





# A D V E N T U R E I S O N T H E H O R I Z O N

# ROYAL BALCONY SALE SAVE TO \$1000, + UP \$500 TO SPEND AU 1000, PP TO \$500 AT SEA

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**TERMS & CONDITIONS APPLY** 

## **Travel Daily** First with the news



## Imagine Cruising partners with News

**IMAGINE** Cruising is working with News Corporation's in-house content agency Suddenly to launch a new travel series which will debut on Foxtel's Lifestyle Channel this weekend.

The six-part show, titled Imagine This, is a studio-based format aiming to inspire viewers to "cruise, eat and explore the world through unforgettable global experiences carefully curated by those in the know".

The program is hosted by Deborah Hutton, who will be joined by "a cast of experienced fellow travellers offering expert advice on how to get the most out of any cruising travel itinerary".

Lochie Daddo will also present offers from the "Deals Desk" for those ready to book a holiday.

It's the first collaboration of its kind between News and Foxtel. Imagine This will screen each Sat at 5pm AEST from 15 Sep.

## Majestic marks cruise season

**PRINCESS** Cruises' new flagship, Majestic Princess, set sail from Brisbane last night, embarking on a two-night cruise into Sydney where she will tomorrow officially kick off the line's summer season.

Homeporting locally until Mar 2019, Majestic Princess is the largest Princess ship to sail here, embarking on 16 voyages to the Pacific, NZ, and Tasmania, as well as Shanghai & Hong Kong.

"Cruising continues to enjoy momentous growth, which means that our onboard and offshore offerings are continually being advanced," said Princess

### Today's issue of TD

Travel Daily today has seven pages of news, including a front cover page for Royal Caribbean, a photo page for Excite Holidays plus full pages: • Flight Centre

Travel Trade Recruitment

Cruises svp Stuart Allison. "Majestic Princess truly is an international and spectacular ship, with four and a half times

as many suites and balcony staterooms than a ship would have had 15 years ago."

With the current season set to make waves, especially for passengers travelling to NZ -Princess' biggest destination for Aussie travellers - future seasons also look bright for the cruise line.

The company will undertake its largest Australasian deployment in 2019/20, which will see a record number of Princess pax as well as the return of Majestic Princess to Australian waters.

Five Princess ships, including Ruby and Majestic Princess, will sail from six homeports, meaning "we will have two of the four latest Princess ships sailing in this region, which speaks to the enormous growth of the market," Allison said.

## Royal balcony sale

**ROYAL** Caribbean is offering savings of up to \$1,000 per person plus \$500 on-board credit as part of a "Royal Balcony Sale" launching today.

For more information see the cover page of today's TD.

## Haircut for VA execs

VIRGIN Australia ceo John Borghetti earned just over \$4m in 2017/18 - down about 36% on his \$6.5m package last year.

The company's annual report, released this morning, indicated Borghetti's pay of \$1.95m fixed remuneration along with a \$1.3m cash bonus and almost \$800,000 in deferred incentives.

In 2017/18 no long-term incentives were paid to any Virgin Australia executives.

Chief operating officer Rob Sharp took home \$1.43m; Tigerair chief Merren McArthur earned \$1.13m and Velocity head Karl Schuster had a \$550k package.





Golfing, Cricket & Wellness Tour of India & Sri Lanka? *Talk to real experts.* **1300 184 628** 

Friday 14th September 2018

## Jail sentence for TripAdvisor fraud

A MAN who sold fake TripAdvisor reviews to hospitality businesses has been jailed for nine months and ordered to pay €8,000 in costs and damages in a landmark court ruling in Italy.

The unnamed man had run a business called PromoSalento which used false identities to provide fake online reviews.

TripAdvisor has welcomed the jail sentence and says it assisted the prosecution with evidence from its internal investigations.

"We invest a lot in fraud prevention and we're successful at tackling it – since 2015, we've put a stop to the activity of more than 60 different paid review companies worldwide," said TripAdvisor vp associate general counsel, Brad Young.

"Writing fake reviews has always been fraud, but this is the first time we've seen someone sent to jail as a result," he said. THE World Travel Agents Associations Alliance (WTAAA) has urged airlines to look beyond a "one-dimensional approach" to credit card acceptance, saying current policies are stifling modernisation of the travel payment chain.

