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## JOURNEY BEYOND

Terms & conditions: Australian entrants only over 18 years. Must be a registered ATAS accredited travel agent. Open to all states and territories of Australia. Competition period is 02 May 2018 to 30 June 2018. Winner will be notified by 15 July 2018. Valid submissions must include a response of 25 words or less and completion of all entrant details on provided form. Travel must be booked by 15 August 2018 and undertaken between 1 August 2018 and the 30 November 2018 and is subject to availability. Blockout date applies (01/10/18 Queens birthday). Further conditions apply, please see competition page for full details.



## Qantas fast-tracks fleet

**QANTAS** has confirmed the end of an era, bringing forward plans to retire its ageing Boeing 747 fleet in 2020 as it marks its centenary.

The carrier's announcement today that it has ordered an additional six Boeing 787-9 *Dreamliners* (**TD** breaking news) comes as it forecasts a record profit this financial year, allowing it to fast-track its fleet upgrade and withdraw its last six 747-400s from service.

"This is really the end of one era and the start of another," said Qantas Group ceo Alan Joyce.

"Over the years, each new version of the 747 allowed Qantas to fly further and improve what we offered passengers.

"The *Dreamliners* are now doing the same thing."

The additional 787-9 aircraft

announced today will give Qantas a total *Dreamliner* fleet of 14 by the end of 2020, with the first due for delivery late next year.

The airline currently has four 787-9s with a further four due to arrive by the end of this year.

Its current fleet of 10 747s will be phased out from Jul, with the last six to leave by late 2020.

Qantas today posted its third quarter results, with group revenue up 7.5% over the same period last year to \$4.25 billion.

Domestic revenue was up 8% in the three months to 31 Mar, partly boosted by this year's early Easter, while international revenue rose 5.2%, driven by higher demand and load factors.

Qantas expects a full-year record underlying profit before tax of \$1.55-1.6 billion.

### Today's issue of TD

*Travel Daily* today has eight pages of news and photos, a **Cruise Whitsundays** cover wrap, plus full pages from:

- Albatross Tours
- Travel Trade Recruitment
- Fiji Airways

### Win a Reefsleeper

**CRUISE** Whitsundays is giving travel agents a chance to win a Reefsleeper overnight adventure for two on a pontoon 40 nautical miles off the Queensland coast.

The prize includes flights and is detailed on today's **cover wrap**.

## SCENIC<sup>o</sup>

### 2019 EUROPE RIVER CRUISING

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\*Conditions apply

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> 10 NIGHT CRUISES  
> MAY - SEPTEMBER 2019

**DISCOVER MORE**



**CORAL EXPEDITIONS**  
AUSTRALIA'S PIONEERING CRUISE LINE

## LH/SQ comp winner

LUFTHANSA and Singapore Airlines have revealed the winner of their monthly competition which featured exclusively in *Travel Daily* during Mar.

Alante Kreis from Flight Centre Cottesloe has won SQ/LH Group joint venture tickets to Zurich.



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## Melb agent sentenced

MELBOURNE-BASED travel consultant Zvi Dov Bartak has been sentenced to community service and ordered to repay his clients almost \$25,000, in a hearing in the Moorabbin Magistrates Court last month.

Bartak, who formerly operated an agency called Time2Travel, was accused of taking payments for travel and accommodation which did not eventuate.

Testimony related to several incidents including a flight to Israel with Cathay Pacific which was never booked, as well as payments received for a Qantas flight to Fiji where the booking was cancelled.

A Gold Coast booking worth \$13,000 was also never fulfilled, according to a report in the *Australian Jewish News* which also details a "Pesach in Paradise" holiday retreat Bartak allegedly organised in Surfers Paradise which was cancelled in 2016.

After an investigation, Bartak was arrested in Feb this year and charged with five counts of obtaining property by deception, allegedly telling police he had used client deposits to finance a business venture and pay for his personal expenses.

The magistrate told him he would be facing prison if not for the fact he had pleaded guilty and that the money involved was less than \$30,000.

Although Time2Travel Melbourne appears to no longer be operating, the brand shows on the website of another venture with an identical logo called "Travel Experience Guru" ([travelexperience.guru](http://travelexperience.guru)) which is offering VIP Formula 1 travel experiences, mindfulness and meditation retreats and a range of adventure experiences.

