# **Travel Daily** First with the news Friday 2nd March 2018

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### Epic adds Hakuba

HAKUBA Valley has joined Perisher's Epic Australia Pass, enabling skiers and showboarders to access the Japanese locale for five consecutive days when purchasing the pass, currently on sale for \$49 if booked by 08 Mar.



#### QANTAS is informing agents of changes to its international ops taking place later this month at Perth Airport, coinciding with the debut of its new ultra long-haul

services between Perth & London. Changes will see all QF's int'l flights operate from the Terminal 3 and 4 precinct at PER (**TD** 10 May) instead of Terminal 1, where all other foreign airlines fly to and from out of the WA capital.

The move will see QF utilise T3/ T4 as its hub for international and domestic flights, meaning incoming pax transiting in PER to a Qantas operated flight will need to obtain a visa or electronic travel authority (ETA) prior to arriving in Australia in order to move between terminals, QF said.

"For example, international pax travelling on a non-Qantas flight from Auckland-Perth and connecting onto Qantas' Perth-London service will require an Australian visa due to the distance between T1 and T3/T4.

"After arriving on another int'l airline at T1, connecting pax will need to go through Immigration, collect their bags and proceed through Customs and Biosecurity before exiting the terminal. "The passenger will then take

#### Today's issue of TD

Travel Daily today has eight pages of news and photos, plus a full page from: • Travel Trade Recruitment



# QF PER visa requirements

a Perth Airport shuttle bus from T1 to T3/T4 for their Qantas int'l flight, and vice versa," QF said.

The Australian airline explained if overseas customers request to book connecting flights via PER which include one international flight operated by Qantas and one int'l flight on a separate airline, agents will need to advise the client they must obtain a visa or ETA prior to travel, in order to transit through Perth.

Qantas said, in the past, some nationalities have been eligible to transit through Australia without a visa if their int'l connecting flights is less than eight hours.

"Due to the location of int'l terminals in Perth, these customers will now be required to 'enter' Australia, and will require a visa," QF said yesterday. Domestic or international

pax who would typically obtain a transit visa to pass through Australia will not be impacted.

T3/T4 will feature a streamlined immigration and customs area, "allowing for a faster transfer experience for customers on Qantas flights," Qantas added.

### **PNGTPA** rep sought

PAPUA New Guinea Tourism Promotion Authority is seeking proposals for representation and marketing services by specialists in Australia & New Zealand - email rosshopkins3@bigpond.com for more info by COB today.

#### **Globus guarantees**

GLOBUS family of brands is marking a more than 20% jump in 2018 sales across the Globus, Cosmos, Monograms and Avalon Waterways, by announcing all this year's European departures are now guaranteed to operate.



WEEKS OF SPECIALS AS WE CELEBRATE 40 YEARS AS THE SCANDINAVIAN SPECIALISTS IN 2018

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Travel Daily

on location on

The Gold Coast

Today's issue of TD is coming

to you courtesy of MTA - Mobile

Travel Agents at the group's

annual conference in Qld.

annual conference at the Surfers

Paradise Marriott Resort & Spa.

keynote speakers including solo

Allison Langdon and Tasmania's

Saroo Brierley who inspired the

quest to trace his family in India.

Delegates will tonight enjoy a

Full Moon Welcome Party on the

78th floor of the Q1 tower, while

tomorrow they'll dress in cocktail

chic for the weekend's gala

dinner - see more in Mon's TD.

movie *Lion* with his incredible

yachtie Jessica Watson, journalist

will hear from a succession of

In a packed program, members

**MOBILE** Travel Agents have

gathered on the Gold Coast

today as MTA kicks off its



shares, and according to a

escrowed for 12 months.

announcement confirms the

issuing of 2,427,649 shares

to Trevor and Sonia Jones,

Andrew and Karen Jones, Jamea

Pty Ltd and EPACS Pty Ltd as "part

Based on the current HLO share

Jamea Investments is a company

owned by Magellan ceo Andrew

Macfarlane and his wife Janetta.

Bellazahn Pty Ltd is owned by

EPACS P/L is owned by Penny and

Edwin Spencer of Spencer Travel,

Platinum Travel Group ceo Carl

and Cathryn Buerckner, while

according to ASIC records.

consideration for the acquisition

of the Magellan Travel Group".

price of \$4.66 the shares are

worth just over \$11m in total.

