

WHAT'S NEW FOR WU 2018

FLY FREE TO CHINA OR JAPAN



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A chance to head to China on
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Wendy Wu Fly Free

WENDY Wu Tours is offering free flights to China or Japan in conjunction with more than 20 different itineraries departing during 2018.

Agents booking their clients on the offer can earn up to \$130 in Bambu Rewards points, as well as a chance to head to China on the Wu Dynasty Famil - for more details see the **cover page**.

New IATA SWP chief

MATTEO Zanarini has been appointed as area manager South West Pacific for the International Air Transport Association (IATA).

Zanarini, who was previously IATA SWP aviation solutions manager, steps into the role vacated by Ian Lorigan, who is heading to Singapore to become director of IATA's Global Delivery Centre Asia-Pacific.

Today's issue of TD

Travel Daily today has four pages of news and photos, including a front cover page for **Wendy Wu Tours** plus full a page from:

- AA Appointments jobs

TC touts independence

TRAVELLERS Choice managing director Christian Hunter has entered the fray over the controversial takeover of Magellan Travel Group by Helloworld (**TD** 02, 03 Jan), saying his group's unique structure ensures 100% member control.

Speaking to **TD** from overseas over the weekend, Hunter particularly highlighted Express Travel Group's offer of a new trust deed to Magellan members so they can maintain their independence (**TD** 04 Jan), saying "this is something we've had for the last forty years".

Travellers Choice operates under an unlisted public company structure, where the only shareholders are members.

In addition, each member has a single vote regardless of their shareholding, and the Travellers Choice board must have a majority of members as directors.

No executives hold shares, with the group's cooperative principles enshrined in the Travellers Choice constitution.

"The concept that there is only one independent group out there

is incorrect," Hunter told **TD**.

"Travellers Choice will continue to provide a truly independent option for current and future members," he added.

It's understood that Magellan members are continuing to meet to discuss their options in light of the shock HLO takeover announcement prior to Christmas. Magellan chairman Andrew Jones has acknowledged concerns by a "minority of members," committing to provide full details of the HLO transaction at a series of roadshows next week.

CA back to CPH

AIR China has opened reservations for its new services from Beijing to Copenhagen.

The Star Alliance member will operate the route four times weekly from 30 May 2018.

Topdeck pax in Egypt balloon crash

TOPDECK has confirmed 12 of its guests were on board a hot air balloon that crashed near Luxor in Egypt on Fri, leaving one Sth African passenger dead and several Australians injured.

"We are working with our local destination management company and the local authorities at this time," the company said.

"We have a dedicated team of Topdeck representatives also on hand to provide support," it said.

Intrepid \$1 deposit

INTREPID is allowing passengers to book holidays by paying a deposit of just \$1.

The offer is valid for bookings from now until 02 Feb 2018, on departures through until 31 Dec. More info at intrepidtravel.com.

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Jayde - Sales Manager





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QANTAS FREQUENT FLYERS CAN NOW EARN QANTAS POINTS^

WITH SUNLOVER HOLIDAYS



^Conditions apply



Find out why innovation has been the theme of 2017 in the December issue of *travelBulletin*.

CLICK to read
travelBulletin

APT flight offers

APT is ringing in the new year with a "Feel Free" sale offering fly free deals, Business class specials, cabin upgrades and other savings across APT's portfolio.

Free flights to Europe are up for grabs under the sale for selected cruises and tours in any suite category year round.

Book by 15 Mar to take advantage of the offers.

For more information, visit www.aptouring.com.au/FeelFree.

Adv World appoints

ADVENTURE World has added industry veteran Eric Finley to its ranks as product manager for the India and Asia portfolios.

He has spent the past 12 years as senior product manager for Asia at Insider Journeys and started the new role on 02 Jan.

SA int'l roundtrip

PRINCESS Cruises' *Golden Princess* will today become the first cruise ship to embark on an international roundtrip voyage from South Australia.

