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## NTIAs tomorrow!

IT'S almost here.

The Australian travel industry is set to break out the finery tomorrow night for the highly anticipated 2018 National Travel Industry Awards.

Now in its 25th year, the pinnacle event will see the coveted NTIA trophies distributed in 38 categories to honour excellence among both travel agents and industry suppliers.

Awards won't be the only thing taken home by attendees, with a host of prizes also on offer including flights around the world courtesy of Star Alliance carriers, holidays from CATO members, Qantas travel vouchers worth a whopping \$30,000, and trips across the Tasman from Air NZ.

For those not attending, keep an eye on *Travel Daily's* social channels for live updates of the winners as they are announced, along with a special *travelBulletin* supplement distributed next week.

## AFTA sells head office

**EXCLUSIVE**

THE Australian Federation of Travel Agents has achieved a record sale price for strata property in the Sydney CBD, confirming its Pitt Street headquarters has changed hands for a whopping \$3.8 million+GST.

The deal was confirmed during the AFTA annual general meeting today, which also saw the re-election of Helloworld Travel's Mike Thompson as chairman.

Flight Centre ceo Graham Turner and Travellers Choice head Christian Hunter were also re-elected as AFTA's vice-chairs.

AFTA ceo Jayson Westbury noted that the proceeds from the office sale would be invested for

the future benefit of members, with the organisation to move to new rented premises after 36 years in the current location.

AFTA directors at the agm included David Smith of Flight Centre; Joanne Sully, Amex GBT; Melvyn Almeida of Consolidated Travel; Julie Primmer, Mike Thompson & Andrew Macfarlane of Helloworld Travel; CTM's Laura Ruffles; Tom Manwaring, Express Travel Group; and Travellers Choice md Christian Hunter.

## New role for Harch

WENDY Harch has been appointed as the commercial director for news, inspiration and deals marketplace Travel at 60.

Harch joins the Seven West offshoot from her most recent role at Experience Australia Group (*TD* 24 Oct 2017), with her career including positions at Fantasea Cruising and AAT Kings.

## Burnes quits AFTA

HELLOWORLD Travel ceo Andrew Burnes is no longer a director of the Australian Federation of Travel Agents.

According to papers lodged with the Australian Securities and Investments Commission, Burnes ceased to be a member of the AFTA board effective 25 Jun 2018.

## Jewel back in 19/20

NORWEGIAN Cruise Line has confirmed that *Norwegian Jewel* will return to Australasian waters for a third season of local cruising in 2019/20.

NCL's itinerary plans will also see *Norwegian Jade* operate a season ex Singapore and Hong Kong, with the regional deployments aiming to "take full advantage of the flourishing source market in Australia, which remains the world's highest-penetrated cruise market," NCL said.

*Norwegian Jewel's* new itineraries will go on sale 06 Aug.

## Today's issue of TD

*Travel Daily* today has seven pages of news plus full pages:

- Flight Centre
- Travel Trade Recruitment

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## Trafalgar incentive

**TRAFALGAR** is offering travel agents a chance to win a "Roar and Snore" overnight stay at Sydney's Taronga Zoo to help mark the launch of its new Africa program (**TD 08 Jun**).

Two tickets are up for grabs, including flights for interstate contenders, providing a chance to wake up among lions and giraffes.

To be in the running, watch Trafalgar's webinar and answer a question - [CLICK HERE](#).

## VFR drives inbound travel

**TRAVELLERS** to Australia citing their journey reason as "Visiting Friends/Relatives" are becoming a larger relative contributor to overall inbound travel numbers, according to a new analysis by John O'Shea of stockbroking firm Ord Minett.



The respected analyst cited May data which indicated the moving annual growth rate for this segment stands at 6.8% - a "relatively robust figure" compared to a year-on-year 2% drop in holiday arrivals.

He said the VFR growth was partly driven by increased family visits to the large number of international students now residing in Australia.

"At a high level we think that these travellers share many of the leisure travel characteristics that their holiday travel peers exhibit - i.e. that they are likely to seek out tourist activities whilst here," O'Shea said.

The figures also break down holiday arrival figures, which are down almost 9% year-on-year.

He said the annual holiday inbound growth rate now sits at -2% "and continues the trend of a material slowing over recent times".