Time2Travel Melbourne and Travel Experience Guru are not ATAS-accredited agencies.

## WIN TWO DELTA ONE RETURN TICKETS FROM SYD TO THE U.S.

Simply make a group booking for 20 passengers or more ex. SYD before 30 Jun, 2018 to enter the draw.\*






\*Terms and conditions apply.

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## Albatross giveaway

AGENTS who book customers on any of Albatross Tours' 2018 Pre-Christmas, Christmas, New Year or Winter Wonderland tours before 31 May will go in the draw to win themselves a European Festive tour for two, valued at up to \$9,000 - see **page nine**.



## WINTER WANDERLUST

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7-15 night Italian Small Ship cruises on sale until 18 May

**SAVE UP TO \$4,235<sup>\*\*</sup> PP**

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## Pacific Aria redeployment

P&O Cruises has pulled preliminary port bookings for *Pacific Aria* in Cairns for 2019, with the line saying the sale of *Pacific Eden* to Cruise & Maritime Voyages (TD 08 Mar) meant *Aria* would be "needed elsewhere".

The P&O website indicates *Aria* will primarily operate cruises out of Brisbane in 2019, plus 11 dep from Sydney beginning late Sep.

*Pacific Aria's* 2019 Brisbane schedule lists 10 Pacific Island

Hopper itineraries, 10 Barrier Reef Discovery, five Whitsundays & five Hamilton Island itineraries.

"There might be some initial disappointment about *Pacific Aria's* homeporting in 2019 but the overall picture for Cairns is very positive knowing that our commitment to the region is as strong as ever," said Sture Myrmell, president of Carnival Australia & P&O Cruises Australia.

Carnival Australia has completed talks with Ports North, confirming its commitment to Cairns and its potential as a cruise hub.

The company noted the progression of the Cairns Shipping Development Project, which was granted environmental approval in Feb and would improve access for large cruise vessels.

Based on the development, P&O Cruises has lodged bookings for *Pacific Dawn* and *Pacific Jewel* to make seven two-day calls to the cruise terminal in 2019.

## The magic is back!

**LEGENDARY** crooner Barry Manilow is set to return to Las Vegas where he will headline in a new "The Hits Come Home" show at the Westgate Las Vegas Resort & Casino.

The Westgate, formerly the Las Vegas Hotel & Casino, is next to the Las Vegas Convention Center and was where Manilow made his magic for seven years from 2005.

## Serko eyes the ASX

**SERKO** is plotting a listing on the Australian Stock Exchange (ASX) in Jun, and has applied to the exchange to list as an ASX Foreign Exempt Listing.

The company said it intended to maintain its primary listing on the New Zealand Stock Exchange.

CEO David Grafton said the tech firm planned to remain a NZ domiciled-business, but it recognised listing on the ASX "is a way of potentially accessing a broader pool of institutional & retail investors."

## QR hi-speed wi-fi

**PASSENGERS** flying on Qatar Airways' Boeing 777 and Airbus A380 aircraft will be among the first to experience high speed broadband connectivity while in the air, thanks to Immarsat's GX Aviation Technology.

Guests will receive one hour free access, plus an option to upgrade their time for a fee.



## Window Seat

**NEW** Zealand has been left feeling a little left out after the country was excluded from a collection of world maps - but PM Jacinda Ardern has pledged to do something about it.

The omission has been pointed out on maps including those used for TV weather reports, in board games, coffee shops and souvenir globes at the US Smithsonian Air and Space Museum.

In a hilarious video, Ardern has appointed comedian Rhys Darby to investigate possible conspiracy theories offshore.

Theories include that Australia wants NZ's share of tourists and the wine industry "can't beat our pinot or sav" and that England want to get rid of the All Blacks - watch it [HERE](#).

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## Croatia for 30-49yo

**SUN** Island Tours is introducing a new week-long chartered cruise in Croatia for guests aged 30-49.

Called 3049, the cruise will operate four departures between Jun and Oct next year, catering to a maximum of 38 passengers.

Departing from Split, it will travel to Dubrovnik via Brac, Hvar, Vis, Korcula, Mjlet and Slano, and includes seven guided city tours.

