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## Master the slopes

**TOURISM** NZ and Air NZ are inviting agents to “master New Zealand’s iconic ski fields”, along with a chance to win \$100 to “kick-start your winter wardrobe”.

The Kiwi Peak Pro prizes are up for grabs for those who complete the How to Sell Ski NZ module on the 100% Pure NZ Specialist Program - see the **cover page**.

## Bentours appoints

**BRAD** Crawford has taken a role with Bentours & Tempo Holidays as BDM Victoria (West) and Tasmania, moving to the wholesaler from his former role as AirAsia Sales Mgr Vic/SA/Tas.

## Exodus celebrates

**EXODUS** Travels is offering discounts of 15% on 45 of its classic trips - one for each year the company has been in operation.

The offer is valid for bookings made 12-18 Apr for travel before 30 Apr 2020 - see **page eight**.

## QF expands SME savings

**QANTAS** has enhanced its “Qantas Business Rewards” (QBR) offering for small and medium enterprises, with flight savings now available on international services for more than 30 partner and interline carriers.

The change expands the base fare discount of up to 8% available through QBR to additional carriers, with savings based on the membership level of an individual business.

More than 200 destinations are on offer through the program which now offers the discounts when flying Qantas in conjunction with carriers such as Jetstar,

American Airlines, Air NZ, Air France, Finnair, China Eastern, Garuda, United, South African Airways, Cathay Pacific, EVA, British Airways and more.

The savings automatically appear when customers book eligible flights while logged into their Qantas Business Rewards or Frequent Flyer account on the Qantas website, while registered employees can also make their own discounted bookings online and via the Qantas App.

For bookings through travel agents, the client ABN and frequent flyer numbers should be added to every booking in order to access the discounts.

**MEANWHILE** Qantas has also today launched a double Status Credit offer for international flights on Saver or Flex fares.

Registered customers can access the bonus for bookings made 13-19 Apr, for travel 20 Apr 2019 through to 30 Mar 2020.

## Jet Airways cancels international routes

**BELEAGUERED** Indian carrier Jet Airways has been forced to suspend all of its long-haul services, after lessors moved in to repossess about 70% of the airline’s fleet.

Reports in India also suggest operations could cease as early as today, with pilots warning of a walkout over unpaid salaries.

It’s understood Jet Airways has surrendered its London Heathrow landing slots, while services to Amsterdam, Singapore and Paris have also ceased operating as bidders are sought to help restructure the airline (**TD** 10 Apr).

Abu Dhabi-based Etihad Airways owns 24% of Jet Airways, which is also a Qantas interline partner.

QF has issued a waiver for customers impacted by the cancellation of Jet Airways services to India from Singapore, allowing fee-free rerouting via CX, KA, MH, UL, SQ and MI.

### Today's issue of TD

*Travel Daily* today has eight pages of news, a front cover page for **Tourism NZ**, a photo page for **MTA** plus full pages:

- Exodus Travels
- Travel Trade Recruitment
- Tempo Holidays

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## Tempo Peru famil

**TEMPO** Holidays is offering the opportunity to win one of two spots on an upcoming seven-night familiarisation trip to Peru.

The incentive is based on bookings of Tempo South America land product along with LATAM long-haul flights - see the **last page** for details.

## voco Kirkton open

**INTERCONTINENTAL** Hotels Group today formally opened voco Kirkton Park Hunter Valley, with the 70-room property having undergone a refresh and rebrand to IHG's newest "upscale brand".

Key voco elements include a strong focus on sustainability as well as "accentuating the local" with Kirkton offering an interactive veggie garden, beehives, and local amenities from the 28 hectare grounds.

The Hunter Valley property is Australia's second voco, and the fifth under the brand globally.

## Bunnik slams "wild claims"

**BUNNIK** Tours has proudly called out its membership of ATAS, CATO and AFTA as part of advertising in last weekend's newspapers, emphasising its genuine offers differ from "a lot of wild claims made in travel advertising these days".

