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NATIONAL TRAVEL  
INDUSTRY AWARDS

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## Flight Centre's NTIA win

**FLIGHT** Centre has taken out the Best Travel Agency Group (50 agents or more) category in the 2018 National Travel Industry Awards, with the accolade among 38 awards to top agents and industry suppliers during Sat night's NTIA gala dinner at the ICC Sydney (**TD** breaking news).

It was Flight Centre's first win in the category since 2013, with chief operating officer Melanie Waters-Ryan saying "it's a humbling honour to win".

Helloworld Business Travel took out the Best Non-Branded Travel Agency Group, while Helloworld offshoot MTA Travel was the first-time winner of the new Best Travel Broker Network category.

About 1,400 guests gathered for the event, which featured a tribute to Consolidated Travel

### Today's issue of **TD**

*Travel Daily* today has nine pages of news and photos, a front cover page thanking the NTIA sponsors plus full pages:

- Flight Centre jobs
- AA Appointments jobs
- CAPA

founder Spiros Alysandratos (see **page two**) and entertainment from crooner Anthony Callea.

Alison Webster, ceo of Qantas International, welcomed guests on behalf of the carrier which was the night's major sponsor, and was also on hand later in the night to accept the Best Domestic Airline award.

Singapore Airlines won the Best International Airline - Online category, while Finnair was once again victorious as Best International Airline - Offline for the sixth year in a row.

There was double delight for Helloworld Lane Cove where owner Debbi Ashes was named Best Travel Agency Manager - Retail Single Location while daughter Courtney took out the Young Agent of the Year category.

Other big winners included APT, Adventure World, Intrepid, Qantas Holidays, Royal Caribbean, Phil Hoffmann Travel, Bench Africa, Bicton Travel, Avis and Corporate Travel Management.

See **page eight** for some photos of the night, with more from the NTIAs all this week in *Travel Daily*.



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▶ DISCOVER HOW!

**helloworld**  
BUSINESS TRAVEL

*Thank you*

To all Helloworld Business Travel agency members, to our suppliers, to our industry partners and to our wonderful staff.

We are delighted to be awarded:  
**BEST NON-BRANDED TRAVEL AGENCY GROUP**

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## Salary survey opens

**TRAVEL Daily's** annual salary and employment survey is now underway, with great prizes available to participants.

The five-minute survey will help produce detailed insight into employment conditions in the Australian travel industry, covering employee satisfaction, pay and staff development.

This year participants have a chance to win one of two Google Home Minis, 20 EVENT cinema tickets and 30 annual subscriptions to **travelBulletin**.

All responses are confidential and de-identified to produce an industry snapshot which will be featured in upcoming editions of **Travel Daily**, **Cruise Weekly** and **travelBulletin**.

Conducted by StollzNow Research, the survey is live until midnight (AEST) Sun 29 Jul and is open to anyone in the industry, including agents and suppliers.

**CLICK HERE** to take part.

## Alysandratos honoured

**SPIROS** Alysandratos was named a Life Member of the Australian Federation of Travel Agents on Sat night, with AFTA ceo Jayson Westbury hailing the Consolidated Travel founder's longstanding commitment as a director of the organisation.

"Spiros Alysandratos is an inspirational Australian...he has built an impressive life in Australia and done this all the while with the backing and support of the travel industry," Westbury said during the National Travel Industry Awards ceremony at the Sydney International Convention Centre.

Emigrating from Greece in the 1960s, Alysandratos has over the past 50 years "developed and nurtured a travel business that has become a constant platform which many have tried to replicate," the AFTA ceo said.

"He remains today a director of

AFTA and supports AFTA in every endeavour and in every way possible because he believes that an industry must have a united voice for the future, for the benefit of all," Westbury added.

Unfortunately Spiros was unable to be at the event due to illness, but son Dennis Alysandratos accepted the award, with characteristic humility on behalf of the family patriarch.

Westbury had the last word, paying tribute to courage as the key driver for what makes the travel industry so amazing.

"Every one of you in this room tonight has had the courage to build a career, a business and in some cases a fortune by being a part of the travel industry.

"Inspirational people like Spiros are the fabric of this industry, and long may it continue to bring success and happiness to so many," he concluded.

## CZ Cairns boost

**CHINA** Southern Airlines will add a fourth weekly flight between Guangzhou and Cairns during the upcoming peak period.

GDS screens indicate the additional A330-300 CAN-CNS service will operate between 15 Dec 2018 and 24 Feb 2019.

## Minehunter hostel

**HMAS Curlew**, a former Australian Navy minesweeper, is set to become a new floating backpacker hostel in Brisbane.

The ship has been operating as a houseboat on Tasmania's Huon River for the last 20 years, with new owner Kris Mitchell saying the historic vessel will shortly head north, reports the **ABC**.

