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First with the news Tuesday 13th February 2018

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**Travel Daily** 

# Uniworld plots Oz growth

**UNIWORLD** Boutique River Cruises is "not getting its fair share of the river cruise travellers out of this market," according to Travel Corporation ceo Brett Tollman, who last night renewed TTC's commitment to Australian travel agents (TD yesterday).

Speaking to about 80 key industry partners at a lavish event at Sydney's Watsons Bay, Tollman urged agents to "take the time to identify travellers who will enjoy the Uniworld product".

He was echoing comments by Uniworld's local md Fiona Dalton who promised that agents who book customers on the Uniworld product will have a "client for life".

The event formally launched the whopping 232-page 2019 Uniworld program (see the cover page of today's TD), with Uniworld president & ceo Ellen Bettridge outlining plans to

# Today's issue of TD

Travel Daily today has nine pages of news, a front cover page for **Uniworld**, a photo page for Viking plus a full page from inPlace Recruitment.

further differentiate the product from its competitors.

Bettridge told TD 2017 had been a record year for Uniworld in terms of passenger numbers, with upcoming initiatives including the unveiling of the revamped S.S. Beatrice as well as a host of new dining options.

Three new central European itineraries are on offer for next year, while in China Uniworld will introduce the Sanctuary Yangzi Explorer to further elevate the guest experience - as well as offering a six-day "bucket list" land extension into Mongolia.

Bettridge said Egypt was also returning to popularity, with Uniworld offering add-ons to Jordan and Jerusalem.

Other upcoming milestones for the company include the imminent launch of The A, the second U by Uniworld river ship.

The fledgling youth-focused cruising brand - exposed to about 7 million viewers this week in an episode of US reality show The Bachelor - has been opened up to a wider age demographic on certain sailings to allow agents to experience the product.

one of four self-famils

to the Cook Islands

# Fundell to stay on at Globus

**THE** Globus Family of Brands has confirmed that its marketing manager Chris Fundell has agreed to postpone by six months his planned departure from the firm.

Fundell had resigned to relocate to Queensland, but will stay on to support interim md Peter Douglas who is leading GFOB following the shock resignation of longtime Australasian chief Stewart Williams last week (TD 08 Feb).



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# 

Tuesday 13th February 2018

# **QR: CBR trade "critical"**



Today's issue of TD is coming to you courtesy of Qatar Airways marking the inauguration of flights to the nation's capital.

**QATAR** Airways will be rolling out the red carpet tonight at the Hyatt Hotel Canberra, as the Gulf carrier celebrates the launch of its newest Australian route with some 200 VIP quests.

TD was lucky enough to take a ride on today's second flight on the SYD-CBR sector - a flying time of 31 minutes (give or take).

Yesterday's inaugural flight was flown by a one-off Boeing 777-300ER equipped with the Q Suite product, but the carrier will use its 42 Business and 316 Economy class seat -300ER on its regular service until Jun - more from QR on the right and on page 5.

QATAR Airways will lean heavily on the travel trade to develop its newly launched Canberra service, with the carrier's regional boss saying agents are "absolutely critical" to the route's success.

Speaking exclusively with Travel Daily this morning in Canberra, Qatar Airways senior manager, Australasia. Adam Radwanski said the new Doha-Canberra route (via Sydney) would take time to get traction in the marketplace.

Overseas pax numbers on today's QR flight into Canberra this morning were minimal, with **TD** observing not more than a few dozen pax seated in the Economy class of the Boeing 777-300ER.

The return flight to Sydney had 15 passengers in Economy class.

Questioned if Qatar Airways was worried about the lack of paying passengers on the new Canberra tag on-service ex SYD, Radwanski said "we are not concerned". "When you set up a new longhaul destination it takes a little bit of time to establish the market.

"Hence we are working with the tourist boards and local govt to create that market, to encourage visitors to explore Canberra, and to inspire the trade community outside Australia to design multicity itineraries that include the Australian capital," he said.

"That obviously cannot be achieved overnight."

