Travel Daily

First with the news

Wednesday 14th November 2018



today for a confidential chat 1300 682 000.

Albatross heads east

ALBATROSS Tours is today promoting its "East Germany & the Glorious Czech Republic" tour which is priced from \$6,497ppts.

The itinerary takes in Berlin, Prague and Cesky Krumlov with longer stays and included sightseeing - see page eight.



Eclipse delivery put back

SCENIC Luxury Cruises & Tours is today contacting passengers booked on the revised first seven voyages of its Scenic Eclipse "Discovery Yacht", after confirming the inaugural voyage will be delayed by a further three months (TD breaking news).

Originally planned to debut last Aug, the company had earlier announced that due to construction delays the vessel would debut on 28 Jan 2019.

However the latest setback has seen the company revise the first sailing date to 13 Apr next year.

Although there are more than 600 workers on board each week day progressing the ship's interiors, financial issues at the Croatian shipyard where the ship is being built had seen a strike by specialist commissioning engineers resulting in about six weeks of lost time.

Scenic said it had "been in constant contact with

the shipyard, workers' representatives and the Govt to ensure the completion of the ship as soon as possible".

Under the new schedule the first Scenic Eclipse sailing will be a "Great Civilisations Mediterranean Cruise" from Barcelona to Athens.

Scenic has committed to providing full refunds for the cancelled voyages, along with "consideration of any other reasonable associated costs".

Guests who rebook a Scenic Eclipse voyage before 31 Mar 2019 will also receive a future cruise credit to the value of 25% of their rebooked cruise.

Today's issue of TD

Travel Daily today has seven pages of news & photos, plus full pages from:

- Albatross Tours
- Travel Trade Recruitment

Taste Italy with *TD*

THIS week the Italian National Tourist Board is giving *Travel* Daily readers the exclusive opportunity to win an Italian cooking class experience for two courtesy of Casa Barilla.

For details on how to enter, see page six of today's issue.



Your chance to shape the way Jetstar works with travel agents.

Start survey

WIN a \$200 flight voucher!

Ends: 30/11/18. Limit 1 entry p/person. NSW LTPS/18/29527.

CHINA EASTERN



WELCOME BACK TO OUR B777'S.



OA.CEAIR.COM





HLO delicious. deal

HELLOWORLD Travel has signed on as the platinum launch partner of News Corp Australia's new travel content platform delicious. Travel.

The new offering will complement News Corp's travel food and lifestyle magazine delicious. & provide travel content "through the lens of food" across digital, video, social and print.

"We are excited to have the opportunity to be involved in the integration of travel within the lifestyle environment of food and cuisine, as we know these areas are strongly linked," said Helloworld Travel Head of Marketing Dominique Dalton.

"We are happy to be involved with delicious. as a premium media outlet to showcase the most amazing and groundbreaking culinary trends."

Content for delcious. Travel includes "secret foodie city guides" from travel experts.

New Travel Partners GM

EXCLUSIVE

KATE Cameron has been named as the new General Manager of Flight Centre's home-based Travel Partners network.

Cameron (pictured) has been at Helloworld Travel for more than a decade, initially as National Corporate Manager looking after Travelscene Corporate members, and for the last five years as National Sales Manager for Helloworld Business Travel.

The new appointment was announced by Dani Galloway, Flight Centre General Manager of Premium Leisure Brands, who said Cameron would commence in her new role on 03 Dec, based at the Travel Partners head office in Sydney.

She will work alongside Travel Partners MD Jeff Hakim, who founded the business in 2011 before selling it to Flight Centre last year (TD 04 Aug 2017).



The appointment signals ongoing growth for Travel Partners, with Galloway also confirming the launch of a new "Club Verve" program which rewards top mobile and member agencies for their excellence.

Top achievers will win an exclusive five-star trip, while Travel Partners will also hold its first offshore conference in Bali in Mar 2019.

Travel Daily on location in Auckland, NZ

Today's issue of TD is coming to you from Majestic Princess in Auckland courtesy of the World's Leading Cruise Lines.

