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MORE INFO

## Bristow to sell Airnorth?

**BANKRUPT** US-based aviation service provider, Bristow Group, is reviewing the possibility of selling its Australian airline, Airnorth, as part of a restructure.

In a statement responding to reports the group has ring-fenced the Australian carrier for auction, the company said it was "reviewing all possible options...to determine the best path forward for both its global parent company and its local operations", having filed for Chapter 11 bankruptcy in the US in May (**TD** 07 Jun).

While Bristow did not confirm that the airline is on the market, the *Australian Financial Review* (AFR) reported mergers and acquisitions consultants, Allier Capital, had been engaged to seek out potential buyers.

Airnorth CEO Daniel Bowden said the airline was "an integral part of the NT", servicing the region for more than 40 years "never giving up, even when others have come and gone".

Bristow noted Airnorth holds a leadership position in the northern region of

Australia, with strong financial performance and an expanding network with key routes to Perth, Cairns and Dili in Temor Leste, alongside new seasonal services to the Gold Coast.

The AFR reported Regional Express Holdings Ltd (Rex) was "perhaps the most logical acquirer" of the airline, as it looks to expand its services into the Northern Territory (**TD** 04 Jun).

Cobham Aviation Services has been touted as another potential buyer, while it is believed a number of financial investors are also in the running to bid for the airline, seeing it as a platform to develop a larger position within the Australian aviation sector.

However, other industry commentators have speculated Qantas may make a move for the airline to retain access to routes it codeshares with Airnorth.

### Today's issue of TD

*Travel Daily* today has five pages of news and photos, plus full pages from:

- Constellation Journeys
- Travel Trade Recruitment

## Crown inquiry

**THE** NSW Independent Liquor and Gaming Authority has launched an inquiry into the sale of Crown Resorts shares by James Packer to Lawrence Mo's Melco Resorts and Entertainment Ltd, following reports linking Crown with criminal activities (**TD** 31 Jul).

The Authority has issued notices to Crown and other relevant parties compulsorily seeking documents and information, which assist it in its investigations, and to be used in the inquiries.

Former Supreme Court of NSW Judge, Patricia Bergin SC, will conduct the inquiry.

## Constellation 747

**CONSTELLATION** Journeys is taking one of Qantas' Boeing 747s on a final 18-day round the world trip before it is retired next year.

The operator has chartered the aircraft for the globe hopping journey departing Sydney on 29 Apr, with stops at Angkor Wat, Cambodia; Samarkand, Uzbekistan, Reykjavik, Iceland; Merida, Mexico and Tahiti.

For more, see **page six**.

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## Travel Daily on location in Perth

Today's issue of *TD* is coming to you courtesy of **TravelManagers**, from its 12th annual conference.

**TODAY'S** proceedings start with a welcome address from Nathan Harding, Chairman Tourism WA ahead of the official conference opening.

Then it's on to a series of keynote addresses including one from futurist Amanda Stevens who'll give a peek into the future trends of consumers & how to future-proof a business.

Suppliers will also have a chance to address delegates before the day wraps up with a presentation from TravelManagers Executive GM Michael Gazal.

A welcome party will be held at pop-up bar, Embargo.

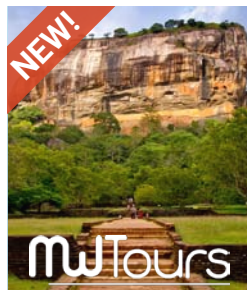
## Ponant to buy Gauguin

**LUXURY** expedition cruise line Ponant has overnight revealed plans to acquire Paul Gauguin Cruises, which operates one vessel in French Polynesia and the South Pacific.

Ponant confirmed after the acquisition the existing management would remain in place, with Diane Moore as CEO of Paul Gauguin Cruises, with her team still based in Bellevue, Washington.

Ponant President Jean-Emmanuel Sauvee said the cruise lines share the same core values and identified synergies between their operations, with both companies combining "exceptional itineraries with luxury hotel services and fine cuisine".

"Our guests can now select from a wider range of iconic destinations and become enriched by cultural and expedition cruises of their choice, that literally travel to the ends



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of the earth from the most remote ports to more perennial favourites, on our combined fleet of small ships," he said.

