

## Travel Daily First with the news

### Oz day at Wolgan

**EMIRATES** One&Only Wolgan Valley Resort in NSW is offering a special Australia Day long weekend package for a distinct celebratory getaway - **see page 9**.

#### Today's issue of TD

*Travel Daily* today has six pages of news and photos, plus full pages from:

- CVFR
- Travel Trade Recruitment
- One&Only Wolgan Valley



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## Magellan deal in doubt?

#### EXCLUSIVE

**MORE** than 20 of Magellan Travel Group's (MTG) top tier members have formally declined a new offer from the company's directors, who are believed to have significantly upped the ante in relation to the group's \$32.5 million takeover by Helloworld Travel (*TD* 19 Dec 2017).

There continues to be widespread discontent within the group about the deal, with the transaction documentation finalised late on the Fri afternoon before Christmas.

It's understood that an initial offer which would have seen agents receive \$10k-\$25k in cash plus HLO shares - a total of \$2.5 to \$3m - has been increased to amount to about a total of \$11m in cash and shares being offered to the members, or around a third of the deal size. MTG agents are now being offered varying amounts believed to range from \$65k through to \$220k, depending on their sales and length of participation.

However the revised financial offer has been rejected by at least 21 senior members, who have told the Magellan board they would reconsider "if the terms were altered to reflect at least an 85% split of the sale proceeds being distributed to member unitholders".

Signatories to the rejection letter include Travelrite, Lexus Travel, Hampton Travel, The Travel Agency, Destination HQ, Knox Travel, Geelong Travel & more, contributing a significant proportion of Magellan's TTV.

More on the developing Magellan story on **page three**.



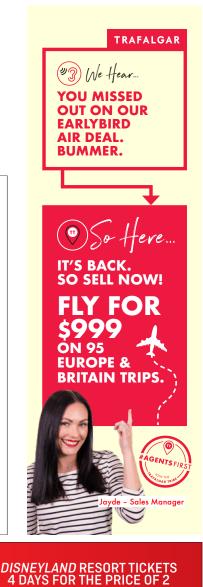
#### www.traveldaily.com.au Friday 19th January 2018

### Swiss-Bel BNE gm

SWISS-BELHOTEL International has announced the appointment of Pankal Dhingra as the new general manager of the 134-room Swiss-Belhotel in Brisbane.

Dhingra joins the company from his most recent role as executive assistant manager at the NEXT Hotel in Brisbane.

He will work closely with Swiss-Belhotel business director Murray Bote and Grant Gaskin, area gm for NZ and Australia.



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#### Friday 19th January 2018

#### EK orders 36 A380s

**THE** future of the Airbus A380 superjumbo has received a muchneeded boost with confirmation that Emirates has signed a US\$16 billion deal to increase its fleet.

The agreement involves 36 additional A380s, with 20 on firm order and options for 16 more.

The new planes will be delivered from 2020 onwards and together with existing orders will lift Emirates' A380 contingent to 178.

"We've made no secret of the fact that the A380 has been a success for Emirates," said Emirates chief exec Sheikh Ahmed bin Saeed Al Maktoum.

"Our customers love it, and we've been able to deploy it on different missions across our network, giving us flexibility in terms of range and passenger mix."

# NEW FOR 2018 TTC ONLINE TRAVEL

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**THE** Travel Corporation's soft adventure company Adventure World has secured the contract to be the exclusive general sales agent for the US-based premium wildlife operator Natural Habitat Adventures (NHA).

Under the agreement, the NHA brand will be made available to the Australian market for the first time and offer more than 100 high-end nature adventures from Antarctica to Zambia.

Natural Habitat is the sister company of Lindblad, another of Adventure World's partners, and specialises in 5-star, small group tours with an emphasis on getting up close and personal with native wildlife while maintaining a strong ecological ethos.

Speaking exclusively with *Travel Daily*, Adventure World md Neil Rodgers said local Lindblad sales this year had "skyrocketed" to the

#### QF MEL/SFO start

**QANTAS** has named 01 Sep as the start date for its new direct services between Melbourne and San Francisco (*TD* 15 Dec), with fares available for sale from today.

The Boeing 787-9 Dreamliner service will operate as an evening departure from MEL and an overnight flight on the return, flying four times a week.