INDUSTRY quests are gathering in Auckland today as they prepare to join the World's Leading Cruise Lines (WLCL) summit aboard Princess Cruises' Majestic Princess.

The four-day Next Wave event will offer business sessions with each of the WLCL brands as the ships sails from Auckland to Sydney, as well as a gala dinner and a chance to explore the new ship during her maiden season down under.

Tomorrow will provide a chance for quests to sample the stunning scenery of New Zealand's Bay of Islands before getting down to work on Fri.







Lirrwi 2019 tours

INDIGENOUS cultural operator Lirrwi Tourism has released its 2019 itineraries for the East Arnhem Land Yolngu homelands.

The program includes single & multi-day tours developed & operated by the traditional owners - see lirrwitourism.com.au.



Australia's only independent fully branded franchise business

> 10 franchises available in 2019

> > More info



Qantas network expands

QANTAS has announced it will introduce two new services to Uluru (Ayers Rock Airport) as part of a shake up of its Northern Territory network operations.

One new route will service Adelaide while the other will fly out of Darwin, with both new routes operating twice weekly and using a Boeing 737 aircraft.

Other notable changes on the network include an upgrade to a Boeing 737 fitted with Business class seats on Darwin to Alice Springs routes, the cessation of flights from Cairns to Alice Springs, and the introduction of a discount program for Alice Springs residents.

For more info on the discount initiative, CLICK HERE.

Additionally, QF subsidiary Jetstar will increase flights between Cairns and Darwin from four per week to daily during

AirAsia X AKL pullout

AIRASIA X has confirmed the cessation of its flights to Auckland via the Gold Coast, with the route to be suspended from Feb 2019.

The carrier said it had been a difficult decision to ditch the route which has been operating since early 2016.

Currently operating on a daily basis, the service will ramp down to four weekly flights from 29 Jan.

The carrier had also previously suspended the service in 2011 after the Christchurch earthquakes.

peak season to compensate for Qantas cutting services.

The network changes will come into effect 31 Mar 2019.

MEANWHILE, Qantas has also revealed it has added two new South American cities under its codeshare deal with LATAM.

The expanded agreement includes bi-daily services from Santiago (SCL) to Bogota (BOG) coming into effect from 01 Jan, the first time Qantas has offered a codeshare service to Colombia.

A weekly service between Santiago and Guayaquil (GYE) in Ecuador has also been added, effective immediately.

The move bolsters the tie-up between LATAM & QF, who this month announced a codeshare on services to Japan (TD 02 Nov).

Qantas operates four direct return flights weekly between SYD and Santiago, and codeshares with LATAM on seven return flights weekly via Auckland.



Window Seat

WHAT would you do if you were on a flight quietly minding your own business and gazing out the window when you saw an Unidentified Flying Object?

Calmly press the button for cabin crew? Yeah right!

But this was the case recently for a British Airways pilot who was flying near Ireland's coast when he spotted a "very bright light" that rapidly veered north and whose speed was "astronomical...like Mach 2". Talk about deciding to hop on









All-new TripAdvisor

TRIPADVISOR has relaunched its digital presence globally, with users now able to enjoy new social tools such as liking, reposting and sharing comments from friends and experts.

Other additional functionality includes the ability to follow other travel users, access travel recommendations via a content feed, and share trip plan details.

"Just as you have your goto sites or apps for music and shopping, we are making sure TripAdvisor is now your goto resource for travel," said TripAdvisor CEO Stephen Kaufer.

"The new TripAdvisor provides its members with great content from the people, brands and influencers they rely on for travel and in-destination advice before and during their trip," he added.

TripAdvisor boasts close to 490 million unique visitors monthly.

For information on how to join the new platform, **CLICK HERE**.

Topdeck ANZ out

YOUTH tourism specialist Topdeck Travel has launched its 2019/2020 Australia and New Zealand brochure introducing a "create your own adventure" style of trips.

The latest collection allows travellers to link trips together and customise experiences, from cruising the Whitsundays to camping holidays near Uluru.

