



Working in partnership with the Australian Travel Industry

Group Travel Consultant

Sydney, Competitive, Ref: 32215J1

A unique role is available for a group travel specialist working for a boutique company. You will be dealing with direct groups & agents while tailoring an international product. Be it 10 people or 10,000 are you up to the challenge? Experience is necessary from either a reservation or group's background along with the drive for long term career progression. Training will be provided but you need to have a love for groups. In return a competitive salary is on offer & a great team environment.

For more information please call Sarah on (02) 9119 8744 or click [APPLY](#) now.

Corporate Travel Consultant | Holiday Relief

Sydney, Salary to \$63k + Super, Ref: 3216PE13

A rare opportunity has become available for a talented Corporate Travel Consultant looking for a role that's a little different. If you want to take a step back from frontline consulting than this role is perfect for you. Your position would be to be a corporate floater & assist the frontline consultants with their files whilst they are away on holidays or educationals. You must be Sabre trained & have at least 3 years corporate experience to be considered. Interviewing taking place next week

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

Product Manager – India & Sri Lanka

Melbourne, Competitive Salary + Super, Ref: 1241CGA1

Seeking experienced Product Managers with superb knowledge about India and Sri Lanka. The overall purpose of this position is to generate profitable revenue by developing & managing products. The successful candidate will enjoy a competitive salary package plus travel perks. You will be working in a friendly team environment and maintaining positive relationships with key suppliers. If you want to be responsible for all aspects in an overall successful product, this is the role for you.

For more information please call Courtney on (03) 9988 0616 or click [APPLY](#) now.

Travel Specialist Japan

Brisbane, Competitive Salary Package, Ref: 2021AW1

Are you someone that has lived, worked or frequently visited Japan? Do you have a passion for Japan and the desire to help others discover new cultures? This is a specialist sales position, where you will be responsible for designing and selling Japan holiday packages. Promoting our products and services, both to direct customers and travel agents, you will also participate in general office and administration duties. If you have the passion for all things Japanese, then this is the role for you!

For more information please call Amanda on (07) 3123 6107 or click [APPLY](#) now.

Luxury Travel Consultant

Norwest, OTE \$80k + Super, Ref: 30155O7

If you are not a fan of churning through clients and want to remember the reason to why you joined the travel industry in the first place, then this travel agency is the one to consider. They are amazingly customer serviced focused with plenty of high-end bookings to go around. This award winning team are well known for looking after their staff above all else. Appointments are preferred and therefore you are able to plan your day and deliver a quality service to your loyal clientele.

For more information please call Sasha on (02) 9119 8744 or click [APPLY](#) now.

Online Cruise Consultant

Melbourne, OTE \$50-55k, Ref: 3188HC1

There is a great opportunity on offer to further your experience within the Travel Industry and specialise in Cruise. Step away from face to face consulting with this Online Travel Consultant position with a leading travel company in central Melbourne. If sales is your forte and you enjoy working in a busy opportunity to utilise your cruise travel experience, mentor colleagues around you and continue in your career development then this role is the one for you.

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

Corporate Business Development Manager

Melbourne, OTE \$90k + Super, Ref: 3184HC1

Seeking an experienced sales person with a proven ability to meet and exceed targets/KPI's to join a global travel management company as a business development manager. Relationship building is a key aspect of the role and candidates should have a professional phone manner and not be afraid to go beyond their comfort zone in order to generate leads. The ideal candidates will have B2B sales experience, a sound knowledge of the travel industry and be highly motivated with a positive attitude.

For more information please call Meg on (03) 9988 0616 or click [APPLY](#) now.

Hotel & Hospitality BDM & Account Manager

Brisbane, circa \$95k Package, Ref: 5241SZ1

We are seeking an experienced BD, Account Managers (or similar to) for this new opportunity within an established online travel business targeting the hotel & hospitality market. This role will see the ideal candidate with an understanding of maximising revenue growth and margins and also with experience in contract negotiations & sales. Your role will be 50% new business acquisition & 50% existing business management so this role is ideal for a go getter wanting a new challenge!

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.



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