



www.aaappointments.com.au



Want your career search handled confidentially? Call the experts!

****NEW** UNIQUE BDM ROLE**

BUSINESS DEVELOPMENT PARTNER

SYDNEY & MELBOURNE – UP TO \$100K PKG + BONUSES

This unique sales opportunity will see you work with key travel industry partners to devise and implement tailored sales and marketing strategies for their business. You'll work on local sales and marketing plans, provide product training on supplied products; as well as identify and develop relationships with new business opportunities. A strong salary package + bonuses, car allowance and tools of the trade on offer. Call to find out more

****NEW** FARES AND TICKETING EXPERT**

TICKETING MANAGER

SYDNEY- \$85K PKG

Are you a fares and ticketing expert looking for your next role? This award winning global company are looking for a fares and ticketing leader to join their large ticketing team.

You'll be responsible for leading a team of ticketing consultants and act as an expert for all systems, airfare and ticketing queries. This role is based in a central area, close to transport. Salary is up to an \$85k package and future career opportunities are on offer.

MULTIPLE ACCOUNT MANAGEMENT ROLES

STRATEGIC SENIOR ACCOUNT MANAGER

SYDNEY- \$110K BASE PLUS PLUS

This award winning TMC are on the hunt for senior strategic account managers to join their very successful team based in Sydney. You will ideally have previous TMC experience in Account Management or Sales. You will be joining an organisation that offers a supportive environment with ongoing training and career opportunities. A strong package is on offer, including a high base salary plus bonuses.

MOVE YOUR CAREER FORWARD

OPERATIONS MANAGER

SYDNEY – \$90K PKG

Our client is looking for an inspiring leader with experience preferably in the Inbound Travel Market. You will be responsible for the overall success of the team including development & delivery of strategy, leading the team & enhancing relationships & agreements to achieve sales & revenue goals. You will be rewarded with a great salary and career progression.

INDUSTRY BDM

BDM –PREMIUM PRODUCT X 2

SYDNEY-STRONG SALARY PACKAGE

We are searching for BDM's who are passionate about increasing sales with the ability to source and secure new business. You will have previous Industry BDM experience with established relationships in the trade. Offering a base salary, bonus scheme, and tools of the trade.

Call today and take your pick of two great organisations looking for representation.

INTERVIEWING NOW

FINANCE MANAGER

GOLD COAST– UP TO \$125K PKG

We are currently looking for an experienced finance manager who is CPA qualified, adept in liaising with international companies and a whiz on Excel to join a growing international company on the Gold Coast. Managing a small team, your responsibilities will range from income management to cash flow management, forecasting, reporting and payroll runs. A strong salary package is on offer. This role is interviewing now so apply today.

READY FOR A NEW CHALLENGE?

PRODUCT & DATA ANALYST – 5 MONTH CONTRACT

BRISBANE - \$93K PKG PRO RATED

Exciting five month contract on offer with a leading travel company. As an experienced analyst you'll work closely with contracting and finance teams providing commercial support to maximise contract margins and profit. You will be responsible for regular reporting, preparing market share and destination reports along with ad hoc project work as required. Strong salary package on offer. Previous experience in a similar role is a must.

PASSIONATE ABOUT PRODUCT

PRODUCT MANAGER

GOLD COAST – up to \$72K PKG + BONUSES

Looking for a new product role? This leading travel company have a Product Manager role based in their Gold Coast office. Managing amazing destinations you will be responsible for the contracting and design of itineraries to the destination as well as working with Marketing, Distribution, Yield and Revenue Management teams. Recent experience in a similar role is a must. Interviewing now – call to find out more.

AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM

executive@aaappointments.com.au

NSW & ACT - 02 9231 2825 VIC, WA, SA & TAS - 03 9670 2577 QLD & NT - 07 3229 9600

FOR ALL THE BEST EXECUTIVE VACANCIES VISIT OUR WEBSITE www.aaappointments.com.au