The WTAAA said discussions about card payments generally centred on cost, rather than acknowledging the broader value that cards could bring such as risk reduction, new sales opportunities, lower agency costs and speed of settlement.

"These aspects will ultimately benefit both travel agents and airlines," the WTAAA said.

Billions of dollars are settled between travel agents and non-air suppliers using modern payment systems, but current approaches by IATA mean airlines have "yet to open their minds to the 'what if' scenarios of the future state of payments". In some cases airlines have been forced to reverse decisions about payment policies after undesirable results such as lost sales and unrecovered funds.

WTAAA payment push

TOTAL HOLIDAY OPTIONS®

'Creating Memories''

When agents pass through customer cards, the airline wears the merchant fee and both the agent and the airline are exposed to customer card fraud, whereas with virtual cards, agents act as the merchant, enabling them to invest in fraud prevention technology which also protects the airline - saving the time and cost of ADMs to recover fraud.

WTAAA urged a partnership approach, saying it was time to start a conversation on payments.

"If the airline industry is truly behind a new generation of payments, cards need to be directly in the conversation and simplicity needs to prevail rather than further heavy-handed costly compliance that serves no real purpose," the Alliance concluded. info@totalholidayoptions.com.au www.totalholidayoptions.com.au



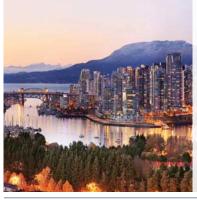
Today's issue of *TD* is coming to you courtesy of Princess Cruises on board the new *Majestic Princess* which will cruise Australia and NZ in 2018-19.

FOLLOWING incredible fanfare and a Sail Away party last night that set the scene for a fabulous cruise, *Majestic Princess* is now heading from Brisbane to her new homeport of Sydney.

We were lucky enough to dine at Harmony, one of the superb restaurants on board, where the "haute Chinese" cuisine showcased chef Richard Chen's unique "reverse fusion" style.

Today is a sea day, where we will have the chance to get to know *Majestic* in more detail from a treatment in the Lotus Spa to a viewing of the stage show *Fantastic Journey*.





## EARN A \$50 GIFT CARD

Everytime you add a Vancouver stopover to a **Skimax Holidays** booking.

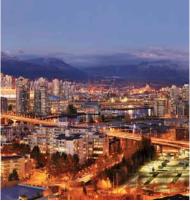
\*Minimum 2 nights. Book by 30 Sep 2018. T&Cs apply.



PITISH

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The race for the poles is on for luxury cruise lines – read more in the September issue of *travelBulletin*.

# CLICK to read

Friday 14th September 2018

## Airports closed as Florence looms

THE US east coast is braced for widespread disruption as Hurricane Florence bears down on North Carolina today, with hundreds of flights cancelled and six major airports now closed.

Operations have ceased until at least the end of today at FAY, OAJ, EWN & ILM in Nth Carolina, plus MYR & CHS in Sth Carolina.

US airlines have issued waivers for affected destinations, while Qantas has announced options for its own customers - **CLICK HERE** for details.

## **MD for Avis-Budget**

**AVIS** Budget Group has appointed Tom Mooney as its managing director for the Pacific Region, beginning next month.

Mooney joins from Thrifty where he was ceo for Australia and New Zealand, and has had past roles at IAG, NRMA and First Data Corporation. **QANTAS** has highlighted unreasonable landing fees as an inhibitor to new routes and services as it campaigns for an overhaul of regulations for Australia's monopoly airports.

In its submission to the Productivity Commission's airport inquiry, the carrier highlights "excessive" charges and fees that make Australian gateways more expensive than counterparts in the US and New Zealand.

The carrier says a \$4 per passenger reduction in airport fees would reduce airline costs by more than \$648 million annually. "This could fund millions of

airfares, or support daily, nonstop B787 *Dreamliner* flights to two European cities," it says.

Over the past 10 years, airport revenues have increased 25% per passenger in real terms, Qantas says, while airfares have decreased by almost 40%. Its own costs, excluding airport charges and fuel, have fallen 4% since 2015, but charges paid to airports have grown by 6.5% above inflation.

