



# 140 CHANCES TO FLY, RACE OR GLIDE

How would you like to **WIN\*** return flights to **New Zealand, Hong Kong, Los Angeles** or **Adrenaline gift vouchers** for unique experiences?

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(03 - 09 September)

### 1ST PRIZE

1 x return Economy class ticket to Hong Kong (15 to giveaway)

### 2ND PRIZE

1 x \$200 Adrenaline Gift Voucher (20 to giveaway)

## WEEK 2

(10 - 16 September)

### 1ST PRIZE

2 x return Economy class tickets to Hong Kong (15 to giveaway)

### 2ND PRIZE

1 x \$200 Adrenaline Gift Voucher (20 to giveaway)

## WEEK 3

(17 - 23 September)

### 1ST PRIZE

2 x return Economy Class tickets to New Zealand (15 to giveaway)

### 2ND PRIZE

1 x \$200 Adrenaline Gift Voucher (20 to giveaway)

## WEEK 4

(24 - 30 September)

### 1ST PRIZE

2 x return Economy class ticket to Los Angeles (15 to giveaway)

### 2ND PRIZE

1 x \$200 Adrenaline Gift Voucher (20 to giveaway)

## HOW TO TAKE OFF

Simply sell and ticket any Virgin Australia (795) operated flights to New Zealand or Hong Kong, or Virgin Australia marketed flights to USA, operated by Virgin Australia or Delta Air Lines from Australia, during the Promotion Period (03 to 30 September 2018) for travel between 06 October 2018 to 12 December 2018, and 23 January 2019 to 04 April 2019 for Hong Kong and USA, and for travel 01 November 2018 to 04 April 2019 for New Zealand, and enter the below OSI entry into the GDS at the time of PNR creation:

**Sabre:** 3OSI VA VAIN VA/postcode/Agent's first name and last name/personal work email address

**Galileo:** SI.VA\*VAIN VA/ postcode/Agent's first name and last name/personal work email address

**Amadeus:** OS VA VAIN VA/ postcode/Agent's first name and last name/personal work email address

Please note: When entering your personal work email address in the OSI field, replace @ in your email address with //. If you have an underscore ( ) in your email address, replace \_ with --

## AGENT OFFER

**Travel Industry Sale fare from \$695\* to LA return Economy ex MEL/SYD/BNE. Book via Breakaway Travel Club. Booking fee may apply. Travel period: 12Oct18 to 23Nov18, 20Jan19 to 29Mar19**

[virginaustralia.com/140chances](http://virginaustralia.com/140chances)



\*Entry is open to Australian residents aged 18 years or over who are employed as a travel agent at a travel agency office located in Australia, have a valid individual work email address (generic agency or shared email addresses are not valid) and use a GDS to make bookings, excluding online travel agents and their employees (Entrants). The Promotion commences at 00:01 am AEST on 3 September 2018 and ends at 11:59pm AEST 30 September 2018 (Promotion Period). To enter, Entrants must during the Promotion Period book and ticket any new International (New Zealand, Hong Kong and USA) flight ex-Australia, marketed or operated by Virgin Australia and made on Virgin Australia (795) ticket stock with the first sector departing from an Australian port (ex-Australia) for travel between 06 October 2018 to 12 December 2018, and 23 January 2019 to 04 April 2019 for Hong Kong and USA and for travel between 01 November 2018 to 04 April 2019 for New Zealand, New Zealand and Hong Kong flights must be operated by Virgin Australia. USA flights must be marketed by Virgin Australia, operated by Virgin Australia or Delta Air Lines (Eligible Booking). Exclusions apply, see full terms and conditions at [virginaustralia.com/140chances](http://virginaustralia.com/140chances). Entrants must enter the applicable OSI entries in their employer's applicable booking system at same time of PNR creation for the Eligible Booking. Each Eligible Booking must be unique to an individual travel agent. There are 35 x weekly winners each week for 4 weeks (total 140) for the Entrants with the highest ticketed revenue for Eligible Bookings made during the week (calculated in Australian dollars) made during the Promotion Period. Entrants will only be eligible to win two (2) Weekly Prizes during the Promotion. Flight prizes are valid for departure from the winner's closest airport served by Virgin Australia. Flight prizes to New Zealand, Hong Kong and Los Angeles are valid for travel on Virgin Australia operated services only. Flights are subject to Virgin Australia's conditions of carriage which are located on the Virgin Australia website at [www.virginaustralia.com](http://www.virginaustralia.com). Adrenaline Gift Vouchers are subject to Adrenaline Terms and Conditions. Winners will be notified by 15 October 2018 by phone or email by a Virgin Australia representative. The Promoter is Virgin Australia Airlines Pty Ltd (ABN 36 090 670 965) of registered address 56 Edmondstone Road, Bowen Hills, Queensland 4006.  
\*Price is based on ex MEL including taxes.



# Travel Daily

First with the news

Wednesday 12th September 2018



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## Crystal webinar 3

TODAY will see the launch of the third Crystal Cruises agent webinar, produced in partnership with *Travel Daily & Cruise Weekly*.

