# Travel Daily First with the news

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#### **MORE INFO**

#### Walton joins Wu

CARLAH Walton has been appointed as Head of Marketing and Product at Wendy Wu Tours. Walton was most recently with

Fantasea Cruises (*TD* 30 Nov 2017), and before that spent three years as Country Manager for Tourism Fiji (*TD* 21 Dec 2016).



Friday 23rd November 2018 traveldirectors.com.au

# Air India dumps Amadeus

**AIR** India has confirmed that from early next month its flights will no longer be available for booking via the Amadeus GDS.

The carrier has communicated with its Australian industry partners, with an update from its Sydney and Melbourne offices this week confirming that effective 04 Dec 2018 its entire inventory, including domestic, international and codeshare flights would be removed from the Amadeus platform.

Agents are being requested to urgently update passenger contact details in all bookings on Amadeus so the carrier can

#### Today's issue of TD

**Travel Daily** today has seven pages of news, including a photo page for **Abu Dhabi**, plus full pages from:

- Los Angeles Tourism
- Travel Trade Recruitment

contact them in case of any schedule changes, which will not be placed in the Amadeus agency queue after 03 Dec.

The carrier said its full content would continue to be available on Travelport, Sabre and Abacus as well as Travelsky in China and Axcess, Infini and Topaz in Japan.

"Travel agents with exclusive distribution on Amadeus are requested to kindly ensure that they have access to any of the above GDS on which Air India content would continue to be available after 03 Dec 2018," the carrier advised.

Agents needing to reissue or refund tickets issued on Amadeus will have to contact the airline directly to release the booked seat first, before the request is processed in another GDS.

The carrier can be contacted via its toll-free number 1800 247 463 or on email syd.sales@airindia.in or mel.industrysales@airindia.in.

## Los Angeles insider

**DISCOVER** Los Angeles has released the latest edition of its "L.A. Insider" detailing new hotels and attractions along with an opportunity for **Travel Daily** readers to win a \$50 gift card.

For details on how to enter the competition see **page eight**.



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#### Choose Well.

Friday 23rd November 2018

# travelBulletin tops industry readership

**THE** latest figures from the Audited Media Association of Australia have confirmed the ongoing popularity of **TD**'s sister publication *travelBulletin*, which has surged to become the leading industry magazine in the country.

The results confirm "Average Total Distribution" for *travelBulletin* was 6,777 for the period ending Sep 2018, ahead of rival *TravelTalk* at 6,435.

travelBulletin was also significantly ahead when it came to digital distribution, with its average net figure of 1,340 more than thrice that of *TravelTalk*.

Other trade print magazines such as *Travel Weekly* no longer participate in the audit program. Jenny Piper, Director of parent firm Business Publishing Group,

said the result was due to the team's hard work and dedication since the company acquired *travelBulletin* in 2014.

## Exodus, TrekAmerica switch

**EVOLUTION** Travel Collective, the new representation venture formed by ex-Intrepid GM of Sales, Pete Rawley (*TD* 16 Oct), will look after Exodus, TrekAmerica and Grand American Adventures in the Australasian market effective from 01 Dec.

The three brands, all part of the UK-based Travelopia portfolio of specialist travel brands sold by TUI to a private equity firm in 2017, were previously managed under a GSA agreement by Adventure World.

However Adventure World's new agreement with Explore Worldwide (*TD* 17 Oct) has seen an amicable parting of the ways for the Travelopia brands.

Rawley said the addition of the globally renowned brands was a significant vote of confidence in his newly formed business.

"We are absolutely thrilled that these market-leading brands within their sector have joined us in our commitment to innovate and grow this space," he said.

Exodus GM Australia/NZ Louisa Day said the Evolution model had a huge upside for travel agents.

"With all enquiries coming back to our own local Australian reservation team, rather than via a third party, the opportunity for agents to talk with expert staff will no doubt produce better conversion and support," she said.

Day said with Exodus having been in the local market for 20 years, the big shift moving forward was to showcase the brand "in a way this market has not previously seen".

TrekAmerica and Grand American Adventures Regional Sales & Marketing Manager Joseph Wyunes said the opportunity to bring the specialist Americas products to the forefront of agents' minds was "a really exciting element of this new partnership".

#### Buzzwords at Travel Tech Summit

**BLOCKCHAIN,** artificial intelligence and the Internet of Things are among topics on the table for the upcoming Travel Tech Summit.