Moore reinforced that as Paul Gauguin joins the Ponant family, it would remain dedicated to its "shared passion for authentic experiences, high quality service and sustainable practices".

"We are excited about introducing our guests to the wider world of Ponant and to welcoming Ponant guests on board *Paul Gauguin*," she said.

Paul Gauguin's 332-guests *m/s Paul Gauguin* features an onboard watersports marina, three dining venues and a spa.

## No ban in Venice

**CRUISE** Lines Int'l Association (CLIA) Europe has clarified there is currently no ban in place preventing cruise ships from visiting Venice, despite some media outlets reporting large ships would be rerouted away from certain waterways from Sep.

"Discussions concerning the future of cruise ships using the Giudecca Canal have been ongoing for several years and those discussions continue today without any conclusion," CLIA said in a statement.

CLIA said Italian Federal Minister for Transport Danilo Toninelli yesterday said he had set up a working group to look at alternative solutions, which could see some ships rerouted to the mainland Fusina and Lombardia terminals, but that no decision has been made.

CLIA Europe Secretary-General Tom Boardley said the association was in agreement with authorities and many stakeholders that utilising the Vittorio Emanuele Canal was "the best and most prudent means to move larger cruise ships away from the Giudecca".

The already-tense situation became inflamed earlier this year, when MSC Cruises' *MSC Opera* collided with Uniworld's *River Countess* (**TD** 03 Jun), injuring five people, including two Australians.

The situation caused Mayor Luigi Brugnaro to urge UNESCO to place Venice on the world heritage "blacklist" in a bid to preserve the city.

## Virgin saves fuel

**VIRGIN** Australia's first of its Boeing 737 Next Generation (NG) aircraft fitted with the Split Scimitar Winglets, has taken off to Fiji.

The winglets improve fuel efficiency by reducing drag, with the airline predicting the technology will save 160,000 kilograms of fuel per aircraft, each year.

Virgin Australia is the first Australian airline to introduce the winglets (**pictured**).



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## Government can fuel change

**THERE** needs to be more of a “shared approach” involving government to help the Australian aviation industry decarbonise, according to Bioenergy Australia’s CEO Shahana McKenzie.

Speaking at a panel session on the social impact of the airline sector at the Centre for Aviation (CAPA) summit in Sydney yesterday, McKenzie said Australia needed greater investment to access biofuel projects if it wanted to improve its emissions reduction strategies.

“In the absence of a price on carbon, it is very difficult for the development of an industry in Australia to be able to support sustainable fuel being accessed here,” she said.

“There needs to be shared responsibility to the issue and in the absence of governments taking action in substantial and productive ways...there needs to

be a shared approach as a travel industry on how we are going to decarbonise,” McKenzie added.

McKenzie also pointed to successful biofuel projects undertaken around the world as the template for how the Australian aviation industry could spur carbon reduction.

“There is a fantastic project going on in California for example which is taking the municipal solar waste and turning it into jet fuel, projects are also using end of life plastics and a whole range of different feed stocks,” she said.

### Oceania info events

**OCEANIA** Cruises has released dates for its next “Agent Bring Client” series in Adelaide, Melbourne, Sydney, Perth and the Gold Coast this Sep and Oct.

The events will cover the 2020 and 2021 seasons, for more info on dates and venues, [CLICK HERE](#).

## Viking 2021 open

**VIKING** Cruises’ 2021 river cruises are now open for sale, and are currently available at 2020 prices.

Highlights include the 15-day Grand European Tour, the 13-day Waterways of the Tsars voyage, the 10-day Portugal’s River of Gold itinerary and the eight-day Rhine Getaway itinerary from Amsterdam to Basel.

“Now is the time to plan ahead for your pick of dates, staterooms and value for money,” said Michelle Black, MD Viking ANZ.

## Ritz Perth opening

**THE** Ritz-Carlton Hotel Company has revealed 15 Nov as the opening date for The Ritz-Carlton, Perth, located in The Elizabeth Quay precinct.

