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Collette Australian surge

AUSTRALIA is Collette Vacations' fastest growing market, with the company continuing to make inroads into the industry just three years after establishing its operations down under.

Collette is celebrating its centenary in Providence, Rhode Island, where Christian Liebl-Cote, Collette's senior vice president of global business, told *TD* today the company as a whole had seen double-digit growth this year - on top of a strong result in 2017 which he said was a "fantastic year for touring".

He confirmed Collette planned to establish an office across the Tasman, saying "New Zealand is going to happen, but we're taking our time with Australia first".

Collette's Sydney call centre is part of the company's global 24/7

coverage, with local consultants servicing US enquiries and those in Providence also looking after Australian calls after hours.

Liebl-Cote said there was continuing innovation in Collette's product range, including the relaunch of its small-group "Explorations" range which has a 19-pax maximum per tour.

He said the company was expecting significant growth from the new offering, alongside its existing range of classic, spotlight, river cruising & faith-based tours.

More from Collette on pages **two** and **four** of today's *TD*.

Toy Story Christmas!

DISNEY is today highlighting a *Toy Story* Land-themed Christmas educational to the USA, with places on offer for agents who register to participate at wheredreamscometrue.com.au.

A total of 11 agents will win spots on the six-night trip to Walt Disney World Resort in Orlando, Florida which is being conducted in partnership with Virgin Australia & Delta Air Lines.

See the **cover page** for details.

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HOLIDAYS

Today's issue of *TD* is coming to you courtesy of Collette, which is this week celebrating 100 years of travel by hosting a 'Future of Travel' Global Forum.

COLLETTE'S global HQ is located in Pawtucket, a suburb of Providence, Rhode Island, where the company's 380 local staff are spread across three buildings.

The campus features areas for all of the company's sections including product development, marketing, a large call centre managing reservations, executive suites, admin and the Collette Foundation which works to give back as part of the company's corporate social responsibility initiatives.

Globally Collette has about 600 staff including its operations in Australia, Canada and the UK as well as tour managers escorting passengers across the world.

Tonight the company celebrates its 100th birthday with a cocktail party, gala dinner and presentations at Providence's Waterfire Arts Centre.

The Collette Global Forum continues tomorrow with a series of high-profile presenters speaking on topics such as destination trends, technology, tourism, giving back and leveraging brand advocates.

More from Collette on **page 4**.

Airport inquiry widened

AUSTRALIA'S airlines today welcomed confirmation of a Productivity Commission inquiry into the nation's privatised airports, including news the investigation will extend beyond the "big four" gateways.

Terms of reference for the inquiry were released this morning, showing the commission will this year investigate all airports nationally.

Airlines for Australia & New Zealand (A4ANZ) said the inquiry was timely and that it was pleased to see the commission's remit extended.

"As we have noted, monopoly behaviour is clearly demonstrated by many airports throughout Australia, through inefficient operations, poorly planned infrastructure and rising charges," said A4ANZ ceo Alison Roberts.

"With at least one in three

domestic passengers using airports outside of the big four, it is vital that the commission examines this behaviour at all our airports where market power exists," she said.

A4ANZ has been a vocal critic of the privatised airports, having recently released a report that says "light-handed" regulation has led to excessive profits and prices at the country's major gateways (*TD* 25 May).

The organisation's chairman Graeme Samuel said A4ANZ was pleased the commission would not only look at aeronautical services and facilities, but would also examine non-aeronautical services and facilities highlighted by the ACCC.

He said the travelling public was impacted by monopoly pricing not only through its effect on landing fees, but also through car parking charges, taxi surcharges and food and beverage costs.

NCLH opens in NZ

NORWEGIAN Cruise Line Holdings (NCLH) has announced the opening of an office in Auckland, to be headed by industry veteran Alan Wilcock.

Wilcock has been appointed national sales manager New Zealand for the Oceania Cruises and Regent Seven Seas Cruises brands, having joined NCLH from World Aviation where he was most recently national sales manager for Virgin Atlantic.

Watermark rebrand

EVENT Hospitality & Entertainment will take over management of The Watermark Hotel in Brisbane from 01 Jul, bringing it into its portfolio alongside the Rydges, QT and Atura brands.

The 94-room hotel, on Wickham Terrace in historic Spring Hill, will be given an independent brand, The Park Hotel Brisbane.