However, the carrier will reduce its *Dreamliner* services between MEL and LAX to accommodate the new SFO flights, cutting them from six to two services a week.

Passengers booked on impacted flights will be offered alternative departures, and daily A380 services between Melbourne & LA Int'l Airport will continue.

## MH lands in Alice

PASSENGERS are being offered alternative services after a Malaysia Airlines flight from Sydney to KUL was diverted after experiencing engine problems last night, making an emergency landing in Alice Springs. point where NHA reached out to the TTC-owned company, seeking it to be its Australian rep.

Natural Habitat local GSA

Rodgers told **Travel Daily** that NHA represented a great option for the growing appetite of Aussie travellers who wanted to up the immersive aspects of their holidays.

"The difference with NHA is that it is more premium. It really is your top-class adventure style travel option," he explained.

He cited examples such as Natural Habitat's North American safari trucks with pop-up roofs that provide 360-degree views through huge windows, and the tundra buggies used in Churchill, Canada on polar bear tours.

Natural Habitat's 2018/19 brochure is available now with the NHA sales team set to present packages at AW's annual trade road-shows in Mar and Apr.

View the program  $\ensuremath{\text{\text{HERE.}}}$ 

## HI Express growth

**THE** Holiday Inn Express brand is set to undergo a major expansion phase in Australia following its funding partner successfully raising \$500m.

Pro-invest Group, partner of parent company InterContinental Hotels Group, says a new 170room hotel in Newcastle will open this year as well as two new properties in Melbourne.

IHG's EVEN hotel brand is also set to debut in Syd & Mel soon.

## Trafalgar extends

**TRAFALGAR** has added the USA and Canada to the list of destinations applicable with its \$999 airfare promotion as part of the guided holiday company's "2018, it's time" campaign.

The offer now extends to 32 North American destinations and refers to a \$999 return airfare deal (including taxes) available until 28 Feb, valid for travel 01 Mar and 30 Nov this year.

#### **Corporate Travel Consultants**

**QBT** A member of the Helloworld Travel Group

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Friday 19th January 2018

## Promised MTG meetings switched

A PLEDGE to undertake a country-wide roadshow this week to explain the Magellan Travel Group (MTG) takeover by Helloworld to the group's members (*TD* 03 Jan) has not been fulfilled, with the company instead bringing agents from across Australia to Melbourne next Tue for a national meeting at the Crown Casino complex.

Magellan chairman Andrew Jones had promised to provide full details of the transaction to members at the so-called 'Around Australia Roadshows' this week, but the events did not eventuate.

In the meantime dissent among members has continued to grow, despite what is believed to be a a significantly enhanced financial offer (see p1).

Magellan members have been holding their own meetings, while a number of rival groups are understood to be making presentations to disaffected agents in NSW and Vic today. Members who have rejected the offer are seeking a larger slice of the whopping \$32.5m offered by HLO, and have also said they would require that "directors of the new Magellan company structure be elected by the Magellan members".

MEANWHILE a number of MTG agents are also intrigued at the registration of a new company called "Magellan Bare Holdings Pty Ltd" which was established on 21 Dec 2017 - two days after the HLO deal was announced.

The company's address is at the current Magellan office at 45 Exhibition St Melbourne, and the directors and shareholders comprise the current MTG board comprising Andrew Jones, Andrew Macfarlane and Trevor Jones with 20 shares each, along with Carl Buerckner and Penny Spencer who each hold 10 shares in the newly established firm.



## FC & VA talk Alexa

**FLIGHT** Centre and Virgin Australia have joined companies preparing for the launch of Amazon Alexa voice-operated services in Australia next month.

Virgin yesterday announced a new "skill" for Amazon Alexa which will allow users to access flight information through voice commands once Amazon Echo and Alexa-enabled devices are available from early Feb.

Customers will be able to ask questions on topics including flight times and their Velocity frequent flyer points balance.

Flight Centre's Alexa service will allow users to ask for the cheapest flights to a destination with a preferred airline, cabin class and travel dates.

Customers who provide contact information can also request a call back from a consultant.

Flight Centre is also planning to roll-out voice-activated services via the Google Home device in the near future.



**THEY'VE** walked down the aisle so many times they've lost count, but as airline cabin crew they're usually pushing a trolley.