He purchased the **Curlew** for just \$1 but has spent over \$100,000 preparing it for its new role, with Mitchell saying "you can quite easily put 20 backpackers on this for around 300 days of the year".

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## Hainan BBC pact

**HAINAN** Airlines has signed what is being described as a "major new deal" with the commercial division of the *BBC*, with the strategic partnership seeing the broadcaster produce digital and video content for the carrier "to mark the launch of its new routes and the beauty of its destinations".

The material will be produced by *BBC StoryWorks*, the content marketing division of the *BBC*.

## Uzbekistan visa-free

**SINGLE-ENTRY** 30-day visas for visitors entering Uzbekistan are set to be offered via a new website operated by the Uzbek Ministry of Foreign Affairs.

According to *The Visa Machine*, the country is also adding a five-day visa-free transit scheme for those passing through Uzbekistan via any international airport if they hold an onward ticket - info at [thevisamachine.com](http://thevisamachine.com).

## Virgin Scarlet Lady

**VIRGIN** Voyages has confirmed it will name its first ship *Scarlet Lady*, with founder Sir Richard Branson announcing the details at the shipyard in Genoa, Italy where the vessel is currently under construction.

The adult-only vessel will have no single-use plastics on offer, with complimentary filtered still and sparkling water available across the ship, including at water stations and in bars & restaurants.

Branson said *Scarlet Lady* would focus on health and wellbeing, with areas including the Crow's Nest, a "secluded sundeck with 360-degree views for sunrise and sunset yoga classes," as well as a running track called The Runway.

There will also be an outdoor training zone with a boxing ring and gymnastics equipment along with a large gymnasium, thermal suite and a salon and barber shop.

The 2,700 passenger ship is scheduled to debut in 2020.

## AFTA board lines up



**THE** annual general meeting of the Australian Federation of Travel Agents (*TD Fri*) confirmed that the organisation "remains in a strong position to deliver on policies and services for the benefit of our members, and more broadly many travel industry stakeholders," according to ceo Jayson Westbury.

The agm was followed by a meeting of the newly constituted board of directors, who are **pictured** above from left: David

Smith, Flight Centre; Joanne Sully, American Express GBT; Melvyn Almeida, Consolidated Travel; Jayson Westbury, AFTA ceo; Julie Primmer, Helloworld Travel; Stephen Heller of DFK, AFTA auditor; Laura Ruffles, Corporate Travel Management; Mike Thompson, Helloworld Travel; Christian Hunter of Travellers Choice; Tom Manwaring, Express Travel Group ceo; and Andrew Macfarlane from Helloworld Travel.

# 2018 Global Tourism Summit Hawai'i, 1-3 October

Get ready for one of Hawai'i's biggest networking events of the year! Hosted by Hawai'i Tourism Authority, The Global Tourism Summit connects over 2,000 tourism industry professionals to collaborate on current trends, strategic alliances, and emerging opportunities.

- Meet face-to-face with Hawai'i suppliers during B2B Sessions
- Network with like-minded industry professionals
- Take away fresh ideas for future success
- Learn about Hawai'i's unique culture
- Enjoy the beautiful Hawaiian Islands

**Early-bird registration is available until 31 July!**  
Register now at [globaltourismsummithawaii.com](http://globaltourismsummithawaii.com)





## From horse truck to victory

**RACHEL** Husoy Cleary had been traversing Australia on the equestrian circuit before deciding on a new career as a travel agent.

"I took four years off to travel Australia living in a horse truck because my eldest daughter is a very talented show jumper, so after being out of a career for four years I needed to reinvent myself," she said.

On Sat night the career change paid off when Husoy Cleary, **pictured**, was awarded the Emirates Travel Consultant Scholarship at the

NTIAs - an honour bestowed on newcomers to the industry.

Now at Noosa Travel on the Sunshine Coast, Husoy Cleary had spent most of her previous career in hospitality and hotel management, and said she had wanted a career that involved high levels of service and "fulfilling people's dreams".

"This is going to give me credibility even though I'm new to the industry," she said of the



Emirates scholarship.

"It is going to not only show people that I care about my clients, but it's going to show every young girl that they can chase their dreams no matter what - and it will show every woman over 50 that you can change your life and make a whole new start and the world will support you.

"This is an award for every woman over 50."

## Cover-More UK deal

**COVER-MORE** Travel Insurance this morning announced the acquisition of UK and Ireland-based firm Blue Insurance, described as a "leading travel insurance intermediary".

Cover-More ceo Mike Emmett said the deal was an excellent strategic fit for the group, and would provide Cover-More with a larger presence and market share within Europe.