In a large banner above a Bunnik promotion as "Australia's leading small group tour company", the operator promised it would never

## Celebrity's 5th Edge

**CELEBRITY** Cruises has signed a contract for the delivery of a fifth "Edge-class" ship, scheduled for delivery in 2024.

The vessel will be built by Chantiers de l'Atlantique, where three more Edge-class vessels are already under construction.

*Celebrity Edge* was delivered last year, with three more set for delivery in 2020 (*Celebrity Apex*), 2021 and 2022.

list "unsubstantiated and over-inflated 'typical' or 'normally' comparison pricing to give a false sense of savings".

Bunnik contrasted itself with competitors by noting it does not pay to encourage positive reviews, seek client reviews prior to travel with promises of cash prizes or charity, or provide misleading hotel ratings.

"We are 100% committed to honesty and transparency in our advertising, pricing and tour inclusions," the company added, promising not to charge excessive cancellation or amendment fees and offering the "highest level of genuine value for money".

It's understood the recurring issue of excessive comparison pricing by a number of the "deals" providers is a thorn in the side of CATO members, who claim the discounters are generally unable to substantiate the claimed savings are genuine.

## Aussie staycations

**DOMESTIC** visitation is in focus for the upcoming Easter break, with a new Tourism and Transport Forum (TTF) survey indicating 58% of Australians are choosing a "staycation" rather than heading overseas for the period.

The poll, undertaken in conjunction with Nielsen, found that while Easter was a welcome break, for many Australians a key focus was a "big annual holiday," with 70% of those polled committed to making sure they take a break once a year.

Budget was a key consideration, with 62% planning to ensure their major annual trip cost less than \$5,000, while 48% were planning to head overseas and the rest planned a domestic holiday.

Work was a significant consideration for many families, with 43% of those surveyed scheduling their trip around the main breadwinners' jobs rather than scheduled school holidays.



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## Trip.com open to talks

**ONLINE** Travel Agent (OTA) Trip.com officially launched in the Australian market last week after a soft launch in mid-2018, with ambitions to grow its local market share.

Fresh off the stage at the Mumbrella Travel Marketing Summit on Thu, Lynn Qu, VP of Product & Marketing spoke with **Travel Daily** about the OTA's local plans, saying "the intentions are quite simple, we want to grow."

"We want to learn more about the market and bring more product offerings, increase our brand awareness and have more Australian customers," Qu said.

Trip.com is backed by Ctrip, a multi-billion dollar business which processes one in every four travel transactions in China and makes use of 50 terabytes of data the company analyses per day to help shape learning and product development.

Qu indicated the potential for dialogue with established retail players in the market saying "we're open to partnerships that allow us to increase brand awareness and bring more of our products to market."

"If that's a branded distribution partnership, we welcome that."

"It could be a win-win partnership, particularly if they want to access Ctrip's very large scale inventory offerings and for us we're able to partner with a reputable local brand and allows us brand exposure, that's great for us as well," she said.

Qu said that at this early stage Trip.com "was not in any active conversation" with retail partners but did say she was open to "revenue share" propositions.

"Australia is hugely exciting for Trip.com and the power behind it and potential for it to grow is tremendous," Qu opined.

## SQ expands VS pact

**SINGAPORE** Airlines has debuted a range of new transatlantic codeshare routes in partnership with Virgin Atlantic.

GDS screens indicate the SQ code has been placed on VS services from London Heathrow to Atlanta, Los Angeles and Seattle, as well as Manchester to Boston, Las Vegas, Los Angeles and New York JFK.

## India DFAT update

**THE** Department of Foreign Affairs and Trade has issued new Smartraveller advice for India, where general elections are scheduled to take place through until 23 May 2019.

Australian travellers to India are being advised to exercise caution and avoid large gatherings during the election period, with DFAT warning that "violent protests and demonstrations occur sporadically and often spontaneously throughout India".

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## Window Seat

**AUSTRALIAN** Border Force officials in Adelaide were right when they sensed something fishy about a passenger arriving from Malaysia last week.