Another new addition is the 16-day East Coast Vibes package which includes a 4WD expedition of Fraser Island and a surf camp north of Coffs Harbour.

"We pride ourselves on ensuring we listen to our tour operators and customers alike to create lifechanging travel experiences," said Topdeck Travel General Manager of Global Sales David Gendle.

Topdeck is offering 10% discounts on Australia and New Zealand journeys when bookings are made by 15 Jan 2019.

For more info, **CLICK HERE**.





Choose Well.



ADRENALINE was the word of the day for agents participating in Disney's Very Merry Toy Story Land Christmas Famil yesterday.

The day kicked off with the Avatar Flight of Passage experience, an immersive 3D ride, based off James Cameron's blockbuster film, which sent agents soaring through the fictional land of Pandora on the back of winged banshees.

Located within the Animal Kingdom theme park, Pandora is a 12-acre section that features bioluminescent forests, floating mountains and glowing flora.

Later, the agents utilised their Fastpasses to get on the Expedition Everest Rollercoaster and the Kilimanjaro Jungle Safari tour to spot some wild animals.

The intrepid travellers are **pictured** above posing in front of the floating mountains of Pandora.

Ramada enters Fiji

THE Ramada Suites by Wyndham Wailoaloa Beach Fiji has opened its doors, marking the debut of the brand in the popular holiday destination.

The beachfront, 40-room allsuite property is a 12-minute drive from Nadi International Airport and features a day spa, a gym, a swimming pool, a restaurant, and conference facilities.

"We are proud to bring the iconic Ramada brand to Fiji and are confident that its distinctive style and service will resonate with visitors," said South East Asia and Pacific Rim, Wyndham Hotels & Resorts MD Joon Aun Ooi.

"Fiji has long been a favoured destination among travellers from Australia and New Zealand."

The hotel has revealed a rooftop bar is also planned to open later in the year.







Radisson acquired

CHINESE hospitality and travel group Jin Jiang International Holdings has completed the acquisition of 50.21% of shares in Radisson Hospitality (TD 13 Aug).

The company has agreed to pay SEK35.00 per share for 87,552,187 shares, adding up to AU\$468.7 million.

Jin Jiang is now under an obligation to either launch a mandatory tender offer for the remaining outstanding shares in Radisson or sell down its ownership below 30% within four weeks from the completion of the acquisition, by 11 Dec.

Radisson Hospitality Chief **Executive Officer and Chief** Operating Officer John Kidd said the move would provide new opportunities for the group.

"Jin Jiang will work with us to improve and execute our fiveyear plan" Kidd said, adding "we are now owned by one of the leading travel and hospitality companies - the fifth largest hotel company in the world".

HAL Orange club

HOLLAND America Line (HAL) has announced plans for a new customer loyalty program called Club Orange that offers travellers exclusive benefits and amenities.

Club Orange is slated to launch for US and Canadian guests on board Koningsdam and Nieuw Statendam in Dec 2018, and will offer extra privileges such as private venue dining, priority services and a dedicated concierge hotline.

The program will be made available to Australian and New Zealand cruisers in early 2019.

"Club Orange allows guests to add extra premium benefits and luxury amenities to their cruise for a great value," said Holland America Line President Orlando Ashford.

"One of the reasons people choose Holland America Line is because of the quality of what we offer — the best food at sea, the most authentic live entertainment and our awardwinning service," he added.

All aboard for Dreamtime



THIS week's launch of Experience Co Limited's new Cairns-based Dreamtime Dive and Cruise offering (TD yesterday) featured a colourful crew of characters including the company's Co-Founders Ant Ritter and Anthony Boucaut.

Today Experience Co will host a VIP inaugural trip to the reef, with participants visiting three different sites to see the unique ecosystems of coral and sea life at each location.

Between the different dive and snorkelling areas, the on-board Indigenous Rangers will relate some of the authentic stories of their different nations and the cultural heritage of the area.