Blue Insurance has a range of direct-to-consumer travel insurance brands including blueinsurance.ie, multitravel.com, annualtravelinsurance.com and backpackertravelinsurance.com.

Emmett said Blue Insurance would become part of the group's Europe and UK business which is led by Cover-More's Europe-based chief executive officer for EMEA, Judith Crompton.

## Euro river specials

**EUROPEAN** Waterways is offering up to 20% off select river cruises booked by 08 Aug.

Specials include 10% off select *Enchante* and *Anjodi* sailings. For further info **CLICK HERE**.



## Window Seat

**JAYSON** Westbury was among the 1,400 guests in their best frocks and finery at last Sat's National Travel Industry Awards - but there was something a bit out of place.

A close look at his not-so-shiny shoes indicated the AFTA ceo was going for

something a little more casual when it came to his footwear (**pictured above**) - a pair of comfy looking sneakers.

AFTA chair Mike Thompson quipped that the informality was because Westbury had recently undergone an operation "to have his foot removed from his mouth".

The explanation, it turns out, was a little more prosaic - a recent procedure which saw a



large screw inserted into Jayson's big toe - and he was happy to provide the X-ray evidence to prove it!

## helloworld TRAVEL LIMITED

A vacancy exists for a full time **Business Manager NSW – Helloworld Travel Branded and Associate Network Retail, based in North Sydney.**

This position will play a key role in maximising both individual member and Helloworld Travel profitability and provide direction to the Helloworld Travel network. To be successful in this role you will be a results driven individual who is passionate, energetic, and able to communicate effectively at all levels and be able to deliver value to the branded and associate retail networks by driving company initiatives. For more information click [here](#).

If you are interested in applying for this role, please send your resume to [careers@helloworld.com.au](mailto:careers@helloworld.com.au)

Only shortlisted candidates will be contacted

## CRUISE SALES CONSULTANT SYDNEY OFFICE

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We are looking for a highly motivated and energetic self-starter to join our Cruise Reservations Team based in Sydney.

This role will suit an individual who has Travel Industry experience with the ability to sell cruise, understand air, achieve KPIs, and work within a small dynamic team.

Successful candidate can expect a competitive package including a generous sales incentive and health benefits. OTE approx. \$95,000.

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Please send a short cover letter and resume to: [jobsau@vikingcruises.com](mailto:jobsau@vikingcruises.com)

Applications close Friday 27 July 2018. Only successful applicants will be contacted.

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## Helloworld agent training



**HELLOWORLD** Travel has embarked on an expansion of its learning and development opportunities and programs by offering agents face-to-face training in areas of negotiation, selling skills and leadership.

Over 160 consultants attended the skills-based course entitled "The Art of Conversion," which covered the sales process, customer experience and building strong relationships.

Helloworld is currently running

leadership training focusing on goal setting, KPIs and performance measurements for teams around the country.

"These courses really provide vital assistance to our networks of owner managers to identify the gaps in their business and to encourage and allow them to acquire the tools they can use to fill the gaps and make their business more profitable," said Julie Primmer, head of Branded Network at Helloworld Travel.

## Irish agency collapse

**SEVERAL** hundred travellers from Ireland have been stranded in Bulgaria after the collapse of a travel agency group which has had its licence suspended.

Buzz Travel, Fanfare and Irish Film Tours have ceased trading, with Ireland's Commission for Aviation Regulation set to charter an aircraft to repatriate the holidaymakers from Bourgas, on the Black Sea coast.

Financial issues with the agencies' parent firm, Sindaco Limited, became apparent when charter airline Cello refused to fly passengers because it had not been paid, reports the *Irish Times*.

## Tas tourism booms

**THE** latest figures from the Deloitte Access Economics Business Outlook Report reveal visitor numbers to Tasmania have grown at an average annual rate of 8.4% over the past five years.

The strong tourism numbers coincide with positive economic data posted statewide, with the areas of export and job creation performing particularly well.

## Aus occupancy up

**AUSTRALIA** has posted a record Q2 hotel occupancy rate of 73.2%, an increase of 1.3% on the corresponding period last year, according to the latest STR data.

RevPAR was also up by 2.8% on Q2 2017 to \$130.71.

The numbers were fuelled by the XXI Commonwealth Games hosted on the Gold Coast in Apr, with the city posting a 24.2% boost in RevPAR to \$138.38 for the quarter.

## QF/NZ now on sale

**QANTAS** and Air New Zealand have opened sales on their upcoming codeshare services (**TD 01 Jun**).

The tie-up involves 115 domestic routes in Australia and New Zealand, with fares now available for flights departing 28 Oct onwards.

Qantas will add its code to as many as 30 routes on Air New Zealand's domestic network, while the Kiwi carrier will put its code on up to 85 routes on the Qantas domestic network.

Trans-Tasman flights will not be covered by the codeshare.

