Travel Daily First with the news

Monday 26th August 2019

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NZ cruise crisis

NEW Zealand runs the risk of missing out on significant income from cruise ship visits unless infrastructure constraints in Auckland Harbour are addressed. according to the NZ Cruise Association - more details in today's issue of Cruise Weekly.



Rockies Odyssey & Alaska Cruise 2020

22 Day Classic Journey from \$12,795 pp twin share

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Walshe Group signs Vistara

EXCLUSIVE

INDIAN carrier Vistara is set to establish a presence in Australia for the first time, with The Walshe Group (TWG) today confirming its appointment as the airline's local General Sales Agent.

Vistara is a joint venture backed by Singapore Airlines and Indian conglomerate Tata Sons Limited, and was established just over three years ago (TD 09 Jan 2015).

Although no official announcement about the carrier's new Australian foray has been made at this stage, TWG has launched a recruitment drive for a range of positions including reservations and ticketing agents and an Airline Sales Manager to "represent a quality airline new to the Australian market".

Vistara currently operates a fleet of narrow-bodied Airbus A320/321 and Boeing 737-800 aircraft, but also has six long haul Boeing 787-9 Dreamliners on

order for delivery from next year.

The carrier has a frequent flyer partnership with Singapore Airlines, and recently launched its first international routes in the form of daily flights from Delhi and Mumbai to Singapore.

Vistara also last week inaugurated services to Dubai, while Bangkok will be added to the route map from tomorrow.

The full service carrier currently offers Economy, Premium Economy and Business class, with wi-fi based inflight entertainment.

The appointment of TWG has sparked speculation that nonstop flights to Australia and local industry partnerships may be on the Vistara agenda as its longhaul fleet expands.

Today's issue of TD

Travel Daily today has seven pages of news and photos, plus a full page from:

• Travel Trade Recruitment



UA susp ORD-HKG

UNITED Airlines will suspend its daily services between Chicago and Hong Kong beginning next month, the carrier said in a statement.

The route will be suspended indefinitely from 09 Sep.

More on Hong Kong on page 4.





Europe By Rail 2020



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Evergreen brochure

EVERGREEN Cruises & Tours has launched its 2020/21 Egypt and Jordan brochure, featuring a new extension to Israel.

Fresh additions include a 16-day Tel Aviv to Cairo & Ancient Egypt River Cruise.

More brochures on page seven.



Qantas LA Points Plane

QANTAS has revealed details of another Points Plane, which will depart Sydney for Los Angeles on 13 Oct on the last commercial service of a Boeing 747-400 which was delivered to QF in 2000.

The dedicated frequent flyer redemption flight will take place before the previously announced "inaugural" Points Plane, which will fly from Melbourne to Tokyo Narita on 21 Oct (TD 13 May).

The carrier said the Sydney-Los Angeles service would give travellers "a chance to farewell one of its remaining Boeing 747s".

Frequent Flyers members have exclusive access to premium cabins from today until midnight 02 Sep, with seats able to be booked at the standard QF Points redemption rate for the route.

A spot on the flight in Economy can currently be secured for 41,900 Qantas Points, while Premium Economy comes in at 72,000 Qantas Points & Business

Class at 96,000 Qantas Points. Any seats which remain after the first week of sale will be able to be purchased as commercial or Points Plus Pay tickets, while return flights can be booked as a standard commercial ticket or

Once the Boeing 747-400 operating the flight the exits the fleet. Qantas will have six Boeing 747-400ER aircraft that will be phased out by the end of 2020. (TD 02 May).

reward seat booking.

Cruise survey open

THE annual Travel Daily and Cruise Weekly cruise industry survey is now open, with participants going in the draw to win one of three Sony portable Bluetooth speakers and 10 EVENT cinema tickets.

Entries close midnight (AEST) 01 Sep, to take part in the survey, **CLICK HERE.**

Disney ship named

DISNEY Cruise Line has revealed its fifth ship will be called Disney Wish, and will feature Rapunzel on her stern.

The company is also planning to begin construction on a second island destination in the Bahamas at Lighthouse Point in 2020.









Modest gains for Rex

REGIONAL Express

Holdings (Rex) posted modest improvements in net profit after tax (NPAT) and revenue for the 2019 financial year, but warned of the challenges ahead the airline would face.

The carrier posted a 3.6% climb in NPAT from \$16.9 million in FY2018 to \$17.5 million in FY2019, as well as a 7.5% hike in revenue from \$295 million to \$318 million.

The group attributed its small improvement to network expansion in Western Australia, but also heeded harsher economic conditions in the second half of FY2019.