But on a LATAM service in Chile this week, Paula Ruiz and Carlos Elorriga were married mid-flight - by the Pope himself.

The airborne nuptials were performed after the couple asked the pontiff for a blessing as he flew a leg of his current Chilean tour.

Though the pair had legally married in a civil service in 2010, plans for a religious service were thwarted when an earthquake destroyed their parish church in Santiago.

On hearing their story, the Pope offered to go one step further than a blessing, and conducted a brief wedding ceremony from his seat.



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Friday 19th January 2018

## Technology Update

#### Today's Technology Update is brought to you by Excite Holidays.

#### Localised Service, Global Scale



One of the major benefits of running a technologybased business is that it removes the limitations

of borders. You can scale a business to offer your products or services to customers all over the world. This brings great opportunity for those that can do it well, because to grow a business globally does not happen just by changing the currency on your site. It requires a system that can adequately service customers all over the world with the care and attention that they would get if the business was down the road. This is where the cloud becomes a global technology business' best friend. At Excite Holidays, we have moved all of our server operations onto the Amazon cloud. Why is this important? The cloud gives a user a quality experience no matter where in the world they log in from. Localised, physical data centres limit the opportunity for agility and scalability. Rapid global expansion can only come with the infrastructure to support a quality of experience that can be matched in all markets. It's a small but important consideration when you are chasing rapid growth - always ensure you can offer localised service, on a global scale.

Nicholas Stavropoulos -Executive Director, Excite Holidays



Wanda sells project

**CHINESE** property developer Yuhu has reportedly snapped up Wanda Group's One Circular Quay development in Sydney this week, according to *The Australian*.

The massive project at 1 Alfred Street is set to feature a 25-level "world class" 5-star hotel and 190 luxury apartments.

Wanda's three-tower Jewel development on the Gold Coast is also understood to have been sold, netting it about \$1 billion.

#### **MRU** has reopened

**AIR** Mauritius has rescheduled its flight ops after reopening the airport after Cyclone Berguitta passed through this week.

Revised flight times are being conveyed to affected passengers by MK and South African Airways.

### HMAS Tobruk dives

**THE** Queensland Govt is calling for expressions of interest for experienced operators to conduct diving activities on the *HMAS Tobruk* site in the waters of Wide Bay on the Fraser Coast.

The former Navy landing ship is set to be sunk by mid-2018, presenting opportunities for scuba divers and snorkelers.

Qld tourism Industry Development Minister for Kate Jones said the site would be a drawcard & "must-see" tourism destination for the Fraser Coast.

"This unique new offering will attract tourists to the region and will undoubtedly give a real boost to the local economy," she said.

#### QR A350 to Greece

**QATAR** Airways has deployed its Airbus A350 to Athens this week, becoming the only airline to operate the state-of-the-art aircraft into Greece.

The **one**world member airline is also expanding its operation in Greece, announcing a new four weekly Airbus A320 service from Doha to Thessaloniki, scheduled to commence in Mar.

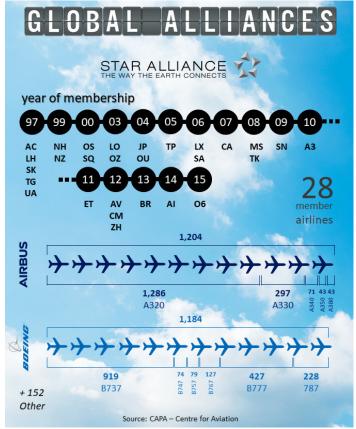


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www.cietours.com/australia/love2018

## APA CAPA Insights

**CAPA** Centre for Aviation today offers its latest exclusive infographic, presenting insight from its own data and external sources.



**AS PART** of its continued review of global alliances CAPA Insights brings you a snapshot of Star Alliance.

The airline grouping was established in 1997 as the first global airline alliance to "better meet the needs of the frequent international traveller" and is now the world's largest global alliance. In terms of market share, Star Alliance is the largest global alliance in the world with 18.7% of total seats. It comprises 28 members from around the globe, with over 2,540 aircraft currently in operation. In 2017, the capacity of Star Alliance partner airlines totalled more than 989 million seats, reaching 199 countries, 1,356 airports and 6,296 city pairs.