(---)

QF targets airport costs

"Australian passengers, producers, communities and the economy are ultimately paying the price of monopoly power through higher airport charges and air freight costs, lower connectivity and fewer opportunities for local and national employment creation," Qantas says in its submission.

"Australian monopoly airports collect a toll at every step of a passenger's journey," it says, citing parking, taxi charges, concession fees, trolley fees and above-market rents for retailers "all before the airport charges are included in their airfare".

The carrier says airports are inefficient in their investments and operations, frequently prioritising retail and parking over aviation infrastructure.



AS THE end of New Zealand's snow season approaches, enthusiastic dogs and their owners are gearing up to bid the season farewell with Coronet Peak's Dog Derby on 29 Sep.

The annual mountain racing spectacle will see ski runs opened up for four-legged races in a showcase of handling skills.

The newest member to the *TD* team, Mia, (**pictured**) was all ears when she heard about the challenge, but with a lot of growing left to do, she might have to wait until next year.





# 5% BONUS COMMISSION

Book any Tempo Holidays package from our new 2019/20 Brochures in the month of September and receive an additional 5% bonus commission!

#### 2 WEEKS LEFT! VALID UNTIL 30 SEP 2018

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"Conditions apply. 5% additional borus commission on top of standard commission will be applied for all brochured packages booked AND deposited from 1 September 2018 through until 30 September 2018. To be eligible for the offer, the deposit must be received 7 days from date of booking or by 30 September 2018, which exercise a commission on put applies to packages featured in the 2019/2020 Tempo Holidays brochure range No applicable to cruise only, unless part of a brochured package that includes land. Tailor made initeraries will void the bonus commission and standard commission apply. Can the combined with any other offer/discourt. Standalone services including sightseeing, ferry tickets, passes, flights, day tours, car rental & accommodation are not included. The bonus commission will be manually added only upon receipt of deposit and a new invoice will be sent at that time.

Contact us on **1300 362 844** or **res@tempoholidays.com** | **tempoholidays.com** 



Friday 14th September 2018

## Virtuoso sails for Los Cabos

LOS Cabos Tourism recently hosted nine Virtuoso agents on a famil to the popular Mexican destination where they were treated to a VIP experience staying in the Virtuoso's One & Only Palmilla, Grand Velas, & The Cape. The trip featured plenty of outdoor exploring such as kayaking and a private sailing trip to Santa Maria beach where the group was able to

enjoy some swimming and a touch of snorkelling.

**Pictured** standing: Alycia Papadopolos, SmartFlyer; Wendy Gunther, MTA; Paola Zevallos,







Gate 7; Sarah Joyce, Travel Associates; & Lynn Mayer, Sabra Travel. Sitting: Giselle Pennington, Spencer Travel; Kylie Gorst, Travel Associates; Julie Marshall, Travel Masters & The Travel Studio; Margot Knispel, Main Beach Travel; Alex Prez, Savenio; & Ivan Gonzalez, Los Cabos Tourism.

## NCL hits TV screens

NORWEGIAN Cruise Line will begin its first Australian TV advertising campaign on Sun. Ads will promote the line's "Feel Free" ethos on Seven, Nine and SBS until 28 Oct, backed by a digital video campaign.

## AW Africa release

**ADVENTURE** World Travel has launched its 2019/20 Africa, Egypt and Middle East program, featuring an expanded range of tours in Mozambique, Zambia, Rwanda, Kenya and Morocco.

The operator says the biggest surge in demand has been for Zambia, prompting expanded itineraries in the country with included trips to the Lower Zambezi National Park and South Luangwa National Park.

"Our 2018 departing revenue to Africa will surpass a record year of growth in 2017 and the forward sales trajectory for 2019 is even stronger," said Adventure World Travel md Neil Rodgers.

## TRAVEL SPECIALS

**WELCOME** to Travel Specials, *Travel Daily*'s Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au

**Contiki** is offering travellers the opportunity to save 10% on the price of its 23-day European Trail package when it is booked before 31 Jan 2019. Prices lead in at \$3,569 per person and applies to departure dates between 30 Mar 2019 and 14 Mar 2020. Call 1300 266 845 for more.