The event, taking place in Sydney 04-06 Dec, will include a presentation from Amadeus Vice President Online Travel Asia Pacific, Sebastien Gibergues, who will speak on how these "real-life disruptors" are developing to actually add value to customers and the traveller community.

Luxury Escapes MD Adam Schwab will also present on the changing customer experience and technology investments, while GTI Tourism founder Sarah Anderson is set to speak on the use of virtual reality technology in destination marketing.

Registrations for the two-day conference and an optional preconference workshop are open at traveltechsummit.com.au.

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Friday 23rd November 2018

#### U by Uniworld brox

**U BY** Uniworld, The Travel Corporation's river cruise line for "the young and young at heart" has released its 2019 brochure.

Using the Zappar app, agents and clients can bring the pages "to life" and view U videos, interactive itineraries and photos.

Across the cruise line's two ships, *The A* and *The B*, U by Uniworld is offering four eightday itineraries, plus a festive eight-day Danube sailing which includes Christmas markets.

#### Travel agent jailed

A HOME-BASED travel agent in the UK has been jailed for more than four years over fraud involving £250,000.

The *Liverpool Echo* reports Rita Hunter, 63, had used customers' credit cards and debit accounts to make bookings, but diverted the money to her own accounts - including £173,799 from one man's life insurance payout.

# Scoot takes SilkAir routes

**SINGAPORE** Airlines has outlined further details of its planned merger of SilkAir into the wider SIA Group, with several of the subsidiary's routes to be handed to budget carrier Scoot.

The changes will begin in Apr and continue into the second half of 2020, with holders of existing bookings to be given the choice of changing carrier or a refund. Singapore Airlines said the

reforms were "the result of a detailed review to identify which airlines in the SIA Group portfolio are best suited to meet evolving customer demand".

Destinations to switch from SilkAir to Scoot include Luang Prabang and Vientiane in Laos from Apr, Chiang Mai in Thailand from Oct, Kota Kinabalu in Malaysia from Dec 2019 and several other destinations across India and Indonesia.

Several Scoot destinations will be switched to sister carriers that

already offer the same routes, including Bengaluru and Chennai in India which shift to SIA, and Shenzhen in China and Kochi in India which will switch to SilkAir. In Mar, Silkair's Mandalay

A new

publication

for travel and cruise

lovers

services will become seasonal.

#### HA boss for Virgin?

**FORMER** Hawaiian Airlines boss Mark Dunkerley is reportedly among frontrunners to take over from John Borghetti as Chief Executive of Virgin Australia.

The Australian today says Dunkerley is one of three candidates being considered for the role, which will become available with Borghetti's planned retirement before 2020.

While the other candidates are unnamed, the newpaper says Dunkerley is credited for having turned around Hawaiian Airlines through a "bold Asia Pacific growth strategy".



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**THE** Perpendicular Tower of Pisa just doesn't have the same ring to it, does it?

Italian engineers have spent more than two decades of effort straightening the famous leaning landmark, reducing approximately four centimetres of lean in that time.

A consultant monitoring the building's slant said the "recovery of tilt is good news, but the overall structural health of the tower is more important".

The notion of straightening the Leaning Tower of Pisa just seems a tad askew to be honest.



# <image>

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Discover all the different ways to have a polar adventure in the November

**Riviera solo cruises** 

**RIVER** cruise line Riviera Travel

has added three solo-only river

previously announced for 2019.

Fares lead in at \$2,769 for a

solo passenger with a cabin to

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themselves.

cruises in Europe to the five

#### CLICK to read traveBulletin

#### Village Director

**DAVID** Evans has retired as Director of Village Roadshow, with the board to commence a search for another independent non-exec Director.

Evans' health prevented him from continuing in the role.

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Friday 23rd November 2018

## Wolgan's new signature gin



**EMIRATES** One&Only Wolgan Valley Resort welcomed a group of travel agents, high-end customers and media on Wed night to celebrate the successes of One&Only over the last year and to launch the NSW resort's new signature gin.

Appropriately held at Sydney's The Barber Shop gin bar, guests were welcomed by the enthusiastic resort GM James Wyndham and treated to a preview of the liquor in the form of three signature cocktails showcasing the native botanical flavours of the spirit.

