AA EXECUTIVE APPOINTMENTS

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*NEW*ARE YOU A BUSINESS LEADER?

GENERAL MANAGER

GOLD COAST – EXECUTIVE PKG ON OFFER

We are looking for a senior executive with extensive experience in leading an online business. You will be responsible for the successful cultural, commercial and financial performance of the company. Executive package on offer for the right candidate. Experience in Ecommerce, online platforms, strategies, sales, marketing and business operations required along with a track record in leading and developing teams.

NEWIT SALES

BDM/AM- INDUSTRY SUPPLIER

SYD/MEL – UP TO $120K PLUS BONUS PLUS SUPER

We are looking for a talented business development manager who is ready for their next move, you would ideally come from an IT sales role or Corporate TMC and have a proven background in sales. This role will see you looking after 70/30 spilt sales and account management. Included in the package is a great base salary plus a strong bonus scheme and many other benefits. Please send your CV with a cover letter.

COMBINE YOUR SKILLS

PRODUCT/TRAINING MANAGER

MELBOURNE – GREAT PKG ON OFFER

This is a newly created role based in Melbourne that will see you product training a team of res consultants overseas. Concentrating on Asia, Canada/Alaska, Africa and Europe, Cruise knowledge also highly sought after. Ideally you will be a product manager who has worked across multiple destinations with a passion for training, Please note you will need to travel overseas for a 2-4 week period initially and then as the role requires.

GLOBAL ROLE

OPERATIONS MANAGER -MICE

SYDNEY- PACKAGE OVER $100K

Amazing role on offer to an experienced Meetings and Events manager looking for their next step. You will be leading a two teams totaling 9 people and growing. People Management is the key for this role, we are looking for a strong people leader who is ready to take these teams forward. MICE experience is also essential, great salary, benefits and a flexible work environment ie work from home is on offer.

NEWUNIQUE HR ROLE

HUMAN RESOURCES ADVISOR

TASMANIA - $70K + Accom.

We are looking for a HR professional to work in this beautiful Cradle Mountain location. Duties will include providing advice & support to dept. heads & staff, drive initiatives, performance management, manage workers comp amongst other HR tasks. Salary plus accommodation on offer. HR experience required, hospitality background preferred, along with strong communication & organizational skills. If you have a can do attitude we want to hear from you!

LEAD THE TEAM

RESERVATIONS SALES MANAGER

MELBOURNE – $100K PLUS

Turn the key and open the door to success when you join this travel company. Managing a team of reservations and support consultants you'll know the secrets of driving and motivating staff members to reach their full potential and sales targets. Stepping into this rare management opportunity your previous leadership experience, wholesale travel knowledge & experience in setting targets will set you apart from the pack. Top $$ & bonuses on offer.

GLOBAL ROLE

CORPORATE ACCOUNT MANAGER

SYDNEY- STRONG SALARY PACKAGE

As a global Corporate Account Manager you will be responsible for the regional program with the objective of growing revenues, increasing revenues, increasing margins and retaining the business. To do this, you will have a thorough knowledge of corporate travel as well as the professional communication & negotiation skills to deal with people at all levels up to executives. Interviews to commence this week.

INSPIRE YOUR TEAM

GENERAL MANAGERS

MELBOURNE/PERTH – $100K-$120K + SUPER + BONUS

We are looking for experienced General Managers or Hotel Managers for a number of properties in Melbourne & Perth. You will be responsible for overseeing all aspects of the property, lead a capable management team, and focus on customer service, budgeting & forecasting & delivering results. Previous experience in a similar role. Great salary plus super plus bonus. Good career progression plus a great team environment. Apply today!

AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM

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