Radwanski said he believed the CBR launch had been "very good".

Travel agents are paramount to marketing the outbound route, with multiple famils of 20+ frontline sellers being held exclusively for Canberra-based consultants.

"Trade for us here in Australia... is absolutely critical and integral to our strategy," Radwanski said.

"Our engagement is exemplary and our relationships strong. "I think we'll be very well placed

to make Canberra successful in the coming months," he added.



THE Gold Coast has been selected to host Tourism Australia's five-day 2018 Corroboree Asia event set to take place from 26-31 Aug.

The biennial event will involve over 100 Australian tourism operators meeting with around 300 Aussie Specialist agents from Asian markets, including China, Japan, Korea, India, Malaysia, Indonesia and Singapore.

### New Hilton chief

HILTON Worldwide has today announced the appointment of Heidi Kunkel as vice president, operations for Australasia.

She will take over effective 04 Apr, replacing interim incumbent Sean Wooden who will return to his position as Hilton's vp brand management Asia Pacific.

Kunkel joins Hilton and returns to Australia after many years with Club Med, most recently as ceo new markets Europe and Africa.





#### **Reconsider Tonga**

**DFAT** has updated its Smartraveller advisory for Tonga after yesterday's cyclone, telling Australians to reconsider their need to travel in light of extensive damage suffered.

Southern Fiji today remains on alert for Cyclone Gita.



\$3,200 per couple\*

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# Princess team revamp

#### **PRINCESS** Cruises has

revamped its sales and marketing divisions for Australia and New Zealand, combining both under the command of Nick Ferguson who has been promoted to sales and marketing director.

Brett Wendorf will take on a newly created role of national sales manager covering Queensland, Victoria and New Zealand and will now be based in Brisbane after five years spent commuting to Sydney.

At the same time, Trevor Thwaites has been promoted to an equivalent national sales manager role covering New South Wales, South Australia, Northern Territory and Western Australia.

He will continue to manage key national accounts but will also now manage the business development team across the four regions.

In other changes to the sales

#### Nevada promotion

**EXCITE** Holidavs has teamed with Travel Nevada to promote the US state to travel agents from today through until 25 Feb.

An eight-page destination guide has been produced, showcasing Nevada and cities such as Tahoe, Reno and Las Vegas.

Every night's accommodation booked by agents in Nevada during the period will earn 500 bonus reward points with Excite. For more information on the campaign, CLICK HERE.

New! Malaysia Airlines Industry Rates Sydney to Kuala Lumpur. Sales to 28FEB18. Departures until 01MAR18. Economy Class from \$180\* PP AUD RETURN plus taxes. Taxes approx. \$156\* pp

\*Conditions Apply. malaysia Đ

team, Lachlan Brett has been

promoted to senior sales

specialist, responsible for

inside sales & groups.

developing Princess Cruises'

home based agency networks and

cruise specialist wholesalers and

leading the support functions of

In the marketing team, Chloe

Jones has been promoted to

marketing manager and Lillian

Canedo has been promoted to

Andrea Jacob will continue to

oversee the Academy Program.

Princess Cruises snr vp Asia-

Pacific Stuart Allison paid tribute

while living away from his family.

The changes begin through Feb.

to Wendorf for his contribution

trade marketing specialist, whilst





**THE** Travel Corporation's global ceo Brett Tollman presides over a massive operation which he confessed vesterday often keeps him up at night.

He could therefore be forgiven for a somewhat serious demeanour - but last night had the audience in stitches at an event to launch Uniworld's 2019 program (see p1).

Concluding his speech, he drily slipped in a gag to wrap things up, quipping "I don't want to keep you any longer...as Henry VIII said to each of his wives".





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1 Free Stopover



# itravel agents turn tourists



A CONTINGENT of itravel agents were among a VIP group of nearly 70 who experienced Hainan Island in China as part of a famil coinciding with Hainan Airlines' new Sydney-Haikou service.