A true collaboration, The Barber Shop's Mikey Enright came up with the idea during a short break at the resort, and Ian Glen of Stone Pine Distillery in Bathurst brought it to life.

The "1832 gin" was created

#### CONTACT CENTRE TEAM LEADER SYDNEY OFFICE COMPETITIVE SALARY & BENEFITS



We're looking for an energetic, goal-orientated Contact Centre Team Leader to join us in our new Surry Hills office.

The ideal candidate will have five years' experience as a Team Leader in a call centre, superior customer service and communication skills and an analytical mindset. Travel industry experience would be a bonus, but isn't necessary.

This position comes with a competitive salary package and fantastic industry perks and health benefits.

Viking is set to be the world's largest small ship cruise company by 2019, so now is the perfect time to join our dynamic, rapidly expanding team.

To apply, please send a cover letter and your resume to jobsau@vikingcruises.com Applications close Friday, December 7. Only successful candidates will be contacted. using plants and botanicals grown at Emirates One&Only Wolgan Valley Resort & Spa, distilled with

purified water from the pristine Carne Creek that flows through the property, and it was named for the early settler heritage of the Wolgan Valley in 1832.

The tipple will be featured at this year's ILTM in Cannes on 03 Dec, and will also be available to purchase from select retailers at this time.

**Pictured** from left at the launch are Ian Glen of Stone Pine Distillery, Mikey Enright of The Barber Shop, and James Wyndham, General Manager Emirates One&Only Wolgan Valley Resort & Spa. Inset is the gin's logo.

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For further information or to submit an application, visit our careers website.

Applications close 5 December 2018



Friday 23rd November 2018

#### **Boeing faces lawsuit**

LAWYERS representing families of those killed in last month's Lion Air crash in Indonesia have launched action against Boeing, alleging the crash was caused by a defective anti-stall system and defective operating procedures.

Law firm Kabateck has announced wrongful death lawsuits against Boeing filed in Cook County Illinois where the aircraft manufacturer has its headquarters.

"We believe the defective and unsafe conditions created by the makers of the anti-stall system are responsible for the catastrophic loss of human life here," said Kabateck founding partner Brian S. Kabateck.

A total of 189 people were killed on 29 Oct when a Lion Air Boeing 737 MAX 8 aircraft plunged into the sea shortly after take-off from Jakarta's Soekarno-Hatta International Airport.

The new generation aircraft had been in service for two months.

#### Heritage addition

**NEW** Zealand-based expedition cruise company Heritage Expeditions will operate the Russian icebreaker and former research vessel Kapitan Khlebnikov when its Russian Far East Wrangel Island voyages start in 2019.

Built in 1981, the polar-class icebreaker holds the passenger ship record for the most crossings of the Northwest Passage and has circumnavigated Antarctica twice.

#### Staybridge Hague

**INTERCONTINENTAL** Hotels Group (IHG) has opened its first Staybridge Suites property in The Netherlands, located in the heart of The Hague.

The 101-room Staybridge Suites The Hague – Parliament is located opposite the historic Binnenhof parliament building and is comprised of three buildings connected by a central "Parisianstyle courtyard".

Thanksgiving celebrations

**TOURISM** representative firm Gate 7 brought Thanksgiving to life yesterday, holding a celebratory event in Sydney for colleagues in the trade.

With over a dozen US tourism accounts under the Gate 7 belt, members of the team ensured that all guests were well fed on typically hearty US cuisine with bottles of Budweiser on hand to quench their thirst.

The event featured several prize giveaways including shopping vouchers for winners to take advantage of Black Friday and Cyber Monday sales.

Pictured in red is Jo Palmer, MD of Gate 7, with several of her team members.

#### Air NZ neo take off

BRISBANE will today welcome Air New Zealand's first Airbus A321neo aircraft after its maiden flight from Auckland.

The aircraft, operating flight NZ739, is the first of 13 new Airbus neo (new engine option) planned to join the Air NZ fleet.

A second A321neo is also expected to enter service in the coming weeks, while the majority of the remaining aircraft will follow at intervals through until late 2019.

The new planes will eventually replace the airline's A320s that currently operate Tasman and Pacific Island services.



#### **Travel Differently!**

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#### **BUSINESS DEVELOPMENT EXECUTIVE**

MSC Cruises is seeking a fulltime Business Development Executive for Queensland. The successful candidate needs to have a proven track record in the industry showing growth, and managing specific

sales and marketing avenues. Provide representation at consumer and trade events. Responsible for analysing and reporting on state to ensure KPI's are met.



