



*Working in partnership with the Australian Travel Industry*

### Corporate Business Development Manager

**Sydney, Salary to \$100k + comms, Ref: 3760PE1**

Do you have a sound understanding of Corporate Travel Sales, Business Development experience and a proven sales record? This boutique travel company are looking for a Business Development Manager to assist with their ongoing expansion across the travel market. Previous sales experience & confidence along with a drive to sell will be awarded. You'll consider yourself a persistent, results-oriented professional, with a desire to work with the corporate market & develop excellent relationships.

For more information please call Paul on  
(02) 9113 7272 or click [APPLY](#) now.

### BDM / Sales Manager Sydney

**\$80-\$85k Base +, Ref: 1116AJ1**

Rare opportunity to represent a Luxury Travel Provider to drive enquiry levels. You will be well-presented, well-spoken and enjoy networking with others in the industry/ potential clients. In addition to developing innovative solutions to drive business, you will also be acting as the face of the business, attending weekly networking events as well as travelling to the annual Virtuoso conferences (was held in the Bellagio, Las Vegas in 2018). Experience in Travel preferred, yet not essential.

For more information please call Antony on  
(02) 9119 8744 or click [APPLY](#) now.

### Travel & Sales Consultant

**Gold Coast, OTE \$100k and above, Ref: 3215SZ2**

We are seeking an experienced travel consultant with a min of 12 months experience in a KPI driven environment wanting to make more money whilst enjoying work / life balance. You will be part of a sought after team environment with a min of 2 weeks training & paid 2 weeks faml each year on offer on top of your leave entitlements. You will have uncapped earning where some of the top billing consultants are making over \$100k per annum. If this sounds a change you been after, contact us today!

For more information please call Serena on  
(07) 3123 6107 or click [APPLY](#) now.

### Key Account Manager

**SE Melbourne, \$70k-88k+ Super, Ref: 3763HC1**

Our client is seeking an experienced Key Corporate Account Manager for their growing office. If you have extensive and strategic Travel Account Manager in a TMC then this role could be what you are looking for. Your main responsibility is to manage business relationships between the TMC and your clients while promoting account retention and growth. This company have a fantastic reputation for staff retention, valuing their employees and they have an excellent & supportive working environment.

For more information please call Hannah on  
(03) 9988 0616 or click [APPLY](#) now.

### Travel Groups Consultant

**Sydney, Up to 55k + Super, Ref: 1724JB1**

Our client is seeking a Travel Groups Consultant for their office based in Sydney CBD! The ideal candidate will have experience organising travel for small, medium and large groups of travellers, negotiating group rates with various hotels, airlines and ground operators and using their exceptional attention to detail to ensure all aspects of the trip are booked accurately. Experience with inbound product is desirable. The successful candidate will receive a competitive base salary plus super.

For more information please call Jacqueline on  
(02) 9119 8744 or click [APPLY](#) now.

### Cruise Travel Consultant

**South Brisbane, \$43-47k + Comms, Ref: 1344CGA1**

Seeking a dynamic, enthusiastic, sales focused travel consultant with at 12 months experience within a sales role. Come and join a leading name in travel within their growing department. This company really looks after their staff so expect excellent working environment and amazing perks! This role is for someone with a proven background in achieving targets and displays the highest level of customer service. Don't wait, apply now if you're ready to take your next step in your career.

For more information please call Courtney on  
(07) 3123 6107 or click [APPLY](#) now.

### Travel Consultant Admin Support

**Melbourne, \$45-50k DOE, Ref: 6127JP1**

If you're an experienced Travel Consultant who loves what they do yet wants to move away from a frontline sales role this is the perfect role for you. You will be providing support to sales specialists on a daily basis and be required to step in when they are away. You will need to have a clear eye for detail and a passion for the travel industry. You will be rewarded for your efforts with a great salary as well as great travel industry benefits whilst working in a great supportive environment.

For more information please call Josh on  
(03) 9988 0616 or click [APPLY](#) now.

### Specialist Travel Consultant | Wholesale Ski

**Brisbane, \$40k-\$50k p.a +coms, Ref: 1842AW4**

Our client is a leading wholesale business, looking for travel consultants with a passion for all things snow! Working Mon-Fri with the occasional Saturday - this role will embrace your customer service and strong sales skills. This office is looking for ski enthusiasts who have already hit the slopes and looking to share their ski knowledge and passion. Perfect if you're a Travel Consultant who loves to sell ski, wanting to focus your energy and sales ability to a niche wholesale brand?

For more information please call Amanda on  
07 3123 6107 or click [APPLY](#) now.



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