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## SQ ticketing promo

**CONSOLIDATED** Travel and Singapore Airlines have launched a new agent incentive, offering \$20 or \$25 vouchers per ticket sold when increasing sales by 10% or 20% respectively between 15 Feb and 07 Mar - for full terms & conditions, see the **back page**.

## Magellan members sign

**A MAJORITY** of Magellan unit holders have signed new member agreements ahead of the group's sale to Helloworld Travel, the company has revealed today.

After yesterday's deadline for signings, a statement from the Magellan board and its ceo Andrew Macfarlane issued today says 97 of 98 unit holders have signed the member agreements.

Together they represent 128 agency outlets nationally.

"Our focus is now on working together with Magellan members and our Partners into the future," the statement says.

The signings follow a third formal offer made since the Dec announcement that Helloworld would take over Magellan, prompting initial anger from several members.

HLO says its purchase is due for completion by month's end.

### Today's issue of TD

*Travel Daily* today has ten pages of news and photos, a front cover page for **NTIA** plus full pages from:

- inPlace Recruitment
- Consolidated/SQ incentive

## NTIA sponsors

**THE** Australian Federation of Travel Agents is today reminding the trade of the 2018 National Travel Industry Awards and the event's Major, Gold, Silver, Finalist Plaque, Entertainment, After Party and Beverage sponsors.

See the **cover wrap** for more.

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## Mantra deal pending

**THE** ACCC has pushed back the date it plans to reveal its findings on the informal merger review of the takeover of Mantra Group by AccorHotels until 08 Mar.

The competition watchdog may give a final decision or release a Statement of Issues on the pact.

## Si Holidays in takeover

**INDEPENDENT** wholesaler Si Holidays has acknowledged complaints from travel agents and confirmed it is in takeover talks in a bid to confront "a very challenging environment" (**TD** breaking news).

"Talks have commenced owing to the recent challenges faced by Si Holidays in a consolidating market and high operational cost environment which has affected the company," Si Holidays said in a statement today.

"Si Holidays is not at liberty to announce the incoming party however can advise details will be released in the immediate future," it said.

The company has been the

subject of speculation over recent weeks, with several travel agencies contacting **TD** reporting unfulfilled hotel bookings.

Si Holidays md Tui Eruera said the travel wholesale market had proven to be "a very challenging environment and consolidation seems like the logical step forward for the company".

"It is no secret that we have experienced several customer service issues over the past three months," Eruera said.

"Our pursuit of automation within the business has proven costly and a takeover will bring the required boost back to the business to continue this pursuit."

Si Holidays comprises the Freestyle Holidays, Waitui and The Collection brands, operating from its headquarters in the Sydney suburb of Balmain.

Formerly Pinpoint, the company was acquired by Si Travel Group in late 2016 (**TD** 19 Oct 16).

## Managers seeks gm

**FLIGHT** Centre Travel Group owned NZ travel company Travel Managers, a specialist in the broker arena, is recruiting for an Auckland-based general manager.

Applicants require a minimum of five years' senior management, with their last position at gm level.



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## Westbury column

**TRAVEL Daily's** weekly column by AFTA ceo Jayson Westbury will not appear in today's issue, but will be published tomorrow.



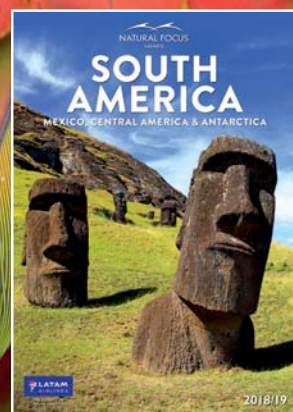
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## INDUSTRY DEALS



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## Beyond Trvl moves

**BEYOND** Travel and its entities, Cruise Croatia, Cruise Russia and Sri Lanka, India & Beyond are moving from their current Surry Hills address in Sydney to Suite 207, 83 York Street in the city.

The company is relocating to its new digs on Sat 24 Feb.

## Brand USA makes push

**TO COINCIDE** with the launch of its annual Visit USA travel agent expos this week, Brand USA has made a quadruple announcement aimed at significantly ramping up excitement for the American market among Australian agents.