## Boeing reaps \$100b

**BOEING** has tallied up almost US\$100 billion in aircraft orders this week at Britain's Farnborough Airshow, eclipsing its European rival Airbus.

The US manufacturer ended the show with new announcements for up to 20 new B787 Dreamliners for Hawaiian Airlines, three B777s for British Airways and 100 B737 MAX aircraft for an unnamed buyer.

In all, Boeing has announced 673 aircraft orders this week at Farnborough, with demand strong for the 737 MAX range.

Airbus ended the week having secured 431 aircraft orders, with its A320 range and new A350 gaining most attention.

The European plane maker yesterday added an order for 34 A330neo aircraft for AirAsia X, which is now the largest customer for that model.

## MRBTA's ceo trio

**MARGARET** River Busselton Tourism Association (MRBTA) has appointed Cinde Fisher, Steve Harrison and Sharna Kearney as joint ceos.

Fisher holds the role of group manager - corporate services, Harrison is group manager - operations, and Kearney is group manager - marketing.

The trio will retain these roles in addition to new shared responsibilities of the chief executive position, reporting to the board.

## SYD int'l traffic up

**SYDNEY** Airport has posted another strong period of international traffic growth, with overseas passengers up 5% last month compared to Jun 2017.

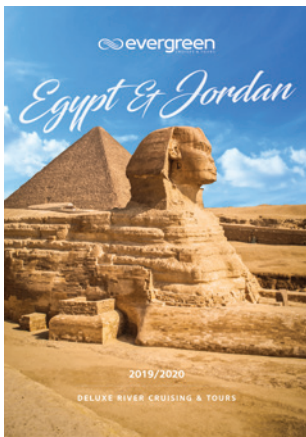
In the year to date Sydney's int'l numbers are now up 5.2% over the first six months of last year.

Domestic traffic in Jun was unchanged from last year, but has increased 2.1% in the first half.

Overall passenger numbers are up 3.3% so far this year, at 21.6m.



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## Get Global 2018 kicks off

EXHIBITORS from across the world have gathered in Sydney today for the second annual Get Global.

Established last year by Gary Bender from Magellan member World Corporate Travel and Donna Kessler from Tourism



Portfolio (pictured), Get Global is a one-day showcase of product targeting the outbound travel trade and business events sectors, taking place at the International Convention Centre.

Unlike other shows, there are no hosted buyers and no appointments, with Kessler and Bender telling **TD** that provides for a free-flowing networking format which is resonating strongly with buyers and suppliers.

"We are thrilled over 300 buyers have registered, with 20% travelling from interstate, NZ and

Asia," Kessler said.

This year the show has sold out with 140 exhibitors, with Bender enthusing that "every man and his dog is there".

Participants include a strong contingent from Hawaii, with other exhibitors coming from as far afield as Scotland along with a host of hotel partners who have timed their annual roadshows to coincide with Get Global.

As for the future, "watch this space," Bender said, with strong domestic interest hinting at the possibility of a "Get Local" show.

## Marriott Maldives

MARRIOTT Hotels is expanding its presence in the Maldives, with the growth including the planned Nov opening of the new JW Marriott Maldives Resort & Spa.

The 61-villa property is located on the island of Vagaru in the northern Shaviyani atoll, and is accessible by 55-minute seaplane flight from Velana Airport.

Marriott regional director of global sales for South Asia, Avril Northridge, also highlighted the upcoming launch of the wellness-focused Westin Maldives Resort.

## Hawaii Rock & Roll

ROCK and Roll Team Building has launched a new experience for corporate and incentive groups visiting Hawaii.

The "Rock with the Spirit of Aloha" activity features world leading musicians, ukuleles, Pahu drums and the hula, and can be adapted to any group size - [rockandrollteambuilding.com](http://rockandrollteambuilding.com).



## Window Seat

BUSABOUT has launched its inaugural USA & Canada program, introducing a range of hop-on hop-off coach tours for the 2019 season.

On offer are 11 destinations including San Francisco, LA, Las Vegas, South Lake Tahoe, and the Canadian Rockies.

Adventures start from \$989 per person for the three-day West National Parks Adventure.

To celebrate, Busabout sent the **TD** team some classic American goodies (pictured).



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## LUX\* looks to Australia



**MAURITIUS-LISTED LUX\*** Hotels & Resorts is on a major expansion drive, with the company seeking to bolster its existing global portfolio with a property in Australia. The move was confirmed yesterday by Deepak Booneady, the company's Maldives-based regional director of sales & marketing, who told **TD LUX\***'s expansion plans also included the pending launch of two additional new hotel brands.