The 205-room property will feature 18 suites, The Ritz-Carlton Club, two food and beverage venues and 2,000m<sup>2</sup> of meeting and event space.

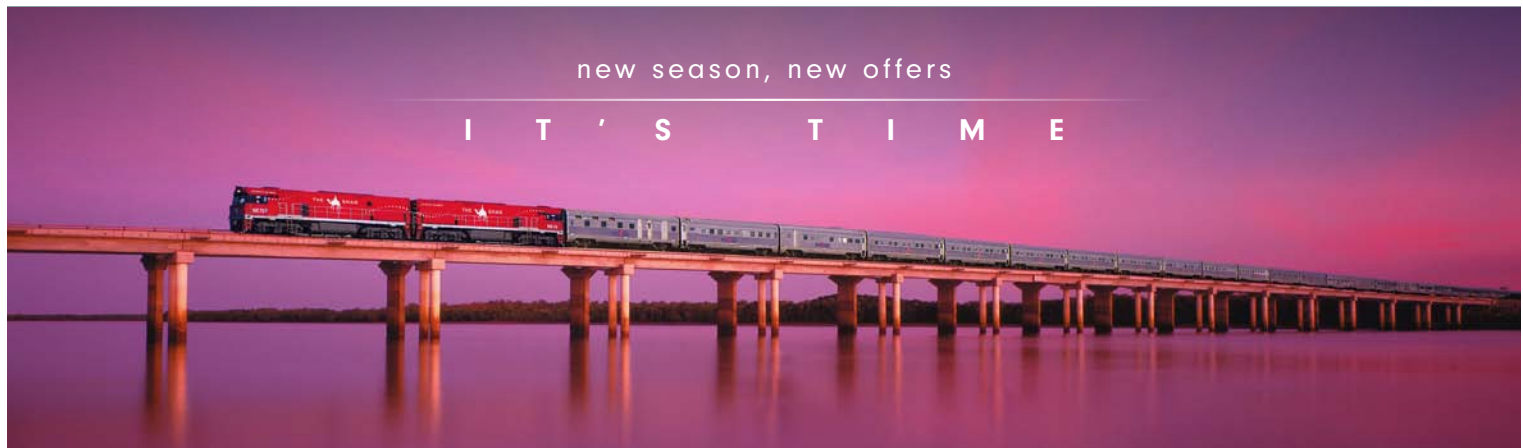


## Window Seat

**WHETHER** or not you’re a fan of Taco Bell’s food, you’ve got to admire the company for its unique marketing.

The Mexican-inspired fast-food chain has recently opened up a 70-room, weekend-only pop-up hotel at the V Palm Springs Hotel in California ([pictured](#)).

With rooms selling out in just two minutes, guests can enjoy speciality cocktails, musical performances, and an on-site salon offering “cinnamon twist braids”.



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- 2 days aboard The Ghan, Alice Springs to Darwin, including Off-Train Excursion in Katherine
- 3 nights in Darwin, including breakfast
- 2 day Kakadu and East Alligator River overnight guided tour

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## TECHNOLOGY UPDATE

Today's Technology Update is brought to you Stuba Pacific

### Special Agent Defence in the Data Wars



Database, to big data, to analysis to AI has always been of interest to me; knowledge, understanding and at times, to fear.

A few years ago tech geeks worked out that data is a more valuable commodity than oil. That's why all the apps are free. Data theft is regular for travellers; scanned, swiped and spirited off devices thru airports, bars and hotels without realisation.

I remain astounded how many agents are comfortable with using B2B2C accommodation channels; whilst the "price" today is good, the cost tomorrow is astronomical. Every time you use a wholesaler that retails, you are, piece by piece, creating direct leads for these mega corps to your pax.

That's why Stuba is pure wholesale and we have to be 100% committed to agents; we don't have a plan to direct access your customers, so we focus on helping you service yours.

Now its cross referenced flight data that the larger corps have access to and will leverage to their advantage. Don't pretend agents are part of the consideration.

The best agents are ready for the new integrated future in air; the next tier understand they need to change. The others?

