

An aerial photograph of a stone path winding through clear, turquoise water. The path is composed of irregular, light-colored stones, some of which are larger and more prominent. The water is a vibrant blue-green color, and the overall scene is serene and scenic.

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Win basketball tix!

COVER-MORE has teamed up with **Travel Daily** to mark the travel insurance specialist's sponsorship of the Sydney Kings basketball team by giving away 25 double passes.



The tickets will allow winners to be part of all the excitement of the first Kings home match for 2018, taking place on Sat 13 Oct at Sydney's Qudos Bank Arena.

The game against the Adelaide 36ers will see Australian Olympian and NBA legend Andrew Bogut make his debut for the Kings, playing alongside several other former NBA players.

To be in the running to win a double pass, be one of the first 25 **Travel Daily** readers to answer the following question: *Name one of Cover-More's other sporting sponsorships.*

Submit entries by email ASAP to sydneykings@traveldaily.com.au.

Flight Centre comeback

THE recent ABC report on Flight Centre is likely to have "limited implications from an investment perspective," according to Ord Minnett analyst John O'Shea, who says the recent decline in the company's share price has been "overdone".

O'Shea, who specialises in the Australian listed travel and tourism sector, said the selldown had created buying opportunities, quipping that FCTG shares are "set for a comeback like the Eagles (the band and the footy team)".

He cited unnamed industry sources suggesting general operating conditions for the key Outbound Leisure segment remained solid, with good volume growth of 4-6%, along with flat to slightly higher airfares.

"Concerns regarding FLT being vulnerable to a change in discretionary spend, lower currency and declines in housing prices appear excessive," O'Shea

said in a note to investors today. "This work suggests travel expenditure does not behave as a consumer discretionary item, and Household Consumption Expenditure is the key driver of Outbound Holiday Travel," he said.

The analyst also said the current negotiation of an Enterprise Bargaining Agreement (EBA) with Flight Centre employees is likely to lead to higher base salaries, but may not result in increased total remuneration as it will also probably lead to lower commissions and other incentives.

That ties in with the results of the recent *travelBulletin/Travel Daily* industry salary survey (**TD** 06 Sep) which found overall average income of travel consultants to be uniform regardless of where they worked.

O'Shea said he also expected FCTG to experience "higher staff turnover levels in the early phase of implementation" of the EBA.

Today's issue of TD

Travel Daily today has nine pages of news, a front cover page and photo page both from **Silversea Cruises**, plus full pages from:

- Flight Centre jobs
- Travel Trade Recruitment

Silver Muse coming

SILVERSEA Cruises is "counting the days" until the much-anticipated arrival into Australian waters of its *Silver Muse*.

The 2018/19 summer season kicks off just after Christmas, featuring Silversea's newest flagship on her first visit here.

Muse will be here even longer in 2019/20 which will also see her cruise to the South Pacific.

A special brochure detailing the Australasian sailings can be viewed via the **cover page** of today's **TD**, while Silversea is also conducting a range of industry events in the lead-up to the arrival - see **page eight**.

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Travel Daily

Friday 5th October 2018

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Register by 10th October for a chance to win a \$100 flight voucher!



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Contiki air deal

CONTIKI is offering flights to Europe for \$849 on selected 2019 holidays, in partnership with MH, CX and QR.

Alternatively clients can save up to 10% off their trip, with the offers valid for 2019 bookings confirmed before 04 Nov 2018.

QF expands self-service

THE Qantas Agency Connect platform (*TD* 17 Apr 2018) has been further enhanced, with new tools simplifying the ability for agents to request name corrections, fare quotes, reassessments and class upgrades.

For name corrections, a simple online process will provide a specific policy response, individual authority or ticketing.

The process applies for both Qantas operated and marketed flights, as well as combinations of Qantas and Jetstar, with Qantas Agency Connect to automatically authorise and reissue tickets.

For ticketed bookings, a fee for service will continue to apply and will be collected by EMD, with a future enhancement set to see agents able to make payment via credit card.

Name corrections on codeshare and interline flights are still to be processed manually, with an online service "coming soon".

Fare quotes and reassessment requests can be lodged via an online form 24/7, with the Qantas Agency Connect team to provide a response through GDS within two business days.

See qantas.com/agencyconnect.

Washington DC rep

DESTINATION DC, the official destination marketing organisation for the US capital, has appointed Canuckiwi Limited as its new representation firm in Australia and New Zealand.

