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(03 - 09 September)

### 1ST PRIZE

1 x return Economy class ticket to Hong Kong (15 to giveaway)

### 2ND PRIZE

1 x \$200 Adrenaline Gift Voucher (20 to giveaway)

## WEEK 2

(10 - 16 September)

### 1ST PRIZE

2 x return Economy class tickets to Hong Kong (15 to giveaway)

### 2ND PRIZE

1 x \$200 Adrenaline Gift Voucher (20 to giveaway)

## WEEK 3

(17 - 23 September)

### 1ST PRIZE

2 x return Economy Class tickets to New Zealand (15 to giveaway)

### 2ND PRIZE

1 x \$200 Adrenaline Gift Voucher (20 to giveaway)

## WEEK 4

(24 - 30 September)

### 1ST PRIZE

2 x return Economy class ticket to Los Angeles (15 to giveaway)

### 2ND PRIZE

1 x \$200 Adrenaline Gift Voucher (20 to giveaway)

## HOW TO TAKE OFF

Simply sell and ticket any Virgin Australia (795) operated flights to New Zealand or Hong Kong, or Virgin Australia marketed flights to USA, operated by Virgin Australia or Delta Air Lines from Australia, during the Promotion Period (03 to 30 September 2018) for travel between 06 October 2018 to 12 December 2018, and 23 January 2019 to 04 April 2019 for Hong Kong and USA, and for travel 01 November 2018 to 04 April 2019 for New Zealand, and enter the below OSI entry into the GDS at the time of PNR creation:

**Sabre:** 3OSI VA VAIN VA/postcode/Agent's first name and last name/personal work email address

**Galileo:** SI.VA\*VAIN VA/ postcode/Agent's first name and last name/personal work email address

**Amadeus:** OS VA VAIN VA/ postcode/Agent's first name and last name/personal work email address

Please note: When entering your personal work email address in the OSI field, replace @ in your email address with //. If you have an underscore ( \_ ) in your email address, replace \_ with --

## AGENT OFFER

**Travel Industry Sale fare from \$695\* to LA return Economy ex MEL/SYD/BNE. Book via Breakaway Travel Club. Booking fee may apply. Travel period: 12Oct18 to 23Nov18, 20Jan19 to 29Mar19**

[virginaustralia.com/140chances](http://virginaustralia.com/140chances)



\*Entry is open to Australian residents aged 18 years or over who are employed as a travel agent at a travel agency office located in Australia, have a valid individual work email address (generic agency or shared email addresses are not valid) and use a GDS to make bookings, excluding online travel agents and their employees (Entrants). The Promotion commences at 00:01 am AEST on 3 September 2018 and ends at 11:59pm AEST 30 September 2018 (Promotion Period). To enter, Entrants must during the Promotion Period book and ticket any new International (New Zealand, Hong Kong and USA) flight ex-Australia, marketed or operated by Virgin Australia and made on Virgin Australia (795) ticket stock with the first sector departing from an Australian port (ex-Australia) for travel between 06 October 2018 to 12 December 2018, and 23 January 2019 to 04 April 2019 for Hong Kong and USA and for travel between 01 November 2018 to 04 April 2019 for New Zealand, New Zealand and Hong Kong flights must be operated by Virgin Australia. USA flights must be marketed by Virgin Australia, operated by Virgin Australia or Delta Air Lines (Eligible Booking). Exclusions apply, see full terms and conditions at [virginaustralia.com/140chances](http://virginaustralia.com/140chances). Entrants must enter the applicable OSI entries in their employer's applicable booking system at same time of PNR creation for the Eligible Booking. Each Eligible Booking must be unique to an individual travel agent. There are 35 x weekly winners each week for 4 weeks (total 140) for the Entrants with the highest ticketed revenue for Eligible Bookings made during the week (calculated in Australian dollars) made during the Promotion Period. Entrants will only be eligible to win two (2) Weekly Prizes during the Promotion. Flight prizes are valid for departure from the winner's closest airport served by Virgin Australia. Flight prizes to New Zealand, Hong Kong and Los Angeles are valid for travel on Virgin Australia operated services only. Flights are subject to Virgin Australia's conditions of carriage which are located on the Virgin Australia website at [www.virginaustralia.com](http://www.virginaustralia.com). Adrenaline Gift Vouchers are subject to Adrenaline Terms and Conditions. Winners will be notified by 15 October 2018 by phone or email by a Virgin Australia representative. The Promoter is Virgin Australia Airlines Pty Ltd (ABN 36 090 670 965) of registered address 56 Edmondstone Road, Bowen Hills, Queensland 4006.  
\*Price is based on ex MEL including taxes.