The first incentive unveiled is called the "Dash for Cash", challenging agents to complete at least five badges on its online Discovery Program to be in the running to win US\$2,500.

The comp runs until 06 Apr with the winner announced 20 Apr.

A second challenge testing the creative skills of agents has also kicked off, asking respondents to describe their conception of a three-week dream US holiday.

The winner scores a \$10,000 multi-destination trip to Las Vegas, Los Angeles and New Orleans & the comp ends 14 Mar.

A major sales incentive will also be introduced soon, with 60 of the best performing agents from across both Australia and New Zealand to be taken on culture-themed fam to the USA.

All selected winners will come together in one location for a grand finale gala - details of the sales comp are yet to be revealed.

Finally, Brand USA has crowned the major trade push with the impending launch of a new film called *America's Musical Journey*, aimed at inspiring USA travel through stories of music (flagged by **Travel Daily** on 23 Aug 2016).

"Without Detroit there is no Motown, without Memphis there is no soul, without New York there's no hip hop, so we can really target the destinations to the musical genre," said Brand USA director, ANZ Matt Fletcher.

The film is narrated by Hollywood icon Morgan Freeman (**TD** 30 Jan).

## ICC Syd \$34b impact

**DELEGATES** attending events at the International Convention Centre Sydney have generated \$785 million in direct expenditure for New South Wales in the fixture's first year of operation.

According to a Deloitte Access Economic study presented by ICC Sydney, almost \$560m (71%) of the generated spend was derived from international and interstate visitors, resulting in over 1.5m overnight stays in Sydney.

The venue has welcomed 1.3m visitors across 755 events, ICC Sydney ceo Geoff Donaghy said.



## Window Seat

**WHAT** do you think the most stolen item would be on a Business Class Virgin flight?

Well, we can reveal it's not the inflatable life jackets, or even the vomit bags - it's the salt and pepper shakers.

To be fair they are pretty cool and shaped just like the Sydney Opera House.

Virgin recently revealed the shakers top the list of its most stolen airline gear, prompting the carrier to considering selling the items online.



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## Crystal doubles Aus pax

**CRYSTAL** Cruises has doubled its Australian bookings after establishing a dedicated regional office in Sydney just over 12 months ago, with ambitions to continue double-digit growth in the year ahead.

In Sydney to mark the dual visits of *Crystal Symphony* and *Crystal Serenity*, the line's new president and ceo Tom Wolber told **Travel Daily** the Australian market had exceeded expectations in 2017 and that the line had successfully increased its market share.

"We've always been very excited about Australia, because the Australian luxury traveller is a very good match for the Crystal brand," Wolber said.

"Crystal is probably an understated luxury brand - we try not to be in your face, showing off.

"And that seems to resonate well with the Australian luxury market," he said.

After a period of rapid change

and the announcement of new ventures in luxury yachts, expedition cruises and air charters, Wolber said Crystal would now place a renewed focus on its ocean cruising origins.

"My focus for '18 and '19 is to really stabilise the business, bring back a little bit of the growth, take the focus back to ocean, and take the focus back to the trade and travel community," he said.

Wolber acknowledged change had brought "growing pain" and that travel industry feedback would be used to address hiccups in systems delivery.

"The travel trade is very important to us, so that will be a very big focus over the next year."

Having shown off the redesigned *Crystal Symphony* in Sydney on the weekend (**TD** yesterday), the line is preparing to release its 2020 World Cruise program tonight - see today's **Cruise Weekly** for more.

## Star 1HFY18 results

**STAR** Entertainment Group has reported record normalised half-year revenue of \$1.3 billion for the first half of 2018, up 15.9% on the corresponding period the year prior.

Normalised EBITDA increased 11.8% to \$280m, the casino operator revealed on Fri.

Managing director and ceo Matt Bekier said Sydney continued to grow as The Star Sydney prepares for its next round of expansion.

He said the property saw strong visitation over the Christmas/New Year period, with guest numbers up 13% year-on-year.

The group also confirmed The Darling Gold Coast would open by the end of next month ahead of the Commonwealth Games.