Investments Pty Ltd, Bellazahn

The "Appendix 3B"

disclosure notice issued last night

after confirmation of the deal,

the shares are going to the five

Magellan Travel Group directors,



Small Group Touring See Our Itineraries

### Syd 5-star approved

**NSW** Planning & Development has given the green light for a new 5-star hotel development at 201-217 Elizabeth Street, Sydney.

The \$426 million project will see a 50-storey mixed use project built opposite Hyde Park, not far from Sheraton on the Park in the CBD.

Dexus Property Group submitted plans for the 361-room luxury hotel with the NSW govt nearly 12 months ago (*TD* 31 Mar 17), with the hotel element to be spread across the lower 12 levels.

The currently unbranded hotel will feature 262 residential units in the tower and commercial space on the lower podium levels.

### JQ adds WLG/ZQN

JETSTAR is adding new services in New Zealand this month from Wellington to Queenstown.

Operating thrice weekly on Tue, Thu and Sat, the morning return service will commence on 27 Mar using Airbus A320 aircraft.



Helloworld takes Magellan

**HELLOWORLD** Travel's takeover

of the Magellan Travel Group was

Burnes confirming the settlement

of the shock deal announced late

"We are delighted to welcome

agencies of the Magellan network

to Helloworld Travel Limited," he

"We look forward to working

with the Magellan members

deliver great outcomes for all

Despite initial concerns from

02, 03, 04, 19, 22, 24 Jan), in the

end the overwhelming majority

with Helloworld, with just one

The \$32.5 million purchase

has been funded by a mixture

of 65% in cash and 35% in HLO

of members signed a revised deal

Magellan agent going elsewhere.

within the Magellan ranks (TD

finalised last night (TD breaking

news), with HLO ceo Andrew

last year (TD 19 Dec).

the 97 members and 129

said in an ASX statement.

throughout Australia to

stakeholders," he added.

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# GCT search for new boss

**GOLD** Coast Tourism (GCT) has confirmed its chief executive officer Martin Winter will step down from the role following the completion of the 2018 Commonwealth Games on 15 Apr (**TD** vesterday).

Winter has been in the position for just over 10 years.

"We are deeply grateful to Martin for his outstanding

#### Liberty DMC reps

LIBERTY International Tourism Group has expanded its presence to this region, announcing The Sales Team Marketing Group (TST) as its local representative.

The DMC has 60 offices in 46 countries including Europe, the Americas, Africa, the Middle East, the Sub-Continent and Asia.

Effective 08 May, TST will be responsible for marketing the DMC's marketing activity in Australia and New Zealand.

VERY

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leadership of GCT and the development of the Gold Coast as a visitor destination," said GCT chairman Paul Donovan.

During his tenure, visitor numbers have increased by more than 2.5 million annually and the last 12 months has also witnessed a record 3.95 million domestic overnight visitors and a record high of 1.056 million int'l visitors.

"There could be no better time for me to hand off to the next generation," Winter said.

Gold Coast Tourism's board confirmed it had commenced an international search to recruit a successor for Winter.

#### **Scenic extension**

**SCENIC** has extended its 2018 earlybird offering on its Australia program until 30 Apr.

A saving of up to \$1,350 per couple is available on the 23-day Treasures of the West Coast trip.



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#### Burnes boosts stake

HELLOWORLD Travel Limited ceo Andrew Burnes this week put more of his money where his mouth is, with the on-market purchase of 11,500 additional shares in the company.

Burnes paid \$54,769.99 for the extra stake, equating to \$4.76 per share - slightly above the share price today of \$4.66.

The purchase means Burnes now holds 31,363,486 Helloworld shares - 12.9 million in his own name and about 18.5 million in other companies he owns with his wife and Helloworld executive director Cinzia Burnes.

Cinzia Burnes also holds 12.6m shares in her own name, with the couple's combined shareholding worth about \$205 million.

Despite this week's purchase, the issue of about 2.5m new shares to the Magellan Travel Group directors (**see p2**) has diluted the Burnes' stake in the firm to just under 35.6%.



THE smart people at Merlin Entertainments Group have come up with a solution to a very modern problem, with the introduction of a new "Selfie Butler" service at Madame Tussauds Sydney.

