

WIN A LUXURY EXPERIENCE

AT JAMALA WILDLIFE LODGE



2018/19 ALASKA
CRUISING GUIDE
OUT NOW

To celebrate the launch of our 2018/19 Alaska Cruising Guide we've partnered with Jamala Wildlife Lodge to give one lucky agent and a companion a luxury escape in a Jungle Bungalow*.

MAJOR PRIZE:

Return flights from your nearest capital city.

One night in a five star Jungle Bungalow for two, including all meals, fine wines & Champagne with dinner and two exciting tours of the National Zoo & Aquarium (valued at over \$2,000).
The winner will also experience a private close encounter with a Brown Bear.



SECONDARY PRIZES:

10 x \$50 gift cards
Simply answer 5 questions for your chance to win.

ENTER NOW

LAST CHANCE TO WIN TWO BUSINESS RETURN TICKETS FROM SYD TO THE U.S.

Simply make a group booking for 20 passengers or more ex. SYD before 30 Jun, 2018 to enter the draw.*
*Terms and conditions apply.



FIND OUT MORE >

Travel Daily

on location in

Newport, Rhode Is.

Today's issue of *TD* is coming to you courtesy of Collette, which is this week celebrating 100 years of travel by hosting a 'Future of Travel' Global Forum.

NEWPORT, Rhode Island, is well known to Australians as the place where Alan Bond's *Australia II* famously wrested the America's Cup from the New York Yacht Club in 1983.

The seaside playground of the rich and famous has a fascinating history, with scores of majestic mansions built by US billionaires in the so-called "gilded age" of the early 1900s.

Collette is treating its guests to a pre-conference stay in Newport (see p5) including a bay cruise followed by a harbourside dinner - see facebook.com/traveldaily.

New Tramada itineraries

TRAMADA this morning announced the integration of "interactive media-rich enhanced itineraries" through a new partnership with Umapped.

The addition means Tramada clients can offer their leisure and corporate customers personalised offers and content along with a host of other features such as live updates, two-way messaging and even real-time chat.

The Umapped platform supports delivery via the web, mobile devices, PDFs and as a white-labelled branded solution for travel agents.

Tramada chief executive officer Jo O'Brien said Umapped is already used by leading global brands and consortia such as Virtuoso and Ensemble Travel.

"This new partnership reinforces Tramada's leadership, innovation and customer satisfaction gained from our alliances with an ever-

growing list of best-of-breed innovators," she said.

Umapped has also hailed the Tramada integration as an important component of the company's global expansion plans.

"The travel industry is booming for Australia and New Zealand, and this partnership with the industry-leading Tramada platform is the ideal launching pad to introduce Umapped's collaborative itinerary solution to the Asia-Pacific marketplace," said Umapped chief executive officer Lisa Israelovitch.

Canada-based Umapped offers an online Trip Publisher as well as an API option to consolidate bookings, curated content and real-time location data into what is described as a "social and mobile tool for travellers" who can collaboratively build on their own itineraries as well as share recommendations with friends.

NCL giveaway

NORWEGIAN Cruise Line is celebrating the launch of its 2018/19 Alaska Cruising Guide by offering agents the chance to win a luxury experience at Jamala Wildlife Lodge in Canberra. See the **cover page** for details.

Travelmarvel 2019

TRAVELMARVEL is today highlighting its fresh 2019 Canada and Alaska program.

Fly free offers are available for select tours, including the 17-day Highlights of the Rockies & Alaska cruise - more on **page nine**.

Today's issue of TD

Travel Daily today has eight pages of news, including a front cover wrap for **NCL**, a photo page for **Excite Holidays** plus full pages from:

- Travelmarvel
- AA Appointments jobs
- Tourism WA

SILVERSEA

UNLEARN ASIA TO DISCOVER IT AGAIN

LET US TAKE YOU CLOSER TO THE MESMERISING CULTURE OF THE FAR EAST

All Ocean-view Suites • Butler Service Throughout • Unlimited WiFi

LAST CHANCE TO SAVE UP TO AU\$3,100 PER COUPLE*

EARLY BOOKING BONUS ENDS 30 JUNE.
FINAL DAYS TO SAVE 10% ON 2018 VOYAGES & BEAT PRICE INCREASE

* SAVINGS BASED ON V.6835. TC'S APPLY

ALL-INCLUSIVE BUNDLE!