**MEANWHILE**, Star said it and the Destination Brisbane Consortium (DMC) partners - Chow Tai Fook Enterprises and Far East Consortium - have completed a review of the terms and conditions of the DA proposed by the State of Queensland for the Queen's Wharf Brisbane project.

"The plan of development provides flexibility to DBC to develop a resort with a larger gross floor area than initially planned to optimise tourism appeal and returns over the long term," the company said.

## EK adds DPS/AKL

**EMIRATES** is opening up a new route to New Zealand, yesterday revealing it will commence a daily service to Auckland via Bali.

Set to begin from 14 Jun, the route will join the airline's existing daily services to New Zealand - non-stop flights from Dubai to Auckland; and Dubai to Christchurch, via Sydney.

Emirates will utilise triple-class Boeing 777-300ERs on EK450/451 on the DXB-DPS-AKL route.

The service will be the only year-round non-stop daily flight between Auckland and Bali.

The Gulf carrier's president Sir Tim Clark said EK was confident the year-round service between Auckland and Bali would be well received by customers.

EK also operates twice daily services on the DXB-DPS route.

## LA MICE recruit

**DEANNA** Varga has been named as the local MICE representative for the Los Angeles Tourism and Convention Board.

The Sydney-based role will see Varga solely dedicated to driving meeting, incentive, conventions and exhibition business to LA from Australia and New Zealand.

Varga previously held positions at Business Events Sydney and Business Events Australia.

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## NFS S America brox

**NATURAL** Focus Safaris has unveiled its 2018/19 South & Central America brochure which also includes holiday options in Mexico and Antarctica.

The 108-page program features a selection of wilderness lodges and rainforest retreats such as Tierra Chiloe in Chilean Patagonia, Pacurare Lodge in Costa Rica and Man Wildlife Center near Peru's Manu National Park.

Destinations span Argentina, Belize, Nicaragua, Bolivia, Brazil, Colombia, Cuba, Ecuador, Falkland Islands, Guatemala, Guyana, Panama, the Galapagos and more.

In the Galapagos, NFS has a six- and eight-day island-hopping experience available.

There's also a new Day of the Dead five-day experience from Oaxaca in Mexico, celebrated on 31 Oct, that offers the chance to march to a brass band in a public parade, priced from \$1,252ppts.

**CLICK HERE** to view the guide.

## HeyHolidays debut

**INDIA'S** HeyHolidays has added Australia as a new destination.

HeyHolidays pitches itself as a "global player in the alternative stay online accommodations market", with property options including holiday villas, beach houses, apartments, cottages and farm stays, where stays range from "\$50 to \$8,500 per night".

The website features 250,000+ listings around the world.

"We have observed an impressive increase in the demand from our Indian outbound travellers to Australia and New Zealand over popular destinations like the UK, France and Spain," HeyHolidays' co-founder Kenny Blatt said.

Blatt said the firm's clients are mainly groups of young people, families and honeymooners.

Based in Bangalore, HeyHolidays is now present in 120 countries worldwide, including the USA, Europe and Southeast Asia.

## Brand USA stays upbeat

**NOTWITHSTANDING** a drop in visitation last year, the United States remains a healthy travel prospect over the longer term for Aussies, says Brand USA's director Australia and NZ Matt Fletcher.

"Australians travelling to the USA for 2017 was down 2% but...the United States remains the number one long-haul destination out of Australia," Fletcher told **Travel Daily**.

"We also look at the Roy Morgan data and they recently released their annual holiday intention report and it showed that the US is at the top of the list of destinations that Aussies are planning to visit and that intention to travel has actually increased year on year."

Globally, tourism to the US under the presidency of Donald Trump has taken a significant hit, with recent analysis by the US Travel Association suggesting travel spend has dropped 3.3% and inbound travel was also down 4% in 2017 when compared to the previous year.

Despite the downward trends, the Australian outbound travel market to the US has received a number of welcome boosts in the form of new long-haul services, notably United Airlines' Sydney

to Houston route (**TD** 22 Jan) and Qantas' plan to use its *Dreamliner* to link up Australia with a number of US ports in the future.

"What these long-haul flights do more than anything is open up the ability for people to go to new destinations beyond the major gateways," Fletcher said.