Optional activities during the

full-day program departing the Cairns Reef Fleet Terminal include a 10-minute scenic helicopter flight, a snorkel safari and introductory and certified dives.

The experience also includes a chef-prepared buffet lunch.

Ritter reiterated Experience Co's commitment to expanding Australia's tourism offering with experiences that celebrate our unique indigenous history.

The Experience Co team is pictured above at yesterday's announcement, from left: Anthony Ritter, CEO; Andrew Denman, GM Sales & Marketing; Patrick Bluett, Great Barrier Reef Helicopters; Steve O'Malley, GM Queensland; and Co-Founder Anthony Boucaut.



"The purpose of life is to be happy... the time to be happy is now and the place to be happy is here" Club Med Founder Gerard Blitz 1950

Club Med operates 70 Premium to Luxury all Inclusive beach and snow resorts worldwide.

We have a new opportunity to join our Sales team as Business Development Executive for VIC/TAS. This role requires an ability to grow sales through our network of travel agencies. We are looking for a positive, driven and highly motivated individual, who can advocate our ambition and premium positioning. Successful candidates will have Sales Executive experience with a successful track record of achieving sales targets with a demonstrated experience in providing professional support to their accounts. Some weekend work required as well as International, Inter-state and Intra-state travel.

We offer a competitive remuneration package including all the tools of the trade, vehicle allowance, and opportunities to access travel industry benefits.

Club Med has a great culture and a strong drive for success, supportive management and a positive working environment.

The position is based in Melbourne.

Confidential applications to hr.australia@clubmed.com by Wednesday 21 November 2018. Click here for a full description.

National Seniors

TEAM LEADER - TRAVEL Brisbane CBD 5 minutes from Central Station

If you have a passion for people leadership; you love coaching, motivating and developing your team to exceed both sales outcomes and customer experience then we would love to hear from you.

- Manage day to day operations providing support and mentoring to your team of consultants
- Promoting and growing the travel business
- Supporting the team to achieve and exceed sales targets
- Providing the highest quality to our customers (we have a travel database of 130,000)
- Liaison with suppliers

If you have:

- Demonstrated travel agency experience managing and leading a team of travel consultants.
- Excellent planning, time management and delegation skills.
- A sales' driven focus to not only grow our travel business but promote our other divisions.
- Possess excellent destination and product knowledge
- Sound knowledge of domestic and international travel trends.
- Galileo and Tramada experience desirable

We would love to hear from you.

This is a 6 month contract role with a possible extension. In return we offer an excellent base salary, incentives and ongoing training.

> If this sounds like you, please send your resume to recruitment@nationalseniors.com.au

Travel Daily

Wednesday 14th November 2018

Avis Scholarship winner



AVIS Budget Group last night named Jo Patton from TravelManagers in NSW's Ulladulla as the winner of the Avis

Win a Barilla cooking class



This week is Italian Cuisine week and thanks to the Italian National Tourist Board, *Travel Daily* readers can join Barilla in Sydney for an authentic hands-on Italian cooking experience. Casa Barilla will take you on a culinary journey through Italy's gastronomic regions. Each hands-on class is intimate, with only 16 people, and interactive: you learn, you cook and you eat! The class includes a cocktail and antipasto on arrival, all food and wine with your meal, plus a generous goodie bag to take home. Prize is for two people and valued at \$200.

To enter, send a photo of what represents Italy to you to italia@traveldaily.com.au. The most creative entry will win.





Travel Agent Scholarship program at a lavish gala dinner held at Park Hyatt, Sydney.

The Scholarship is valued at over \$40,000, and will provide Patton with international travel to Singapore to attend the 2019 WIT Conference, professional guidance and access to education and training opportunities with organisations such as the Cruise Lines Int'l Association Australia.

Patton started with TravelManagers just under two years ago and impressed the judges with her combination of travel and craft to create "Crafty Adventures", a service specialising in cruises and tours.

"This opportunity really gave me the chance to step back and look at the big picture and evaluate myself and what my strengths are and what I need to do in the future to keep growing," she said.