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MORE INFO

Travelmarvel Europe

TRAVEL agents can lock in fly free deals on itineraries in Travelmarvel's 2019 Europe River Cruising program.

Itineraries include the 15-day European Gems cruise - more details on **page 10**.



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Origin tip deadline

THERE'S still time to get your tips in for Game Two of the 2018 NRL State of Origin - just make sure you enter by 7pm AEST on Sun if you're taking part in **Travel Daily's** exclusive travel industry footy tipping competition.

To be in the running to win our overall State of Origin series prize of an NRL jersey of your choice - thanks to TMS Talent - you need to be the person to correctly answer the following questions (or be closest to the correct answer):

- 1) *Who do you think will score the first try in Game 2?*
- 2) *How many field goals will be kicked during Game 2?*
- 3) *What will the final score be at the end of Game 2?*

To get involved, tips need to be submitted to socomp@traveldaily.com.au.



Go-ahead for Westin SC

THE Sunshine Coast is set to welcome a new five-star landmark after the region's council yesterday gave approval for a planned integrated resort at Yaroomba Beach.

The coastal development will involve a 220-room five-star Westin Coolum Resort & Spa, as well as serviced apartments and extensive conference facilities, scheduled for opening in 2021.

It will be the first major international brand to operate in the area since the former Hyatt Regency Coolum was de-branded by its owner Clive Palmer in 2012.

Visit Sunshine Coast (VSC) said the approval was a win for the region's tourism sector.

"The go-ahead for the Westin resort is an endorsement of the region's commitment to sensitive and appropriate tourism development," said VSC ceo Simon Latchford.

"The new Westin resort will play

a fundamental role in attracting domestic and international business to the Sunshine Coast – particularly high-yielding conference and incentive business, which was deeply impacted by the departure of the Hyatt brand from Coolum.

"The Sunshine Coast has not had a new-build internationally branded hotel for over three decades, which has put our tourism sector at a major disadvantage compared to other Australian destinations."

The resort will be about 10 mins from Sunshine Coast Airport.

QF SIN bookings

QANTAS has opened bookings for its expanded Sydney-Singapore services (**TD** 15 Jun).

Subject to government approval, it will operate 17 weekly flights starting 14 Dec, up from 14 per week.



Window Seat

TO MARK National Seashell Day yesterday (yes, this is a thing), The Beaches of Fort Myers and Sanibel in Florida enjoyed a "shellebration" after breaking the Guinness World Record for the largest human seashell (**pictured**).

More than a thousand shell enthusiasts scuttled into place on the shores of Fort Myers Beach to create the milestone.

The group is already in discussions about what record to break next, but finding a crustacean large enough to carry it off will be difficult.



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New Collette chief

COLLETTE Vacations this week confirmed its succession plans, with current ceo Dan Sullivan Jr. naming his daughter, Jaclyn Liebl-Cote, as president of the Rhode Island-based tour operator.

Liebl-Cote will work alongside her father for the next few years, becoming his successor and the third generation of the Sullivan family to head the business.

The announcement was made in the lead-up to the company's 100th anniversary celebrations in Providence this week.

Collette Tours was started in 1918 by Jack Collette, who sold the business in 1962 to Dan Sullivan Sr, Liebl-Cote's grandfather.

Now, 100 years on, the company has global operations in the USA, Canada, the UK and Australia, coordinated from its Rhode Island headquarters which houses almost 400 staff in operations, product development, marketing, admin and reservations.

CBS star slams TripAdvisor

TRIPADVISOR started out as a great idea, as a platform where travellers simply exchanged their experiences, but has "morphed into just another aggressive booking engine," according to Peter Greenberg, respected travel editor of US TV network **CBS**.

Greenberg was one of the keynote speakers at the Collette Global Forum in Rhode Island today, and related a number of stories about TripAdvisor including its now discontinued policy of deleting negative reviews relating to assaults, including a case where a guest was raped by a security guard.

He also noted a recent stay at a substandard property in New York where guests were encouraged by TripAdvisor to give a positive review in return for a discount.

"The hotel was incentivising me to lie - with the full complicity of TripAdvisor," he said.

Not quite the America's Cup



COLLETTE made the most of its Rhode Island heritage last night by treating guests for its 100th anniversary Global Forum to a cruise on Newport Harbour.