Forget selfie sticks, sore arms or simply leaving yourself out of the picture - the Selfie Butler will be on hand to take all those Instagram-worthy shots.

The special service costs \$55 for one hour (including entry), during which your personal photographer will be on hand to take pics using your smartphone for groups of up to five guests.

Madame Tussauds gm Mark Connolly said with the attraction being arguably one of the most photographed places in Sydney, "The humble selfie just doesn't do your experience justice".



# Brand USA's Discovery Program DA\$H FOR CA\$H

Complete any 5 badges and be in the draw to win...

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Complete another 5 badges and you'll get two extra bonus entries into the draw. Incentive finishes Friday 6th April, 2018.

Don't delay - click <u>here</u> to get started on your badges to be in to win!

Winner announced Friday 20th April.

www.usadiscoveryprogram.com.au

WHAT WOULD YOU DO ...

Venture to Las Vegas? Rock out at Austin City Limits? Floor seats at a Lakers Game? Road Trip along Route 66? Ski the slopes of Colorado? THE CHOICE IS YOURS



# ILTM's "world domination"

THE organisers of International Luxury Travel Market (ILTM) have continued to expand their portfolio of shows across the globe - but Australia is unlikely to be added to the map at this stage.

Reed Exhibitions' ILTM portfolio director Alison Gilmore is in Sydney this week to showcase upcoming ILTM events which are scheduled for Cape Town, Dubai, Sao Paulo, Singapore, Mexico, Shanghai and the flagship in Cannes.

In each case global exhibitors represent their wares to local buyers, with the Asia-Pacific event in Singapore also now incorporating ILTM Japan. In Australia, however,

Gilmore said the dominance of



Luxperience - now owned by Diversified Communications (**TD** 04 Oct 2017) - means there isn't room for another similar show. Gilmore is **pictured** in Sydney yesterday with local ILTM representative Lynne Ireland from Inspired Luxury.



### Journey Beyond

**THE** parent company for some of Australia's most iconic tourist brands has launched to the market as Journey Beyond.

Touting itself as "Australia's newest experiential tourism brand", the business is the owner and operator of Great Southern Rail (The Ghan and Indian Pacific), Cruise Whitsundays, and Rottnest Express, and will use the new brand name to create a more public-facing image with both int'l and domestic consumers.

The holding company will continue to trade officially as Experience Australia Group, however, it plans to make the Journey Beyond name more visible moving forward.

#### Skywards milestone

**EMIRATES'** reward program Skywards has notched up 20m members, including 1.7m Aussies. Members departing DXB next week will receive "little surprises".

Save 10% up to A\$1297 EBULE on select guided holidays to Ireland!\* \*Book 01 March - 17 March 2018. Use Code: PADDY10A

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### GC towers nod

**THE** Gold Coast City Council has approved Chinese developer Sheng-Lan Group's application for a new hotel and residential mixed-use development in Surfers Paradise.

The twin tower development will incorporate two and three bedroom apartments, short-term hotel suites and five townhomes in the podium levels.

The project, currently referred to as "River Terrace", will consist of a 38-storey north tower featuring the hotel component of the development, as well as a 50-storey south tower catering to the residential market.

Facilities outlined in the blueprints for the hotel include an infinity pool, spa, gym, pilates/ yoga studio and bbq area.

Further details regarding the construction and completion time line of the project are anticipated to be made available to the public in the coming few months.



# What are you waiting for?

**TRAVEL INDUSTRY EXCLUSIVE OFFER** – Gold Coast accommodation discount of \$20 per room/night (minimum 2 night stay) during the Gold Coast 2018 Commonwealth Games.

ATPI still have limited availability for sold out event tickets such as the Opening Ceremony, Rugby 7's and Swimming Finals! **Call: 1300 366 309 Email: goldcoast2018@atpi.com** 



# Preferred leadership shuffle



**PREFERRED** Hotels and Resorts has announced a leadership restructure, resulting in three new executive appointments.

The reshuffle has seen Michelle Woodley promoted to president,

#### **Cube incentive**

**TRAVELCUBE** has partnered with the Department of Culture and Tourism Abu Dhabi to create a new sales incentive comp offering winners a four-night trip to the UAE's capital flying with Etihad Airways.