Send written CV with covering letter to hr@msccruises.com.au by 27 November 2018.

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#### Fri 23rd November 2018

THE one thing better than the Louvre is two Louvres and that's why the Department of Culture and Tourism - Abu Dhabi (DCT-Abu Dhabi), Etihad Airways and Atout France sent five travel agents on an art lover's dream famil, to Louvre Abu Dhabi and the Musee du Louvre, Paris France.

Flying Etihad Airways, the Louvre to Louvre Famil spent three nights at the stunning Grand Hyatt, Emirates Pearl in Abu Dhabi and two nights at Hotel Trianon, St Germain in Paris.

In Abu Dhabi, the lucky agents experienced a five-star brunch at the Rosewood Hotel, a visit to the brand new Warner Bros. World and a tour of the memorable Sheikh Zayed Grand Mosque, in addition to the captivating Louvre Abu Dhabi.

**CAPPUCCINOS** at Emirates

Travel Management; Jessica Willmott, Flight Centre Queen St; Lidia Nepomnyashchaya, Emirates

Palace; Leanne Pearman,

Palace: Michelle Sommers, Verve

TravelManagers; Jade Marrable,

Flight Centre First and Business

and Sierra O'Donnell, Flight

Centre Wanganui NZ.



Flying Etihad Airways on to Paris, Atout France arranged a stunning lunch at the Cafe Angelina, within the hallowed grounds of Musee du Louvre, followed by a tour of the masterpieces which was a trip highlight, as was watching a performance at Le Lido.

LOUVRE Abu Dhabi.



THE gang at Emirates Palace.







**GOLD** Flaked Camel Ice Cream.

WAITING to be blown away by immersive rides at Warner Bros. World Abu Dhabi.



JESSICA Willmott and Jade Marrable loving the Parisian autumn colours.



THE group eagerly awaiting their first Parisian breakfast.

**Travel Daily** e info@traveldaily.com.au t 1300 799 220

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Friday 23rd November 2018

#### **Pitcairn Solar tour**

**PITCAIRN** Islands Tourism has launched an 18-night solar eclipse tour departing 22 Jul 2019.

The itinerary includes 11 days cruising around the Pitcairn Islands, visiting UNESCO World Heritage listed Henderson Island, Oeno Island to view the Solar Eclipse and a four-day stay on Pitcairn Island.

The tour is being escorted by astronomer, Emeritus Professor John Hearnshaw.

Prices lead in at NZ\$16,250pp (AU\$15,270), **CLICK** for more.

#### Cathay traffic Oct

**CATHAY** Pacific and Cathay Dragon boosted their passenger numbers in the month of Oct, carrying a total of 2.95 million people - a 0.9% increase over the same month last year.

"Overall passenger revenue growth was marginally ahead of capacity growth in Oct," said Cathay Director Commercial & Cargo Ronald Lam.

"Passenger volumes were robust, particularly in our First and Business cabins where we saw strong load factors."



# Enter for your chance to win a 12 day safari to Botswana – including flights!

Fly on South African Airways, Best Airline to Africa and travel with Australia's Best Speciality Wholesaler, Bench Africa, on the Highlights of Botswana Mobile Safari.

To win, all you need to do is have the most creative photo showing your 'Africa' face – the over the top, super excited or emotional expressions that many people make on seeing the incredible experiences that Africa offers. It can be from a trip you took to Africa or even from here (using your imagination)!



Send your entries to bench@traveldaily.com.au

# TRAVEL SPECIALS

**WELCOME** to Travel Specials, *Travel Daily*'s Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au

**Insight Vacations** is offering discounts of up to 15% on all Spain, Portugal and Morocco trips until 26 Nov. **CLICK HERE** for info on the deal.

Travellers can save \$715 per person when booking three nights at Elephant Camp in Victoria Falls, Zimbabwe, with **Bench Africa**. For more information, call 1300 AFRICA (237 422).

**Kings Canyon Resort** in the Red Centre is offering guests 20% on travel until 31 Mar. Bookings of two nights or more will also receive a complimentary room upgrade. To find out more, **CLICK HERE**.

Guests who book a selection of dates on **Abercrombie & Kent's** Wonders of Chile, Argentina and Brazil itineraries in 2019 can save up to \$1,470 per person. See abercrombiekent.com.au for info.