SILVERSEA EXPEDITIONS

EXPERIENCE AUTHENTIC BEAUTY

ALL-INCLUSIVE EXPEDITION PACKAGES TO THE END OF THE EARTH 2018-2019 VOYAGES

Included Beverages • Included Gratuities • Extensive Gourmet Dining

LAST CHANCE TO SAVE UP TO AU\$7,060 PER COUPLE*

EARLY BOOKING BONUS ENDS 30 JUNE.
FINAL DAYS TO SAVE 10% ON 2018 VOYAGES & BEAT PRICE INCREASE

* SAVINGS BASED ON V.7825. TC'S APPLY

FREE ECONOMY CLASS AIR*

Frozen Lakes & Thrilling Peaks
 8 days from \$3,033*PP (SAVE \$350pp)
 1300 361 500 cit@cit.com.au

QF ups Noumea

QANTAS is planning to add a fourth-weekly service from SYD to NOU from 12 Dec 2018, subject to Government approval.

The new flight will operate on Wed on board a Boeing 737-800.

Intrepid bares all in AR

IN A company first, the Intrepid Group has publicly released its annual report, offering stakeholders full visibility of the company's 2017 performance, vision and outlook for 2018.

The report shows Intrepid has experienced steady passenger growth, with 298,137 customers travelling with the company's tour operator brands throughout the year and Intrepid Travel seeing a 15% rise in passenger numbers during the period.

Chief executive officer James Thornton says he believes the company's strategy of "growing with purpose" is working, noting that "for the second time since returning to independent ownership two years ago, we've seen growth in our passenger numbers, our revenue and our profitability."

"This record growth enabled us

to do more to grow the market for what we call sustainable, experience-rich travel," he added.

Overall profit for the company came in at \$10.7 million, an increase on 2016 figures which delivered \$10.5 million.

The rise was attributed to customer satisfaction, which remained high throughout 2017 with a score of 4.71 out of five.

Looking ahead, Intrepid said it plans to invest in the digital space as well as utilise different forms of technology in order "to better understand our customers".

A strong focus on Intrepid's destination management company will remain key to its 2020 strategy, following a positive expansion into Iceland, Japan and Central America in 2017.

CATO vice chairman

THE Council of Australian Tour Operators (CATO) has confirmed Bench Africa's Martin Edwards was re-elected as vice chairman at the association's annual general meeting (**TD** yesterday).

VIKING CRUISES

WINTER WANDERLUST

SAVE UP TO **\$6,300** PER COUPLE ON SELECTED OCEAN DEPARTURES

FLY FREE ON SELECTED RIVER DEPARTURES

OFFERS VALID UNTIL 31 JULY 2018 UNLESS SOLD OUT PRIOR

[CLICK HERE](#)

Contiki agent site

CONTIKI has launched a new website designed to make accessing trips, content and tools easier for agents.

Among the changes are an improved search function offering searchability by region, date and price, more filter options that now include deals and travel styles, updated PDF layouts to streamline viewing and manage bookings, as well as new marketing tools.

[CLICK HERE](#) to see the new site.

Insight Europe '19

INSIGHT Vacation's 2019 Europe Preview Collection has been revealed, offering travellers a sneak peek into the various experiences that will be available across the continent prior to its official launch in Sep.

Included in the new brochure is a collection of 88 itineraries, all with special preview prices.

Travellers are invited to lock in a \$200 deposit, with Insight promising that if the price of the itineraries goes up by Sep, they will honour the preview price, and will refund the difference if prices go down.



KAZAKHSTAN IS CLOSER THAN YOU THINK

What's next on your list of places to visit? Start your dream adventure to the heart of Eurasia with Air Astana. With our new code-share agreement you can now enjoy quick connections to Almaty from Sydney, Melbourne and Perth via Hong Kong starting from just \$1,210*.

*Economy return in AUD, excluding taxes/fees

02 8248 0060
www.airastana.com



excite HOLIDAYS

Open to the New **Shades**

[FIND OUT MORE](#)

amazing THAILAND

Choose how much you want to earn

Join TravelManagers
Earn. Travel. Live. More.

[Find out more](#) 1800 019 599

TravelManagers
 As individual as you are

Great deals on car hire, motorhomes & European leasing!

SEE DEALS



DRIVE
WORLD
WIDE

Daydream tours

HALF-DAY tours from Daydream Island to Whitehaven Beach will commence in early 2019 under a new partnership between Daydream Island Resort and tour operator GSL.

A new 50-pax vessel is being constructed for the deal.

GSL Marine will oversee the operations and Daydream Island Resort will manage the sales and bookings of the product, available exclusively to Daydream Is guests.