To earn a place on the TravelCube famil, travel agencies need to book as many night stays in Abu Dhabi between 15 Feb and 28 Mar, with the top eight agencies across Australia and New Zealand rewarded the prize. All bookings must be paid for in

full prior to 28 Mar to qualify. For more information on the incentive, **CLICK HERE**. Kristie Goshow move into the chief marketing officer role and Caroline Michaud elevated to executive vice president, corporate communications and public relations.

PHG, now in its 50th year of operation, believes the personnel changes will enable the business to further drive its growth plans and continue innovating.

The appointees Kristie Goshow; Michelle Woodley; and Caroline Michaud **pictured** with PHG chief executive officer Lindsey Ueberroth (third from left).

#### QF Europe webinar

**QANTAS** will be holding a succinct 15 min "live-classroom" webinar providing agents with all of the QF selling points available on its Australia to Europe routes. Four sessions will be held 07 Mar and at 8:30, 9:30, 11:30 and 14:30 AEDT - sign up **HERE.** 



#### DCL Euro expansion

**DISNEY** Cruise Line (DCL) has added seven new port calls in Europe for the 2019 season, with destinations including Gothenburg in Stockholm, Toulon in France, Cartagena in Spain and Fredericia in Denmark.

Belfast is a new destination for DCL sailing a seven-night British Isles cruise ex London on 08 Sep.

The cruise line will also offer its first ever round-trip sailing from Rome setting sail 14 Jun and exploring major tourist sites such as the Colosseum, the Trevi Fountain and the Vatican.

Bookings open 08 March - more details can be found **HERE.** 

### DoubleTree Vail

**HILTON** has opened the DoubleTree by Hilton Vail hotel in Colorado following a major refurbishment of the property.

The 116-room hotel provides convenient access to nearby ski slopes and features massage rooms, a soon-to-open outdoor heated pool, hot tubs and rustic outdoor fireplace.

### Car2Go pact split

EUROPCAR has sold off its 25% stake in car2go Europe to Daimler Mobility Services for €70m.

The French car rental company is expected to focus more of its business model on rapidly growing mobility segments such as car-sharing, ride-hailing, digital platforms and car pooling.

The completion of the transaction is still subject to regulatory approval which is expected to be confirmed in the second quarter of 2018.

#### Ryanair GLA retreat

**RYANAIR** has announced it will be closing down its base at Glasgow Airport in Scotland due to a "weaker Glasgow market", with the fallout from Brexit and an increase in Air Passenger Duty (APD) also blamed.

The move will mean a flight frequency drop from 23 to just three out of GLA and will likely cost the carrier 300 jobs.

Ryanair will transfer its Glasgow International-based aircraft to Edinburgh in Nov.



The world's most awarded cruise line, Crystal Cruises has been elevating and redefining the traditional notions of luxury cruising since their debut in 1990. Today they are committed to remaining the best ultra-luxury cruise line in the world whilst also adding all-suite river cruises, intimate expedition yachts and global air journeys to complete their portfolio of luxury travel experiences.

#### BUSINESS DEVELOPMENT MANAGER VIC|TAS|SA|WA

Working towards a revenue target and with sole accountability for sales growth in your regions, this senior role requires you to develop and implement a successful sales plan, nurture, develop and expand your trade partnerships, recognise and implement joint sales and marketing initiatives, manage an assigned budget and represent the company at trade shows and conferences.

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This position is responsible for managing the public relations and partnership activity in Australia and New Zealand markets to achieve maximum exposure for Crystal corporately and Crystal's experiences across Crystal Cruises, Crystal River Cruises, Crystal Yacht Expedition Cruises and Crystal AirCruises. Key accountabilities include PR planning, agency management, content creation, media famils & events, crisis communications and general press office.

Confidential applications to Philippa Baker philippa@alexander-associates.com.au | 0404 842384 No agencies please

Travel Daily e in



# New QF long-haul menu

**QANTAS** has unveiled a new menu for its 787 *Dreamliner* PerthLondon Heathrow service which is designed to increase hydration and reduce jetlag.

The menu includes probiotic infused Botanica cold pressed juice shots, a herbal tea developed to encourage relaxation and dishes which feature ingredients that promote hydration such as green leafy vegetables, cucumber, strawberries and celery.