The trip gave the itravel frontline sellers a better understanding of Hainan's tourism development, while a number of golfers in the troupe were invited to sample the world-class golf courses visited by celebrities such as actors Matthew McConaughey and Michael Douglas.

All agents experienced fivestar luxury hotels & villas, and visited some of Hainan's must-see attractions, including the Five Lords Temple, Volcanic Cluster National Park, Hainan Museum & the Guanyin Statue of Hainan.

itravel agents Stephen Talbot, Sue Milosova and Sekha Walsh are **pictured** on the streets of Hainan Island.



Experts in Mediterranean tours, cruises and packages

#### Explore 2018-19

ADVENTURE tour operator Explore has released its new Worldwide Adventures brochure for 2018-19.

The new circular introduces an impressive amount of new travel content including 87 new tours across 130 countries.

The diverse itineraries span African trips across Tanzania to traipsing inside the Exclusion Zones surrounding the Russian city of Chernobyl.

Also new this time round is the Explore Beyond collection featuring unpolished adventures where travellers can help test out new innovative itineraries.

Brochures are on the way to agents, **CLICK HERE** to download.

### London City closure

**LONDON** City Airport is expected to reopen today after the discovery of an unexploded World War II bomb forced its closure yesterday.

Up to 16,000 passengers were affected by the shut-down, impacting flights by carriers including British Airways, KLM and Lufthansa.

Police cleared surrounding homes and businesses after workers discovered the 500kg explosive at George V Dock.

It was removed by specialists from the Royal Navy.

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Bench promotes

**CITING** increased enquiries and booking demand, Bench Africa has announced a shake-up to its sales team in order to "serve travel consultants better".

Bench staffer of over five years, Cameron Neill, has taken on the newly created role of trade relations manager.

The position will see Neill work directly with state managers - a strategy which enables Bench to further strengthen ties with travel agents and increase its training, communication and support.

"Ultimately, with travel agents being so vital to our business, we need to constantly look at new ways to support them with marketing, training & education," Bench gm Martin Edwards said.

Neill's promotion will mean the wholesaler will begin the recruitment process for a new Victoria state manager shortly.

#### Panorama CA base

**CARNIVAL** Cruise Line has announced its newest ship *Carnival Panorama* will be home ported at Long Beach in California from Dec 2019.

The 3,960-passenger ship will be the first new-build vessel deployed on the US west coast in 20 years and will offer seven-day cruises to the Mexican Riviera. Reservations open late Mar.

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### Finnair int'l papers

**CUSTOMERS** flying on Finnair long-haul flights will be able to take advantage of a wide selection of international newspapers in digital format.

Over 50 newspapers can be read in PDF form through the Nordic Sky portal that is available on board AY's A330 and A350s.

At the same time, Finnair will discontinue distributing paper versions of newspapers on its long-haul flights.

# Sydney STR update

**PRELIMINARY** data from STR for Jan 2018 has shown a significant growth in both supply and demand for Sydney hotels.

Sydney reported 4.2% growth in supply compared to Jan 2017, while demand grew 3.2% over the same period.

Despite this, occupancy in Sydney dropped 0.9% to 81.2%. The average daily rate rose 1.5% to \$222.18.

#### Seabreeze bonuses

**SAVINGS** of up to \$1,000 per couple are available at Samoa's Seabreeze Resort when travelling between now and 30 Apr and from 01 Nov until 31 Mar 2019.

Offers include stay five nights & receive one night free plus a oneway transfer from the airport to hotel for two people; stay seven and receive one night free with return transfers, along with a stay 10 night, receive two nights free. Deals are on sale until 31 Mar.

#### **Cape Town rains**

**CAPE** Town has received some welcome relief with 8mm of rain falling on Fri night.

Residents of the city have been under orders to save water meticulously to avoid the city's taps running dry.

The small shower saw locals celebrate by stockpiling water. Experts are predicting the "Day

Zero", when the city runs out of water, will occur in early May.

CONFERENCES SALES

# CBR's 2nd int'l carrier arrives



**QATAR** Airways chief executive Akbar Al Baker and the Australian Ambassador to the state of Qatar, Axel Wabenhorst, were among the dignitaries aboard the Gulf carrier's inaugural service which landed in Canberra yesterday.

