First with the news Thursday 31st May 2018



Uniworld bookings

UNIWORLD and U by Uniworld have joined the Traveltek online booking platform, enabling users of Traveltek's iSell and iTour products to make live bookings, including dynamic packaging.



17 Day Highlights of the Rockies & Alaska Cruise

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SQ goes direct to NYC

SINGAPORE Airlines has revealed plans to operate the world's longest non-stop commercial flights using the ultra long-range Airbus A350-900ULR.

The new aircraft will link Singapore with Newark Liberty International Airport from Oct, flying for 18hrs 45min with a twoclass configuration that dispenses with Economy cabins entirely. As the aircraft's launch

customer, Singapore Airlines will operate the service with 67 Business class seats and 95 Premium economy seats, with bookings open from today.

The service will initially operate three times a week from 11 Oct, expanding to daily from 18 Oct when the carrier introduces an additional aircraft.

At 16,700km, the service will travel further than the current record holder, Qatar's 14,529km Doha to Auckland route, as well as the 14,496km Qantas operations between Perth and London Heathrow.

"Singapore Airlines has always

China QF c'share

CHINA Airlines is planning to expand its codeshare arrangements with Qantas, GDS displays show.

The carrier will place its CI code on Qantas flights between MEL and CHC, as well as SYD-AKL, SYD-CHC and SYD-MEL. taken pride in pushing the boundaries to provide the best possible travel convenience for our customers, and we are pleased to be leading the way with these new non-stop flights using the latest-technology, ultralong-range Airbus A350-900ULR," said Singapore Airlines ceo Goh Choon Phong.

"The flights will offer our customers the fastest way to travel between the two cities – in great comfort, together with Singapore Airlines' legendary service - and will help boost connectivity to and through the Singapore hub."

Singapore Airlines currently has 21 A350-900s in its fleet, with 46 more on order including seven of the ULR variant.

SQ currently serves New York JFK daily via Frankfurt with A380s.

TIME running out

TODAY is the last day of our monthly competition, in which readers can win a \$2,000 scholarship with the Travel Industry Mentor Experience (TIME) - see **page seven**.

Today's issue of TD

Travel Daily today has seven pages of news, including a photo page for Goldman Group plus full pages from: • AA Appointments jobs • Beacon Hotel

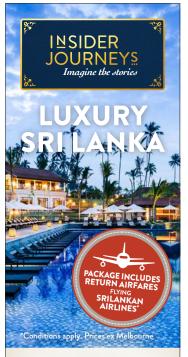
Kenya cuts comm

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KENYA Airways will cease paying commission for sale/ ticketing effective 01 Jul.

Full IATA fares using the FIF, CIF or YIF fare basis will still be commissionable at 5%, KQ says.



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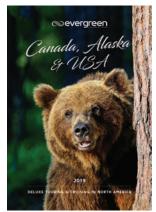




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Airlines put heat on NZ

AUSTRALASIAN airlines have turned their attention to New Zealand as they challenge the power of privatised airports, calling for tougher regulation to constrain costs.

In a submission to New Zealand's Commerce Commission, the Airlines for Australia & New Zealand lobby group (A4ANZ) has targeted Auckland International Airport for its "excessive profits", saying the gateway has set prices that are "not in the long-term interests of consumers".

It follows a similar submission to Australia's Productivity Commission which is reviewing the powers of privatised airports locally (*TD* Fri).

The group says earnings at New Zealand airports are excessive

R-R engine boost

ROLLS-ROYCE has announced it will triple efforts to maintain its troubled Trent 1000 Package C engines which have disrupted Boeing 787 operations for several carriers worldwide (*TD* 16 Apr). Parts for a permanent fix will now be available later this year. and in some cases more than double those of other airports operating in more competitive markets or under tougher regulation overseas.

"Auckland Airport has the second highest margin of all analysed international airports - second only to Sydney Airport, which is also under a light-handed monitoring regime," said A4ANZ ceo Alison Roberts, citing analysis by Frontier Economics.

She said issues around airport monopolies needed to be addressed and that New Zealand needed "a regulatory environment that encourages innovation and efficiency".

AirAsia set for move

AIRASIA has confirmed its shift to Avalon Airport will take place in the fourth quarter of this year, giving Melbourne's secondary gateway its first international services (*TD* 05 Feb).