Prices start from A\$2,635 per person twin share, with bookings paid in full by 30 Jun eligible for a \$200 per person saving.

## Dubai Pass unveiled

A **NEW** way for visitors to Dubai to enjoy a wide range of the emirate's attractions, experiences and tours will be activated by iVenture Card starting 16 May.

The Dubai Pass is an all-inclusive pre-paid card and offers "Select" & "Unlimited" packages for entry to activities such as Desert Safari, At the Top, Ski Dubai, Dubai Safari Park and LEGOLAND Dubai.

The Select pass is priced from AED399 and provides access to three attractions (from one of three pools), used over a seven day period - see [dubaipass.ae](http://dubaipass.ae).

## SQ lifts SYD, CBR

**SINGAPORE** Airlines last night launched its new daily triangular service to Sydney and Canberra, boosting frequencies in both cities but ending its onward capital link to Wellington.

Flight SQ288 is operated by Boeing 777-300ER aircraft and gives Sydney a fifth daily service while lifting Canberra departures from four per week to seven.

The new option also introduces First and Premium Economy classes to Canberra services, as well as providing lay-flat beds in Business class.

The changes were announced earlier this year and involve de-linking the Canberra-Wellington services launched in 2016 in favour of a new onward service to the NZ capital from Melbourne (**TD** 24 Jan).

## Four Seasons FLL

**DEVELOPERS** have broken ground on the new Four Seasons Hotel & Private Residences Fort Lauderdale, set to offer 130 guest rooms on the upper floors of a 22-storey breachfront tower.

The project will also include 90 private residences.

## Hyatt Centric Melbourne

**HYATT** has announced plans to develop a second Centric property in Australia, having signed a management agreement with the developers of a 280-room hotel planned for Melbourne's CBD.

The Hyatt Centric Melbourne is slated to open in 2020, located in Downie Street in the city's south-west corner.

It will follow the Hyatt Centric Hobart currently under construction and set for opening early next year (**TD** 11 Jan, 2017).

To be built by developers Little Projects, the Melbourne property will include a restaurant "infused with locally inspired fare" and a rooftop bar offering views of the Yarra River and Southbank.

"Melbourne's cosmopolitan vibe makes it an ideal destination for a Hyatt Centric hotel," said Hyatt Hotels Corporate Asia Pacific group president David Udell.

The property will join sister hotels Park Hyatt Melbourne, Grand Hyatt Melbourne and Hyatt Place Essendon Fields.

## HLO offloads US wholesaler

**HELLOWORLD** Travel has taken a further step in its plan to dispose of non-core investments with the sale of its stake in US-based outbound wholesaler Down Under Answers (**TD** breaking news).

Completion of the sale was announced to the ASX today, with the deal including a three-year exclusive arrangement in which Down Under Answers will source product from Helloworld's Australian and New Zealand

inbound business, AOT Inbound.

Helloworld said although the 33.3% stake in the company and the proceeds from its sale were "not material", the transaction was an important strategic step in streamlining the group.

"We look forward to continuing to work with the team at Down Under Answers in providing them with our great products and services in Australia and New Zealand," said Helloworld Travel ceo Andrew Burnes.

## Financial Accountant Sydney CBD

Highly awarded TMC is looking to appoint a Financial Accountant. This hands on role will include reconciliations, general financial and management reporting, budgeting, forecasting, payroll, compliance, monthly taxation returns and assisting with yearly accounts.

Your experience will be supported with relevant qualifications in finance or related discipline. You will be an intermediate to advanced user of Excel, be helpful by nature, able to meet deadlines and possess excellent communications skills.

Must have experience with either Sabre, Amadeus or Galileo.

**If the above ticks the boxes please apply quoting CCA1685 to  
Enquiries@crosscheck.com.au or call 02 8883 1477.**

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Applications close Friday 4 May 2018.

Only successful applicants will be contacted.

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## Helloworld Leadership team gets a taste of 'Month of Lei'



**HAWAII** Tourism Oceania (HTO) & Hawaiian Airlines marked their 'Month of Lei' celebration (**TD** yesterday), popping into the head office of Helloworld Travel Group in Sydney to kick off the promo with the HLO leadership team.

The HLO execs were adorned with kokua gifts of Hawaiian chocolates, fresh flowers and

kukui nut leis.

