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Want your career search handled confidentially? Call the experts!

***NEW**PROMOTE THIS FANTASTIC PRODUCT**

**NSW/ACT BDM
SALARY STRONG PACKAGE**

This premium product is on the lookout in nsw/act for a highly motivated, experienced sales manager to assist growing their amazing brand and presence in the region. You will have strong contacts in the travel trade, with sound negotiating skills, presenting skills and have a strong business acumen. This is a brand people know and love. Please call for a confidential chat.

****NEW**LEAD THE TEAM**

**RESERVATIONS MANAGER
SYDNEY STRONG PACKAGE**

Turn the key and open the door to success when you join this travel company. Managing a team of reservations consultants you'll know the secrets of driving and motivating staff members to reach their full potential and sales targets. Stepping into this rare management opportunity your previous leadership experience, wholesale travel knowledge & experience in setting targets will set you apart from the pack. Top \$\$ & bonuses on offer.

BE A TRAVEL SUPPLIER & GAIN WORK/LIFE BALANCE

**TRAVEL RECRUITMENT ACCOUNT MANAGER
SYDNEY – TOP SALARY PKG + BONUSSES**

Love being a part of the travel industry, but over consulting? This is an exciting opportunity to become a travel supplier to the TOP CLIENTS in the industry. From cruise companies, to airlines, corporates and more, you will enjoy supplying your premium clients with their next talented employee whilst helping your colleagues find their PERFECT MATCH! As Australia's largest travel recruiter, you will love being part of our fun AA team, earning a top salary.

ATTENTION INBOUND MANAGERS

**OPERATIONS MANAGER
SYDNEY – STRONG PACKAGE**

Our client is looking for an inspiring leader with experience preferably in the Inbound Travel Market. You will be responsible for the overall success of the team including development & delivery of strategy, leading the team & enhancing relationships & agreements to achieve sales & revenue goals. You will be rewarded with a great salary and career progression.

PASSIONATE ABOUT PRODUCT

**PRODUCT MANAGER
BRISBANE & GOLD COAST – PKG DOE**

Are you experienced in developing relationships & have strong negotiation skills? We are looking for experienced Product Managers to be responsible for the delivery of the product plan along with the negotiation of rates, contract management & ensuring all targets are achieved. Educate agents & build relationships with internal/external stakeholders. Strong analytical, negotiation & time management skills required.

GLOBAL ROLE

**CORPORATE ACCOUNT MANAGER
SYDNEY- STRONG SALARY PACKAGE**

As a global Corporate Account Manager you will be responsible for the regional program with the objective of growing revenues, increasing revenues, increasing margins and retaining the business. To do this, you will have a thorough knowledge of corporate travel as well as the professional communication & negotiation skills to deal with people at all levels up to executives. Interviews to commence this week.

CHAMPAGNE TASTES?

**UPMARKET LEISURE TEAM LEADERS X 2
MELBOURNE & BRISBANE– SALARY PKG \$70K+**

Think Virtuoso, think first class, think premium bespoke itineraries! If you appreciate the finer things in life and want to plan itineraries for like-minded clients, this is the role for you! Leading an established, customer focused team of elite travel consultants, your role will include leading and motivating the team, being involved in local marketing and managing a portfolio of your own clients. Excellent salary + bonuses available. Call us now!

ARE YOU BETTER THAN HESTON?

**HEAD CHEF FOR FUNKY HOTEL
BRISBANE BASED – SALARY PACKAGE \$82k+**

Inspired by Heston and Jamie? This gorgeous boutique hotel is looking for a DYNAMIC, CREATIVE HEAD CHEF to produce FRESH, MODERN menus that will knock the socks off their cool clientele. Managing a talented brigade you will be responsible for creating tasty menus for their deluxe bistro, as well as catering corporate functions and cocktails accompanying menu. Interested? Want to know more? Contact our executive team today.

AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM

executive@aaappointments.com.au

NSW & ACT - 02 9231 2825 VIC, WA, SA & TAS - 03 9670 2577 QLD & NT - 07 3229 9600

FOR ALL THE BEST EXECUTIVE VACANCIES VISIT OUR WEBSITE www.aaappointments.com.au