



**Tane Mahuta,
Waipoua Forest**

100% PURE NEW ZEALAND

DISCOVER ANCIENT FORESTS TO GLISTENING OCEANS

TEST YOUR KNOWLEDGE
You could win \$250!

ENTER NOW

Travel Daily

First with the news Monday 12th February 2018

Get up to 10 free days plus
50% off depot fees with
Peugeot European Leasing!

Ends 23 March 2018

DriveAway
Holidays



COSTSAVER
VALUE TOURS WITHOUT COMPROMISE

The C3 FACTOR

1 MORE CLIENTS

'DIY TOURING': THE
PERFECT SOLUTION
FOR A RANGE OF
CUSTOMER SETS



2 CUT TIME

SAVE THE STRESS
WITH THE
ESSENTIALS
ALL IN ONE
PACKAGE



3 CLOSE THE SALE

YOU WILL NEVER
FIND THE TRIP
CHEAPER THAN
TODAY



WATCH VIDEO >

TTC embraces innovation

THE Travel Corporation has launched a new "mobile first" strategy after a multi-million dollar investment aiming to harness the latest technology to improve the holiday experience.

The evolution includes the recent roll out of the "My Travel Portal" system for pax travelling on TTC brands Trafalgar, Cost saver, Insight, Luxury Gold, Contiki and U by Uniworld (**TD** 16 Jan).

The system enables registered guests to ensure their preferences are catered for and simplifies documentation both before and during each trip.

The platform was detailed this morning in Sydney by The Travel Corporation global ceo Brett Tollman, who told **Travel Daily** it was another way of making the company's holidays hassle-free.

My Travel Portal allows travellers to lodge details such as passport information and dietary requirements in a mobile application - along with details of their particular travel interests.

Ten days prior to departure guests are connected with the leader of their tour via a 'Chatter' system where they can ask any last-minute questions such as what to pack, while the guide can also use the info to ensure the trip focuses on guest preferences.

He urged the company's travel agent partners to "embrace the platform", writing a personal letter reassuring them there was no intention to capture guest data for marketing purposes.

"We have and will never go after guests directly," Tollman told **TD**.

"This is a way of embracing the traveller of the 21st century...we are putting the customer first," he added.

Today's issue of **TD**

Travel Daily today has seven pages of news and photos, a cover wrap for **Tourism New Zealand** plus full pages from:

- Lux Island Resorts
- AA Appointments jobs
- Collette product profile

Win \$250 with NZ

TOURISM New Zealand is inviting agents to test their Kiwi knowledge, with prizes of \$250 up for grabs - see the **cover page**.



Vietnam Airlines

PREMIUM ECONOMY

SYD/MEL - HAN/SGN

From **\$1306***

NEW ADDED SERVICES
Express Path ex Aus,
Welcome Drink,
Dedicated Meals & Amenity Kits
OFFER ENDS 08th Feb 18

* Terms and conditions may apply.
Price is in AUD and correct as at 08 Feb 18,
but may fluctuate if surcharge, taxes, fees or currency change.
Fare is subject to seat availability

www.vietnamairlines.com

SMALL GROUP JOURNEYS

INDOCHINA, SRI LANKA & JAPAN

VIETNAM & TEMPLES OF ANGKOR

15 DAYS **\$3,945*** per person
twin share

*Conditions apply. Prices are ex Melbourne

ON SALE UNTIL 17 FEBRUARY 2018

**INSIDER
JOURNEYS**
Imagine the stories

INCLUDES
RETURN
FLIGHTS WITH
VIETNAM
AIRLINES

Movies for the kids?
Extra leg-room for dad?
Relaxing flight for mum?
You bet!

Say Yes with Sabre

Sabre

**Taking care of half
your to-do list.**

Accounts ✓

Global
buying power ✓

24/7
Support ✓

GDS
Helpdesk ✓

Marketing ✓

Business
Coaching ✓



FIND OUT MORE
1300 889 123

QR inaugurates CBR

CANBERRA this morning welcomed its inaugural Qatar Airways service from Doha via Sydney, becoming the carrier's fifth Australian destination (**TD** 24 Jul 2017).

The new route will operate daily via Sydney in both directions and is Canberra's second international service after the launch of Singapore Airlines flights in 2016.

See **Travel Daily** this week for more on QR's Canberra debut, including coverage of a gala celebration to be held in the national capital tomorrow night.

