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Travel Daily

First with the news

Wednesday 7th November 2018



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Banyan Tree for Lindeman

BANYAN Tree has been selected as the operator of three new resorts which are set to be developed on Lindeman Island in the Whitsundays.

Construction is scheduled to kick off mid-2019, with the \$600 million project to comprise a "six-star Spa Resort, a five-star Beach resort, a five-star Eco Resort and a Tourist Villa Precinct," according to an environmental impact statement lodged by owner White Horse Australia, which purchased the island in 2012 for \$12 million.

White Horse has estimated the redeveloped Lindeman Island will boost visitor nights to the Whitsundays region by more than

200,000 annually.

As well as the resort management rights which have been won by Banyan Tree, the project also includes 89 villas which will be targeted at wealthy Chinese tourists, according to a *News Limited* report today.

Banyan Tree has a strategic partnership with AccorHotels (*TD* 08 Dec 2016), under which the Singapore-based resort group has access to the Accor global sales network and loyalty program.

An AccorHotels spokesperson told *TD* the company wasn't able to comment on the Lindeman Island agreement at this stage.

It's understood the project will be built by ASX-listed Watpac, with all energy and water for the sustainable resorts to be produced on site.

Celebrity on sale

CELEBRITY Cruises has opened sales for its 2020 Australasian season, which will feature *Celebrity Eclipse* homeporting out of Melbourne alongside local favourite *Celebrity Solstice* sailing out of Sydney.

For more information see rchihomeport.com.au as well as the cover page of today's *TD*.

Today's issue of TD

Travel Daily today has eight pages of news, including a front cover page from **Celebrity Cruises**, a photo page for **ATEC** plus full pages from:

- Tauck
- Travel Trade Recruitment



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Tauck free hotels

TAUCK has released its “Yellow Roads of Europe” program for 2019, along with a “Time on Tauck” offer of a free hotel night pre- or post-tour for bookings confirmed by 31 Dec 2018.

Brochures are available for order now from TIFs - for more information see **page 10**.

Contiki global CEO

THE Travel Corporation has announced the appointment of James Marchant as the new global CEO of Contiki Holidays.

Marchant, whose career has included the founding of UK-based luxury travel firm Black Tomato in 2005, will relocate from London to Geneva to take up the new role, which has been vacant since the departure of Casper Urhammer some months ago (**TD** 04 Apr 2018).

His most recent role was with luxury holiday investment group Second Estates.

NZ targets quality tourism

A **NEWLY** released draft tourism strategy for New Zealand has outlined the Government’s aim of enriching the country through sustainable tourism growth.

A consultation document details five “priority work areas” which would see the continuation of Tourism NZ’s current strategy of “targeting for value over volume,” as well as encouraging growth in off-peak parts of the season.

The Government has also outlined how its new \$35 levy on international inbound visitors will be spent (**TD** 23 Oct 2017), with the new tourist tax estimated to raise about \$80 million annually.

Half of this would be used on conservation projects, while the remainder is set for reinvestment in the tourism sector.

Conservation Minister Eugenie Sage said a significant part of the spending would be directed to biodiversity protection, with conservation groups saying

visitors would be pleased to know they were making a contribution to the NZ environment.

Visitors from Australia and several Pacific Island countries will be exempt from the levy when it becomes effective from late 2019, with NZ Tourism Minister Kelvin Davis saying he doesn’t expect visitor numbers from longer-haul destinations to be impacted.

“If someone’s flying over from the USA and buying a \$1,000 ticket, NZ\$35 isn’t going to be putting them off,” he insisted.

Davis said it was important to manage the challenges brought by tourism along with its economic benefits, saying the Government would be taking a stronger leadership role to ensure growth was “productive, sustainable and inclusive”.

Public consultation on the strategy closes on 04 Feb 2019 - see [mbie.govt.nz](#).



Travel Daily
on location in
Orlando, Florida

Today’s issue of **TD** is coming to you from the 2018 **Very Merry Toy Story Land Christmas Famil**, hosted by **Disney Destinations**.

AGENTS from across Australia and NZ are leaving Sydney today for the Toy Story Land Christmas Famil which takes place over the next six days in Orlando, Florida.

Hosted by Disney Destinations along with Virgin Australia and Delta Air Lines, the lucky agents will be experiencing all four theme parks at Disney World, including Magic Kingdom, Epcot, Animal Kingdom and Hollywood Studios.

The group will also be among the first guests to visit the all-new Toy Story Land attraction, which opened in Jun this year.