After acting on their suspicions by conducting a frisk search, they found an "exotic live fish" in a plastic bag full of water around the 34-year-old's neck.

The creature was found to be a Red Asian Arowana - an endangered species native to South East Asia which is illegal in Australia unless imported through legitimate channels.

The Red Asian Arowana is considered to be auspicious in Chinese culture - but not in this case, with the fish humanely euthanised with the Vietnamese man who brought it in set to appear in court in May.

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## Senior travel research

**BABY** boomers hold 53% of the nation's wealth, despite making up just 25% of the Australian population and are "more willing to travel than ever", according to a new *The Future of Seniors Travel 2019 Report*.

Conducted by travel industry researcher and CEO of New Young Consulting Bronwyn White, the study found 40% of over 65s are spending between \$11k and \$50k per person per annum on travel.

White said travellers aged 55 plus were an important market for travel companies to target.

"They are spontaneous, willing to travel at the drop of a hat with the right 'triggers', and good low and shoulder season 'fillers' with most choosing not to travel in peak season, unless with family," she said.

The research highlighted the age sector was "comfortable using mobiles and tablets, are

big YouTube viewers and spend hundreds of hours researching travel on the internet".

Additionally, over half of the travellers in this age group are planning 12 months ahead, but are also "happy to be spontaneous reacting quickly to deals".

"The research process was fascinating as the focus groups just kept breaking apart all those common misperceptions including that they are out of touch with technology for research, booking and paying; they prefer 'low-key' experiences and are not interested in indigenous culture and history," White explained.

The report was compiled based on qualitative and quantitative research with participants in the 53 to 82-year age bracket.

To order the full report and for more information **CLICK HERE**.

Read about the benefits and wonders of small group touring in the April issue of *travelBulletin*.

**CLICK to read**  
**travelBulletin**



## Entire with a difference

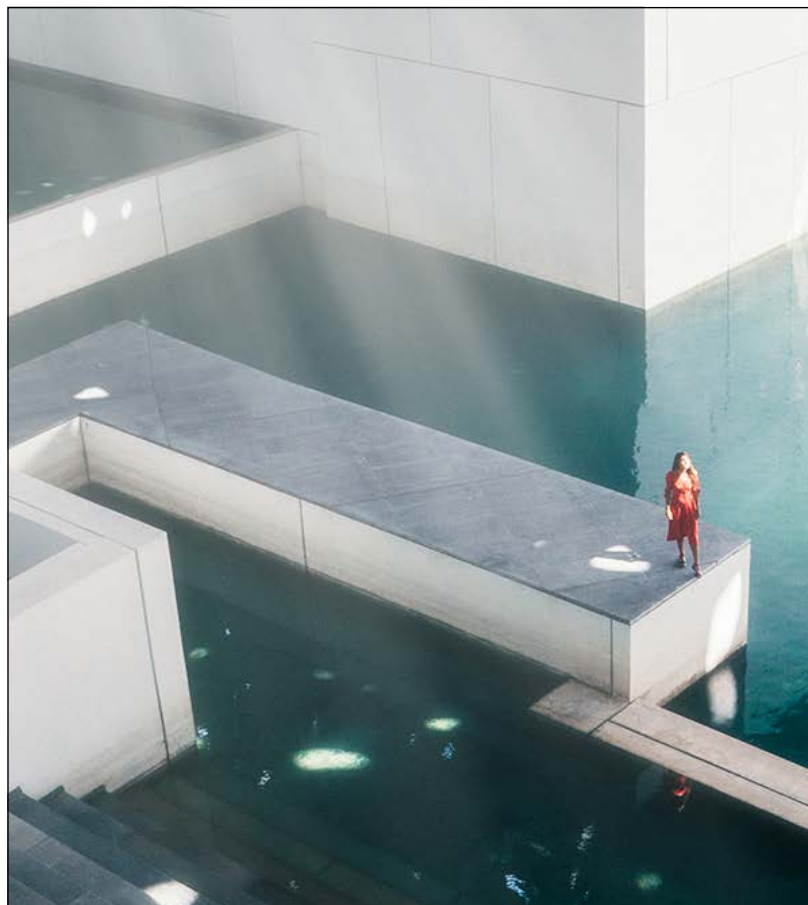


**ENTIRE** Travel Group hosted over 100 travel agents and trade partners last week at View by Sydney to showcase a "different side" of Europe.