The contract was formerly held by Gate 7 for travel trade representation, but has been expanded to include PR under the new Canuckiwi arrangement.

Australia is Washington DC's sixth largest inbound market.

This month's *Travel Daily* competition is offering a Cathay Pacific trip to experience the city - see **page nine** to enter.

Singapore e-arrival

TRAVELLERS to Singapore will soon be able to use an "electronic arrival card" which will replace the current paper-based system.

Personal info and trip details will be able to be submitted online prior to arrival, with a three-month trial kicking off this week.



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VA voice check-in

VIRGIN Australia has enhanced its Amazon Alexa “skill” with the system now allowing passengers to check-in simply by speaking.

VA is the first carrier outside North America to offer Alexa check-in, with boarding passes sent to a nominated mobile.

Airbnb rejects hotel claims

HOMESHARE site Airbnb has defended its role in Australia’s tourism industry, saying its success has come in addition to that of the hotel sector and not at its expense.

As the company prepares to give evidence to a Tasmanian Government inquiry into short-term letting sites, Airbnb’s Head of Public Policy for Australia and New Zealand Brent Thomas rejected criticisms from the Accommodation Association of Australia (AAA), (*TD* yesterday).

“The crux of our submission to the inquiry is that home sharing is an invaluable economic lifeline for everyday Tasmanians and local communities,” Thomas said.

“It is helping families make ends meet, making travel more affordable and growing tourism.

“Our community is growing alongside - not at the expense of - traditional operators.”

Airbnb says its guests have

spent \$86 million in Tasmania in the year to 01 Aug, supporting 599 jobs and contributing \$55 million to Gross State Product.

It says at the same time, Tasmania’s traditional accommodation sector has prospered, with Hobart occupancies at 83% and a statewide hotel investment boom worth \$1.07 billion.

While AAA has called for a tax on short-term letting sites, Airbnb has supported a broader bed tax across all accommodation types and says it already gathers tourism taxes in more than 500 jurisdictions overseas.

It has also rejected claims it negatively impacts the local housing market, saying its listings represent less than 1.5% of Hobart homes at a time when 9.3% of total housing stock in the city is unoccupied.

Airbnb will give evidence to the Tas inquiry in Nov.

Dreamtime to Perth

PERTH has been named as the host city for Tourism Australia’s “Dreamtime” biannual business events showcase in 2019.

It will be the first time the event has been held in the WA capital, with Dreamtime 2019 scheduled for 02-03 Dec next year.

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Hobart welcomes Austria



MORE than 70 guests from across the travel industry were in attendance at the recent “Vienna Vibes” event in Hobart, the first Tasmanian tourism mission to be held by the Austrian National Tourist Office (ANTO).

The event, which took place at The Lounge by Frogmore Creek in Hobart’s new MACQ01 building, featured Tasmanian-Viennese fusion cuisine including a Wallaby Schnitzel, plus a red and white-themed dessert buffet.

Guests were also treated to a presentation by Elke Bachner, Market Manager for the Vienna Tourist Board, who took to the stage to discuss some of the Austrian capital’s 2019 highlights.

Pictured at the event are Dean Cleaver, Regional Manager Vic/Tas, Emirates; Elke Bachner, Market Manager Australia Vienna Tourist Board; Astrid Mulholland-Licht, Director Australia ANTO; and Bernhard Zimburg, Austrian Ambassador to Australia.

Ethad ups Lon flts

ETIHAD Airways has announced it will boost flights from Abu Dhabi to London Heathrow to cater for an anticipated upswing in demand this holiday season.

The carrier will increase frequencies from three to four daily services commencing 15 Dec and will continue through to 13 Jan 2019.

Flights will use a Boeing 787-9, featuring 271 Economy seats.

Perisher upgrade

VAIL Resorts has commenced construction on a new quad chairlift at Perisher Valley in the NSW skifields, replacing the longstanding Leichhardt T-Bar.

Vail is investing more than \$4 million in facilities at Perisher for the 2019 ski season, with the new chairlift to be complemented by additional snowmaking facilities.

A video of the demolition of the existing T-Bar can be viewed at traveldaily.com.au/videos.

Window Seat

THE setting for last night’s finale of *The Bachelor* was the beautiful South Pacific island collection of New Caledonia.