The visit coincides with HA's global "Ce-lei-brate Aloha" social media competition which rolled out today, offering consumers a chance to win flights to Hawaii and four nights' accommodation at the Sheraton Waikiki.

Entrants (incl agents) simply need to post or upload a photo

depicting how they share or how they have experienced 'aloha', such as on a Hawaiian flight or in Hawaii - for details, **CLICK HERE**.

HA also has a \$785 return SYD/HNL fare in market, on sale until midnight 03 May.

**Pictured** from left are Mike Thompson, Stan Scott, Katrina De Vries, Karen Macmillan, HA; David

Padman, Sue Graham, Alicia Palmer, HTO; Giselle Radulovic, HTO; Julie Primmer, Andrew Best, HA; Sandy Osborne, Kathryn Sari, Verve Travel Management; David Goldman, Goldman Travel; Karsten Horne, Reho Travel; Kate Cameron, Steve Hona, Gai Tyrrell, HA; John Constable and Peter Williams, Phil Hoffmann Travel.

### JQ free return flts

**JETSTAR** is offering more than 200,000 free return home flights across its domestic and int'l network as part of the low-cost carrier's 14th anniversary.

The promotion requires pax to only pay for the outbound sector to destinations including Hawaii, Bali, Vietnam, Thailand, Japan, the Gold Coast and Perth.

'Return for free' fares are on sale until 11:59pm tonight.

### Win a trip to Spain

**AGENTS** who watch Trafalgar's Travel in Colour **WEBINAR** and answer a simple question have a chance to win one of five seats on a Spanish Wonder festive family in Nov, including Etihad flights.

There's also a colouring comp for agents to win a painting in celebration of Trafalgar's new Autumn, Winter, Spring brochure - for details, see the **TRAFALGAR TRIBE FACEBOOK** page.

### APT, Marvel apps

**APT** Travel Group has developed new travel apps for the APT and Travelmarvel brands.

APT Concierge and Travelmarvel Companion are preloaded with guests' personalised travel info, tour itineraries and tools such as a currency converter, weather forecast and world clock.

The destination maps on each app can be downloaded without a wifi connection, allowing for self-guided touring.

### BNE-MNL A321neo

**PHILIPPINE** Airlines will begin operating Airbus A321neos on the Manila-Brisbane route from 02 Jul, the first time the aircraft has been deployed to Australia.

PAL will replace its existing thrice weekly Airbus A340 operation with the narrow-body A321neo on a four times per week basis, boosting capacity from 38,000 seats per annum to 70,000.

The jet is configured with a flat-bed Business class product.

Do you love to sell? Do you have a passion for developing business and relationships? Can you walk into a travel agency unannounced and secure the travel agents attention? Do you love to be on the road making sales calls?

**Cook Islands Tourism Corporation** is looking for a Sales Ambassador to promote the Cook Islands to travel agents, primarily in New South Wales, Victoria and Queensland, and also to consumers via various expos and shows that we participate in. This role is a pivotal one charged with making the Cook Islands highly visible to travel agents and ensuring that they have the tools and knowledge to confidently sell our stunning paradise to their clients.

Applications close on 16 May 2018. Please click [here](#) to apply.



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## IHG Mel dual brand

A \$200 million mixed-use development is set to arrive in Melbourne by 2022, with the signing of Hotel Indigo Melbourne Little Collins and Holiday Inn Melbourne Bourke Street Mall.

The new dual-branded IHG hotel will front Bourke Street Mall on one side and Little Collins Street on the other, and will include a range of international stores to maximise its retail destination.

"The new development is projected to attract over \$100m of annual spending by visitors and shoppers, as well as creating over 1,000 new direct jobs and 900 indirect jobs for Victoria," said Tony Tai, spokesperson for owner Focus Ventures Pty Ltd.

## P&O expands PNG

SIX dedicated cruises to Papua New Guinea have been added to P&O Australia's latest cruise program, providing guests with direct access to Alotau, Kitava Island, Rabaul, Kiriwina Island & the Conflict Islands.

The latest program will see five 10-night New Guinea Island Encounter cruises departing Brisbane from 19 Sep 2019.

Another exclusive itinerary taking guests on an 11-night round-trip cruise from Sydney to the remote Conflict Islands from mid-Nov 2019.