"The strategy is all about connectivity, so when you land in Houston you can get to the southern states, you can also get into Florida much faster."

Fletcher believes this improvement in connectivity will see Aussies venturing further afield in the US and exploring lesser known cities.

"The fast movers in 2017 were the likes of Seattle, Portland, Memphis, New Orleans, and even Miami was up. Miami is an interesting one because people tend to think of Miami as a tier one destination but actually because that connectivity hasn't always been there it still has lots of room for growth."

"With 73% of Aussies being return visitors...they may not go to these destinations the first time... but the second time they want to explore lesser known places."

Read more about Brand USA's latest trade strategy on **page 3**.

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## Qantas rejects cabotage

**QANTAS** has rejected calls to allow foreign airlines to operate regional domestic routes in Australia, warning that such a move would have "significant adverse consequences".

In its submission to a Senate inquiry into air services to remote and regional communities, Qantas says allowing cabotage - in which off-shore operators are able to service domestic routes - would destabilise Australia's aviation market and have "far-reaching impacts" on the viability of the country's aviation network.

Voicing its "strong opposition" to cabotage in all circumstances, the airline says such a move would allow foreign operators to enter the domestic market "not for immediate commercial reasons, but for strategic considerations with the objective of inflicting material damage to Australian carriers".

It says foreign entry to the domestic network would damage the route economics of the aviation sector, with overseas carriers cherry-picking trunk routes and "destroying the regional eco-system".

Significant numbers of Australian jobs and long-term investment would be eliminated, and the country's negotiating position to enter the ASEAN Single Aviation Market would be eroded, the airline says.

In its own submission, Virgin Australia says cabotage would have far-reaching consequences for the long-term viability of local aviation and tourism industries.

The Airlines for Australia & NZ representative body also rejects cabotage, saying "there is no business case for making changes to the current cabotage restrictions and no international precedent for doing so".

## QE Syd constraints

**CUNARD** has confirmed berthing constraints in Sydney played a role in a decision to base *Queen Elizabeth* in Melbourne for six-round trip voyages for the 2019/2020 cruise season.

Speaking to **TD**, Cunard vp UK & int'l development David Rousham confirmed capacity issues led the line to look for another Australian home (**TD** yesterday).

"Melbourne is an alternative but certainly we're seeing Victoria at this stage as a strong demand market," he said.

Rousham added the Victorian market also played a role in its decision, after being impressed in terms of demand and appeal.

"Some of the 2019 demand has come directly from that market so we think there's good growth potential there."

## Cyclone Gita watch

**AIR** New Zealand has cancelled a number of services today as former Cyclone Gita approaches and weather conditions are forecast to deteriorate.

Wellington flights have been canned until midnight, along with services to Queenstown, Nelson, New Plymouth and Hokitika.

Air NZ is urging pax to consult its website for the latest info.



## Money

**WELCOME** to *Money*, **TD's** Tue feature on what the Australian dollar is doing.

**\$1AUD = US0.791**

The Australian dollar was mostly lower overnight as markets turned cautious ahead of major local economic releases due over the next 48 hours.

However, the dollar had been strong yesterday, before a sell-down in UK and German sharemarkets rained on Australia's parade.

The AUD dropped against the euro after reaching one-week highs, while the dollar also took a kick against the pound & yen.

It wasn't all doom and gloom for our dollar overnight, with it up against the NZ dollar.

Compared to Canadian dollar, the AUD remained stable.

*Wholesale rates this morning.*

US	\$0.791
UK	£0.565
NZ	\$1.074
Euro	€0.638
Japan	¥84.47
Thailand	฿24.85
China	¥5.023
South Africa	R9.239
Canada	\$0.994
Crude oil	US\$62.55

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## Arrivals & departures up

**SHORT-TERM** visitor arrivals to Australia in Dec increased 5.8% compared to the corresponding month in 2016, trend estimate data released by the ABS shows.

Inbound travellers from India showed the highest percentage rise (at 18.5%), then Hong Kong (17.4%) and South Korea (12.4%), while the largest percentage dip came out of the Malaysian market - down 4.1% year-on-year.

