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Creative incentive

CREATIVE Cruising is celebrating the launch of its new booking engine (**TD** 15 Nov) with a massive 25th anniversary cruise giveaway, with the portal offering live inventory of air, cruise and land content - for details see the **cover page** of today's **TD**.

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Back-Roads rebrands in US

FLIGHT Centre majority-owned Back-Roads Touring Company has been forced to change its name in the USA, announcing that from now on it will trade in America as "Blue-Roads Touring Company" (**pictured**).

The move follows settlement of a long-running trademark infringement case brought by California-based active holidays specialist Backroads Corporation, which was founded in 1979.

In 2015 the American firm filed court papers alleging that the rival Flight Centre offshoot was "knowingly and intentionally using the infringing Back-Roads Touring brand in an effort to confuse the public," seeking damages and an injunction against selling tours to US-based customers.

The California company had registered a range of "Backroads" trademarks in 2005, and noted in its initial lodgement that these and the Back-Roads Touring brand were "virtually identical and convey substantially the same commercial impression".

The case eventually proceeded to mediation, including a face-to-face meeting between both companies' CEOs in Jan last year and ultimately a settlement deal finalised 12 months ago.

In a media release on Fri Back-Roads Touring Company put a brave face on the outcome, saying: "by creating a new

brand that speaks to a distinctly American audience, Blue-Roads is helping to bring the small-group tour experience to life in this key market".

The new name is inspired by American historian and travel writer William Heat-Moon, who set out on a journey with a Rand

McNally map book vowing only to take the routes marked in blue - the coastal road, winding way, side street or country road.

The US rebrand has seen the company launch a new website, social channels and marketing collateral specifically relating to North American travellers.

The company said while American clients would book through Blue-Roads, the actual operator in Europe and Asia would continue to be Back-Roads Touring, with other markets unaffected by the name change.

Former AAT Kings sales head David Gendle recently took up a new role as Global Sales GM for both Back-Roads Touring & sister brand Topdeck Travel (**TD** 27 Sep).



Today's issue of **TD**


Travel Daily today has nine pages of news and photos including a front cover page for **Creative Cruising**, a photo page from **Helloworld Travel** plus full pages from:

- Flight Centre
- AA Appointments jobs

Splendor waterpark

CARNIVAL Cruise Line has released details of a makeover for its 3,700-pax *Carnival Splendor* which will homeport from Sydney year round from Dec 2019.

Updates include two waterslides and a larger Serenity Retreat - more in today's **Cruise Weekly**.




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WWT Sth America

WENDY Wu Tours (WWT) has confirmed the launch of a new standalone South and Central America brochure for 2018/19.

The move follows a soft launch of the new destination for WWT a year ago (**TD** 27 Nov 2017).

Speaking at the Independent Travel Group Forum in Shanghai on Fri, WWT founder Wendy Wu said "we have made travel to China easy - we want to do the same for South America".

Express revamps rewards

EXCLUSIVE

EXPRESS Travel Group is phasing out its longstanding "Express Rewards" card-based agent incentive payment scheme, which early next year will be replaced by a smartphone-based mobile electronic wallet.

The move, unveiled last weekend in Shanghai at the Independent Travel Group Forum, will allow instant payments directly into a "virtual card" with a new app providing full details of all transactions.

The new program is dubbed Express Incentives, and ETG GM Jonathan Nelson told conference attendees it meant that from Feb 2019 they would be able to spend their incentives, paid on a quarterly basis, via mobile phone.

Other major changes announced during the Forum included a new "Elevate" loyalty and member benefit program, including a range of tiers with different reward levels.

The base introductory level is "Ruby" which gives access to the Express Travel Group member platform, air and supplier

incentives, agent training and the annual conference.

Higher levels, based on TTV and growth, include Emerald, Silver, Gold and Diamond, each of which offer additional benefits such as discounted membership and conference fees, access to marketing tools, reduced ticketing fees, digital in-store displays, annual functions and a "refund fee waiver bank".