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VA CEO recruitment update

VIRGIN Australia Chairman Elizabeth Bryan today confirmed the ongoing search for the airline's new CEO was proceeding, saying she had been "pleased with the high level of interest from quality candidates both domestically and internationally".

Addressing the VA Annual General Meeting, Bryan reaffirmed Borghetti's earlier announcement that he would like to step down as CEO by Jan 2020, noting he remained "fully focused on leading the company" in the meantime.

The VA Chairman also reiterated the Board's position that it was "not appropriate to privatise the business at this time," and noted that almost 20,000 shareholders had chosen to participate in an "unmarketable parcel" buyback facility launched earlier this year.

The AGM also included a presentation from Borghetti, who said the company was now on a

"clear path towards sustainable profitability" after reporting a \$653.3 million after-tax loss for the year, largely impacted by non-cash adjustments.

He said domestic operations had performed particularly well, with VA "continuing to challenge the status quo and raise standards".

Good Miller Karma

ELLIOTT Miller has been named as the new Regional Director of Sales and Marketing for the Karma Group, with his new role seeing him relocate to Bali.

Miller was previously Head of Sales at Adventure World (**TD** 16 Aug 2017), and will now head up all sales and marketing functions for Karma Kandara and Karma Jimbaran in Bali; Karma Reef on the island of Gili Mani off the Lombok coast; and Karma Rottneest, west of Perth.



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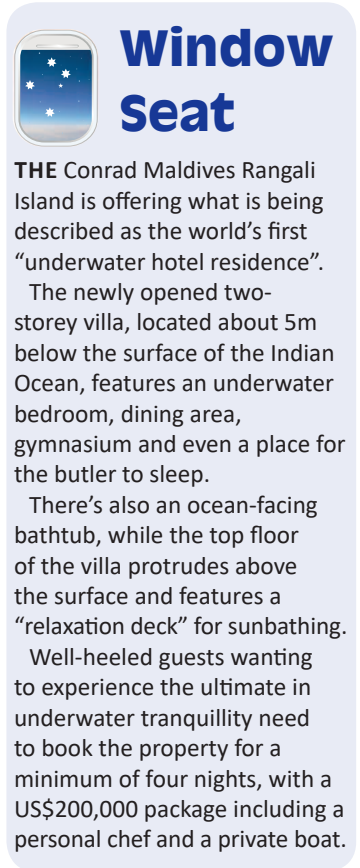
Uniworld adds res waitlist functionality

UNIWORLD Boutique River Cruise Collection has unveiled a range of technology upgrades to its "River Currents" agent booking tool, including the new ability for agents to waitlist guests on sold-out cruises.

The enhancements have been implemented in response to feedback from agents, with both Uniworld and U by Uniworld clients able to be waitlisted on selected voyages by paying a minimal deposit.

Other new tech features include expanded promo code messaging, a clear breakdown of savings, shipboard credit details, simple options for sending invoices and more informative booking status displays.

Uniworld CEO Ellen Bettridge said the improvements would save agents time and give more opportunity to generate sales.




Window Seat

THE Conrad Maldives Rangali Island is offering what is being described as the world's first "underwater hotel residence".

The newly opened two-storey villa, located about 5m below the surface of the Indian Ocean, features an underwater bedroom, dining area, gymnasium and even a place for the butler to sleep.

There's also an ocean-facing bathtub, while the top floor of the villa protrudes above the surface and features a "relaxation deck" for sunbathing.

Well-heeled guests wanting to experience the ultimate in underwater tranquillity need to book the property for a minimum of four nights, with a US\$200,000 package including a personal chef and a private boat.



CLICK FRENZY TRAVEL

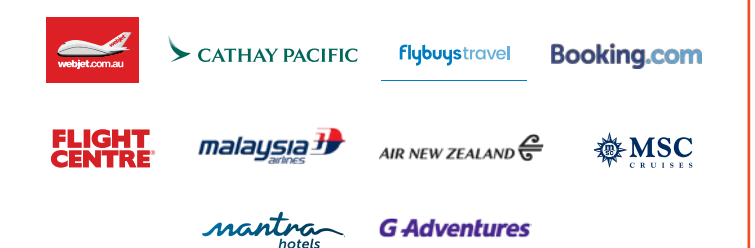
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Category	% Uplift in Total Visits During Travel Frenzy
CLICK FRENZY PARTICIPANTS	32
TRAVEL INDUSTRY	5

This graph compares total visits in the week of the Click Frenzy Travel event (week ending 25/8/18), to the average of the previous 3 weeks. This is done for websites participating in Travel Frenzy compared to all Travel Industry websites (as defined by Hitwise Australia).