There were 117,000 visitors from China, 113,900 from New Zealand, 66,000 from the USA and 62,800 from the UK (based on the trend figure).

Current trend estimates for Aussies heading abroad were also up 3.2% year-on-year.

New Zealand, Indonesia and the

USA were the top destinations Aussies travelled to in Dec, while Japan, India and Thailand each achieved double digit growth.

### AIME underway

**THE** Asia-Pacific Incentives and Meetings Expo (AIME) welcomed event professionals from all over the world today, marking the opening day of the event.

The two-day program held at the Melbourne Convention and Exhibition Centre (MCEC) will feature talks from renowned industry leaders, technology demonstrations, and a host of networking opportunities.

AIME is the largest show of its kind in the Asia-Pacific region.

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- Desirable Bachelor's degree in management, business travel or tourism

Please forward your resume to Jenni Robertson  
jenni.robertson@showgroup.com.au

## Visit USA kicks off expo in Bris



**VISIT USA** officially kicked off its annual round of Australian expos in Brisbane last night.

Darling of the celebrity gossip scene Richard Reid was on hand to handle the master of ceremonies role, proving himself to be a star attraction with agents and photographers.

Representatives from US tourism boards, airlines and attractions entertained over 200 travel agents on the night, regaling the crowd with all the best information on what

America has to offer Aussies as an attractive holiday destination.

Many prizes were given away to share the yankee love in Brisbane, with the expo now moving on to Melbourne today and Sydney tomorrow night.

Visit USA members consist of airlines, wholesalers, tourism bureaux and destination marketing companies.

**Pictured** posing for the cameras are agents Margy Stimson (left) and Katrina Casey (right) from MTA - Mobile Travel Agents with Hollywood pundit Richard Reid.

### Gulf Air names coo

**GULF** Air has appointed Suhail Abdulhameed Abdulaziz Ismail to the role of chief operating officer.

Ismail brings with him more than 35 years of experience in the aviation industry where he has held senior roles with several major airlines in the region.

News of the appointment marks a return to the airline for Ismail, who started his career with Gulf Air flying the Fokker F27 and later the Boeing 747.



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## Muscat alpine park

**OMAN'S** capital Muscat will soon be home to a new Alpine-themed snow park when it opens its doors in Q4 this year.

The project is currently being developed by The Al Jarwani Group in partnership with Tamani Entertainment and Dutch company Unlimited Snow and will feature chemical-free snow and a fully-automated melt-water recycling system that provides fresh snow each day for visitors.

An Alpine-style village will form the centrepiece while a snowmobile track will weave its way through the simulated mountain landscape.

## SYD pax up in Jan

**THE** number of passengers passing through the gates of Sydney Airport increased by 1.4% for Jan this year when compared to the same period last year.

Domestic travellers for the period were at 2.289m while international arrivals stood at 1.589m, totalling 3.878m overall.

Most int'l growth came from Indian & South Korean arrivals - up 25.3% & 13.6% respectively.

## onefinestay pact

**APARTMENT** rental platform MagicStay.com has expanded its product offering by distributing onefinestay apartments.

onefinestay, a member of AccorHotels, is considered luxury accommodation in the 4-5 star range and typically targets high-end business clientele.

More than 1,000 options from popular rental locations such as London, Paris and New York will be added to the MagicStay Signature range, featuring creature comforts for business travellers such as personalised check-ins, extended hours, taking charge of luggage, as well as concierge services.

## Golf cruise website

**THE** Golf Touring Company has launched a new microsite promoting its 2019 Golf Cruise.

The voyage takes place on board the *Sea Cloud II* and sails from Bilbao, Spain to Lisbon, Portugal on 24 Aug.

The seven-night voyage is priced from \$8,995 per person including four rounds of golf on the trip.

Further details [CLICK HERE](#).

## Breakaway announces winner

**A WINNER** has been announced for Breakaway Travelclub and Princess Cruises' competition for members of the travel industry.

Kate Walsh from Wauchope in northern NSW took out the top prize, winning a two-night getaway on board the *Sea Princess* departing 12 Mar this year from Brisbane to Sydney.

The competition runners would like to congratulate Kate and wish her bon voyage for the cruise.

Walsh is **pictured** clutching her winning certificate after receiving news of the win.