The carrier said today it would name a date for its move from Tullamarine in coming months and would provide pax with "as much forward notice as possible".

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SWISS-BELHOTEL International

has unveiled plans to double the

number of its hotels in Australia

from five to 10 in the next three

vears under a global expansion.

The strategy was announced at

the company's general managers'

conference this month & involves

properties over the next few years.

Melbourne as potential locations

Swiss-Belhotel Int'l chair and

president Gavin Faull said that

2018 would mark the start of a

period of accelerated growth.

"The next five years will see

a rapid expansion of our hotel

portfolio in several key markets,

including Indonesia, Australasia,

the Middle East, China, Vietnam

the launch of at least 60 new

The group has pinpointed

new openings in Sydney and

for the new additions and

has also noted it is seeking

opportunities to expand its

presence in New Zealand.

Swiss-Belhotel growth

New Oceania Atlas

OCEANIA Cruises has launched a new Atlas Brochure for Australian and NZ travel agents, with copies available for order via Brochure Flow (Australia), Travel Marketing (NZ) or the company's website at oceaniacruises.com.

More than 350 voyages across the globe feature in the program on Oceania's six-strong fleet.

Special offers available in conjunction with the launch include time-limited 50% reduced deposits, and the OLife Choice program giving guests free internet and a choice of free shore excursions, free beverage packages or shipboard credit.

MEANWHILE to celebrate the launch, Oceania is giving agents the opportunity to win one of 10 dinners for two at a restaurant in their city to the value of \$200 by providing their "creative interpretation" of the brochure's arty cover in 20 words or less.

To enter the comp CLICK HERE.

Senior Retail Travel Consultant

A GREAT OPPORTUNITY to join one of Australia's best travel agencies. Travelrite International Balwyn has a vacancy for an experienced, enthusiastic and successful Senior Retail Travel Consultant to join its busy and growing retail business in Balwyn, Melbourne.

Travelrite International, established in 1985, continues to enjoy strong and profitable growth in retail, cruising and across its range of unique special interest tours. We are looking for and experienced and enthusiastic senior consultant to join our team of 30 happy staff at Balwyn.

An attractive salary, with travel and other attractive benefits, will be paid.

Call Alex Ruggero, Retail Travel Manager, Travelrite International Balwyn toll free on 1800 630 343 or email alex@travelrite.com.au to set up a confidential interview.



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and Europe," he said.

the pipeline.

The company is plotting to

boost its presence in Indonesia by

almost 50%, with 30 projects in

Big Un drama for

HM, Spice, A-List

parent company of travel and

Management and Spice News,

remain suspended from trading

on the ASX after the resignation

of ceo Richard Evertz last week.

Beverage Media Pty Ltd titles

from The Intermedia Group in

Sep last year, also including the

A List Guide, Australian Hotelier,

Big Un last week placed one of

its subsidiaries, Big Review TV,

into voluntary administration.

a "video technology disruptor

online video content," and was behind the new WAYFARER series

targeting executive travellers.

Big Un today announced the

appointment of Nicholas Jordan

as executive chairman, saying

he would work closely with the

existing management teams of

subsidiary companies including

Big Un was one of the best

but its value has crashed after

revelations about questionable

finances, reports The Australian.

performing ASX stocks last year,

Food and Beverage Media Pty Ltd.

that produces high quality

Big Review TV was touted as

Hospitality and more.

Big Un acquired the Food and

SHARES in Big Un Limited, the

tourism industry magazines Hotel

info@totalholidayoptions.com.au www.totalholidayoptions.com.au



BELIEVE it or not, today is World Macaron Day, and to celebrate Trafalgar generously sent us some sweet treats (**pictured**) along with a reminder about some of the company's wide array of destinations in France.



It's been a great teaser to build anticipation of the main event - International Donut Day tomorrow - with the travel industry already in a frenzy.

We've received more than 120 entries for our IDD competitions in *TD* and *CW* - see tomorrow's issue for the winner.

Norfolk funding

THIS month's Federal Budget included an allocation of \$776,000 over the next two years to help grow the Norfolk Island tourism industry.

The funding builds on the govt's previous tourism marketing partnership arrangement with the Norfolk Island Regional Council, as well as the ongoing commitment to underwrite air services from the mainland.