Apr Inbound travel dips

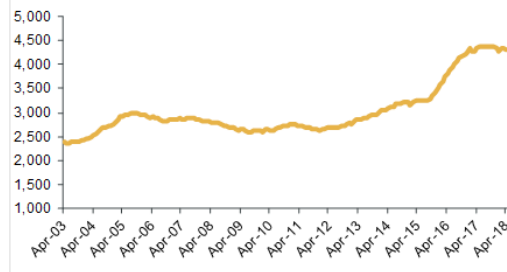
INBOUND holiday travel into Australia for Apr was down 15.1% when compared to the same period in 2017, according to data compiled by Ord Minnett senior research analyst John O'Shea.

The weak results were partially attributed to a changing Easter period between 2017 and 2018, however O'Shea said this is "unlikely to explain the entire magnitude" of the downturn.

The annual holiday growth rate now sits at -0.9% and continues a recent trend of material slowing.

Most of the major Asian markets were down for inbound travel in Apr, with Hong Kong (-52.5%), Singapore (-33.4%), and Malaysia (-23.6%) dropping the most against the previous corresponding period.

Bucking the trend was China which showed signs of recovery in Apr, climbing up 1.3% on Apr last year, with Japan (9.3%) and Taiwan (5.5%) performing the



best in the region.

Downturns also plagued the European and American markets for the month, with the United States posting a slide of 18.4%, the United Kingdom down 22.6%, & Germany lost 19.8% of ground.

Inbound numbers for New Zealand also dropped in Apr, with a 21.2% decline recorded when compared to its 2017 results.

Pictured: holiday arrivals into Australia – moving annual totals.

Hilton APAC appt

HILTON Hotels & Resorts has appointed Matt Fry as its new senior vice president, development for the Asia-Pacific.

He will assume the role 06 Aug and oversee the development strategy for the region.

Aurora farewells ship

AURORA Expeditions has announced its expedition vessel the *Polar Pioneer* will make its final Antarctic and Arctic voyage in the 2018/19 season.

The move comes as the company prepares to introduce its new expedition ship, *Greg Mortimer (TD 21 Nov)*, for its inaugural polar season.

To book a spot on the *Polar Pioneer* farewell sailing, call 1800 637 688 or [CLICK HERE](#).



Celebrating
30 Years

\$500* FOR YOU
on every
Kimberley pax
+
a bonus 5% Commission!



▶ DISCOVER HOW!



Book your Cruise360 tickets before 30 June & have the chance to win one of two \$250 travel vouchers!*



*T&Cs apply - see cruise360.org.au



Celebrating
30 Years

\$500* FOR YOU
on every
Antarctica pax
+
a bonus 5% Commission!



▶ DISCOVER HOW!



Discover Hidden
MIDNIGHT SUN & BALTIC CAPITALS
Cruising on Aegean Odyssey in 2019



DISCOVER MORE

Travel Daily

Thursday 21st June 2018



ROYAL BRUNEI AIRLINES
Live the dream
Agents Frontline Sales Incentive Scheme
WWW.FLYROYALBRUNEI.COM
Your chance to receive **FREE TRAVEL** on Royal Brunei Airlines
[CLICK HERE](#) for more information

Cruise360 program

CRUISE Lines Int'l Association (CLIA) Australasia has revealed the details of its Cruise360 conference, to be held 31 Aug at the Hyatt Regency Sydney.

This year's event will see the addition of a social media workshop by social media strategist and presentation skills coach Jordana Borensztajn.

The session will cover the changing media landscape with the aim of helping delegates to understand how to use relevant social networking platforms to grow their business & drive sales.

Cruise360 will feature four breakout sessions with panels of industry experts covering topics including the changing demographic of cruise passengers and practical advice on how to tackle customer concerns and address some cruise myths.

Earlybird tickets are on sale until 30 Jun with prices starting from \$240 for CLIA members, for more details [CLICK HERE](#).

Berlin touchdown for Scoot



LOW-COST airline Scoot has launched its inaugural non-stop flight to Berlin, taking off from Singapore's Changi Airport earlier this week and was welcomed at Berlin's Tegel Airport with a traditional water canon salute.

In true Scoot-entertainment style, all 311 passengers on board the Boeing 787 *Dreamliner* were invited to join in an electro dance

party, as well as participate in games to win prizes.

The new route departs Singapore Mon, Wed, Fri and Sun, with return flights from Berlin leaving on the same days.

The Scoot Berlin route brings Singapore Airlines Group's German city total up to four.

Pictured are the Scoot and Berlin Airport reps celebrating the aircraft's colourful touchdown.

Window Seat

THERE'S one thing worse than not taking a holiday at all - and that's making a mistake on your travel booking form.

Booking website Skyscanner recently gathered a group of nervous travellers together in an attempt to uncover the biggest travel booking blunders made by Aussies who try to book travel online themselves.

The results will probably make you cringe.