Pictured are Ian Jones, Commercial Director of Avis Budget Pacific; winner Jo Patton, TravelManagers; and Tom Mooney, Managing Director of Avis Budget Group Pacific.

Chimu Antarctica

CHIMU Adventures has advised a number of spaces are available on its Discover Antarctica charters on 15 Jan and 20 Feb 2019, plus a range of cabins on other vessels through to Mar.

For more info call 1300 678 909.

ACCOMMODATION

WELCOME to Accommodation Updates, *Travel Daily*'s Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



New York's **Evelyn Hotel** has emerged from an extensive multi-million dollar renovation. The property has undergone upgrades to guestrooms, three new dining experiences and an elevated lobby setting. The new dining offerings include casual Roman-

inspired trattoria Leonelli Taberna, bakery and cafe Leonelli Focacceria e Pasticceria and fine-dining Mediterranean restaurant Benno. The lobby has been designed as an all-day lounge space.



Stamford Plaza Adelaide has launched 96 new deluxe accommodation rooms. The milestone marks the completion of a renovation which saw all 335 of the property's rooms refurbed since 2015. The fresh Deluxe Rooms all offer king sized

beds, city or park views, and are all located within the 14th to 19th floors of the hotel.



The **Sheraton Cairo Hotel and Casino** has unveiled its extensive transformation featuring modern interiors, refreshed public spaces and new dining concepts. The updates include 326 fully renovated rooms and suites, an all-new Sheraton Club Lounge

on the 26th floor which offers panoramic views of the city and six restaurants and bars.

TEQ UK marketing

TOURISM and Events Queensland (TEQ) and Tourism Australia (TA) have entered a partnership agreement to deliver marketing and trade activities in the United Kingdom.

"Together, TA and TEQ have a successful track record of working to grow the tourism opportunity for Australia, and we welcome this closer collaboration in the UK, one of our longest standing and most significant tourism markets," said TA Managing Director John O'Sullivan.

Conrad opening

CONRAD Washington, DC, is now accepting reservations for guests, meetings and events, ahead of its opening in Feb 2019.

The 360-room hotel, situated at the corner of New York Avenue and 10th Street NW, features 2,972m² of meeting space, as well as three outdoor terraces, a rooftop bar and 2,787m² of highend retail space located on the ground floor.

The property's signature restaurant, Estuary is a creation by James Beard nominees and Top Chef alumni, Bryan and Michael Voltaggio.

NCL Alaska guide

NORWEGIAN Cruise Line (NCL) has released its new Alaska Cruising Guide, featuring itineraries to the destination from May to Sep 2019 aboard Norwegian Joy, Norwegian Bliss and Norwegian Jewel.

Travellers will have the opportunity to visit Alaskan ports such as Juneau, Skagway and Ketchikan along with a chance to choose between 11- 12- and 14-day cruisetours, where guests can combine a seven-day cruise with a land holiday which is escorted by Alaskan guides.

View the guide **HERE**.

Air Tahiti Nui first

AIR Tahiti Nui's first Tahitian Dreamliner made its inaugural flight from Papeete to Auckland last week.

The Boeing 787-9 *Dreamliner* arrived to a celebratory water arch and special Maori welcome at Auckland Airport.

"Australian and NZ travellers will benefit from a new, third cabin on the aircraft," said Air Tahiti Nui GM Pacific Daniel Eggenberger.

The plane is fitted with Moana Premium Economy class, featuring 20 inch wide seats.



SAS phone issue

sbe relocates HQ

HOSPITALITY group sbe has opened a new global headquarters in Soho, New York City, following a 50% acquisition by AccorHotels (TD 10 Oct).

The office will oversee accounting, branding, communication, legal, finance & business development sectors and "support the relationship with AccorHotels".



Media Sales Executive

Macquarie Park, Sydney

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- Influential sales role across digital, print and bespoke projects
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This role requires you to develop and implement sales strategies, win new business, service existing clients and achieve sales targets.

If you have a minimum three years experience in media sales and can demonstrate prior success, apply today.