Emerald, Silver, Gold and Diamond members also have a dedicated account manager for business support.

MEANWHILE the group also unveiled a major makeover for its Express Academy consultant training program.

The updated portal complements existing supplier training modules with new content including fares and ticketing courses, industry related training, customer service and skills enhancements.

Agency owners can create teams and "leaderboards" with the ability to check progress of their consultants on the various learning pathways.

IASC ticks FJ Japan

THE International Air Services Commission has approved use of Australian capacity on the Japan route for code sharing between Qantas and Fiji Airways.

The determination noted that following the application (**TD** 16 Oct) no submissions were received, with the IASC finding the addition of FJ was unlikely to be detrimental to competition, with QF and FJ not permitted to jointly price and market services.

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Rome2Rio appoints

MELBOURNE travel tech firm Rome2Rio has appointed former Google, Microsoft and eBay exec Hugh Williams to its board.

Founder Michael Cameron has also been named as Chairman after the resignation of former Exec Chairman Rod Cuthbert.



JOURNEY BEYOND

CONTACT YOUR JOURNEY BEYOND TEAM, EXPERTS IN THE WHITSUNDAYS

Pictured: Renee and Mel, Journey Beyond Business Development Team

Cruise growth sustainable

WORLDWIDE cruising growth will continue throughout the next decade according to senior industry leader Jan Swartz, with more than 100 new ships to bring an extra 270,000 beds between now and 2027.

At the World's Leading Cruise Lines Next Wave Summit aboard *Majestic Princess* on Fri, the Group President of Princess Cruises and Carnival Australia & New Zealand gave a keynote speech in which she dismissed concerns that growth was unsustainable.

"Can the cruise industry continue growing like this?" Swartz asked.

"We say 'absolutely,'" she said.

"Today, only a limited number of shipyards in the world are capable of building these great cruise ships, and even at full capacity their combined output only could increase supply 3-5% per year.

"So what this means is that we're looking at measured steady capacity growth, not an explosion."

Swartz compared the growing cruise sector to the tourism capacities of individual cities, noting the entire global industry was still smaller than the overall tourism figures of destinations like New York or Paris.

"I was recently in Orlando, Florida, last week and realised that the entire global cruise industry is only equal to one third of the annual visitors to Orlando," she said.



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OMNISCHE

"Closer to home, about 1.3 million Australians took an ocean cruise last year, and that's roughly equivalent to the number of overnight visitors in Tasmania, so clearly there's room to grow."

Swartz said travel agents continued to play a crucial role "as matchmakers with guests".

"In the past five years, the amount of commission earned by travel agents in this region has nearly doubled," she said.

See more in **Cruise Weekly**.

TTC, ETG #besties

THE Travel Corporation (TTC) has committed to a long-term sponsorship of the Express Travel Group conference over the coming years, as part of a significant deepening of the relationship between the companies.

TTC CEO John Veitch detailed a range of initiatives under the boosted pact during the Independent Travel Group Forum in Shanghai on Sat, including a new annual dedicated multi-brand "TTC Escape" famlir for top-selling ETG agents.

TTC is also boosting its marketing support for Express initiatives & changing the timing of incentives to align with client payments rather than departure date.

The new "special partnership" aims to reward strong ETG sales growth for the TTC brands, including a 40% year-on-year increase for Inspiring Journeys & 57% for Uniworld River Cruising.



Window Seat

THERE was a very special moment at last weekend's Independent Travel Group conference in Shanghai, China when Wendy Wu Tours founder Wendy Wu herself made an appearance - along with her 81-year-old mother.

Wu originally hails from Shanghai, and ITG delegates were also treated to a city tour of the hometown where her mother still resides.

Express Travel Group CEO Tom Manwaring presented the matriarch with a bunch of flowers before Wendy Wu addressed the crowd alongside her mum (**pictured** below).

She related the time she had told her mother, a top cardiologist in China, about receiving a major achievement award for women in travel.

Only going to show that even the leader of a major global tour company can be quickly brought down to earth, her mum replied "there mustn't be many women in travel then".




