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JOIN THE A TEAM!

TRAVEL RECRUITMENT ACCOUNT MANAGER SYDNEY – GENEROUS SALARY PACKAGE & PERKS

Love the travel industry but looking for a new challenge? Our Sydney head office is booming and we are looking for a talented individual to join our recruitment team.

You will enjoy providing career advice to our experienced candidates and matching their skill set with the industry's best employers. Great perks include Top salary package, Mon-Friday roster only, team perks including conferences, shopping vouchers, lunches and more. Apply today!

ABSOLUTELY FABULOUS!

HOTEL DIRECTOR OF SALES – 5 STAR SYDNEY – SALARY PACKAGE \$100K + BONUSES

This gorgeous 5 star property located in Sydney's premium CBD area, is looking for a talented ADOS ready to step into a DOS role. Reporting to the DOSM you will devise sales strategies across all market segments including corporate, government, wholesale and MICE. You will also enjoy managing a team of 4. Previous industry hotel sales experience will see you thrive in this role. Top salary, perks and career progression on offer.

BUILD IT UP

KEY ACCOUNT MANAGER – TMC/OBE SYDNEY - SALARY \$120K PLUS SUPER

This Global Company have a unique role available within the Australian business. You will be responsible for supporting the growth and partnerships between OBE and TMC's whilst also managing existing relationships based in Australia. You will have strong networking and relationship skills with at least 5 years relevant experience from ideally a TMC or OBT background. You will be rewarded with a strong base salary, top bonuses and career advancement

STEP UP THE HR LADDER

SENIOR HUMAN RESOURCE ADVISOR SYDNEY – SALARY PACKAGE \$77K + BONUSES

Are you a talented HR professional looking for that next challenge? Working in the head office of this premium hotel group, you will enjoy supporting the Area HR Director, servicing 5 star hotels in the cluster. Gorgeous properties, great GM's and interesting projects to work on! Previous experience in HR and IR including OH &S is a must. Interested? Contact our executive division today

UNIQUE & CHALLENGING USA FOCUSED ROLE

BUSINESS DEVELOPMENT MANAGER NSW – STRONG SALARY PACKAGE PLUS CAR

This leading provider of educational tours for primary and secondary schools is on the lookout in Sydney. You will be responsible for managing a portfolio, building strong relationships & delivering presentations to increase & bring in new business. Strong salary plus a fully maintained Car.

You will have a passion for learning whilst being able to present to large groups.

LOVE THE THRILL OF THE CHASE

SENIOR SALES MANAGER MELBOURNE OR SYDNEY - \$80K-\$100K base plus bonus

This unique opportunity will suit a strong Tourism or Hospitality sales manager that understands and is motivated by the sales process and is looking for that something different. This Global Company with over 20 offices worldwide is seeing huge growth in the Australian market and is looking for a strong sales manager with established relationships in the travel and hospitality trade, if you have worked for an OTA this will be highly desirable.

REPRESENT A TOP BRAND

TRAVEL INDUSTRY BDM MELBOURNE - SALARY PACKAGE UP TO \$75K

We are searching for a Sales Executive who is passionate along with the ability to source and secure new business to join this industry leader. You will have a real drive, passion and understanding of the travel market along with the ability to establish relationships and conduct presentations to secure wins for the business. Be rewarded with a supportive team and be proud to walk through the doors with this product under your arm

ARE YOU A SWEET TALKER?

BUSINESS DEVELOPMENT MANAGER – HOTEL SALES BRISBANE– UP TO \$80K PKG

Love the thrill of the chase? An expert in the MICE sector? Then this new sales role is for you. We are currently looking for a sales orientated and driven BDM to join this leading five star property in Brisbane. Working closely with the sales team you will be responsible for generating leads, increasing sales, entertaining top clients and facilitating hotel inspections. A strong salary package along with long term career progression on offer. Call to find out more.

AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM

executive@aaappointments.com.au

NSW & ACT - 02 9231 2825 VIC, WA, SA & TAS - 03 9670 2577 QLD & NT - 07 3229 9600

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