TD editor Jasmine O'Donoghue interviews Crystal's Mark Spillane & Karen Christensen about *Crystal Endeavor* - REGISTER HERE.

## Webjet packages Contiki

WEBJET Exclusives has become the first online travel agent to offer Contiki's Europe itineraries packaged into international flight-inclusive deals.

The new Webjet Exclusives Contiki Tour packages include return Emirates flights with the option of Flexi Flights, accommodation, English-speaking tour guides, selected meals, and transportation.

Brendan Sawyers, general manager of Webjet Exclusives, said the arrangement would offer travellers in the 18-35 age group

more opportunity to travel.

"We are excited to be offering online tour and flight packages with Contiki, a well-respected youth tour operator, and giving young travellers more choice and convenience for their overseas adventures," Sawyers said.

"Our Flexi Flights options allows travellers to alter their flights to arrive early or extend their stay at no extra cost."

Webjet Exclusives Contiki tour 2019 earlybird European summer deals include an 11-day Croatia Escape, 14-day Simply Italy tour, and a 15-day Greek Island Hopping Tour - CLICK HERE.

### Today's issue of TD

*Travel Daily* today has nine pages of news, including a front cover page for **Virgin Australia**, photo pages for **Atout France** plus full pages from:

- Albatross Tours
- Travel Trade Recruitment

### Festive Xmas deals

ALBATROSS Tours is reminding agents that all 2018 European Christmas & New Year departures are guaranteed to depart.

To see the range of festive tours available, see **page 10**.

## Win with Virgin

VIRGIN Australia is offering agents the chance to win a series of prizes, including return flights to NZ, HK or LA, plus experience vouchers.

For more information on how to be involved, see the **cover page** of today's *Travel Daily*.



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## Hotel land shortage

A SHORTAGE of suitable real estate for hotel development in key Australian cities has led to a “buying spree” from top- and mid-tier hotel groups, according to the latest quarterly report from iPG.

Sydney, Melbourne, the Gold Coast and Canberra have been the most sought-after for hotel acquisitions.

Brands such as Accor, IHG and Marriott are among the top-tier hotel groups making the majority of the purchases, while mid-tier international operators such as Prince Hotels and Minor have also featured prominently.

The report also contends the trend is likely to continue for the remainder of the year as the shortage of real estate is a long-term issue, exacerbated by a surge in international arrivals.

“This upward trend is showing no sign of abating and is resulting in a hotel buying frenzy,” said iPG group ceo Michael Gu.

## McEvoy to head TTF board

FORMER Tourism Australia chief Andrew McEvoy has been selected to be the next chairman of the Tourism & Transport Forum (TTF) National Advisory Board.

The high-profile tourism leader will take up the role in Nov, replacing business consultant Katie Lahey who has chaired the board since late 2014.

McEvoy said he saw significant short-term challenges for the tourism industry after almost a decade of growth.

“I am motivated to chair the organisation to ensure governments of all persuasions genuinely value and support this growth sector,” McEvoy said.

“I get a sense there has been some complacency given Australia’s strong performance.

“Now is the time for the industry to get behind TTF and other peak organisations to form a common platform for future growth,” he said.

McEvoy is already a TTF Life Member and holds other roles including chairmanship of the SeaLink Travel Group and board membership of Igenia and the Lux Group, owner of Luxury Escapes.

He has held numerous tourism roles over the past 25 years including at the Melbourne Convention Bureau, Tourism Victoria and the South Australian Tourism Commission, and recently signed a 12-month contract with Tourism Western Australia to help drive more international visitors to the state (TD 02 Jul).

TTF ceo Margy Osmond said McEvoy had a solid record of achievement in Australia’s tourism industry.

She also thanked Lahey for her service over the past four years.

“Katie has made an incredible contribution and will continue to be a champion for the sector,” Osmond said.

## Domestic air growth

AUSTRALIA’S domestic air sector has posted another strong year of growth, despite a slight tightening of capacity.

In its annual domestic aviation activity report for 2017-18, the Bureau of Infrastructure, Transport and Regional Economics says passenger numbers increased 2.4% over the previous year to reach 63.2 million, while total capacity (ASK) dropped 0.2%.

Sydney and Melbourne together represented almost 44% of all passenger movements in 2017-18, increasing numbers by 2.1% and 2.8% respectively.