Top of the list of face palm-worthy mistakes was booking for the wrong flight date or time, followed by entering the wrong pax details.

Making a booking without check-in baggage allowance came in at third place, while booking a flight to the wrong airport or destination rounded out the list at number four.

Cape Town back

TOURISM businesses in Cape Town have released a statement declaring the city is "open for business and forging ahead with plans for tourism growth" after the drought-inflicted region reduced its water usage by 60% over the last three years.

A variety of water-wise initiatives have provided confidence in the region, including the installation of a desalination plant at the Westin Cape Town.

Ponant delivery

LUXURY expedition cruise line Ponant has announced the arrival of its latest vessel, *Le Laperouse*, the first of six new additions to the Ponant Explorers series.

The new ship offers 92 staterooms and suites, as well as a multi-sensorial underwater lounge that allows passengers to view the sealife while tuning in to the "natural symphony of the deep water".



CAPA
CENTRE FOR AVIATION
Perth Aviation & Corporate Travel Summit
4 July, Perth Western Australia
Want to learn about Perth's transformation as the 'Western Gateway' to Australia?
[LEARN MORE](#)
Hear all the latest insights | 4 July, Perth

Find out why a **Host Agency** is a better way to support your business

YOUR TRAVELCENTRE



Take the video tour

What is a Host Agency?



Trafalgar First Look

TRAFALGAR has launched a “First Look” Europe and Britain 2019 program.

The new concept is designed to allow industry partners to offer clients an exclusive preview and 10% saving on the company’s guided holidays.

It includes the guarantee that there will be no more to pay if the price increases and that clients will be reimbursed if the trip cost decreases.

Agents can access the First Look 2019 trips by **CLICKING HERE** and going to the agents login.

IHG milestone

INTERCONTINENTAL Hotels Group has opened its 1,000th hotel in the Europe, Middle East, Asia and Africa (EMEA) region with the debut of InterContinental Phu Quoc Long Beach Resort in Vietnam.

The hotel offers 459 rooms on Phu Quoc island.

Alexa for hotels

AMAZON has launched Alexa Hospitality, a system designed to use voice assistant technology to provide hotel guests with a “virtual concierge”.

Alexa Hospitality can be used to play music, order room service, control in-room temperature or lighting, find local attractions and check out.

Amazon said the tech would enable staff “to focus on the guest interactions that matter most”.

EU aviation woes

EUROCONTROL director general Eamonn Brennan has warned European aviation is facing serious capacity challenges, predicting flights in the region may increase by as much as 84% by 2040.

He noted “Europe is already struggling to cope with the levels of traffic this year,” and urged long-term planning was needed to address growing capacity.

Collette brings people together



STEVE Labroski from iTravel and Josh Duncan of Flight Centre (**above**) are among the Australian contingent in Rhode Island this week for Collette’s Future of Travel forum.

Taking place over two days in the company’s home town of Providence from tomorrow, the event includes a tour of Collette world HQ followed by sessions at the Rhode Island Convention Centre looking at where the global travel industry is heading.

Delegates are being welcomed tonight with a cocktail event in nearby Newport, Rhode Island (see **p1**) at the International Tennis Hall of Fame, before a

scenic cruise of Newport Harbour on the *Schooner Aurora* and then a waterside dinner.

Other participants in the event include travel journalists from across the globe and key Collette supplier partners such as Delta Air Lines, United Airlines, Lufthansa and Norwegian Air plus Feefo, Princess, Marriott, Hilton, AccorHotels, Via Rail, Rydges, Luftner Cruises and more.

In the lead-up to tonight’s event some participants were treated to lunch at Newport Vineyards, a family-owned local winery, before a tour of Newport’s legendary Ocean Drive - pics online at facebook.com/traveldaily.

American Airlines

Get your claws into the 4th July with American Airlines and Sean Connolly.

Share your ideal American fare via Social Media using the #americanairlines4julyfeast to be in with the chance to win some fabulous prizes.

American Airlines, Flagship and the Flight Symbol logo are marks of American Airlines, Inc. oneworld is a mark of the oneworld Alliance, LLC. © 2018 American Airlines, Inc. All rights reserved.

INDEPENDENCE DAY

Venue: The Morrison, Sydney
Date: 4th July
Time: 6pm until 10pm
RSVP: Syd.Sales@aa.com



Tauck and FBI get together



TAUCK dropped by the FBI Travel office in Melbourne this week to present the agency with a Certificate of Appreciation to mark the pair's close partnership and FBI's recent successes.