# Travel Daily

First with the news

Wednesday 19th September 2018



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## Virgin Australia boosts Alitalia pact

ITALIAN flag carrier Alitalia is set to codeshare on Virgin Australia's trans-Tasman flights.

GDS screens indicate that Alitalia's AZ code will be added to Virgin Australia's AKL-BNE, AKL-MEL, ZQN-MEL and WLG-SYD services effective from 27 Oct.

## TK plots SYD non-stops

TURKISH Airlines has again confirmed that Australia is on its radar, with TK chairman Ilker Ayci flagging the launch of non-stop Istanbul-Sydney flights next year.

The Star Alliance member has several Boeing 787-9 Dreamliners on order, the first of which is scheduled to arrive in Jun 2019.

The distance between Sydney and Istanbul is about 9,300 nautical miles - slightly more than the Perth-London route which Qantas is now operating using the same aircraft.

Turkish Airways didn't comment on the chairman's statement, which was made during a

corporate conference in Istanbul.

However, according to *Airways Mag*, Ayci asked TK's head of networks "when can we start flying nonstop to Sydney" in front of a crowd of about 900 delegates.

The manager acknowledged that Jun 2019 was the "best time" to launch the route, with Ayci confirming that "it's going to happen".

It's not the first time TK has flagged ambitions for Australian flights, with Ayci previously saying SYD services would launch this year (*TD* 18 Sep 2017).

## UGO additions

UGO Transfers has expanded its portfolio with the addition of luxury transfers through Carey, Blacklane and Sixt my Driver.

UGO's Australian dollar rates are commissionable at 10% and payable via store credit card or direct transfer into a local bank account - [ugotransfers.com](http://ugotransfers.com).



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### Today's issue of TD

*Travel Daily* today has eight pages of news, including a front cover page for **Virgin Australia**, a photo page for **Cox & Kings** plus full pages from:

- Albatross Tours
- Travel Trade Recruitment
- Travel IQ

### VA agent special

VIRGIN Australia is offering travel industry fares through Breakaway Travel Club from \$695 to Los Angeles return economy ex MEL/SYD/BNE.

The deal complements its four-week "140 Chances to Fly, Race or Glide" incentive which also offers prizes of flights and Adrenaline gift vouchers - see the **cover page**.

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Wednesday 19th September 2018



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## Get some Travel IQ

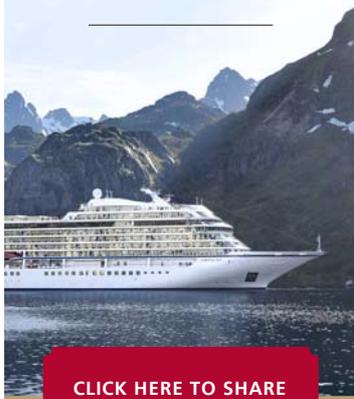
A **SPECIAL** price of just \$360 is on offer for the upcoming Travel IQ conference, taking place in Sydney on 24 Oct.

Speakers include senior execs from CTM, Aurora, Rezdy, World Expeditions & more - see **page 10**.



TRADE SURVEY

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## BNE wins IATA conference

**MORE** than 1,200 aviation leaders from across the globe will descend on Brisbane in Nov next year for the bi-annual International Air Transport Association Slot Conference.

The hotly contested event was won through a collaboration between Brisbane Airport Corporation, Tourism Australia, Brisbane Marketing, Tourism & Events Qld and the Brisbane Convention & Exhibition Centre.

Participants include airlines and airports which use the conference to negotiate slots so they can offer the best possible schedules

## Remote air tender

**THE** Federal Government is seeking tenders for provision of passenger flights under the Remote Air Services Subsidy Scheme, covering a range of destinations in Cape York, Qld, the Northern Territory and the Anangu Pitjantjatjara Yankunytjatjara lands of SA.

Industry briefings are being held today in Alice Springs and tomorrow in Cairns, with tenderers required to hold a Regular Public Transport AOC.

Tenders are due by 05 Oct, with the Department of Infrastructure, Regional Development and Cities seeking to enter into an agreement to provide the services from 01 Feb 2019 for an initial period of two years.

See [tenders.gov.au](http://tenders.gov.au).

to their mutual customers.

Brisbane Airport ceo Gert-Jan de Graaf said being the host airport and city was "critical in keeping our city and state front of mind for key route development decision makers," while Tourism Australia md John O'Sullivan said "bringing this influential group...to Australia next year is a real coup and will certainly help ensure we remain top of mind in an increasingly competitive marketplace".