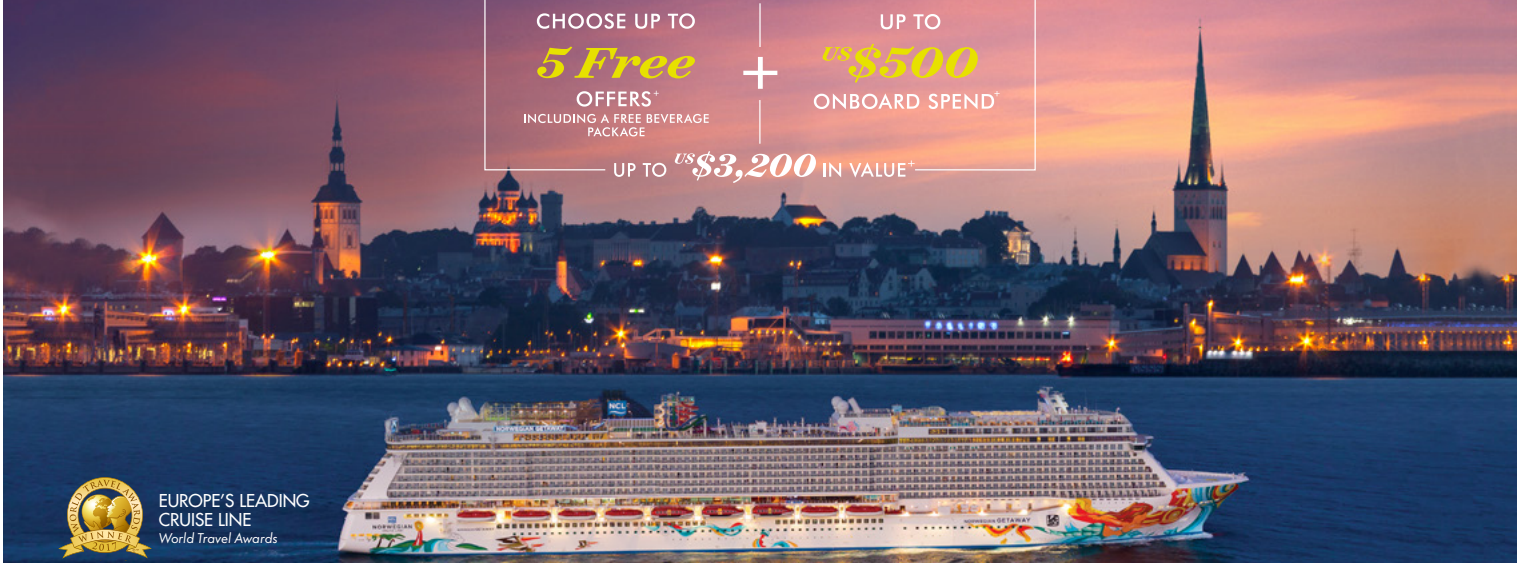
But the smaller capitals showed stronger rates of growth, with Hobart passenger numbers up 6.4%, Canberra up 4.6% and Adelaide up 3.2%.

The key Melbourne-Sydney trunk route carried 9.25 million passengers during the year, an increase of 3.1% over the 2016-17 financial year.

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\*Offers correct as at 10 September 2018 and are subject to change or withdrawal. Offer ends 18 September 2018 unless extended. For full terms and conditions visit ncl.com

## LUX\* launches SALT brand

**MAURITIUS-BASED LUX\*** Hotels and Resorts has confirmed

# salt

across the globe".

Each SALT hotel will be a "one-off and the debut of a new brand, with SALT described as a "humanistic approach to hospitality targetting the culturally curious".

The initiative was hinted at earlier this year (TD 20 Jul) as a way of broadening the LUX\* portfolio of managed properties, with the first SALT property to open in Mauritius on 01 Nov.

Lux Collective ceo Paul Jones said the new brand would lay the foundation for future development across the Indian Ocean, Asia, Africa and the Middle East, targetting "incredible and unpredictable destinations

true to its location," and will offer travellers the opportunity to participate in community life.

One option will be the "Teach a Skill" initiative offering guests the chance to share their knowledge and talents with locals, while properties will feature a bespoke guidebook written and photographed by the community.

Guests will also be provided with a local SIM card and maps, while the hotels will be supplied as much as possible from local sources including food, furniture, toiletries, fabrics and even soundtracks and musicians.

### TAHITI FLY CRUISE & STAY PACKAGES

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## KiwiRail reopening

NEW Zealand train operator KiwiRail has confirmed the highly anticipated reopening of its Coastal Pacific Rail Journey between Picton and Christchurch.

The route was closed for reconstruction in late 2016, with the train's return now scheduled for 01 Dec 2018 and operations planned through to Apr 2019.

Grand Pacific Tours (GPT) has advised that timetables will be slightly altered as travel times may be impacted due to speed restrictions, with KiwiRail saying to allow for delays of up to an hour in some cases.

GPT has also adjusted its 19-day Rail, Cruise & Coach holidays to allow for the changes - for more information call 1800 622 768.

## CZ adds Myanmar

CHINA Southern Airlines is expanding services into Myanmar, with the planned launch of a new direct route between Shenzhen and Yangon.

GDS screens indicate the non-stop Airbus A320 flights will operate between the destinations four times per week effective from 28 Oct 2018.

## Window Seat



IT'S sometimes said that airline food isn't great, but an American Airlines pilot has certainly proved that wrong, after ordering takeaway pizza for passengers because the aircraft he was flying had a delayed departure.

Bad weather impacted AA flight 2354 at Wichita Falls Regional Airport, with some of those on board capturing the moment when the pilot jogged across the tarmac to a Papa John's delivery driver to pick up the pizzas.

Twitter user @J\_reigns2 posted the video (click image **below** to view) in which one of the passengers is heard to joyfully exclaim "what a guy!"