Booneady has been in Australia for the last two weeks visiting key industry partners in Perth, Melbourne, Brisbane and Sydney. A key focus has been the upcoming Jan 2019 opening of the LUX\* North Male Atoll, described as a "penthouse paradise retreat" with 67 double-storey villa residences. The new property will

complement existing LUX\* resorts in Mauritius, Reunion, China, the UAE and Turkey - along with a development pipeline which will see the brand expand into Vietnam and Italy.

The LUX\* brand prides itself on offering a unique form of luxury - along with a longstanding strong focus on sustainability which saw plastic bottles banned from its properties eight years ago.

That move was recently enhanced with a complete ban on plastic bags from 01 Jun.

A heavy emphasis on service aims to surprise and delight customers, and Booneady is keen to further educate travel agents about the LUX\* offering.

"We want to bring the right clientele to the right hotel."

He's **pictured** above centre with local LUX\* representatives Anita Carr and Megan Staal.

### CRUISE SALES CONSULTANT SYDNEY OFFICE COMPETITIVE SALARY + INCENTIVE & BENEFITS



We are looking for a highly motivated and energetic self-starter to join our Cruise Reservations Team based in Sydney.

This role will suit an individual who has Travel Industry experience with the ability to sell cruise, understand air, achieve KPIs, and work within a small dynamic team. Successful candidate can expect a competitive package including a generous sales incentive and health benefits. OTE approx. \$95,000.

Viking will be the world's largest small ship cruise company by 2019.

Please send a short cover letter and resume to: [jobsau@vikingcruises.com](mailto:jobsau@vikingcruises.com)

Applications close Friday 27 July 2018. Only successful applicants will be contacted.

## DGC questions IVS

**DESTINATION** Gold Coast ceo Martin Winter has welcomed new preliminary Int'l Visitor Survey (IVS) statistics (**TD** yesterday), but warned the interim figures would undergo a later review.

The IVS showed a record 1.05m overseas visitors came to the Gold Coast in the year to Mar, prior to the 2018 C'wealth Games.

The result was a 3.8% year-on-year increase, though nationally visitor numbers grew by 7.5%.

Winter cautioned that visitors to the Scenic Rim area were no longer counted as the Gold Coast, and that main purpose of visit data provided by the Department of Home Affairs had been "identified as a concern".

## One&Only Malaysia

**THE** One&Only brand has detailed plans to enter Asia with the opening of One&Only Desaru Coast in Malaysia.

The 52 hectare beachfront development will include 42 suites, two luxury suites & a four-bedroom villa, as well as approx 50 One&Only Private Homes.

The property will include three restaurants, a bar a beach club.

An opening date will be announced "in the near future".

## CLIA pres to leave

**CRUISE** Lines International Association (CLIA) has begun the search for a new president and ceo, with Cindy D'Aoust to step down at the end of the year "to focus on family priorities".

She will remain in the role until a replacement has been found and will help oversee the transition of a new leader.

CLIA confirmed D'Aoust will still appear as a speaker at CLIA Australasia's Cruise360 conference next month.

"CLIA has been fortunate to have Cindy at the helm for the last two years but we respect her decision to focus on her family and wish her all the best," said Arnold Donald, global chair, CLIA and president and chief executive officer, Carnival Corporation.

## Delta, Westjet deal

**DELTA** and WestJet have inked a joint venture agreement to create a transborder arrangement designed to "offer customers an extensive route network within the US and Canada".

The deal builds on an existing codeshare deal and will see transborder services "to more than 30 cities covering over 95% of US-Canada demand".

## SINGAPORE AIRLINES



### Management Trainee

Singapore Airlines is offering an exciting opportunity for a graduate who is seeking the challenge of a career in international aviation as a Management Trainee. Applicants should have the following qualifications and attributes:

- A good honours or post graduate degree in Economics, Business, Law, IT, Science, Engineering or similar.
- Well developed computer skills, with an active interest in and aptitude for commercial technology.
- Strong analytical, problem solving and communication skills.
- High levels of self-reliance, resilience, adaptability and motivation.
- Work experience in IT, e-commerce, marketing or sales, preferably with some people management responsibility.