Breakaway Travelclub is Australia's largest travel industry Travelclub, offering savings to members on flights, accommodation and car rental.



## Norwegian free wifi

**LCC** Norwegian has announced it will introduce free wifi on long-haul flights later this year.

The airline believes the free service will be especially popular with business passengers.

Most European carriers currently charge for wifi services.

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 Wendy Wu Tours.

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**The successful candidate will need to demonstrate the following:**

- Current sales experience with sound airline / industry knowledge
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All candidates must be eligible to work in Australia, as evidenced by Australian citizenship or Permanent Residency status.

Candidates are also required to hold a valid driver's license and have their own car.

Qualified candidates are invited to submit their application by 5pm Friday, 2 March 2018 to Michael Kirkby, Agency Sales Manager NSW via email to: [Charlotte\\_Koong@singaporeair.com.sg](mailto:Charlotte_Koong@singaporeair.com.sg).

Only suitable candidates will be accorded an interview. All applications will be treated in strict confidence.





In a city that never sleeps, find out what you can do in Tokyo after dark in the February issue of *travelBulletin*.

CLICK HERE to read  
**travelBulletin**

## EK Arsenal renewal

**EMIRATES** has signed a five-year extension as major sponsor of Arsenal Football Club.

The new record deal will see the EK logo plastered on the front of the Gunners shirts until the end of the 2023/24 English Premier League season.

While not confirmed by the club or Emirates, the deal is understood to be worth £200 million, or A\$353 million.

Emirates first became a sponsor of the team back in 2006.

## Bliss floated out

**NORWEGIAN Bliss** has emerged from the Meyer Werft building dock in Papenburg, Germany, as the vessel edges a step closer to its maiden voyage on 19 Apr.

*Bliss* will have capacity for 4,000 passengers and will be the third of Norwegian Cruise Line's Breakaway Plus class vessels.

She will spend the summer in Alaska before calling the Caribbean home in winter.

## AM pulls Calgary

**SKYTEAM** carrier Aeromexico will terminate services between Mexico City and Calgary from 08 Apr, less than 10 months since launching the route in Jun 2017.

The service has operated on a daily basis using Boeing 737-800s.

## Express gets excited for Lunar New Year



**EXPRESS** Travel Group has rung in Chinese New Year with a traditional lion dance and celebrations throughout its Melbourne CBD head office.

**Pictured** above are the Express Travel Group's Melbourne team celebrating the 'Year of the Dog', with ceo Tom Manwaring (in the centre, blue jacket); general manager sales, Jonathan Nelson (on Manwaring's left) and exec general manager, Ari Magoutis (centre, front).

## Day of the dead trip

**CONTOURS** Travel will run a 19-day Discover Mexico tour in Nov that will allow guests to experience the country's Day of the Dead festival - the setting of Disney's new film *Coco*.

The event celebrates the border between the underworld and the world of living being at its "thinnest", which allows the dead to come back and say g'day.

The tour will depart Mexico City and allow guests to explore Mayan ruins, colonial cities, sample Mexican cuisine and snow-capped volcanoes.

Prices start at \$4,499pp.

## GHA 2017 results

**GLOBAL** Hotel Alliance (GHA) has seen overall room-revenue produced by the Discovery loyalty program members increase 9% to US\$1.51 billion.

Cross-brand revenue (revenue produced by members who enrolled at one brand and then moved to another) grew 21% to exceed US\$100m for the first time.

The rise in revenues was driven largely by a further 25% growth in Discovery membership, which reached 11.3 million members by the end of 2017.

Australia was the highest growth area, with bookings up 38%.



## Fares and Ticketing Gurus Wanted

Are you looking for the next move in your travel career?

Are you a fares expert with excellent telephone manner and have experience with two or more CRS systems and issuing all types of Airline Documentation?

Are you passionate about being your best and delivering awesome results?

Then we want to hear from you!

Don't miss this opportunity to join our Melbourne Fares and Ticketing team.

To apply, send your CV to [careers@helloworld.com.au](mailto:careers@helloworld.com.au) by close of business Friday 23 February 2018.