"See Europe Differently" was the theme of the event, organised by Entire Travel Group in partnership with Atout France, Monaco Tourism Board, Switzerland Tourism, Le Boat & Rail Europe.

Agents explored Entire Travel Group's European brands via a marketplace where they tasted Swiss cheese & wine, discovered Orange Liqueur from Monaco, and sipped Italian bubbles, followed by a European dinner.

**Pictured** are Phillip Boniface, Helloworld Carlingford and Natalie Schembri, Sylvania Travel & Cruise.



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## Daydream Island is back



**DAYDREAM** Island (pictured) has today welcomed its first guests back to the resort.

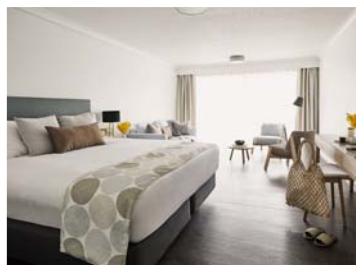
Located in the Whitsundays, Daydream Island spans 1km long with coral and sand beaches lined by palm trees, a tropical rainforest and its own Living Reef and Underwater Observatory (inset right).

The resort features 277 rooms and suites with views of either the tropical gardens, pool or out to the ocean.

**Pictured** below left is the Superior King room.

Daydream Island features three new restaurants and three fresh bars including Infinity, the resort's premium dining offering with an Asian fusion menu.

The resort is also home to Tonic, a speciality gin bar.



The island also offers a revitalised pool landscape with views across the Whitsundays, coral beaches, gym facilities, access to non-motorised water activities and will launch a refurbished outdoor cinema overlooking Sunset beach in Jun.

**Pictured** below is the Infinity's Blue Matcha and White Chocolate cheesecake.

For more information on the property, [CLICK HERE](#).



## Crystalbrook eyes NZ

**AN EXPANSION** to New Zealand is "high on the agenda" for Crystalbrook Collection, on the back of rapid growth in Australia since the brand launched in 2017.

The company currently has two hotels open in Australia, Little Albion in Sydney and Riley in Cairns, with a combined total of 350 room keys and is planning to grow to 2,000 room keys by 2022.

New Cairns properties, Bailey and Flynn, are set to open in Sep and Apr respectively, followed by Kingsley in Newcastle in Oct 2020.

Another development in Port Douglas is also proposed at Crystalbrook Superyacht Marina, but a construction date has not yet been confirmed.

"We are big believers in investment and growth," Crystalbrook Group Director of

Marketing Katie Malone told **TD** at the Australian Tourism Exchange in Perth last week.

The company is also set to announce the appointment of a Director of Development and Director of Acquisitions this week.

"We're hitting that next stage of maturity and putting more structure in place," Malone said.

## Cover-More policy

**TRAVEL** insurance provider, Cover-More, today announced more than 57,000 Australians have used its Cancel-For-Any-Reason policy since its launch 12 months ago.

The policy has provided protection for travel cancellations, medical expenses, lost, stolen or damaged luggage.

## ENTIRE Travel Group

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#### INSIDE SALES - RESERVATION TEAM MEMBERS WANTED

Australia's fastest growing specialist travel wholesaler, Entire Travel Group, is looking for smart and passionate professionals to join our team of sales specialists.

We operate an outstanding portfolio of nine leading wholesale brands focused on destinations across Europe, North America and the Pacific and Indian oceans. Two things set us apart: expertise and technology.

