Canada.

## Air Belgium to HKG

**START-UP** carrier Air Belgium will launch Airbus A340-300 flights between Brussels South Airport and Hong Kong when it commences operation in Mar.

Air Belgium will have a fleet of four A340s and has flagged plans to add "other Asian destinations" to its network from Europe.

## Legend Mel season

**CARNIVAL** *Legend* was today welcomed into Melbourne ahead of the first of 16 sailings from her new homeport over 2018/19.

Carnival Cruise Line president Christine Duffy said the move to position *Legend* in Melbourne was "in response to the unprecedented demand for Carnival fun in Victoria".

The vessel will undergo a \$57m upgrade in May to "Melbournise" the ship with FunShip 2.0 features including the Alcemy Bar and Guys Burger Joint.

## OL GDS integration

**AVIATION** Online has confirmed Samoa Airways (OL) is in the process of its GDS integration (**TD** 18 Jan) and plans to start selling airfares through Amadeus and Travelport from mid Apr.

The carrier will offer travel agents 5% commission on base fares for all bookings, excluding taxes and surcharges.

## MU & QF celebrate new year



## Peregrine SE Asia

**TO WELCOME** the launch of its new Adventure Cruising range in Southeast Asia, Peregrine Adventures has introduced a Golden Ticket Incentive (hidden in a brochure) and series of info nights for travel agents.

One agent will win a ticket on board Peregrine's new Thailand and Malaysia cruise when they complete this **ONLINE MODULE**.

Info nights will take place from 07-27 Feb and will be available to attend in Melbourne, Sydney, Adelaide, Perth and Brisbane - for booking enquiries **CLICK HERE**.

The five new itineraries will explore the waters of Vietnam, Thailand and Malaysia.

More in today's **Cruise Weekly**.

**CHINA** Eastern Airlines and Qantas celebrated the Chinese New Year together in style by holding a special dinner event in Sydney on 01 Feb.

Major execs were in attendance including general manager of China Eastern Airlines Oceania, Kathy Zhang and Qantas head of agency partnerships & business events Rob Harrison, who welcomed more than 100 trade partners to the gala event.

The night saw the two airlines talk up the importance of their alliance, especially in light of the recent growing travel demand between the two countries.

**Pictured:** The Chinese New Year and MU/QF partnership is toasted by the attendees in Syd.

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Viking will be the world's largest small ship cruise company by 2019, and with Viking Sun arriving in ANZ waters for the very first time at the end of this month, there has never been a more exciting time to join the team.

Please send a short cover letter and resume to: jobsau@vikingcruises.com  
Applications close Wednesday 14 February 2018.



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## IATA: aviation crisis

**THE** International Air Transport Association (IATA) has called for urgent action on infrastructure challenges facing the aviation industry's future.

Speaking at the Singapore Airshow Aviation Leadership Summit (SAALS) over the weekend, IATA chief executive Alexandre de Juniac said "infrastructure in general is not being built fast enough to meet growing demand" with de Juniac attributing the main reason for the slowdown as airport privatisation deals that he believes are not being done with a "correct regulatory framework".

The solution to the problem the IATA believes is to ensure airport ownership remain in public hands to avoid "bottlenecks" which are already happening in major hubs such as Bangkok and Manila.

## AVV double decker

**SKYBUS** has reacted to AirAsia X's planned flights to Avalon Apt by introducing two extra double decker buses this year to cater to the growth in arrivals.

"Our existing Avalon service has seen massive growth since we began a year ago, and we already have on order two double decker buses for our existing Avalon Airport services being delivered in Apr," said Michael Sowards, co-chief executive officer for SkyBus.

The buses incorporate the Skybus iconic red design.

## KLM Dream Deals

**KLM** Australia has launched its new super sale called KLM Dream Deals which is offering return Economy class fares, including taxes & surcharges from Australia to Europe from \$1,289pp.

The promotion is valid until 12 Mar for travel between now and 30 Nov but is not applicable from 08 Jul to 20 Aug via gateways China and Hong Kong.

## GPT small groups

**NEW** Zealand coach holiday operator Grand Pacific Tours has unveiled seven new Ultimate Small Group Tours ranging from nine to 19 days duration.

The new coach adventures can be taken between Sep 2018 and May 2019 using four purpose-built coaches that house 48 pax.

Luxury features on board include panoramic windows, wood grain timber tray tables, personal audio units, individual USB charging port and a daily on-board wi-fi allowance.