**Rocky Mountaineer** is providing \$800 in credit per couple for eligible 2018 packages booked before 26 Oct. The bonus funds can be used to add extra hotel nights, additional meals or activities such as the Victoria Excursion. Email **HERE** for more information.

**Metro Hotel Marlow Sydney Central** is giving visitors an extra incentive to see the musical *Jersey Boys* at the Capitol Theatre by offering cheaper rates on accommodation located opposite the theatre. Prices start from \$145 per night including breakfast. More information **HERE**.

Rail travel in Europe is cheaper with Australasian rail specialist **Rail Plus** currently offering 78% off the price of high-speed TGV Lyria train tickets from France to Switzerland. Tickets start from \$65 and the offer is valid until 21 Sep. The full list of applicable train trips can be found **HERE**.

## BridgeClimb ceo

HAMMONS Holdings has reshuffled the leadership of its tourism businesses BridgeClimb and Scenic World.

Scenic World coo Chris Zumwalt has been appointed ceo of BridgeClimb, and Scenic World's cmo Amanda Byrne named chief experience officer, with both new roles to become effective 01 Oct.

Earlier this year Hammons Holdings was appointed the holder of tourism activities on the Sydney Harbour Bridge (*TD* 18 Jun), and inked a deal to acquire BridgeClimb (*TD* 10 Aug).

## Lux education series

**LUXPERIENCE** has released its education program for this years' showcase, kicking off on Mon.

Highlights include a keynote from the inventor of the mindcontrolled smart wheelchair, Dr Jordan Nguyen, who will start the event at the welcome party.

## Geelong for ACA

**NEXT** year's Australian Cruise Association (ACA) conference will take place in Geelong, Victoria.

The venue was announced yesterday afternoon in Broome at the close of formal proceedings for this year's event.

ACA ceo Jill Abel said the organisation aimed to showcase different parts of Australia, with Geelong one of the country's emerging regional cruise ports.

## Tempo 2019/20 out

**TEMPO** Holidays has launched its Italy, France, Spain, Greece, Croatia & Turkey brochure for the 2019/20 season.

The 234-page brochure packs in over 57 new products and offers a range of ready-made and tailormade tours options.

It also covers travel to Portugal, Slovenia, Bosnia, Malta, Cyprus Georgia, and Armenia.

CLICK HERE to view the brox.

## **Bayview**Travel

## Join one of the best

Bayview Travel, a 2018 NTIA finalist for Best Travel Agency (single location), is looking for a dedicated travel advisor to join the team. Make the move to Melbourne's leading Bayside Travel Agency, with:

- High-end clientele
- Virtuoso and Preferred Partner connections
- A strong focus on servicing clients
- Monday to Friday 9am to 5.30pm, with no weekends
- Generous remuneration package and bonuses
- Luxury famil opportunities

If you have a minimum of 3 years leisure consulting experience with excellent communication skills, and preferably Amadeus & Tramada knowledge, then please send your resume to chris@bayviewtravel.com.au

## Agents discover the best of DC with **Excite Holidays and Destination DC!**

IN CONJUNCTION with Destination DC, Excite Holidays recently held an exclusive agent event to celebrate their campaign, "DC: The Insider's Guide".

On Tue 04 Sep, 40 top-selling agents stepped into Hot Sauce, located within the QT in Melbourne's CBD, and found themselves transported into a DC jazz bar, complete with a jazz quartet, classic cocktails & American fare.

Elliott L. Ferguson, president and ceo of Destination DC gave a short presentation that highlighted the best of the capital, including plans for the future of the city, inspiring agents and encouraging them to consider DC for their clients' next USA itineraries.

Christina Mcaree, director of international sales for Kimpton Hotels also presented a short update on the Kimpton properties in the city.

On arrival, guests were welcomed with a bespoke cocktail known as "The Rickey" - a refreshing combination of bourbon, lime, ginger, honey and soda.

Melbourne-based jazz quartet "Downtime" provided live music for the evening, while guests enjoyed fresh oysters, crispy fried chicken and a DC favourite - the Half Smoke.

Guests left the event with a goodie bag filled with Excite Holidays and Destination DC merchandise, and a new-found understanding of what makes DC a great destination for any type of traveller.

Visit engage.exciteholidays.com/washingtondc for more information and to download the curated guide.