### HU code on Tasman

VIRGIN Australia has sought approval from the International Air Services Commission to vary its determination on the NZ route, enabling it to place the designator code of Hainan Airlines on the Aussie carrier's flights across the Tasman.

VA said it planned to share its HU codeshare agreement with the authority shortly.

Hainan Airlines is owned by HNA Grp which has a stake in VA.

## Fiji visitors up 4.3%

**THE** number of Australian arrivals to Fiji jumped 5.1% yearon-year in Nov, falling just short of 30,000 travellers, according to Fiji government figures.

The provisional data shows Fiji welcomed a record number of visitors for the month of Nov, at 65,151 people, up 4.3% y-o-y.

Arrivals from the USA and New Zealand were up 10.6% and 5% respectively, however China and Canada were down 17% and 14%.



#### Kiwis love tourism

**OVER** 92% of New Zealanders agree that int'l tourism is good for the country according to the latest Mood of the Nation Survey.

Commissioned by Tourism NZ and undertaken before and after each summer, the data revealed that Kiwis were split on whether New Zealand was attracting too few or too many int'l visitors.

Almost a quarter (23%) felt NZ was attracting too many tourists while 23% believed it didn't have enough tourists, and 47% felt the level of tourists was right.

However, compared to previous surveys, more Kiwis (40%) are worried about the pressures arising from tourism growth.

Tourism NZ chief exec Stephen England-Hall said the pressure on infrastructure was the top concern for New Zealanders.

He added that while issues about the environment and traffic congestion remained, they had significantly declined.

#### Friday 19th January 2018

#### CIS name change

**COUNTRY** Inn & Suites (CIS) by Carlson has announced it will change its name to Country Inns & Suites By Radisson.

The move will allow the brand and its properties to leverage the global recognition and strength of the Radisson brand.

The consumer-facing changes will be made in stages throughout the first half of 2018, which include a new visual identity, updated logo and refreshed marketing and hotel collateral.

Country Inn & Suites by Radisson has 480 hotels globally.

## **KLM cancellations**

AMSTERDAM'S Schiphol airport was forced to close for several hours yesterday after 140km/hr winds passed through the Netherlands.

The disruption forced AF-KLM to cancel over 200 European flights to and from Schiphol airport.

# Intrepid Group

## Destination Manager, Vietnam & Cambodia

For the past 28 years, Intrepid has been taking small groups on real life experiences that give back to the places and people we visit. Now the world's largest provider of adventure travel experiences, we cater for all ages, budgets, and appetites for adventure through Adventure Tours Australia, Geckos Adventures, Intrepid Travel, Peregrine Adventures and Urban Adventures.

As the Destination Manager (DM) you will play a fundamental role in delivering the highest quality trips in your designated countries. Working closely with the Regional Product Manager you will have the primary responsibility for managing all aspects of the trips in your countries, working across the Intrepid Group brands to achieve outstanding levels of customer satisfaction, strong sales growth and profitable commercial results.

The Intrepid Group is a customer focused business who believes in being the best we can be, regardless of whether we lead, sell, book, manage, share, build, operate, design or create the Best Travel Experience Ever.

To apply, visit our website and view the Job Description www. intrepidtravel.com (visit the employment section on the website) and email your CV along with the completed Application Form. Applications will be accepted until 31st January 2018.

For more information and to read the position description, please visit our website www.intrepidtravel.com.

Due to the amount of applications we receive, unfortunately only shortlisted candidates will be contacted.

## Hawaii travellers unfazed by alert

**TRAVELLERS** to Hawaii have not been put off by a false alert of an inbound missile to Hawaii that was mistakenly issued on 13 Jan.

Hawaiian Tourism Authority (HTA) president & ceo George Szigeti said there had only been a small number of concerns reported by both the travel trade and travellers.

"We are monitoring this situation closely and maintaining continuous contact with our tourism marketing partners in 10 global travel markets," he said.

Szigeti said there was no cause to cancel trips already booked to Hawaii, with the state a "safe, secure and welcoming destination for all visitors".

### AVANI into Oman

MINOR Hotels will debut its AVANI brand in Oman in 2020, having inked a new management agreement with Safari Int'l Group to open the AVANI Muscat Hotel.