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Travelport rejig

TRAVELPORT has revealed new appointments to senior roles within its Commercial team, led by CCO Stephen Shurrock.

The senior team comprises three senior executives including Fiona Shanley, Chief Customer & Marketing Officer, and two new colleagues, including Head of Agency Sales Nick Dagg, who joined Travelport on 29 Oct, and Head of Travel Partners, Jason Clarke.

Clarke moved from his previous role as Head of Agency Sales to oversee all content relationships across air, hospitality and car partners, as well as being responsible for Travelport's Airline IT services business and its digital sales organisation.

In addition, Damian Hickey has been appointed as Global Head of Air Partners within the Travel Partners team.

Hickey will oversee air content strategy and the commercial relationship with airline partners.

Finnair to offer Premium Economy

FINNAIR has announced the launch of a new Premium Economy product, which will roll out from late 2020.

Senior Vice President of Customer Experience, Piia Karhu, said the offering would debut on AY's A350 and A330 fleet, with detailed design under way for the dedicated cabin which would provide "increased space and comfort along with an enhanced service offering.

"We see a growing trend of quality focused travellers who place a strong focus on the comfort and quality of their travel experience," Karhu said.

The full long-haul deployment of Finnair's new Premium Economy offering is expected to be completed by the end of 2022.

Targeting both leisure and corporate customers, further details of the new product will be unveiled "at a later stage".

Long Bar reaches new heights



SINGAPORE'S iconic Long Bar, part of the Raffles hotel and home to the Singapore Sling cocktail, has reopened following a significant restoration which took place from Feb to Sep this year.

The restoration is part of a three-phased project that saw the entire hotel closed to undergo extensive redevelopment, the first since 1989.

Speaking with *Travel Daily* in Singapore, Winnie Xu, Senior Catering Sales Manager for Raffles Singapore, said "many of the furnishings have changed, but of course we've kept the famous

Long Bar which is still the original one, as well as the cabinetry which has that traditional plantation-style look".

Xu said incentive groups and tour groups of up to 100 people could experience a Singapore-Sling making class.

In keeping with tradition, guests and visitors will continue to be able to have peanuts directly from the "gunny sack" and throw their shells on the floor, as part of the full Long Bar experience.

Winnie Xu is pictured above right in front of the Long Bar with Garry Wong, outlet Manager.



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sydney18.capaevents.com

Carnival launches in China

CARNIVAL Corporation's cruise joint venture with China State Shipbuilding Corporation (CSSC) launched this week under the name CSSC Carnival Cruise Shipping Limited.

The tie-up with the new China-based cruise company will begin sailing by the end of 2019 with two existing ships from Carnival Corporation's Costa Group (*TD* 23 Feb 2017).

The 2,210-passenger *Costa Atlantica* is scheduled to be transferred by the end of 2019, and will be joined later by its sister ship, the 2,114-passenger *Costa Mediterranea*, with transfer date yet to be announced.

"The official launch of our cruise joint venture in China is a significant milestone in the strategic development of a strong and sustainable cruise industry in China," said Carnival Corporation CEO Arnold Donald.

CSSC Carnival Cruise Shipping

Limited has also signed a contract to finalise its order for two new cruise ships designed specifically for the Chinese traveller.

The two newbuilds will be constructed by Shanghai Waigaoqiao Shipbuilding, a Chinese-owned shipyard in Shanghai, with the first ship expected to be delivered in 2023.

The agreement also gives CSSC Carnival Cruise Shipping Limited the option to order four more China-built cruise ships.

"The new cruise joint venture complements our existing presence in the market and strengthens our commitment to help China build a holistic ecosystem and become a leading global cruise market," said Costa Group and Carnival Asia group CEO Michael Thamm.

Costa Group will also introduce two vessels specifically designed for the Chinese market – *Costa Venezia* 2019 & another in 2020.



LAST week saw 1000 Mile Travel Group's (1000MTG) mobile Travel Experts from across Australia come together for their annual international conference at The Hilton in Fiji.

With the conference theme "Empower You", there was a strong focus on supporting 1000 Mile Travel Group's national network of Travel Experts to continue to thrive in a growing market by leveraging off the group's range of corporate services and leisure products.

"Our Travel Experts are family to us, and it's great to share Fiji with our peoples' families," said Managing Director Ben Ross.

"1000MTG was founded four years ago to be the most lean and transparent broker model in the industry where people are not numbers to us, and I think this event is a great time to reflect how far we have come."

GM Steve Hona shared company performance results, as in the last year 1000MTG achieved over 200% growth in total transaction volume, while also "investing into product and corporate technology solutions".