For further information on the tours **CLICK HERE**.

## A&K Rwanda office

**SAFARI** specialist Abercrombie & Kent has opened a new office in Rwanda's capital Kigali.

The new space constitutes the company's 10th office in sub-Saharan Africa fulfils a company pledge to increase its presence on the ground in tour destinations.

## Flighties on the go in Egypt



**TEN** agents from Flight Centre were recently chosen as part of a nine-day guided fam to Egypt courtesy of On The Go Tours.

The group hailed from Qld and was treated to On the Go's popular King Tutankhamun tour where they were able to visit the huge Sphinx at Giza Plateau and the Temple of Kom Ombo.

Further treats on the adventure included a boat trip to Agilika Island to see the Philae Temple, a structure built in honour of the

goddess Isis.

On the Go Tours' Egyptian products remain the company's flagship offering, a destination they believe will continue to restore itself as an attractive holidays destination for Aussies.

"The Egyptian Government have taken great lengths to increase safety for tourists and, as a single female, I felt safe at all times," said Kat Nitarski, business development manager for On The Go Tours.

**Pictured** is the group taking in the sights at Karnak Temple.

## SLH adds five

**SMALL** Luxury Hotels (SLH) has added five new hotels to its portfolio this month.

The new properties include seven Secrets Resort and Wellness Retreat: Lombok, Indonesia, TwentySeven Hotel: Amsterdam, Netherlands, The Trident Hotel: Port Antonio, Jamaica, The Plymouth: Miami Beach, Florida and Hemingways Watamu, Kenya.

The company also revealed The Reef by CuisinArt in Anguilla will open from 01 Apr.

For more booking and pricing information, **CLICK HERE**.

## Japan travel seminar

**JAPAN** Travel KK is set to hold two seminars hosted by its chief executive officer Terrie Lloyd dealing with the inbound travel market to Japan.

The first event is scheduled to be held in Sydney on 09 Feb from 6pm in the CBD.

Quest at Sydney Olympic Park will play host to the second event on 10 Feb also from 6pm.

Interested parties should email enquiries to [eliza.velthuys@japantravel.com](mailto:eliza.velthuys@japantravel.com).

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## Execs go dry for TIME



**THE** chairman and ceo of The Lido Group will take a unique approach to raising funds for the Travel Industry Mentor Experience (TIME).

Lido Group chairman Martin Cowley and ceo Steve Mackenzie will sacrifice 90-days of alcohol to raise funds for TIME.

From 01 Feb, the duo will not sip a drop of alcohol until May.

Cowley and Mackenzie are aiming to raise \$3,000, a sum that will fund 100% of the fees for an aspiring industry leader

to complete TIME's respected mentoring program.

Cowley said the pair won't stop if they reach their goal sooner than expected.

"We'll go the full 90-days and, with luck, we might manage to fund two spots in the TIME program" he said.

As of this morning, the pair have raised \$1,275.

**CLICK** to donate funds to TIME.

**Pictured:** Steve Mackenzie and Martin Cowley enjoying one final hoorah before going dry.



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For further information, please visit [www.jobs.act.gov.au](http://www.jobs.act.gov.au)

**Applications Close:** 16 February 2018



## AFTA update

From AFTA's chief executive, Jayson Westbury



**THE** 45th Parliament got off to a cracker of a start in Canberra yesterday with the ever entertaining Prime Minister and Opposition Leader setting the mood and perhaps the agenda for the year well and truly as parliament's resume for 2018.

As to the mood, let's say it is electric and alive which makes for a much more interesting time for those of us that love to watch the bun fight unfold. Question time at its usual entertaining self with blow after blow from the dispatch box, but perhaps without any real policy debate other than who has more members that should be referred to the high court than the other.

Yes, it would seem the citizenship issue of sitting members was not resolved in Dec last year as first thought, and both sides appear to be determined to gather some scalps in the process.

Of course the 45th Parliament sits on a knife's edge as the Government only has a one seat majority and so a scalp in the wrong direction could mean once again we have a govt without a majority to be in power.

I know there are many travel industry people that love to talk about politics, so this year is set to be one of the best for sure. As to the agenda – well, I'm not sure about that.

The company tax rate cuts which the Government really wants to get passed seems set to be frustrated and stopped by the opposition, yet word now is that the Federal Treasurer is looking to business to trade company tax cuts for guarantee employee wage rises. Seems to me that is a little Robin Hood-like. Take from Jane and give to Paul? Not sure about that policy and again it will be interesting to see how that plays out.