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## Airlines prep storm

SEVERAL airlines have waived change fees for travellers scheduled to fly to airports that are expected to be affected by the Hurricane Florence which is anticipated to make landfall in the United States later this week.

Carriers waiving change fees include American Airlines, Delta Air Lines and United Airlines.

Charleston International Airport has also flagged the closure of its runways by midnight this Wed (GMT-4).

## Insight 2019 out

INSIGHT Vacations has launched its new 2019 Europe and Britain collection featuring 96 itineraries and including three new additions to Scandinavia, Malta and Greece.

The operator is offering a 10% discount when bookings are paid for in full by 31 Jan 2019.

View full details of the new collection [HERE](#).

## Hotelbeds retail revamp

HOTELBEDS Group has confirmed plans for an overhaul of its retail businesses in which several of its brands will be united under a single entity.

The move is part of a global consolidation of its retail travel agent division and involves its legacy retail brands TravelBound, TravelCube and GTA.

Each will be rolled into the group's existing retail brand Bedsonline, a provider of accommodation and travel services for travel agents.

The changes will also involve a refresh of the Bedsonline brand that will include a new logo and brand identity.

"It makes strategic and practical sense for us to continue to develop our travel agent proposition under one integrated global platform and brand," said Carlos Munoz, managing director Bedbank at Hotelbeds Group.

"The benefits from this move

will help all our partners boost revenues and profits through improved functionality and increased opportunities to upsell high-yielding complimentary travel services in addition to our accommodation offering."

The initiative follows the integration of Tourico Holidays and GTA into Hotelbeds last year.

Hotelbeds director of retail travel agents Alistair Rodger said feedback on Bedsonline had "made taking this decision easy".

"Already we are speaking with our customers globally to explain to them how they will benefit from these changes.

"Shortly we'll be hosting a series of events and workshops globally to present the new enhanced offering following the expansion of our product portfolio and strengthened position to negotiate the best deals for our customers with the inclusion of Tourico Holidays and GTA."

## APT outback deals

APT is offering earlybird savings of up to \$1,200 per couple on select tours in its 2019 Outback Wilderness Adventures program.

A discount of \$600 per person is available on APT's 11-day Cooktown and Cape York 4WD adventure, which includes all meals, sightseeing, national park fees and airport transfers.

Book by 15 Dec to take up the offer, call 1300 196 420 for more.

## Eurowings md & cfo

GERMAN budget carrier Eurowings has appointed Frank Bauer to the role of managing director and cfo, taking over from Jorg Beissel who held the role for three years.

"I am delighted to be part of the Eurowings Group team which has achieved significant growth over the past 12 months with approx six million additional pax, 77 new aircraft and 3,000 new employees," Bauer said.

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## Sydney Gateway

**THE** Australian and NSW Government initiative to improve road and rail access to Sydney Airport and Port Botany has been given the green light, with collaboration and design on the Sydney Gateway to take shape over the next three years.

The new initiative will aim to reduce traffic congestion around the airport with the opening of a new motorway between the M5 interchange at St Peters and the airport, the relocation and configuration of Airport Drive, widening Qantas Drive to three lanes in each direction, and a duplication of the Port Botany Freight Rail Line to increase freight capacity.

NSW Premier Gladys Berejikian said the Gateway would slash travel times by up to 40 minutes.

"Drivers will be able to travel between Penrith or Parramatta and the Domestic Airport terminal without stopping at a single traffic light," she said.

## Landmark renewal

**THE** famous Hotel de Paris Monte-Carlo is preparing to open a series of new suites and public areas as part of an extensive four-year redevelopment.

The flagship of the Monte-Carlo SBM group is planning a Dec opening for new guest rooms constructed around a garden courtyard and pool.

The group's director of sales Alice Gentils said heritage features including the hotel's elaborate facade, lobby, bar and restaurants had been retained.

New facilities at the rear of the building have been added, including a Princess Grace Suite with 400m<sup>2</sup> of indoor space and 400m<sup>2</sup> of outdoor areas.

Nearby, the One Monte-Carlo development will provide mixed use buildings including a new art gallery and conference centre, as well as restaurants.

"This is the first time in 150 years that Monaco is evolving to such an extent," Gentils said.

## Monaco's sustainable glamour



**IT'S** best-known for glamour and celebrity, but the tiny principality of Monaco was showing off its green credentials last night as it hosted industry guests aboard a luxury yacht on Sydney Harbour.

Under the vision of Monaco's Prince Albert II, the Mediterranean enclave has committed to a sustainable future, with hotels and the tourism industry among those leading the charge.

"The future mission of the Prince is to make sure the principality is carbon neutral by 2050," said Alison Roberts-Brown, the Monaco Government Tourist Office (MGTO) regional director for Australia & New Zealand.

"From the perspective of the MGTO, it's all about being green - green is the new glam."

Initiatives embraced by hotels and other businesses have already helped Monaco reduce its carbon emissions by 25% since 1990 levels, Roberts-Brown said.

Guests were also given an update on developments within the Monte-Carlo SBM group, which has embarked upon major redevelopments at landmark properties including the Hotel de Paris and the Hotel Hermitage.

