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Want your career search handled confidentially? Call the experts!

MOVE TO A GLOBAL ROLE

STRATEGIC SENIOR ACCOUNT MANAGER
SYDNEY- \$100K BASE PLUS PLUS

This award winning TMC are on the hunt for a senior strategic account manager to join their very successful team based in Sydney. You will ideally have previous TMC experience in Account Management or sales. You will be joining an organization that offers a supportive environment with ongoing training and career opportunities. A strong package is on offer, including a high base salary plus bonuses.

RARE AIRLINE ROLE

ACCOUNT MANAGER
MELBOURNE- STRONG \$\$ PACKAGE

Due to growth this well-known airline are on the hunt for a BDM/Account Manager to be based in Melbourne covering VIC, TAS and SA. You will ideally have a background in sales within the travel industry but if you are currently a retail travel consultant looking to get out on the road, you will also be considered. Salary plus car allowance and phone allowance etc is on offer for the successful candidate, interviews commence next week.

FARES AND TICKETING EXPERT

TICKETING MANAGER
SYDNEY- \$85K PKG

Are you a fares and ticketing expert looking for your next role? This award winning global company are looking for a fares and ticketing leader to join their large ticketing team.

You'll be responsible for leading a team of ticketing consultants and act as an expert for all systems, airfare and ticketing queries. This role is based in a central area, close to transport. Salary is up to an \$85k package and future career opportunities are on offer.

MOVE YOUR CAREER FORWARD

OPERATIONS MANAGER
SYDNEY – \$90K PKG

Our client is looking for an inspiring leader with experience preferably in the Inbound Travel Market. You will be responsible for the overall success of the team including development & delivery of strategy, leading the team & enhancing relationships & agreements to achieve sales & revenue goals. You will be rewarded with a great salary and career progression.

INDUSTRY BDM

BDM –PREMIUM PRODUCT
SYDNEY-STRONG SALARY PACKAGE

We are searching for BDMs who are passionate about increasing sales with the ability to source and secure new business. You will have previous Industry BDM experience with established relationships in the trade. Offering a base salary, bonus scheme, and tools of the trade.

Call today and take your pick of two great organisations looking for representation.

A NEW CORPORATE CHALLENGE

ACADEMIC CORPORATE TRAVEL MANAGER
BRISBANE – UP TO \$70K PKG

Here's an exciting opportunity for senior corporate consultants wanting a new and exciting role. This leading travel management company is seeking an experienced senior travel consultant to join their dedicated academic division in an implant environment. Working Mon – Fri hours you'll be servicing a large corporate account along with booking leisure arrangements when required. Strong salary package, top career progression and more on offer.

PACKAGE GURU

PRODUCT & MARKETING CONSULTANT
BRISBANE– STRONG PACKAGE ON OFFER

This leading travel company is looking for an experienced travel product coordinator or consultant to join their support team. You'll be responsible for sourcing, compiling, pricing and packaging air, land & cruise specials for sale. The ability to work to tight deadlines and know the industry trends is a must. Previous product or travel consulting experience is required. Earn a strong salary package and have the opportunity to progress up the ladder.

PASSIONATE ABOUT PRODUCT

PRODUCT MANAGER
GOLD COAST – up to \$72K PKG + BONUSES

Looking for a new product role? This leading travel company have a Product Manager role based in their Gold Coast office. Managing amazing destinations you will be responsible for the contracting and design of itineraries to the destination as well as working with Marketing, Distribution, Yield and Revenue Management teams. Recent experience in a similar role is a must. Interviewing now – call to find out more.

AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM

executive@aaappointments.com.au

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