While the Honey Badger may have broken a few hearts on his recent trip to the popular romantic paradise, the French territory’s tourism team was quick to remind *Travel Daily* that there is still plenty of hope for the rest of us.

What better way to recover from the emotional turmoil of the show than by mending our broken hearts with a rose.



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The Star chases China

THE Star Entertainment Group has unveiled a new China-facing brand for The Star in a move designed to lure a greater number of tourists from Asia.

The Star's name has been reworked from the previous literal translation of "Star Harbour City" to "Millions of Stars", but will still exist under its current eight-pointed logo.

To consolidate the rebrand, a new account on the dominant Chinese social media platform WeChat was also launched.

"There is a global arms race at present with countries investing heavily and repositioning themselves to capitalise on substantial tourism growth out of Asia, particularly from China," said Star Entertainment Group Managing Director Matt Bekier.

"By presenting ourselves as an integrated resort company...we can provide a compelling point of differentiation," he added.

Short-term gains

THE number of short-term visitor arrivals to Australia in Jul was recorded at 766,600, a 2.8% increase on the corresponding period last year.

The result was also marginally up by 0.1% on the preceding month of Jun which saw 765,600 short-term arrivals.

The number of Aussies who took a short-term holiday in Jul also increased, climbing 5.8% on Jul last year to 931,800 movements.

Emirates film buffs

EMIRATES has reached an in-flight entertainment milestone by offering passengers more than 1,000 movies in 44 different languages - more than any other airline, the carrier said.

Emirates said it would take 119 trips on the world's longest A380 flight from Dubai to Auckland to get through the entire film catalogue.

VS leads sustainable fuel push



VIRGIN Atlantic this week became the first airline in the world to complete a flight using LanzaTech sustainable jet fuel.

The landmark trip from Orlando to London Gatwick was operated by a VS Boeing 747 aircraft and used fuel created by recycling waste carbon gases.

Welcoming the test flight on the ground was the company's gregarious CEO Richard Branson.

"We're excited to showcase this fuel on its first commercial flight as we plan for the world's first full scale jet fuel plant using this amazing new technology," Branson said.

"This flight is a huge step

forward in making this new technology a mainstream reality."

VS is now calling on the UK Government to invest more in the these types of sustainable initiatives to make its use in the industry "a commercial reality," and incentivise the swift construction of plants.

"With our carbon smart partner VS...we have shown that recycling waste carbon emissions into jet fuel is not impossible," said LanzaTech Chief Executive Jennifer Holmgren.

Pictured: Virgin Founder Richard Branson, LanzaTech CEO Jennifer Holmgren and VS CEO Craig Kreeger.



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Marriott in shonkys

THE Choice Shonky Awards 2018 has named Marriott Vacation Club “the shonkiest of a very bad bunch”.

Choice highlighted that Marriott’s timeshare program has a contract term of over 40 years and that staying at a two-bedroom apartment on the Gold Coast for one week in high season will cost \$450,001 over the contract lifetime, with \$154,823 due in the first five years.

This was 938% more expensive than similar accommodation sourced on online booking sites.

Unico commission

UNICO Hotels is offering bonus commission of up to 20% on early bookings at the Grand Hotel Central in Barcelona, and The Principal in Madrid.

Book before 15 Oct for stays from 01 Nov 2018-31 Mar 2019.

For more, email contact@thehotelconnection.com.au.

Rex community fare

REGIONAL Express (Rex) and the Narrandera and Leeton Shire Councils have entered into a five-year partnership through until 30 Jun 2023.

The agreement will see the introduction of a \$129 “Rex Community Fare” which will be available on 25% of total seats between Narrandera-Leeton and Sydney for advanced bookings of at least 30 days prior to departure.

Additionally, all remaining seats 24 hours prior to departure will be available at the Community Fare (Rex Promo) level.

Aircalin earlybird

AIRCALIN has announced its New Caledonia earlybird sale, with direct flights to Noumea from \$244 one way until 26 Oct.

Flights are available from SYD, MEL and BNE.

For more information on the sale, [CLICK HERE](#).

Infinity and Buffalo give aid



INFINITY Holidays and Flight Centre’s DMC in Asia, Buffalo Tours, have banded together to create Project Shelter.

The initiative was formed to raise money to build shelters on Lombok and help locals who have been affected by the series of earthquakes which shook the island in Jul and Aug.