**Only successful applicants will be contacted.**

## CRUISE SALES CONSULTANT NORTH SYDNEY OFFICE COMPETITIVE SALARY + INCENTIVE & BENEFITS



We are looking for a highly motivated and energetic self-starter to join our Cruise Reservations Team based in North Sydney.

This role will suit an individual who has Travel Industry experience with the ability to sell cruise, understand air, achieve KPIs, and work within a small dynamic team. Successful candidate can expect a competitive package including a generous sales incentive and health benefits.

Viking will be the world's largest small ship cruise company by 2019, and with Viking Sun arriving in ANZ waters for the very first time at the end of this month, there has never been a more exciting time to join the team.

Please send a short cover letter and resume to: [jobsau@vikingcruises.com](mailto:jobsau@vikingcruises.com)  
Applications close Friday 23 February 2018.



## Living Room in NZ

**CHANNEL 10's** staple Fri night program *The Living Room* will visit New Zealand this week.

Set to air on 23 Feb at 1930, a series of travel stories will feature former *Bachelor* star Matty J, along with hosts Amanda Keller, Miguel Maestre & Grant Denyer. The Bay of Islands, Franz Josef Glacier and Christchurch are set to feature in Fri's episode.

Tourism NZ chief exec Stephen England-Hall said the episode was an effective way to reach potential visitors and raise NZ's profile as a holiday destination.

## Park Plaza renamed

**THE** Park Plaza Kolkata Ballygunge in India has been rebranded by its owners to Radisson Kolkata Ballygunge.

The rebadging follows an extensive renovation of the 92-room property.

## El Questro offer

**LOCATED** in the Kimberley, El Questro is offering one free night for guests who book for two nights or more as part of its season opening deal.

As well as this, kids under the age of 12 sleep and enjoy a buffet breakfast for free.

El Questro offers a number of adventurous activities including hikes, fishing and 4WD tours.

The promotion is available to bookings 30 Apr - **CLICK** for more.

## Iran Aseman crash

**ALL** 65 passengers and crew were killed in a plane crash in central Iran on Sun after the domestic flight came down in bad weather in a mountainous region.

Search and rescue workers are trying to reach the Aseman Airline ATR 72 turboprop, which is believed to have crashed on the 14,500 foot Mount Dena.

## Join the team at Business Publishing Group

We are looking for a talented go getter to join our team of writers on a part-time basis to produce content for our portfolio of publications – *Travel Daily*, *Pharmacy Daily*, *travelBulletin*, *Cruise Weekly* and *Business Events News*.

You will be required to prepare, write and edit copy for the daily publications ensuring deadlines and quality standards are achieved. Your role will also involve conducting interviews and providing coverage of industry events for the generation of content.

We are looking for someone with a minimum of three years experience in journalism, PR or communications, a sound knowledge of Adobe InDesign and social media. Experience within the travel industry would be an advantage. This is a part-time role with a minimum of 20 hours per week, based at our Macquarie Park office, offering a competitive salary and flexible working hours.

A full job description is available on request. To apply email your confidential CV with cover letter to [jobs@traveldaily.com.au](mailto:jobs@traveldaily.com.au) before 21/02/2018.

business events news CRUISE WEEKLY Travel Daily travelBulletin Pharmacy Daily

**Travel Daily**

[www.traveldaily.com.au](http://www.traveldaily.com.au)

*Travel Daily* is part of the Business Publishing Group family of publications.

Produced each weekday since 1994, *Travel Daily* is Australia's leading travel industry publication.

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**CRUISE**  
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*Win an escape to Thailand*

Centara Grand Beach Resort Hua Hin

This month *Travel Daily* and Centara Hotels & Resorts are teaming up to give readers a chance to win an escape to Thailand.

### The prize

Return flights to Bangkok and seven nights accommodation at Centara Grand in Bangkok and Krabi for two.

### How to win

1 Head to [centarahotelsresorts.com/b2b](http://centarahotelsresorts.com/b2b) to check out all the key selling points and amazing destinations that Centara has to offer your clients.

