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Want your career search handled confidentially? Call the experts!

****NEW** ANALYSE THIS
COMMERCIAL ANALYST – AIR FOCUS
BRISBANE - \$75K PKG**

This leading travel company is seeking an experienced analyst to come and join their air division. Focusing on ticketing and GDS strategies you'll be involved in budgeting and forecasting processes, income stream tracking and working on ad hoc projects as required. Previous experience in a similar role is a must along with strong business and financial acumen. A top salary package along with long term career development and progression opportunities on offer.

****NEW* RARE FINANCE ROLE ON THE GC
FINANCE MANAGER
GOLD COAST– UP TO \$125K PKG**

We are currently looking for an experienced finance manager who is CPA qualified, adept in liaising with international companies and a whiz on Excel to join a growing international company on the Gold Coast. Managing a small team, your responsibilities will range from income management to cash flow management, forecasting, reporting and payroll runs. A strong salary package is on offer. This role is interviewing soon so apply today.

STEP UP TO OPERATIONS MANAGER

**CORPORATE TEAM LEADER
MELBOURNE – GENEROUS SALARY PACKAGE**

Start the new financial year in a fresh new role. Join this successful Corporate Travel Management company in a leadership role. You will be managing the day to day functions of your team whilst being able to jump on the phones if needed. This company offers a very generous salary with ongoing training and career opportunities, if you have hit a ceiling in your current role, call me today to find out more.

PROMOTE THIS FANTASTIC PRODUCT

**NSW/ACT BDM
BASE SALARY PLUS CAR PLUS UNCAPPED COMM**

This premium product is on the lookout in nsw/act for a highly motivated, experienced sales manager to assist growing their amazing brand and presence in the region. You will have strong contacts in the travel trade, with sound negotiating skills, presenting skills and have a strong business acumen. This is a brand people know and love. Please call for a confidential chat.

MULTIPLE ACCOUNT MANAGEMENT ROLES

**STRATEGIC SENIOR ACCOUNT MANAGER
SYDNEY- \$110K BASE PLUS PLUS**

This award winning TMC are on the hunt for a senior strategic account manager to join their very successful team based in Sydney. You will ideally have previous TMC experience in Account Management or sales. You will be joining and organizations that offers a supportive environment with ongoing training and career opportunities. A strong package is on offer, including a high base salary plus bonuses.

THIS WON'T LAST LONG

**PRODUCT MANAGER
MELBOURNE \$100K PACKAGE**

Are you experienced in developing relationships & have strong negotiation skills? We are looking for experienced Product Manager to be responsible for the delivery of the product plan along with the negotiation of rates, contract management & ensuring all targets are achieved. Educate agents & build relationships with internal/external stakeholders. Strong analytical, negotiation & time management skills required.

A NEW CORPORATE CHALLENGE

**ACADEMIC CORPORATE TRAVEL MANAGER
BRISBANE – \$60K +**

Here's an exciting opportunity for corporate consultants wanting a new and exciting role. This leading travel management company is seeking an experienced senior travel consultant to join their dedicated academic division in an implant environment. Working Mon – Fri hours you'll be servicing a large corporate account along with booking leisure arrangements when required. Strong salary package, top career progression and more on offer.

OPERATIONS ROLE GALORE

**RESERVATIONS MANAGER X 2
SYDNEY STRONG PACKAGE \$85K PKG**

Turn the key and open the door to success when you join this travel company. Managing a team of reservations consultants you'll know the secrets of driving and motivating staff members to reach their full potential and sales targets. Stepping into this rare management opportunity your previous leadership experience, wholesale travel knowledge & experience in setting targets will set you apart from the pack. Top \$\$ & bonuses on offer.

AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM

executive@aaappointments.com.au

NSW & ACT - 02 9231 2825 VIC, WA, SA & TAS - 03 9670 2577 QLD & NT - 07 3229 9600

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