The two companies donated 1% of their Bali land sales for Aug, which has resulted in raising over \$80,000 towards the project.

Peter Christensen, Country Manager for Buffalo Tours Indonesia, and a team from Buffalo’s Indonesian office have

already completed 12 semi-permanent shelters, with a further 12 scheduled to be built this coming weekend.

“The first 24 shelters are just the beginning, and we aim to have all 270 shelters up by mid-Nov, getting 270 families under cover before the rain starts,” said Christensen.

Pictured left is Linda Fitriani, FIT Sales Executive, Buffalo Tours - who is from the effected area of Lombok - with local residents whose entire house had collapsed, while far right is Seti Setianingsih, Indonesia Product and Contracting, Buffalo Tours.

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Book Emirates Rare Fares now and embrace the flavours of over 60 destinations in Europe, including our newest stop, Edinburgh. Offer must end 5 November 2018.

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| France | \$1,509* | \$7,789* |
| The United Kingdom | \$1,519* | \$7,839* |
| Spain | \$1,539* | \$7,809* |
| Germany | \$1,559* | \$7,779* |

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*Advertised fares are for return Business Class and Economy Class travel departing from Melbourne. Prices are inclusive of taxes and surcharges correct as of 27 September 2018, and subject to currency fluctuation and availability. Offer ends 5 November 2018 and is subject to change. Business Class fares are valid for travel commencing between 1 February and 30 September 2019. Economy Class fares are valid for travel commencing between 1 February and 27 March, 8 April and 31 May, and 23 September and 30 September 2019. Higher levels apply for other travel periods. Flight restrictions, day-of-week surcharges, inbound blackout periods, amendment and cancellation fees apply. Additional travel periods, destinations and fares are available from Adelaide, Brisbane, Sydney and Perth. Further terms and conditions apply. For full terms and conditions, please refer to your GDS, visit emiratesagents.com/au, or call Emirates on 1300 880 599.

CORPORATE UPDATE

Aussie travellers defy policy

AUSTRALIAN business travellers are more likely to reject the requirements of their corporate travel policies than many counterparts overseas, according to a survey by Egencia. The worldwide poll of 5,545 Egencia users found only 68% of Australian business travellers always booked within the bounds of their travel policy, compared to 82% internationally. Indian travellers were the most likely to stick to policy with 97% compliance, while US were the

least diligent at just 62%. The survey by the Expedia brand found 90% of respondents enjoyed travelling for business. It also showed travellers preferred convenient travel times, hotel locations and direct flights over personal comforts such as flying in Business class or earning loyalty points. Forty-eight percent of respondents said the most important element of a travel program was the ability to control bookings themselves.

CORPORATE CHATTER

with Sharon Stanley

More than price and service

WHEN it comes to requests for TMC proposals, in addition to proving you will deliver value for money and the required services and technology, companies are interested in knowing much more. Many are particularly interested in two areas: how you approach business disruption and what type of global corporate citizen you are. Companies are increasingly savvy around the questions they ask with regards to how TMCs manage risk. They want to know you have a written business continuity and disaster recovery plan in place, and in most cases they want to see it. They want to know you've identified potential risks, developed mitigation strategies and planned how to address an issue should it occur. They also want to know you're constantly reviewing, planning and testing your processes and scenarios.

implemented steps to ensure continuity of service and to minimise disruption, then you're a risk to their business. You're also taking a risk with the wellbeing of your staff and, ultimately the health of your business.

“If you haven't implemented steps to ensure continuity of service and to minimise disruption, then you're a risk to their business.”

Putting the right plan in place is all about prevention, preparation, response and recovery. Start by identifying the risks and build your strategy and plans from there. If you can prevent it from

happening, do it. If you can't, how can you reduce the chance or lessen the impact? How do you respond to an incident and then recover from it? Document it, test it and ensure everyone in the business knows what to do.