**Pictured** are Monaco Honorary Consul Hadrien Bourely, Monte-Carlo SBM's Sophie Ducroux, MGTO's Lena Frolich and Alison Roberts-Brown, and Monte-Carlo SBM's Alice Gentils.



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**SOUTH PACIFIC EXPLORER**  
11 NIGHTS • DEPARTS 18 DEC 18



**EXPLORER OF THE SEAS**

	WAS	NOW
BALCONY	<del>\$3275</del>	\$2279*

**SOUTH PACIFIC**  
8 NIGHTS • DEPARTS 13 JAN 19



**OVATION OF THE SEAS**

	WAS	NOW
BALCONY	<del>\$2885</del>	\$2009*

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\*TERMS & CONDITIONS APPLY



## ACCOMMODATION

**WELCOME** to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to [accomupdates@traveldaily.com.au](mailto:accomupdates@traveldaily.com.au).



**Pacific Hotel Cairns**, Queensland, has launched its new Tropical Luxe rooms, featuring ensembles with Italian metallic surfaces, natural stone showers and some with direct pool access and floor-to-ceiling windows. The rooms are also able to be booked together for celebrations and events.



**Grand Mercure Auckland** has revealed its refurbished meeting and event spaces. The conference floor has eight meeting spaces, with conference rooms ranging from a boardroom for eight to a theatre for 200. The renovations include in-built audio visual equipment, complimentary wi-fi and a newly carpeted staircase with brass chandeliers hanging above. The conference menu has also been refreshed, and now includes paleo energy breakfasts, buffets featuring slow roasted Taupo sirloin and apple glazed miso pork belly, and sweet treats such as mille-feuille.



**Four Seasons Hotel Kuala Lumpur** has debuted The Spa, a health and wellness centre. The Spa specialises in "transformational experiences" through ancient healing rituals combined with "innovative technologies" and natural sciences. The 681m<sup>2</sup> Spa includes eight individual treatment rooms, including two couple's treatment rooms and a Spa Suite, an expansive fitness centre, and a hair and nail salon.

### Ramada Vietnam

**WYNDHAM** Hotels & Resorts has signed its first hotel under the Ramada Worldwide by Wyndham brand in Ho Tram, Vietnam, set to open in late 2019.

Ramada by Wyndham Ho Tram Strip, located on the beachfront, will be 12 storeys high with seven two-bedroom penthouses and 36 three-bedroom villas.

### Princess Academy

**PRINCESS** Cruises has attracted 650 new agents to its Academy program during a month-long registration drive.

Kirsty Marquis from House of Travel Merivale in NZ, who registered with Princess Academy, won the major prize of a 13-night Spring Flowers & Golden Week Princess Cruise for two, roundtrip from Tokyo on *Diamond Princess*.

### Red Centre ride

**THE** NT Government has opened the first tenders for the \$12 million Red Centre Adventure Ride outback cycling experience.

More than 200km of new trails will link the Alice Springs Desert Park to Glen Helen in Tjoritja/West MacDonnell National Park.

The project also includes three luxury commercial camps and six more basic camps.

### Hilton inks Naples

**HILTON** has signed a franchise agreement with Palazzo Caracciolo to open its first hotel in the southern Italian city of Naples in 2020.

The Britannique Naples, Curio Collection by Hilton will feature 72 guest rooms and a rooftop restaurant and bar with views over the Bay of Naples.

### Melb occupancy

**STR'S** preliminary 2018 Aug data for hotels in Melbourne indicated lower occupancy with higher rates.

Based on year-over-year comparisons data, the report indicated that supply had risen 2.5%, and demand by 1.6%.

Occupancy decreased by 0.9% to 84.0%; the average daily rate rose 2.2% to \$179.89 and RevPAR was also up 1.3% to \$151.18.

Despite Aug being one of the colder months of the year, absolute occupancy for Melbourne hotels was the highest for any month since Mar 2018.

### COMO wine tour

**PERTH'S** COMO The Treasury has a new wine experience in partnership with Millbrook Winery in Western Australia.

The Millbrook Winery Experience starts in the morning, with a helicopter tour over Perth that takes in views of the Swan River and Cottesloe Beach, before flying to the Millbrook Winery.

At Millbrook, guests will take part in a wine blending session and a tour of the grounds.

The experience is priced at \$3,995 for two people, for more [CLICK HERE](#).

### Radisson Hainan

**RADISSON** Hotel Group has revealed plans to launch its Radisson Blu brand in Hainan, China, with the signing of Radisson Blu Haikou.

The 48-storey property is scheduled to open in Q2 2020 and will have 301 rooms and suites, three restaurants and a lounge with other facilities including a pool and fully equipped fitness centre.

The hotel will also provide meeting and event spaces.

### Contiki 7 Wonders

**CONTIKI** has released an 82-day 7 Wonders trip that takes in nine countries including Jordan, India and Mexico.

Starting in Delhi on 24 Mar and finishing in Rome on 13 Jun 2019, the trip is made up of five of Contiki's most popular itineraries, and the brand new Israel & Jordan Uncovered trip.