The Brisbane IATA conference will continue a strong focus on Australia by the global aviation community, with South Australia to also next year host the 25th annual World Routes Development Forum (**TD** 24 Oct 2016) which is expected to see more than 3,000 delegates visit Adelaide from 21-24 Sep 2019.

## Travelport appoints

**MARK** Meehan has been named as the managing director for Travelport's newly formed Asia Pacific, Middle East and Africa (APACMEA) region.

Meehan was most recently md of Travelport in Asia Pacific, and prior to that headed up the company's African operations.

He will continue to be based in Singapore but will also regularly work from the Travelport office in Dubai which acts as its sub-regional headquarters for Middle East and Africa.

## Albatross toolkit

**ALBATROSS** Tours has launched a new travel agent marketing toolkit featuring its 2019 Europe and UK program.

Flyers, brochures, social media assets and more are available at no cost - details on **page eight**.

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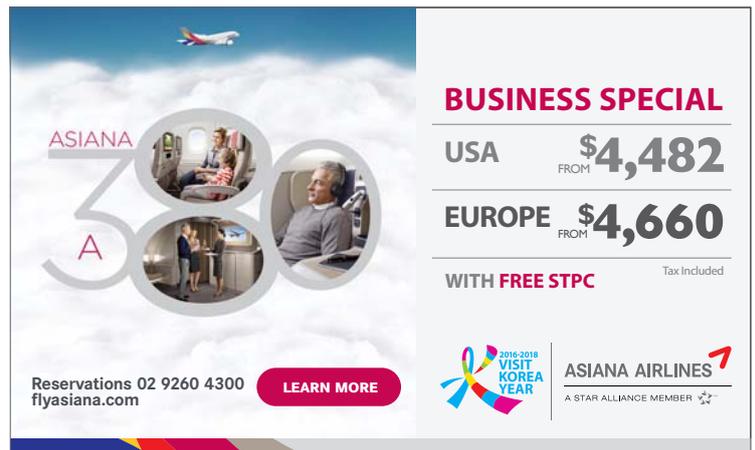
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## Joyce to head oneworld board

**QANTAS** ceo Alan Joyce has been announced as the new chair of the Governing Board of the oneworld airline alliance.

Joyce has been appointed for a two-year term, taking the place vacated by Finnair's outgoing ceo Pekka Vauramo who is taking a role with Finnish industrial conglomerate Metso Corporation.

The oneworld Governing Board comprises the ceos of all of the alliance's member airlines, which include American Airlines, British Airways, Cathay Pacific, Finnair, Iberia, Japan Airlines, LATAM Airlines, Malaysia Airlines, Qatar Airways, Royal Jordanian, S7 Airlines and SriLankan Airlines, along with Qantas itself.

Joyce will work closely with his former colleague at Qantas, Rob

Gurney, who is now based in New York as oneworld ceo.

"As a founding member of oneworld, we are pleased the alliance has evolved over time to deliver greater value to more customers worldwide and expand its joint network," Joyce said.

"I look forward to serving as chairman of the Governing Board and working with our oneworld partner airlines as the alliance reaches the 20th anniversary of its launch," he added.

### Glamping summit

**TICKETS** have gone on sale for the upcoming Global Glamping Summit, taking place in Long Beach, California in late Nov.

The event highlights the "\$1.3 trillion consumer market looking for unique experiences to connect with the natural world" - see [glampingsummit.com](http://glampingsummit.com).

### Viking trade survey

**VIKING** Cruises is offering prizes of five \$100 Visa gift cards which are up for grabs for travel agents who respond to a survey seeking feedback on the company's various marketing initiatives.

"It's important to us that we reaffirm our commitment to trade as we expand our ocean fleet and portfolio, and build strong relationships with our valued travel agent partners," said Viking Cruises trade marketing manager, Erin Kramer.

Consultants can be in the running by completing the survey before 10am on 24 Sep - for more information [CLICK HERE](#).

### New Polish Curio

**POLAND** will welcome its first Curio Collection by Hilton hotel in 2021, with the relaunch of the iconic Hotel Sashi Krakow.

The property is more than 200 years old, and will undergo a multi-million dollar refurbishment before reopening under the Hilton banner.

## ACCC urges SYD curfew review

**THE** Australian Competition and Consumer Commission (ACCC) says the current operational restrictions at Sydney Airport should be reviewed periodically to ensure they remain appropriate.

In the ACCC's submission to the Productivity Commission inquiry into airport regulation (**TD** yesterday), the Commission noted that the *Sydney Airport Curfew Act 1995* and the *Sydney Airport Demand Management Act 1997* prohibit take-off and landing between 11pm and 6am, as well as capping movements to a maximum of 80 per hour.