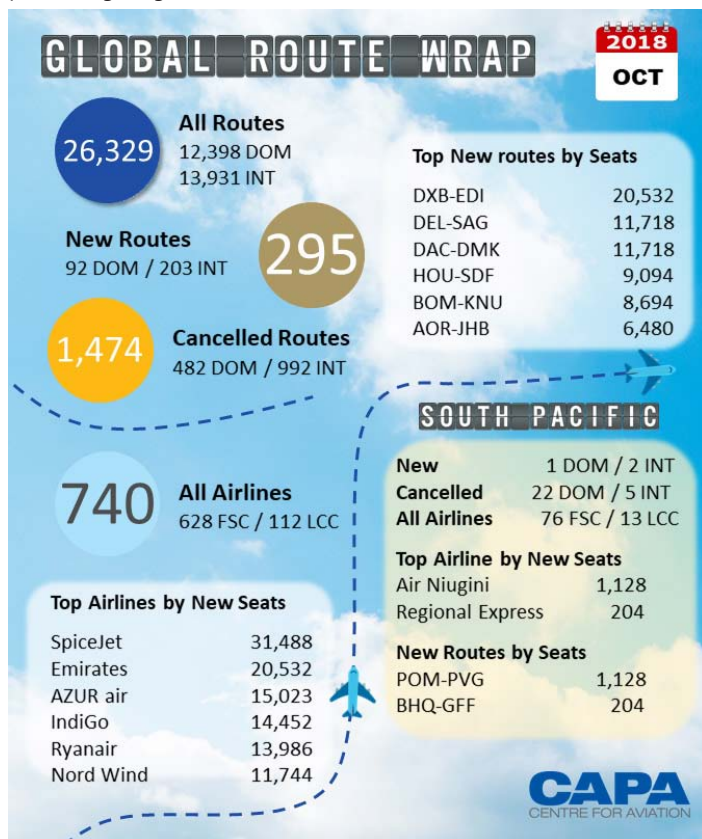
At the end of the day, whether you're responding to a request for proposal or not, it makes good business sense to have a robust business continuity plan in place.

Sharon Stanley works with businesses to help them build stronger client relationships, deliver greater value, develop teams and grow their businesses: sharon@sharonstanleyconsulting.com



CAPA INSIGHTS

CAPA Centre for Aviation today offers its latest exclusive infographic, presenting insight from its own data and external sources.



IN THIS week's CAPA Insights, we once again delve into the growing aviation market around the world. This month, the number of available seats has increased by 1.1% over Sep and 6.1% from Oct last year. While the number of routes is down 3.1% from last month, this is in fact a growth of 5% from the same time last year. In the South Pacific, Papua New Guinea and China will see the first service launched between the two countries with Air Niugini's Port Moresby-Shanghai service this month.

ATPI appointments

THE ATPI Group has appointed Ian Davies as its new UK Business Development Manager. Davies, who has over 20 years of senior TMC experience, reports to Richard Viner, Director Global Sales UK and Europe.

The group has also appointed Victoria Eagling to the newly created role of Academy Content Training Manager, which will see ATPI's internal online training program roll out globally.

She will work with local training teams to develop tailored courses for specific roles, which will feature in the relaunched ATPI Academy along with international standard corporate programs.

Locally ATPI Voyager has offices in Sydney, Melbourne and Perth.

DL customised sites

DELTA Air Lines has announced new "personalised company sites" which will allow individual corporate travellers to stay up-to-date on the benefits they receive due to their company's DL Corporate Sales Agreement.

The sites will allow road warriors and travel managers to easily access all of their Delta benefits, and will be available to US-based accounts next month.

DL's corporate push also includes personalised company-specific welcome greetings when travellers check in online or via kiosk, trip-level operational reporting and one-on-one consultations with managers regarding seat-product costs and value on specific routes.

The countdown is on for *Muse's* arrival

THIS week and last, Silversea Cruises celebrated 100 days until the arrival of brand new flagship *Silver Muse* into Australian waters. The stunning 596-guest ship has raised the bar in luxury cruising, and is an inspirational work of art with spacious public areas, a tantalising pool deck and beautifully appointed suites.

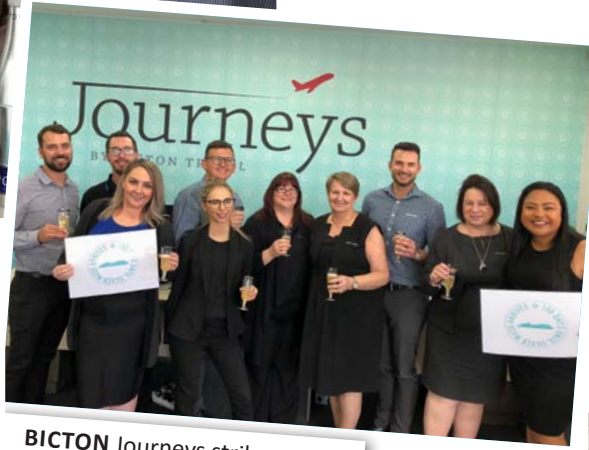
The Silversea Australia team celebrated with cupcakes for morning tea, and the sales team was kept busy visiting agencies around Australia with luxurious treats including champagne and cake.