Pictured are: Andrea Tinkler; Candice Karp; Michelle Adler; Deborah Hilton; Ginine Schulberg;

Nikki Diamond; Hayley Serebro; Ruth Leibson; Andrew Millmore, Tauck; Jill Castelan; Danny Englman; Jo Gostin; Yehudis Jager; Vera Schwartzbord; Willie Best and Rachel Javier, Tauck.

Apollo acquisition

THE directors of Apollo Tourism & Leisure have announced the acquisition of caravan brands Fleetwood RV, Coromal, Windsor and associated intellectual property from Fleetwood Corporation Ltd for \$1m.

The move is expected to assist in improving demand and margins for Apollo.

Apollo said it was the largest provider of rental RVs in Australia.

AAA praises Budget

THE Accommodation Association of Australia NSW (AAA) has welcomed the NSW Government's decision, revealed in its Budget on Tue, to lift the payroll tax threshold from \$750,000 to \$1m by 2021- 2022.

The Association's ceo Richard Munro said "any policy which decreases the payroll tax burden on operators of accommodation businesses is positive, especially given the labour-intensive nature of our industry".

The AAA said it was pleased with the tourism commitments announced in the Budget.

"The mix of investment in tourism for events, promotion and supporting regional NSW is set to benefit the accommodation industry," Munro said.

WIN WITH BREAKAWAY

Breakaway Travelclub, Australia's largest and leading travel industry travelclub, has teamed up with Luna Park this week to give two



lucky **Travel Daily** readers the chance to win a double day unlimited rides pass to Luna Park Sydney.

Luna Park Venues is one of Sydney's most sought-after meeting, exhibition and conference centres.

All you need to do to win is LIKE Breakaway Travelclub's Facebook page and tell us which travel deal featured on their page in the last two weeks you would love to take advantage of and why?

Email your answer by COB on Fri 22nd Jun to lunaparktix@traveldaily.com.au

The two most creative entries will be the winners.



Industry Appointments

WELCOME to Industry Appointments, *Travel Daily's* Thursday feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email appointments@traveldaily.com.au.

Robert Crack has commenced in the role of General Manager International & Trade Marketing with **Discovery Parks Group**. Previously, Crack was the Director of International Operations at Tourism NT.

Online boutique travel operator **Backyard Travel** has announced the promotion of **Trystan Trestchenkoff** to General Manager. He previously held the role of Marketing Manager.

Allianz Partners in the UK and Ireland has appointed **Tim Tozer** as its new Chief Executive Officer, effective 01 Sep. His most recent position was Group Operations Director at Vertu Motors PLC.

Tourism Australia has confirmed the appointment of **Sally Cope** as its new Regional General Manager for the United Kingdom, where she will oversee Australia's fourth largest international inbound tourism market. Cope joins Tourism Australia from Ultimate Winery Experiences Australia where she was Executive Officer.

Radisson Blu Resort Phu Quoc in Vietnam has appointed hospitality professional **Peter Feran** as General Manager. He brings more than 22 years of hospitality experience to the new role.

GO Holidays has announced the appointment of **Sarah Hunter** to the position of General Manager. Hunter recently returned to New Zealand after completing her MBA and working in a senior leadership role within dnata's B2C Middle East and India travel business.

Travel industry professional **Aaron Christian** has joined **Norwegian Cruise Line** as Business Development Manager for NSW & Act. Christian brings 18 years of industry experience to the role.

Incentive final call

THE New York State Division of Tourism has announced a final call for its "Wine, Water and Wonder" incentive.

In partnership with Excite Holidays and Hawaiian Airlines, a top-selling Excite agent will win the opportunity to experience the Finger Lakes, Niagara Falls and New York City, incl return flights. Entries close 28 Jun.

W Hotels festival

WAKE Up Call, W Hotels' music festival series will stop off at three W Hotels this year - W Hollywood (01-03 Sep), W Barcelona (21-23 Sep), and W Bali (04-06 Oct).

Combining the brand's Whatever/Whenever service, Wake Up Call aims to bring the festival experience to the hotel.

Available exclusively for members of Marriott International's Starwood Preferred Guest and Marriott Rewards loyalty program, guests have access to performances throughout the hotel from acts incl Angus & Stone, Charlie XCC and Sam Feldt.

For tickets **CLICK HERE**.

Swiss-Bel Indonesia

SWISS-BELHOTEL International has opened Swiss-Belhotel Pangkalpinang, located in the capital of the Bangka Belitung Islands in Indonesia.

The newbuild hotel contains 145 rooms and suites, three meeting rooms, and a ballroom with capacity for up to 875 people.

Chimu 2xQF points

LATIN America and Polar specialist Chimu Adventures has teamed up with Qantas to enable travellers to earn Qantas points when booking with Chimu.