Email your confidential CV with Cover Letter to jobs@traveldaily.com.au before 16/11/18









SCANDINAVIAN Airlines (SAS) is having problems with the 1300 phone number set up for Australian enquiries since the closure of its local operations (TD 02 Nov).

Agents needing support must now ring Sweden directly on +46 8 797 1500 (not toll-free).

Christchurch push

TOURISM New Zealand is running a new campaign until 02 Dec encouraging Australian visitors to book a holiday in Christchurch in autumn 2019.

"Australian visitors are a key market for us," said Tourism NZ's GM Australia Andrew Waddel.

"Christchurch is a vibrant city experiencing rapid change and growth, and international visitors are exploring the city to see the exciting transformation.

"It is the perfect base for Australian visitors to start from in the South Island - especially in autumn," he said.

Five brand Wu tours

WENDY Wu Tours has released five new tours in Southeast Asia, with bookings available for 2019.

New to the Southeast Asia collection is the 17-day Incredible Indonesia tour from \$5,690pp; along with the 15-day Vibrant Vietnam tour featuring Hoi An's ancient town and Saigon city from \$4,490pp.

New additions for solo travellers include the 15-day Vietnam & Cambodia Experience and the 13day Scenic Vietnam.

For more info call 1300 318 203.



Enter for your chance to win a 12 day safari to Botswana – including flights!

Fly on South African Airways, Best Airline to Africa and travel with Australia's Best Speciality Wholesaler, Bench Africa, on the Highlights of Botswana Mobile Safari.

To win, all you need to do is have the most creative photo showing your 'Africa' face – the over the top, super excited or emotional expressions that many people make on seeing the incredible experiences that Africa offers. It can be from a trip you took to Africa or even from here (using your imagination)!





Send your entries to bench@traveldaily.com.au

COMO Phang Nga

COMO Point Yamu, an oceanside resort in Phuket has launched a Phang Nga Bay Experience available through to 31 Oct 2019.

This includes a seven-night stay in one of the resort's villas, as well as a private Champagne cruise taking guests to Phang Nga.

The cruise explores the 40 small islands around the bay.

For more info, CLICK HERE.

Air travel research

THE new Centre for Air Travel Research is set to open today in Ottawa, Canada,

The centre is the only facility to study the entire air travel experience, from check-in to terminal, to security, boarding, flying, and deplaning.

Radiance inaugural

CARNIVAL Cruise Line has released its 2020 schedule for Carnival Radiance following the ship's US\$200m drydock.

Radiance will emerge 29 Apr 2020, with a 10-day Med sailing from Barcelona, followed by nine-& 12-day cruises to Italy, France, Croatia, Greece, Malta and Spain.

The ship will then embark on a 13-day trans-Atlantic crossing from Barcelona to New York 11-24 Jun 2020 - see HERE for more.

AirAsia support

AIRASIA has partnered with nonprofit (RED) in support of the Global Fund to fight HIV/AIDS.

The funds generated from the partnership will go to the Global Fund to support HIV/AIDS programs in Asia Pacific.

LOOKING FOR A SPECIFIC INDUSTRY SUPPLIER?

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- See the famous Brandenburg Gate, Unter den Linden and rebuilt Reichstag, Checkpoint Charlie and sections of "The Wall'
- · Glide through the waterways of the 'Spree Forest'
- Visit Saxon Switzerland and walk over the Bastei Bridge
- Be guided through the infamous 'escape castle' of WWII Colditz
- Explore the massive Hradcany Prague Castle, St Vitus Cathedral the colourful houses of Zlatá Ulièka
- Visit the silver city of Kutná Hora, the Sedlec Ossuary (Church of Bones), Cathedral of Saint Barbara, and a torch lit guided tour through the 500 year old silver mine
- Enjoy a walking tour including several locations from the film 'The Sound of Music' in Salzburg
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Online Travel Consultant

Sydney, \$40-57k + Bonus, Ref: 1854SJ1

I'm looking for a travel industry professional who wants to step away from face to face sales & work for a leading online travel provider. You will be booking packages & tailor making international holidays as well as assisting with online bookings while always delivering excellent customer service. A fun & vibrant team in luxurious CBD offices & a real chance for career progression. A great base salary is on offer with lucrative commissions & the chance to work for an industry leade

For more information please call Sarah on (02) 9119 8744 or click APPLY now.