Executive Chairman Lim Kim Hai mentioned the trade war between China and the United States as having halted economic growth both domestically and globally.

"I am pleased that Rex is still able to maintain the same level of

profitability as the prior financial year with the strong momentum of the first half just about balancing downward pressures of the second half," Lim said.

"Rex will not be spared the full brunt of the global headwinds in the new financial year, and our profits could be eroded by 15-20% as things stand."

The 2019 financial year also saw Rex's fuel bill jump 30% to \$42.5 million from \$32.7 million, and the airline carried 1.27 million passengers - a 3.6% hike.

onefinestay bonus

AGENTS will receive an additional 5% commission when booking accom for clients at any Sydney rental property within onefinestay's City Collection.

Included in the promo are the Bondi Beach apartment, Pacific Retreat, Bronte Pacific Views, Tamarama Coastal and more.

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Air NZ to IVC

AIR New Zealand's inaugural flight from Auckland to Invercargill touched down last night, and among its first passengers were outgoing Chief Executive Christopher Luxon and Invercargill Mayor Tim Shadbolt.

The new A320 service departs Invercargill five times a week at 6am on Mon, Tue, Thu, Fri and Sat.

AAT Kings incentive

AAT Kings is inviting the top-10 guided holiday sellers between now and 31 May on a Wilderness Achievers Getaway to NZ.

Three wildcards will also be chosen at random to join the trip.

The company is also advertising an early payment discount of 10% for trips travelling from 01 Apr.

The deal is available on all First Choice guided holidays in Australia and New Zealand which are booked and paid in full by 31 Jan.

Window Seat

STUNNED tourists visiting Yellowstone National Park in the United States had no choice but to brace for impact when a herd of wild bison stampeded across their path.

The encounter was captured on video, and depicts the stunned Delle Chiaie family watching a bison crash into their vehicle.

The father could be heard saying "don't, don't, don't" in the footage, and then regretfully lamenting they hadn't taken out extra insurance on the rental vehicle.

"There goes some money," a voice can be heard saying.

Yellowstone has the largest population of wild bison on public land - watch the whole encounter by **CLICKING HERE**.





HK protests turn

PROTESTS in Hong Kong have once again turned violent, with police reportedly firing the first warning shot over the weekend after they were attacked by protesters with sticks and rods, according to ABC News.

On Fri Smartraveller issued an update advising violent confrontations had taken place between police and protesters across Hong Kong, including at MTR stations and the Airport.

Australians are advised to allow more time to check-in, with temporary enhanced airport access controls continuing to be enforced & further disruption to airport & transport links possible.

Hong Kong Tourism Board Regional Director - Australia Andrew Clark said at present, most tourist activities continue as usual and "hotel and tourism operators, convention and exhibition and the business sector at large stand ready to welcome and assist visitors to HK any time".

Adelaide micro-hotel

ADELAIDE'S first micro-hotel is set to open in 2021, with leading developer Hines Property receiving planning approval for the \$55 million project.

The 15-storey development will comprise 253 compact rooms ranging from 13-28m² in size.

The project will be located at 274 North Terrace and also includes a gym, ground-floor lobby, lounge and bar.

Hines Property MD James Hines said the micro-hotel would fill a gap in the Adelaide market for travellers who want stylish and minimalistic accommodation.

"Micro-hotels are perfect for people who want a quality place to stay and are happy to trade excess room space for a lower room cost."

"Micro-hotels are proving particularly popular with business and young travellers who want to stay in the heart of the action without spending a fortune to do so," he added.

BA celebrates centenary



BRITISH Airways kicked off a global commemoration of its 100th birthday on Fri, hosting a lavish event in Sydney for 100 of its key industry partners at the Hyatt Regency Hotel.

Similar celebrations are planned for Dubai, London and more, with vesterday marking exactly 100 vears since BA's first flight from London to Paris on 25 Aug 1919.

BA Country Manager Nicole Backo noted that Her Majesty the Queen had made the airline's centenary year official back in May with a special visit to the British Airways HQ, adding the milestone was also an opportunity to give back, as she announced a donation to the Spectrum Support charity.

A special guest at Fri's event was former British Airways pilot, Frank Dell, who at age 96 is just four years younger than the airline.

The father of Rob Dell from American Express Global Business Travel, Frank spoke of his experiences with the airline, which included the development of key training materials and his enjoyment of the 9am flight from London to Nice, arriving on the French riviera just in time for a delightful luncheon.

