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Want your career search handled confidentially? Call the experts!

***NEW* LEAD AND INSPIRE**

**OPERATIONS DIRECTOR
SYDNEY – SALARY TO \$100K**

Our client is looking for an inspiring leader with experience preferably in the Inbound Travel Market. You will be responsible for the overall success of the team including development & delivery of strategy, leading the team & enhancing relationships & agreements to achieve sales & revenue goals. You will be rewarded with a salary of up to \$100k plus DOE. Experience in areas other than Inbound will also be considered.

***NEW* DON'T MISS THIS ONE!**

**MARKETING MANAGER
MELBOURNE – UP TO \$120K PLUS SUPER**

This company has a rare opportunity to join their marketing team. You will be responsible for all marketing strategy & implementation, running end to end campaigns, measurement of results & working closely with key stakeholders on strategy & branding to deliver product to market. Proven track record in running successful campaigns across all channels including digital required. Top salary on offer. Call for more information.

***NEW* MAKE YOUR MARK!**

**RESERVATIONS MANAGER
BRISBANE – DOE UP TO \$70K + SUPER**

A great new opportunity to join this unique & expanding hotel brand as Reservations Manager. Work as part of the wider Revenue team you will work closely with the General Manager to maximise their position in the market through strategy and driving revenue through all channels. Previous Reservations experience in a senior role essential along with strong communication, organisation & problem solving skills. Great salary on offer plus career progression.

***NEW* GROW YOUR CAREER!**

**CORPORATE SALES MANAGER
SYDNEY – ATTRACTIVE \$\$\$ DOE**

Join this Travel Management Company in Sydney where you will be responsible for your region with a lot of potential to win new business. My client is looking for an experienced Business Development Manager who has come from a TMC with a strong track record in building a pipeline & bringing in new business. This company offers a great salary package DOE. If you have a desire to succeed & a track record in corporate sales we want to hear from you.

***NEW* WESTERN AUSTRALIAN COAST**

**GENERAL MANAGER
REGIONAL WA – \$70 - \$80K + SUPER + BONUS**

A unique General Manager position has now become available for someone looking to step up and progress in their hotel management career. You will be responsible for the overseeing the day to day operations, leading the team, strategy, budgeting & forecasting to achieve goals. Current hotel management experience essential along with proven results in sales & marketing & leading successful teams. Strong salary + bonus + benefits on offer.

***NEW* LEAD THE TEAM**

**RESERVATIONS SALES MANAGER
MELBOURNE – \$100K PKG**

Turn the key and open the door to success when you join this travel company. Managing a team of reservations and support consultants you'll know the secrets of driving and motivating staff members to reach their full potential and sales targets. Stepping into this rare management opportunity your previous leadership experience, wholesale travel knowledge & experience in setting targets will set you apart from the pack. Top \$\$ & bonuses on offer.

CORPORATE SALES ROLE

**BUSINESS DEVELOPMENT MANAGER
BRISBANE – \$\$ DOE + BONUS**

Exciting time to join this expanding hotel group as a Corporate BDM. Working as part of the sales team you will be responsible for managing the corporate market, building relationships and a pipeline to bring in new business across the portfolio of hotels. Previous experience in a similar role required with strong presentation, negotiating and contracting skills. Great salary plus bonus on offer for the successful candidate.

***NEW* ARE YOU A DYNAMIC LEADER?**

**GENERAL MANAGER
MELBOURNE – \$110K-\$120K + SUPER + BONUS**

We are looking for an experienced General Manager or Hotel Manager for a beautiful property in Lorne. You will be responsible for overseeing all aspects of the property, lead a capable management team, and focus on customer service, budgeting & forecasting & delivering results. Previous experience in a similar role. Great salary plus super plus bonus. Good career progression plus a great team environment. Apply today!

AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM

executive@aaappointments.com.au

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