Sailing on a 17-night roundtrip from Adelaide to New Zealand, guests on the cruise will stop by Melbourne, Dunedin, Akaroa, Wellington, Gisborne, Tauranga and Auckland and experience scenic cruising through New Zealand's Fiordland National Park.

Sunlover to offer QF points

SUNLOVER Holidays has joined the Qantas Frequent Flyer program, offering one point per dollar spent on land and air packages involving the national carrier and its subsidiary Jetstar.

Effective for bookings made from this month onwards, the arrangement also allows members to earn points on the Qantas/Jetstar flight component of Sunlover packages, meaning they can earn points twice.

The executive director and head of wholesale and inbound at Helloworld Travel, Cinzia Burnes, announced the move today, saying Sunlover could now offer Qantas points in the same way as

sister brands Qantas Holidays and Insider Journeys.

"We know clients love getting all the Qantas points they can with their travel bookings and we are pleased to be able to offer this feature to you to offer to your clients," she said.

Agents can secure Qantas points for their clients by quoting their frequent flyer membership number when booking any Sunlover Holidays air and land package in conjunction with eligible Qantas or Jetstar flights.

Aircalin on sale

AIRCALIN has launched a "Happy New Caledonia Sale", offering travellers the chance to fly one way to New Caledonia from \$286 including taxes.

The offer is available until 26 Jan and extends to flights taken between 01 Feb and 29 Mar.

Flights to Noumea from SYD start at \$286, MEL from \$298 and BNE from \$296.

SQ fares on sale

SINGAPORE Airlines today kicked off an airfare sale offering deals for flights to more than 90 global destinations.

Valid for bookings by 18 Jan, return Economy fares from Australia include \$1,278 to London, \$700 to Colombo, \$589 to Beijing and \$689 to Delhi.

There are also Premium Economy and Business class deals on offer, along with Singapore Stopover Holidays from \$49 and the S\$20 Changi Dollar Voucher for Singapore transits.

Wyndham Hawaii

WYNDHAM Vacation Resorts Asia Pacific has ventured into the Hawaiian market for the first time by opening two new hotels on the island of Kauai.

WorldMark South Pacific Club by Wyndham Bali Hai Villas and WorldMark South Pacific Club by Wyndham Ka 'Eo Kai are located in Princeville and are now available to owners in the WorldMark South Pacific Club.

Virgin's hangover

VIRGIN has today announced the launch of its Holiday Hangover Cure Sale to coincide with one of the busiest booking days on the Aussie calendar.

The sale will run until 14 Jan and offers 30% off selected international and domestic routes including one way Economy flights from Melbourne to Sydney starting at \$89 and from Sydney to the Gold Coast from \$85.

The airline said the first week back at work was the most popular time for holiday planning, with Sydney, Hobart and Byron Bay the most popular choices.

Sydney and Melbourne Consultants Required

Travel Consultant - Sydney
VIP Consultant - Melbourne
University Travel Consultant - Melbourne

We are one of the world's leading and long established global travel management and events businesses. As a Group, we remain focused on delivering travel and event solutions that support our clients' business success. We offer a personal 'family' environment that promotes a healthy work-life balance, encouragement of innovation, open-door communication, career advancement. ATPI takes pride in providing a 'high touch' service level to clients, where going the extra mile is considered to be the norm.

We are currently looking for experienced travel consultant who prides themselves on their fantastic customer service. You will require a keen eye for detail and be able to handle the many situations this demanding role will offer.

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Applications should be sent to au.recruitment@atpi.com
Only successful applicants will be contacted for interview.



Australia & New Zealand Product Manager

We are Topdeck, a name that's been around in the youth travel space since 1973. At Topdeck our passion is providing unforgettable travel adventures across the globe for 18 to 30-somethings. We offer a range of exciting trips in Europe, Australia & New Zealand, Egypt & the Middle East, North America, Africa and Asia.

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EARLY BIRD TICKETS
HAVE LANDED

FTC escorted tours

FRENCH Travel Connection is offering 12-day escorted group tours through regional France with \$600 in savings for couples who book in Jan.