MEANWHILE, Qatar Airways will expand its services to Greece on 30 May with the addition of non-stop flights from Doha to the island of Mykonos.

The route will be operated by A320 aircraft four times a week.

Tourism steering committee

THE Federal Government has gathered industry leaders to develop a new blueprint for Australia's tourism sector, aiming to boost the country's international market share.

The Beyond Tourism 2020 Steering Committee met for the first time in Sydney on Fri and is being chaired by the former ceo of Sydney Airport Kerrie Mather.

Other members of the committee include Helloworld executive director Cinzia Burnes, BridgeClimb Sydney ceo Todd Coates, Voyages Indigenous Tourism ceo Andrew Williams, Village Roadshow Theme Parks ceo Clark Kirby, Association of Australian Convention Bureaux president Karen Bollinger, AEG Ogden ceo Harvey Lister,



Australian Chamber - Tourism exec chair John Hart and Tourism Australia md John O'Sullivan.

"Australia is currently enjoying record numbers of international and domestic travellers who are staying longer and spending more," said Federal Minister for Trade, Tourism and Investment Steven Ciobo.

"In the year ending Sep 2017, tourists spent a record \$125.3b.

"To grow this further, Australia needs to develop a new long-term vision for tourism, encouraging innovation, harnessing new technology and reducing red tape that will offer a world-class experience for travellers," he said.

The committee is due to report to the government later this year.



BENCH AFRICA



2018 AFRICA BROCHURE OUT NOW!

REQUEST YOUR COPY TODAY
1300 AFRICA (237 422)
benchafrika.com.au



Collette Swiss focus

COLLETTE is highlighting its luxury touches and top-level services in today's product profile, focussing on the operator's nine-day itinerary Switzerland: Hidden Trails and Majestic Peaks.

See **page 10** for details.





FEEL FREE



Canada & Alaska 2018

Companion Fly Free including taxes*

FIND OUT MORE

*T&C's apply

Switzerland with Collette - NEW small group tour

Switzerland: Hidden Trails & Majestic Peaks - 9 days, 12 meals



- ✓ Named, superior hotels in Neuchatel (3n), Zermatt (2n) & Vevey (3n)
- ✓ Travel by rail - Swiss Travel Pass included
- ✓ Superb activities - e-biking, chocolate tasting and wineries of Lavaux
- ✓ Collette Chauffeur return airport transfers (up to 40km)
- ✓ 100 years of expertise

Save
10% on
bookings
by
12 March



LEARN MORE

collette
celebrating 100 years of travel together

Evergreen wants more in '18

EVERGREEN Cruises & Tours is aiming to capitalise on consumers who baulked at booking holiday travel in late 2017, announcing today one of its biggest national sales promotions to-date which will run throughout Feb.

GM Angus Crichton said

feedback from agency partners indicated there was lots of activity at the back end of the year, but sales were quite "soft".

"They told us there was a lot of interest but people weren't committing & that's been one of the frustrations for the industry over the past six months.

"There is plenty of activity but not so much commitment to booking trips yet," Crichton said.

Evergreen's 'Unmissable 2018 Offers' is designed to stimulate travellers to book now.

Crichton told **Travel Daily** the promo wasn't necessarily aimed at travel in 2019, saying "there's still plenty of travel left in 2018".

Rather than focussed on one solo destination, the campaign covers six Evergreen destinations, including a newly opened Canada & Alaska itinerary in late Sep.

The 18-day Rockies Explorer & Alaska Inside Passage Cruise is priced from \$5,995ppts, a saving of up to \$3,200 per couple (pc).

Other 2018 deals include an eight-day Douro Valley cruise in Portugal, now \$4,394ppts (saving \$1,200pc), a 20-day Best of South America tour for \$8,645ppts (saving \$2,100pc) & the 18-day South Africa & Victoria Falls tour, now \$7,645ppts (saving \$1,100pc).

Consumers will also have the chance to win \$10,000 towards the cost of a holiday when they book between 10 Feb-31 Mar.

The campaign will be pushed via Evergreen's print, online, TV and on social media channels.