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Next Wave rolls into town



THE World's Leading Cruise Lines annual Next Wave Summit wrapped up yesterday as *Majestic Princess* sailed into Sydney to offload its contingent of around 200 weary travel agents.

The guests had experienced two action-packed days of conference sessions outlining the latest news from among the group's brands,

as well as some high-energy entertainment that included a critically acclaimed song and tap routine by Cunard National Account Manager Andrew Perry.

Pictured as the summit wound up is Group President of Princess Cruises and Carnival Australia & New Zealand Jan Swartz with event MC Jessica Rowe.

TA seeks agent ambassadors

TOURISM Australia has launched a new "Agent Ambassador" program, seeking travel consultants from across the globe to educate their peers on Australia's tourism offerings.

The tourism body's Managing Director John O'Sullivan said the move reflected the key role of frontline travel agents as a critical part of the travel distribution system, with qualified Aussie Specialist agents in the USA, Canada, the UK, Germany, Italy, France, New Zealand and Indonesia invited to apply.

The selected Ambassadors will take part in an eight-day family trip in late Mar 2019, flying with Qantas and staying in a range of high-profile properties while equipped with a new Go-Pro to capture their experiences.

Prospective participants must submit a two-minute video pitch explaining why they believe there is nothing like Australia, and why

they should be chosen to take up a role as a first-time Tourism Australia Ambassador.

The winners will participate in a range of activities over the following year, including attendance at training events, providing testimonials and more.

"We want our Aussie Specialist Ambassadors to head to our shores and have a fantastic time experiencing our world-class tourism products and share their enthusiasm and insights with other travel agents in their home market," O'Sullivan said.

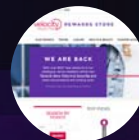
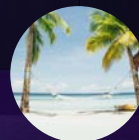
He said the scheme was all about peer-to-peer advocacy, with expectations that the content created by the Ambassadors would help other Aussie Specialists to improve their product knowledge, encourage more agents to sign up for the program and "ultimately help more people book fantastic Australian holidays".

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Int'l Rail agent portal

INTERNATIONAL Rail has launched a new one-stop-shop agent portal that provides access to numerous products and booking systems for the Australian market.

The company's Managing Director Jonathan Hume said the new site was designed with simplicity in mind when making bookings for ferries, transfers, shore excursions and hotels.

"By constantly talking to our agency partners, we have recognised products that are often frustrating and complicated to book with low margins, but very necessary to complete a customers' itinerary," he said.

"We have simplified this for agents by sourcing and introducing state-of-the-art booking technology," he added.

Int'l Rail will also soon launch a new online booking system for trains in Europe.

Visit the new portal **HERE**.

\$12k ACS payout for Venture Far

THE collapse of South Australian wholesaler and former Magellan Travel Group member Venture Far (**TD** 24 Oct) has seen the AFTA Chargeback Scheme pay out more than \$12,000 to participating agent members.

The figure was revealed at last weekend's Independent Travel Group Forum in Shanghai by AFTA CEO Jayson Westbury, who urged more ATAS-accredited agencies to join the scheme to protect themselves from credit card chargebacks in the event of future possible supplier failures.

He highlighted Express Travel Group's innovative new Express Pay solution (**TD** 05 Nov) which incorporates ACS protection while offering a highly competitive 1.45% merchant rate to clients.

So far 420 travel agencies across Australia have joined the scheme, Westbury said, adding that "ACS is here to stay".

ETG partners prefer Shanghai



LAST weekend's italktravel and Independent Travel Group (ITG) Forum in Shanghai (**TD** Fri) saw a wide array of key preferred partners in attendance.

The event opened with a special day for the italktravel & cruise franchise members, which concluded with a cocktail party at Shanghai's Indigo Hotel.

Pictured above enjoying the italktravel celebrations with Express Travel Group CEO Tom Manwaring are Luxury Escapes CEO Adam Schwab and Viking Cruises MD Michelle Black.