"These restrictions have likely contributed to the challenge of congestion at Sydney... this challenge is expected to continue to grow, with the airport forecasting passenger numbers to double between now and 2033," the ACCC said.

The Commission said a review would be "particularly useful given technological advances that have significantly reduced the level of noise emitted from aircraft".

## BA launches Kos

**BRITISH** Airways has opened reservations for a new non-stop flight between London Gatwick and the Greek island of Kos.

The seasonal services will operate three times weekly between May and Oct 2019.

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## Window Seat

**WE'VE** all done it - wandered aimlessly around a large parking lot for hours trying to find your car in a daze after some big travel industry event.

But the owners of a partially disassembled 747 airplane that remains parked in Nevada's Black Rock Desert weeks after the Burning Man festival have much less of an excuse to abandon their set of wheels.

The jumbo was a major feature of the festival, after being transformed into an "art and music" venue (**below**) - but the permit allowing it to be on public land has expired.

Acting communications chief of the US Bureau of Land Management in Nevada Rudy Evenson says the aircraft is now in violation of local laws.

"Its legal status is in trespass with unauthorised use...bottom line is, we're evaluating options for getting rid of it," he said.

The owners, a group called Big Imagination Camp, say they have had trouble towing the plane onto private land due to rough terrain.



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## Travel Daily on location in Tokyo

Today's issue of *TD* is coming to you from Tokyo, courtesy of the Japan National Tourism Organization.

**TRAVEL** industry delegates are gathering in Tokyo today ahead of the Visit Japan Travel Mart, which kicks off tomorrow at the impressively named Tokyo Big Sight exhibition centre.

The three-day event has attracted buyers from around the world and will give Japanese tourism operators a chance to show their resilience as the country moves on from its recent natural disasters.

Tonight guests will gather for an incentive awards night at the Hotel New Otani, a Tokyo landmark familiar to James Bond fans as a shooting location from *You Only Live Twice*.

## Agents' Myconian adventure



**A GROUP** of travel agents recently flew to Mykonos with Qatar Airways to visit all nine Myconian Collection properties.

The trip highlights included an archaeological tour of Delos, meeting all four brothers of the family owned Myconian Collection and a visit to a new property set to open next season.

The **pictured** agents specialise in business, luxury & leisure travel: Sean Keiran, Mosman Travel, Sydney; Alexandra Douglas, Travel Call, Melbourne; Marcela Hrcir, Marry Rossi Travel, Sydney; Jacqueline Byrne, Shire Travel, Sydney; and Debra Eustice, Executive Edge Travel, Melbourne.

## HK neighbourhoods

**THE** Hong Kong Tourism Board (HKTB) has launched the second phase of its Hong Kong Neighbourhoods Campaign, with the district of Sham Shui Po taking centre stage.

HKTB's regional director - Australia, NZ & South Pacific, Andrew Clark said the campaign encourages visitors to explore Hong Kong beyond the traditional tourist areas.

## Melb tourism plan

**THE** first Destination Management Visitor Plan (DMVP) has been penned for Melbourne as the tourism industry works to become the "world's most visitable city".

The strategic plan, which has been funded by the Federal Government, provides key recommendations on how to enhance the city's appeal to visitors, as well as strengthen tourism products & experiences.

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## MEL pax numbers up

**MELBOURNE** Airport has recorded strong passenger growth for Aug, illustrated by a 10.3% increase in international passenger volumes when compared to the previous corresponding period.

"Our international network is growing at an unprecedented rate...our aspiration is to take tourism, freight and trade opportunities to another level through building a third runway," said Melbourne Airport chief executive officer Lyell Strambi.

Domestic pax numbers also remained healthy, growing by 3.1% for the month of Aug 2017, and processing 2,163,342 travellers through its gates.

The total number of passengers recorded by the airport for Aug stood at 3,104,804.

## USA eyeing a resurgence



**THE** Visit USA organisation is optimistic that 2018 will witness a significant rebound, despite a 2% dip in Australian travellers visiting the USA in 2017 when compared to the previous year.

Speaking with *Travel Daily* last night at the organisation's mid-year review, Lucy Rowe, president of Visit USA, said that "Australian travellers in 2017 to the USA saw a small decline of two percentage points but this year the forecast is that growth from Australian travellers will be 4%".

In 2017 there was 1.32 million Australian travellers to the USA with Rowe confident that there was still plenty of opportunity within the market to encourage travel within the remaining months of the year.