Also in attendance was Tokyobased Moran Birger, BA's Head of Sales Asia Pacific & Middle East, who flew in specially for the event, and is pictured second from right with Nicole Backo and Rob and Frank Dell.



For more destinations, visit philippineairlines.com or your preferred travel agency.

FARE CONDITIONS: Blackout Period: Outbound - December 1, 2019 - January 15, 2020; Inbound - December 26, 2019 - February 10, 2020. Seats are subject to availability. Seasonality and blackout dates apply. Economy tickets must be issued at least 14 days before departure. Fares quoted are inclusive of government taxes, fees and surcharges. Taxes and charges are subject to change with or without prior notice by the authority. Minimum/Naximum stay applies. Weekend surcharges is AUD35 for SYD Outbound FR departure. Ticket is non-refundable for Economy, For permium Economy, refund fee is AUD35 for totally unused tickets and AUD95 for partially used tickets. Business refund fee is AUD150 for totally unused tickets and non-refundable for partially used tickets. For Economy Class, change fee is AUD255. For Premium Economy and Business, first rebooking is free of charge. Succeeding changes at AUD100. No-show fee is AUD 95. Accompanied child's fare is 75% of adult fare. Infant fare for infant without a seat under 2 years is 10% of adult fare. 10% mileage accrual for Economy, 100% mileage accrual for Premium Economy, and 125% mileage accrual for Business Class. Baggage Allowance - Fare is inclusive of 7-kg handcarried baggage. Free baggage allowance will vary per route. Tickets issued online or outside of the Philippines does not include Philippine Travel Tax (PH tax). PH tax shall be paid directly at the airport before departure. PH tax is applicable to Philippine passport holders, foreigners holding a Philippine resident visa, and foreign tourists or expatriates who have stayed in the Philippines for more than one year. Other travel conditions apply.

Travel Daily

Monday 26th August 2019

MGM Osaka plan

MGM Resorts International has reaffirmed its commitment to pursuing an integrated resort in Osaka, Japan, after Las Vegas Sands Corporation confirmed it would not move forward on an opportunity to develop an integrated resort in the city.

MGM Resorts International Chairman and Chief Executive Officer Jim Murren said "we have always had confidence in our position, as what we will bring to Osaka is something only MGM Resorts can deliver".

Las Vegas Sands said on Thu it would instead focus on developing opportunities in Tokyo and Yokohama.



LAURA HANLON

from Virgin Australia

Laura is the top point scorer for Round 23 of Travel Daily's NRL footy tipping competition. She's won \$100 travel credit courtesy of Expedia.



Travel Daily NRL tipping competition is sponsored by Emirates, with the top tipper for the season winning flights to Europe.



NSW permit LTPS/19/31793 / ACT permit TP 19/0266

737 MAX progress

The US Federal Aviation Administration last week confirmed it would invite a cross-section of line pilots from carriers that operate the 737 MAX aircraft around the world to take part in simulator testing "as part of the overall testing and validating of new procedures on the Boeing 737 MAX".

The update is the latest effort to get the aircraft recertified, with the aircraft grounded since Mar (*TD* 14 Mar) following two deadly crashes in Mar (*TD* 11 Mar) and Oct (*TD* 30 Oct 2018).

Carnival is on sale

CARNIVAL Cruise Line is running a "Nautical But Nice Sale" offering savings of up to \$800 per cabin, plus a 50% reduced deposit per person.

The promo is available on select sailings between 23 Aug and 30 Dec 2020, for bookings made by 30 Sep - CLICK HERE.

Railbookers trading strongly



LESS than a year after establishing its Australian business (*TD* 02 Oct 2018), Railbookers and its parent company Yankee Leisure Group have moved into larger premises in the Sydney CBD, with the business currently trading about 170% ahead of expectations.

Founder Frank Marini was in Sydney on Fri, and told **TD** he was pleasantly surprised at the local success of the FIT rail offering which was seeing average bookings through Australian travel agents of about \$6,400.

Canada was doing particularly well, he said, with the firm's VIA Rail vacations growing in popularity, alongside perennial favourites Switzerland and Italy. Marini cited Railbookers' unique ability to confirm rail package reservations up to 24 months in advance, removing the "pain point" of multiple payment and confirmation deadlines.

Some of the team **pictured** holding Railbookers' popular Travel Agent Guides are: Joanne Karaboikis, Carol Scalercio, Narelle Ross, Sarah Walker, Kirstie Acido and Frank Marini.