The successful candidate will receive on-the-job training in operational and commercial aspects of the business, with a view to progressing in due course into a corporate, operational or commercial management role.

The position is available in Sydney, however, candidates must be willing to relocate in due course to other Australian and Overseas cities where Singapore Airlines is represented. The starting salary is \$62,500 p.a., plus 10% superannuation. The position also attracts a package including travel benefits and subsidised health insurance.

Candidates must have Australian citizenship or permanent residency (PR) status.

Please forward your application addressed to Kieran O'Toole, Senior Manager HR/Admin South West Pacific, by COB Friday, 27th July 2018 via [Olivia\\_Gazzard@singaporeair.com.sg](mailto:Olivia_Gazzard@singaporeair.com.sg)

Your submission must include a cover letter addressing each of the qualifying criteria and attributes to be considered.

## Agents explore Georgia



**LAST** month Explore Worldwide treated a group of agents to a seven-day famil of Georgia.

During the week participants visited ancient monasteries and churches, walked the intricate network of abandoned cave towns built into the side of cliffs and dined with families in small rural villages.

Agents ventured through the snow-capped peaks of the Greater Caucasus, visiting museums, small bars and taking the cable car above cosmopolitan

Tbilisi, along with plenty of time to sample the local wine.

**Pictured** are: Deb Knox, NZ Travel Brokers; Ciaran Whelan, Explore; Jamie Kerslake-Weber, Thor Travel; Louise Askerlund, Active Travel; Brian Holm Otte, Inter Travel; Lucinda Metcalfe, Maria Slater Travel; Leanne Flanagan Smith, Back Track Adventures; Deidra Healey, Breakaway Travel, Ireland; Andrew Eddy, Explore/Cox & Kings and Maka Partsvania, Visit Georgia.



### SALES MANAGER | VICTORIA

A new opportunity presents itself at Dream & Star Cruises, Australia & New Zealand for a dedicated representative in VICTORIA.

We are seeking a passionate, self-motivated & well-connected brother or sister to join our family in the role of **SALES MANAGER | VICTORIA**.

You must have a minimum of 2 years industry experience in a similar role & be able to work autonomously as part of a national team.

You will be responsible for identifying & developing new business opportunities as well as maintaining effective & productive relationships with key partners.

The successful candidate will be proficient in product presentations, managing marketing activity & budget for the region along with representing the company at expo's, events & famils.

We will reward you with an attractive salary, bonus & travel.

This is a great opportunity to make this role your own & work with a unique & dynamic brand.

Please forward resumes to – [brigita.devries@gentingcruiselines.com](mailto:brigita.devries@gentingcruiselines.com)



## Travel Specials

**WELCOME** to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to [specials@traveldaily.com.au](mailto:specials@traveldaily.com.au).

**Chimu Adventures** is offering 50% off selected last-minute 2018 departures to the Arctic and Antarctica. The offer is for departures on 07 Aug, 09 Oct and 22 Nov. Book before 31 Jul on 1300 707 597.

Savings of up to \$1,390 per couple are available with **AAT Kings** on select last-minute deals. Prices start from \$3,300ppts (including discount). This offer is on sale until sold out. For info, call 1300 556 100.

**Outrigger Fiji Beach Resort** in Fiji is offering an eight-night Beach Escape package with more than FJ\$1,500 (A\$967) in savings. The deal is on sale until 26 Jul for travel between 12 Aug 2018 to 30 Jun 2019. Visit [outrigger.com](http://outrigger.com) to book with promo code BEACH.

Savings of up to 50% are available at **Ramada Resort, Port Vila** with the Celebration Company. Valid for stays between 15 Jul 2018 to 31 Mar 2019. Prices valid for sale until 31 Aug 2018. For more info, **CLICK HERE**.

Book before 20 Sep and save almost US\$3,000 (A\$4,075) per couple on a 10-day "Iceland Circumnavigation" package in 2019 with **Adventure Canada**. Early bird prices start from US\$6,195ppts (A\$8,414) for departures beginning in Reykjavik on 04 Jul 2019. Call 1800 507 777.

### Wyndham Indo exp

**WYNDHAM** Casablanca Jakarta is set to open early next year in Indonesia's capital, following rebranding and refurbishments.

The property offers 280-rooms and suites, along with one- two- and three-bedroom residences, a restaurant, swimming pool, a gym, 10 meeting rooms, spa and wellness centre, and a kids' club.