New bookings will earn two Qantas points per dollar on Chimu land packages or cruises to Latin America, Antarctica or the Arctic and the min booking value is \$3,000, book by 30 Jun.

Oman Air delivery

OMAN Air has added to its fleet its third of 30 Boeing 737 Max 8s.

The airline will also soon receive the first of its three 787-9 *Dreamliners*, with eight private suites, 24 Business class seats and 232 Economy seats.

Agents embrace the "Bula Spirit"

IN CONJUNCTION with Tourism Fiji, Excite Holidays recently held an exclusive agent event to celebrate their campaign, "Fiji: Go Further".

Forty-five top-selling agents descended on The Moseley Bar & Kitchen in Adelaide's seaside suburb of Glenelg, where the private upstairs space was transformed into a Fijian oasis, complete with tropical palms, greenery, flowers, fresh coconuts and shells.

Kara Nelson, Tourism Fiji state manager for Vic, Tas and SA, gave a presentation on all things Fiji, while the Excite Holidays sales and marketing team was also in attendance, mingling with agents and immersing themselves in the destination.

Guests enjoyed a welcome cocktail on arrival, which was served in a real coconut complete with custom 'Bula' swizzle sticks. They indulged in a delicious selection of cuisine, including tuna ceviche, fried bread, grilled octopus, pork belly, soft shell crab, raspberry and pistachio cheesecake and salted caramel tartlets. Attendees were also treated to a performance by dancers from the Fijian School of Language & Culture, who then served up traditional Kava for those wanting to truly embrace the "Bula Spirit" - it's safe to say that no detail was left out!

As well as being given a goodie bag filled with custom Excite Holidays and Tourism Fiji merchandise, one lucky attendee also walked away with a return flight to Fiji. It certainly was a night to remember, with the event showing agents why Fiji continues to be a must-visit destination for Australian travellers.

Visit engage.exciteholidays.com/fiji for more information and to download the curated guide.



BULA! Agents were welcomed with arrival coconut cocktails.



JOHN LaBella from TravelManagers trying traditional Kava.



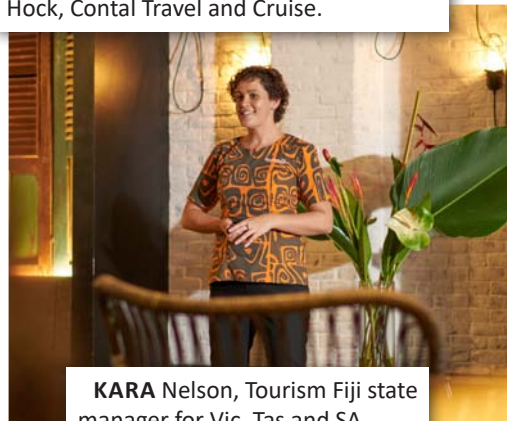
ANGELA and Marcelo Buccella from Travel Extra.



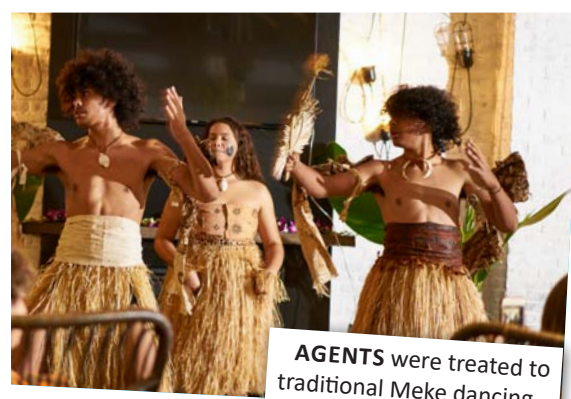
GLENYS Maher and Amanda Nikitas, from iTalk Travel Mitchum with Marysia Hock, Contal Travel and Cruise.



JESS Zacker, Belinda Woodroffe, Chanel Zampogna and John Labela from TravelManagers.



KARA Nelson, Tourism Fiji state manager for Vic, Tas and SA.



AGENTS were treated to traditional Meke dancing.

Carnival gears up for 2020



CARNIVAL Australia invited travel agents from far and wide to officially launch its 2019/20 cruise program - the biggest ever released in the Australian market.

Carnival's vice president and general manager, Australia, Jennifer Vandekreeke, addressed a buoyant gathering of agents at Holey Moley in Sydney last night to provide more details on the launch.

"Between this year and 2020 we are growing capacity by 50% and the reason we are able to do that is because of travel agents," Vandekreeke said.

"Carnival Splendor when she arrives in Sydney in 2019 will be the newest and largest ship home ported year-round in Australia... and in Melbourne we are actually going to have Carnival Spirit visiting in Feb and Mar 2020, before she moves to Brisbane," she added.