Following her arrival in Australia, *Silver Muse* will offer four sailings between Sydney, Auckland and Bali on voyages ranging from 13 to 19 days, departing in Jan and Feb 2019. Following this inaugural sailing to the region in 2018/2019, *Silver Muse* will once again call Australia home for more than four months with 10 voyages between Australia, New Zealand and the South Pacific in 2019/2020, marking her longest season in the region to date.

To view the Australian and New Zealand *Silver Muse* voyages, head to www.silversea.com.



THE Silversea team celebrate with cupcakes.



BICTON Journeys strikes a pose.

- How long until *Silver Muse* arrives in your city?**
- Sydney: 93 days
 - Brisbane: 91 days
 - Melbourne: 96 days
 - Burnie: 97 days
 - Adelaide: 143 days
 - Darwin: 82 Days
 - Cairns: 86 days
 - Perth: 148 days

THE team from Orbit World Travel.



THE Travel Studio.



MTA - Mobile Travel Agents show off their enthusiasm.



BICTON Travel staff raise their glasses.



SILVERSEA SVP & MD Australia and NZ Adam Armstrong ensures the cupcakes are up to standard.



ST IVES Travel.



PRESS & James Travel Associates.

B Hive workshops

TWO new workshops to help individuals and businesses in the travel industry identify what skills and areas to focus on and how to stay relevant in the face of massive disruption have been opened for bookings.

Created by B Hive Founder and futurist Tammy Marshall, the "How to Future Proof Yourself" workshop will be held in Sydney on 21 Nov.

The "How to Future Ready Your Business" workshop will be held in Sydney on 01 Nov, in Melbourne on 12 Nov and in Brisbane on 19 Nov.

For more details, [CLICK HERE](#).

IATA sustainability

THE International Air Transport Association (IATA) has marked 10 years since the aviation industry agreed on a joint strategy for reducing carbon emissions by reaffirming its commitment to a sustainable future.

IATA Director General and CEO Alexandre de Juniac said the decision to work towards a carbon-free future was an "ambitious goal," but would become a reality.

"And we are already looking beyond," he added.

"By 2050 we will cut our net emissions to half 2005 levels," de Juniac said.

WIN A TRIP FOR TWO TO WASHINGTON DC



Terms and conditions apply

From historical monuments to food trucks and barista-made coffee, Cathay Pacific is excited to welcome Washington D.C. to their network! To celebrate, they're giving away 2x Economy Class tickets from Australia to Washington, D.C.

Answer the most daily questions correctly and come up with the most creative answer to the final question. Send your entries to cathay@traveldaily.com.au



Q4. True or False: The A350-1000 aircraft includes high-definition personal television and LED mood lighting for Economy Class passengers.



TRAVEL SPECIALS



WELCOME to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au

The Sanctuary Gorilla Forest Camp in Uganda's Bwindi Impenetrable National Park is offering savings of up to 40% off bookings made for four nights or more. For more information, visit sanctuaryretreats.com.

Guests who book a three or seven-day German Rail Pass with **Rail Plus** before 06 Dec will receive a 10% or 20% discount respectively. Travel must be completed by 31 Jan 2019, [CLICK HERE](#) for more info.

Extreme Bike Tours is offering a 15% discount on bookings of three or more guests on its Hidden Sri Lanka Motorcycle Tour, departing 02 Feb 2019. Bookings for one or two people will receive 10% off, more [HERE](#).

Carnival Cruise Line has announced its Choose Fun sale, offering savings of up to \$500 per cabin, and discounted deposits of \$49 per person on select *Carnival Spirit* and *Carnival Legend* voyages from 14 Oct and 30 Dec. The sale ends 02 Nov, for more information, [CLICK HERE](#).

For a limited time, **Exodus Travel** is offering a discount of \$250 per person on any of the company's world tours. The deal is valid until 09 Nov, for more information head to www.exodustravels.com.