Key sponsors of the overall proceedings included Cathay Pacific, Expedia, Wendy Wu Tours and The Travel Corporation.

Manwaring told **TD** he was particularly pleased to see a changing mix in the group's revenue, with premium cabins comprising significantly more of the Express Travel Group's air sales over the last year resulting in stronger yields.

The weekend wrapped up with a gala awards night which recognised italktravel & cruise Reservoir in Vic as italktravel Agency of the Year, while WA's Bicton Travel took out the Agency of the Year award for ITG.

Next year Express will hold a combined ITG, Select Travel Group and italktravel Summit in BKK from 15-18 Aug 2019 - more pics at facebook.com/traveldaily.



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Princeville bought

HAWAII'S St Regis Princeville Resort has been acquired by Starwood Capital Group and will be operated effective immediately as Princeville Resort by Starwood's hotel management company, SH Hotels & Resorts. It will be transformed into the 1 Hotel brand's flagship resort, 1 Hotel Hanalei Bay under a renovation worth over \$100m. The property is located on Hawaii's island of Kauai and offers 251 rooms.

HKTB Nat Geo pact

THE Hong Kong Tourism Board has teamed up with National Geographic to highlight the destination's natural beauty as part of the board's latest "Great Outdoors" campaign. The push features 13 landscapes chosen by National Geographic's photographers and trail experts & a guidebook "Your Guide to Hiking & Cycling in Hong Kong" with insights from Nat Geo experts.

PAL Bris expansion

PHILIPPINE Airlines is adding a fifth weekly service on the Brisbane to Manila route, which will operate on a Fri from 20 Dec to 25 Jan. The flight will become permanent from 04 Apr. Philippine Airlines introduced a fourth weekly non-stop A321neo flight between Manila and Brisbane less than six months ago and last month closed its former Australian Regional Office which was located in central Sydney (**TD** 03 Oct).

Marriott Nagoya

MARRIOTT International has opened the 319-room Four Points by Sheraton Nagoya, Chubu International Airport in Japan. The new property offers a "laid-back ambience", a 24-hour fitness centre, and two dining venues to choose from. For further information and to make reservations, **CLICK HERE**.



ART Series Hotels will open a \$60m hotel at Howard Smith Wharves, Brisbane, in Mar 2019. The luxurious property (render pictured above) will stretch over six storeys and be the first new addition for the brand since it joined the AccorHotels family. It will be carved into the cliff under Story Bridge and offer 166 guest rooms and four distinct food and beverage outlets. The property will also have a rooftop pool with views of the Brisbane River and CBD, a bar, gym and three conference rooms. AccorHotels Pacific Chief Operating Officer Simon McGrath said the new Brisbane property would set a clear direction for the hotel group.

"The stunning new flagship hotel at Howard Smith Wharves is a strong sign of Accor's belief in the much-loved brand and will kick start our plans for future growth across Australia and New Zealand," McGrath said. Art Series Hotels was last year acquired by Mantra (**TD** 07 Aug 17), which was in turn acquired by AccorHotels in the first half of this year (**TD** 24 May). Reservations open on 30 Nov.

SC Tourism awards

NEXT year's Queensland Tourism Awards will for the first time be held on the Sunshine Coast at the new Novotel Twin Waters convention centre.

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Athens	\$1,439	\$7,629
Madrid	\$1,489	\$7,669
Munich	\$1,519	\$7,309
Rome	\$1,519	\$7,699

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*Advertised fares are for Business and Economy Class return travel departing from Melbourne inclusive of taxes and surcharges, correct as of 2 November 2018, subject to currency fluctuation and availability. Offer ends 26 November 2018. Fares require a minimum of 2 and a maximum of 9 people travelling together on all flights. Business Class fares to Europe and Dubai are for travel commencing between 14 January and 30 October 2019. Economy Class fares to Europe are for travel commencing between 14 January and 27 March, 8 April and 31 May, and 23 September to 30 October 2019. Economy Class fares to Dubai are for travel commencing between 14 January and 27 March, 8 April and 6 June, and 15 July and 30 October 2019. Higher levels apply for other travel periods. Flight restrictions, day-of-week surcharges, inbound blackout periods, amendment and cancellation fees apply. Additional travel periods, destinations and fares are available from Adelaide, Brisbane, Sydney and Perth. Further terms and conditions apply. For full terms and conditions, please refer to your GDS, visit emiratesagents.com/au, or call Emirates on 1300 303 777. Offer subject to change.