Our travel agent sales support team members all visit the destinations they represent, allowing them to gain an unrivalled depth of local knowledge and first-hand experience. Our team also use Australia's leading wholesale reservation system, enabling streamlined bookings and pleasant customer interactions.

If you are someone who enjoys the sense of fulfilment and pride that comes from being a genuine destination expert - and you want to be part of a fun and ambitious team - then we may have a role for you.

#### Here's what we're looking for:

- Excellent time management skills
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- A minimum 12 months experience in the travel industry.

#### And here's what the job would entail:

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## SnowHotel success



**SCANDINAVIAN** and Polar Specialist Bentours last week presented an Appreciation Award to team SnowHotel Kirkenes for supporting the Bentours brand.

Bentours have "resounding success" with SnowHotel on the Kirkenes SnowHotel Arctic Snowfun' four-day tour.

After a morning training session with the team, Bentours presented Anne Koivisto, Sales & Marketing Manager SnowHotel Kirkenes the award.

**Pictured** are Rhea Daniels, Jesse Biddle, Rebecca Stokes, Charley O'Neil, Sarah Field, Shanthini Puvu, Eliza Gale, Anne Koivisto, Sales and Marketing Manager, SnowHotel Kirkenes; Marina Amato, Samuel Manga and Marcus Dunn.

### Brand USA record

**DESTINATION** marketing organisation for the United States, Brand USA, has revealed a study by Oxford Economics shows its marketing efforts are "generating a high return on investment and driving significant incremental international visitation and spend".

The report also states that Brand USA has driven strong results over the past six years, including record results in Fiscal Year 2018 (FY2018) for international visitor spending, tax revenues generated, and total economic impact.

Highlights in the FY2018 (01 Oct 2017-30 Sep 2018) include 13 million int'l visitors to the USA who spent US\$4.1b on travel and fare receipts with US carriers, and generated US\$8.9 billion in total economic impact.

## BROCHURES

**WELCOME** to Brochures of the Week, *Travel Daily's* Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to [brochures@traveldaily.com.au](mailto:brochures@traveldaily.com.au).



**SeaLink Travel Group - Discover Australia 2019/20**  
SeaLink Travel Group has released its new Discover Australia 2019/20 brochure. The new 32-page brochure features SeaLink Travel Groups suite of brands and experiences across New South Wales, Queensland, Northern Territory, South Australia, Western Australia and for the first time Tasmania. Some new offerings include Captain Cook Cruises six-course Gold Lunch cruises on Sydney Harbour and its first "premium-end" charter and private Super Yacht, "AUSPRO". Also, Fraser Island in Queensland have added four new packages to its itineraries including Holiday like a Royal, three-day Cool Dingo Tour, three-day Fraser Island Remote Experience and a three-day Self Drive Package.



**Crooked Compass - Small Group Tours 2019/20**  
Crooked Compass has released its new 2019-2020 brochure which features a selection of small group tours to Africa, Asia, Europe, Middle East, Latin America and Oceania. The program highlights include a women's only 11-day Remarkable Rwanda tour, the seven-day Ambunti Crocodile Festival in Papua New Guinea, along with the archaeological delights on the eight-day Land of the Phoenicians tour to Lebanon.

### MEL pax decrease

**MORE** than three million pax passed through Melbourne Airport in Mar, 2.1% down on figures during Mar 2018, according to the MEL passenger performance Mar 2019 report.

Last month 895,162 people flew internationally from the facility, 2.4% less than the same time last year, while domestic travel dropped by 1.9%.

The decrease of pax traffic was attributed to the Easter holiday period shifting from late Mar in 2018 to mid-Apr 2019, coupled with a later school holiday period.

Despite the decrease in pax volumes, the airport's financial year-to-date figures were up compared to the same time last year, with around 28.5 million people flying through Melbourne, a rise of 2.1% on the previous financial year-to-date figures.

### Comedy at Norfolk

**THE** Melbourne International Comedy Festival Roadshow is bound for Norfolk Island in Aug.

The comedians from Australia, New Zealand and beyond will join in the fun on 02-05 Aug.