NADIA Giusti from Excite Holidays with Jessica and Barbara from 5 Oceans Travel.



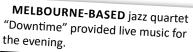
and ceo of Destination DC.

EVENT Guests were welcomed with "The Rickey" cocktail boasting bold lemon and ginger flavour.



Casas from Destination DC.

**AUSTRALIAN** representatives for Destination DC, Lisa Dunn and Penny Brand from Gate 7.







MEGAN Wood and Anna Whatford from Lidstrom & Clyde Travel.





Fri 14th September 2018



# Travel Daily

## CORPORATE UPDATE Corporate summit in Syd

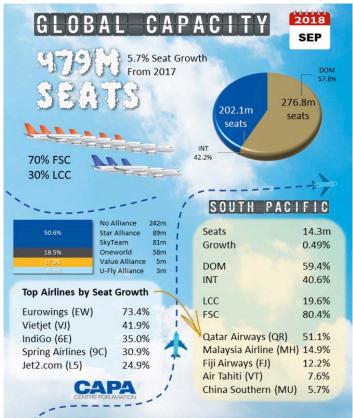
**SYDNEY** is set to host the next edition of the CAPA-ACTE Global Summit & Corporate Lodging Forum on 03-04 Dec at the Sofitel Sydney Wentworth.

The conference has already executed sold out events in several cities this year, and is expected to attract over 400 senior executives from the corporate buyer community. "We look forward to working with CAPA to bring another event to Sydney that covers the corporate travel industry in a way that is innovative and unique," said ACTE Global executive director Greeley Koch.

The theme of the Syd gathering is "Embracing Change", discussing topics demographic, geopolitical and economic climate trends. Social demographer Bernard Salt will deliver the keynote talk.

## CAPA INSIGHTS

**CAPA** Centre for Aviation today offers its latest exclusive infographic, presenting insight from its own data and external sources.



**IN THIS** week's CAPA Insights, we take a closer look at the growing aviation market by focussing on global capacity. In Sep, the US airlines still dominate monthly capacity with American Airlines (20.3m), Delta Air Lines (18.5m), Southwest Airlines (16.1m) & United Airlines (15.1m) taking out the top four positions. The only non-American airline in the top five was Ryanair, ending the month with 12.5m seats. Eurowings had the most growth globally with a massive 73.4% increase. Only the LCC alliances - Value & U-Fly - increased capacity. All other alliances saw a decrease. Qantas again topped the capacity list for the South Pacific region, followed by Virgin, Jetstar & Air New Zealand.

## CORPORATE CHATTER

with David Goldman

## Attracting & retaining talent

**RECRUITMENT** and retention are the essential ingredients in running a successful and profitable business, with companies striving to create an attractive workplace. Whether it's flexible hours, the freedom to work remotely, above-industry compensation and benefits, or offering

opportunities for growth – reducing staff turnover and attracting and retaining great talent can be simple. The travel industry

The travel industry is widely regarded as a leader in accommodating staff requirements

and working environments. As a family-run organisation that has been in the travel business for 35 years, Goldman has adapted an "employee-first mentality" which has created a fantastic company culture. The focus is on the person over the position - looking at the individual first, and their role second.

At the top of the wish list for many workers is flexibility - especially millennials. As

digital natives, millennials place greater emphasis on work life balance as technology allows the freedom to work from anywhere, at any time. Working remotely is considered a "work perk" and offered to Goldman employees. Statistics show four out of 10 people feel the balance between work and life is deteriorating, and

Four out of 10 people feel the balance between work and life is deteriorating... that employees are less likely to leave for a company that doesn't offer a flexible working environment. Offering opportunities for growth and keeping the door open for staff to cross over within

the different businesses in The Goldman Group is also crucial in retaining talent. In fact, this month alone we moved three separate staff into different brand roles within the company. Embracing an employee-first mentality will yield amazing financial returns, and I cannot stress the importance of having a consistent, open and honest dialogue regarding the working needs of employees – to promote a healthy company culture. david@goldmantravel.com.au.



David Goldman is the joint managing director of Goldman Travel Corporation, a third-generation travel management company and a part of the Virtuoso network.