## MEL rail link funding

**THE** Victorian Government has pledged \$5 billion towards the construction of the Melbourne Airport Rail Link.

The funding matches the amount already promised by the Federal Government and will likely see development start on the project in 2022.

The preferred route for the new rail line will travel through the suburb of Sunshine, with a Flemington proposal estimated to cost 1.5 times more and a Maribyrnong plan predicted to be twice the price.

SkyBus, the bus company currently operating transport between Melbourne Airport and the CBD, has responded to the news by reaffirming its services need to be part of an integrated transport solution.

"Vic needs more than just the Melbourne Airport Rail Link to deal with its congestion...airports succeed by providing travellers with a choice of options," said SkyBus co-ceo Adam Begg.



## WIN TICKETS TO MAMMA MIA!

Each day this week in Travel Daily, Royal Brunei Airlines are giving readers the chance to win a double pass to the Mamma Mia Cocktail in-theatre evening in Melbourne on 22 Aug. The prize is valued at \$500 per double pass and includes premium dress circle seating, a selection of canapes and beverages and private suite access pre-show and at interval.

To win, **ROYAL BRUNEI AIRLINES** in 25 words or less tell us how would you sell Royal Brunei Airlines new one stop MEL to LHR to your clients?

Send your entries to [rba@traveldaily.com.au](mailto:rba@traveldaily.com.au)

T&Cs



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A new opportunity presents itself at Dream & Star Cruises, Australia & New Zealand for a dedicated representative in VICTORIA.

We are seeking a passionate, self-motivated & well-connected brother or sister to join our family in the role of **SALES MANAGER | VICTORIA**.

You must have a minimum of 2 years industry experience in a similar role & be able to work autonomously as part of a national team.

You will be responsible for identifying & developing new business opportunities as well as maintaining effective & productive relationships with key partners.

The successful candidate will be proficient in product presentations, managing marketing activity & budget for the region along with representing the company at expo's, events & famils.

We will reward you with an attractive salary, bonus & travel.

This is a great opportunity to make this role your own & work with a unique & dynamic brand.

Please forward resumes to – [brigita.devries@gentingcruiselines.com](mailto:brigita.devries@gentingcruiselines.com)



### Scenic W upgrade

**SCENIC** World will close its Blue Mountains Cableway attraction from 01 Aug to 16 Sep as it undertakes a \$4m upgrade.

When it reopens on 17 Sep, the ride will boast larger windows, a streamlined seating reconfiguration and wi-fi service.

“The Cableway upgrade is well aligned with our mission to create the unforgettable for our valued guests,” said Scenic World md Anthea Hammon.

Prices for Scenic World’s other attractions such as the Scenic Railway, Skyway and Walkway will be reduced during the period.

### EK satisfies clients

**EMIRATES** (EK) has taken out the top spot in the Roy Morgan New Zealand Customer Satisfaction Awards for 2017.

The carrier beat other blue chip brands such as Holden, Apple, and Air New Zealand.

### NZ Levy progresses

**THE** submission period has ended for New Zealand’s proposed International Visitor Conservation and Tourism Levy (**TD** 18 Jun).

Australians would be exempt from the tourist tax, which is set to be between \$25 and \$35 and paid when visitors apply for an electronic travel authority or visa.

### Galapagos bottles

**G ADVENTURES** will offer all of its travellers to the Galapagos Islands a complimentary reusable water bottle for both sea- and land-based trips departing from 01 Jan 2019.

The move follows a ban on single-use plastics in the archipelago introduced by The Galapagos Council in Feb.

“We have more responsibility to protect our planet than ever before,” said G Adventures ANZ director of sales Ingrid Kocijan.



**INTERCONTINENTAL** Hotels Group (IHG) has announced plans to open its first Hotel Indigo property in New Zealand.

The 225-room Hotel Indigo Auckland is scheduled to debut in 2021 and will feature all-day dining and a bar, a meeting space, gym, and views of Waitemata Harbour.

“Hotel Indigo Auckland will be our fifth signing in Australasia... and we’re so excited to open one of the first globally-branded boutique hotels in Auckland,” said IHG senior director, development - Australasia and South Pacific Abhijay Sandilya.

Renderings are **above** and **inset**.



Have your say in the industry’s biggest salary & employment survey

Win a Google Home Mini or EVENT cinema tickets

Click here to take part



## Brochures

**WELCOME** to Brochures of the Week, *Travel Daily's* Monday feature. If your firm is releasing a new brochure of which you'd like to make the industry aware, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to [brochures@traveldaily.com.au](mailto:brochures@traveldaily.com.au).

### Airport scans in 3D

**THE** US Transportation Security Administration (TSA) has introduced a CT scanner at New York's JFK International Airport as part of a test for new 3D security scanning technology.