Located in the Seeb precinct, the 250-room property will be linked to the Al Araimi Boulevard Mall via a sky bridge.

Phase one of AVANI Muscat will comprise 160 rooms and suites, a restaurant, lounge, pool & health club, with phase two (90 serviced apartments) earmarked for development beginning in 2022.

## Rayavadee saving

A SAVING of 10% on contract rates for new bookings at the Thai resort Rayavadee are available for bookings between 01-29 Mar and 03 Apr-10 May.

The earlybird offer extends to all room categories (and includes daily breakfast), when reservations are made by 28 Feb.

### Cathay up in Dec

**CATHAY** Pacific Airways has reported an increase of 3.1% in passenger traffic in Dec 2017, compared to Dec 2016.

Cathay Pacific and subsidiary Cathay Dragon carried three million pax, while pax load factor dropped 0.4% to 84.6%.

The **one**world carrier saw the biggest gains in Revenue Passenger Kilometres (RPK) in South West Pacific and South Africa, which was up 7.3% from Dec 2016 to 1,795,087 last month.



## WIN THE ULTIMATE ATTRACTIONS PASS

This week *Travel Daily* has teamed up with iVenture Card to give away 2 x iVenture Card Attraction Passes to a destination of the winner's choice.

iVenture

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is the world's fastest growing attraction pass with a range of flexible packages available across 14 cities and counting. The pre-paid attractions passes allow convenient, cash-free entry to the top attractions, tours and experiences saving visitors up to 50% on regular entry and ensuring they see the best of their destination for less.

For your chance to win, let us know which of iVenture Card's passes you would love and which attractions you would most like to visit? Send your entry to

iventure@traveldaily.com.au

T&C's: Prizes must be redeemed by 31/12/2018. Packages and attractions are subject to change.

## MGM donates food to the homeless

**MGM** Resorts International has formed a partnership with Three Square Food Bank to create a new program that will see surplus banquet food given to homeless people around Southern Nevada.

Expected to provide 800k meals by 2020, MGM Resorts will give surplus prepared (but unserved) hot food to Three Square.

Three Square will then freeze the food through blast-chilling technology and then store it until a community need arises.

The Three Square pilot program first began at ARIA Resort & Casino in 2016.

MGM Resorts chief diversity & corporate responsibility officer Phyllis James said food security was important to many people at the company.

"This new development gives us another tool in our collective community arsenal against hunger," James said.



## QR flags stake in US start-up airline

**QATAR** Airways chief exec Akbar al-Baker has revealed the airline has been offered a 25% stake in a start-up airline in the US.

Talking to media in Kuwait, Baker declined to name the airline or disclose where it would be based and did not say if Qatar Airways intended to purchase the stake, *CNBC* has reported.

Last year QR attempted to buy up to 10% of American Airlines but pulled the offer after facing opposition from the US carrier's management.

## Wyndham acquiring La Quinta portfolio

WYNDHAM Worldwide Corporation has entered into a deal with La Quinta Holdings to acquire La Quinta's hotel franchise and hotel management businesses for US\$1.95b in cash.

The acquisition of the midscale brand, expected to be finalised in Q2 2018, will bring the group's portfolio to 21 brands.

The La Quinta Returns loyalty program will be combined with the Wyndham Rewards program.

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## **HKG** celebrations

**HONG** Kong has unveiled the line up of events running from 15 Feb-02 Mar to celebrate Chinese New Year.

The 15 days of festivities include the annual International Chinese New Year Night Parade on 16 Feb and Hong Kong Chinese New Year Fireworks Extravaganza over Victoria Harbour on 17 Feb.

The Flower Markets will also be held in Victoria Park and Mongkok in the week leading up to the New Year.

#### Tas targets cyclists

**THE** Tasmanian Government has dedicated funding to 10 new cycling projects in an effort to bolster the state's cycling tourism.

Funding includes \$800,000 for Stage 2 of the Maydena Bike Park, with the aim of establishing it as a leading mountain bike destination and tripling visitation.

"We have targeted cycle tourism as one of the State's strongest competitive advantages, with already around 38,000 visitors jumping on a bike to enjoy what Tasmania has to offer," said Elise Archer, Tasmanian Minister for Environment and Parks.