## Basic Economy snub

**NEW** research from the Global Business Travel Association (GBTA) and the Airlines Reporting Corporation has revealed 63% of travel programs ignore basic Economy airfares.

The report aimed to explore how managed travel policies address air travel, finding 79% of companies also configure booking tools to hide basic Economy when travellers are not authorised.

"These fares pose a challenge for travel programs, creating difficulty for spend visibility and comparison shopping when add-ons are factored in," said GBTA executive director and coo Michael W. McCormick.

The research suggests traveller preference is also a factor.

## **Platform expanded**

**BRIDGESTREET** Global Hospitality has added hostels and vacation rental accommodation to its business traveller platform.

The company offers corporate travel managers extended stay bookings for business travel in hotels and serviced apartments, however, the growth of the sharing economy has prompted an expansion of its product.

"We saw a natural evolution in the marketplace in the broader space," said Bridgestreet's ceo Sean Worker.

"Airbnb and other sharing economy services have changed the landscape of what people view as accommodation."

The company currently hosts accommodation in 22,674 cities.

Travel Daily e info@traveldaily.com.au



Friday 14th September 2018

## Au Revoir cheers to 50



**FAMILY** owned and operated travel agency Au Revoir Travel Mt Lawley celebrated its 50 years of operation in Perth earlier this month at Yokine Bowling Club.

longstanding employee Samantha Gallaher after more than 30 years. The Au Revoir Travel team are **pictured:** Clive Busch, Jane Busch,

recently sold the business to

Around 100 customers attended to toast the agency, whose owners Clive and Jane Busch The Au Revoir Travel team are **pictured:** Clive Busch, Jane Busch, Stephanie Rogers, Samantha Gallaher, Marina Kendal and Peter Kora.



## **Business Development Manager - VIC**

Would you like to join Australia's most awarded tour and cruise company and become part of the ongoing success of the APT Travel Group – now celebrating over 90 years. Following an internal promotion with our previous BDM taking the opportunity of a lifetime to move to our UK office, we now have a vacancy for a Business Development Manager for Victoria to join our National Sales Team.

Our BDM's generally come with some travel industry experience. Regardless of your background you have a burning passion for sales and relationship building. Experience in a B2B role will stand you in good stead when working with your customers, and when you represent the business at trade fares and events. Naturally, sales reporting, planning and market analysis will be second nature to you.

To learn more about this exciting opportunity with APT Travel Group and to apply please check out our careers page: http://www.aptouring.com.au/about-us/careers Applications close: Friday 14 September 2018



This month, Travel Daily and Evergreen Cruises & Tours are giving travel agents the chance to win a river cruise for two in a balcony suite along the Mekong river.

The prize includes an eight-day Majestic Mekong river cruise along with return economy flights from Australia.

To win this great prize, correctly answer the most daily questions and have the most creative answer to the final question. Send all your entries to **evergreen@traveldaily.com.au** 

Q9. Finish the sentence: Evergreen's exceptional value is...

## 

## Osaka flights back

**FLIGHTS** are resuming at Osaka's Kansai International Airport after Typhoon Jebi earlier this month caused extensive flooding and damage (*TD* 06 Sep).

Limited services began earlier this week from T2, while other flights are now operating from the partially open T1.

ANA says it began reintroducing services yesterday, with 40 domestic and 32 international services to be revived by Mon.

Access to the airport remains restricted after damage to a bridge, with rail and car services replaced by shuttle bus.

Passengers are advised to allow extra time prior to check-in.

## **Ethiopia warning**

**SMARTRAVELLER** recommends travellers exercise a high degree of caution in Ethiopia, with a chance of protests and violence on Sat when a political gathering is scheduled in Addis Ababa.

Visitors are advised to monitor local media and follow instructions from local authorities.

## Beverage tracker

**ROUTEHAPPY** has added beverages to the list of flight amenities it tracks for subscribers.

This includes the type and availability of in-flight beverages, along with whether they are provided for a fee or at no cost.

The company's ceo Robert Albert said Routehappy was the only company to track complex flight amenity data "for the benefit of the entire industry".

## e-marketing guide

**REVINATE** has launched an email marketing strategy guide, a free resource to help hoteliers market their business and drive more revenue from email.

