

Working in partnership with the Australian Travel Industr



Territory Sales Manager

Sydney, \$100k package + Super, Ref: 3747SJ1

Work strategically across your territory NSW & SA to grow sales and manage a remote BD sales team. This is your chance to remain in a Sales Manager role in the leisure travel space but get off the road and be more office based. Strategic sales management and people managements experience required with existing networks in the travel industry. A lucrative salary package on offer and a defined career path within a growing company and an excellent support structure. Call me today!

For more information please call Sarah on (02) 9119 8744 or click APPLY now.

Product Coordinator

Sydney, Up to \$55k + Super, Ref: 9079JB1

Our client is seeking a Product Coordinator for their office based in Sydney CBD! You will be loading rates and product information into the system, working closely with the Product Manager on any product related queries and liaising with suppliers and industry partners as required. The ideal candidate will possess at least one year experience in a product load role. Experience in an inbound product role is desirable. The successful candidate will receive a generous base salary plus super.

For more information please call Jacqueline on (02) 9119 8744 or click APPLY now.

Luxury Travel Consultant

Gold Coast, Competitive Salary, Ref: 1335CGA1

Join a high end leisure and close- knit travel agency. You will ideally have two plus years' experience working in travel consulting and a great understanding of luxury holidays. Your role will ideally be working with only the high end clients in providing them with destination knowledge and options for their upcoming experience of a lifetime. We are after experienced travel agents with strong GDS knowledge and who would like to make a career out of doing something different.

For more information please call Courtney on (07) 3123 6107 or click APPLY now.

Key Account Manager

Melbourne, \$70-88k (flex for right candidate), Ref: 3763HC1

Our client is seeking an experienced Key Corporate Account Manager for their growing office. If you have extensive and strategic Travel Account Manager in a TMC then this role could be what you are looking for. Your main responsibility is to manage business relationships between the TMC and your clients while promoting account retention and growth. This company have a fantastic reputation for staff retention, valuing their employees and they have an excellent & supportive working environment.

For more information please call Hannah on (03) 9988 0616 or click APPLY now.

BDM / Sales Manager Sydney

\$80-85k Base + Super, Ref: 1116AJ1

Rare opportunity to represent a Luxury Travel Provider to drive enquiry levels. You will be well-presented, well-spoken and enjoy networking with others in the industry/ potential clients. In addition to developing innovative solutions to drive business, you will also be acting as the face of the business, attending weekly networking events as well as travelling to the annual Virtuoso conferences (was held in the Bellagio, Las Vegas in 2018). Experience in Travel preferred, yet not essential.

For more information please call Antony on (02) 9119 8744 or click APPLY now.

Travel & Sales Consultant

Gold Coast, OTE \$100k and above, Ref: 3215SZ2

We are seeking an experienced travel consultant with a min of 12 months experience in a KPI driven environment wanting to make more money whilst enjoying work / life balance. You will be part of a sought after team environment with a min of 2 weeks training & paid 2 weeks famil each year on offer on top of your leave entitlements. You will have uncapped earning where some of the top billing consultants are making over \$100k per annum. If this sounds a change you been after, contact us today!

For more information please call Serena on (07) 3123 6107 or click APPLY now.

BDE | Travel/Cruise QLD

Brisbane, Salary Package + Super & Bonus, Ref: 4001AW1

This cruise & travel company are looking for an experienced BDE to join their team to promote their product in QLD! Ready to cruise into a NEW role? You will be working for a brand that is going from strength to strength and experiencing growth unlike ever before. BDE is directly accountable for the generation of increased passenger numbers and revenue from assigned geographic areas. If you have extensive knowledge of key partners in the travel industry, with special focus on cruising - apply now!

For more information please call Amanda on (07) 3123 6107 or click APPLY now.

VIP Travel Consultant

Melbourne, \$70-75k DOE, Ref: 1452JP1

Do you have the X-Factor to look after high end VIP Clients who don't just have 5 star expectations they have the 9 star expectation. You will be expected to manage the bookings from start to finish and will need to go that extra mile above standard expectations. You will need to have extensive experience consulting experience in a high end VIP environment. You will be rewarded with a salary that is well and truly above an industry norm. This opportunity is rare and won't last.

For more information please call Josh on (03) 9988 0616 or click APPLY now.



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