Deployed in collaboration with American Airlines at the T8 security check-point, the machine provides greater visibility and allows operators to rotate bags 360 degrees for closer inspection of their contents.

The TSA says the technology can see beyond the clutter in carry-on bags and in the future may allow passengers to leave their liquids and laptops in their luggage for faster scanning.

### Airline times slip

**AIRLINE** on-time performance in Australia slipped markedly in Jun, falling below both the long-term average and the results of the same month last year.

The average level of on-time departures across domestic carriers was 78% in Jun, according to the latest figures from the Bureau of Infrastructure, Transport and Regional Economics (BITRE).

The result was down from the long-term average of 84% and the 85.3% achieved in Jun last year.

Virgin Australia was the top carrier for on-time departures at 79.1%, followed by Qantas (76.9%), Jetstar (71.9%) and Tigerair Australia (67.4%).

The cancellation rate was 1.9% in Jun, up from 1.4% in the same period last year.

Tigerair recorded the highest cancellation rate (3.4%), followed by Jetstar (2.7%), Qantas (2.1%) and Virgin Australia (1.6%).

### Highway 1 reopens

**IT'S** now once again possible to drive California's iconic Highway 1 between Los Angeles and San Francisco, after the reopening of a stretch of road near Big Sur more than 12 months after it was blocked by a landslide.

### Fiji Hydro Sports

**PARASAILING** and fly boarding are now available to guests staying at InterContinental Fiji Golf Resort & Spa following a partnership with water sports activities operator Hydro Sports.

The company's certified team offers 15-30 minute fly boarding sessions daily and parasailing on select days.

"With a vast portfolio of water sports activities already available, introducing parasailing and fly boarding will allow our guests an incredible additional experience over the azure waters fringing the resort," said InterContinental Fiji Golf Resort & Spa area gm South Pacific Andrew Davidson.



#### Crystal Cruises - Alaska & Canada 2019

Crystal Cruises has released its 2019 Alaska & Canada 16-page mini-brochure offering journeys to Alaska and Canada aboard *Crystal Symphony* from Jun to Sep. The brochure includes 11 journeys with 7-, 10- and 11-day itineraries to choose from. Among the trips is the 11-day Northwest Gold Rush, a journey from Vancouver to Los Angeles, along with the seven-day Accent on Alaska, which travels from Vancouver to Skagway Klondike and Ketchikan.



#### Le Boat - Europe & Canada 2019

Le Boat has released its Europe and Canada brochure for 2019. The brochure features 18 cruising regions in Europe, as well as the new cruising destination for 2018, The Rideau Canal in Ontario, Canada. The program includes maps, highlights and suggested routes. Travellers can also choose from destinations across France, Germany, Netherlands, Scotland, Belgium and Canada.



#### Maldives Travel Connection - Maldives 2018/2019

Maldives Travel Connection has released its first brochure offering more than 40 four- and five-star hotels and resorts spread throughout the Maldivian archipelago. The program includes information about North and South Male Atoll, Baa Atoll, North & South Ari Atoll, other atolls and the capital Male, along with flight advice, travel packages, tour options and accommodation recommendations.

### NZ sees slowdown

**THE** latest International visitor numbers for New Zealand released 20 Jun show a slow-down in visitor growth from Japan (-0.3%), Germany (-2.6%), Australia (-1.8%) and UK (-5.9%).

Stephen England-Hall, Tourism NZ chief exec, said "a slow-down in the visitor economy growth rate is expected over the next 12 months...this is due to changes in travel patterns in some markets, airline capacity and route competition and the rollover from last year's high-impact events like the Lions Tour".

### SC foodie push

**BRISBANE** chef Alejandro Cancino has been appointed food ambassador for the Sunshine Coast under plans to showcase the region as one of Australia's leading food tourism destinations.

Cancino is the former executive chef of Brisbane's three-hatted restaurant Urbane and began representing the Sunshine Coast at the Regional Flavours exhibition in the Qld capital on the weekend.

### West Papua warning

**SMARTTRAVELLER** is advising Australian travellers to exercise a high degree of caution in West Papua, Indonesia.

The level of advice for Indonesia overall, including Bali, remains at the lower level of "exercise a high degree of caution" and "reconsider your need to travel" to Central Sulawesi and Papua.

### Carnival "flirt class"

**CARNIVAL** Cruise Line is trialling a "flirt class" at sea in Oct which aims to help reconnect parents who are sailing child-free.

The cruise line said it had seen an 80% increase in Aussie parents sailing child-free over the past five years and was encouraging couples to have a "second honeymoon".

The class will be led by Jacqui Manning, relationship expert.