**Contiki** is offering savings of up to 20% as part of its Black Friday Around the World sale. The sale goes live today, **CLICK HERE** to find out more.

Bali's **Karma Kandara** and **Karma Jimbaran** villas are launching a Black Friday 25% off sale, valid until 30 Jun. See karmagroup.com.

## Agents check out Czech Republic



**CZECH** Tourism recently partnered with Beyond Travel to deliver a series of information dinners to agents in Sydney, Melbourne and Auckland.

The events aimed to showcase the Czech Republic as a tourist destination, while also updating agents on new attractions available to Australians when travelling in the region.

"With the challenge of the Australian dollar for travellers at the moment, Czech Republic offers amazing value for expenses on the ground in Czech, especially in comparison to other major tourist cities," said Beyond Travel Marketing Manager Bryce Crampton.

Agents also had the chance to win a number of prizes, including Moser crystal glassware, by completing a Czech Republicthemed crossword.

**Pictured** at the Sydney event are Bryce Crampton, Beyond Travel; Hana Flanderova, Consul General, Czech Republic; Tomas Kara, Deputy Consul General Czech Republic; and Jan Urban, Czech Tourism.

# Travel Daily

*Travel Daily* is part of the Business Publishing Group family of publications.

Produced each weekday since 1994, *Travel Daily* is Australia's leading travel industry publication EDITORIAL Editor in Chief and Publisher – Bruce Piper Managing Editor – Jon Murrie Editor – Jasmine O'Donoghue Contributors – Adam Bishop, Sarah Fairburn, Anastasia Prikhodko, Jenny Piper,

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# DISCOVER LOS Angeles.

L. A. INSIDER

#### Academy Museum opening soon



The Academy of Motion Picture Arts and Sciences is building the world's leading movie museum in the heart of Los Angeles. Designed by Pritzker Prize-winning architect Renzo Piano, the six story Academy Museum will contain state-of-the-art galleries, exhibition spaces, movie theaters, educational

areas, and special event spaces. The museum is planned to open in 2019.

oscars.org/museum



#### Coming soon: Proper Hotel Downtown L.A.

Proper Hospitality, the new brand headed by former Viceroy Hotels Chief Brad Korzen, is slated to debut their first Los Angeles hotel (joining their residential project, Hollywood Proper Residences) with a Downtown L.A. property located at the site of the former Case Hotel.

The 13-story property, which was built in 1924, will have 148 rooms and plans to open in late 2018.

#### properhotel.com/hotels/downtown-la





#### Win a Gift Voucher today!

Be one of the first three Travel Daily readers to join and complete L.A. Insider and email a copy of your certificate to **oceania@latourism.org** to win a \$50 Gift Card of your choice! Hurry - competition closes 28 November!

All agents who complete the L.A. Insider training will receive a certificate, access to discounts and specials from L.A. members, invitations to exclusive events, eligibility for famils and training opportunities. To join L.A. Insider visit insider. discoverlosangeles.com. Valid for new registrations only.



#### LAX Update

New Concepts at Terminal 1 – The \$508 million renovation at LAX's terminal 1, home to Southwest Airlines, is expected to be completed by end of the 2018 and will feature a hip, modern Californian feel.

Travellers can expect 10 new dining and retail destinations and three L.A.-based concepts to open in the next few months, including iconic L.A. brands like Cassell's Hamburgers, Trejo's Tacos and Urth Caffe.

#### insider.discoverlosangeles.com flylax.com

#### The Dreamliner Way to L.A.

November in the U.S. marks the beginning of the holiday season with Thanksgiving on 22nd November. Thanksgiving in the U.S. is a bigger celebration than Christmas, why not enjoy Thanksgiving the American Way, and book your next trip to L.A. with American Airlines.

American Airlines state of the art Dreamliner aircraft departs daily from Sydney to Los Angeles and there's really no better way to fly.

Our Dreamliner offers Flagship™ Business, Premium Economy, Main Cabin Extra, and Main Cabin. With AC power outlets, USB's, and international Wi-Fi, you can stay connected all the way to L.A..

Happy holidays from American Airlines, we look forward to sharing your American Dream!