"Although the peak travel months are Apr to Sep, Australians pretty much go all year round and we've still got Dec ahead of us which is a big month for the ski season," Rowe said.

The not-for-profit organisation has seen a swelling of its membership with 12 new additions joining since May this year, bringing the total number to a record 157.

"Any new membership increases the bottom line exponentially so it's assisting our financials and enabling us to reinvest the money back into more trade events," Rowe added.

**Pictured** are: Monique Roos of the US Commercial Service with Sarah Stevenson, Lucy Rowe and David Clark of Visit USA.

## ACI privatisation

**AIRPORTS** Council International (ACI) has called on governments and regulators around the world to increase private infrastructure investment at airports.

The trade association delivered the advice during a panel discussion at the 2018 World Aviation Forum in Brazil, claiming privatisation has proven to help keep better pace with traffic growth and improve the standard of airport services.

"The injection of private investment has been a successful option for airports in Australia, Mexico, Brazil, Malaysia, Republic of Congo & Italy," said ACI director general Angela Gittens.

Passenger traffic is expected to move above 22 billion by 2040, growing at an average rate of 4.5% per year.

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## A pearler of a prize



**ONE** lucky Australian travel agent recently enjoyed a “pearler” of an incentive prize, winning two tickets to Pearl Jam’s “The Home Shows” concert thanks to Visit Seattle and Hawaiian Airlines.

Winner Tracy King from MTA - Mobile Travel Agents flew from Sydney to Seattle via Honolulu on Hawaiian Airlines, joining more than 50,000 fans at the band’s first hometown appearance in

more than five years.

In addition to the concert, King and her guest were also shown the sights of Seattle, including a visit to the Museum of Pop Culture, the iconic Pike Place Market, as well as the newly renovated Space Needle.

**Pictured** are MTA - Mobile Travel Agents’ Tracy King with Visit Seattle International Tourism vice president John Boesche in Visit Seattle’s Pearl Jam VIP suite.

## Canadian WHV age lifted to 35

**MINISTER** for Home Affairs, Peter Dutton, has confirmed a new agreement with authorities in Canada to lift the age limit for Working Holidaymaker Visa holders to 35 (**TD** 07 Sep).

The amended Memorandum of Understanding concerning Youth Mobility allows Australian young adults aged 18 to 35 to work and travel through the International Experience Canada program.

Reciprocally the age range of Canadians has also been expanded to allow them to undertake working holidays within Australia.

The move has been applauded by YHA Australia, with ceo Julian Ledger saying the Working Holiday Maker visa scheme had been a “resounding success for over 40 years.

“This age extension is welcome

as career paths have become less linear and will enable those who were not able to take a working holiday when younger to do so.”

Currently Australia has Working Holiday Maker arrangements with 41 countries, with applicants generally needing to be aged under 31 when applying.

Extending the age limit to 35 is understood to be a future objective of the program, with the new MoU seeing Canada the first cab off the rank.

## QF flagship store

**QANTAS** (QF) has launched its first online flagship store in China, using the country’s largest online travel portal Qunar.com.

The move means Chinese customers can now book flights to Australia and New Zealand directly with QF through the Qunar site and app.

Add-on services to roll out soon.

## Globus Britain tours

**GLOBUS** family of brands has released seven new Undiscovered Britain tours for 2019 from Globus, Cosmos and the newly introduced Cosmos Lite collection (**TD** 13 Sep).

The fresh additions for Globus include the six-day Hidden Treasures of Southern England, seven-day Scottish Escape and 12-day Britain Uncovered.

New for Cosmos is the six-day British Highlights and seven-day Scottish Outlander Adventure.

Early booking deals are available - **CLICK HERE** for the full details.

## LHR parking fine

**LONDON** Heathrow Airport has been ordered to pay a whopping £1.6 million fine for breaching UK competition laws in relation to the cost of parking.

The airport was accused of collusion with Arora Group, the operator of the Sofitel Hotel at Terminal 5, following a probe into a clause in the property’s lease which restricted how the hotel should set parking prices for non-hotel guests.

The British Competition and Markets Authority has sent letters to other airports and hoteliers warning against similar anti-competitive agreements.

Arora was not fined because it was granted immunity for coming forward after raising concerns about the parking clause.

## Win tickets to Sydney CAPA-ACTE event

This week CAPA is joining with Travel Daily to give readers the chance to win one of five tickets to the CAPA-ACTE Global Summit & Corporate Lodging Forum in Sydney this 3-4 December. The prize includes special ticket delivery to those based in the CBD region, VIP seating & welcome pack, valued at \$2,365.