Australia's 1983 America's Cup victory against the New York Yacht Club clearly still rankles with the locals, who good-humouredly noted it was one of the destination's defining characteristics - along with being where JFK married Jackie, the home of the Tennis Hall of Fame and a Gatsby-style mansion-bedecked summer playground.

The New England fun didn't end

there, with the cruise followed by a waterside dinner featuring a whole lobster for every guest, complete with bibs.

Pictured above on the Newport high seas are: James Hewlett, Collette marketing manager Australia; Jaclyn Liebl-Cote, newly appointed Collette president; Dan Sullivan Jr, the company's chief executive officer; Christian Liebl-Cote, director of international business development; and Amanda McCann, partnerships manager Australia.

Lots more pics from Collette at [facebook.com/traveldaily](https://www.facebook.com/traveldaily).



Big USA Sale on now! Fares from \$999.

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CTM targets US leisure

CORPORATE
Travel Management's acquisition of California-based Montrose Travel (*TD* 04 Jan 2016) has seen the company establish a beachhead in the fast-growing US home-based agency network.



CTM's Salv Silvera has taken up a role as the company's senior vice president, host agency & leisure for North America, with his remit including the Mtravel host agency operation as well as the Allure Travel by CTM retail operations.

Silvera, **pictured** at the Collette Global Forum in Rhode Island yesterday with Tiago Veloso, CTM's North America head of

supplier strategy and relations, told *TD* there was huge potential in US leisure travel, where the industry had evolved beyond bricks and mortar.

Mtravel has about 1,400 independent advisors, and a strong portfolio of supplier partnerships as well as being part of the Virtuoso network.



Travel Specials

WELCOME to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Amatara Wellness Resort has two specials - an earlybird for bed & breakfast guests, which includes five-night stays from \$1,065 and a deal offering a free night when guests book the resort's wellness package between now and 31 Oct 2018. For more info **CLICK HERE**.

Captain Cook Cruises is offering a single surcharge between 25%-30% on normal twin share prices, for all Murray Princess three-, four- and seven-night cruises. To book, visit www.murrayprincess.com.au.

The Travel Corporation sale is on now. Book early with **Insight Vacations** and save 10% , plus enjoy a nine-day "Amazing Spain & Portugal" trip from \$2,768 pp, available until 09 Sep, **CLICK HERE** for info. Save up to \$2,110 pp on 'Antarctica XXI Express Air Cruise' when booking with **Adventure World Travel**, until 30 Sep - call 1300 363 055 to book.

Save up to 55% with **Breakaway Travel Club's** industry rates for **Ponant**. Travel from Ushuaia to Cape Town, Antarctica to Africa on 03 Mar, 2019 for 21 nights. Superior staterooms are from \$6,769 pp. **CLICK HERE** to book.

Metro Aspire Hotel Sydney has released a "Winter Fun Package" from \$193 per night, including an upgrade to a Premium Deluxe room and 10% off dinner. To book call, 1800 004 321.

Blue Cow open

PERISHER'S Blue Cow has officially opened with the Ridge, Summit and Terminal Quad chairlifts offering skiing and boarding on Zalis and the Excelsior.

Today Mt Perisher has made its season debut, with double and triple chairs opening and more lifts set to open tomorrow.

SpiceRoads e-bikes

SPICEROADS Cycling has introduced electric bicycles, e-bikes, into its fleets in Vietnam and Sri Lanka.

The e-bikes can be hired per tour, instead of mountain, road, or carbon bikes and use "pedal assist" technology, which engages the bike's motor once the rider begins to pedal.



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Learning and Development Executive

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Disneyland Pixar

PIXAR Pier opens at Disney California Adventure Park this weekend, where guests can enjoy Pixar stories, attractions, the Incredicoaster, Pixar-inspired food and Lamplight Lounge.

Pixar Pier debuts during Pixar Fest, a celebration that runs throughout the Disneyland Resort until 03 Sep 2018.

Rockstar name win

ROCKSTAR Hotels, a luxury boutique hotel company, has won the right to keep its name after a trademark infringement suit was filed by Hard Rock Hotels.

Robert Santucci, president of RockStar Hotels, said "this is a great victory for the independent entrepreneur facing intimidation by Goliath".

The court ruled that the services and experiences offered by each hotel group were more than sufficiently different to avoid creating confusion for consumers.