Check out: https://bit.ly/2F8HK5q

#### dineLA Los Angeles Taco Trek



dineL.A., a Discover Los Angeles program that exists to discover, support, and promote L.A.'s culinary scene, recently launched the dineL.A. Taco Trek, a guide to the 25 best taco spots and must-order items at each location across the city from The Valley to San Pedro and LAX to Downtown L.A. Embark on a self-guided journey and find the simplest of pleasures: the taco, embodying years of tradition and families of flavour in a tortilla dripping green or red salsa. Meet the makers of food culture in Los Angeles, while taking a tasty tour of the city we call home.

dinelatacotrek.com

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\$70-\$85k Base +, Ref: 1116AJ1

Rare opportunity to represent a Luxury Travel Provider to drive enquiry levels. You will be well-presented, well-spoken and enjoy networking with others in the industry/ potential clients. In addition to developing innovative solutions to drive business, you will also be acting as the face of the business, attending weekly networking events as well as travelling to the annual Virtuoso conferences (was held in the Bellagio, Las Vegas in 2018). Experience in Travel preferred, yet not essential.

For more information please call Antony on (02) 9119 8744 or click APPLY now.

#### **Territory Sales Manager**

#### Sydney, \$100k package + super, Ref: 3747SJ1

Work strategically across your territory NSW & SA to grow sales and manage a remote BD sales team. This is your chance to remain in a Sales Manager role in the leisure travel space but get off the road and be more office based. Strategic sales management and people managements experience required with existing networks in the travel industry. A lucrative salary package on offer and a defined career path within a growing company and an excellent support structure. Call me today!

For more information please call Sarah on (02) 9119 8744 or click APPLY now.

#### **Luxury Travel Consultant**

#### Gold Coast, Competitive Salary, Ref: 1335CGA1

Join a high end leisure and close- knit travel agency. You will ideally have two plus years' experience working in travel consulting and a great understanding of luxury holidays. Your role will ideally be working with only the high end clients in providing them with destination knowledge and options for their upcoming experience of a lifetime. We are after experienced travel agents with strong GDS knowledge and who would like to make a career out of doing something different.

For more information please call Courtney on (07) 3123 6107 or click APPLY now.

#### **Business Development Executive**

Melbourne, Base + Bonuses, Ref: 3613JP1

This role requires a real sales person who is looking to step up from a consulting role and move into a business development position. You will be reaching out to clients building strong lasting relationships with them to help this hugely successful travel business continue the growth they've been experiencing lately. You will be rewarded with a great base salary plus bonuses which will continue to grow the longer you stay. This role requires someone with passion and drive to succeed.

GLOBE

For more information please call Josh on (03) 9988 0616 or click APPLY now.

#### **Travel Product Coordinator**

Sydney, Up to 55k + Super, Ref: 9079JB1

Our client is seeking a Product Coordinator for their office based in Sydney CBD! You will be loading rates and product information into the system, working closely with the Product Manager on any product related queries and liaising with suppliers and industry partners as required. The ideal candidate will possess at least one year experience in a product load role. Experience in an inbound product role is desirable. The successful candidate will receive a generous base salary plus super.

For more information please call Jacqueline on (02) 9119 8744 or click APPLY now.

#### Sales Team Leader | Japan Specialist

#### Brisbane, \$45-55k + Bonuses, Ref: 2021AW5

If you have lived, worked, visited or SOLD Japan - this role is for you! This is a Sales Leadership position, where you will be responsible for designing and selling Japan holiday packages. And ensuring that your team efficiently works towards their KPI's! Ensuring all of our customers have the best possible holiday experience, this is your chance to join a young and dynamic international travel company and lead their team to success! Travel Managers | Team Leaders - APPLY NOW!

For more information please call Amanda on (07) 3123 6107 or click APPLY now.

#### **After Hours Travel Consultant**

#### Brisbane, \$50-60k + perks, Ref: 2070AW3

Part-Time position. You will be required to work a minimum of at least every 2nd weekend and after hour's shifts on a set rotating roster. You will be incentivised on your KPI's including Call Quality, Call Volumes, Adherence to Schedule. This role requires you to have the ability to interpret and calculate fares, and change fees - with a high degree of accuracy while delivering Exceptional Customer Service! Share your experience and passion for travel and enjoy flexible working hours.

For more information please call Amanda on (07) 3123 6107 or click APPLY now.

#### **Outbound Sales Consultant**

#### Melbourne, Circa \$60k + Bonus, Ref:3613HC1

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