So when it comes to the agenda, I will have to get back to you on that once it is a little clearer. 2018 is bound to be a bumpy year for the Federal Government with issues of sitting members being called out, possible by-elections which could go either way and a budget in May that we hope will rock our world as it may be a pre-election budge, meaning that the next federal election could be called before May 2019.

I know that feels like a long way away, but time seems to fly these days and never a truer word spoken than a day is a long time in politics. Buckle in, the forecast is for stormy weather in Canberra all year.

## Busabout pact

**BUSABOUT** has announced an official travel partnership with Tomorrowland 2018.

The company's Unlimited Hop-on Hop-off Tomorrowland Pass offers clients the ability to turn the three-day festival into a custom-made holiday.

Priced at \$2,299pp, the package includes a three-day festival pass to the Belgium event, camping and a Busabout Unlimited Hop-on Hop-off Pass, available for travel between May and Oct.

## Sri Lanka reps

**REMARKABLE** Sri Lanka has been appointed as the Australian and New Zealand representative for Asia Leisure.

Channa Mendis, director at Remarkable Sri Lanka said they looked forward to promoting the Asia Leisure Hotel portfolio with the travel trade.

Asia Leisure has five properties including the Le Grand Galle, set to open this year in Sri Lanka.

## Next goes regional

**NEXT** Hotels & Resorts is going on the road in search of key locations to expand its Country Comfort brand.

Franchise manager Jeff Claxton will begin his push into regional NSW and Vic during Feb to speak to hotel owners in the hospitality business, plus those keen to invest or be involved in the area.

The brand wants to capitalise on the surge in visitors to the regions.

## Cicada foodie stay

**A THREE-DAY** food and wine package to Cicada Lodge in the Top End presented by renowned Indigenous Chef Mark Olive and Australia's leading wine critic Jeremy Oliver has sold out in less than 48 hours.

Lodge coo Sveva Fallettoo said the result was fantastic as most people don't associate the Northern Territory with fine dining.

Fallettoo added that the company would look to make the event an annual promotion.



Tuesday 6th February 2018

## Shangri-La Fiji dos

**SHANGRI-LA'S** Fijian Resort & Spa has announced the appointment of Shashita Nand as director of sales.

Previously Nand was the director of sales and marketing at the Nanuku Auberge Resort Fiji.

Nand has also worked in a number of senior marketing roles in Australia, Fiji and Thailand.

## Bali visitor data

**BALI'S** rough run continues with a 28.66% decrease in the number of tourists in Dec, compared to Dec 2016.

The latest visitor stats showed 315,909 tourists entered Bali in Dec, 79,222 of those were Aussie.

This was an 18.12% decline from the 96,761 Australians who visited the Indonesian hotspot in Dec 16.

Dec was the second consecutive month that visitor numbers were down, which has not happened in the last nine years of records.

## Kris blockchain

**SINGAPORE** Airlines' KrisFlyer frequent-flyer program will launch the first blockchain-based airline loyalty digital wallet.

The new digital wallet is expected to roll out in the next six months & will allow members to use 'digital KrisFlyer miles' for point-of-sale transactions at participating retail merchants.

Initial retail partners will be based in the Singapore market.

## Pitcairn Astro focus

**PITCAIRN** Islands has launched a bid to be an official "Dark Sky Sanctuary" in an effort to leverage the popularity of astro tourism.

If successful, Pitcairn Islands would join the ranks of only three other remote sanctuaries of New Zealand, Chile and New Mexico.

Pitcairn has a population of 50.

## Aussies going loco European rail trips

**TRAINS** are emerging as the preferred mode of transport for Australians visiting Europe in 2018, according to research by Airlines For Europe.

The report found travellers can now spend up to four hours queueing in terminals for short European flights.

International Rail director Jonathan Hume said inquiries and bookings for 2018 are stronger than the past two years.

"We are finding there's a trend towards smaller bookings with fewer sectors."

"It's likely due to well-travelled customers returning to favourite countries to see them in depth rather than longer itineraries stretching across multiple destinations," he said.

## Money

**WELCOME** to Money, TD's Tue feature on what the Australian dollar is doing.

**\$1AUD = US0.788**

**THE** Australian dollar was caught in crossfire overnight after a worldwide sell-down as US Shares led global markets lower.