On time arrivals up

THE latest BITRE figures for May 2018 show on time arrivals were higher than the long-term average performance for all routes (82.7%) & the on time departures figure (84.0%) was higher than the long-term average.

The rate of cancellations was the same as the long-term average of 1.4%.

Overall, Virgin Australia achieved the highest level of on time arrival and departures among major domestic airlines, followed by Qantas, Jetstar and finishing in last was Tigerair Australia.

Scenic incentive

THE top selling agent for Scenic's Canada, Alaska & the USA journeys sold between 01 Jun-31 Jul will secure a place on an eight-day Scenic East Coast Canada famil departing Oct 2018.

The entire team at the top selling agency will also be treated to dinner - **CLICK HERE** for more.



THE Department of Culture and Tourism - Abu Dhabi treated travel media partners to a lavish dinner at the Bennelong restaurant in Sydney last night, marking the end of this week's roadshow.

The Department of Culture and Tourism - Abu Dhabi and Etihad Airways Roadshow events held across Brisbane, Melbourne and Sydney attracted a total of 620 agents and featured gold leaf welcome drinks and a spectacular chocolate model of the Sheikh Zayed Grand Mosque.

The Department of Culture and Tourism - Abu Dhabi Asia Pacific regional unit head, Anood Khalifa, said the emirate had witnessed "great numbers" from the Australian market, noting Q1 hotel figures for Australian guests showed double-digit growth.

Pictured in Sydney last night are: Shantanu Mehta, Orient Tours; Ahmed Al Mansoori, Hala Abu Dhabi; Saeed Suleiman, Yas Marina Circuit; Monique Safayan, Jennifer Gaskin and Anood Khalifa, Department of Culture and Tourism - Abu Dhabi; Sarah Dubke, Orient Tours; Katherine O'Neill, Etihad; Suzanne Tobin, Department of Culture and Tourism - Abu Dhabi and Gillian Seller, AccorHotels.

WIN WITH BREAKAWAY

Breakaway Travelclub,

Australia's largest and leading travel industry travelclub, has teamed up with Luna Park this week to give two lucky **Travel Daily** readers the chance to win a double day unlimited rides pass to Luna Park Sydney.



Luna Park Venues is one of Sydney's most sought-after meeting, exhibition and conference centres.

All you need to do to win is LIKE Breakaway Travelclub's Facebook page and tell us which travel deal featured on their page in the last two weeks you would love to take advantage of and why?

Email your answer by COB on Fri 22nd Jun to lunaparktx@traveldaily.com.au

The two most creative entries will be the winners.



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DISCOVER SOUTH AUSTRALIA



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QF Academy list

QANTAS has announced the cities in the running to be home to its new Qantas Group Pilot Academy are: Alice Springs, Bendigo, Busselton, Dubbo, Launceston, Mackay, Tamworth, Toowoomba and Wagga Wagga.



Today's Technology Update is brought to you by **Excite Holidays**.

How big data can uncover big savings (and more)



In the travel industry, there are millions and millions of data points being exchanged every day, from a specific

price at a given time, to the destinations, or products being searched for. There are countless ways in which data is being exchanged via searches, but for the benefit of the agent being able to offer the best rates on a given product at the right time is critically important. With so many exchanges, and so much information available, how this is organised and analysed to offer the best benefits for agents is the big challenge. Using machine learning and sophisticated analysis, we hope to get deeper insight into what our agents are searching for, and then better connect them with the best rates and offers at the right time.

The power of data to improve the user experience can go so much further than this. We have a multitude of ways agents can use our search bar to get to the product they want, from destination, hotel name, address, point of interest and many more. Understanding how agents are using search terms can help us improve the way we update our search, and even inform new search parameters based on popular usage. This is just the beginning, as our capabilities improve we will be able to continue to improve our offering to enhance the user experience for our agents, with the aim of getting them to their desired result as quickly and easily as possible.

Nicholas Stavropoulos - Executive Director, Excite Holidays



Record growth to Switzerland



AUSTRALIA'S love for Switzerland continues to grow with a record 14% increase in overnight stays posted last year.

According to Switzerland Tourism, Australians contributed to a total of 364,713 overnights in 2017, and early figures indicate the market is on track to surpass 400,000 overnights this year.