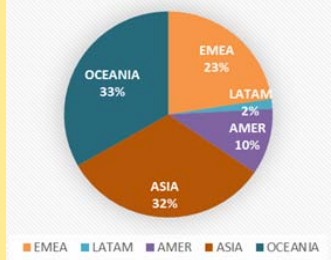
The 7 Wonders trip is priced from \$20,802 - [CLICK HERE](#) for more information and tickets.

## HOT DESTINATIONS

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Expedia TAAP Destinations AUG 18



Expedia TAAP reported continued steady trading through August. Expedia TAAP agents AU booked 1,043 different destinations, across 130 Countries. Because of the Early Bird deals creeping into the market many agents are using TAAP Deferred Payment options and locking in rates for those long booking windows.

The top ten destinations booked through July were Sydney, Melbourne, Brisbane, Singapore, Hong Kong, London, Perth, Gold Coast, Cairns and Adelaide. Tokyo, Auckland, Canberra and Bali were just outside the top 10.

Domestic markets still very strong last month with Cairns, Adelaide and Canberra, continues to show growth. Perhaps all the excitement of the changing of the PM has prompted visitors to have a look at the circus we call Parliament. From a Country viewpoint Germany, Canada and Croatia are all showing terrific YOY growth.

Regionally, destinations were steady with EMEA down 1 to 23%, OCEANIA steady at 33%, Asia steady at 32% and North America no change from 10% of the transaction mix.

Some of the out of the way destinations included Ibaraki Japan, Galena IL, Carcassonne France and Tunis Tunisia.

Wherever they are going, we've got you covered and we've got your back.





# French, fun and fabulous

**PART** of Atout France's week long series of promotional events sponsored by airline partners Air France and Etihad, the French Workshops in Sydney and Melbourne brought together over 500 Australian travel agents in Sydney, and some 400 visitors in Melbourne to meet 70 French travel partner suppliers.

France remains the top tourist destination worldwide, with over 87 million visitors in 2017, including one million from Australia!



**ALAN** Glover, Etihad Airways and lucky draw winner Alice Ahrens from Flight Centre.



**MOULIN** Rouge dancers Karina and Brianna with Clive Scott, GM Sofitel Melbourne on Collins.



**RACHEL** David, Terre Blanche Resort, Provence, chats with attendees.



**ILANA** Rozental & Aude Boucher of Atout France with Claude Micallef, Bateaux Mouches.



**ELODIE** Coquet, Intercontinental Grand Hotel Bordeaux gets into the spirit.



**TASTY** treats on show.



**THE** RailPlus pirates.





## Bordeaux and Nouvelle-Aquitaine in Australia

**BORDEAUX** and the Nouvelle-Aquitaine region were at the helm of the recent series of Air France and Etihad trade events.

This new French super region offers a great deal of diversity, covering almost one fifth of France.

Some of the key features and participants at the workshop included Bordeaux city, the Dordogne, Cognac, the Basque country famed for its surf and the Pyrenees, and river cruises from companies including CroisiEurope.



**THE** Bordeaux & Nouvelle-Aquitaine dream team: Christophe Gravier, Celine Boute, Pierre Tesson, Elodie Choquet, Nicolas Martin, Thibaut Vercken, Sophie Gaillard, Michel Durrieu and Regine Marchand.



**VINAY** Gagar of Flight Centre takes away the massive door prize holiday to Bordeaux and Nouvelle-Aquitaine flying with Air France.



**MICKEY** and Minnie courtesy of Disneyland Paris.



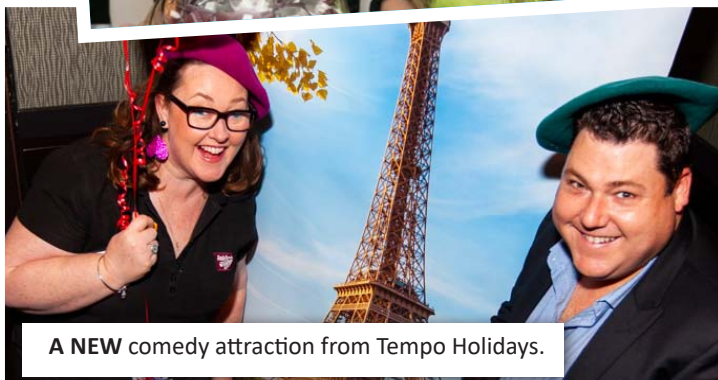
**CROISSANTS** galore!



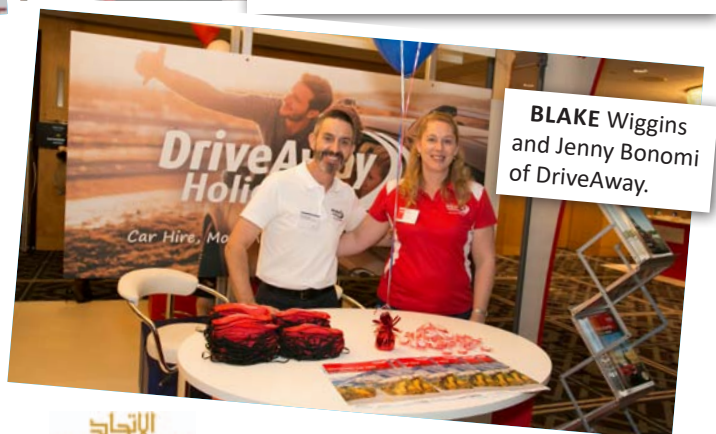
**ALEXIA** Cattoni and Ethel Ardwison, Atout France welcome desk.