Rolling out on 24 Mar, other light meal options include a tuna poke salad bowl and hot chocolate bed-time beverage.

Qantas creative director of food, beverage & service Neil Perry said the new menus combined



### #Tag your travel buddy to win

Whether you want to play tourist here in Australia or you have a holiday overseas coming up, iVenture Card is your passport to the best attractions in 14 top destinations across the globe.

The pre-paid attraction passes let VENTURE

you enjoy the best attractions, tours & experiences all for one low price.

This week *Travel Daily* has teamed up with iVenture Card to give you the chance to win an iVenture Card to a destination of your choice for you and your travel buddy.

For your chance to win, post a photo of you and your travel buddy on instagram or facebook tagging #iventure and #traveldaily and tell us where you want to go!

T&C's: Prizes must be redeemed by 31/12/2018. Packages and attractions are subject to change. research and experience of the Qantas and Rockpool teams to create dishes that encourage sleep at optimal times.

Perry said "Working with clinical sleep specialists, nutritionists and metabolic scientists, we've designed new menu options using delicious ingredients that have added benefits of hydration, aiding sleep and reducing jetlag."

Under Qantas' partnership with the Charles Perkins Centre which aims to reduce jetlag, data will also be collected on a group of Frequent Flyers using wearable tech and apps to collect information on sleeping and activity patterns, mental state, eating patterns and hydration before, during & after their flight.

#### TreadRight pact

**THE** TreadRight Foundation has marked World Wildlife Day 2018 tomorrow by announcing The Wildlife Conservation Society (WCS) as its newest Wildlife Initiative project partner.

The tie-up will see the foundation support WCS's Big Cat Fund, which was launched to bolster conservation efforts.

WCS's goal is to recover and stabilise populations of tigers, lions, cheetahs, jaguars & more.

## AirAsia eyes China

**AIRASIA** has revisited plans to launch joint venture frameworks in China and flagged intentions for Vietnam.

The company said it is aiming to have the new carriers operating in the second half of 2018,

following necessary approvals. Group chief exec officer Tony Fernandes flagged the proposed Vietnamese airline as "the final piece of the puzzle to complete our ASEAN connectivity".

Last year AirAsia revealed it had moved forward with its plans to establish a venture in China, when it revealed a collaboration with investors (**TD** 28 Sep).

# Skimax famil to Snowmass



A TEAM of ten agents recently spent a week on the slopes of Aspen Snowmass, Colorado, during a famil hosted by Skimax Holidays and American Airlines.

The group enjoyed private ski/ snowboarding lessons at the different mountains, visited the ski-in/ski-out Cloud Nine Bistro, tested out the new Breathtaker Alpine Coaster and had a private champagne tasting at The Little Nell's impressive cellar.

They also dove into all the shopping, learned about the mining history and took part in the apres ski offering of the popular ski destination.

Agents who were on the famil are **pictured** above.

#### Queen godmother

**AMERICAN** artist and actress Queen Latifah has been named godmother for Carnival Cruise Line's new ship, *Carnival Horizon*.

Latifah will take part in the ship's naming ceremony & a "Lip Sync Battle: Horizon" showcase to be held on *Horizon* on 21 May.

After the ceremony, the vessel will commence a northern summer schedule from New York.

#### **Darling Gold Coast**

**THE** Star Gold Coast has pinned down 22 Mar as the opening date for its new hotel, The Darling.

The revelation holds true to last month's announcement that the property would be open for the Gold Coast 2018 Commonwealth Games (**TD** 20 Feb).

Stretching across 17 storeys, The Darling will offer 57 suites.

#### Philanthropic tours

**ANDBEYOND** has released a selection of philanthropic itineraries in South Africa, Kenya and Tanzania.

The 10-day Travel With Purpose in South Africa includes a safari at andBeyond Phinda Private Game Reserve, where travellers will gain insight into challenges facing rural communities as they visit education & healthcare projects.

A similar 12-day Travel With Purpose in Kenya tour introduces guests to the wildlife and the people of East Africa and the 10-day Travel with Purpose in Tanzania starts with spending time with the disabled workers at the Shanga project.