"We are very proud of this, and even more impressed that 50% of Australian visitors are staying longer than eight nights in Switzerland," said Switzerland Tourism director Australia & New Zealand Mark Wettstein.

The tourism board's "Nature wants you back" campaign is in its second year, and this summer will encourage visitors to see

untouched and unknown tourist paths by promoting 11 pop-up hotels in hidden places across Switzerland.

The accommodation ranges from a basic fisherman's hut in Basel on the Rhine River to a romantic bathhouse at Lake Lucerne, or at the top of a castle in ancient Bellinzona.

"Taste My Swiss City" is the second initiative launched this year to complement the summer campaign, which offers a food and drink experience.

Visitors can book a two- to three-hour self-guided, off-the-beaten-track tasting tour based on recommendations by locals across 11 major cities.

"People from all over the world are flocking to our country to enjoy the unspoilt nature in Switzerland, and it really is so easy to explore our country on foot or bike," Wettstein said.

Pictured above during the Sydney Travel Experience Roadshow yesterday are 12 delegates representing Switzerland's key tourism regions and the teams from Swiss Air Lines and Switzerland Tourism.

Indonesia update

AUSTRALIANS travelling to Indonesia are being advised by DFAT to exercise a high degree of caution around upcoming elections on 27 Jun.

Election areas and activities may be targetted by extremist groups, with Bali included in the warning.

MEL May pax growth

MELBOURNE Airport has recorded a 9.2% increase in the number of international passengers processed in May when compared to the corresponding period last year.

More than 800,000 travellers flew in and out of the airport, fuelled by a surge in international seat capacity of 1.1 million extra seats introduced by airlines over the last 12 months.

On the domestic front, Melbourne Airport saw steady growth for May, posting an increase of 1.2% on the same period last year.

Gasthof renovation

CONTIKI has completed a refurbishment of its Gasthof Schoneck guest house located in the Austrian Alps.

The ski lodge now boasts a fresher look with new sofas, spacious showers, faster internet speed, larger TV screens, and additional USB charging points.

Bedrooms at the residence have also received a remodelling, with en suites installed and additional wardrobe space allocated for guests' ski gear.

For more info, **CLICK HERE**.

MARKETING SERVICES EXECUTIVE, TRADE

The Hong Kong Tourism Board is a dynamic, global marketing organisation whose mission is to promote Hong Kong as a unique, world-class destination.

The Board requires a Trade Marketing Services Executive for its Australia, New Zealand and South Pacific operations based in Sydney.

The Trade Marketing Services Executive is responsible for assisting the Manager, Trade Marketing & Business Tourism coordinating and implementing Trade & MICE projects. An understanding of current trade distribution channels is essential. The position is also responsible for trade enquiries, database management, brochure stock control, and some basic administrative duties.

Ideally, candidates will have tertiary qualifications, marketing experience in a tourism-related field, extensive computer skills, good presentation and communication skills, together with a working knowledge of Hong Kong. Remuneration package will be negotiable but will include medical benefits and superannuation.



Applications should be sent by 5 July 2018 to
E-mail: anna.chui@hktb.com

BCD expense tool

BCD Meetings & Events has introduced a second key product to its Expense platform, aimed at managing reimbursements for non-employees.

Called MeetingSource Expense, it manages expenses for attendees like speakers, VIPs and others who are not covered by regular employee systems.

It can be loaded with attendees from any registration system & configured by individual meetings.

Projects increasing

PROJECT-BASED business travel is growing at a faster rate than the broader economy, according to newly released research by the Global Business Travel Association (GBTA).