Other local program highlights include seven Main Event cruises themed around the Australian Open, Christmas, and New Year.

## Agents cosy up to Sun Peaks



**THIRTY** Australian travel agents were recently whisked off to stay at Canada's Sun Peaks Resort as part of Sno'n'Ski Holidays' educational Mega Fam.

The centrepiece of the tour involved less conventional activities on offer in Canada's second largest ski area, such as dog sledding and ice fishing.

"We got to drill the hole in the ice ourselves, then we kicked back in the sun with a few drinks and enjoyed an experience you can't have in many places in the world," said Emily Goddard from Flight Centre St Ives.

"I can't describe how thrilling it is to pull a trout up through that hole in the ice – but we let them go with a kiss, Rex Hunt-style."

When the group was done angling for some winter grub, they were treated to a scenic ride along the snow hills courtesy of some spirited local huskies.

"Whisking along those scenic alpine trails was like being in a fairy tale, but witnessing the connection that Chris, our guide, had with the huskies was where

I saw the true magic," Annabel Edgecombe from Flight Centre Indooroopilly said.

Sun Peaks was the third stop on the Sno'n'Ski Mega Fam, which saw the wholesaler's top-selling agents explore a collection of British Columbia's ski resorts.

**Pictured:** Sno'n'Ski Mega Fam agents huddle together and enjoy some hot cider and s'mores during their snow shoe tour of the Sun Peaks Resort.

## Berry for Get Global

**MICE** trade event Get Global has announced well-known author and wellness guru Lola Berry will kick start the event with a special Get Up & Go Breakfast.

"Lola will add colour, energy, thought and relevance for all our attendees...(she) will set the tone for Get Global 2018 and all people need to do is sign-up for the breakfast when they register to attend the event," said Donna Kessler, co-founder, Get Global.

The event will be held at the ICC Sydney on 20 Jul.

## SINGAPORE AIRLINES



### SALES OFFICER (PERMANENT FULL-TIME POSITION)

Singapore Airlines, one of the world's most respected travel brands, is currently seeking a highly motivated individual who is seeking a career in international aviation, to join our Sydney sales team.

Reporting to the Agency Sales Manager NSW, the successful candidate will be responsible for:

- Providing administrative and inside sales support to the Agency Sales Team and Agency partners
- Creating and producing trade flyers and collateral
- Assisting in the design and execution of trade workshops and events for NSW Agency Sales
- Working with the Agency Sales Manager and Executives to grow SIA sales
- Generating and analysing sales reports to identify new sales opportunities
- Representing the Company at seminars, conferences, product launches, trade and public expos

The successful candidate will need to demonstrate the following:

- Adaptability and an energetic approach to their work
- Ability to multi-task, with good attention to detail
- Knowledge of SIA products and services preferred
- Excellent communication skills both verbal and written
- Strong organisational skills, with good time management
- Proficiency using MS Office (Word, Excel & PowerPoint) and an ability to quickly learn new systems

The position starts at A\$51,622, plus superannuation and attracts a package including concessional travel and subsidised health insurance.

All candidates must be eligible to work in Australia, as evidenced by Australian citizenship or Permanent Residency status.

Qualified candidates are invited to submit their application by 5pm **Wednesday, 9 May 2018** to Michael Kirkby, Agency Sales Manager NSW via email to: [SQ\\_SYDSALES@singaporeair.com.sg](mailto:SQ_SYDSALES@singaporeair.com.sg).

Only suitable candidates will be accorded an interview. All applications will be treated in strict confidence.

### SUTHERLAND SHIRE AGENCY SEEKING FULL TIME EXPERIENCED TRAVEL CONSULTANT

*Every now and then a spectacular opportunity arises for you to be part of something wonderful...  
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A position has become available at McGann Travel for a Full Time, Travel Consultant.

The applicant must have excellent Customer Service Skills and strong CRS Skills (Sabre & Tramada preferred).

McGann Travel is a well established business with mostly repeat and referral clients. We are off street and most clients are by appointment.

This role offers a healthy work (the Gym's downstairs) and life balance with NO WEEKENDS.

Please send your resume to [info@mcganntravel.com.au](mailto:info@mcganntravel.com.au)





## Accommodation Updates

**WELCOME** to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to [accomupdates@traveldaily.com.au](mailto:accomupdates@traveldaily.com.au).