Travel Agents receive 12% COMMISSION on all new bookings deposited by 31st March 2018 Plus Cash Gift Cards up to the value of \$200 per booking when including Rocky Mountaineer\*

Find out how

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**CORPORATE UPDATE** Corp Traveller billboard blitz



**CORPORATE** Traveller has unveiled a new advertising blitz nationally which has seen the roll out of billboards in prominent, high-volume traffic locations in Sydney, Melbourne, Brisbane, Adelaide and Perth.

Launched on Mon, the 'Meet our Experts' campaign spans a mix of channels, including lift advertising, airport billboards and an online presence.

Corporate Traveller marketing manager, Australia Monique van Gelder told *Travel Daily* the ads feature some of the

company's actual travel managers, including Camilla

Weddell in Brisbane and the Gold Coast, James Johnson in Adelaide, Nicole Cropley in Melbourne, Subhan Isa in Perth & Ben Jenke in Sydney (**pictured**). "The goal is to showcase our brand refresh and also reiterate our key brand position, our amazing team of experts, through the headline 'Business travel is easier with an expert on board'," van Gelder explained.

The company originally debuted as Flight Centre Travel Group's first venture outside the leisure sector 25 years ago and is now a preferred travel partner of over 6,500 companies in Australia. To mark its 25th anniversary, Corporate Traveller this week also revealed new-look branding

# Source Corporate TRAVELLER<sup>TM</sup> bring an expert on board

(**above**) and "revolutionary technology tools set to transform the business travel experience" under the CT GO self-service online booking tool (*TD* Mon).

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### **Radius NZ addition**

**TRAVEL** Beyond Group New Zealand has joined global travel management company Radius Travel in the Asia Pacific region.

TBG NZ is one of the largest privately-owned travel agencies in the region and has four offices and more than 50 travel professionals servicing corporate, event management, luxury leisure & entertainment travel markets.

Radius cco Kieran Hartwell said "TBG's competencies, industry reputation and company culture will add value to the Radius Travel network and strengthen our position in the APC region".

Travel Beyond Group managing director Tim Lane said the move will build on the value of Radius Travel's network in Australia.

"We have reached a stage in our life-cycle where our business and customers [in NZ] have a growing need for global support."

# Hilton Port Moresby

**HILTON** has confirmed the first Hilton Hotels & Resorts branded property to open in Papua New Guinea, Hilton Port Moresby, will debut in Q3 2018.

The company will manage the newly built hotel and the Kutubu Convention Centre as part of the Star Mountain Plaza development, on behalf of Mountain Plaza.

Spread across 16 storeys, the property will have 212 rooms and five food and beverage outlets.

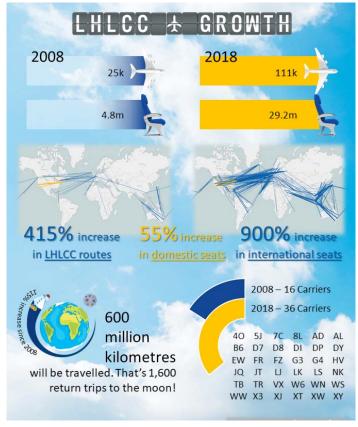
MEANWHILE, John Lucas has been named as general manager for Hilton Port Moresby.

## ATPI events head

ATPI has promoted Helen van Berkel to global head of events, expanding her role of md for the sports and corp events business in the Netherlands and Canada.

# CAPA Insights

**CAPA** Centre for Aviation today offers its latest exclusive infographic, presenting insight from its own data and external sources.



**THE** CAPA Global LCC Summit 2018 is currently being held in Singapore and has brought together some of the biggest names in aviation. For this week's CAPA Insights, we take a look at the increasingly growing low-cost carrier (LCC) market, and especially those airlines focused on long-haul low-cost (LHLCC).

**LCCS** are still a young force but they have massively disrupted air travel and the way airlines think about serving the public. In the last 10 years, LHLCC routes have grown by 415%, and int'l seats by 900%.



GC occupancy up

IT'S a great time to be alive

provider on the Gold Coast, with

the industry experiencing one of

Latest statistics from the STR

occupancy rose to 83.4% in Jan, up 2.9% on the year prior.

members are telling us they have

experienced one of their busiest

Coast Tourism ceo Martin Winter.