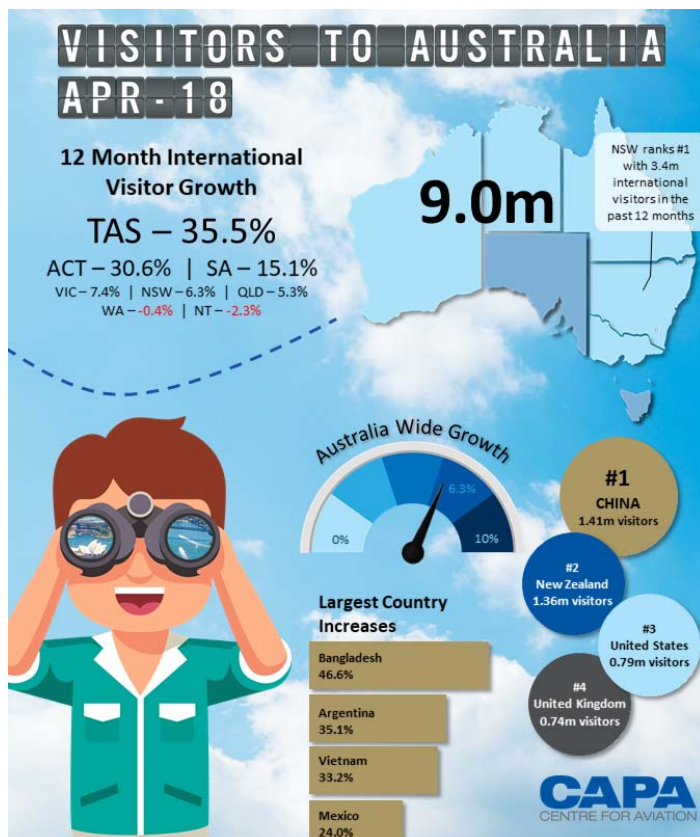
It says in 2017, project-based business travel spending reached US\$45.4 billion in the US, comprising 15% of all business travel spending.

It found average spend was higher for project-based trips.

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CAPA Insights

CAPA Centre for Aviation today offers its latest exclusive infographic, presenting insight from its own data and external sources.



INBOUND tourists to Australia reached over nine million for the 12 months ending Apr 2018. This is only the second time in history this has happened, the first being in the year to Mar 2018, though the figures are slightly down on the Mar result by approximately 20,000 visitors.

For the third consecutive month, Chinese tourists topped the list with more than 1.4 million visitors, followed closely by New Zealand with 1.36 million arrivals.

Bangladesh has shown the largest increase in visitors with growth of over 46%, taking their ranking from 45th for the year ending Apr 2017 to 37th for the year ending Apr 2018.



Corporate Chatter

With Ronit Lesetz

Empowering people in the digital revolution

THE digital revolution is upon us, and while we need to embrace these inevitable changes within our industry, we need to remember that at the core of every technological development and corporate service offering are the people that sit behind it.

In the TMC context, the travel consultants on the front line are the key to determining the success or failure of the clients' experience, which is always essential to the ongoing corporate strategy in a highly competitive industry.

We need to ensure we build our business from the foundation up, not the other way around.

So how do we ensure that we maximise and capitalise on one of our greatest assets, our people?

Firstly, leadership should look closely at each of their consultants and recognise their key strengths and abilities that need to be nurtured.

Secondly, empower these consultants within a strong

open learning work culture and in turn they will be inspired to continuously develop their own capabilities. If encouraged to work autonomously, these consultants will naturally equip themselves with the know-how to service their clients and create the

point-of-difference in the corporate market space!

We see this time and time again with the most committed of consultants out there.

From a client perspective, it is all about "matchmaking".

They need to be fitted with the right consultant that meets their

requirements even if it takes a few tries to achieve.

Once the fit is right, you are most definitely guaranteed a high level of client satisfaction and retention.

So even in our digital age, we must keep our focus on our people and tailor the technology platforms around them - technology is here to enhance our human interaction not replace it!

‘Even in our digital age, we must keep our focus on our people and tailor the technology platforms around them...’

Ronit Lesetz is the corporate general manager of FBI Travel, a multi-award-winning agency recognised by its clients, suppliers and the industry as one of the leading privately owned TMCs in Australia.

Premium grows fastest

PREMIUM Economy class business travel has been growing at a faster rate than other cabin classes - but not at the expense of Business class, according to analysis by Carlson Wagonlit Travel (CWT) and Travelport.

A study of 1.3 million bookings between 2015 and 2017, using Singapore as the point of origin, showed the number of Premium Economy seats booked for corporate travel increased at an average rate of 157% year on year, while corporate bookings for other classes recorded negative growth over the same period.

"It's interesting that the increase

in Premium Economy bookings seems to have come largely at the expense of Economy class, and not Business class," said Richard Johnson, director, Asia Pacific, CWT Solutions Group.

"This makes sense, given the trend we're seeing where companies are looking beyond travel costs and paying more attention to traveller comfort and productivity."

In 2015, Premium Economy comprised 1.23% of total corporate bookings, growing to 7% by 2017, while Economy class seat share declined from 60.27% in 2015 to 54.46% in 2017.