The guide contains more than 40 topics, including setting objectives, guest journey lifecycle communications, segmentation and targetting.

Revinate's senior director of marketing and growth Kelly Robb said "email is still one of the most under-utilised marketing tactics deployed by hoteliers".

CLICK HERE to download guide.

Travel Daily

**Travel Daily** is part of the Business Publishing Group family of publications.

Produced each weekday since 1994, *Travel Daily* is Australia's leading travel industry publication EDITORIAL Editor in Chief and Publisher – Bruce Piper

Managing Editor – Jon Murrie Editor – Jasmine O'Donoghue Contributors – Adam Bishop, Sarah Fairburn, Anastasia Prikhodko, Jenny Piper, Christian Schweitzer info@traveldaily.com.au ADVERTISING AND MARKETING Sean Harrigan and Lisa Martin advertising@traveldaily.com.au

BUSINESS MANAGER Jenny Piper accounts@traveldailv.com.au Suite 1, Level 2, 64 Talavera Rd Macquarie Park NSW 2113 Australia PO Box 1010 Epping NSW 1710 Australia Tel: 1300 799 220 (+61 2 8007 6760)

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# LOOKING FOR THE NEXT DESTINATION IN YOUR TRAVEL CAREER?

Check out our current career opportunities!

## HOT JOBS OF THE WEEK

## Travel Manager - Sydney

Do you have two years' travel sales experience? FCM Travel Solutions are looking for multi-skilled Travel Managers to join our team. The challenging world of corporate and leisure travel management will be sure to take your career to new heights!

Closing date: 24 September 2018
APPLY NOW >



## **Campaigns Executive - Brisbane**

Are you wanting to take the next step in your marketing career? We are on the lookout for a National Campaigns Executive to join the Flight Centre Brand Marketing team, a dynamic part of the Flight Centre Travel Group. You will execute and measure the brand's co-operative campaign and above-the-line advertising activities.

Closing date: 21 September 2018
APPLY NOW >

FLIGHT CENTRE

## Travel Manager - Brisbane

Have you ever wanted to see the world of celebrity close up? From Academy Award winners to Olympic gold medalists, Stage and Screen has managed them all. We specialise in providing travel management services to the creative, sporting and entertainment industries. Join the biggest name in the entertainment travel industry, as a Travel Manager.

Closing date: 20 September 2018

APPLY NOW >

## Corporate Travel Manager - Townsville

We're looking for a multi-skilled travel specialist to join our thriving team as a Travel Manager for Flight Centre Business Travel. If you already have experience working in travel sales, this is a great opportunity to develop and move into the challenging world of corporate and leisure travel management.

Closing date: 26 September 2018
APPLY NOW >



stageandscreer

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## Business Improvement Manager - Melbourne

Do you have experience in business implementation and have a technological background? We are looking for a Business Improvement Manager who will be responsible for the successful project management and implementation of technology products into the Corporate Traveller business. The role is a key conduit between Flight Centre Technology and the front end business.

Closing date: 28 September 2018
APPLY NOW >



## **Publishing Coordinator - Brisbane**

Are you passionate about not only delivering amazing travel experiences, but creating the inspiration for people to embark on life-changing travel adventures? The Infinity Holidays Publishing Team is excited to offer a unique opportunity to join one of the most creative areas of Infinity Holidays as a Publishing Coordinator.

Closing date: 25 September 2018
APPLY NOW >

înfinity

## **Technology Product Manager - Brisbane**

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FCM Travel Solutions is looking for a Product Manager to provide product leadership and optimisation for our assigned portfolio across corporate brands within Australia and New Zealand. The successful applicant will be an expert in all stages of the product lifecycle, including the rollout of product trials and new product launches.

Closing date: 21 September 2018
APPLY NOW >



## Travel Manager - St Lucia Campus

Campus Travel is Australia's only travel management company dedicated exclusively to the needs of academic and university travellers. Campus Travel's Consultants enable our academic travellers to 'connect their individual brilliance' with the help of unique itineraries. We are looking for a Travel Manager to join our team!