**CLICK HERE** to see holiday packages or **HERE** for entry-only ticket purchases.

### Czech interest rise

**THE** number of Australians visiting regional areas in the Czech Republic rose 13% in 2018, according to Czech Tourism Board CEO Jan Herget.

"The Czech Republic...offers fantastic value for money, a year-round modest climate, numerous UNESCO sites, national parks, wineries and breweries, more than 200 castles and with English widely spoken, it makes it a very attractive destination for all Australian travel markets," Herget said.

### Crystal on sale

**CRYSTAL** Cruises has opened reservations for its 2022 world cruise called Myths, Marvels & Monuments: A Cultural Mosaic.

Sailing aboard *Crystal Serenity*, Crystal Cruises' 27th annual world cruise offers multiple embarkation and disembarkation options of 86 to 116 nights in length in Los Angeles, Miami and Monte Carlo, all including the full world cruise benefits and incentives for guests.

The 2022 world cruise is also available for booking in eight segments of 13 to 19 nights.

**CLICK HERE** for more information.

# AFL

## AFL R4 WINNER

Congratulations

## LISA DUNN

from Andy's World Travel

Lisa is the top point scorer for Round 4 of *Travel Daily's* AFL footy tipping competition. She's won \$100 travel credit courtesy of Expedia.



Travel Daily AFL tipping competition is sponsored by Emirates, with the top tipper for the season winning flights to Europe.



NSW permit LTPS/19/31793 / ACT permit TP 19/02664



## 'MTA - 2019 and Beyond' series

**MTA** – Mobile Travel Agents' recent 'MTA - 2019 and Beyond' forums were a great opportunity for MTA Advisors to get together and be updated on the latest company developments, training opportunities and innovations now being rolled out.

More than 350 advisors and suppliers joined with MTA management at the forums in Sydney, Brisbane, Melbourne and Perth.

Each event included an opportunity for the advisors to be updated by suppliers at supplier trade events held at each venue, with 45 of MTA's approved suppliers taking part in Sydney, Brisbane and Melbourne and 22 in Perth.



**MTA BDM** Amber Smith, Cei Creighton, Kate Narracott, Jodi Dalton and Tracey Olsen, Bedsonline, catching up over a wine at the Brisbane forum.



**CHARLIE** Trevena - Rocky Mountaineer, Dana Wilson, Maria Lombardi and Sharelle Walker enjoying dinner at the Perth forum held at The Crown.



**PAULINE** Haldane, Jodie Everett and Deb Johnston at the supplier trade show in Perth.



**SUSAN** Salmon, Jamie Gibbons, Rachel Cleary and Marina Vera at the supplier trade show at The W in Brisbane.



**JULIA** Campbell with MTA CEO Don Beattie, being presented her certificate for being one of two inaugural 'MTA Certified Travel Professionals', to have completed MTA's inhouse accreditation program, MTA Professional Plus.



**MTA BDM** Amber Smith, Nadia Murphy, Bettiann Gain, Sue Basedow enjoying a relaxing dinner at The W in Brisbane.

**TARA** Morgan, Deb Duncan, Rosemary Metcalf, MTA BDM Clare Kearns, Lynne Wells, Elizabeth Keller and Clare Johnstone having a laugh at the Melbourne forum held at IHG The Rialto.



**BELINDA** Millar, Olivia Johnson and Belinda Paul at the Melbourne forum.



**SARAH** Fenton with MTA CEO Don Beattie being presented her certificate in Sydney, as one of two inaugural 'MTA Certified Travel Professionals'.



**FORTY-FIVE** suppliers joined in the trade show at The W Brisbane.



**ENJOYING** the Sydney Forum, held at The Langham, are Tamara Buongiorno and Julie Evans.



## AA MAX update

**AMERICAN** Airlines has announced it will extend its cancellations of flights on its fleet of Boeing 737 MAX aircraft through to 19 Aug.

Cancellations will impact 115 flights per day.