Do you know who sells adventure tours to Cuba? 😕

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Knowledge Trust Integrity Support Council of Australian Tour Operators www.cato.travel Travel Specials

WELCOME to Travel Specials, *Travel Daily*'s Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Spicers Retreats-owned **Scenic Rim Trail** is offering a 15% discount on its 2018 experiences booked by 28 Feb. Call 13 77 42 to book.

Thailand's **InterContinental Koh Samui** is celebrating its sixth birthday with a package offering three nights for the price of two. Book by the end of Mar - **CLICK HERE** for details.

**Bunnik Tours** is offering earlybird discount of \$250pp to coincide with the release of its Middle East 2018/19 program. The deal applies to bookings made before 27 Apr. For more, call 1300 125 007.

A range of deals is available Australia-wide at Metro Hotels & Apartments, including an Australia Day package leading in from \$300 per night at **Metro Hotel Perth**. Valid from 23-29 Jan, **CLICK HERE**.

Today's **Jetstar** Friday Fare Frenzy has kicked off and will run until 8pm tonight, offering fares from Sydney to the Whitsunday Coast from \$59 and to Townsville from \$75. Visit www.jetstar.com.

### Most popular brox

**ONLINE** travel agent support website Travel Industry Network has named the top brochures searched by Australian travellers on their website in 2017.

Bentours Scandinavia Norway Denmark Sweden 2017 was the most popular, followed by Crooked Compass Small Group and Tailor Made Journeys 2017-2018 and Solo Connections Collection 2017-18.

In fourth spot was Viking Cruises River Cruises 2017, followed by Scenic Eclipse 2018-2019 Preview Release, Rosie Holidays Fiji 2016-17 and Constellation Journeys Around World 2018.

TIN md Sabina Ziolkowski said the data showed Europe was still the most popular continent consumers were researching.

## Banyan Tree Samui

**BALCONY** Media Group is now representing Thailand's Banyan Tree Samui.

The property is equipped with a speedboat for island-hopping tours, a kids club, yoga centre and spa offering hydrotherapy.

Each of the hotel's 88 villas feature an infinity pool and personal butler service.

## Sunshine hols guide

VISIT Sunshine Coast has released its 2018 Sunshine Coast Holiday Planner showcasing experiences designed to suit a range of interests & time-frames.

The new A5-sized version will be distributed through Sunshine Coast Visitor Info Centres and travel and trade outlets.

#### Hyatt restructure

**HYATT** Hotels Corporation has revealed it will reshuffle its corporate leadership team and operations in Q2 2018.

A cco position will be created to oversee a new commercial services portfolio at the executive committee level while managed and franchised hotel operations and owner relations will be consolidated into one portfolio, reporting to Chuck Floyd, global president of operations.

The legal and corporate services portfolio will also be realigned under new leadership.

Global cmo Maryam Banikarim and global head of capital strategy, franchising and select service Steve Haggerty will leave Hyatt in the coming months and their positions will be eliminated upon their departures.



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Siness events news

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# New Year Takeoff Sale



CVFR Consolidation Services and Singapore Airlines are giving you the opportunity to win the following great prizes simply by selling Singapore Airlines between 8 to 28 January 2018.

**Top Selling Agents** 1st prize: \$3,000 Gift Voucher 2nd prize: \$2,000 Gift Voucher

5 Most Improved Agents Win \$1,000 Gift Voucher each



#### Terms and Conditions:

Only for Singapore Airlines Flights. Tickets must be issued via CVFR Consolidation Services between 8 January - 28 January 2018. To qualify for the top selling agent awards, over 20% revenue growth is required. To qualify for the most improved agent awards a minimum of \$20,000 in net international sales is required plus 20% year on year growth. Applicable tickets must be issued on 618 ticket stock and must be on 100% SQ flight numbers. Applicable to every adult and child OW/return international ticket ex-Australia booked on SQ. Infant, groups sales, re-issues, cancelled or refunded tickets are not eligible. Agents are responsible for any applicable FBT. CVFR Consolidation Services & Singapore Airlines reserve the right to change or withdraw this promotion at anytime without notice. CVFR Consolidation Services ABN: 80 088 894 482.