Vandekreeke also emphasised



that Carnival is currently working to refurbish some of its ships in time for the 2019/20 season.

"Splendor is going through a three-and-a-half-week dry dock, she's getting all kinds of fabulous bells and whistles before she arrives down under, and no, we can't confirm what they are yet but I promise when I know, you will all know," Vandekreeke said.

"Carnival Legend will also have all the bells and whistles that Carnival Spirit does, such as Guys' Burger Joint, Redfrog Rum Bar, Alchemy Bar – a lot of bars."

The new 2019/20 brochure will be sent out to agents "soon".

Pictured: The 2019/20 Aussie program launch event in Sydney.

Malaysia Airlines Back to Brisbane



WIN TICKETS TO KUALA LUMPUR WITH MALAYSIA AIRLINES

This month, **Travel Daily** together with Malaysia Airlines are giving agents the chance to win two tickets to Kuala Lumpur flying with Malaysia Airlines return from ADL/BNE/MEL/PER/SYD.

In celebration of the resumption of Malaysia Airlines new Brisbane to Kuala Lumpur flights commencing Wed June 6, you and a friend will fly Economy Class to KUL with Malaysia Airlines.

To win, have the most correct answers to the questions throughout the month, and the most creative response to the last question. Send your answers to mhcomp@traveldaily.com.au

Q13: MH will increase frequency/capacity to which other Australian destination from next month? (HINT)



Terms and conditions apply

Millennial foodies

THE majority of millennials list food as a deciding factor when planning where to take a holiday, according to a recent report by Hotels.com.

The Tasty Travels survey found that 69% of millennials view a destination's cuisine as a major incentive, with Paris (27%), Tokyo (23%) and Rome (22%) topping the list of "foodie" travel spots.

Argentina travel dip

INBOUND travel bookings to Argentina for the Jun to Aug period is down by 4.9%, according to recent figures released by ForwardKeys.

The report contends the drop has been driven by economic instability, which has also been adversely affecting the outbound travel market.

Anantara wellness

THE Al Baleed Resort Salalah by Anantara in Oman has introduced a new wellness program featuring advice on food, activities, and natural therapies.

The program is available in three-, five- or seven-day packages and begins with a consultation before guests choose their cuisine, activities and therapies.

Emirates EOFY

EMIRATES has launched its End of Financial Year sale with cheaper fares available to Dubai, all cities across its European network, select cities across its Americas network, and select destinations on the Emirates and flydubai codeshare network.

Economy class return to Dubai is priced from \$1,149pp.

Sale ends 04 Jul.

THE WHO'S WHO OF SUPPLIERS ARE IN THE 2018 AFTA TRAVEL PAGES SUPPLIER DIRECTORY.

[VIEW HERE](#)

TRAVELMARVEL 

Travel More

CELEBRATING
30 years

CANADA & ALASKA

2019 OUT NOW!



HIGHLIGHTS OF
THE ROCKIES &
ALASKA CRUISE

17 DAYS FROM
\$6,995*
PP TWIN SHARE



More Value • More Inclusions • More Choice

- ✓ Guaranteed Ocean View Stateroom on your Holland America Line cruise
- ✓ Key sightseeing including the Rocky Mountains, the Inside Passage and The Butchart Gardens, hosted by local guides
- ✓ Premium accommodation in central or unique locations
- ✓ TravelMarvel's 'Insider Experiences', offering unique sightseeing, special stays and memorable meals throughout your holiday
- ✓ Canadian Tour Director and Driver, tipping, transfers, port charges, entrance fees and many meals

[CLICK HERE TO LEARN MORE](#)

*Conditions apply. SEE: travelmarvel.com.au/specialdeals for full conditions. Prices are per person (pp), AUD, twin share and include port charges. Prices are correct as at 18 June 2018. Prices based on URVWVS17: 19 May 2019. Prices are inclusive of the \$300 pp Early Payment Discount. Prices are based on Ocean-View Staterooms on the Holland America Line cruises. The VIA Rail Journey on the URVWVS17 is optional and is not included in the advertised price. Enquire for details. OFFERS: Limited seats on set departures are available and are subject to availability. DEPOSITS: A first non-refundable deposit of \$1,000 pp is due within 7 days of booking. EARLY PAYMENT DISCOUNT: Applicable if tour is paid in full 10 months prior to departure. A \$300 pp discount is applicable on Canada & Alaska tours of 17 days or more. Australian Pacific Touring Pty Ltd. ABN 44 004 684 619. ATAS accreditation #A10825. TM4578



www.aaappointments.com.au



Want your career search handled confidentially? Call the experts!