"The GC has outperformed most

summers ever, so the figures

seem to be painting a similar

picture," said departing Gold

other destinations in terms of

The Gold Coast Jan RevPAR

was \$200.90 per night and the

average daily rate (based on all

rooms) was \$240.90, both higher

occupancy and room rate."

than state capitals.

Destination Report show hotel

if you're an accommodation

its best starts to the year.

"Many of our industry

# **Travel Specials**

WELCOME to Travel Specials, Travel Daily's Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Royal Brunei Airlines is offering Economy return airfares from Melbourne to Bali, Bangkok and Ho Chi Minh City from \$399 and one way fares from \$299. The sale ends 19 Mar & applies to travel by 30 May - CLICK HERE.

A special package is available this month at Pullman Quay Grand Sydney Harbour featuring a stay in a Harbour View room, two B-reserve tickets to La Traviata and breakfast for \$899. Call 02 9256 4000.

The travel industry can take advantage of an industry rate at the Eastern & Oriental Hotel, Penang for stays 01 Apr-31 Mar. Prices lead in at RM520 (AU\$171) for a Studio Suite - email reservations@eohotels.com.

Savings of up to \$500 per couple are available on the 13-day Handpicked Peru trip with Adventure World when booked and deposited by 30 Mar. The deal ends 30 May. Call 1300 295 049.

#### Russia cycle trips

UTRACKS has launched a new guided cycle tour in Russia ahead of the destination hosting the 2018 FIFA World Cup in Jun.

The eight-day, "Russia: Moscow & Beyond" trip departs the capital and follows a route along the Volga River between the 'Golden Ring' cities of Sergiev Posad, Vladimir and Tver.

Prices are from \$2,950ppts.

#### **Two-Coconut** pass

THE Bula Combo Two-Coconut Pass products from Awesome Adventures Fiji has returned and is available for travel from 01 Apr. Starting from just FJD\$640,

there is a selection of transfer and accom passes available ranging from five to 15 days in validity.

Accom includes dorm and bure options across Fiji's Mamanuca and Yasawa Islands.

### AKL Jan record

AUCKLAND Airport is off to a strong start to the second half of the financial year, welcoming a record 1.023.798 international passengers in Jan.

The figure was 10,000 more than the previous milestone set in Dec and 3.4% more than in Jan the prior year.

Chinese visitor arrivals were down 28.4% compared to Jan 2017, which the airport said was driven by the later timing of Chinese New Year.

#### Accor Pasig City

**ACCORHOTELS** has taken over management of Joy~Nostalg Hotel & Suites Manila in partnership with Quantuvis Resources Corporation.

The property in the Philippines features 229 serviced apartments located in Pasig City.

### **NEED TO FIND A PARTICULAR TRAVEL SUPPLIER?**

EDITORIAL

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### **HISTORY** was made yesterday

134m above Sydney Harbour, with Warren Orlandi and Pauly Phillips becoming the first same sex couple to marry atop the Sydney Harbour Bridge (SHB).

SHB same sex wed

The pair walked down the "aisle" decked out in the BridgeClimb grey and blue iumpsuit two days before Sydney Gav and Lesbian Mardi Gras will celebrate its 40th anniversary.

"Rather than a 'white wedding', Warren and I wanted something uniquely us and decided the grey would suit us much more," Phillips said.

BridgeClimb has hosted 29 weddings at the summit of the icon to date between mixed-sex couples, and has assisted in more than 5,000 proposals, many of which have been between same sex couples.



# WIN YOUR DREAM EUROPEAN HOLIDAY

This month, Travel Daily together with Lufthansa Group and Singapore Airlines, are giving agents the chance to win a holiday to Europe.

You and a friend will fly Economy Class to Singapore with Singapore Airlines and then onto Europe with a Lufthansa Group carrier (Lufthansa / Swiss International Air Lines / Austrian Airlines).

To win, have the most correct answers to the questions throughout the month, and the most creative response to the last question. Send your answers to lufthansa@traveldaily.com.au

Q2. Singapore Airlines and the airlines of the Lufthansa Group are founding members of which global airline alliance?