Wendy Wu makes new bestie



PAUL Bayyouk from Helloworld Forestville in Sydney (pictured centre) has taken out the grand prize in Wendy Wu Tours' Mega Friends with Benefits incentive.

He walked away with a holiday to Asia for himself and three friends valued at up to \$12,000.

"The four private tours that Paul can choose from for his prize are an exciting example of our

Tailormade product suite," said Wendy Wu Tours national sales manager Tamba Lebbie.

Pictured: Alison Watts, Helloworld; "Shoots" the Panda; Paul Bayyouk, Helloworld Forestville; Lisa Farrugia, bdm New South Wales, Wendy Wu Tours; and Tamba Lebbie, Wendy Wu Tours.

View acceptance video [HERE](#).



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Reservation & Ticketing Agent Full time, permanent

Due to expansion we are seeking an experienced and enthusiastic Reservation & Ticketing consultant for our office in Sydney CBD.

Candidate should have minimum 2 years international consulting experience with a travel agent or airline. Strong GDS (preferable Sabre/Amadeus) and fares/ticketing skills are essential, and you possess a passion and drive for sales whose written and verbal skills are surpassed only by the desire to satisfy the customer's needs. Group booking experience is preferred. Responsibility includes servicing new and existing bookings and a prominent level of customer service. Accuracy and attention to details is essential. No face-to-face sales required as phone and emails are the primary methods of contact with our customers and agents.

Applicants must have the right to live and work in Australia.

Applications should be sent to jobs@philippineairlines.com.au by Thursday 5th of July 18.

Malaysia Airlines Back to Brisbane



WIN TICKETS TO KUALA LUMPUR WITH MALAYSIA AIRLINES

This month, *Travel Daily* together with Malaysia Airlines are giving agents the chance to win two tickets to Kuala Lumpur flying with Malaysia Airlines return from ADL/BNE/MEL/PER/SYD.

In celebration of the resumption of Malaysia Airlines new Brisbane to Kuala Lumpur flights commencing Wed June 6, you and a friend will fly Economy Class to KUL with Malaysia Airlines.

To win, have the most correct answers to the questions throughout the month, and the most creative response to the last question. Send your answers to mhcomp@traveldaily.com.au

Q14: True or False. MH offers an 'extra legroom' economy product on all A380/A350/A330 flights? (HINT)



Terms and conditions apply

Lux* wellness offer

LUX* Grand Gaube in Mauritius has announced it will hold a new seven-night wellness retreat from 21-28 Aug.

The week-long event will be facilitated by celebrity wellness guru Kamran Bedi and include pilates training, mindfulness meditations and full body relaxation.

Prices for the package start at \$3,238 per person twin share and exclude flights.

For more info, [CLICK HERE](#).

Club Med Cefalu

CLUB Med has announced the opening of Club Med Cefalu in Sicily, the first luxury 5-Trident resort the company has opened in the Mediterranean.

The resort is located 90 minutes' drive from Palermo Airport and offers a host of beach activities including electric surfing, stand-up paddle boarding, beach volleyball, and scuba diving.

Club Med Cefalu becomes the sixth resort to be added to the company's premium Exclusive Collection.

Air Serbia Fri deal

AIR Serbia is offering discounted Economy class return fares from Belgrade to/from Berlin, Zurich and Amsterdam.

The deal is valid for travel between 15 Aug and 15 Dec, with the sale ending 22 Jun (Central European Time).

For reservation information, call 1300 722 499.

New stats p'ship

SKYSCANNER and ForwardKeys have entered a partnership to enhance the statistical analysis of air travel patterns.

The agreement will see Skyscanner data on the segments of Travel Willingness and Catchment Area added to ForwardKeys flight tools.