WIN
a 7-night holiday
in Thailand



by telling us
what you like best
about Centara

ENTER HERE

CENTARA
HOTELS & RESORTS



Satisfy your curiosity with
our **Culturious** trips in 2018

Featuring hands-on experiences and boutique hotel stays, make pasta with a chef in Tuscany, cycling in Provence or go whitewater rafting in the Tetons, and much more

[SEE TRIPS >](#)

TAUCK

Amex takes HRG

GLOBAL travel management firm American Express Global Business Travel will acquire corporate travel specialist Hogg Robinson Group (HRG) under a new deal.

Amex GBT ceo Doug Anderson said "the complementary geographical footprints of each company will improve the global scale and reach of our business".

The acquisition is conditioned on receipt of antitrust and other regulatory approvals, and is slated to close in Q2 2018.

Papillon heli crash

A **HELICOPTER** flight-seeing tour of the Grand Canyon has crashed within the iconic US landmark, with six British citizens onboard.

Three of the tourists were killed while the other three passengers and the pilot were injured.

The aircraft involved in the incident was operated by Papillon Airways, one of the biggest tour operators in the area.

Window Seat

NEW York is renowned for being an eye-catching city to visit in winter, no more so than recently when dozens of models stripped off and strutted the streets as part of an artistic event called Polar Bear Paint.

Designed to promote human connection through art, the event was a stripped back version of the traditional polar bear plunge that typically sees people in swimsuits dive into icy waters to mark the New Year.

With the mercury hitting as low as 10 degrees Celsius on the day, the show was slightly smaller than anticipated.



**ADVENTURE
WORLD TRAVEL**

\$200 OFF
SMALL GROUP JOURNEYS*

SALE ENDS 28 FEB

EXPLORE NOW

**exodus
travels**
global adventures since 1974

T&Cs apply



**GO
NZ**

4 OPTIONZ > Celebrate Kiwi style > Gourmet Xmas Day meal

FESTIVE Season **NZ Coach** Tours

> **17 Day** Festive Season Tour > **19 Day** Ultimate Rail & Cruise
> **11 Day** Festive South Island > **11 Day** Ultimate Christmas

**NEW YEAR
SALE** > BOOK BY 28 FEB 2018
SAVE \$400 per couple*
>> MORE INFO

**2018 / 19
BROCHURE**
>> ORDER



**100%
WHOLE
SALE**

*Conditions apply.

Veriu Melb entry

VERIU has announced a planned expansion into the Melbourne market following an acquisition of Punthill Apartment Hotel Group.

As part of the move, the operator will gain 13 Punthill hotels, made up of eight suburban and four city apartments as well as one Brisbane property.

Veriu director Alex Thorpe said some hotels could be rebranded under the Veriu brand in the next six to 12 months.

"We will be considering what opportunities exist for both brands in Melbourne and Sydney but the important part is the best of both groups will be integrated for guests in both cities," he said.

Veriu is set to open three hotels in Sydney over the next year including one in Surry Hills.

USA visits rise 3.6%

AUSTRALIAN visitor numbers to the United States have shown signs of improvement, new data released by the US National Travel & Tourism Office shows.

According to preliminary arrival data, 122,240 Aussies entered the USA in Aug last year, up 3.6% compared to the corresponding month in 2016, and up from a dip of 2.6% during Jul 2017.

The result for Australia was only the second month between 01 Jan and 31 Aug that the number of travellers had increased year-on-year, up from declines of more than 12% in Feb, while the year-to-date figure is down 2.3%.

Rovos east to west

ICONIC African rail service operator Rovos Rail will enter the Democratic Republic of Congo with a one-off return journey from east to west Africa next year.

The 15-day inaugural Trail of Two Oceans itinerary is scheduled to depart Dar el Salaam, Tanzania, on 16 Jul and cross the country before passing through Zambia, the Congo and Angola, ending in Lobito on the Atlantic coast.

The journey will then operate in reverse, departing on 02 Aug.

Rovos says it will be the first time in history a passenger train will traverse the east-to-west "copper trail" along the way.

Included is a game visit of Selous Reserve, a fly-in two night safari in South Luangwa National Park in Zambia and a city tour of Lumbumbashi in DRC.

Bench Africa has prices on the tour from \$16,440ppts based on a Pullman Cabin - more **HERE**.

Uniworld Yangtze

UNIWORLD Boutique River Cruise Collection will charter Sanctuary Retreats' *Sanctuary Yanzi Explorer* to offer sailings on the Yangtze river in 2019.