Darwin's **Metro Advance Apartments & Hotel** is offering guests staying at the property until 28 Feb automatic entry into the NT's Million Dollar Fish competition. Prizes include gift cards and free entry to a range of local attractions, for more information call 0412 239 633.

KLM virtual bags

PASSENGERS travelling on KLM and who have an iPhone 6s or newer can now use the airline's Messenger service to check whether their hand baggage is the right size for travel.

The airline has employed augmented reality to create the program, which uses a transparent, virtual KLM suitcase that can be placed on an actual suitcase to indicate whether the dimensions are the correct size.

Hertz Netball deal

HERTZ Australia has signed a three-year sponsorship deal with Netball Australia.

The partnership will see Hertz sponsor the Samsung Australian Diamonds national team, the Suncorp Super Netball league and the Fast5 Netball World Series.

"We're looking forward to fully embracing the sport from local club and school level, right up to professional league and flying the flag for women's sport in Australia," said Hertz Australia Country Manager, Damien Shaw.

TravelbyBit funding

BRISBANE-BASED crypto startup TravelbyBit has secured a US\$2.5 million (A\$3.5 million) investment from crypto exchange giant Binance.

The funding is set to be used to introduce a global point-of-sale (POS) payment system, incorporating blockchain technology into major airports around the world.

TravelbyBit said it was responsible for turning Brisbane Airport into the "world's first" digital currency friendly airport (*TD* 24 Jan).

MSC Xmas credit

MSC Cruises is offering bonus onboard credit on a range of its Christmas departures in the Mediterranean, Caribbean and Arabian Peninsula.

Guests can receive up to \$500 credit per cabin, as well as access to the ships' onboard festive parties, themed activities and gifts from Santa when travelling.

For more information, phone 1300 028 502.

LOOKING FOR THE NEXT DESTINATION IN YOUR TRAVEL CAREER?

Check out our current career opportunities!

HOT JOBS OF THE WEEK

Travel Manager - North Sydney

Do you have two years' travel sales experience? FCM Travel Solutions are looking for multi-skilled Travel Managers to join our team. The challenging world of corporate and leisure travel management will be sure to take your career to new heights!

Closing date: 12 October 2018

[APPLY NOW >](#)



Business Development Manager - Sydney

A unique opportunity is now available for an experienced Business Development Manager, to work with Flight Centre's Wholesale and retail leaders to develop strategies and identify opportunities to grow the Infinity Group's sales and profit.

Closing date: 10 October 2018

[APPLY NOW >](#)



Specialist Recruiter - Sydney

Do you have experience in recruitment? We are looking for a Specialist recruiter who will provide full cycle recruiting including needs analysis, candidate sourcing, interviewing and relationship management with both the business leaders and candidates. Join our dynamic team today!

Closing date: 8 October 2018

[APPLY NOW >](#)



Travel Manager - Brisbane

Have you ever wanted to see the world of celebrity close up? From academy award winners to Olympic gold medalists, Stage and Screen has managed them all. We specialise in providing travel management services to the creative, sporting and entertainment industries. Join the biggest name in the entertainment travel industry, as a Travel Manager.

Closing date: 19 October 2018

[APPLY NOW >](#)



Travel Sales Expert - Melbourne

Are you looking to take your next flexible step in the travel industry? We are looking for a Travel Sales Expert with 5+ years in the industry who loves to provide outstanding customer service to join Australia's leading premium leisure travel agency group.

Closing date: 12 October 2018

[APPLY NOW >](#)



State Marketing Manager - Sydney

A rare opportunity has arisen within Flight Centre Travel Group's marketing division as a State Marketing Manager where you will be responsible for the marketing strategy & implementation for our Flight Centre brand businesses in New South Wales.

Closing date: 8 October 2018

[APPLY NOW >](#)



Travel Manager - St Lucia Campus

Campus Travel is Australia's only travel management company dedicated exclusively to the needs of academic and university travellers. Campus Travel's Consultants enable our academic travellers to 'connect their individual brilliance' with the help of unique itineraries. We are looking for a Travel Manager to join our team!

Closing date: 10 October 2018

[APPLY NOW >](#)



Program Manager - Melbourne

Are you looking for your next role in the world of Client Services? This role as a Program Manager will offer the opportunity to demonstrate and grow your skill-set across all elements that are fundamental to a successful Recognition & Incentive Program.