Closing date: 28 September 2018 APPLY NOW >



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### Travel Consultant – Blue Mountains

Central Western NSW, \$50-\$60k, Ref: 1774AJ01

Join one of the most popular and well established retail Travel Agencies in Central West NSW. An experienced and friendly team are on the look for their next team member to join their ranks and help provide friendly, superior customer service to their loyal customer base. Every day is different and it is a great opportunity to gain a position in the Industry where a positive work-life balance is of the utmost importance. Both Junior and . Senior positions available. Plenty of Famil opportunities.

For more information please call Antony on (02) 9119 8744 or click APPLY now.

#### **Corporate Travel Consultant**

#### Perth, Up to 60k + Super, Ref: 4567JB1

Our client is seeking an experienced Corporate Travel Consultant for their office near Perth CBD! You will have the ability to organise and book business travel arrangements whilst delivering an unparalleled level of client care. You will ideally possess a background in corporate travel, have strong experience using Amadeus and be able to work autonomously. Experience using Tramada is also desirable. The role is Monday to Friday and the successful candidate will enjoy a competitive base salary.

For more information please call Jacqueline on (08) 6365 4313 or click APPLY now.

#### **Product Manager**

#### Melbourne, \$Competitive, Ref: 3415HC1

If you're a product professional looking for a new & exciting opportunity this is the perfect opportunity to let your career grow within this innovative expanding travel company. You will be responsible for assisting the business to grow by building new and exciting products whilst refining the current portfolio of products. Duties include research, design, costing, procurement, brochure production and training. You will engage and influence marketing strategy to ensure sales targets are met.

For more information please call Hannah on (03) 9988 0616 or click APPLY now.

## Senior Cruise & Travel Consultant

#### Brisbane, Great salary base & comms, Ref: 2514SZ2

My client is a fast paced award-winning online agency currently seeking a talented travel or cruise consultant selling cruise & worldwide land / air packages. You must be hungry to want to earn top dollars by doing what you love and be rewarded with famils & top commission. This role would suit someone that wants a supportive team environment, work / life balance, a relaxed & fun atmosphere, breakout area, own lockers & shower facility with full kitchenette & magnificent views at your desk.

For more information please call Serena on (07) 3123 6107 or click APPLY now.

#### **Travel Reservations Manager**

#### Sydney, Salary to \$75k + Super + Bonus, Ref: 3470PE3

This is an exciting time in my clients' business and they are currently looking for an experienced inside sales manager to head their busy reservations team. This role will be responsible for providing strong leadership, managing sales rep activity and growing the team. You will have the autonomy to set the teams based on achieving the company's objectives for your team. You will also be a proven partnership leader that can demonstrate a track record of taking a team to the next level.

For more information please call Paul on (02) 9119 8744 or click APPLY now.

#### **Business Development Manager**

#### Melbourne West, Base + Benefits, Ref: 3633JP1

This major hotel brand is looking for someone to step up into a Business Development role. They're looking for someone willing to learn and grow their career in this role whilst promoting the hotel locally in Melbourne as well as interstate. You'll need to be a seller with the ability to build strong relationships quickly. You'll really be in control of building the hotels name within Australia and you'll be rewarded for it with a great base salary, car allowance, bonus and super.

For more information please call Josh on (03) 9988 0616 or click APPLY now.

#### Wholesale Reservations | South Pacific

#### Brisbane, \$40-50k (DOE) + super + coms, Ref: 1999AW4

Want to work for an award winning online travel agency? Enjoy selling tropical and luxury destinations? Want to step away from face to face travel consulting? This online, award winning, company is looking for a talented and confident travel consultant, happy to step away from face to face consulting and kick some KPI goals! Focusing on tropical destinations and luxury products, you will have access to incredible supplier incentives, great industry rates and airfares! Interested?! Call now!

For more information please call Amanda on (07) 3123 6107 or click APPLY now.

#### **Digital Marketing Coordinator**

#### Gold Coast, \$55-60k + Super, Ref: 1322CGA1

Working within an award winning dynamic travel company in the Gold Coast, you will be an experienced marketing coordinator that loves working within a great team to support the larger function. You should be someone who is creative and enjoys thinking outside the box. Your role includes looking after the international market in social media promotions, sending out EDMs & online brochure distribution. Fantastic new challenge to embrace is for someone who specialise in online marketing.

For more information please call Courtney on (07) 3123 6107 or click APPLY now.



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