The cruise line revealed its 2019 season this morning, which also included three new itineraries in central Europe and a renovation of the *River Royale*.

New options include a 15-day Alluring Amsterdam & Vienna on *River Princess* - more details in tomorrow's **Cruise Weekly**.

YOU ARE NOT FOR SALE

PEOPLE, PASSION, PARTNERSHIP.

60
MOBILE AGENTS

19
FRANCHISE STORES

5
LINK AFFILIATES

BIG ENOUGH TO COMPETE, SMALL ENOUGH TO CARE.

Join the **itravel** family.

The Vikings are here!



VIKING Cruises made its first visit to Sydney on Sat with the arrival of *Viking Sun* as part of its inaugural world cruise.

Richard Marnell, senior vice president marketing Viking Cruises told media on board the ship on Sat that the arrival "is a very symbolic experience for us as a brand".

"Today, we're over 6,000 employees and we will carry over 350,000 travellers with us this year," Marnell said.

"We've had over two million satisfied customers, which is about \$2b in revenue," he added.

Marnell said the Australian market was "very important" to Viking Cruises, telling **Travel Daily** "we're expecting the Australian market to do extraordinarily well with this small ship, ocean cruise fleet that we're building".

"The reaction that we're seeing in the marketplace is more than we had expected."

Viking Cruises is sending its fifth ocean vessel, *Viking Orion* to local waters for a series of sailings in the 2018/19 season, which Marnell warned were selling fast.

"The demand that we're seeing is in excess in the supply that we have right now."

"We're booking eight to 12 months easily in advance right now," Marnell said.

Viking is on a rapid growth trajectory, with *Viking Sun* its fourth ocean vessel, an additional six ocean ships on order and plans to add seven Viking river Longships to its fleet in 2019.

Marnell told **TD** the expansion into ocean cruises gave the company a "much greater destination footprint," adding that Viking believed the adoption of ocean cruising would help boost its river cruising business.

Further inspections were held for travel agents throughout Sat and Sun and the fun continued into the night, with a lavish celebration held at Sydney's MCA overlooking *Viking Sun*.

More photos from on board the ship **HERE** and from Sat night's festivities **HERE**.

Pictured are: Michelle Black, md Viking Cruises Australia and NZ; Richard Marnell, svp marketing Viking Cruises and Sara Conley, senior director, corporate communications and customer engagement, Viking Cruises.

3U A350 order

SICHUAN Airlines has inked firm order agreements with Airbus for 10 A350-900s, Chinese media are reporting.

The Chinese carrier said it planned to use the aircraft primarily on long-haul routes.

Do you know who sells adventure tours to Cuba? 😊

No, just CATO SEARCH it! 😊

Introducing The New CATO Website

Your one-stop search facility to find trusted travel suppliers.
Search by **country**, **region** and **type of travel** to quickly find the right supplier.
www.cato.travel/search-cato



Knowledge Trust Integrity Support
Council of Australian Tour Operators **www.cato.travel**

Monday 12th February 2018

P&O pax brawl

PACIFIC Explorer has docked into Sydney after an eventful weekend which saw several pax removed from the ship mid-cruise after a violent brawl.

The ship was on a three-night round-trip out of Sydney when it was forced to return to Sydney Harbour for police to collect the group, who were on a bucks party.

The incident is understood to have occurred when a woman was approached by a group of men attending the party, resulting in one person being glassed.

The woman has since been charged by NSW police over the alleged attack.

A P&O spokesperson said the decision to remove the pax was in line with its "strict policy of zero tolerance of excessive behaviour that affects the safety, comfort and enjoyment of other guests".

The group removed are now banned for life for travelling with P&O and its sister brands.

A350-1000 delivery

AIRBUS has confirmed that the first A350-1000 for launch customer Qatar Airways will be delivered on 20 Feb.

The day will include a number of events including a gala ceremony.

MEANWHILE, Airbus landed an Airbus A350-1000 aircraft into Sydney on Sat night as part of a demonstration tour across the Asia Pacific and the Middle East.

It's understood Airbus will host Qantas execs on a tour and scenic flight today, before flying to AKL.

CAPA clarification

AIR Canada has highlighted the infographic in Fri's issue of **Travel Daily** stated the carrier was adding Boeing 787 *Dreamliner* flights to Vancouver in Mar 2018.