Perusing Peruvian perfection



FIVE travel agents were recently taken on a 10-day trip in Peru courtesy of tourism board PromPeru, with the group winning a spot on the trip through the Peru E-learning platform.

Beginning their expedition in the capital of Lima, the agents toured the city's colonial city centre where they also had the opportunity to dine at restaurants including Cala and Ayahuasca Restobar.

The group then flew to Iquitos where they boarded the *Aria Amazon* for a luxury river cruise visiting the Pacaya-Samiria National Reserve and various

remote communities along the Marañon River.

Following the river cruise, the team was taken to the ancient Incan capital of Cusco where they explored surrounding areas such as the Sacred Valley and the UNESCO World Heritage Site Machu Picchu.

Pictured enjoying the scenery at Machu Picchu are: Kelly Hutchinson, City Beach Travel & Cruise; Catryn Scantlebury, STA Travel; Kerstin Rheinlander, Travel Managers; Gayle Rowson, On the Road Again Travel; Felicity Egginton, Helloworld Elanora; Svetlana Monastyrsky, Gate 7; and Karina Oliva, PromPeru.

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BROCHURES

WELCOME to Brochures of the Week, *Travel Daily's* Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Qantas Holidays - Europe & Scandinavia 2019

Qantas Holidays has released its 2019 Central Europe & Scandinavia brochure covering 14 countries. New to this year's program is an expanded Switzerland product range which includes extended rail journeys and tours to Mt Pilatus, Mt Schilthorn and Mt Titlis as well as new city break packages. In Scandinavia, Qantas Holidays is offering new extended touring options including a 23-day Grand Tour of Scandinavia with a Hurtigruten cruise.



Norwegian Cruise Line - Alaska 2019

Norwegian Cruise Line has revealed its new Alaska Cruising Guide, featuring itineraries to The Last Frontier from May to Sep 2019 aboard *Norwegian Joy*, *Norwegian Bliss* and *Norwegian Jewel*. Guests have the chance to visit Alaskan ports such as Juneau, Skagway and Ketchikan. Norwegian is also offering 11-, 12- and 14-day Cruisetours, where guests can combine a seven-day cruise with a land holiday escorted by Alaskan guides.



Entire Travel Group - CIT Italy Travel Connection

The new 180-page CIT Italy Travel Connection brochure contains more than 70 new accommodation options, including a selection of new five-star hotels and, for the first time, serviced apartments in key cities. New cruises across the Mediterranean and river cruises in Venice also feature, along with luxury city packages incorporating private tours and five-star accom. The program also includes summarised tour features and detailed maps for all multi-day tours.

Qld outback lure

THE Queensland Government has announced 15 new tourism projects to help spur visitation to the state's outback.

Among the new attractions will be Australia's largest dinosaur called "Cooper" in the town of Quilpie, a glass-floored bridge at Cobbold Gorge, a renovated Court House in Diamantina, and artesian baths at Julia Creek.

Disney additions

DISNEY Parks, Experiences and Consumer Products has revealed its upcoming Star Wars: Galaxy's Edge attraction will feature two rides called Millennium Falcon: Smugglers Run and Star Wars: Rise of the Resistance.

The new Star Wars attraction will open in 2019 at Disneyland Resort in Anaheim and Walt Disney World in Orlando.

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Helloworld Travel Frontliners triumph

THE 2018 Helloworld Travel Frontliners Forum came to a close in Fiji on Sat 10 Nov, with the highly anticipated Gala Awards Dinner presented by World's Leading Cruise Lines.