**Pullman Port Douglas Sea Temple Resort & Spa** has opened up a new restaurant within the hotel called ALUCO. The new dining venue offers guests a locally sourced selection of foods including line caught fish from the reef, fresh fruit and vegetables from the Tablelands, and homemade pasta dishes. The venue itself is situated near the hotel's pool, leveraging Qld's year-round warm climate.



The decade of the 1950s has inspired a complete refresh of the **Sands Hotels & Spa** in Indian Well California, with renovations creating all-new public spaces, a pool deck and landscaping, private wedding garden, full-service spa, and a signature on-property restaurant. A rich, jewel-toned palette of emerald greens and deep blues now runs throughout, inspired by Moroccan living.



A new beach club called DRIFT has opened inside the **One&Only Royal Mirage Dubai**. The new space includes an infinity pool, a long stretch of private beach, and panoramic views of Palm Island Bay and Dubai's iconic skyline. The club also boasts the DRIFT restaurant headed up by Chef Maxime Le Van, serving a menu of organic, fresh and classic dishes.

### Brissie Madison

**INTERSTAY** Holdings has purchased the Metro Hotel Tower Mill in Brisbane from Transmetro Corporation, flagging plans to operate the property under its Madison Hotels brand.

Transmetro has owned the Tower Mill since 1994 and has decided to pursue new Brisbane investment opportunities.

### Apple, Twain merge

**NORTH** American travel companies Apple Leisure Group & The Mark Travel Corporation have formally completed their merger.

The decision to join forces was made so that each business could offer travel agents, airlines, and hotels a wider range of products.

Financial terms of the transaction were not disclosed.

## Cheers to Carnival Legend!



**SIX** personal travel managers (PTMs) from TravelManagers were recently treated to a luxurious five-night cruise aboard *Carnival Legend*.

The Carnival@Sea famail sailed from Sydney to Melbourne and was hosted by Carnival Cruises' Sharon Grant, whose job was to educate the group on all of the great features available on board the vessel, while indulging the agents with plenty of cocktails and fine dining along the way.

"Having seen first-hand the on board facilities, I can now confidently advise my clients that the *Carnival Legend* would suit young families with primary school aged kids," said TravelManagers' Nicole Edgar.

**Pictured:** Carnival host Sharon Grant with Colleen Lacey, Rosemary Kates, Alma Arullo, Cath Graham and Jane Fowler.

### New AC dom routes

**AIR** Canada has announced new domestic routes from Montreal to London and Windsor which will operate all year starting 02 Jul.

Air Canada will service the new flights with Bombardier CRJ100 and Dash 8 aircraft.

## COOK ISLANDS ON SALE

AIR NEW ZEALAND

Sydney to Rarotonga direct

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What is a Host Agency?





## Airbnb Hometime jv

**HOME-SHARING** platform Airbnb has announced a partnership with Sydney-based property management company Hometime in an effort to provide hosts with more efficient customer service.

In an Australian and NZ first, users will be able to co-manage their properties with Hometime professionals, who take care of guest enquiries, bookings, property access, as well as cleaning and linen changes.

**MEANWHILE** Spain, Barcelona, Madrid and Seville continue to be popular spots for Airbnb clients, with the number of bookable experiences growing 29 fold in the last year.

Off the back of this success, Airbnb has announced that applications to host experiences are now open to all Spanish residents, making the country more accessible than ever.

## Saudia plots hub ops

**SAUDI** Arabian Airlines' (Saudia) chief executive Jaan Albrecht has revealed the carrier will begin its own hub operations at the new King Abdul Aziz Int'l Airport terminal in Jeddah by Mar 2019.

Speaking with *Arabian Business*, the former Star Alliance ceo referred to Saudia as a "sleeping giant" of aviation, claiming the new terminal and runway at the airport will allow the airline to "return to its glory days" and operate close to 40 flights per hour when up and running.

The new infrastructure will over time enable Saudia to compete with major players in the region such as Emirates, Etihad Airways and Qatar Airways.

**MEANWHILE**, Saudia has selected IT provider SITA to implement improved office technology across 200 of the airline's offices, located in 100 cities and airports in 60 countries.