AFL R23 WINNER

Congratulations

GERALD HUDSON

from QantasLink

Gerald is the top point scorer for Round 23 of Travel Daily's AFL footy tipping competition. He's won \$100 travel credit courtesy of Expedia.

Expedia TAAP

Travel Daily AFL tipping competition is sponsored by Emirates, with the top tipper for the season winning flights to Europe.



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Travel Daily

Monday 26th August 2019

Star Wars hotel

RUMOURS that Disney would be launching a starship-shaped hotel at Walt Disney World were confirmed by the theme park last week, with an opening date yet to be revealed.

"Halcyon" will be a part of the new *Star Wars*: Galaxy's Edge situated at Orlando, Florida theme park.

According to Walt Disney World, guests will arrive and depart together, similar to a Disney cruise, and experience a twonight stay where they become the heroes of their own adventure.

"Throughout the journey, you will be invited to delve deeper into your personal adventure by participating in onboard activities, interacting with characters, crew, other passengers you meet, and becoming part of the action and the broader Star Wars saga," said Walt Disney World.

For more information, take a look at the official site **HERE.**

BA pilots to strike

THE British Airline Pilots Association has formally advised British Airways of planned strike action on 09, 10 and 27 Sep.

It's the latest move in an ongoing industrial dispute, with BA saying the pilots had rejected a "very fair offer".

The airline is adjusting schedules and working with partner carriers to boost capacity on the affected days, as well as looking at wet-leasing options.

Refunds and re-bookings for pax booked on cancelled flights will also be available, BA said.

MGM boutique

MGM Resorts has acquired a 50% stake in boutique hotel operator Sydell Group, the company that operates NoMad hotels, LINE, Saguaro, and other brands.

According to *Wall Street Journal*, MGM declined to disclose the terms of the deal or the price.

Vegas comes to Australia



AUSSIE and Kiwi agents across Auckland, Sydney and Melbourne shook hands with the 12-strong delegation from the Las Vegas Convention and Visitor's Authority last week (LVCVA) during a series of entertaining roadshows hosted by writer and comedian, David Smiedt.

Over 200 agents learned about new products, spruced up their destination knowledge, connected with local industry and engaged in Q&A sessions, with partners present from Caesars Entertainment and MGM Resorts International.

The events also saw one agent from each city walk away with a major prize, which included two international return flights to Las Vegas, thanks to the event's airline partner United Airlines; deluxe accommodation packages; only-in-Vegas activities; and gourmet dining experiences, courtesy of the LVCVA's partners.

Pictured at the Sydney event in the front row are: Jessica Luxton, LVCVA AU/NZ; Tracey Harvey, Weber and Turner Travel Associates, who was a major prize winner; Andrea Schneider, MGM; Zach Smith, LVCVA; and Lindsey Hull, Indigo.

Back row: Tucker Goncalo, The Cosmopolitan; David Smiedt; Brandon Reid, Bliss Wedding Chapel and Tommy Lindblad, United Airlines.

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3 x Sony Portable Wireless Bluetooth Speakers, plus movie tickets up for grabs.



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White Night success

MELBOURNE'S three-night White Night Reimagined event attracted a record 718,000 attendees last week, marking an increase of 98,000 on the 620,000 in 2018.

The event featured more than 50 program items across artistic installation, projection, puppetry, acrobatics and live performance.

White Night Reimagined was complemented by a collaboration with Food and Wine Victoria, which delivered the White Night Feast and a "toastie" tasting menu across CBD restaurants and bars.

White Night will continue to Ballarat, to be held on 21 Sep -**CLICK HERE** for details.

CZ One Pax service

CHINA Southern is introducing a One Passenger Multiple Seats service, allowing one traveller to purchase additional seats on their already-booked int'l flight.

Those travelling from Guangzhou on an Economy class ticket can buy another one to three seats at airport checkin counters for CNY650-1,700 (AU\$135-354).

The new service is designed to add convenience for passengers who are in need of more space during long-haul international flights, such as pregnant women or travellers with children.

The service is planned to soon be extended to flights originating in Beijing and Shanghai.



The countdown is on until Dream Cruises' Explorer Dream arrives in Sydney on 27 October.

To celebrate the Australian deployment for the newest member of its fleet, Dream Cruises has partnered with *Travel Daily* this month to give one lucky reader the chance to win a 7-night Queensland coastal cruise in a balcony stateroom on board Explorer Dream.

To enter, all you need to do is share with us what dream feature you would include if you were involved in the design of a Dream cruise ship.

Perhaps liquid chocolate on tap in your cabin, or someone to hold your shade umbrella as you lie by the pool?