Held at the Denarau International Convention Centre in Fiji, the awards recognised the Helloworld Travel top achievers from across the Branded and Associate networks.

The evening featured an impressive performance by Immaculate Madonna that had everyone up on the dance floor, followed by DJs who kept the party going into the early hours.

The highlight of the evening was the presentation of the awards by John Constable, Group GM Retail, Commercial & Air Tickets, Julie Primmer, Head of Branded Network and David Padman, Head of Associate, Corporate & Affiliate Networks, recognising outstanding achievement throughout the year.

Congratulations to the major winners below:

Consultant of the Year
Scott McGlynn, Helloworld Travel Winston Hills; and Angela Kaluzyn, Skilled Travel.

Rising Star Award
Teija Peiponen, Helloworld Travel Esperance; and Sarah Wittchen, Globenet Travel.

Top Revenue Award
Sarah Vassallo, Helloworld

Travel Mackay; and Lisa Priestley, Sylvania Travel & Cruise.

Associate Consultant of the Year State Winners

Martine Hero, Globenet Travel; Bianca Waru, Travelkey; Angela Kaluzyn, Skilled Travel; and Megan Hermann, Phil Hoffmann Travel Barossa Valley.

Branded Consultant of the Year State Winners

Jill Johansen, Helloworld Travel Mackay; Alex Whitehead, Helloworld Travel South Melbourne; Kelsey Farmer, Helloworld Travel Belmont; and Scott McGlynn, Helloworld Travel Winston Hills.

Congratulations to all the Helloworld Travel agents who were recognised across the other categories for their achievement.

Next year's Forum will be held on Royal Caribbean's *Ovation of the Seas* 10-13 Nov 2019.



AGENTS celebrated success at Helloworld Travel Frontliners 2018.



ASSOCIATE Consultant of the Year Angela Kaluzyn from Skilled Travel with David Padman and Steve Jacobs.



ASSOCIATE Rising Star Sarah Wittchen, Globenet Travel, Qld with David Padman and John Constable.



BRANDED Top Revenue winner Sarah Vassallo, Helloworld Travel Mackay with John Constable and Julie Primmer.

BRANDED Consultant of the Year Scott McGlynn, Helloworld Travel Winston Hills, with Julie Primmer and John Constable, Helloworld Travel.



ASSOCIATE Top Revenue Award winner Lisa Priestley, Sylvania Travel & Cruise, with David Padman and John Constable.



BRANDED Rising Star Teija Peiponen, Helloworld Travel Esperance, with Julie Primmer and John Constable.



BRANDED consultant of the Year state winners with their awards.



ALL smiles for the Associate state winners.

Monday 19th November 2018

Crystal themed dep

CRYSTAL Cruises has released its roster of themed cruises for 2019, 2020 and 2021.

The "Experiences of Discovery" voyages aboard *Crystal Symphony* and *Crystal Serenity* include the President's Cruise, with Q&A sessions and an excursion ashore hosted by Crystal President and CEO, Tom Wolber, and his wife; along with Crystal on Broadway featuring theatre performances; and the Crystal Wine & Food Festival, with guest chefs & sommeliers - view the list [HERE](#).

Arts tourism study

INTERNATIONAL arts tourism has grown at a higher rate than overall international tourism over the last five years, according to *International Arts Tourism: Connecting Cultures*, a study conducted by the Australia Council for the Arts.

Arts tourist numbers grew by 47% between 2013 and 2017, a higher growth rate than for int'l tourist numbers overall (37%), with 43% of the eight million int'l tourists to Aust in 2017 engaged with the arts during their stay.



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Send your entries to
bench@traveldaily.com.au

NT celebrates tourism at Brolgas



THE NT paid tribute to its tourism industry at the 2018 Brolga Awards, which saw 26 businesses & three individuals take home major awards.

The awards celebrate the achievements of NT tourism operators and businesses over the past 12 months and aim to "create a standard in tourism merit for others to aspire to".