The CAPA-ACTE event has a new exciting format with more interactive content. It’s a must-attend for those seeking to learn from, network and collaborate with today’s travel industry leaders! The fantastic line up of speakers will ensure you leave armed with the latest knowledge, solutions and data.

To win, be the first to send your correct answer to the daily question to [capa@traveldaily.com.au](mailto:capa@traveldaily.com.au)

Provide the full name, job title and company of one of the keynote speakers appearing at the CAPA-ACTE Global Summit & Corporate Lodging Forum in December.



Entries close 22 Sep 2018

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## Tempo Holidays celebrates its new product range

**IT WAS** smiles all round at Tempo Holidays' recent brochure launch events in BNE, SYD, MEL with a wonderful evening covering new and exciting product across the Tempo Holidays product range with its four new brochures, UK Ireland & Central Europe, India, Sri Lanka, Middle East & Morocco, The Mediterranean & Latin America.

As the tailor-made destination specialists, agents were wowed by the extent of what's on offer with Tempo, from the amazing service and knowledge by the dedicated specialists teams and product managers, to their competitive prices, independent travel, coach & small group tours, river & small ship cruising, rail and walking tours.

Along with fantastic food, wine and great company there was plenty to smile about with a plethora of prizes offered for attendees, including six-night India packages per state, Croatia Cruises, Swiss Rail passes, Peru, Argentina/Chile, Turkey, Greece packages and much more. The events finished up with the recently appointed head of sales, Michael Stephenson announcing to trade any bookings made in Sep will attract a bonus 5% commission on all brochure packaged products, which was extremely well received.

**CLICK HERE** to discover the brochures, or to contact call 1300 362 844 or email [res@tempoholidays.com.au](mailto:res@tempoholidays.com.au).



**ENJOYING** the fine wines and ambience at Matilda 159 Domain, Wow Travel's Robyn Davies & Fiona Ludvik with Michelle Ryan from My Travel Group.



**NSW** bdm Andrew Eddy celebrates with Adam Varley from FC Rockdale on his win with a three-night Rome package.



**NEWLY** appointed VIC bdm Joshua Hore presents Trudi Adams from Journey by Design with a five-night luxury Croatia Cruise.



**ANDREW** Denishensky celebrates winning a three-night Cairo package with Travel Counsellors Jane Tanti.



**SAMANTHA** Papagiannakis & Amber Dorman from FC Craigieburn loving the new brochures, merchandise and wines.



**ANOTHER** happy winner Robyn Davies from WOW Travel winning a five-night package for two to Chile & Argentina with Rod & Michael from Tempo Holidays.



**TEMPO** Holidays head of sales Michael Stephenson speaking with Hayley Peach (HW Belgrave) & Taylor Edmonds (HW Fountain Gate).



**TEMPO** Holidays Latin American product specialist Rod Vargas with LATAM Airlines Jo Vella.



**SYDNEY** Venue L'Aqua impresses with great views of Cockle Bay and exciting Tempo news.



**KELLIE** Browning from TravelManagers won an impressive Haigh's chocolate hamper.



**PIPPA** Vann from Vann & Turner Travel associates winning a six-night package to India with QLD bdm Jamie Giddens.

Wednesday 19th September 2018

## HA, JAL mileage

**HAWAIIAN** Airlines (HA) and Japan Airlines (JAL) will offer JAL Mileage Bank and HawaiianMiles members reciprocal frequent flyer benefits from 01 Oct.

HawaiianMiles members will be able to earn and redeem miles on all international and Japan domestic flights in JAL's network, while JAL Mileage Bank members will earn and redeem JMB miles on Hawaiian's local and international network.

Previously, JAL Mileage Bank and HawaiianMiles members have only earned miles on codeshare flights.

This is the second phase of the carriers' partnership.

## NCL 2020 program

**NORWEGIAN** Cruise Line's northern hemisphere summer 2020 itineraries for 11 of its 17 ships are now on sale.

The North American summer 2020 schedule includes three ships cruising to Alaska, four ships voyaging in Europe and two sailing to Bermuda from New York City and Boston, including *Norwegian Encore*, which begins sailing on 22 Apr 2020.

*Norwegian Dawn* will cruise from Europe for the first time, offering seven- to eleven-day sailings to the Greek Isles from Venice, Italy beginning 15 May.

**CLICK HERE** to view all the new itineraries for the season.



This month, Travel Daily and Evergreen Cruises & Tours are giving travel agents the chance to win a river cruise for two in a balcony suite along the Mekong river.

The prize includes an eight-day Majestic Mekong river cruise along with return economy flights from Australia.