**Mark Luckey,**  
CIO, Stuba



## Crystal deployment

**CRYSTAL** Cruises has released its full 2022 deployment, with the line's *Crystal Symphony* and *Crystal Serenity* slated to visit 219 destinations in 83 different countries in 2022.

The season is made up of 67 individual itineraries, ranging from seven to 19 nights in length, in addition to 21 Grand Journey combination voyages ranging from 14 to 100 nights, and a 116-night World Cruise.

Crystal Cruises' 2022 voyages are now open for booking.

## Aranui itineraries

**ARANUI** Cruises has added three itineraries to its 2021 program, taking guests to 11 new island destinations.

The program includes the line's maiden voyage to the Cook Islands, an expanded Pitcairn itinerary and the first dedicated Society Islands cruise.

The season includes a total of 21 cruises.

## New McLachlan site

**SPECIALIST** battlefield tour operator, Mat McLachlan Battlefield Tours, has launched a new website.

The upgraded portal provides improved search functionality, instant live chat during business hours, online tour brochures, and information resources including media articles and podcasts.

Mat McLachlan Battlefield Tours will launch its 2020 brox in Sep.

Visit the new website [HERE](#).

## Ghan turns 90

**THE** Ghan reached a major milestone earlier this week, celebrating its 90th birthday.

The Anniversary Train left Adelaide for Darwin on Sun, 90 years to the day the first Ghan departed.

More than 235 people celebrated the occasion with a concert in Pimba, SA, and a fireworks display.

## Future is bright for Silversea



**SILVERSEA** Cruises' 25-year anniversary events are in full swing, with the Australian team currently travelling around the country to celebrate the milestone with its past pax.

The cruise line entered the market with *Silver Cloud* in 1994, and today has five new vessels on order, which will bring the total number of ships in the fleet to 13.

"The future is really bright, with a lot of money going into investing in new and existing product," said Silversea MD Australia & NZ, Adam Armstrong.

The ultra-luxury cruise company will re-launch three vessels into the market in 2020.

*Silver Origin*, the cruise line's first expedition ship to be built from scratch, will set sail next Jul.

On 06 Aug, *Silver Muse's* sister-ship, *Silver Moon* will launch with a number of enhancements including changes to its onboard Japanese restaurant Kaiseki and French restaurant La Dame.

A new dining concept known as S.A.L.T. (Sea and Land Taste) Kitchen will be introduced, where guests will be served local cuisine onboard based on the destination they are visiting.

The new S.A.L.T. Bar and Lab will provide guests with the opportunity to learn about these local ingredients through shore excursions, workshops, tastings and demonstrations.

*Silver Wind* will also re-enter the market next year after its second extensive refurbishment as an ice-class classification ship that will service the polar region.

"There's a lot more developments to come...we're just getting started," said Armstrong.

Despite all the changes the company has gone through over 25 years, Armstrong reassured "The DNA of Silversea remained constant throughout, and that is small ships, all inclusive, all suites, all with butler service, fine food, fine wines, and a staff to guest ration of almost one-to-one".

The national roadshow celebrations to thank Silversea's Venetian Society members for their ongoing support continues with visits to Canberra this week, followed by New Zealand next week, followed by Tasmania.

**Pictured** at Aria restaurant in Sydney this week are Adam Armstrong and Director of Marketing, Leanne Fonagy.

## TRAVEL SPECIALS

**WELCOME** to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to [specials@traveldaily.com.au](mailto:specials@traveldaily.com.au)

Indian river cruises are available at 25% off with **Adventure Resorts & Cruises**, with fares starting from US\$1,975 (AU\$2,907) for the 22 Dec departure. Call 02 4862 3771 to book.

Save \$491 on **Intrepid Travel's** 10-day Ecuador: Raft, Hike & Bike trip departing 08 Sep. The tour now starts from \$1,474ppts. For more information, call 1300 458 437.

Book a North America's Great Lakes cruise with **Victory Cruises** by 30 Sep and save up to US\$1,600 per couple. The deal Includes drinks, shore excursions and shipboard wi-fi. To book, call 1800 507 777.