This referred to AC's 787-9 aircraft, though Air Canada launched 787-8 services on the Vancouver-Brisbane route in the middle of 2016.

CHOICE complains

CONSUMER advocacy group CHOICE is currently lobbying the Australian Government to establish an airline ombudsman to deal with the growing tide of airline complaints.

New data released by CHOICE revealed that Jetstar fared the worst, copping most of the ire from travellers and accounting for 40% of complaints.

Qantas came in next with 26% of total grievances, while Virgin Australia was hit with 20%.

"The data also found that 30% of passengers who complained weren't given a reason for the delay or cancellation, or weren't sure why they were left grounded," said CHOICE head of media, Tom Godfrey.

Moscow plane crash

ALL 71 people on board a Saratov Airlines jet have been killed after the plane crashed shortly after taking off from Moscow's Domodedovo Airport.

The aircraft crashed near the village of Argunovo, about 80km south-east of Russia's capital.

While the cause of the crash is still unclear, sources close to the investigation believe that either adverse weather conditions or technical failures were at fault.

N Korea uptick

NEW figures released by specialty insurance company Allianz Global Assistance reveal that Aussies heading to the rogue nation of North Korea have increased by 286% since 2015.

The percentage growth is higher over the same period than more traditional destinations such as Thailand, Japan and South Korea.

"North Korea is an exciting and exotic destination, however, with the current economic climate we urge all travellers to take extra precautions and read up on the country's laws and regulations before departure," said Brad Smith, chief sales officer, Allianz Global Assistance.

Tonga Cat 4 cyclone

DFAT has advised Aussie travellers that a category four tropical cyclone is expected to make landfall in Tonga today.

The storm is likely to bring winds as high as 120 kilometres per hour and travellers should monitor local media for updates.

MEANWHILE the Samoan Government has declared a state of emergency following a category two tropical cyclone which has left the nation with major power outages and international flights cancelled.

Join the team at Business Publishing Group

We are looking for a talented go getter to join our team of writers on a part-time basis to produce content for our portfolio of publications – *Travel Daily*, *Pharmacy Daily*, *travelBulletin*, *Cruise Weekly* and *Business Events News*.

You will be required to prepare, write and edit copy for the daily publications ensuring deadlines and quality standards are achieved. Your role will also involve conducting interviews and providing coverage of industry events for the generation of content.

We are looking for someone with a minimum of three years experience in journalism, PR or communications, a sound knowledge of Adobe InDesign and social media. Experience within the travel industry would be an advantage. This is a part-time role with a minimum of 20 hours per week, based at our Macquarie Park office, offering a competitive salary and flexible working hours.

A full job description is available on request.

To apply email your confidential CV with cover letter to jobs@traveldaily.com.au before 21/02/2018.



Brochures

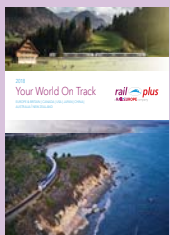
WELCOME to Brochures of the Week, *Travel Daily's* Monday feature. If your firm is releasing a new brochure of which you'd like to make the industry aware, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Sri Lanka Unbound - Sri Lanka Private Touring
Melbourne-based wholesaler Sri Lanka Unbound has released a new Sri Lanka dedicated travel brochure amid an increase in interest from Australian travellers wanting to visit the tropical country. The program features over 70 pages of Sri Lanka tours, accommodation, travel information and tips. Sri Lanka Unbound's latest brochure includes 12 private villa options for travellers to include a unique villa stay during their time in the country.



Adventure World - USA 2018/19 Collection
Adventure World has released its second tailor-made USA Collection. The program is focused on wildlife, wilderness and cultural experiences in the lesser explored regions of the US. Adventure World offers a number of itineraries including a maritime expedition in New England, taking the Beartooth Highway through Montana and Wyoming and witnessing America's and the world's first national park, Yellowstone. Continuing the popularity of its Canada & Alaska program, Adventure World has added four new winter itineraries to its line-up.



Rail Plus - Your World on Track 2018
The new brochure from Rail Plus has been redesigned to make for an easy experience with a number of maps and planning tools. This year the operator has chosen to include a large range of its products including Europe, Great Train Journeys and non-European product with suggested itineraries and day trip ideas. To coincide with the launch, Rail Plus is running a competition for agents that includes a number of goodie bags, gift vouchers and Europe rail passes.

