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Want your career search handled confidentially? Call the experts!

KEY ROLE AVAILABLE

GENERAL MANAGER SALES

BRISBANE – EXECUTIVE PKG ON OFFER

We are looking for a senior executive with extensive experience in leading global sales teams. You will be responsible for the successful cultural, commercial and financial performance of the business. Executive package on offer for the right candidate. Experience in global touring, strategies, sales, marketing and business operations required along with a track record within a global environment leading and developing teams.

PRODUCT SPECIALIST

**SENIOR PRODUCT MANAGER/ASSISTANT TEAM LEADER
BRISBANE – UP TO \$120K PKG**

Are you an experienced Product Manager looking for a new challenge? You will be responsible for the delivery of the product plan along with the negotiation of rates, contract management & ensuring all targets are achieved. Assist the TL in developing & implementing strategy, enhancing supplier relationships & agreements & developing the team. Top salary on offer DOE. Previous Product Management experience in a wholesale environment essential.

HOTEL SALES ROLE

SALES MANAGER MICE

MELBOURNE – SALARY \$70-75K PLUS BONUS

A great new role exists for an experienced sales professional to sink their teeth into. As a Sales Manager you will grow business through identify opportunities, building a pipeline & converting new opportunities. Strong base salary plus bonus on offer for the right candidate. Previous experience in travel or hospitality developing new business is essential along with high level presentation, negotiation & communications skills. Apply now!

IT SALES

BDM/AM- INDUSTRY SUPPLIER

SYD/MEL – UP TO \$120K PLUS BONUS PLUS SUPER

We are looking for a talented business development manager who is ready for their next move, you would ideally come from an IT sales role or Corporate TMC and have a proven background in sales. This role will see you looking after 70/30 split sales and account management. Included in the package is a great base salary plus a strong bonus scheme and many other benefits. Please send your CV with a cover letter.

EUROPE SPECIALISTS

PRODUCT MANAGER

MELBOURNE BASED – UP TO \$70k PLUS PLUS

Looking for a new role for the new financial year? This wholesaler in Melbourne is looking for an experienced product manager with strong European destination knowledge to join their growing organisation. You will receive a strong salary package and bonus structure. This is large travel company so career progression for the right person is on offer. Please send a CV to apply@aaappointments.com.au.

DON'T MISS THIS ONE!

MARKETING MANAGER

MELBOURNE – UP TO \$120K PLUS SUPER

This company has a rare opportunity to join their marketing team. You will be responsible for all marketing strategy & implementation, running end to end campaigns, measurement of results & working closely with key stakeholders on strategy & branding to deliver product to market. Proven track record in running successful campaigns across all channels including digital required. Top salary on offer. Call for more information.

BEST OF BOTH WORLDS

SALES MANAGER

PERTH – SALARY \$80-\$90K DOE

A great new role exists for an experienced sales professional to sink their teeth into. As a Sales Manager you will grow business through existing accounts as well as identify, build a pipeline & convert new business opportunities. Strong base salary plus bonus on offer for the right candidate. Previous experience in travel or hospitality developing new business & managing a portfolio of accounts is essential along with high level presentation, negotiation & communications skills.

GLOBAL ROLE

OPERATIONS MANAGER -MICE

SYDNEY- PACKAGE OVER \$100K

Amazing role on offer to an experienced Meetings and Events manager looking for their next step. You will be leading a two teams totaling 9 people and growing. People Management is the key for this role, we are looking for a strong people leader who is ready to take these teams forward. MICE experience is also essential, great salary, benefits and a flexible work environment ie work from home is on offer.

AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM

executive@aaappointments.com.au

NSW & ACT - 02 9231 2825 VIC, WA, SA & TAS - 03 9670 2577 QLD & NT - 07 3229 9600

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