## Do you have a flair for B2B journalism?

Journalist –  
Macquarie Park, Sydney



The Business Publishing Group is seeking an experienced journalist to contribute to our leading news publications spanning travel, cruise, events and pharmacy. Your track record in daily news reporting will be exemplary, as will your capacity to write to deadlines and collaborate in a small team environment.

Responsibilities include:

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You will have a minimum of five years experience. Familiarity with inDesign would be an advantage. We offer an attractive salary package commensurate with experience.

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## Travel Daily TIME Scholarship

WIN A SCHOLARSHIP  
VALUED AT OVER \$2,000

This month, Travel Daily is providing one reader with a scholarship opportunity through the Travel Industry Mentor Experience.

If you have a heavy respect for learning, self-development and are not shy of being challenged then we want to pair you up with a mentor through TIME.

If you've got what it takes, apply **HERE** and Travel Daily could be awarding you with a \$2,000 scholarship.

Further details about TIME can be viewed **HERE** or email [TIME@traveldaily.com.au](mailto:TIME@traveldaily.com.au)

Travel Daily



## Nobu Hotel Tel Aviv

**LUXURY** hotel brand co-owned by actor Robert de Niro, Nobu, is expanding its boutique offering to Israel, announcing its 17th property, Nobu Tel Aviv.

With Nobu restaurant at its core, the hotel will be located at 55 Rothchild Boulevard and 66 Ahad Ha'am in one of Tel Aviv's "original neighbourhoods".

## GCEC kickstarter

**VICTORIA'S** Government has confirmed it will inject funds into the development of a "world-class" 3,700m<sup>2</sup> convention centre for Geelong as part of the state's 2018/19 Budget, allocating \$153m for the Geelong City Deal.

"The Budget will help kickstart the Geelong Convention and Exhibition Centre, the much talked about project that will breath new life into Geelong's iconic waterfront, while attracting new visitors and creating jobs," the government said.

## UA safer pet travel

**UNITED** Airlines has announced it will resume its PetSafe services later this season, aiming to provide better protection for cats and dogs travelling in the cargo hold of all UA aircraft.

The carrier will also work closely with American Humane, the country's first national humane animal organisation, to further improve the pet handling process, including investigation of in-cabin pet travel.

## onefine-Melb-stay

**ACCORHOTELS'** private rental brand onefinestay has added more properties to its portfolio within Australia, including Melbourne and Noosa.

New Zealand will be added from Jun, while the Greek island of Mykonos will see the opening of the brand's first ever villa resort.

A range of onefinestay's Sydney-based luxury options was rolled out recently (**TD** 24 Apr).



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### Corporate Travel Consultant

**N. Beaches, Industry High Salary + Super, Ref: 2134AJ01**

An exciting opportunity has presented itself in the Northern Beaches for an experienced Corporate Travel Consultant. The only aspect more amazing than the location is the salary on offer! In order to be successful for this role and reap the associated rewards, you will be experienced and confident when dealing with corporate clients. You will be servicing existing clients and enjoy building and nurturing relationships while helping out with every aspect of the clients travel requirements.

For more information please call Antony on (02) 9119 8744 or click [APPLY](#) now.

### Online Travel Consultant

**Sydney, \$40-57k + Bonus, Ref: 1854SJ1**

I'm looking for a travel industry professional who wants to step away from face to face sales & work for a leading online travel provider. You will be booking packages & tailor making international holidays as well as assisting with online bookings while always delivering excellent customer service. A fun & vibrant team in luxurious CBD offices & a real chance for career progression. A great base salary is on offer with lucrative commissions & the chance to work for an industry leader.

For more information please call Sarah on (02) 9119 8744 or click [APPLY](#) now.

### Marketing Manager

**Melbourne, \$90k-\$120k, Ref: 3108HC1**

This is an integral part of the company's future development and also success in the Australian market. We need a leader in marketing and communications for this growing company! You will develop and manage marketing communications channels that grow locally sourced enquiry in the AU market. This is a hands on position - responsible for newsletter production, social media channels, PR and SEO objectives in AUS. Extensive leadership and marketing experience is essential.