# AFL

## AFL ROUND 18 WINNER

Congratulations

### GARRY O'DAY

from Holiday World

Garry is the top point scorer for Round 18 of *Travel Daily's* AFL footy tipping competition. He's won \$100 travel credit courtesy of Expedia.



The major prize for the 2018 footy tipping competition is return economy class airfares to Dubai flying with **EMIRATES**.

NSWLTFS/18/22019 / ACTT/18/00256



# Excellence celebrated at night of nights

AUSTRALIA'S National Travel Industry Awards for 2018 was full of fabulous frocks and delectable dinner suits, with travel people from across the country pulling out all stops to celebrate.

The gala dinner was emceed by Anjali Rao, who kept proceedings rolling as the 38 category winners were announced - peppered with squeals of delight at the Star Alliance lucky napkin ring prizes of flights combined with fabulous holidays courtesy of CATO members.

Two lucky guests received a combined \$30,000 in travel vouchers courtesy of Qantas, while Air New Zealand gave away three trips to NZ wine country.

Photos from the gala event will be featured in *Travel Daily* all this week, and there are plenty more being added each day at [facebook.com/traveldaily](https://facebook.com/traveldaily).



**DAVID** Padman and Kate Cameron of Helloworld Travel with the award for Best Non-Branded Travel Agency Group, awarded to Helloworld Business Travel.



**QANTAS** international ceo Alison Webster presents the award for Best Travel Agency Group 2018 to Melanie Waters-Ryan of Flight Centre.

Waters-Ryan told *TD* "I think this year we won because we got our point across to the judges about how much we do in terms of our customers, developing new products, looking after them right through the course of the journey".



**THE** team from APT celebrating two big wins - Best Domestic Tour Operator and Best River Cruise Operator.



**CASSI** Tormey and Rachael Seymour from Cornerstone People Solutions, winner of the Best Registered Travel Agency Training Institution award.



**ADVENTURE** World thrilled at being named Best Wholesaler - International Product: Elliott Miller, Andrew Kirkman, Andrew Hutchinson and Margarita Krasteva.



**DEBBI** and Courtney Ashes of Helloworld Travel Lane Cove - Best Travel Agency Manager - Retail Single Location and Young Agent of the Year.



## SQ 777-300 switch

**SINGAPORE** Airlines will adjust its operational aircraft during the winter 2018/19 season for Singapore to Tokyo Haneda.

The new 777-300 service will operate thrice daily with a fourth flight to be added from 28 Dec.

## Home2 Suites PO

**HOME2** Suites by Hilton has announced the opening of its newest property, Home2 Suites by Hilton Portland Airport.

The hotel features 111 suites with fully equipped kitchens, communal spaces & Spin2 Cycle, a combined laundry & fitness area.

## NZ tourism funds

**THE** New Zealand Government has dedicated \$625,000 in feasibility studies for proposals designed to boost tourism, increase transport resilience and generate employment.

The initiatives include a study for a new passenger rail service between Westport and Hokitika that would complement the existing TranzAlpine service and could help West Coast Tourism to reach its goal of 1.1 million visitors by 2021.

## Villanabali joins Elite

**VILLANABALI**, a Russian luxury villa rental company, has joined Elite Havens, Asian luxury villa marketing and management distribution company.

Elite Havens ceo Jon Stonham said "We are adding Russian capability, not only market penetration but also language, which is hugely advantageous."

## World first for Vail

**VAIL** in Colorado has been certified as a sustainable mountain resort destination by Green Destinations.

It is the first to be certified to the Mountain IDEAL sustainable destination standard.



## Win a trip to Walt Disney World

This month, *Walt Disney World* in Florida, Virgin Australia and Delta Air Lines are giving *Travel Daily* readers the chance to win two places on

"A Very Merry Toy Story Land Christmas Mega-Fam" flying Virgin Australia and Delta Air Lines to *Walt Disney World* Resort in Florida.

Send your entries to [disneycomp@traveldaily.com.au](mailto:disneycomp@traveldaily.com.au). The most creative judged entry will win one of two *Travel Daily* Exclusive places on the famil.

Click here for T&Cs

For more info visit

[wheredreamscometrue.com.au](http://wheredreamscometrue.com.au)

WALT DISNEY World Resort  
IN FLORIDA



australia

DELTA

In a 1-min video, 250 word blog or insta-worthy photo/meme, tell us why your Christmas in July wish is to travel with Virgin Australia and Delta Air Lines to *Walt Disney World* Resort for the Christmas season?

## NRL ROUND 19 WINNER

Congratulations

## JADE WALMSLEY

from *Tewantin Travel*

Jade is the top point scorer for Round 19 of *Travel Daily's* NRL footy tipping competition. She's won \$100 travel credit courtesy of Expedia.

The major prize for the 2018 footy tipping competition is return economy class airfares to Europe flying with **EMIRATES**.