Pictured are Nicola Veltman, HR & Training Director; Robyn Archambaud, Melbourne-based Travel Expert; and Amy Taylor, Melbourne-based Travel Expert.



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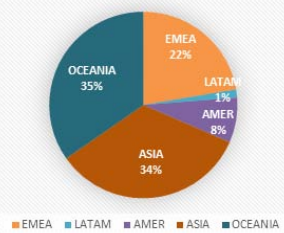
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Expedia TAAP Destinations OCT 18



Expedia TAAP agents AU booked 1,004 different destinations, across 126 Countries through October. Expedia TAAP continued strong Year on Year growth with EMEA definitely starting to pick up the Early Bird season Package Rate bookings.

The top ten destinations booked through October were Sydney, Melbourne, Brisbane, Singapore, London, Perth, Hong Kong, Adelaide, Auckland and Gold Coast. Bali, Tokyo, Cairns and Rome were just outside the top 10.

Domestic bookings dominated last month with 9 from the top 15 destinations for Oceania.

Japan continues to show incredible growth across Tokyo, Osaka, Kyoto, Chiba and Hiroshima. Germany and Croatia were also standout growth countries last month.

Regionally, EMEA up 2 to 22%, OCEANIA up 1 to 35%, Asia down 1 to 34% and North America down 2 to 8% of the transaction mix.

Some of the out of the way destinations included Chungcheong S Korea, Cefalu Italy, Anuradhapura Sri Lanka and Ann Arbor MI.

Wherever they are going,
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Pax traffic slows

GLOBAL passenger traffic demand rose 5.5% in Sep, when compared to the same month in 2017, the latest figures from The International Air Transport Association (IATA) show.

The figure represents a slowdown from the 6.4% growth recorded in Aug year-over-year, with IATA estimating impacts from severe hurricane and typhoon activity in Sep shaved around 0.1-0.2 percentage points off the expected growth.

Future travel trends

MARKET research company Euromonitor International has released a new report detailing the trends that may shape the future of travel.

One of the prominent trends identified was the joy of missing out (JOMO), an emerging swing towards consumers resisting the "always-on" mentality, and countering the in-vogue fear of missing out (FOMO).

The access economy was also recognised as a travel trend that will continue to gain traction in the future, with the report citing airlines as the next possible sector to be disrupted.

The report also suggests travellers will be more aware of the negative impact of plastic.

Virtuoso incubator

VIRTUOSO has opened applications for its 2019 Incubator Program, which helps travel technology startups strengthen their products to enhance advisor productivity and client service.

The program aims to bridge the gap between traditional travel agents and technology-savvy advisors by providing a competitive advantage to Virtuoso agency members.

Virtuoso Incubator sees solutions assessed by agency members and once the trial phase ends, it goes under consideration for a full partnership.

Travellers Choice in China



WENDY Wu Tours and Malaysia Airlines recently treated eight agents to experience many of China's highlights.

The trip included walking the Juyongguan Great Wall, taking a 340kph bullet train ride from Shanghai to Beijing, and learning about the traditional process of silk-making.

Moss Vale Cruise & Travel's Elise Fuller said the itinerary was "the perfect taste of an amazing destination".

"Flying through Kuala Lumpur was a seamless experience, and it was great to have a representative from Malaysia Airlines travelling with us to update us on fares, seating and the best of Malaysian hospitality," said Fuller.

Agents were treated to a home-cooked lunch with a kung fu master who trained Hollywood stuntman Jackie Chan, along with a kung fu show at the Red Theatre in the Chongwen District.

The show was a highlight for Burnie Travelcentre owner Kathy Granger who said, "It was an additional cost but I will definitely be recommending the show to my clients".

Pictured are: Brianna Scheer, B&P Travel & Cruise; Megan Montgomery, Travellers Choice; Nicky Baine, Wendy Wu Tours; Amy Stuckey, Lismore Cruise & Travel; Rohan Hepworth, Malaysia Airlines; Montana McCosker, Windsong Travel; Elise Fuller, Moss Vale Cruise & Travel; Kathy Granger, Burnie Travelcentre; and Sarah Butcher, Clayfield Travel Professionals.

Brexit hit for Europe

A NO-DEAL Brexit in Mar is likely to take five million travellers out of the European market as British holidaymakers opt to stay home, according to research released this week.

Euromonitor International says uncertainty around Brexit is likely to mean millions of UK residents avoid booking overseas holidays and cause a ripple effect across many destinations.

The research company's Head of Travel, Caroline Bremner, said a projected 10% slump in the value of the pound would compound the issue and that British departures would stagnate through to 2020.