AIME social comp

THE Melbourne Convention Bureau is inviting AIME attendees to creatively showcase the experiences they uncover in the Victorian capital as part of the #Uncovermelbourne social media competition.

Delegates who submit a post will go into the draw to win one of three \$250 prepaid VISA cards.

To enter, attendees need to register for AIME, share a Melbourne experience to either Facebook, Twitter or Instagram using #Uncovermelbourne and like or share posts until 27 Feb.

Scenic Lunar party

SCENIC World in the Blue Mountains will be celebrating Lunar New Year with a number of events between Fri 16 Feb and Sun 04 Mar.

Attractions part of the Lunar New Year include a daily ping pong tournament between 11am & 2pm and a traditional Chinese lion dance on 24 Feb at 11am.

Other activities for the family include free balloon dogs made by Scenic World staff and a sticky beef rib special.

Scenic World is a two hour drive from the Sydney CBD.

Travel Expo draws the crowds



IT'S been an exceptionally busy weekend for many in the Australian travel industry, with land suppliers, cruise companies, tourist boards and of course consultants welcoming thousands of visitors to the World Travel Expo in Sydney.

Flight Centre Travel Group has this year rebranded its annual shows, with more generic branding (**pictured right**) and the events featuring sales staff from right across the group's banners including Escape Travel, Cruiseabout, Infinity, Travel Associates and Flight Centre.

Yesterday the venue at Sydney Showground was packed, with



consumers lining up to look at the plethora of holiday opportunities on offer and many exhibitor stands swamped with interest.

The Travel Corporation had a large presence right across its portfolio, with global ceo Brett Tollman taking part in the action along with Uniworld Boutique River Cruises ceo Ellen Bettridge and the company's Australasian md John Veitch (**above**).

They weren't the only dignitaries present, with TV celebrity Richard Reid (**left**) spotted hobnobbing on the Delta stand with DL's Aysha Kamaledine and Jamie Swan.



And at **right**, having a wild old time on the Bench Africa stand at the expo, are Leisa Moyo, Chisholm & Turner Travel Associates; Chris le Roux, Bench Africa; Amba Lebbie, Flight Centre Area Leader; Katelyn Quinlan, Bench Africa; and Philippa Enright, Escape Travel Macquarie Centre.

Lots more pics from the expo now online at facebook.com/traveldaily.



Climate hits tourism

A RECENT report tabled by the Climate Council suggests that Australia's tourism industry is underprepared for the ongoing effects of climate change.

The study made its findings based on more than 200 source documents and articles and found that despite the Aussie tourism industry experiencing strong growth, it was not doing enough to protect some of its biggest tourist attractions.

Tourism Australia listed its top five tourist drawcards as being: beaches, wildlife, the Great Barrier Reef, unspoilt natural wilderness and national parks - all of which are considered to be under threat by climate change.

MEANWHILE the Queensland Tourism Industry Council (QTIC) has responded to the report by promoting its proactive approach to the problem of climate change.

"We've been committed for well over a decade to working with industry and govt...to ensure tourism operators are best prepared to adapt to the changing climate," said chief executive officer of the QTIC Daniel Gschwind.

Solomons visits rise

FIGURES recently released by the Solomon Islands National Statistics Office (SINSO) reveal 2,500 int'l tourists visited the island nation last Oct, up 10.76% on the same period in 2016.

The result followed a strong Sep 2017 which the Solomon Islands Visitors Bureau described as "going off the richter scale".

Australians heading to the Solomon Islands remained the largest source, recording 997 visitors for Oct and representing a 11.2% increase on 2016.

Aussie tourism accounts for 39% of all arrivals to the Solomon Is.

Google mob search

TECHNOLOGY giant Google has launched new functionality that enables mobile users to make hotel bookings directly from the Google search screen.

Users are now able to toggle through search results to grab hotel content such as images without the need to navigate away from the screen.

Other filtering criteria such as date and price can also be applied while bookings are being made.



This month *Travel Daily* and Centara Hotels & Resorts are teaming up to give readers a chance to win an escape to Thailand.

The prize

Return flights to Bangkok and seven nights accommodation at Centara Grand in Bangkok and Krabi for two.

How to win

1 Head to centarahotelsresorts.com/b2b to check out all the key selling points and amazing destinations that Centara has to offer your clients.