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#### **Music Bands Touring Travel Consultant**

Sydney, \$55k + Super, Ref: 3218SO5

This exciting organisation works with in the event management space and has some very high profile and interesting clients. They work from very funky modern offices where the nature of the really cool events they book, are reflected in the décor. You will be working with some of Australia's top bands to manage their travel bookings and you will never have the same issues to deal with twice. There is so much variety in this role and you will be supporting an overseas function.

For more information please call Sasha on (02) 9119 8744 or click APPLY now.

#### **Corporate Travel Consultant | Sabre Specialist**

#### Sydney, Salary to \$63k + Super, Ref: 3216PE1

A rare opportunity has become available for a talented Corporate Travel Consultant looking for a role that's a little different, if you want to take a step back from frontline consulting than this role is perfect for you. Your position would be to be a corporate floater & assist the frontline consultants with their files whilst they are away on holidays or educationals. You must be Sabre trained & have at least 3 years corporate experience to be considered. Interviewing taking place next week!

For more information please call Paul on (02) 9119 8744 or click APPLY now.

#### **Accounts & Administration Support**

Brisbane, Solid Base + Super, Ref: 3227SZ1

We are seeking an experienced travel consultant or administration / accounts consultant to join this dynamic & growing team! This role is ideal for someone wanting to step away from the day to day life of a consultant and focus more on the accounts and back office side of the daily travel industry life. Fully training will be provided. Get your life back with no more late night shifts or weekend work, this is a role that will provide you with the work & life balance you have been seeking.

For more information please call Serena on (07) 3123 6107 or click APPLY now.

#### **Corporate Travel Consultant**

#### Melbourne, Good Base Salary + Uncapped Comms, Ref: 1242CGA1

My client is seeking a highly motivated and experienced travel consultant who has a fantastic personality and ability to provide exceptional customer service. This role will be suitable to anyone that is looking at stepping away from face to face and into a corporate environment. The right candidate must be someone who is driven, strong and enjoys building relationships. You will be working in a busy environment where the earning potential is endless. Make your next career move now.

For more information please call Courtney on (03) 9988 0616 or click APPLY now.

#### **Online Travel Consultant**

#### Sydney, \$40-57k + Bonus, Ref: 1854SJ1

I'm looking for a travel industry professional who wants to step away from face to face sales & work for a leading online travel provider. You will be booking packages & tailor making international holidays as well as assisting with online bookings while always delivering excellent customer service. A fun & vibrant team in luxurious CBD offices & a real chance for career progression. A great base salary is on offer with lucrative commissions & the chance to work for an industry leader.

For more information please call Sarah on (02) 9119 8744 or click APPLY now.

#### Wholesale Travel Consultant

#### Sydney, \$40-\$45k + Amazing Incentives, Ref: 5413AJ1

We are currently searching for a Travel Consultant to fill an exciting role which has just opened with one of our Global Wholesalers. You will need to have an understanding of the sales process from start to finish and will require a proven track record of excellent customer service. This is an amazing opportunity for those looking to move away from the pressure of high sales targets and focus on providing an unparalleled level of customer service. To find out more, contact me today!

For more information please call Antony on (02) 9119 8744 or click APPLY now.

#### Wholesale Consultant

#### **Brisbane, \$Competitive Salary & Uncapped**

Joining one of the largest wholesale brands in travel you will have access to educational trips, a competitive salary package and uncapped commission! If you are an experienced travel consultant but prefer to work behind the scenes - then this wholesale role is for you! Dedicated to providing outstanding service and the best deals available, you will be working as part of the largest wholesale brand in travel. New year - new job! Apply now!

For more information please call Amanda on (07) 3123 6107 or click APPLY now.

#### **Events Coordinator & Administrator**

#### Melbourne, Circa \$51k, Ref: 3223HC1

In this position you will assist the events team to ensure a smooth customer experience along with database creation. You will be answering and responding to incoming calls and emails from customers and supporting the events team with tasks such as venue sourcing, arranging transport and working towards budgets. The ideal candidate will have 12 months experience working in a similar role and experience with EventsAir would be advantageous. Monday-Friday working hours available.

For more information please call Hannah on (03) 9988 0616 or click APPLY now.



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\*Offer valid for travel between 25 to 28 January 2018. Minimum two-night stay and other terms and conditions apply.

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