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Having a ball in Galle



SEVEN travel agents from Melbourne, Sydney and Brisbane were recently treated to a seven-day famil to Sri Lanka, courtesy of The Unique Tourism Collection.

The company gave the group a taste of the KK Collection, which included a guided walking tour of Galle Fort and a bike ride through the rice fields from Kahanda Kanda to sister property KK Beach.

The group was also taken to the Handunugoda Tea Estate to learn more about the country's giant tea industry.

The expedition was hosted by KK Collection's owner and

founder George Cooper, and was carried out to drive awareness and visitation to Galle by allowing Aussie agents to experience some of the attractions on offer.

Pictured: Anthea Hunter, The Unique Tourism Collection; Ros Hakim, Orbit World Travel; Sue Basedow, MTA; Michelle Hansen, Aurora Travel; George Cooper, KK Collection owner; Chris Keighley, Complete Travel Services; Rachel Visser, Freedman, Langhorne & James Travel Associates; Sue Aitkin, Mary Rossi Travel; Mario Stubbs, KK Collection; and Kathy Labbozzetta, Your Travel and Cruise.

Lemon Tree Hotels

INDIAN hotelier Lemon Tree Hotels, through its subsidiary Carnation Hotels, has announced plans to open a new property in Dubai.

The 114-room hotel is scheduled to launch in the third quarter of 2019 and will be located in Al Wasl Road close to major tourist attractions such as the Burj Al Arab, Kite Beach and the Mall of Emirates.

Features of the hotel are set to include a restaurant, a conference room, a swimming pool, and fitness facilities.

The move signals the brand's first foray into the United Arab Emirates.

Rail Plus incentives

RAIL Plus has launched a sales incentive for agents that gives them the chance to win a free trip for two on Canada's Rocky Mountaineer.

For a chance to win the major prize of travelling on the Canadian rail icon, agents must sell the most seats on the Rocky Mountaineer before 30 Nov.

Each seat booked in Nov will earn double points.

Rail Plus is also running an incentive to score a place on an upcoming famil trip on The Ghan.

For a chance to win agents must score at least 500 points on the company's Rail Expert program.

For more info, **CLICK HERE**.

ACCOMMODATION

WELCOME to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



The **Crowne Plaza Melbourne** has completed a \$25 million refurbishment of its guest rooms, phase one of a complete hotel revamp. All 402 of its rooms received the royal treatment, with accommodation now featuring contemporary bathrooms, standalone showers, premium bedding, designer furnishings and refreshed artwork. Connectivity throughout the entire hotel has also been upgraded. Phase two of the refurbishment will commence in the second quarter of 2019 and focus on public areas.



Wellness resort **Chiva-Som** in Sydney has reopened after a six-month closure to complete the third of four stages of a major renovation project. The latest phase of the refresh included a complete overhaul of the Thai Pavilions, Emerald Room, Orchid Lounge, Library, Fitness Centre and Niranlada Medi-Spa. The look aims to enhance its native Thai tropes by using materials such as local sustainable teak, silk and bamboo.



A brand new wing with leisure facilities and rooms for business and leisure travellers has been opened at **SO Sofitel Hua Hin** in Thailand. New amenities include a signature pool, consisting of a water playground anchored by an adventure course, pool villas and family suites, as well as a dedicated kids' pool area which boasts the Kids' Tent, a kids' club where young children can enjoy fun activities and entertainment.

Booking startup call

BOOKING.COM has announced the opening of applications for its third annual Booking Booster accelerator program, a funding opportunity for startups in sustainable tourism offering a portion of a €2 million fund.

The travel tech company believes the pressing social issues facing the tourism industry include overcrowding, gender equality, growing under-resourced local communities, and protecting the natural environment.

"We are looking forward to supporting the next wave of change-makers who are seeking to have a lasting, sustainable impact on the travel industry," said Booking.com Chief Executive Officer Gillian Tans.

NZ departure cards

NEW Zealand has this week followed Australia's move to remove the need for travellers to complete departure cards.

The NZ Govt made the decision to scrap the cards to make travel a more seamless experience.

IHG pops 200 mark

INTERCONTINENTAL Hotels & Resorts has partnered with London-based artist Alexander Hall to create an art installation to commemorate 200 InterContinental hotels in operation around the world.

The sculpture is comprised of 200 champagne bottles and will be displayed for a limited time at a number of IHG hotels globally.

Ikon Pass adds Chile

IKON Pass has signed Chilean ski resort Valle Nevado, allowing pass holders seven-day access with no blackout dates.