To win this great prize, correctly answer the most daily questions and have the most creative answer to the final question. Send all your entries to [evergreen@traveldaily.com.au](mailto:evergreen@traveldaily.com.au)

Q12. How many Grand Balcony Suites does the *Emerald Harmony* offer?



## ACCOMMODATION

**WELCOME** to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to [accomupdates@traveldaily.com.au](mailto:accomupdates@traveldaily.com.au).



Baillie Lodges luxury accommodation **Capella Lodge**, located on Lord Howe Island, has reopened following a \$4 million refurbishment. The nine updated suites feature a range of new additions, including extensive outdoor decks and heated plunge pools in the Makambo Loft, a new hot tub in the Catalina Suite, and outdoor daybeds on the deck in the Lagoon Lofts.



Autograph Collection Hotels has rebranded its **Grand Hotel Golf Resort and Spa** following an extensive three-year renovation. Located in Point Clear, Alabama, the 405-room hotel forms part of the Marriott International and Resort

Collection on the city's Robert Trent Golf Trail. The property offers a spa, two golf trails, seven restaurants and lounges, two beaches and a pool.



**Movenpick Hotels & Resorts** has launched a new global menu that celebrates Swiss cuisine, with a range of dishes featuring "savory with a twist of sweet". Chocolate is the main feature of seven dishes and forms part of the brand's "Chocolate on the Salty Side" promotion, which runs until 20 Nov. Creations include marinated beetroot salmon with root vegetables with 72% dark chocolate, and white lemon chocolate with goat's cheese, pine nuts and coffee beans.

## Outrigger inclusions

**OUTRIGGER** Mauritius Resort has introduced a range of booking add-ons, valid for stays after 19 Nov.

All-inclusive stays will receive a complimentary massage and improved beverage selection, while guests on Half Board packages can enjoy breakfast on the beach at Edgewater restaurant for no extra charge.

For hotel info, **CLICK HERE**.

## AYANA Komodo

**AYANA** Hotels has opened the doors to its AYANA Komodo Resort, located in the Indonesian tourist spot of Waecicu Beach.

The hotel is offering a range of opening deals, including savings of 50% when booking a second room for families, or receive 20% off bookings plus two-way airport transfers.

For more info, **CLICK HERE**.

## TUI buys Musement

**GLOBAL** tours and activities company TUI Group has expanded its position in the excursions, tours and activities market with the acquisition of Italian tech start up, Musement.

The deal will allow TUI to tap into the company's 35,000 products in over 1,100 cities around the world, including museum tickets and attractions.

## Aqua Exp solo deal

**RIVER** cruise line Aqua Expeditions has launched a Solo Traveller offer, valid on a selection of the company's Mekong and Amazon itineraries for the remainder of 2018.

Solo travellers will have their single supplement waived on select departures aboard the *Aqua Mekong* and *Aria Amazon*.

For more info on the included cruises, call 1300 124 204.



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### Corporate Travel Team Leader

Sydney, Very competitive + Super & Incentive, Ref: 3268SJ1

I am looking for an experienced travel industry professional to join this award winning TMC. If you have a solid corporate travel background & managerial experience then this could be the career opportunity you have been waiting for. You will be responsible for any operational issues involved in the travel booking procedure as well as closely working with a team of experienced consultants mentoring & managing their progress within the company. TMC experience required. Do not delay, apply now!

For more information please call Sarah on (02) 9119 8744 or click [APPLY](#) now.

### Escorted Tours Product Executive

Sydney, to \$65k + Super DOE, Ref: 3646PE1

As a Product Manager you will be responsible for researching, designing, writing and maintaining a portfolio of tours. The successful candidate will be passionate about Music, Theatre, history and the Arts + have an excellent grasp of the English language, be a confident communicator and negotiator, possess a current driving licence and love and flare for creativity and design. Travel industry experience, a degree in the arts or previous work in these fields and command of a foreign language would be highly desirable.

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

### BDM | Start leading a team

Gold Coast, \$55-60k + Super, Ref: 1322CGA1

This is an excellent opportunity for an experienced Business Development Manager/ Executive to step into a management role, take a step away from on road sales & join a well-established and award winning company! You will be based in the Brisbane CBD overseeing the BDM's for QLD & NZ. Reporting to the company's National Sales Manager, you will be responsible for analysing and overseeing with the data provided by the on road BDM's with full assistance from the sales support team. APPLY NOW!

For more information please call Courtney on (07) 3123 6107 or click [APPLY](#) now.