**LENA** Froelich and Alison Roberts-Brown of Visit Monaco.



**A NEW** comedy attraction from Tempo Holidays.



**BLAKE** Wiggins and Jenny Bonomi of DriveAway.





## TIME to meet the industry's future



**LAST** week the Travel Industry Mentor Experience (TIME) welcomed its 32nd intake of mentees, and celebrated the graduation of the group who have just completed their TIME mentoring journey.

The event took place at Sydney's Four Seasons Hotel, where Tigerair Australia ceo Merren McArthur spoke about the highs and lows of her career which has included roles at Virgin Australia, Allens Arthur Robinson, the WA Government and Rio Tinto.

There was also a "negotiation workshop" for TIME graduates facilitated by TIME mentor Peter Egglestone, along with plenty of opportunities for networking among the attendees.

The graduating group pictured along with their mentors are, back row from left: Richard Waugh, Matt Smith, Robert

Gray, Jonathan Garrett, Peter Topping, Matthew Forster, Tomas Malmberg and Richard Savva.

Front row: Haley Crook, Amanda Bruce, Annalizza Cruz, Yoko Bell, Blake Wiggins, Lisa Withey, Louise Millmore, Karen Deveson and Clare Osborne.

Expressions of interest for the 33rd TIME program intake, commencing in Feb 2019, are due by close of business on 25 Jan - [travelindustrymentor.com.au](http://travelindustrymentor.com.au).

More pics from the event online at [facebook.com/traveldaily](http://facebook.com/traveldaily).

### Livn Leezair deal

**ONLINE** tour aggregator Livn has integrated its platform with digital travel marketplace Leezair, a tie up designed to boost in-destination sales.

Both companies focus on live availability and instant bookings.



Win a Mekong river cruise worth \$11,000

This month, Travel Daily and Evergreen Cruises & Tours are giving travel agents the chance to win a river cruise for two in a balcony suite along the Mekong river.

The prize includes an eight-day Majestic Mekong river cruise along with return economy flights from Australia.

To win this great prize, correctly answer the most daily questions and have the most creative answer to the final question. Send all your entries to [evergreen@traveldaily.com.au](mailto:evergreen@traveldaily.com.au)

Q7. True or False - The *Emerald Harmony* does not have a Wellness Area?



### Croatia charity

**BEYOND** Travel subsidiary Cruise Croatia has partnered with cruise operator Katarina Line to raise funds for Croatian charity Down Syndrome Association of Rijeka and Dubrovnik.

Four euros from every Katarina cruise booking with a 2019 departure will be contributed to the charity, with an expanded range of voyages tipped to amount to a large donation.

"We are hoping that our success in the marketplace will produce a significant impact on local lives through the travel industry and to help add to the €30,000 Katarina Lines have already donated since 2017," said Beyond Travel Group ceo Michael Lavilles.

### WTTC wants action

**THE** World Travel and Tourism Council (WTTC) has called for greater action in maintaining Europe's travel competitiveness.

The comments were made by WTTC president & ceo Gloria Guevara at the first WTTC Europe Leaders Forum taking place in Lisbon, Portugal yesterday.

In her opening address, Guevara identified three areas of opportunity for Europe, including more investment in sustainability, crisis preparedness, and improvements to efficiency and security through biometric tech.

Europe accounts for over half of international arrivals, with forecasts suggesting an additional 1.5 billion pax a year by 2036.





### AUSTRALIA'S MOST LOVED FESTIVE TOURING PROGRAMME



#### German & Austrian Christmas Markets

10 FESTIVE DAYS | FRANKFURT TO MUNICH  
DEPARTS 14 DECEMBER, 2018

- Savour the fabulous Christmas Markets in Frankfurt, Rothenburg, Würzburg, Bamberg, Nürnberg, Innsbruck, Salzburg and Munich
- Stay 2 nights in Rothenburg barely 50 metres from perhaps the most romantic of all Christmas Markets and enjoy a Nightwatchman walking tour
- Relax over 3 nights in the Passion Play town of Oberammergau, experience the funicular and cable car rides up to the summit of Zugspitze mountain and take in the views across 400 snow covered mountain peaks

[Find out more](#)



#### Christmas in a French Alpine Village

11 INSPIRING DAYS | PARIS TO MILAN  
DEPARTS 17 DECEMBER, 2018

- Celebrate Christmas over 5 nights in the French Alpine village of Cordon
- Savour the fabulous Christmas Markets in Paris, Lyon, Anancy, Chamonix and Megeve
- Enjoy a Christmas Eve dinner, Christmas Day dinner and a Farewell dinner
- Explore world famous Chamonix, take the cable car to the Aiguille du Midi & the Glacier Train to the dramatic Mer du Glace
- Visit the fascinating Hospices de Beaune in Burgundy
- Take a romantic horse drawn carriage ride