**Nomad African Adventures** is offering a free gorilla trek permit with every Masai Mara & Gorillas tour of 14 days or more booked between today and 22 Aug. The offer is valid for tours departing Jan-Apr 2020 and provides a saving of over \$900. Call Swagman Tours on 1800 808 491.

## TIME to announce a winner



**LAUREN O'Dowd** from Platinum Travel Corporation has been chosen as the winner of the second annual **Travel Daily**

TIME Scholarship.

Having just been promoted to National Operations Manager within her organisation, O'Dowd (pictured) admits the "TIME-ing" of the scholarship could not have been better.

"The guidance of a mentor as I implement some exciting changes to support Platinum's rapid growth will be invaluable," she said.

"I have always been interested in the TIME program, so I couldn't be happier to actually win the scholarship.

"I'm really excited to meet my mentor and map out a plan to make the most of our time together."

Asked how she intends to use the scholarship to better herself, Lauren told **Travel Daily**, "I'm a hard worker, but I think I have a lot to learn about balance.

"I hope the TIME experience will have a positive effect on my work and personal life."

## SNOW CONDITIONS

**WELCOME** to **TD's** snow conditions update, providing information on the latest snow falls, depths and lifts in operation across key Australia and NZ's most popular ski-fields.

Here's the latest snow reports:

- Falls Creek - 68cm / 14 lifts
- Perisher - 127cm / 47 lifts
- Thredbo - 127cm / 14 lifts
- Charlotte Pass - 127cm / 5 lifts
- Mt Hotham - 72cm / 11 lifts
- Mt Buller - 36m / 0 lifts
- Coronet Peak - 20cm / 8 lifts
- The Remarkables - 85cm / 6 lifts
- Mt Hutt - 85cm / 5 lifts

## DREAM BIG AND WIN!



Terms & conditions

The countdown is on until Dream Cruises' *Explorer Dream* arrives in Sydney on 27 October.

To celebrate the Australian deployment for the newest member of its fleet, Dream Cruises has partnered with **Travel Daily** this month to give one lucky reader the chance to win a 7-night Queensland coastal cruise in a balcony stateroom on board *Explorer Dream*.

To enter, all you need to do is share with us what dream feature you would include if you were involved in the design of a Dream cruise ship.

Perhaps liquid chocolate on tap in your cabin, or someone to hold your shade umbrella as you lie by the pool?

We're after creative entries in the form of a poem, photo, jingle, video or something else. Use your imagination!

*Explorer Dream*...Discover a New Dream!

Send your answers to  
[dreamcruises@traveldaily.com.au](mailto:dreamcruises@traveldaily.com.au)



**DREAM CRUISES**

## Aurora incentive

**AURORA** is offering agents the chance to win a trip for two on its Patagonia & Chilean fjords voyage, valued up to US\$12,400.

To qualify, agents must book a minimum of two berths on any of the following itineraries: Patagonia & Chilean Fjords; West Greenland Explorer; Iceland Circumnavigation; Iceland, Jan Mayen & Svalbard; Arctic Discovery; Iceland, Greenland and East Canada.

Bookings made as a group or FIT are applicable.

Then the agent must also either view or listen to the live Patagonia webinar.

The incentive period runs until 31 Oct, with the winner receiving one cabin in an Aurora Stateroom.

Terms and conditions apply, to learn more, **CLICK HERE**.

## UTracks bookings

**UTRACKS** has opened bookings for a number of its 2020 boating itineraries.

The decision to open sales a year earlier than usual is due to an increase in interest for boat-based trips for 2019.

Seven of UTracks' top trips can be booked for 2020 departures - **CLICK HERE** for more.

## Croatia commission

**UNFORGETTABLE** Croatia is offering 15% commission for all bookings made on its small ship cruises before 31 Dec.

Agents can lock in this increased commission by booking departures from Split or Dubrovnik, which depart every Sat from May to Oct.

To make a reservation, email [info@unforgettablecroatia.com](mailto:info@unforgettablecroatia.com).

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**Senior Groups**—Must have experience with EventsAIR, Tramada and Sabre preferred, Salary \$70k+Super.