Closing date: 15 October 2018

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Working in partnership with the Australian Travel Industry

Part Time Corporate Consultant | After-hours
Sydney, \$35 P/H + Penalties, Ref: 3461PE3

My client, a leading independent corporate travel provider is looking to recruit an After Hours Corporate Travel Consultant for their team. You will be on call to service clients making changes and last-minute bookings, be flexible to shift work during the week and on weekends on a rota basis. (20 hours P/W) & work from home. Importantly you will need to have a professional, calm and reassuring demeanour as you will be dealing with stressed passengers and offering them the best travel solutions.

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

Business Development Manager
Vic & Tas, Base + Bonus + Car, Ref: 3677jp1

Join this boutique touring company in a BDM role that will see you building strong relationships with your key clients. You will be working for a company that will back you 110% and allow you to have fun whilst doing it. This brand is going through amazing growth and are looking for an experienced BDM that can put in the work to help continue that growth over the next few years. You will be a passionate experienced presenter with the confidence to take this role on and make it your own.

For more information please call Josh on (03) 9988 0616 or click [APPLY](#) now.

BDM | Start leading a team!

Gold Coast, \$55-60k + Super, Ref: 1322CGA1

This is an excellent opportunity for an experienced Business Development Manager/ Executive to step into a management role, take a step away from on road sales & join a well-established and award winning company! You will be based in the Brisbane CBD overseeing the BDM's for QLD & NZ. Reporting to the company's National Sales Manager, you will be responsible for analysing and overseeing with the data provided by the on road BDM's with full assistance from the sales support team. APPLY NOW!

For more information please call Courtney on (07) 3123 6107 or click [APPLY](#) now.

Groups Ski Consultant | Wholesale Ski
Brisbane, \$45k + Super + Coms + Perks, Ref: 1980AW3

Our client is a leading wholesale business, looking for travel consultants with a keen eye for Groups and the slopes and a passion for all things snow! Working Monday-Friday with the occasional Saturday - this role will embrace your customer service and strong groups/sales skills. If you are a Travel Consultant who loves to sell ski and wants to focus your energy and sales ability to a niche wholesale brand - then this role is for you! APPLY NOW to ensure you don't miss out on this opportunity!

For more information please call Amanda on (07) 3123 6107 or click [APPLY](#) now.

Store Manager

Sydney, \$55-\$70k + Super + Bonuses, Ref: 1236AJ1

An exciting opportunity for an experienced and enthusiastic leader to lead a team to success while being in charge of the smooth day to day operations of the company's flagship store in the heart of Sydney's CBD. With a friendly and social work environment, this is a great opportunity for an experienced Team Leader looking to take the next step in their career and take on the responsibility of a Store Manager. Weekly and Quarterly bonuses in addition to performance based commission!

For more information please call Antony on (02) 9119 8744 or click [APPLY](#) now.

Corporate Travel Consultant - Entertainment
Melbourne, \$85k OTE, Ref: 2996HC1

This is an exciting role for a Travel Consultant to progress into booking VIP Travel for sporting, music & movie stars and celebrity clients! This is an amazing opportunity to work part of a close knit team where every day will be different & exciting. The successful candidate will have consulting experience both international & domestic with excellent GDS skills. There is uncapped earning potential and you should have a passion to succeed and be keen to continue your career as this role.

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

Pricing Specialist Team Leader

Brisbane, Up to \$77k salary, Ref: 3675SZ1

Working within the support & wholesale division of a well-respected and known brand, your role will be to support, manage and find the best solution in the pricing division for land products. You will drive strategy whilst managing a small team of experienced consultants and ensuring pricing margins are competitive & protecting the profit of the company whilst reducing errors & costs. Minimum 3 years in the travel industry along with leadership experience is seen as highly desirable.

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

Multi-Skilled Corporate Travel Consultant
Perth, Up to 65k + Super, Ref: 9923JB1

Our client is seeking an experienced Corporate Travel Consultant for their office in Perth CBD! You will have the ability to organise and book business travel arrangements whilst delivering an unparalleled level of client care. You will ideally possess a background in corporate travel, have strong experience using a GDS (Galileo or Amadeus preferred) and be able to work autonomously. The role is Monday to Friday and the successful candidate will enjoy a competitive base salary.

For more information please call Jacqueline on (08) 6365 4313 or click [APPLY](#) now.



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