The arrival of flight QR906 from Doha to CBR via Sydney was met with a traditional water canon salute (as **pictured**).

Canberra is now Qatar Airways' fifth destination in Australia, joining MEL, PER, ADL and SYD.

Al Baker said the **one**world airline was delighted to have expanded its reach down under.

"In 2016, we launched flights to Sydney and Adelaide, clearly demonstrating our commitment to the people of Australia.

"We are extremely happy to be offering our loyal Australian passengers the chance to explore the newest and most exciting destinations we have added to our global network in the past year, including... Dublin, Kiev, Prague & St Petersburg," he said.

ACT Chief Minister Andrew Barr said it was wonderful Qatar Airways had made the decision to fly to Canberra in 2018, "a year in which our city was recognised as the third best in the world to visit by Lonely Planet."

QR's Canberra services will be operated using Boeing 777s, equipped with 42 flatbed seats in Business class & 316 in Economy.

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# Uniworld elegance embodied



LAST night's Uniworld 2019 launch (see page 1) was a delightful affair at an historic mansion in Sydney's eastern suburbs, very much expressing the boutique luxury style of the Travel Corporation cruise brand.

The event was hosted by TTC ceo Brett Tollman, who's pictured above right with CLIA Australasia managing director Joel Katz and Ros Hakim from Orbit World Travel who is celebrating her 51st year in travel this year - more pics at facebook.com/traveldaily.

#### **BA** fare sale

**BRITISH** Airways today launched "early-bird" fares to Singapore, London and Europe, with deals valid for sale to 26 Feb and travel until 30 Nov 2018.

Return SYD-SIN fares lead in at \$670 in Economy class, while SYD-LHR fares start at \$1,257 in Economy, \$3,313 in Premium Economy, \$6,413 in Business class and \$10,013 in First class.

Pax now have the option of BA's A380 on its daily SIN-LHR flights.



#### Senior Manager International Partnerships, VisitCanberra

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Note: This is a temporary position for one year, with the possibility of extension.

Contact Officer: Jonathan Kobus (02) 6205 3185 jonathan.kobus@act.gov.au

For further information, please visit www.jobs.act.gov.au Applications Close: 16 February 2018

### **CTM Uber tie-up**

**CORPORATE** Travel

Management (CTM) has become the first travel management company in Australia to partner with Uber for Business.

The agreement will allow CTM customers to incorporate Uber for Business into new and existing travel programs.

Travellers and managers can book trips directly through the Uber app, while companies can track and merge employees' Uber spend in one portal.

Uber says firms can reduce costs by 30% if they use their service.

# **Citroen lease deals**

**INTERNATIONAL** car leasing firm globalCARS has released earlybird Citroen car lease sales for all of 2018.

Prices start from as little as \$26 a day for bookings made prior to 31 May.

The deal covers 32 models of the popular Citroen range with long term leases.

Cars can be collected from the UK, France and 13 other locations in Europe - CLICK for more.

# **National Operations**



WELCOME to Money, TD's Tue feature on what the Australian dollar is doing.

### \$1AUD = US0.785

AFTER losses left, right and centre last week, the Australian dollar has taken the gold medal over night after it bounced back from three-month lows.

The dollar was helped by the return of optimism with the AUD higher against all currencies.

The biggest gain came out of Europe, with the dollar up 0.5% against the euro and 0.7% against the British pound.

Against the greenback, the AUD gained 0.7% overnight.

Wholesale rates this morning.

US \$0.785   UK £0.567   NZ \$1.082   Euro €0.639   Japan ¥85.39
NZ \$1.082 Euro €0.639
Euro <b>€0.639</b>
Japan ¥85.39
Thailand <b>ß24.85</b>
China ¥4.972
South Africa R9.379
Canada <b>\$0.989</b>
Crude oil US\$59.29

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- Experience in leading, motivating a diverse team
- A hunger and desire to succeed in the role
- Desirable Bachelor's degree in management, business travel or tourism

Please forward your resume to Jenni Robertson jenni.roberston@showgroup.com.au



#### Anaheim hits record

**ANAHEIM** has recorded 24.2 million visitors in 2017, marking the fifth consecutive year of record breaking growth for the southern Californian city.