CRUISE

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Image: Singapore Airlines A380 Business Class

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#### **River & Ocean Cruise Specialist**

Sydney, to \$50k + Super, OTE \$70k, Ref: 3267PE3

This wonderful product sells itself, leaving you to make the big \$\$ very easily in this Monday to Friday reservations role, offering cruises to nearly every continent no day will be the same selling only the finest in luxury to the most discerning travellers. Your day will comprise of taking enquiries from travel agents and the direct public and picture painting the journeys to be had based on your extensive product knowledge and passion for cruise. Join this leader of the pack today!

For more information please call Paul on (02) 9119 8744 or click APPLY now.

#### Travel Consultant, 3-4 Days a week North West Sydney, Great Lifestyle + Comms, Ref: 2010AJ1

A rare opportunity has just opened up in the North Western suburbs for an experienced consultant to join a great team that specialise in looking after their team members. A healthy Work-Life balance is paramount and you can therefore look forward to enjoying 3 days off a week in addition to a friendly work environment. The store is in an ideal location with plenty of foot traffic leading to the potential to exceed targets and reap the associated benefits of doing so. Get in quick!

For more information please call Antony on (02) 9119 8744 or click APPLY now.

#### Luxury Travel Guest Concierge

#### Brisbane, \$45-50k +super + travel perks, Ref: 2061AW1

Our client is looking for a service driven and team orientated candidate within the travel/tourism sector who has had exposure to delivering high end/ luxury guest experiences. Joining this new and exciting company; you will pride yourself on working autonomously with high attention to detail, excellent phone manner and outstanding computer skills. And in return you can enjoy unique travel perks and the opportunity to be a part of a new and exciting team! To secure an interview APPLY NOW!

For more information please call Amanda on (07) 3123 6107 or click APPLY now.

#### Team Leader – Corporate Travel

Melbourne, Circa \$80k, Ref: 3271HC1

With a national presence, a focus on expansion and career progression for its staff, it's no wonder this corporate travel company are looking for a pro-active and experienced corporate travel professional to join them. They are currently looking for a Corporate Travel Team Manager to manage a team of corporate travel consultants in their Melbourne office. You will be required to manage a team of multi skilled travel consultants; to motivate, mentor and support them in their daily duties.

For more information please call Hannah on (03) 9988 0616 or click APPLY now.

#### **Monday to Friday Travel Consultant**

Sydney, \$60k + Super, Ref: 3289SO33

If you are a travel consultant who would love their weekends back - this is the role. For an immediate interview contact me. Working from lovely offices to book high-end leisure travel and cruises, you will have GDS experience and will be known for your exceptional customer service. This is a great opportunity to join a successful travel business and become an integral of this friendly team. Strong cruise knowledge would be an asset as well as fare and ticketing knowledge.

For more information please call Sasha on (02) 9119 8744 or click APPLY now.

#### **Academic Corporate Travel Consultant**

#### Brisbane, \$60k + super & uncapped bonuses, Ref: 5141SZ1

Niche role within the corporate sector focusing on university & school accounts. taking a standard corporate role to new heights. No 2 days will be the same with this position as you will be finding yourself booking & managing some very interesting and off the beaten track itineraries. We will consider someone with approx. 3 years' experience in Corporate Consulting or min. 4 years' experience in the retail sector to step into this fulfilling role. GDS knowledge required and a great attitude.

For more information please call Serena on (07) 3123 6107 or click APPLY now.

#### **Online Travel Consultant**

#### Gold Coast, Very Competitive Salary, Ref: 1238CGA1

Do you love sales but want to step away from a retail environment? Here is the perfect opportunity. You will answer all incoming enquiries from customers in an office environment. The company prides themselves in having solid repeat and referral business including VIP clienteles. Customer service and sale skills is key to succeed within this position. The ideal candidate will have travel industry experience as a Travel Consultant (minimum 9 months) and have good GDS knowledge.

For more information please call Courtney on (07) 3123 6107 or click APPLY now.

#### **Corporate & Groups Consultant**

#### Melbourne, up to \$65k FTE Package, Ref 3287MC1

My client are seeking experienced Group Travel Consultants to join their boutique Travel Management Company in a fantastic Melbourne location. Previous experience managing corporate groups is required in order to jump into the role and hit the ground running. Tramada experience is essential along with GDS proficiency (Amadeus preferred). Full and Part time opportunities available. If flexibility and autonomy are what you're after and you are ready for your next challenge look no further!

For more information please call Meg on (03) 9988 0616 or click APPLY now.

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