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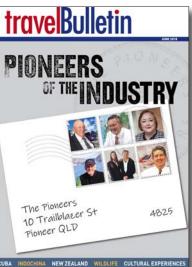
Trailblazers of travel

THE Jun issue of *travelBulletin* is out now, and this month we look at some of the pioneers of the Australian travel sector and the roles they played in shaping the modern industry.

Looking at areas from touring and cruising to retail and luxury lodges, *travelBulletin's* Jun cover story salutes some of Australia's industry greats who have steered their businesses from infancy through to their modern incarnations.

Among the trailblazers are Magellan Travel Group cofounder Kevin Dale, Adelaide agency king Phil Hoffmann, Aurora Expeditions co-founder Greg Mortimer and luxury cruise representative Diane Patrick, along with others.

This month's *travelBulletin* also includes destination features on Cuba, Indochina and New Zealand, as well as updates on wildlife and cultural tourism.



Plus, there are our regular cruise industry and business events pages, and all the latest industry news and analysis.

travelBulletin is being mailed out now and is also available to download by CLICKING HERE or via travelbulletin.com.au.

NEW FOR 2019! Autumn Along the Rhine... Munich's Oktoberfest Our new 10-day trip combine a 7-night river cruise on the Rhine with a 2-night land stay in the heart of Munich to experience the world's argest Oktoberfest celebration! TAUCK

Westin's UK debut

MARRIOTT International will take its Westin brand to the UK in 2020, having revealed plans for a 220-room property beside the Thames in central London.

The riverfront property will be known as Westin London City and is part of a project that involves a north bank walkway between the Tower of London and the Millennium Bridge.

Features will include a spa, a gym and a riverfront bar and restaurant facing Shakespeare's Globe and South Bank.

Prison to hotel?

CHINESE developer Wufu Investment Group is reportedly planning to create a hotel within a former prison site on Victoria's French Island.

The Age reports Wufu paid \$4 million for the heritage-listed McLeod Prison Farm and plans a major tourism operation, though it has not yet revealed details.

India plots fee ban

THE Indian govt has announced plans to allow travellers to cancel domestic flight tickets at no charge within 24 hours of booking, under a draft pax charter which would also require carriers to provide full refunds in the event of delays of over four hours.

The passenger-friendly initiatives unveiled by the country's aviation ministry are still subject to feedback from stakeholders, with a final ruling to be released by Jul.

Almost all airlines are opposing the proposals, which would only apply if the cancellation request was lodged further out than four days prior to departure.

The charter would also require carriers to offer free hotel accom if delays mean pax flew the next day. Other initiatives include an

update to the ministry's official "AirSewa" smartphone app which would give passengers a unique "Digi-Yatra" ID allowing paperless domestic travel using biometrics.

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The Living room explores Hawaii



HAWAI'I Tourism Oceania teamed up with Hawaiian Airlines and Hilton Hotels and Resorts to whisk away the cast of *The Living Room* to film a special Hawaii episode, which will air tomorrow.

The Network Ten show travelled to the islands of O'ahu while Doctor Chris Brown also explored the island of Kaua'i by air, land and sea.

The group took part in several experiences in O'ahu, including a lesson on Hawaiian cuisine, surfing on the north shore and exploring the island's reefs. Hawai'i Tourism Oceania country manager Australia Giselle Radulovic said the program's visit was an opportunity "to showcase the variety of experiences a traveller can enjoy in the Hawaiian Islands".

Pictured above: *The Living Room* cast with Hawaiian Airlines director of sales and partnerships Australia Karen Macmillan, and members of the HA team.

The episode will air on Network Ten at 7:30pm tomorrow, 01 Jun.



Expression of Interest in Tender Marketing Representative Services for Victorian Market (based in Melbourne)

The Singapore Tourism Board (STB) is a National Tourism Organisation and the lead agency for tourism, one of Singapore's key economic sectors. We bring the Passion Made Possible brand to life by differentiating Singapore as a vibrant destination that inspires people to share and deepen their passions. We are seeking dynamic individuals with passion for the tourism sector to be part of our team.

The STB is seeking Expressions of Interest from suitable parties to provide marketing representation services in Victoria for a period of one (1) year, with an option to renew for a further one (1) year.

The objectives of the marketing representative are to engage with the travel trade in Victoria; build awareness, consideration and advocacy of Singapore as a compelling leisure and business destination to drive visitor arrivals to Singapore from the Victoria market.