The result surpassed 2016's numbers by more than a million, constituting a 5.1% increase.

Helping to fuel tourist growth was last year's expansion of the Anaheim Convention Center, becoming the largest convention center on the USA's West Coast.

Several tourist projects are in the pipeline, notably Disneyland's Star Wars: Galaxy's Edge world. Anaheim is renowned for its theme parks and golf courses.

# **CX reopens CHC**

**CATHAY** Pacific has recently reopened bookings for its Hong Kong to Christchurch service.

The seasonal route will commence operations from 30 Nov to 28 Feb 2019 and will utilise an Airbus A350-900XWB flying three times per week.

# Agung downgraded

INDONESIA has officially

lowered the threat posed by Bali's Mount Agung from level four to level three.

The move means the exclusion zone has been reduced to a four kilometre radius and that locals can return home to selected villages now deemed safe.

Hiking & climbing around Mount Agung remain suspended within the newly-mandated parameters. Bali's Int'l Airport continues to

operate as normal.

# SOH to the dogs

**THE** Sydney Opera House will be bringing in the Chinese New Year by lighting up its sails in "lucky red" and erecting a giant eight-meter canine to bring in the Chinese year of the dog.

Kicking off 16 Feb and running until 04 Mar, the festive event will also include Chinese music, Asian food stalls, Mandarin-language tours and a glowing wishing tree. Further details **HERE.** 



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- · Understanding of airline and airport operational environment
- Written applications (including cover letter and CV) should be addressed to Eren Gorur, Sales Manager South Australia via email to eren\_gorur@singaporeair.com.sg

Only suitable applicants will be contacted for an interview.

# AFTA update

From AFTA's chief executive, Jayson Westbury



**DREADFUL** and very sad events in Russia with the Saratov Airlines jet crashing near the village of Argunovo, about 80km south-east of Moscow. Our thoughts go out to the families of the 71 lives lost in this tragedy. However, at least there appears to be no mention of terrorism and no doubt the travel and aviation

industry will await the report of the investigation into what happened. The airline industry does an amazing job to fly so many people all over the world every day, but these incidents do unsettle people, let's hope that the report brings with it some concrete answers.

On a more positive note, it is the Chinese Lunar New Year of the Dog and for those of you in the travel and tourism industry that interact and have business with China, I am sure you will be joining the celebrations. As readers of *Travel Daily* know, I am the Vice Chairman of the World Tourism Alliance (WTA), which is based in Beijing and so I join my WTA colleagues from around the world to wish everyone a safe and prosperous year ahead and a very Happy Lunar New Year. The WTA has in fact supported members with the icon **below** to recognise the event and I pass this on to all those in the Australian travel and tourism industry on behalf of the WTA.

The Dog is one of the 12-year cycle of animals which appear in the



Chinese zodiac that relates to the Chinese calendar. The Dog is ranked as the 11th animal in the zodiac and represents loyalty and honesty. For people who are born in the year of the dog they hold the best traits of human nature. They are friendly, faithful, smart, straightforward and hold a strong sense of responsibility. So to all of you in the industry I am sure that you would like to be known to be of the year of the Dog.

#### Again, Happy Lunar New Year.

# Dubai landmark

**DUBAI** notched up 15.79 million international visitors in 2017, setting a new record for annual visitation to the city.

The result was a 6.2% gain on the previous 12 months and sets the stage for Dubai to meet its objective of welcoming 20 million visitors per year by the beginning of the next decade.

Helal Saeed Almarri, the director general of Dubai Tourism, said the result would help "ramp up the pace" of the 2020 target.