NSW:DTFS/18/20/19 / ACT:TFP 18/00256

## HKTB Wego pact

**ONLINE** travel site Wego has partnered with the Hong Kong Tourism Board for a new destination marketing campaign targeting travellers from Indonesia, Malaysia and the Philippines.

The campaign will be launched under the theme "Summer Fun" & highlight Hong Kong's offerings.

## Scoot Taipei-Tokyo

**SCOOT** will further increase its Taipei Taoyuan – Tokyo Narita service from late Aug.

The route is currently served by 10 flights weekly with a mix of Boeing 787-9 and Airbus A320.

From 22 Aug to 27 Oct, an additional two weekly flights will be added, bringing the total number of weekly flights to 12.

## NT tennis centre

**DARWIN'S** new \$16.7 million International Tennis Centre officially opened on Sat.

NT Minister for Tourism and Culture Lauren Moss said the govt was working with Tennis NT to ensure the new centre hosts as many national and int'l events as possible in the coming years.

The centre includes a clubhouse, cafe & function areas.

## Venturis Asia push

**VENTURIS** Travel has partnered with hotel cloud platform SiteMinder, in a move to "cement its presence in Asia".

The wholesaler is increasing its investment in cloud-based tech as part of a transition to online rates and to expand its direct contracts with hotels.

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# LOOKING FOR THE NEXT DESTINATION IN YOUR TRAVEL CAREER?

Check out our current career opportunities!

## HOT JOBS OF THE WEEK

### Travel Manager - Sydney

Do you have two years' travel sales experience? FCM Travel Solutions are looking for multi-skilled travel specialists to join our team as Travel Managers, where the challenging world of corporate and leisure travel management will be sure to take your career to new heights!

Closing date: 10 August 2018

[APPLY NOW >](#)



### Event Manager - Sydney

Due to unprecedented growth, Cievents is on the lookout for an experienced Event Manager to join the team! This exciting role will involve designing proposals, supplier management and so much more! Do you have a creative flair and meticulous attention to detail? This dynamic role may be for you!

Closing date: 3 August 2018

[APPLY NOW >](#)



### Wholesale Rail Consultant - Brisbane

Infinity Rail operates 7 days a week, supporting Flight Centre Travel Group stores nationwide, and is one of the fastest growing divisions within the company. Infinity Rail are looking for several experienced consultants to join this already successful team!

Closing date: 7 August 2018

[APPLY NOW >](#)



### Group Travel Expert - SYD, MEL, ADL

Cievents is looking for both part-time and full-time Group Travel Experts at one of our locations in Melbourne, Sydney or Adelaide! This is a great opportunity to develop your skills and excel in the diverse and challenging world of corporate group travel management.

Closing date: 31 July 2018

[APPLY NOW >](#)



### Travel Specialist - Brisbane

We're looking for enthusiastic Travel Specialists to join Flight Centre Business Travel. Do you already have experience as a Travel Consultant or Travel Manager? If so, we'd love to hear from you! Enjoy flexible working options and an encouraging team environment.

Closing date: 10 August 2018

[APPLY NOW >](#)



### Business Development Manager - Nationwide

Are you amazing at networking and building relationships? We are looking for experienced Business Development Managers nationwide across Flight Centre Business Travel, Corporate Traveller & CILOYALTY. Your primary focus in this role is to use your relationship-building skills and our unique product and service offering for client acquisition.

Closing date: 10 August 2018

[APPLY NOW >](#)



### Contact Centre - Brisbane

Are you looking for a flexible opportunity to give you a better work-life balance? Our 24 hour contact centre at our global head office in Brisbane is now hiring Travel Sales Consultants! Specialised training is provided to give you the right tools to be successful in this exciting role.

Closing date: 6 August 2018

[APPLY NOW >](#)



### Customer Implementation Manager - Perth

Corporate Traveller is on the lookout for a Customer Implementation Manager to join the team in Perth! Corporate Traveller offers a range of specialised business travel solutions and corporate travel management services to make our clients' travel faster, cheaper and greener.

Closing date: 3 August 2018

[APPLY NOW >](#)





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**\*\*NEW\*\***

**AIRLINE ACCOUNT MANAGER  
MELBOURNE –STRONG PACKAGE**

Now this is a role that will not last long....This International Airline have a vacancy for an Account Manager servicing the Victoria and Tasmania. You will come from a strong BDM/Account Management background in the travel industry with established connections. Based from home you will report to the Country Manager based in Sydney. A strong base salary and bonus is on offer to the successful candidate, please call today for more information.