2 Send us your 3 favourite Centara selling points along with a picture or meme of you enjoying your ultimate Centara moment. The most imaginative entry will win. Send your entries to centara@traveldaily.com.au



Philippine rural push

THE Philippine Government is currently making a push to attract more tourists to its countryside.

Destinations earmarked for marketing attention include Siargao, the northern part of Palawan and the Cordillera Administrative Region.

Further aims include longer stays and increased tourist spend.

The initiative forms part of the govt's 10-point socio-economic agenda introduced in 2016.

Mandalay rennumbers

THE staging point for the United State's most deadly mass shooting, Las Vegas' MGM Resorts' Mandalay Bay resort, has revealed it will renumber several of its floors this month.

The changes are thought to be motivated by the tragedy but it has not been confirmed by MGM.

Hols intention high

MORE Australians in the past 12 months were planning to take a holiday, according to the Roy Morgan Holiday Tracking Survey.

The findings of the report reveal that the number of Aussies in holiday planning mode has increased to 70%, fuelled mainly by a growing appetite for domestic tourism.

Between Oct and Dec 2016, 68% of the population had a holiday in the pipeline, jumping by another 2% for the same period in 2017.

Another conclusion of the report suggested that parents with kids under 16 were 13% more likely to take a trip than households with no children.

On the int'l travel front, holiday intentions remained steady over the last 12 months, hovering around 11% and pushing up only slightly by 60,000 people.

win Emirates flights to
CHRISTCHURCH

Emirates

SUPER XV

EXPEDIA **TAAF**

REGISTER NOW

FOR TD SUPER XV RUGBY FOOTY TIPPING

courtesy of **Expedia**

Weekly prizes of \$100 travel vouchers

Travel Daily



WIN A ROYAL HOLIDAY

LUX* Resorts & Hotels in partnership with Air Mauritius is launching a special travel agent incentive. This is your chance to win a once in a lifetime spot on a luxury familiarisation trip to Mauritius. 8 spots up for grabs!!

For every booking made at any LUX* resorts in Mauritius between 10 February and 31 March 2018, be rewarded with an entry in the draw. The more bookings made, the greater your chance of winning.

Familiarisation trip to include:

- ♦ Return economy class tickets on Air Mauritius (taxes not included)
- ♦ 6 nights all-inclusive stay in our LUX* properties in Mauritius
- ♦ Return transfers in Mauritius to and from the airport

Terms and Conditions:

- Every booking made at any LUX* Resorts in Mauritius through our reservation department from 10 February 2018 to 31 March 2018 (inclusive) will be eligible for the prize draw on 06 April 2018.
- Bookings can be done via any Tour Operators featuring our hotel.
- Once the booking is sent to the Tour Operator, record the details on the following dedicated website: luxresorts.com/au/travel-agents.aspx
- The familiarisation trip prize draw will be conducted according to the number of bookings registered on this dedicated website.
- Prizes are not transferable. Spots for the familiarisation trip will be drawn on 06 April 2018 and agents notified accordingly.
- Incentive open for all agents in Australia only.
- Familiarisation trip to Mauritius will take place between 24 April 2018 and 13 June 2018.
- Air Taxes to be paid by participants. Any travel between East Coast and Perth would need to be supported by the participant.

For any further information, please contact:
Kareen Rault
Sales Manager
Tel: +230 698 9800
Email: kareen.rault@luxresorts.com

LUX*
RESORTS & HOTELS



www.aaappointments.com.au



Want your career search handled confidentially? Call the experts!

HOTEL SALES ROLE

BUSINESS DEVELOPMENT MANAGER
BRISBANE – \$71K PKG + BONUS

Exciting time to join this expanding hotel group as a MICE BDM. Working as part of the sales team you will be responsible for managing the MICE market, building relationships and a pipeline to bring in new business across the portfolio of hotels. Previous experience in a similar role required with strong presentation, negotiating and contracting skills. Great salary plus bonus on offer for the successful candidate.

MICE SALES

BUSINESS DEVELOPMENT MANAGER
SYDNEY – \$100 ++

Exciting time to join this expanding hotel group as a MICE BDM. Working as part of the sales team you will be responsible for managing the MICE market, building relationships and a pipeline to bring in new business across the portfolio of hotels. Previous experience in a similar role required with strong presentation, negotiating and contracting skills. Great salary plus bonus on offer for the successful candidate.