## A&K solo China deal

**ABERCROMBIE & Kent** (A&K) is offering solo travellers a 50% discount on the single supplement on select 2019 departures of its China & Yangtze Small Group Journey.

The 13-day trip starts in Beijing and includes a cruise on board all-balcony Sanctuary Yangzi Explorer through the Three Gorges.

The departures are: 14 Jun, 28 Jun, 12 Jul, 02 Aug, 16 Aug and 30 Aug.

## Rovos 30% off

**GREAT** Train Journeys is offering 30% discounts on selected Rovos Rail itineraries up until 31 Dec, to mark its 30th anniversary.

Agents will be able pass the savings on to clients travelling on a range of tours including the four-day Victoria Falls Journey, for 01 Oct to 31 Dec departures.

## Kingfisher's refresh

**FRASER** Island's Kingfisher Bay Resort is undergoing a renovation backed by the capital investment of the property's new owners, SeaLink (**TD** 21 Feb).

The property has completed a revitalisation of its staff accommodation and is now moving to a complete refurbishment of one of its dining venues, Seabelle, ahead of the peak season in Aug.

The venue will be renamed to Sand and Wood and offer a lighter, more modern look.

The investment will also see the resort draw on SeaLink's expertise to add to the product experience.

## WIN A TRIP TO AFRICA



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This month Acacia Africa and *Travel Daily* are teaming up to give two agents a 14-day Southern African Magic open age Small Group Safari. You can also take a friend for 50% off the tour price.

Visit [www.acacia-africa.com](http://www.acacia-africa.com) for your chance to win a trip to Africa. To win, answer each question correctly and have the most creative final answer. Send your entries to [acacia@traveldaily.com.au](mailto:acacia@traveldaily.com.au)

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## TrekAmerica deal

**AGENTS** can secure savings of up to 30% on TrekAmerica and Grand American Adventures (GAA) itineraries booked by 26 Apr.

Trek and GAA are offering a 10% discount on top of their Easter sale to agents who quote "trade10" when making bookings online, over the phone or by email, for trips leaving before 30 Sep.

## YOTELAIR open

**TRAVELLERS** transiting through Singapore's new Jewel Changi Airport will be able to catch up on lost sleep and freshen up in one of 130 cabins at the YOTELAIR.

Officially opened today, the hotel is offering guests overnight and day stays, with shower and gym packages to be introduced in the coming weeks.

For more information, head to [www.yotel.com](http://www.yotel.com).

## Scenic sculptures

**SCENIC** World in the Blue Mountains has opened an exhibition of works by local and international artists called Sculpture at Scenic World.

Now in its eighth year, the exhibition will run until 12 May and features 25 works from 27 artists, along with a program of free public events.

Prices are from \$44 for adults, \$24 for kids & \$119 for a family.

## Excite campaign

**EXCITE** Holidays is offering agents 500 bonus reward points for every night booked and paid for in Utah until Sun 28 Apr.

The promotion is part of Excite's latest Think Big campaign, run in conjunction with the Utah Office of Tourism.

Excite has launched an eight-page destination guide for agents.



**NRL**  
**RS WINNER**

Congratulations

**VICKY**  
**WOOLNOUGH**  
from *Travel Beyond*  
Group

Vicky is the top point scorer for Round 5 of *Travel Daily's* NRL footy tipping competition. She's won \$100 travel credit courtesy of Expedia.



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### ADVERTISING AND MARKETING

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### Ultra-Luxury Australian Specialist

Sydney, Up to \$65k, DOE, Ref: 3836PE5

My client is a leading provider of luxury inbound travel arrangements & has unrivalled expertise in delivering tailored tours to groups visiting Australia & the Pacific. They offer bespoke itineraries - from city breaks to multi destination and special interest tours. I am looking for a talented inbound travel specialist to work with this creative travel team, you must have strong Australian tourism knowledge & experience in dealing with Western Markets. Excellent salary on offer.

For more information please call Paul on  
(02) 9119 8744 or click [APPLY](#) now.