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*Conditions apply. SEE: travelmarvel.com.au/specialdeals for full conditions. Price is per person (pp), AUD, twin share, and includes savings. Price is correct as at 19 June 2018. EUTC15 price based on 2 December 2019. Cat. E window stateroom including an Early Payment Discount of \$400pp. **EARLY PAYMENT DISCOUNT:** Tour must be paid in full 10 months prior to travel. **OFFERS:** Limited seats on set departures are available and are subject to availability. **DEPOSITS:** A non-refundable deposit of \$1,000 pp is due within seven days of booking. Australian Pacific Touring Pty Ltd. ABN 44 004 684 619. ATAS accreditation #A10825. TM4580



Working in partnership with the Australian Travel Industry

Inside Sales Manager

Sydney, Salary to \$65k + Super, Ref: 3470PE1

This is an exciting time in my clients' business and they are currently looking for an experienced inside sales manager to head their inside sales team. This role will be responsible for providing strong leadership, managing sales rep activity and growing the inside sales team. You will have the autonomy to set the teams based on achieving the company's objectives for your team. You will also be a proven partnership leader that can demonstrate a track record of taking a team to the next level.

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

Travel Consultant | Multilingual

Sydney, \$45-55k + Bonus, Ref: 3447SJ2

I'm looking for a travel industry professional who wants to step away from face to face sales & work for a leading online travel provider who has fluent Cantonese or Mandarin & English. You will be booking packages & tailor making international holidays and utilising your multilingual skills. A fun & vibrant team in luxurious CBD offices & a real chance for career progression. A great base salary is on offer & the chance to work for an industry leader. Call me for a confidential chat.

For more information please call Sarah on (02) 9119 8744 or click [APPLY](#) now.

Corporate Travel Consultant

Gold Coast, \$50-65k + Super, Ref: 1285CGA1

Looking to mix things up with a new challenge and the chance to move into a different sector within the travel industry? You will be working for an established travel company in the Gold Coast area, in a fab office environment The lucky candidate will need to have excellent experience within the travel industry and have experience with corporate clientele and be rewarded for your hard work with excellent salary and perks! This is rare and exciting opportunity not to be missed!

For more information please call Courtney on (07) 3123 6107 or click [APPLY](#) now.

Cruise & Travel Consultant

Brisbane CBD, Up to \$50k + Super & Comms, Ref: 3125SZ1

My client is a fast paced award-winning online agency currently seeking a talented travel or cruise consultant selling cruise & worldwide land / air packages. You must be hungry to want to earn top dollars by doing what you love and be rewarded with famils & top commission. This role would suit someone that wants a supportive team environment, work / life balance, a relaxed & fun atmosphere, breakout area, own lockers & shower facility with full kitchenette & magnificent views at your desk.

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

Corporate Groups & Events Consultant

Sydney, Salary to \$70k + Super, Ref: 3469PE1

If you are a creative thinker, have strong communication skills, thrive working in a busy environment and have an exceptional eye for detail, then this opportunity is for you! This Corporate company is at the top of its game, has high staff retention & people are lined up to become part of their stellar travel team. They are currently looking for someone with groups/ events experience to look after academic & professional group travel. It's a challenging role paying top \$ for the right candidate.

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

Wholesale Travel Res | Tropical Destinations

Brisbane, \$45-50k + Super + Comms, Ref: 1999AW2

This small, boutique and independently owned company is looking for a talented and confident travel consultant, happy to move into a wholesale role. Focusing on tropical destinations and luxury products, you will put together itineraries for Special Interest Groups, Family Vacations and Wedding/Honeymoon packages. Working with a fantastic, established team, you will deliver exceptional customer service online and over the phone. Call directly for a quick and confidential chat!

For more information please call Amanda on (07) 3123 6107 or click [APPLY](#) now.

Experienced Retail Travel Consultant

Melbourne, Base & Benefits + Super, Ref: 3461JP1

A rare opportunity to join a growing and thriving travel agency. Really grow your career with endless career opportunities as business continues to grow. You'll also be rewarded with great work life balance - Working 9am - 5pm Monday to Friday and only every third Saturday from 9:30am - 1pm you'll be rewarded with a salary above industry standards, commission, and personal travel and famil allowances. You'll be working on high end bookings with a great repeat and referral client base.

For more information please call Josh on (03) 9988 0616 or click [APPLY](#) now.

Product Executive - Europe

Melbourne, \$55k + Super, Ref: 3486HC1

If you're an experienced product executive with a love for Europe this is the role for you. In this role you will be responsible for supporting the product team as well as really driving the performance of the company. You will be liaising with suppliers to ensure prompt and efficient delivery of all services and accurate information. You will be able to really make this role your own and develop and grow your career. The company are ideally looking for a product manager with Europe experience but if you have experience in another area with a love of Europe this will be considered.

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.



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27 JUNE - lunch session - East Malvern

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