****NEW** BRING YOUR LOYALTY SKILLS**

**SALES MANAGER – LOYALTY
MEL – \$120k PLUS PLUS**

We have a rare opportunity based in Melbourne working for a Global Meetings and Events company as a loyalty sales manager. You will have experience in B2B sales with loyalty experience, this is essential. Strong negotiation skills, well presented and strong communications skills are all key attributes we need in the successful applicant. You will be rewarded with a salary up to \$120k plus super plus commissions that could see you earning well over \$200k.

EDUCATIONAL ACCOUNT MANAGER

**ACCOUNT MANAGER/BDM
NSW – SALARY \$70K PLUS UNCAPPED COMMS**

This leading provider of educational tours for primary and secondary schools is on the lookout in Sydney. You will be responsible for managing a portfolio, building strong relationships & delivering presentations to increase & bring on new business. Strong salary + car allowance & uncapped commissions. Previous experience in a similar role required along with strong presentation, organisation & communication skills.

****NEW** YIELD & MANAGE**

**PRICE AND YIELD TACTICIAN
BRISBANE – UP TO \$82K PKG**

We have a fantastic rate opportunity to work in this Price & Yield team. You will be responsible for the price position of a range of destinations/suppliers, working closely within the team & key stakeholders on pricing strategies & maximising all revenue opportunities. Strong yield & revenue experience required along with ability to build relationships, interpret reports/data & strong communication, attention to detail & be able to work well within a team.

****NEW** PRODUCT SPECIALIST**

**PRODUCT MANAGER
BRISBANE – UP TO \$94K PKG**

Are you experienced in developing relationships & have strong negotiation skills? We are looking for experienced Product Managers to be responsible for the delivery of the product plan along with the negotiation of rates, contract management & ensuring all targets are achieved. Educate agents & build relationships with internal/external stakeholders. Strong analytical, negotiation & time management skills required.

****NEW** PREMIUM BRAND**

**BUSINESS DEVELOPMENT MANGER
SYDNEY STRONG BASE PLUS CAR AND BONUSES**

This premium product is on the lookout in Sydney for a highly motivated, experienced sales manager to assist growing their amazing brand and presence in the region.

You will have strong presenting skills, with sound negotiating skills, and have a strong business acumen. A strong package including a car and quarterly bonuses that are actually paid!! Families and the chance to work for one of the best in the industry.

ARE YOU CREATIVE

**MARKETING MANAGER
MELBOURNE – UP TO \$90k PLUS SUPER**

This company has a rare opportunity to join their marketing team. You will be responsible for all marketing strategy & implementation, running end to end campaigns, measurement of results & working closely with key stakeholders on strategy & branding to deliver product to market. Proven track record in running successful campaigns across all channels including digital required. Top salary on offer. Call for more information.

MANAGE & DELIVER

**SALES MANAGER
MELBOURNE/PERTH – SALARY \$70-\$90K DOE**

A great new role exists for an experienced sales professional to sink their teeth into. As a Sales Manager you will grow business through existing accounts as well as identify, build a pipeline & convert new business opportunities. Strong base salary plus bonus on offer for the right candidate. Previous experience in travel or hospitality developing new business & managing a portfolio of accounts is essential along with high level presentation, negotiation & communications skills.

IT SALES

**BDM/AM- INDUSTRY SUPPLIER
SYD/MEL – UP TO \$120K PLUS BONUS PLUS SUPER**

We are looking for a talented business development manager who is ready for their next move, you would ideally come from an IT sales role or Corporate TMC and have a proven background in sales. This role will see you looking after 70/30 split sales and account management. Included in the package is a great base salary plus a strong bonus scheme and many other benefits. Please send your CV with a cover letter.

AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM

executive@aaappointments.com.au

NSW & ACT - 02 9231 2825 VIC, WA, SA & TAS - 03 9670 2577 QLD & NT - 07 3229 9600

FOR ALL THE BEST EXECUTIVE VACANCIES VISIT OUR WEBSITE www.aaappointments.com.au

just **ANOTHER** DAY in **WA**

SELF- DRIVE Seminars

**CLICK HERE &
REGISTER NOW**

25 JUNE - breakfast session - Brisbane CBD
25 JUNE - lunch session - Indooroopilly
26 JUNE - lunch session - Melbourne CBD
27 JUNE - lunch session - East Malvern

Tourism WA is bringing east coast agents the latest training on fly-drive holidays from Perth and how to package that memorable road trip into WA's extraordinary regions.

Sessions are only 2 hours and lunch or breakfast is on us! All attendees go in the draw to win wine and other produce from Margaret River, Swan Valley, Manjimup and Great Southern regions.