Packages include a Champagne, Burgundy and Alsace tour which sees guests enjoy some of France's best wine regions.

Other tours include a trip to Lyon, Provence and the Riviera.

Call 1300 858 304 for more info.

Sea World Carnivale

SEA World on the Gold Coast will be holding a special Carnivale themed night throughout Jan.

Highlights of Carnivale include music, entertainment, street performers, food and attractions including the Storm Coaster and Jet Rescue.

Carnivale runs from 6-9pm on selected Fri and Sat nights across the month.

CLICK HERE for more info.

Grand Canyon zip

GRAND Canyon West has added a pair of ziplines that will let adrenalin junkies soar 300m above the canyon floor.

The Zipline at Grand Canyon West, which opened 02 Jan, will let thrill-seekers reach speeds of 80kph over a 335m course, while the second line, set at a steeper grade, measures 640m.

Currently the attraction is open Tue to Fri from 9am to 4pm.

Prices for the zipline are US\$89pp and include the Hualapai Legacy Day Pass.

Virtuoso's best

VIRTUOSO has revealed key trends for its members in its 2018 Best of the Best catalogue.

The group says exotic glamping along with adventure properties will be among the key stand outs for the year ahead.

The catalogue features 1,250 hotels, resorts and villas.

easyJet Berlin base

EASYJET launched its first German flights and operations from a new base at Berlin Tegel Airport on Fri.

The move to open 19 new routes from Tegel comes as it picked up routes formerly served by the collapsed airberlin.

U2's first German domestic route was from Berlin to Munich. Its Berlin ops include flights to Dusseldorf, Stuttgart & Frankfurt.

Club Med Seychelles

CLUB Med has announced its first resort in the Seychelles will open in 2020.

The new 5 Trident Exclusive Collection Resort on Sainte-Anne Island will boast 295 rooms.

The property will be located 30 minutes from Mahe Int'l Airport.

The announcement follows recent news on three other new Club Med resorts in Sri Lanka, Vietnam and Canada.



Window Seat

MIKE Tyson is high on life as the former boxer plans to become a hotel mogul by opening a pot ranch, according to *ESPN*.

Set to be built on a 16 hectare property in California City, 100km from Death Valley, the marijuana resort will be used to grow pot and fund research into the medical effects of the drug.

Dubbed Tyson Resort, the property will have what is called the Tyson Cultivation School, which will educate marijuana growers on how to produce the perfect strains.

Half the resort will be dedicated to a supply store, extraction facilities, an edible factory, premium 'glamping' campgrounds and cabins, and an amphitheatre for guests to enjoy the good life.

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South Aussies take on Fiji



AGENTS from South Australia were recently treated to a trip to Fiji courtesy of Qantas Holidays and Air Tickets.

The tour saw the group take part in a bit of fire dancing and local cooking classes before checking out Treasure Island and relaxing in the Naviti Resort on the Coral Coast and Sofitel Fiji Resort and Spa in Denarau.

Enjoying the sights of Fiji are, **pictured:** Kaye Pridham, Adelaide Travel; Natasha Royals, Air

Tickets; Ellen Searle, Helloworld Travel Port Augusta; Louise Kiploks, Travel Extra; Brianna McBain, Tailor Made Travel; Jo Gaskin, Travel Managers; Taylor Hogan, Helloworld Travel Mt Gambier; Emma Minuzzo, Phil Hoffmann Travel Stirling; Hydrie Normington, Helloworld Travel Tea Tree Plaza; Kiara Silvester, Naracoorte Travel and Cruise and Nigel Rodighiero, Qantas Holidays.

Air impact inquiry

THE Transportation Safety Board in Canada is currently investigating a collision between two aircraft at the Toronto Pearson Airport in Ontario.

The impact between WestJet and Sunwing planes sparked a fire, causing a prompt evacuation.