The closing date for tender submission is 8 June 2018 at 3:00PM (AEST). To obtain the tender documents, please send your expression of interest to Rebecca_lavender@stb.gov.sg



Industry Appointments

WELCOME to Industry Appointments, *Travel Daily*'s Thursday feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email appointments@traveldaily.com.au.

Daydream Island Resort has announced several new appointments to its team. Mark Fletcher has joined the company as Executive Assistant Manager, while Richard McKisack is the new Business Development Manager Leisure. Business Development Manager MICE is Wendy Byrne with Sophie Lambropoulos as the Front Office Manager.

Kirsty Lucas has been appointed as National Sales and Partnerships Manager at **Scoot**. Lucas brings more than 10 years' industry experience to the role, including Regional Manager at TravMedia, and TFE Hotels.

NZ's **Treble Cone** has welcomed **Richard Birkby** to the role of Brand Manager. Birkby has made the "ski-change" from his previous position as head of brand & marketing at mountain clothing brand Mons Royale.

Bernhard Dietrich has been made Head of Environmental Issues at **Lufthansa Group**. Dietrich will be responsible for managing the group's environmental policies, and will take over the reigns from Jun 2018.

WebBeds has announced a new General Manager for its JacTravel DMC Division. **Karen Robertson** has been with the senior management team since 2004, most recently as Director of Product & Marketing.

Bec Williams has taken on a new role as Director, Global Travel Partners - Airline at **Hilton Hotels**. Williams was previously Director of Sales Western USA, and Director of Sales Western Australia for Etihad.

CruiseCo has appointed the **Marc Edward Agency** to manage its communications and public relations activity. The partnership aims to assist the company in amplifying its corporate activity.

New trail for Cairns

THE Palaszczuk Government has revealed plans for a 76km bike & walkway trail that will connect Palm Cove and Port Douglas.

The Wangetti Trail will showcase the Wet Tropics, Great Barrier Reef and World Heritage areas and is named after the place local Aboriginal people used to trade and communicate.

Radisson Vietnam

RADISSON Hotel Group has opened its first property on the island of Phu Quoc, Vietnam.

The 218-room Radisson Phu Quoc faces the ocean, and features a range of luxury amenties including outdoor pools, a beauty spa, fitness centre and kids' club.

Thredbo toboggans

THREDBO has announced on its website that it has banned the use of toboggans "and other miscellaneous snow sliding equipment".

The statement has quoted the pastime has an "inherent risk" due to the limited ability to control the equipment and has sparked backlash on social media.

Alaska Mileage

ALASKA Airlines has announced changes to its Alaska Mileage Plan, following an expanded partnership with hotel booking site, Rocketmiles.

Members can now use Alaska miles to book accom at more than 400,000 hotels worldwide.

SAA fills the gap

SOUTH African Airlines has revealed it will offer a year-long schedule as part of its efforts to support passengers affected by the grounding of South African Express (*TD* 25 May).

The replacement capacity will provide "business continuity" in partnership with partner airlines including SA Airlink and Mango Airlines, said SAA country manager for Australia and New Zealand Tim Clyde-Smith.

"SAA are confident that the capacity will sustain the network operated by SA Express until it is reinstated into service by the regulator," Clyde-Smith said.

The year-long schedule commenced 29 May.

SAA said it would carry updates on the status of flights through its official comms channels on an ongoing basis - **CLICK** for more.





MARIA Paradisis with Eloise Engomites from Mandarin Oriental New York.







BELINDA Low walking the aisles at ILTM Asia Pacific.

DAVID Broadbent, Chrissie Lincoln, Upper House HKG, Maria Paradisis, Marcel Thoma, Upper House HKG, Belinda Low, Gloria Gammo.

SmartFlyer Australia Attends ILTM Asia Pacific in Singapore

10030

A RECORD number of independent advisors from SmartFlyer Australia attended International Luxury Travel Market (ILTM) Asia-Pacific in Singapore last week.

The three-day event saw more than 300 international luxury suppliers come face-to-face with the "Smarties" who were updated with the latest product trends from around the globe. SmartFlyer Australia is part of Goldman Travel Group, which was awarded the title of 2017 Top Hotel Producer - Asia-Pacific at the Virtuoso Forum which preceded ILTM. To find out more information about joining the team at SmartFlyer Australia, contact Naomi Peel on 02 8333 7700, or naomi@smartflyer.com.au.