Travel Team Leader | Contract Role | Online Travel

Brisbane, \$65-\$75k + Super + Travel Perks, Ref: 1821AW2

The Travel Team Leader will lead, develop and coach a team of travel consultants to their optimum performance levels. A key component of this role will be to energise the team to their full potential by providing coaching and daily feedback, to reach sales targets. If you have the following: Proven work experience as a Travel consultant and passion for people leadership - you will love coaching, motivation and developing then this role is for you! APPLY NOW!

For more information please call Amanda on (07) 3123 6107 or click APPLY now.

Cruise Travel Consultant (Land & Air)

Brisbane, Up to \$50k + Super + Comms, Ref: 2514SZ3

My client is a fast paced award-winning online agency currently seeking a talented travel or cruise consultant selling cruise & worldwide land / air packages. You must be hungry to want to earn top dollars by doing what you love and be rewarded with famils & top commission. This role would suit someone that wants a supportive team environment, work / life balance, a relaxed & fun atmosphere, breakout area, own lockers & shower facility with full kitchenette & magnificent views at your desk.

For more information please call Serena on (07) 3123 6107 or click APPLY now.

Product Manager

Melbourne, \$Competitive, Ref: 3736HC1

If you're a product professional looking for a new & exciting opportunity this is the perfect opportunity to let your career grow within this innovative expanding travel company. You will be responsible for assisting the business to grow by building new and exciting products whilst refining the current portfolio of products. Duties include research, design, costing, procurement, brochure production and training. You will engage and influence marketing strategy to ensure sales targets are met.

For more information please call Hannah on (03) 9988 0616 or click APPLY now.

Travel Consultant

Inner West, \$45-\$55k + Comms, Ref: 1559AJ03

Join one of the most popular and well established retail Travel Agencies in the Central West of NSW. An experienced and friendly team are on the look for their next team member to join their ranks and help provide friendly, superior customer service to their loyal customer base. Every day is different with a wide range of clients looking for everything from a holiday getaway package for a week away in the Pacific Islands to business class flights and an Artic cruise expedition.

For more information please call Antony on (02) 9119 8744 or click APPLY now.

Africa Travel Specialist

Brisbane, Up to \$50k + Bonuses, Ref: 1344CGA1

An exciting opportunity has just opened with a leading African specialist. Our client is seeking a consultant that is passionate about Africa product. Ensuring all customers have the best possible holiday experience, this is your chance to join a dynamic international travel company, in a multi-faceted role! The ideal candidate will have a strong background in wholesale or retail travel selling African product. In return, you will be rewarded with a generous base salary plus bonuses.

For more information please call Courtney on (07) 3123 6107 or click APPLY now.

Business Development Executive

Melbourne, Base + Bonuses, Ref: 3613JP1

This role requires a real sales person who is looking to step up from a consulting role and move into a business development position. You will be reaching out to clients building strong lasting relationships with them to help this hugely successful travel business continue the growth they've been experiencing lately. You will be rewarded with a great base salary plus bonuses which will continue to grow the longer you stay. This role requires someone with passion and drive to succeed.

For more information please call Josh on (03) 9988 0616 or click APPLY now.

Home Based Travel Consultant

Perth, Generous Commission Split, Ref: 8528JB1

A rare opportunity has just opened up for a Home Based Travel Consultant to work alongside a well-established Perth travel agency! Our client is seeking an experienced retail consultant with a minimum of 2 years experience in the travel industry. The ideal candidate will have strong Amadeus skills, a passion for travel and the ability to build strong rapport with customers. A large client base is highly favourable. A generous commission split structure is on offer for the successful candidate!

For more information please call Jacqueline on (08) 6365 4313 or click APPLY now.



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