The property is located 32km from Soekarno-Hatta Int'l Airport.

### MTIE to rebrand

**THE** Melbourne Tourism Industry Exchange (MTIE) has rebranded to The Exchange.

The event, to be held on 11 Sep at Melbourne Convention Centre, will be promoted to senior staff, include greater Melbourne and regional destinations.

Register **HERE** or for info on exhibiting, **CLICK HERE**.

### Nanuku Raka Rugby

**NANUKU** Auberger Resort Fiji has partnered with Fijian Rugby coaches to offer an exclusive three- or five-day rugby training program for its guests.

The new Nanuku Raka Rugby Program will see participants train with a personal coach, who will take them through aerobic exercises, gym sessions, sports massages, beach runs and daily scrimmages against local island teams.

### Whistler Skybridge

**WHISTLER'S** Cloudraker Skybridge, a new 130m suspension bridge has opened and will be operational year-round, with access only to skiers and snowboarders in winter.

The bridge spans from Whistler Peak to the West Ridge over Whistler Bowl to the Raven's Eye Viewing Platform, a 360-degree sightline of the Coast Mountains.

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## Amex takes whole Hogg

**AMERICAN** Express Global Business Travel (GBT) has completed its acquisition of Hogg Robinson Group (HRG), five months after announcing the £410 million deal (**TD** 12 Feb). "The combination of American Express GBT and HRG will provide clients and travellers with an unrivalled offering," said GBT ceo Doug Anderson. "I look forward to integrating

our companies and combining the vast experience and expertise of both," he said. HRG ceo David Radcliffe, who joins the GBT board as a result of the deal, said he looked forward to "growing a best-in-class travel management company". Integration of the two companies has now begun, with the HRG brand to remain in place while changes take place.



## Linking brand with service

**INCREASINGLY** the corporate world is embracing the need to "connect" with people in meaningful ways.

The ultimate test of any B2B brand is in creating genuine value for all stakeholder groups including employees, customers and suppliers.

The pursuit of profit alone is not the answer and simply can't be the only driving force of any business wanting to survive beyond the next millennium.

People are looking for brands that make them feel unique and valued. That means B2B brands need to have a clear and compelling "why" that makes the brand personally relevant. That includes everyone within the company to be inspired and motivated by the brand's promise; and not by their logo, corporate colours or a mere advertising headline or hook.

The operating assumption is simple: people today are attracted to, engaged with, and loyal to brands that are purpose driven. These dynamics improve the profitability of brands by creating stronger appeal, more in-depth experiences, and enduring emotional resonance.

What does this behaviour achieve? It connects directly to the company's bottom line.

In order to reconnect brands with profit agenda, service providers must take a holistic approach to service delivery, which includes taking care of staff mental health, wellbeing and building sustainability.

When your teams can see their quest for purpose realised, something beautiful happens... they no longer view their role as a mere job and instead use their work to fulfil their sense of purpose. That's what I call humanising the workplace and, as a result, respect and productivity becomes your brand's promise...

“When your teams can see their quest for purpose realised, something beautiful happens...”

the wheel of service excellence is in motion.

This ensures "every connection counts" from staff, suppliers and clients. Suppliers will go out of their way to help you while customers will be loyal advocates of your brand because they tangibly see that your brand adds value at every opportunity, with every piece of advice given and every conversation with your staff.