A major winner on the night was founder of Odyssey Tours and Safaris, Rick Murray, who took home the Tourism Minister's Perpetual Trophy, with Nitmiluk National Park accepting the award for Best Major Tourist Attraction and the 2017 Darwin

Festival winning the Major Festivals and Events category.

"The Brolgas recognise all that is boundlessly possible about the Territory; our lifestyle, character, the spectacular natural beauty of one of the most incredible destinations on the planet," said Acting Minister for Tourism & Culture, Nicole Manion.

Pictured are Eddy Moutou, Teyghan Stadelbauer, Luke Fisher, and Lauren Raffa from regional airline Airnorth accepting their award for Destination Marketing.

See the full list of winners [HERE](#).

Quarry hotel opens

INTERCONTINENTAL Shanghai Wonderland, located almost 90 metres deep in an old quarry at Sheshan Mountain Range, has officially opened its doors.

The 336-room hotel has two floors above ground and 16 below ground, including two that are underwater.

Perth bridge climb

THE Matagarup Bridge in Perth could soon host climbing and zip-line experiences for travellers, with the WA Government calling on tourism operators to put forward their proposals.

The bridge climb would allow locals and visitors to ascend to the highest point of the recently opened Matagarup Bridge, 65 metres above the Swan River, then take a zip-line back to shore.

Delfin sales growth

RIVER cruising specialist in the Upper Peruvian Amazon, Delfin Amazon Cruises, has reported growth in Australian sales of over 40% in the last 12 month period.

The company said one reason for the growth was due to its newest vessel the *Delfin III*, which joined the fleet in 2017 and has capacity for 43 passengers.

Hurtigruten power

HURTIGRUTEN intends to power at least six of its ships of cruise ships with liquified biogas (LBG), a fossil-free, renewable gas produced from dead fish and other organic waste, combined with LNG by 2021.

"What others see as a problem, we see as a resource & a solution," said CEO Daniel Skjeldam.

"By introducing biogas as fuel for cruise ships, Hurtigruten will be the first cruise company to power ships with fossil-free fuel."

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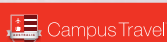
HOT JOBS OF THE WEEK

Travel Manager – Newcastle

Campus Travel is Australia's only travel management company dedicated exclusively to the needs of academic and university travellers. Campus Travel's Consultants enable our academic travellers to 'connect their individual brilliance' with the help of unique itineraries. We are looking for a Travel Manager to join our team!

Closing date: 28 November 2018

[APPLY NOW >](#)



Customer Assist Consultant – Brisbane

Are you looking for better work-life balance? An exciting opportunity has arisen for a Galileo/Sabre trained consultant to work at our Global Head Office in Southbank! There are multiple opportunities available and we require both part time and full time consultants, so we will have a role to suit your schedule.

Closing date: 30 November 2018

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FLIGHT CENTRE

Marketing Coordinator – Brisbane

Are you a Digital Marketing superstar with 2 or more years' experience? We are looking for someone to join the team to support the planning and execution of digital marketing programs to help achieve company KPI's. Based in the global head office in Southbank, you will experience a dynamic workplace culture that brings together like-minded people.

Closing date: 22 November 2018

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Corporate Travel Consultant – Sydney

Corporate Traveller offers a range of specialised business travel solutions and corporate travel consulting services to make our clients travel faster, cheaper and greener. We're currently on the lookout for experienced consultants to take the next step as Corporate Travel Consultants in our Global head office in Brisbane.

Closing date: 26 November 2018

[APPLY NOW >](#)



Corporate Travel Consultant – North Sydney

Do you have two years' travel sales experience? FCM Travel Solutions are looking for multi-skilled Corporate Travel Consultants to join our team. The challenging world of corporate and leisure travel management will be sure to take your career to new heights!

Closing date: 28 November 2018

[APPLY NOW >](#)



Business Development Manager – Sydney

A unique opportunity is now available for an experienced Business Development Manager, to work with Flight Centre's Wholesale and retail leaders to develop strategies and identify opportunities to grow the Infinity Group's sales and profit.