AND THE WINNER IS

BID MANAGER
SYDNEY – BASE SALARY TO \$100k + SUPER

Very rare opportunity with a leading TMC that is seeing extreme growth in 2017. Based in the CBD, we are on the hunt for an experienced Bid Writer/Manager to join their team. You will have experience in a similar role and if you are Shipley trained this will be held in high regard. Office located close to public transport, career progression is definitely something this company promotes. Please call for more information.

BE CREATIVE

MARKETING MANAGER – PR AND PARTNERSHIPS
SYDNEY – \$95-\$110K PLUS DOE

Rare opportunity to join a growing and exciting brand, with over 20 offices globally opportunities could be endless. We are searching for a strong marketer who is confident approaching partners to sell the value proposition for this organization and also work with a PR agency or if you have the PR contacts do this in-house. This company offers a great working culture with an inspiring management team. Please call for a confidential chat.

HERE'S YOUR CHANCE TO STEP UP

GM -CORPORATE TRAVEL DIVISION
SYDNEY - SALARY \$130K DOE plus plus

This role will see you take ownership of your own department, lead this growing division to greater growth in 2018. You will be responsible for managing the P & L so experience in this area is essential. Look after the whole operation from Sales, Account Management to Consultants. If you are looking for a step up and have worked across different areas in a TMC this could be your next step, please call for a confidential chat.

CALLING ALL TRAMADA FINANCE EXPERTS

FINANCE MANAGER
MELBOURNE – STRONG SALARY PKG + BENEFITS

Great opportunity to join this growing brand as finance manager. Managing the day to day finances of this growing travel company including BAS, BSP and Payroll. You will need to be a Tramada user, this is essential criteria. Based in a central location in Melbourne with a close knit social team, a great package is on offer. Please send your CV and cover letter today.

HUNTERS WANTED

SENIOR BUSINESS DEVELOPMENT MANAGER
SYD – BIG BASE \$100K PLUS BIG BONUSES

Join this unique corporate Travel Management Company in Sydney where you will be solely responsible for your region with a lot of potential to win new business. My client is looking for an experienced Business Development Manager who has come from a TMC with a strong track record in sales. Career growth is huge for the right candidate. This company offer a great base salary of \$100k and one of the best commission schemes out there.

NEGOTIATE & CONTRACT

PRODUCT MANAGER
GOLD COAST – \$60-\$70K + SUPER

Are you experienced in developing relationships & have strong negotiation skills? We are looking for an experienced Product Manager to be responsible for the delivery of the product plan along with the negotiation of rates, contract management & ensuring all targets are achieved. Educate agents & build relationships with internal/external stakeholders. Strong analytical, negotiation & time management skills required.

AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM

executive@aaappointments.com.au

NSW & ACT - 02 9231 2825 VIC, WA, SA & TAS - 03 9670 2577 QLD & NT - 07 3229 9600

FOR ALL THE BEST EXECUTIVE VACANCIES VISIT OUR WEBSITE www.aaappointments.com.au



Touring for today's traveller...

FEATURING the luxurious Collette Chauffeur return airport transfer service, award-winning tour managers, and superior accommodation, Collette have been pioneers in guided touring for one hundred years.

Their dedicated Explorations/small group brochure is out now!

Discover the Collette difference today!

SWITZERLAND: HIDDEN TRAILS & MAJESTIC PEAKS

9 Days • 12 Meals: 8 Breakfasts • 1 Lunch • 3 Dinners

Immerse Yourself

- Discover Neuchatel's historic quarter and the treasures of the Belle Époque period.
- Explore the vineyards of Swiss wine country on foot.
- Use your Swiss Travel Pass as an all-access entry to museums

Must See Inclusions:

- Visit the charming village of Zermatt and marvel at views of the Matterhorn.
- Enjoy a wine tasting at a UNESCO World Heritage site.
- Soak in the best views of the Alps and the Swiss Riviera

Culinary Inclusions:

- Savour lunch at a family-owned restaurant in Lavaux.
- Bring out the kid in you during a chocolate workshop.
- Indulge your culinary senses inside Neuchatel's historic Collégiale.

SPECIAL LAUNCH OFFER

10% off when you book by 12 March 2018.

Terms apply.