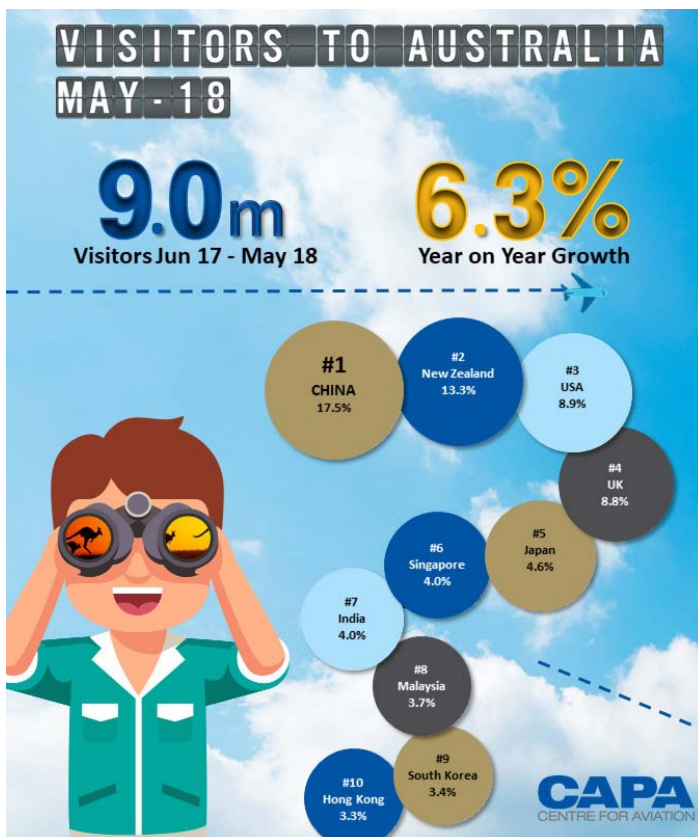
Most significantly, a purposeful brand promise has the power to turn your organisation into one that inspires, motivates and rewards your followers.

You become that leader people love to follow.

*Gary Reichenberg is the Director of CT Connections Travel Group, an independently owned travel group for CT Connections (corporate travel management), Totem Group (conference and events, incentive/group travel experts), Executive Edge Travel (tailor-made luxury travel designers) and The Departure Lounge (online travel and lifestyle magazine).*

## CAPA Insights

CAPA Centre for Aviation today offers its latest exclusive infographic, presenting insight from its own data and external sources.



**IN THIS** week's CAPA Insights, we take a closer look at Australia's booming tourism market by analysing visitor arrivals to the country.

For the year ending May 2018, Australia added an additional 6.3% or 214,900 visitors totalling 9.0 million.

The top 10 countries have remained the same, however movements from India, Malaysia and South Korea played with the order. China (0.7%), India (0.5%) and Hong Kong (0.2%) were the only countries in the top 10 to see positive visitor share growth.

Capacity is also expected to grow to meet the rising tourism numbers. Apr 2018 saw a 3.8% rise to 4.4 million seats.

## 1000 Mile team converges

**THE** mobile corporate specialists of the 1000 Mile Travel Group came together earlier this month for an annual team day at which they welcomed the company's new general manager Steve Hona (**TD** Wed).

Twenty-five of the group's mobile experts joined a full day of education and networking at the Stamford Plaza Melbourne where

1000 Mile md Ben Ross provided updates on the company's vision and growth, and launched a new intranet that offers preferred suppliers a distribution platform to the group's team of more than 40 mobile consultants.

The group will next converge in Oct when 1000 Mile holds its annual conference and family day in Fiji.

## KE notches 25 years at BAC



**KOREAN Air (KE)** yesterday celebrated 25 years of flying from Seoul, South Korea to Brisbane Airport (BNE).

Brisbane Airport Corporation general manager aviation and retail management Andrew Brodie presented the Asian carrier with a gift at the International Terminal to celebrate the moment.

Over the last year, Korean Air has increased its seat capacity to

Brisbane by 5.5%.

The airline also recently moved into a brand new terminal (T2) at Incheon Airport, where passengers can now take a direct train service from Seoul Station to T2 and use self-service check-ins.

**Pictured:** Daniel Choi, supervisor, passenger services; Adam Kent, supervisor, Menzies Aviation Qld; Khang Kheel Hoo, regional manager Qld; Andrew Brodie, general manager aviation and retail management BAC; Song Hyung Seok, airport manager Brisbane; and Matthew Harris, sales executive Qld.

## Pullman Laos debut

**PULLMAN** Hotels and Resorts has opened a new resort in Luang Prabang, Laos.

The 123-room Pullman Luang Prabang features infinity pools, an all-day dining restaurant, meeting and events facilities, fitness lounge, and Kids' Club with a paddle pool.

Prices start from US\$135 (A\$184) for a Deluxe Room.

## NZ Vancouver 787

**AIR** New Zealand will introduce a new Boeing 787-9 *Dreamliner* aircraft on its Auckland to Vancouver route from 31 Oct.

The aircraft will replace the 777-200ER on the service.



## Win a trip to Walt Disney World

This month, *Walt Disney World* in Florida, Virgin Australia and Delta Air Lines are giving *Travel Daily* readers the chance to win two places on

"A Very Merry Toy Story Land Christmas Mega-Fam" flying Virgin Australia and Delta Air Lines to *Walt Disney World Resort* in Florida.