Valle Nevado's 2019 winter season will run from Jun to Sep and is located 90 mins from Santiago International Airport.

"Valle Nevado is an ideal addition to the Ikon Pass community...now Ikon Pass holders can extend their 2019 season by booking a trip to Chile for the legendary above-treeline terrain in the Andes that Valle Nevado serves up," said Alterra Mountain Company Chief Marketing Officer Erik Forsell.

Inbound Up North Success for ATEC!

ABOUT 120 travel industry delegates descended on Port Douglas last month for the annual ATEC Inbound Up North (IUN) B2B event, kicking off with a fantastic welcome function on board the *Calypso* Reef cruiser moored in the Port Douglas marina.

In its 19th year, IUN is one of the biggest events on the industry calendar, giving local businesses the chance to showcase their product to the international buyers who help to sell their product to the world.

A full day of B2B workshop meetings were hosted by QT Port Douglas followed by a spectacular waterside dinner where guests were greeted by a beautiful sunset and rising of the full moon while sitting under Moroccan tents.

They also had their taste buds wowed with some of the best local food thanks to Ochre Restaurant and Catering.

Dancing the night away was the perfect end to a busy schedule of meetings.

Delegates rounded off the experience with a day of activities profiling six North Queensland products.

Team Sea Turtle took out this year's Instagram competition before all were farewelled by an event hosted by Wildlife Habitat Port Douglas.



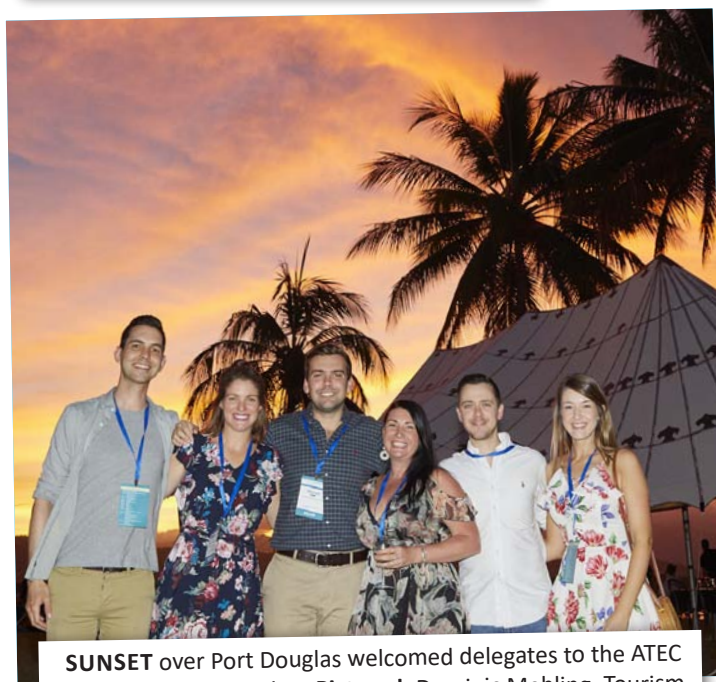
DELEGATES are welcomed aboard *Calypso*.



IUN2018 delegates enjoying a tropical night.



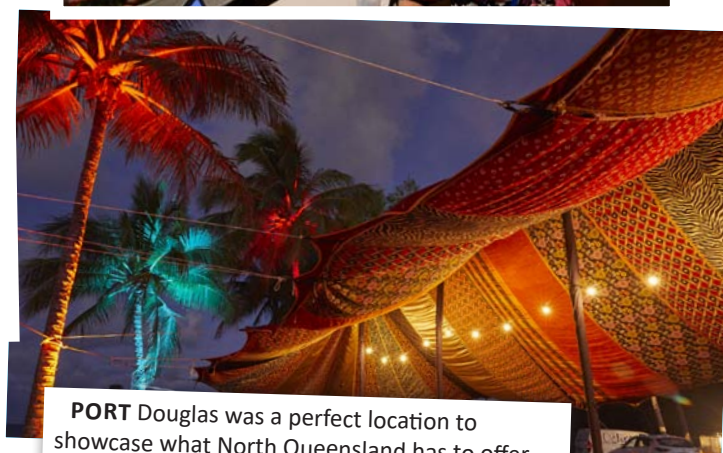
MEGAN Bell, Venetia Van Staveren and Tina Wort capturing the evening's memories.



SUNSET over Port Douglas welcomed delegates to the ATEC IUN2018 WOW Function. **Pictured:** Dominic Mehling, Tourism Australia; Michelle Burns, Hamilton Island; Mike Webley, Pinnacle Tourism; Katherine Cutler, Divers Den; and Scott Russell & Sarah Ratcliffe, Tourism and Events Queensland.