**\*\*NEW\*\***

**CORPORATE SALES MANAGER  
SYD BASE SALARY \$115K PLUS BONUS PLUS CAR ALW**

Join this GLOBAL Leader in Sydney, this is an extremely rare vacancy within the Sydney team. My client is looking for an experienced Business Development Manager who has come from a TMC with a strong track record in building a pipeline & bringing in new business. This company offers a great salary package DOE. If you have a desire to succeed & a track record in corporate sales we want to hear from you.

**\*\*NEW\*\***

**CORPORATE SALES MANAGER  
SYD BASE SALARY \$115K PLUS BONUS PLUS CAR ALW**

Join this Travel Management Company in Sydney where you will be responsible for your region with a lot of potential to win new business. My client is looking for an experienced Business Development Manager who has come from a TMC with a strong track record in building a pipeline & bringing in new business. This company offers a great salary package DOE. If you have a desire to succeed & a track record in corporate sales we want to hear from you.

**\*\*NEW\*\* TRAIN & DEVELOP**

**TRAINING SPECIALIST  
GOLD COAST SALARY DOE**

We are looking for an outstanding trainer to join this leading travel company. You will be responsible for induction & leading training for all new recruits & staff, develop online learning platform, create training materials & content & work closely with all departments on staff development. Great benefits & salary DOE. Experience in a similar role preferably within travel. Cert IV essential. Excellent communication & presentation skills along with a positive attitude required.

**LOOKING FOR THE NEXT STEP?**

**OPERATIONS DIRECTOR  
SYDNEY – STRONG PACKAGE**

Our client is looking for an inspiring leader with experience preferably in the Inbound Travel Market., You will be responsible for the overall success of the team including development & delivery of strategy, leading the team & enhancing relationships & agreements to achieve sales & revenue goals. You will be rewarded with a salary of up to \$90 plus DOE. Experience in areas other than Inbound will also be considered

**GLOBAL ROLE**

**CORPORATE ACCOUNT MANAGER  
SYDNEY-STRONG SALARY PACKAGE**

As a global Corporate Account Manager you will be responsible for the regional program with the objective of growing revenues, increasing revenues, increasing margins and retaining the business. To do this, you will have a thorough knowledge of corporate travel as well as the professional communication & negotiation skills to deal with people at all levels up to executives. Interviews to commence this week.

**LEAD & INSPIRE**

**GENERAL MANAGER  
TASMANIA/MELBOURNE – DOE + SUPER + BONUS**

Experienced General Managers required for properties in Tasmania & Melbourne. You will be responsible for overseeing all aspects of the property, lead a capable management team, & focus on customer service, budgeting & forecasting & delivering results. Previous experience in a similar role. Great salary plus super plus bonus. In addition a House and car is provided. Good career progression plus a great team environment. Apply today!

**NEGOTIATE & CONTRACT PRODUCT**

**PRODUCT MANAGER  
GOLD COAST – PKG DOE**

Are you experienced in developing relationships & have strong negotiation skills? We are looking for experienced Product Managers to be responsible for the delivery of the product plan along with the negotiation of rates, contract management & ensuring all targets are achieved. Educate agents & build relationships with internal/external stakeholders. Strong analytical, negotiation & time management skills required.

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REGISTER NOW

Last week to book | 1-2 August, Sydney

Don't miss the pre-eminent summit for the Australia Pacific region!

CAPA's home event, the Australia Pacific Summit, kicking off in a weeks' time (1-2 August, Sydney), will explore high level aviation and corporate travel management themes. The agenda will address commercial and operational pillars underpinning strategic decision making for both local and international airlines. For the corporate travel manager, a dedicated stream will focus on the corporate travel industry needs. Quickfire workshops will be led by recognised travel experts and explore a wide range of topics.

Spanning two days, the summit attracts 600+ industry peers, experts and leaders. As the region's largest strategic aviation and corporate travel summit, this is one event not to miss.

## AVIATION HIGHLIGHTS

- APAC aviation industry outlook
- Infrastructure outlook & future of Western Sydney Airport
- Digital innovation in the airline & travel industry
- Growth of low cost long haul airlines
- Frictionless travel through AI & biometrics

## CORPORATE TRAVEL HIGHLIGHTS

- Airline negotiations in a supply driven market
- Sourcing hotel rates in a highly competitive market
- Managing TMC costs
- Evolution of payments, the arrival of NDC & why it matters for the corporate travel industry

## SPEAKER HIGHLIGHTS

Hear from 30+ inspiring aviation &amp; corporate travel leaders



John Borghetti  
MD & CEO  
**Virgin  
Australia**



Merren McArthur  
CEO  
**Tigerair  
Australia**



John O'Sullivan  
MD  
**Tourism  
Australia**



Margy Osmond  
CEO  
**Tourism &  
Transport Forum**



Gareth Evans  
CEO  
**Jetstar Group**



Geoff Culbert  
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