### Store / Branch Manager

Melbourne, \$60k + Comms + Super, Ref: 3656HC1

Are you a Store Manager/Team Leader with extensive travel product knowledge? Are you looking for an exciting new challenge in the travel industry? Do you have solid travel and supervisory experience? A leading and innovative travel company is keen to recruit an experienced branch manager across 2 stores in Melbourne. The role involves training and motivating a team of Travel Consultants to exceed targets, and establish their retail travel branch. Apply NOW - Interviewing ASAP!

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

### Luxury Travel Consultant

Sydney, \$50-\$65k + Benefits, Ref: 1559AJ01

An exciting Mon-Fri position has just opened up for an experienced consultant looking to join one of Australia's most successful and award winning Retail Travel Agencies. You will enjoy servicing high end clients and putting together once in a lifetime itineraries. In addition to this, you will be well looked after, working for an industry high salary and complementary Business Class flights each year! An experienced and friendly team looking for a team player who has a passion for Travel.

For more information please call Antony on (02) 9119 8744 or click [APPLY](#) now.

### Senior Cruise & Travel Consultant

Brisbane, Great Salary Base & Comms, Ref: 2514S22

My client is a fast paced award-winning online agency currently seeking a talented travel or cruise consultant selling cruise & worldwide land / air packages. You must be hungry to want to earn top dollars by doing what you love and be rewarded with famils & top commission. This role would suit someone that wants a supportive team environment, work / life balance, a relaxed & fun atmosphere, breakout area, own lockers & shower facility with full kitchenette & magnificent views at your desk.

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

### Business Development Manager

Melbourne West, Base + Benefits, Ref: 3633JP1

This major hotel brand is looking for someone to step up into a Business Development role. They're looking for someone willing to learn and grow their career in this role whilst promoting the hotel locally in Melbourne as well as interstate. You'll need to be a seller with the ability to build strong relationships quickly. You'll really be in control of building the hotels name within Australia and you'll be rewarded for it with a great base salary, car allowance, bonus and super.

For more information please call Josh on (03) 9988 0616 or click [APPLY](#) now.

### Corporate Travel Consultant

Perth, Up to 60k + Super, Ref: 4567JB1

Our client is seeking an experienced Corporate Travel Consultant for their office near Perth CBD! You will have the ability to organise and book business travel arrangements whilst delivering an unparalleled level of client care. You will ideally possess a background in corporate travel, have strong experience using a GDS and be able to work autonomously. Experience using Tramada is also desirable. The role is Monday to Friday and the successful candidate will enjoy a competitive base salary.

For more information please call Jacqueline on (08) 6365 4313 or click [APPLY](#) now.



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Travel IQ is being produced by the team which created the successful TRAVELtech and No Vacancy events. It's at **The Langham, Sydney, on Wednesday, October 24**, and the agenda runs from **9am to 5pm**.

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- **Anthony Hayes**, Chief Operating Officer, Sealink Travel Group (SLK)
- **Anthony Moulder**, Head of Transport & Infrastructure Research, CLSA Australia
- **Bob East**, Chairman Tourism Australia/ Chair Experience Co (EXP)
- **Brett Mitchell**, Regional Director APAC, Intrepid Group
- **Darrin Grafton**, Co-Founder, Serko (SKO)
- **David Hammon**, CEO & Director Hammons Holdings, (Scenic World/Sydney Harbour Bridge Tourism Experience)
- **Dax Eddy**, Executive Director, Jamberoo Action Park
- **Jamie Pherous**, Managing Director, Corporate Travel Management (CTD)
- **Josh Oakes**, Director, The Sunshine Tribe
- **Les Szekely**, Managing Director, Grand Prix Capital, early investor in SiteMinder and Rezdy
- **Nigel Benton**, Publisher, Australian Leisure Media
- **Rachel Wiseman**, Chief Investment Officer, The NRMA
- **Robert Halfpenny**, Managing Director, Aurora Expeditions
- **Rod Cuthbert**, Founder Viator, Former Chairman Rome2rio
- **Rob Smith**, Divisional Director, Australia/New Zealand, Merlin Entertainments (LON: MERL)
- **Sue Badyari**, Chief Executive Officer, World Expeditions
- **Simon Lenoir**, Co-Founder, Rezdy
- **Tammy Marshall**, CEO, The B Hive
- **Vasso Zographou/Michael Simpson**, Savills Hotels

Visit [www.traveltrends.biz](http://www.traveltrends.biz) for further information and bookings.

Any queries, please contact event organiser Bluewater Press on (02) 9882-1575 or email [martin@traveltrends.biz](mailto:martin@traveltrends.biz).

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