### Sales Representative - Travel Industry

Sydney, Up to \$60k + Bonuses, Ref: 3974JB1

My client is seeking an experienced Sales Representative for the Perth/ WA region! The role involves working with existing accounts and also seeking new business. The successful candidate will need their own car and have an office set up available to them. Responsibilities of the role include striving to exceed sales goals, identifying regional trends and implementing strategies to remain competitive in the market and representing the company at industry events in a professional manner.

For more information please call Jacqueline on  
(02) 9119 8744 or click [APPLY](#) now.

### Wholesale Travel | Tropical Destinations

BNE, OTE MIN \$60k + FAMILS, Ref: 1823AW1

Are you a travel agent that loves to put together family packages, Special Interest packages & organise group travel? Having a minimum 2yr experience within the travel sector & a good understanding & passion for the South Pacific; you will create a sense of excitement & anticipation for your customers! Get your work life balance back and consult with both agents & direct clientele, you will be motivated & driven to succeed! If you are ready for a new challenge in travel - APPLY NOW!

For more information please call Amanda on  
(07) 3123 6107 or click [APPLY](#) now.

### Business Development - Ski & Snow Accounts

Melbourne, \$65k + Comms + Super, Ref: 4015HC1

Working in sales & looking to work for a niche travel brand? You will be representing a well - known & respected company, a true market leader for their ski division. If you are tired of working for a company that has too many restrictions and wish to sink your teeth into something that is a bit more creative, challenging & simply different whilst utilising your amazing sales experience, this is the role for you! Strong career development opportunities and new & exciting changes to come!

For more information please call Hannah on  
(03) 9988 0616 or click [APPLY](#) now.

### Senior Consultant | Boutique Agency

Sydney, Up to \$70k + Perks!, Ref: 7895AJ1

Join one of Australia's most successful Retail Travel Agencies! Enjoy industry high salaries + Benefits including Business class flights EACH YEAR! An exciting opportunity to join one of Australia's most successful and award winning Retail Travel Agencies. You will enjoy servicing high end clientele and putting together once in a lifetime itineraries. In addition to this, you will be well looked after, working a Monday - Friday working week for an industry high base salary and perks!

For more information please call Antony on  
(02) 9119 8744 or click [APPLY](#) now.

### Travel Agent - Customer Focused

Brisbane, OTE \$55-\$75k, Ref: 3151SZ1

Located North West within 10km of Brisbane city, our clients are a customer service focused, independently run agency with long standing consultants. The owner of the agency is all about team support & personal development. You will be treated as part of a family and work with mature minded demographics in a realistic KPI driven environment. We are looking for someone with a happy persona with MIN 2 years' experience in travel wanting a different type of retail sales experience

For more information please call Serena on  
(07) 3123 6107 or click [APPLY](#) now.

### Account Manager - Online Travel

Brisbane, Circa of \$90k, Ref: 1416CGA1

An exciting opportunity is available for someone experienced within the hotel sector, tourism or travel industry. You will manage existing accounts and have the ability to think analytically to increase revenue and exposure to the business. This role will be both strategic and personable, where the Account Manager must have people and communication skills to build on relationships. Ability to work autonomously without supervision is important in this role. RARE opportunity, APPLY NOW!

For more information please call Courtney on  
(07) 3123 6107 or click [APPLY](#) now.

### Product Executive | Travel

Melbourne, \$50k + Super + benefits, Ref: 3933MT1

Do you want to go to work and realise that you're not in a dream?? Well this is the job for you. Work in a niche area of travel! A product executive is required to join this exclusive team to ensure that all the content is loaded into the reservations system. Unleash your inner brochure flare, by contributing content onto their brochures. You will need to have previous product experience in travel or exposure to product. In-depth knowledge of Europe & Scandinavia and Strong problem solving ability. Work in a fun office and at the same time get free TRIPS ! Interested PLEASE APPLY !!

For more information please call Mark on  
(03) 99 88 0616 or click [APPLY](#) now.



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