THE SmartFlyer Australia team together with Goldman Group agency representatives. The Goldman Group had the largest delegation at ILTM Asia Pacific.



GLORIA Gammo from SmartFlyer Australia was awarded 2018 Virtuoso Asia-Pacific Most Innovative Advisor.



GOLDMAN Group wins the Virtuoso Asia-Pacific 2017 Top Hotel Production award. **Pictured:** Matthew Upchurch, ceo and chairman Virtuoso; Anthony & David Goldman; Albert Herrera, svp, global partnerships Virtuoso.



JEANINE French meeting with one of the luxury suppliers at ILTM.



MARIA Paradisis and the SmartFlyer team made connections with suppliers.





SIMONE Hill meeting with Chrissie Lincoln from Upper House Hong Kong.



Helloworld feels the burn



HELLOWORLD Travel reps put their best feet forward on the weekend to support The Humpty Dumpty Foundation by participating in the annual Balmoral Burn fun run.

The course saw competitors take on one of the steepest streets in NSW via a 420 metre track, helping to raise \$2.6 million for lifesaving medical equipment for children's hospitals.

"It was a glorious morning and we all felt the infamous 'burn' on

Finnair Hanover

FINNAIR has announced plans to launch a new year-round service to Hanover in 2019.

The new route from Helsinki will start on a five weekly frequency on 29 Apr before bumping up to daily from 01 Jun next year.

The carrier is also adding one weekly frequency to its Helsinki-Dubai route from mid 2018, bringing it to seven weekly. the hill in our legs and lungs, but it was all worth it to support such a good cause," said Helloworld Travel commercial analyst and team captain Mark Brownlee.

The fundraiser was also supported by various other events and activities across the weekend including a charity dinner last Fri night.

Pictured are Helloworld Travel Balmoral Burn representatives Benn Hartung, Harvey Yan, Andrej Dopud and Mark Brownlee.

Winery glamping

A NEW "winery glamping" experience has opened in Qld at the Sirromet Wines estate.

Sanctuary by Sirromet offers 18 tented pavilions and is located in close proximity to vineyards, dining and wildlife attractions. Stays are priced from \$280 per

night and include accommodation and breakfast.

For more info call 1800 747 766.

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Scholarship

This month, *Travel Daily* is providing one reader with a scholarship opportunity through the Travel Industry Mentor Experience.

If you have a heavy respect for learning, self-development and are not shy of being challenged then we want to pair you up with a mentor through TIME.

If you've got what it takes, apply **HERE** and *Travel Daily* could be awarding you with a \$2,000 scholarship.

Further details about TIME can be viewed **HERE** or email **TIME@traveldaily.com.au**

Qatar Mykonos

QATAR Airways (QR) celebrated the commencement of its new direct non-stop service from Doha to Mykonos (**TD** 26 Apr 2017) at the Greek island's international airport yesterday.

"Today's inaugural flight to popular Mykonos marks further growth and strengthening bonds between Qatar and Greece," said QR chief executive Akbar Al Baker.

The new route will be operated by an Airbus A320 four times weekly until 30 Sep.

Avis Loew Hotels

AVIS has opened five facilities located at Universal/Loews Hotels & Resorts properties in Orlando.

The expansion is part of an ongoing marketing partnership with Universal Parks and Resorts which sees hotel guests receive discounted rates on car hire.

Tourism Aus active

Travel

TOURISM Australia representatives have been actively promoting Australia to the United States this month, attending both the Global Travel Market West in Las Vegas and the Los Angeles Times Foodbowl.

The team visiting Las Vegas hosted training sessions with 100 targeted agents from the western United States, while Aussie food and wine was showcased to agents in LA.

Air France Le Pass

PASSENGERS flying with Air France or its subsidiary HOP! can now purchase pre-paid travel coupons for Economy class ahead of their travel dates using Le Pass.

The new pass also allows customers to define their personal purchase conditions and is sharable with their friends.

THE WHO'S WHO OF SUPPLIERS ARE IN THE 2018 AFTA TRAVEL PAGES SUPPLIER DIRECTORY. VIEW HERE

Travel Daily

Travel Daily is part of the Business Publishing Group family of publications.

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