In a 1-min video, 250 word blog or insta-worthy photo/meme, tell us why your Christmas in July wish is to travel with Virgin Australia and Delta Air Lines to *Walt Disney World Resort* for the Christmas season?

Send your entries to [disneycomp@traveldaily.com.au](mailto:disneycomp@traveldaily.com.au). The most creative judged entry will win one of two *Travel Daily* Exclusive places on the famil.

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**WALT DISNEY** World Resort  
IN FLORIDA

Virgin australia

**DELTA**

## WSA visitors tender

**THE** government agency responsible for building the Western Sydney Airport (WSA) at Badgerys Creek is calling for parties to submit their interest for the design and construction of a visitors' centre and office accommodation at the site.

The window to register interest will close 4pm on 04 Aug 2018.

For more info **CLICK HERE**.

## MSC social class

**MSC** Cruises has announced the introduction of social media workshops available across its fleet, teaching families how to produce the most sharable online photos and videos.

The 18-year-old social media influencer Luciano Spinelli will run the sessions.

## Club Med register

**CLUB** Med is encouraging agents to pre-register now to get the first choice of dates, resorts, room types, and up to 30% off prices when sales for 2019 product opens on 08 Aug.

Packages on sale will be for travel between May & Oct 2019.

Pre-register to take advantage of the offer **HERE**.

## IHG Japan Kimpton

**INTERCONTINENTAL** Hotels Group (IHG) has announced the opening of the Kimpton Tokyo Shinjuku in 2020.

The 162-room property will feature dining areas, three meeting spaces, a wellness studio, & a multifunction chapel.

**NEED TO FIND A PARTICULAR TRAVEL SUPPLIER?**

[VIEW THE 2018 AFTA TRAVEL PAGES SUPPLIER DIRECTORY HERE](#)

# LOOKING FOR THE NEXT DESTINATION IN YOUR TRAVEL CAREER?

Check out our current career opportunities!

## HOT JOBS OF THE WEEK

### Travel Manager - Sydney

Do you have two years' travel sales experience? FCM Travel Solutions are looking for multi-skilled travel specialists to join our team as Travel Managers, where the challenging world of corporate and leisure travel management will be sure to take your career to new heights!

Closing date: 10 August 2018

[APPLY NOW >](#)



### Event Manager - Sydney

Due to unprecedented growth, Cievents is on the lookout for an experienced Event Manager to join the team! This exciting role will involve designing proposals, supplier management and so much more! Do you have a creative flair and meticulous attention to detail? This dynamic role may be for you!

Closing date: 3 August 2018

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### Wholesale Rail Consultant - Brisbane

Infinity Rail operates 7 days a week, supporting Flight Centre Travel Group stores nationwide, and is one of the fastest growing divisions within the company. Infinity Rail are looking for several experienced consultants to join this already successful team!

Closing date: 7 August 2018

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### Group Travel Expert - SYD, MEL, ADL

Cievents is looking for both part-time and full-time Group Travel Experts at one of our locations in Melbourne, Sydney or Adelaide! This is a great opportunity to develop your skills and excel in the diverse and challenging world of corporate group travel management.

Closing date: 31 July 2018

[APPLY NOW >](#)



### Travel Specialist - Brisbane

We're looking for enthusiastic Travel Specialists to join Flight Centre Business Travel. Do you already have experience as a Travel Consultant or Travel Manager? If so, we'd love to hear from you! Enjoy flexible working options and an encouraging team environment.

Closing date: 10 August 2018

[APPLY NOW >](#)



### Business Development Manager - Nationwide

Are you amazing at networking and building relationships? We are looking for experienced Business Development Managers nationwide across Flight Centre Business Travel, Corporate Traveller & CILOYALTY. Your primary focus in this role is to use your relationship-building skills and our unique product and service offering for client acquisition.

Closing date: 10 August 2018

[APPLY NOW >](#)



### Contact Centre - Brisbane

Are you looking for a flexible opportunity to give you a better work-life balance? Our 24 hour contact centre at our global head office in Brisbane is now hiring Travel Sales Consultants! Specialised training is provided to give you the right tools to be successful in this exciting role.