**Corporate Domestic**—Must have Sabre and ticketing, Tramada experience preferred, Salary \$60k+Super.

**Corporate Leisure**—2 years retail exp, Sabre & Tramada preferred, Salary \$65k+Super.

For more information please call Paul on  
(02) 9119 8744 or click **APPLY** now.

## Retail Consultant | Flexible Days/Hours

**SYD, High Base + Comms, Ref: 9753AJ3**

An exciting position has just opened up for an experienced Senior Travel Consultant looking to join one of Australia's most successful and award-winning boutique agencies. You will enjoy servicing a wide range of loyal clients and putting together once in a lifetime itineraries. In return you will be well looked after, working a flexible part time work week while enjoying a high hourly rate and unlimited commission structure. Join this friendly team and enjoy a positive work-life balance!

For more information please call Antony on  
(02) 9119 8744 or click **APPLY** now.

## Corporate & Leisure Travel Consultant

**Perth, \$60-70k + super, Ref: 4138SJ1**

To tie in with ongoing success across the Perth corporate travel industry we are on the lookout for a Corporate & Leisure Travel Consultant to join a boutique travel management company in their luxurious offices in Perth. Dealing with SME accounts as well as high end leisure bookings, using your travel industry experience and excellent customer service skills, this is the chance to progress in your travel career. Work in a small team, have a hands on approach to your work & reap the rewards!

For more information please call Sarah on  
(08) 6365 4313 or click **APPLY** now.

## Business Development Manager

**Auckland, Salary + Car + Bonus Ref: 4187MT1**

I'm looking for someone who has that X factor about themselves. They're able to sell anything to anyone and build strong lasting relationships with everyone they come across. There is no challenge you can't face and overcome. You'll be growing the business and brand awareness by building strong client relationships. You must have 2+ years in Sales or Business Development Roles, established solid network within the travel industry. You'll be rewarded with a car and a competitive salary package!!

For more information please call Mark on  
(07) 3123 6107 or click **APPLY** now.

## Travel Reservations Consultant

**SYD, Competitive + Bonus, Ref: 1982RL1**

Do you have a strong passion for Asia and have a minimum of 12 months sales experience? This well known travel brand is looking for a travel reservations consultant to join their ranks! This award winning company is also expanding their destination reach further across the globe so this is a very exciting time to be part of this movement. With a supportive team environment and amazing family opportunities on offer, this position won't be available on the market for too much long.

For more information please call Ronny on  
(02) 9119 8744 or click **APPLY** now.

## Corporate Role - Travel Consultant

**Adelaide, OTE Min \$75k, Ref: 4183AB**

Exciting position exists for an experienced Corporate Travel Consultant. You will excel at providing a range of travel options while delivering exceptional customer/client service. Fantastic team environment, and great salary package! What are we looking for? Demonstrated Corporate Travel experience or strong leisure experience with a high level of competency, Sabre GDS Knowledge. Confidence, attention to detail, and ability to work in a fast paced environment! Sound like you - APPLY NOW!

For more information please call Anisha on  
(08) 6365 4313 or click **APPLY** now.

## High End Travel | Work Life Balance!

**TAS, \$50-60k + Super + Bonus, Ref: 4852AW2**

Exhausted in your current role? Want to get your work/life balance back? Fed up with micromanagement? Want to work autonomously with pride & passion? Want to provide outstanding customer service to valued customers? Want to sell HIGH END/LUXURY product & destinations? Want to earn BIG \$\$\$? Then this is the role for you! Join this High End Luxury Travel Agency and become a part of a well-known and respected Tasmanian Travel brand. Sell travel through SERVICE and APPLY NOW!!

For more information please call Amanda on  
(07) 3123 6107 or click **APPLY** now.

## Luxury Travel Consultant

**SC, Competitive Salary Package, Ref: 3794MT1**

Do you want to work in an award winning travel agency, with specialised, luxury products? Our client is looking for an experienced travel consultant to join their exclusive ranks. Our client offer bespoke and unique luxury itineraries and products ranging from short breaks to multi city destinations. A love and passion for travel is essential, must have at least 3 years' experience. A COMPETITIVE SALARY \$40k + commission + super and close to the beach. If you're interested PLEASE APPLY NOW!

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