MEANWHILE another collision occurred at NY's JFK Airport between a China Southern jet & a Kuwait Airways aircraft yesterday. No injuries were reported.

Beijing rebrand

THE Wanda Vista Beijing officially reopened on 01 Jan after undergoing a major rebrand.

Formerly Sofitel Wanda Beijing, the newly renamed hotel features 417 guest rooms, 14 meeting rooms and four restaurants of varied cuisines.

Location is also a selling point, with the hotel only 30 mins drive from Beijing Capital International Airport and close to major attractions such as Tiananmen Square and the Forbidden City.

Brochures

WELCOME to Brochures of the Week, *Travel Daily's* Monday feature. If your firm is releasing a new brochure of which you'd like to make the industry aware, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Grand Pacific Tours - NZ Coach Holiday 2018/19
Grand Pacific Tours has launched its Sep 2018-May 2019 program featuring more departures, with over 200 guaranteed departures. Five styles of travel are available in the program: Affordable, Signature, Ultimate ("Business class on wheels"), Cruise & Coach and Special Interest such as Solo and Festive tours. Highlights of the offering are the TransAlpine Rail Journey, a Milford Sound Cruise and an intimate Maori Hangi and Concert. All tours include airfares, taxes, coach travel, hotel accommodation, most meals, sightseeing & attractions.



Sno'n'Ski - Ski Northern Hemisphere 2018
A new-look Ski Southern Hemisphere brochure has been unveiled from Sno'n'Ski, packing in information and deals from ski resorts in New Zealand, Australia and South America. A new pricing format has been introduced, designed to make it easier to compare packages. Prices include lift passes, accommodation and car rental or transfers and Sno'n'Ski offers a flexible booking service for the individual elements of a ski package. The program also includes need-to-know prompts on the inside of the front cover to aid agents unfamiliar with ski holidays.

Emirates Pass boost

EMIRATES has extended its My Emirates Pass program, giving the airline's customers access to offers and discounts across Dubai through to 31 Mar.

Travellers flying to or through Dubai between 01 Jan and 31 Mar can access the deals by showing their Emirates boarding pass and a valid form of ID.

Emirates has expanded its program partners - to see all My Emirates Pass offers, [CLICK HERE](#).

Turkish buys A350s

TURKISH Airlines has inked a memorandum of understanding with Airbus for the proposed purchase of 20 A350-900s with options for an additional five.

Signed during Turkish President Recep Erdogan's official visit to France, the order aims to meet the carrier's long-haul needs for Istanbul's new airport as well as fulfil its 2023 growth targets.

Golf cruise charter

THE Golf Touring Company has opened sales for a new golf charter from 24-31 Aug 2019.

The departure will operate on *Sea Cloud 2* from Bilbao to Lisbon and prices range from \$8,995 to \$12,995 for the Owners Suite.

The company is offering 10% commission payable to agents and a \$500 per person earlybird discount will be available.

Xmas cruise boost

EUROPEAN river cruise line Riviera Travel will grow its Christmas cruise offering in 2018 to a total of 16 sailings following strong demand in 2017.

The company will debut a five-night yuletide markets cruise on the Danube River from Budapest with four round-trip departures scheduled from 01 Dec, 2018.

The itinerary is in addition to 12 four-night festive journeys on the Rhine from Cologne in 2018.



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INDUSTRY BDM

**BDM –PREMIUM PRODUCT X 2
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We are searching for BDM's who are passionate about increasing sales with the ability to source and secure new business. You will have previous Industry BDM experience with established relationships in the trade. Offering a Base salary, bonus scheme, and tools of the trade. Call today and take your pick of two great organizations looking for representation.

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**VIC- SALES MANAGER
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This premium product is on the lookout in Victoria for a highly motivated, experienced sales manager to assist growing their amazing brand and presence in the region. You will have strong presenting skills, with sound negotiating skills, and have a strong business acumen. On offer will be a base salary up to \$65 plus a strong bonus and super. Please call for a confidential chat.

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