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Want your career search handled confidentially? Call the experts!

****NEW** SENIOR FINANCE ROLE**
FINANCE MANAGER/CONTROLLER
SYDNEY – STRONG SALARY PACKAGE

We have a rare opportunity for a strong Finance Manager with Travel Industry Finance experience to take the reins of this finance team based in the CBD. You will prepare financial reports, budgets, and financial forecasts whilst leading and managing a small team. We are looking for someone with a strong commercial focus, who can look at ways of growing the business in collaboration with the Director. Strong salary on offer.

***NEW* PASSIONATE ABOUT PRODUCT?**
PRODUCT MANAGER
BRISBANE – OTE \$93K PKG + BENEFITS

Are you experienced in developing relationships & have strong negotiation skills? We are looking for an experienced Product Manager to be responsible for the delivery of the product plan along with the negotiation of rates, contract management & ensuring all targets are achieved. Educate agents & build relationships with internal/external stakeholders. Strong analytical, negotiation & time management skills required.

GROWING TMC
CORPORATE ACCOUNT MANAGER
SYDNEY- SALARY UP TO \$120K

As a global Corporate Account Manager you will be responsible for the regional program with the objective of growing revenues, increasing revenues, increasing margins and retaining the business. To do this, you will have a thorough knowledge of corporate travel as well as the professional communication & negotiation skills to deal with people at all levels up to executives. Interviews to commence this week.

KEEPING UP APPEARANCES!
CHIEF ENGINEER

MELBOURNE – STRONG SALARY PKG + BENEFITS
Great opportunity to join this growing brand as Chief Engineer. Overseeing a team you will be responsible for the overall maintenance & appearance of the property ensuring that facilities are operating effectively, making sure policies & procedures are adhered to & planning preventative work whilst monitoring costs. Above avg. package on offer with great benefits & career progression. Experience in a similar position required. Apply today!

HERE'S YOUR CHANCE TO STEP UP
GM -CORPORATE TRAVEL DIVISION
SYDNEY - SALARY \$130K DOE plus plus

This role will see you take ownership of your own department, lead this growing division to greater growth in 2018. You will be responsible for managing the P & L so experience in this area is essential. Look after the whole operation from Sales, Account Management to Consultants. If you are looking for a step up and have worked across different areas in a TMC this could be your next step, please call for a confidential chat.

WELL KNOWN PRODUCT
BUSINESS DEVELOPMENT MANAGER
VICTORIA SALARY TO 75K PLUS

This premium product is on the lookout in Victoria for a highly motivated, experienced sales manager to assist growing their amazing brand and presence in the region. You will have strong presenting skills, with sound negotiating skills, and have a strong business acumen. On offer will be a base salary up to \$65K plus a strong bonus and super. Please call for a confidential chat. This one won't last long.

HUNTERS WANTED
SENIOR BUSINESS DEVELOPMENT MANAGER
SYD – BIG BASE \$100K PLUS BIG BONUSES

Join this unique corporate Travel Management Company in Sydney where you will be solely responsible for your region with a lot of potential to win new business. My client is looking for an experienced Business Development Manager who has come from a TMC with a strong track record in sales. Career growth is huge for the right candidate. This company offer a great base salary of \$100k and one of the best commission schemes out there.

DELIVER RESULTS
REGIONAL REVENUE MANAGER
PERTH – EXEC SALARY PKG

We are looking for an experienced area/regional revenue manager to join this expanding hotel group. Lead a team of Revenue Mgrs. /Analysts & work closely with hotels to design & implement revenue management processes & strategies across all hotels in your region to achieve company goals. Work closely with all key stakeholders to plan & deliver results. Exec. salary + bonus + benefits. Exp. in a similar role a must along with great leadership & analytical skills.

AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM

executive@aaappointments.com.au

NSW & ACT - 02 9231 2825 VIC, WA, SA & TAS - 03 9670 2577 QLD & NT - 07 3229 9600

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