Closing date: 23 November 2018

[APPLY NOW >](#)



Commercial Leader – Brisbane

We are looking for a Commercial Leader for Reporting and Analysis who is responsible for the consolidation and tracking of the financial performance, financial controls for the group, reporting & analysis along with varied other projects.

Closing date: 22 November 2018

[APPLY NOW >](#)



Travel Consultant – Brisbane Airport

Are you ready to take on your next challenge in the travel industry? We are looking for a confident and solutions-based consultant who thrives on high pressure, problem solving environment. The Brisbane Airport store is looking for a consultant who is comfortable in the face of ad-hoc emergency walk-in enquiries.

Closing date: 30 November 2018

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SUBURB LOCATIONS – up to \$65K PKG + BENEFITS

Want a great opportunity to work minutes from home? Avoid the long commute into the CBD every day and reclaim your time. You will be working for a global company that offers fantastic benefits and top salaries. If your key strengths are exceptional customer service and you have great experience in sales, this would be the perfect role for you! APPLY today to find out more!

GROUPS/INBOUND TOURING SPECIALIST
INBOUND GROUPS

SYDNEY – SALARY PACKAGES STARTING FROM \$55K

Are you an experienced Groups/Inbound consultant looking for that next step in your career? Our client is Australia's leader in the Touring and Inbound Sector servicing International clients and affluent groups. With a strong focus on luxury and high end products, small to large group and logistical movement no two days will be the same. If you have great communication skills, attention to detail, and group coordination skills this will be the perfect role for you.

NO MORE PRICE MATCHING
CORPORATE CONSULTANT

SYDNEY CBD LOCATION - SALARY STARTING FROM \$65K

Corporate Travel is Booming! This award winning TMC really puts their staff first and it shows. They are known for their happy team and supportive environment! Due to growth, they are looking for a talented senior corporate consultant to take over existing portfolios. Working Monday to Friday hours only, the weekend will be all yours to enjoy. On offer is an award winning salary package that is higher than most! Don't delay and apply today.

BECOME A NICHE CORPORATE SPECIALIST
EDUCATION CORPORATE TRAVEL CONSULTANT
ADELAIDE - \$60K – 65K DOE + SUPER + BONUSES

Are you tired of working on the same corporate accounts and lacking the diversity you need to keep you excited in the industry? Step into a rare academic role, focusing your skills on booking corporate travel for VIP's, Groups, Lecturers and Students! You'll not only be booking corporate itineraries but also conferences, leisure and bespoke itineraries keeping your day fresh! You'll be given ongoing training to reach your potential and enjoy sensational \$\$.

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EXPERIENCED RETAIL TRAVEL CONSULTANT
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Looking for a fresh start to the New Year? Time to work for a great customer service focused company where no two days are ever the same in this high performing travel company. Predominantly looking after many repeats and referral clients, you will be booking everything from a South Pacific cruise to hiking in Nepal. Work close to home in the South Eastern Suburbs with free parking available on site, yearly educational allowance and many other perks and benefits.

SMOOTH SAILING AHEAD
CRUISE CONSULTANT

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Cruise into a brand new role within a fun loving and professional travel team. You'll love walking in each day to this bright and modern office located in the heart of the city. Handling phone and email enquiries from direct passengers you'll sell a range of cruiselines along with all pre and post arrangements. Along with ongoing training, free cruises, amazing famils and travel discounts, you'll earn a strong base salary along with \$\$ bonuses. Call to find out more.

RETAIL TRAVEL CONSULTANTS - SUBURBAN BLISS
RETAIL TRAVEL CONSULTANT

BRISBANE NORTHSIDE - \$45K SALARY PKG + BONUSES

Do you want to escape the daily grind of that dreaded CBD commute? Work for a company that values you and work closer to home! This award winning agency located in Brisbane's northern suburbs are looking for an experienced consultant to be part of their first class team. Great salary package, bonuses and famils on offer for the right candidate! If you have 2+ years retail consulting experience, amazing customer service and a passion of travel, apply today!

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