### Mantra global sale

MANTRA Hotels has launched its biggest ever Global Sale applicable across 130 of its Mantra, Peppers, BreakFree and Art Series branded hotels.

The sale will run until 21 Feb with discounts of up to 40% on offer and rates starting at \$99 per room per night at selected properties.

Examples of deals include \$149 per night rates at Mantra Mooloolaba Beach.

For further info CLICK HERE.





VIKING Sun became the first Viking ship to sail into Sydney Harbour on its 141-day world cruise from Miami to London.

To celebrate the milestone, Viking hosted over 300 Sydney agent inspections and a glamorous industry event at the Museum of Contemporary Art on Sat night.

The industry event was attended by 150 people including Norwegian Ambassador Unni Klovstad and Viking Australia managing director Michelle Black who both addressed the audience along with captain of Viking Sun, Atle Knutsen.

Black said the night was a great way to celebrate with industry colleagues and "say thank you to





those that are hugely important to the ongoing success of our business and a fantastic 2017." By the time the ship departs

Australia on 21 Feb, over 1,200 agents will have inspected their first Viking Ocean Ship.

VIKING Sun arriving at the Overseas Passenger Terminal in Sydney on Sat.



THE crew from Viking Sun are in high spirits before



MASTER of Ceremonies Rob Carlton entertaining the crowd all night long.



**VERITY** Noble, National

Seniors, getting her inner Viking

BELOW: Viking Sun Captain Atle Knutsen at the Overseas Passenger Terminal.





#### **Ruby Surfers delay**

HIGH winds and wet weather over the past couple of months have created delays in the construction of the new Ruby Collection high-rise development in Surfers Paradise.

As a result, the first Ruby Apartments tower will be delayed by two months, with the doors now scheduled to open early Nov.

The resort tower will have 230 apartments, along with 13 villas.

### Trump to lift fees

**US PRESIDENT** Donald Trump has proposed in his budget blueprint to raise Transportation Security Administration (TSA) fees on airline tickets, according to USA Today.

Trump is looking at raising the TSA fee for a one-way trip to US\$6.60 from US\$5.60 from 01 Oct, and US\$6.60 to US\$8.25 per one-way trip starting in 2020.

# **Disney Paris plans**

WALT Disney Parks and Resorts chairman Bob Chapek has shared plans to bring the Marvel Super Heroes to life at Walt Disney Studios Park on the site of **Disneyland Paris.** 

Rock 'n' Roller Coaster Starring Aerosmith will be transformed into a Marvel-themed attraction where riders will team up with Iron Man and the Avengers on a high-speed adventure.

Marvel characters will also appear in a live-action production at the park.

#### French Bee to SFO

LOW-COST carrier French Bee has opened reservations for its new thrice-weekly service between Paris Orly and San Francisco starting on 11 May.

The flight will continue on to Papeete twice a week using Airbus A350 aircraft.

#### Join the team at **Business Publishing Group**

We are looking for a talented go getter to join our team of writers on a part-time basis to produce content for our portfolio of publications - Travel Daily, Pharmacy Daily, travelBulletin, Cruise Weekly and Business Events News.

You will be required to prepare, write and edit copy for the daily publications ensuring deadlines and quality standards are achieved. Your role will also involve conducting interviews and providing coverage of industry events for the generation of content.

We are looking for someone with a minimum of three years experience in journalism, PR or communications, a sound knowledge of Adobe InDesign and social media. Experience within the travel industry would be an advantage. This is a part-time role with a minimum of 20 hours per week, based at our Macquarie Park office, offering a competitive salary and flexible working hours.

A full job description is available on request. To apply email your confidential CV with cover letter to jobs@traveldaily.com.au before 21/02/2018.





This month *Travel Daily* and Centara Hotels & Resorts are teaming up to give readers a chance to win an escape to Thailand.

#### The prize

Return flights to Bangkok and seven nights accommodation at Centara Grand in Bangkok and Krabi for two.

#### How to win

Head to centarahotelsresorts.com/b2b to check out all the key selling points and amazing destinations that Centara has to offer vour clients.