Closing date: 6 August 2018

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### Customer Implementation Manager - Perth

Corporate Traveller is on the lookout for a Customer Implementation Manager to join the team in Perth! Corporate Traveller offers a range of specialised business travel solutions and corporate travel management services to make our clients' travel faster, cheaper and greener.

Closing date: 3 August 2018

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*Working in partnership with the Australian Travel Industry*

### Group Airfare Specialist | Events

Sydney, \$70- \$75k + Super + Bonus, Ref: 2018AJ1

An amazing opportunity has presented itself to join the team at one of Australia's leading Event Management companies who are currently looking for a Travel Industry professional with outstanding airfare knowledge and experience dealing with large group travel. The successful candidate will be confident working independently to ensure that their delegates enjoy a smooth, trouble free experience with everything flight related. Varying group sizes ranging from 10 up to as large as 450!

For more information please call Antony on (02) 9119 8744 or click [APPLY](#) now.

### Wholesale Travel Consultant

Sydney, Up to 55k + Super + Bonuses, Ref: 4765JB1

An exciting opportunity has just opened up with a leading travel company in Sydney! Our client is seeking a consultant that is passionate about niche product. The role requires you to use your industry knowledge to create tailor made itineraries and provide exceptional customer service while working in a dynamic call centre environment. The ideal candidate will have a strong background in wholesale or retail travel. In return, you will be rewarded with a generous base salary plus bonuses.

For more information please call Jacqueline on (02) 9119 8744 or click [APPLY](#) now.

### Training & Development Specialist

Gold Coast, Salary open to discussion, Ref: 3538SZ1

Are you a workplace Training & Development Specialist wanting to work closer to home in the Gold Coast or needing a change from your current position? This is a newly created role with a medium size organisation that is growing! This is a great opportunity for you to use your knowledge & skills in creating both online & manual training programs to assist with new induction and existing employees. Mon to Fri only in a contact centre environment, reporting to the Training & Development Manager.

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

### Travel Agent – Office or Home Based

Melbourne, Lucrative Earning, Ref: 3521JP1

This is a great opportunity for someone with an established client base to really get that work / life balance they've always wanted. If you decide to work from home you will be given the flexibility and freedom to work the hours you want to work. If you decide to work in the office you will be supported by an established and supportive team. You will be rewarded with great salary structures depending on your home or office role that will see you earning endless income. This role will not last.

For more information please call Josh on (03) 9988 0616 or click [APPLY](#) now.

### Academic Corporate Travel Consultant

Kensington, Salary to \$65k + Super, Ref: 3469PE1

If you are a creative thinker, have strong communication skills, thrive working in a busy environment & have an exceptional eye for detail, then this opportunity is for you! This Corporate company is at the top of its game, has high staff retention & people are lined up to become part of their stellar travel team. They are currently looking for someone with strong corporate experience to look after academic & professional group travel. A challenging role paying top \$ for the right candidate.

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

### Cruise Consultant

Brisbane, Competitive Salary Package, Ref: 1294CGA

A unique opportunity has presented itself for an experienced Travel Consultant, to be considered for this position you will be an outgoing and enthusiastic individual with at least 3 years' experience. This position will see you earn with their lucrative commission structure along with a solid base salary. You will have a love for sales with a track record for consistently delivering outstanding results. These opportunities do not come up very often; interviews happening now!

For more information please call Courtney on (07) 3123 6107 or click [APPLY](#) now.

### Travel Specialist Japan

Brisbane, Competitive Salary Package, Ref: 2021AW3

This is a specialist sales position, where you will be responsible for designing and selling Japan holiday packages. Ensuring all of our customers have the best possible holiday experience, this is your chance to join a young and dynamic international travel company! Organising small group tours and tailored packages for private clients and third-party travel agents, you will excel in customer service and have a flexible and innovative approach to putting together holiday packages.

For more information please call Amanda on (07) 3123 6107 or click [APPLY](#) now.

### Wholesale Consultant – Europe

Melbourne, \$50-55k, Ref: 2925HC1

Love selling Europe? Why not become a Europe specialist and work for a travel brand you are proud to represent! This team are expanding due to market growth and they are looking for passionate travel industry candidates to join their enthusiastic team specialising in Europe. Use your wholesale/retail experience to exceed in this fantastic role. The main areas of responsibility in this position will focus around selling a wide range of travel products and itineraries to European destinations.

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.



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