2 Send us your 3 favourite Centara selling points along with a picture or meme of you enjoying your ultimate Centara moment. The most imaginative entry will win. Send your entries to [centara@traveldaily.com.au](mailto:centara@traveldaily.com.au)

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BOUTIQUE COLLECTION

## Lord Howe PR rep

**THE** Lord Howe Island Tourism Association (LHITA) has appointed travel and tourism specialist Sarah Shields to manage its public relations and media comms.

In the role, Shields will work with LHITA to boost its profile across the Australian market.

## Sabah Rotana Dubai

**SABAH** Rotana has announced that it has been granted approval to begin the construction of a five-star hotel in Dubai.

The upscale hotel will be a 54-storey property with 533 rooms and serviced apartments, plus meeting rooms & a nightclub.

**Garuda Indonesia**  
The Airline of Indonesia



## Marketing and Media Executive – Australia / South West Pacific

The position is responsible for developing and implementing the Marketing and Communication strategies for the Australia / South West Pacific region. This includes the development of national initiatives, the annual campaign calendar supporting preferred agreements, and increasing brand awareness. The candidate should have at least three years' experience in a Marketing or Communications role.

[Click here](#) for further details.

Please forward your resume and application to [kurniawati@garuda-indonesia.net.au](mailto:kurniawati@garuda-indonesia.net.au) by close of business 23 February 2018





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### Inbound Groups Team Leader

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Our client is a leading luxury brand that has grown into an international travel group with over 50 offices worldwide! This role is to oversee group movements for travel within Australia & New Zealand. You will motivate and develop the team ensuring targets are met & that proposals are creative and priced competitively. You will represent the brand at famils & tradeshow. Must have leadership exp in Inbound.

- Inspiring product - reputable brand

Call Susan or [apply here](#)

### Account Manager

Sydney

**Global Corporate Travel Management Co.**

Due to growth in client acquisition, this Corporate TMC has created a brand-new Account Management role. Focusing on managing the relationship with existing clients, this role will manage client reviews, ensure SLA's are met, manage onboard/implementation or technology queries & look for new sales opportunities within your portfolios. Must have TMC Sales, Account Mgt or Client Relationship Mgt exp.

- Real career opportunities for progression on offer!

Call Susan or [apply here](#)

### Corporate Consultants Part-time or FT

Sydney

**Salary to \$75K + super + benefits**

This global TMC are responsible for managing one of the largest accounts in Australia and as a result, are now looking for experienced Corporate Travel Consultants. Both full and part time roles available. You will be well supported by a respected leader in the travel space as you service this multi million-dollar account. Arrange both flights & land content for domestic & international travel.

- Global brand with new offices in North Sydney!

Call Susan or [apply here](#)

### Senior Retail Travel Consultant

Northern Victoria

**Salary negotiable DOE**

Our client is a well-established retail travel agency located 2.5 hrs north of Melbourne in the Goulburn Valley region known for its food, wine & waterways! They are seeking an experienced leisure consultant to assist their busy team. With high spend clientele, this agency is customer service focused and not driven by sales targets. Sell world wide destinations with a strong focus on cruise.

- Monday to Friday - No Weekends!!

Call Susan or [apply here](#)

### Event Manager

**Sydney, initially 6 month contract**

This is a contract position initially for 6 mths with a leading & well-established Event Agency. Duties include; client mgt, travel mgt, logistics and onsite management. Experience using EventsPro or EventsAir essential.

Call Peter or [apply here](#)

### Wholesale Reservations Consultant

**Lower Nth Shore, \$45K + super**

Tailor make holiday itineraries throughout Northern Europe. Predominantly dealing with travel agents & some direct public. Ideally you will have 1-2 years' experience in a leisure or wholesale role. No Weekends!

Call Sandra or [apply here](#)

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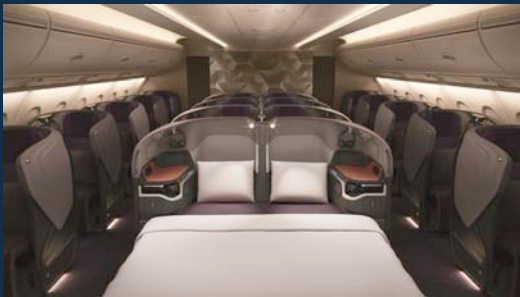
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