[Find out more](#)



#### New Year in Berlin

6 EXCITING DAYS | MUNICH TO BERLIN  
DEPARTS 28 DECEMBER, 2018

- Stay 2 nights in the centre of lovingly re-built Dresden
- Stay 3 nights in Berlin, close to the Brandenburg Gate
- See the 'Wall', stand on the 'Bridge of Spies' and visit Checkpoint Charlie
- Experience New Year in Berlin with a celebration dinner
- Enjoy the spectacular Gendarmenmarkt Christmas Markets in Berlin
- Visit Potsdam's Cecilienhof Palace, the terraces of Sanssouci Palace and the Dutch Quarter

[Find out more](#)

CONTACT OUR SALES TEAM TO REQUEST TRAINING ON ANY OF OUR TOURING PROGRAMMES



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*Working in partnership with the Australian Travel Industry*

### Marketing Executive

Sydney, Competitive, Ref: 3495SJ1

A rare travel industry product and marketing position has opened in Sydney. Research and package products while ensuring all marketing activities enhance the sale of these products. Experience in the cruise market and in an online marketing capacity essential. Develop digital strategies, website, eDM and social media development and optimise Adwords campaigns. This is a varied and hands on role for you to really sink your teeth into, predominantly marketing but with a sales focus also.

For more information please call Sarah on (02) 9119 8744 or click [APPLY](#) now.

### Travel Specialist Japan

Brisbane, Competitive Salary Package, Ref: 2021AW4

This is a specialist sales position, where you will be responsible for designing and selling Japan holiday packages. Ensuring all of our customers have the best possible holiday experience, this is your chance to join a young and dynamic international travel company! Organising small group tours and tailored packages for private clients and third-party travel agents, you will excel in customer service and have a flexible and innovative approach to putting together holiday packages.

For more information please call Amanda on (07) 3123 6107 or click [APPLY](#) now.

### Digital Marketing Coordinator

Gold Coast, \$55-60k + Super, Ref: 1322CGA1

Working within an award winning dynamic travel company in the Gold Coast, you will be an experienced marketing coordinator that loves working within a great team to support the larger function. You should be someone who is creative and enjoys thinking outside the box. Your role includes looking after the international market in social media promotions, sending out EDMs & online brochure distribution. Fantastic new challenge to embrace is for someone who specialise in online marketing.

For more information please call Courtney on (07) 3123 6107 or click [APPLY](#) now.

### Multi-Skilled Corporate Travel Consultant

Melbourne, \$55k-\$65k, Ref: 3626HC1

Looking to work for a fantastic Travel Management Company with an amazing salary supportive team environment? This is a great career path for you! Do you have solid fare knowledge and use of a GDS and want to work for a reputable Corporate Travel company? This is a varied and exciting role with a fantastic client. If you are driven by success and love working within the travel industry, delivering outstanding customer service in a boutique office environment this is the role for you!

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

### Corporate Consultant | Homeworking | P/T

Sydney, \$35 P/H + Penalties, Ref: 3461PE3

My client, a leading independent corporate travel provider is looking to recruit an After Hours Corporate Travel Consultant for their team. You will be on call to service clients making changes and last-minute bookings, be flexible to shift work during the week and on weekends on a rota basis. (20 hours P/W) & work from home. Importantly you will need to have a professional, calm and reassuring demeanour as you will be dealing with stressed passengers and offering them the best travel solutions.

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

### Senior Cruise & Travel Consultant

Brisbane, Great Salary Base & Comms, Ref: 2514S22

My client is a fast paced award-winning online agency currently seeking a talented travel or cruise consultant selling cruise & worldwide land / air packages. You must be hungry to want to earn top dollars by doing what you love and be rewarded with famils & top commission. This role would suit someone that wants a supportive team environment, work / life balance, a relaxed & fun atmosphere, breakout area, own lockers & shower facility with full kitchenette & magnificent views at your desk.

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

### Business Development Manager

Melbourne West, Base + Benefits, Ref: 3633JP1

This major hotel brand is looking for someone to step up into a Business Development role. They're looking for someone willing to learn and grow their career in this role whilst promoting the hotel locally in Melbourne as well as interstate. You'll need to be a seller with the ability to build strong relationships quickly. You'll really be in control of building the hotels name within Australia and you'll be rewarded for it with a great base salary, car allowance, bonus and super.

For more information please call Josh on (03) 9988 0616 or click [APPLY](#) now.

### Sales Consultant – Travel Industry

Perth, 53k + Super + Uncapped Commission, Ref: 3362JB1

Calling all experienced Sales Consultants! Our client is seeking candidates with a strong sales background to work in their dynamic call centre team in the travel industry. If you possess exceptional sales skills & the ability to work in a fast paced environment, this role is for you! Travel industry experience is not required but is highly desirable. This role involves weekend work on a rotational roster. The successful candidate will enjoy a generous base salary plus uncapped commission.

For more information please call Jacqueline on (08) 6365 4313 or click [APPLY](#) now.



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