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

### Product Manager

**Brisbane, \$93k pkg per annum, Ref: 2899SZ3**

An exciting opportunity for an experienced Product Manager to do an initial 12 month contract with the view to either extend or progress within the company. You will be in charge of development, implementation and delivery of the Product Team's business plan, contracting, selecting products to market & working closely with the marketing department. This role will see you work on a global scale with internal & external team members & ensuring your team reaches their KPI goals.

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

### Documentation/Admin Consultant

**Sydney, Up to \$47k + Super, Ref: 3393PE1**

Are you looking for something a little different in the travel industry and have excellent attention to detail & docs experience in Travel? This highly successful Cruise company are looking for a fantastic documentation consultant. We are looking for a consultant who is willing to be flexible in their work place and keen to learn the ropes. This is a dynamic, busy, fun environment where no days are the same, offering a multitude of different tasks for you to sink your teeth into.

For more information please call Paul on (03) 9988 0616 or click [APPLY](#) now.

### Travel Consultant - Cantonese Speaking

**Melbourne, \$Competitive + Super + Bonus, Ref: 3392HC1**

I am seeking an experienced travel professional to join a Global Brand in their Melbourne CBD based team. As a Lifestyle Travel Consultant, you will be responsible for ensuring an exceptionally high level of customer service is provided to all clients. You will not only be responsible for managing travel arrangements but making bookings and recommendations for restaurants, events and shows. GDS knowledge will be highly regarded along with previous experience dealing with VIP Clientele.

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

### Travel Consultant Niche Product

**Brisbane, \$45k + Super + Incentives, Ref: 1930AW2**

Our client is looking for someone who has a passion for travel (especially the South Pacific) looking to step away from face to face consulting! The ideal candidate will be proficient in GDS, have extensive travel knowledge and happy to work autonomously in a productive team environment. Confident and articulate, you will engage with both direct clients and front line staff. If you pride yourself on exceptional customer service and want to earn commission from dollar one, apply now!

For more information please call Amanda on (07) 3123 6107 or click [APPLY](#) now.

### Corporate Travel Consultant

**Brisbane, Competitive Salary + Super + Comms, Ref: 1265CGA1**

My client is a leading Corporate TMC who is looking for an experienced multi-skilled Travel Consultant to join their expanding team in Brisbane's CBD. The ideal candidate will need to have excellent experience within the travel industry and have prior experience with corporate clientele. You will be servicing existing clients and enjoy building and nurturing new relationships while helping out with every aspect of the clients travel requirements. If you are driven, confident and love delivering outstanding customer service this could be the perfect role for you!

For more information please call Courtney on (07) 3123 6107 or click [APPLY](#) now.



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Fiji's National Carrier has a proud and rich tradition of creating unforgettable memories for our customers. We are an airline with a proud past and a bright future. At Fiji Airways we are passionate to be the best. We are currently looking for a driven and passionate individual to join our team in the following role:

## **BUSINESS DEVELOPMENT MANAGER - SYDNEY**

As the Business Development Manager you will promote Fiji Airways sales through effective working relationships with key trade partners in order to exceed targets. You must have a detailed understanding of the opportunities with each trade partner. You must create and implement plans in order to optimize channel performance. You will work closely with the Regional General Manager Australia to ensure effective use of agreed marketing resources. You must support the regions overall business objectives and work as a team to ensure the region's overall objectives are met and exceeded. You will monitor and provide insights in your respective channels to Marketing.

To be successful in the role you must possess a Bachelor's degree in Business or Marketing field, with strong academic performance. You must have at least five (5) years of sales and/or marketing experience in the travel and tourism industry and must have experience in an agency environment and exposure to a range of selling methodologies, especially B2B relationship management. You must follow up and secure group enquiries. You must have strong analytical skills and willingness to learn. You must have sound business acumen. High level of proficiency in Excel, Word, PowerPoint and other business tools. Excellent written and verbal communication skills. You must be able to embrace change with an innovative approach to problem solving. You must enjoy presenting and be able to manage your own time and tasks.

Applicants must be legally entitled to work in Australia

### **Applications close on Sunday 6th May 2018**

If you think you have what it takes and want to be part of our world visit our Careers Page and apply online at [fijairways.com/careers](http://fijairways.com/careers). Fiji Airways thanks all applicants, however, only those qualified will be screened and only those selected for an interview will be contacted.