DELEGATES get down to business at the ATEC IUN2018 B2B.



PORT Douglas was a perfect location to showcase what North Queensland has to offer.

Cairns welcomes Riley



CRYSTALBROOK Collection yesterday unveiled the first of three properties it plans for Cairns, with the Riley making its debut at the north end of the city's seafront Esplanade.

The resort is the first new five-star property to open in Cairns for more than 20 years and offers 311 rooms and suites around a 1,000m² swimming lagoon with a man-made beach.

Crystalbrook Collection CEO Mark Davie said the opening was a momentous occasion.

"It's fantastic to finally welcome our first guests and to see everybody enjoying the resort," Davie said.

"I'm thrilled to see a lot of local faces as well, we will always be grateful for the unrelenting support the Cairns community has given us."

The Riley will offer three restaurants and bars with ocean views, including the modern Asian fusion Paper Crane.

A Mediterranean restaurant and rooftop bar, Rocco, and a "raw and simple" eatery called Greenfields will open next month.

The resort will also open its Eleme Day Spa and a 24-hour fitness centre next month.

Other features include event spaces for up to 400 people.

Pictured is Crystalbrook CEO Mark Davie with resort GM and Area Manager Joel Gordon, while **inset** is the resort and its lagoon.



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Send your entries to bench@traveldaily.com.au

IHG Kuwait deal

INTERCONTINENTAL Hotels Group (IHG) has struck a management agreement with Al Arabiya Real Estate Company to introduce the Staybridge Suites brand to Kuwait.

The Staybridge Suites Kuwait Salmiya will open on the Persian Gulf coastline in 2022, offering 120 one- and two-bedroom serviced apartments.

Qantas Fly Away

QANTAS is offering discounted fares to Hawaii, South America and South Africa in its latest Fly Away Sale.

Santiago flights are available from \$1,099, Honolulu flights are from \$747 and Johannesburg flights are priced from \$1,199.

CLICK HERE for more details.

Don't swim at Cid

THE Queensland Government has urged people not to swim in Cid Harbour in the Whitsundays after the death of a man from a shark attack on Mon.

The govt will install more signage warning visitors not to swim "under any circumstances".

Casino merger talks

TWO of the world's largest casino operators, MGM and Caesars Entertainment, are reportedly in talks over a merger.

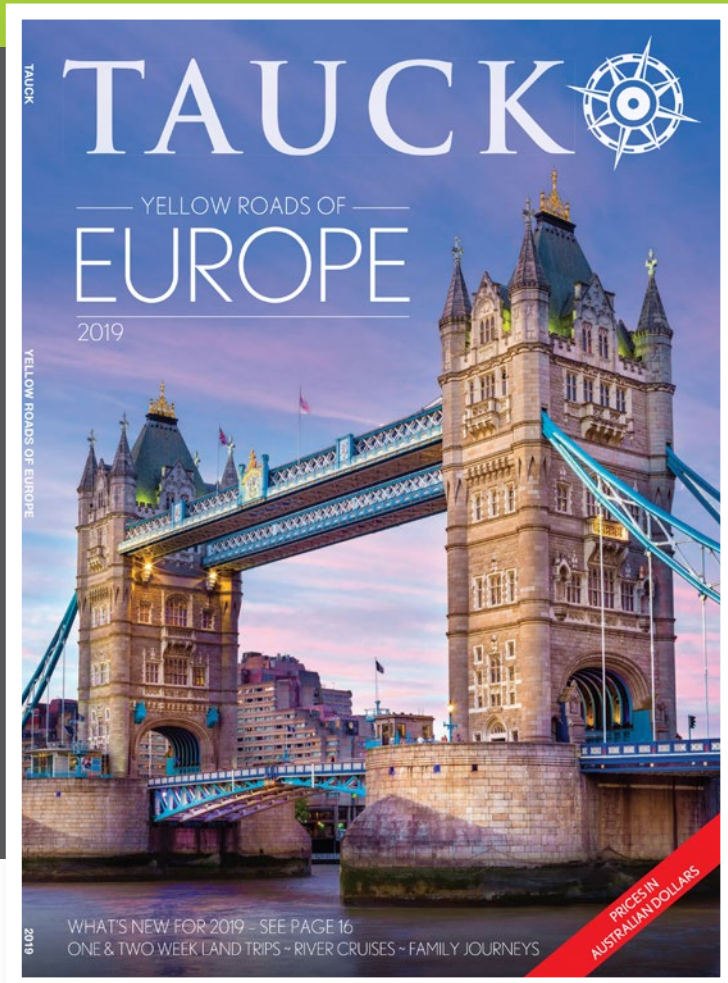
The *New York Post* reports MGM has hired investment bank Morgan Stanley and law firm Weil, Gotshal & Manges to investigate the possibility.