Send us your 3 favourite Centara selling points along with a picture or meme of you enjoying your ultimate Centara moment. The most imaginative entry will win. Send your entries to centara@traveldaily.com.au

ENTARA

OTELS & RESORTS

# Austria rail crash

AT LEAST one person is dead and 22 injured after an Austrian intercity train derailed after colliding with a local service near Niklasdorf, just north of Graz.

Austrian Federal Railways said the train was en route to Saarbruecken. Germany.

Pictures show the side of one carriage sheared off by the crash.

### Chicago snowed in

ALMOST 500 flights have been cancelled at Chicago's airports as they continue to clean up following a series of heavy snowfalls in the area.

With over 25cm of snow dumped over the weekend, Southwest Airlines forced to cancel all Sun afternoon departures, while other carriers operated a significantly delayed schedule.

#### Hyatt on WeChat

TIQUE COLLECTION

THE Grand Hyatt Melbourne is now available on the Chinese platform. WeChat.

Chinese tourists will be able to learn about special offers and understand the hotel's facilities when they subscribe to the hotel's WeChat account.

### Cambodia's tallest

**ROSEWOOD** Phnom Penh has opened its doors in the tallest building in Cambodia's capital.

Neslted in the 39-storey Vattanac Capital Tower, the property features 175 rooms including 37 suites.

Guestrooms at Rosewood Phnom Penh start from 50m<sup>2</sup> in the Executive Room to the Norodom House at 225m<sup>2</sup>.

The building has four dining venues from Asian to French.

# Travel Daily

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Travel Daily

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CRUISE trave **Bulletin** 

business events news Pharmacy

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#### Groups Team Leader Melbourne

inPlace

RECRUITMENT

#### Leading International Brand

Our client is a leading luxury brand that has grown into an international travel group with over 50 offices worldwide! This role is to oversee all group movements for travel within Australia & New Zealand. You will motivate and develop the team ensuring targets are met & that proposals are creative and priced competitively.You will represent the brand at famils & tradeshows. Must have leadership exp in Inbound.

• Inspiring product - reputable brand

Call Susan or apply here

# Leisure Travel Consultant

Melbourne

#### Salary to \$55K + super + bonus

An exciting role handling special interest tours with a respected & widely known brand. In this role you will be part of a team that book clients on group tours aiming to give unique insights into different cultural traditions. A detailed & varied role from the initial enquiry to pre & post travel arrangements & passenger lists. Good geography, leisure travel experience & MS skills will be idea for this role.

Individual bonus scheme between \$5 to \$15K yrly

#### Call Cristina or apply here

#### Event Manager

#### Sydney, Long term contract

This is a contract position for up to 6 months with a leading & well-established Event Agency. Duties include; client mgt, travel mgt, logistics and onsite management. Experience using EventsPro or EventsAir essential.

Call Peter or apply here

#### **African Specialist**

Sydney

#### Salary up to \$55K + super

Specialist role tailor making itineraries to Africa. In this role you will working with a supportive manager in a nurturing environment for a company that is known for looking after their staff. The position entails booking a wide variety of flight & land itineraries to Africa for travel agents, direct clients & overseas operators. Must have a solid understanding of Africa & retail or wholesale exp.

Spectacular famils on offer!

Call Susan or apply here

#### Fares & Ticketing Specialist Melbourne

#### Salary up to \$65K + super

A newly created role working for one of the most well regarded Travel Wholesalers in the business! Are you a Fares & Ticketing guru? Do you have a solid understanding of building complex fares and issuing tickets? Then we want you! You will oversee all aspects of fares & ticketing on the Wholesale side of this great company. Must have 3 years airfares exp with advanced airfares knowledge.

• Award winning brand!

Call Susan or apply here

#### Registration & Event Coordinator Sydney city fringe, \$55K + super

As an Event Coord for this highly regarded Sydney based agency, you will support the Events team for new and existing clients and manage all the registrations for their programs held Australia wide. EventsPro or EventsAir req.

#### Call Peter or apply here

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