This transcended the dollar to four-week lows against the Greenback after dropping 0.4%.

In other parts of the world, our currency declined 0.1% against the euro and 1.2% against the Japanese yen.

It wasn't all doom and gloom as the dollar jumped 0.5% against the British pound after the UK confirmed it would leave the EU customs union.

Today the Reserve Bank is set to keep interest rates on hold.

*Wholesale rates this morning.*

US	\$0.788
UK	£0.564
NZ	\$1.083
Euro	€0.636
Japan	¥86.04
Thailand	฿24.94
China	¥4.958
South Africa	R9.565
Canada	\$0.987
Crude oil	US\$63.41

## FNC rail trail tick

**THE** Federal Government has committed \$6.5 million to help fund the first stage of the Northern Rivers Rail Trail in NSW.

Along with matching State Govt funding, the total \$13m will cover the transformation of 24km of rail corridor into a trail from Murwillumbah to Crabbes Creek.

Lismore MP Thomas George said the trail forms part of a plan to create a 123km trail running from Murwillumbah to Casino.

Federal Minister for Regional Development John McVeigh added that the project would help the local community.

## KATE at Kansai

**KANSAI** International Airport is debuting KATE - an intelligent check-in kiosk.

KATE will autonomously move to congested areas in the airport with the aim to reduce check-in queues, promising to relegate check-in queues to the past.

The trial will run for one month starting in Feb at Terminal 1, which includes Air France, Cathay Pacific, All Nippon Airways & KLM.



This month *Travel Daily* and Centara Hotels & Resorts are teaming up to give readers a chance to win an escape to Thailand.

### The prize

Return flights to Bangkok and seven nights accommodation at Centara Grand in Bangkok and Krabi for two.

### How to win

1 Head to [centarahotelsresorts.com/b2b](http://centarahotelsresorts.com/b2b) to check out all the key selling points and amazing destinations that Centara has to offer your clients.

2 Send us your 3 favourite Centara selling points along with a picture or meme of you enjoying your ultimate Centara moment. The most imaginative entry will win. Send your entries to [centara@traveldaily.com.au](mailto:centara@traveldaily.com.au)



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## **Reservations Travel Consultant**

**Sydney North Shore**

**No Weekends!**

Our client is a reputable European wholesale specialist. In this role you will tailor make holiday itineraries throughout Northern Europe. Predominantly dealing with travel agents & some direct public. This role also offers the variety of updating the website and some additional admin duties. Ideally you will have 1-2 years' experience in a leisure or wholesale role.

- Supportive & encouraging team

**Call Sandra or [apply here](#)**

## **Business Development Manager**

**Sydney**

**Salary \$75K + super**

Our client is a globally recognised Corporate Travel Mgt Company & a leader in the TMC space. They are seeking a BDM to sell and pitch to new/potential clients in the SME space. The focus of this role is to develop sales opportunities in the corporate market and increase the market share. Sales experience is essential for this role. Will also consider applications outside of the travel industry.

- Multiple career progression opportunities available

**Call Susan or [apply here](#)**

## **Product Manager**

**Melbourne**

**Salary \$60 - \$70K + super + travel opportunities**

Design bespoke itineraries to this exceptional part of the world! Our client is an award-winning travel company who specialise in India & Sri Lanka. They are based in Melbourne and have an amazing product and passionate team of specialists. Must have extensive knowledge of these regions as well as proficiency in copy writing and website content management.

- Lots of opportunity to travel with this great role!

**Call Susan or [apply here](#)**

## **Event Manager**

**Sydney**

**Long term contract**

Seeking a dynamic Event Manager with experience using EventsPro or EventsAir. This is a contract position for up to 6 months with a leading & well-established Event Agency. This agency is known for their cohesive team environment & great company culture. As an Event Mgr your duties will include; client management, travel management, logistics, managing & overseeing registration & onsite management.

- Work life balance in this sought-after role!

**Call Peter or [apply here](#)**

## **Event Coordinator**

**Sydney, Salary to \$55K + super**

Support the Events team for new & existing clients and manage all logistics for programs held Australia wide. Previous exp. in an event agency handling registrations and able to use EventsPro & EventAir also required.

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## **Domestic & Multi-skilled Corporate Cons.**

**North Sydney, Salary pkgs up to \$65K & \$80K**

Successful global travel management co. Needs two experienced corporate consultants to service a multi-million dollar account. Work as part of a team arranging either domestic or a combination of domestic & international travel.

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