Caesars last year rejected a merger offer from rival Golden Nugget Casinos.

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Working in partnership with the Australian Travel Industry

Finance Manager | Tramada Expert
Sydney, Competitive Salary, Ref: 3696AJ3

A leading Corporate Travel Management company currently experiencing high levels of growth have an exciting opportunity for an experienced Finance Controller/ Manager to join their friendly and welcoming team. This is a varied role requiring a high level of attention to detail for preparing, managing, reconciling payments from suppliers and customers as well as streamlining internal policies and procedures. Please note that experience working with Tramada is vital to be successful for this role.

For more information please call Antony on (02) 9119 8744 or click [APPLY](#) now.

Africa Travel Specialist
Brisbane, Up to 50k + Super + Bonuses, Ref: 1344CGA1

An exciting opportunity has just opened with a leading African specialist. Our client is seeking a consultant that is passionate about Africa product. Ensuring all customers have the best possible holiday experience, this is your chance to join a dynamic international travel company, in a multi-faceted role! The ideal candidate will have a strong background in wholesale or retail travel selling African product. In return, you will be rewarded with a generous base salary plus bonuses.

For more information please call Courtney on (07) 3123 6107 or click [APPLY](#) now.

Team Manager – Coach
Brisbane, Up to \$60k base + super & incentives. Ref: 2673S22

An exciting new role has become available for an experienced team manager or a willing to learn & passionate Assistant Manager to be part of an established tour operator. Having offices in 3 different countries & growing their brand even further in Australia, you will be leading a team of 8 with a view to grow. NO consulting, this role is pure management & leadership, focusing on mentoring, coaching & sales development. We need a proven leader to take on the most important role in the company!

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

Account Manager
Melbourne, \$Competitive, Ref: 3730HC1

This role is a perfect opportunity for an experienced Account Manager to join a travel company and focus on domestic & Group travel. This well respected travel company is expanding rapidly due to huge growth and they are looking for an Account Manager to join their fun and enthusiastic team. If you have group or student travel it would be highly advantageous. There is a fantastic package on offer for the right candidate of a high base and Super. Unique & Specialist role – apply now!

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

Travel Consultant | Award Winning Store
South Sydney, Salary to \$60k + Super, Ref: 3256PE4

My client a well-known Sydney bespoke travel company is looking for a superstar retail consultant that excels in customer service & knows luxury travel and how to sell it to elite clientele. You will be rewarded with excellent remuneration along with other fantastic in-house bonuses. There is nothing like joining a company with a strong industry presence that rewards their staff and treats you like family, it's a rare opening as business is booming, escape the city & work close to home!

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

Global Sports & Events Travel Consultant
Brisbane, OTE \$70-100k, Ref: 3698AW1

Working with a dynamic and fast moving company; you will talk about and sell your love for sports, events & travel! The ideal candidate will be energetic with an engaging personality, a positive attitude and a quick learner! Walking into this role with confidence and motivation and being a successful team member is key to succeeding in this agency! Enjoy work life balance in this non-face to face role! APPLY NOW and work for this Boutique, Global Travel Company!

For more information please call Amanda on (07) 3123 6107 or click [APPLY](#) now.

Corporate Travel Consultant
Melbourne, Base + Incentives, Ref: 1273JP1

Now is the time to take a step away from face to face consulting and start earning the real money that you've always wanted! Corporate is where it's at. In this role you'll be working on assigned accounts where you will be in control of building strong relationships whilst taking care of all their travel needs. You will be rewarded for your efforts with a flexible work environment with a base salary plus uncapped commissions, endless family opportunities and work from overseas opportunities.

For more information please call Josh on (03) 9988 0616 or click [APPLY](#) now.

Home Based Travel Consultant
Perth, Generous Commission, Ref: 8528JB1

A rare opportunity has just opened up for a Home Based Travel Consultant to work alongside a well-established Perth travel agency! Our client is seeking an experienced retail consultant with a minimum of 2 years' experience in the travel industry. The ideal candidate will have strong Amadeus skills, a passion for travel and the ability to build strong rapport with customers. A large client base is highly favourable. A generous commission split structure is on offer for the successful candidate!

For more information please call Jacqueline on (08) 6365 4313 or click [APPLY](#) now.



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