We're after creative entries in the form of a poem, photo, jingle, video or something else. Use your imagination!

Explorer Dream...Discover a New Dream!

Send your answers to dreamcruises@traveldaily.com.au

DREAM CRUISES

BROCHURES

WELCOME to Brochures of the Week, Travel Daily's Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Natural Focus - Antarctica & the Arctic 2020/2021

Natural Focus has recently launched its 2020/2021 Antarctica & the Arctic brochure. Itineraries include visits to the Antarctic Peninsula, the Weddell Sea, South Georgia, the Sub-Antarctic Islands and the Ross Sea. All ships are small to medium in size, allowing opportunities to go ashore and explore beaches, kayak among icebergs and cruise in zodiacs alongside glaciers and see scores of Gentoo, Chinstrap and Emperor penguins and elephant seals.



Albatross - Europe & UK 2020

UK Small Group Touring brochure, featuring 18 itineraries exploring Europe from Apr to Oct. The operator has launched three new tours visiting new regions and destinations, including the 10-day Belgium & Holland, Cobblestones and Windmills tour, the 11-day Rhine Castles, Moselle Vineyards & Ancient Cologne voyage and the 10-day Hidden Italy, the Land of the Etruscans saunter.

Coral first-timers

CORAL Expeditions has released savings of up to \$1.600 for first-time guests on selected itineraries.

The deals apply to small ship itineraries including Krakatoa and the Komodo Dragons 2020, Pristine Tasmania 2020, Ancient Lands of the Kimberley, Frontier Lands of Papua New Guinea 2019, Raja Ampat and the Spice Islands, Sulawesi Circle and the Passage to the Solomons.

Vail EVP departs

VAIL Resorts Executive VP Chris Jarnot will step down from his role at the end of the year.

His career with the Group spans over 30 years and includes roles at Vail, Beaver Creek and more.

Jarnot's transition has signalled a restructure in leadership, with Vail creating three new regional leadership roles to support its growing global portfolio.

VA loss anticipated

VIRGIN Australia is anticipated to report its seventh consecutive annual loss on Wed.

Seven current and former Managers reportedly told Reuters that new Virgin Australia CEO Paul Scurrah's options would include cutting costs, restructuring management, rebranding Tigerair Australia, ending lossmaking flights to Hong Kong and tightening control over the loyalty division.

Backpack hotspots

FINLAND is the top destination for backpackers, data compiled by Globehunters reveals.

The global ranking found the Scandinavian nation was ranked the best across seven categories including happiness, safety and cost of living.

The Scandinavian destination was followed by Denmark and Canada - CLICK HERE for more.



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Working in partnership with the Australian Travel Industry



Inbound Travel Groups Coordinator

Sydney, up to \$60k + Super DOE, Ref: 4197PE1

Our client is an expanding, award winning & dynamic groups specialist tour operator now seeking an experienced and ambitious Travel Groups Consultant for the Australia inbound division. Action quotes, Book all components of new reservations & amendments & Prepare final documents for overseas group travelers coming to visit Australia. No day is the same as every itinerary created is different to the next, this is an exciting challenge for an experienced group's consultant to expand their career.

For more information please call Paul on (02) 9119 8744 or click **APPLY** now.

Corporate Travel Consultant

Sydney, Up to 62k + Super DOE, Ref: 1268RL1

We are looking for a Corporate Multi Skilled Consultant to join their team booking all air travel, transfers, accommodation, car hire and ancillary requirements and managing visa and health requirements to ensure all journeys are a complete success. An award winning brand with a great reputation and high staff retention this is the perfect opportunity for the right candidate to establish themselves and grow from strength to strength. A new modern office location close to transport.

For more information please call Ronny on (02) 9119 8744 or click **APPLY** now.

Travel Consultant with Strong Administration

Melbourne, high salary + super, Ref: 4199AB1

Support the Reservations team within a well-known travel wholesaler & put your exceptional admin skills to use. You will be dealing with travel enquiries from the trade & using your extensive admin skills to generate efficiency in sales. You should have a passion to succeed and be keen to continue your career within a niche group reservation field. Passion for wholesale and travel is essential, along with strong admin skills and an exceptional eye for detail. Sound like you?APPLY NOW!

For more information please call Anisha on (03) 9988 0616 or click **APPLY** now.

Inbound Call Centre Consultant

South BNE. \$43-\$48k + Bonuses. Ref: 4200MT1

Our client is seeking an experienced Travel Consultant for their office in South Brisbane. You will ideally have worked in a retail travel agency, have strong experience using a GDS, ability to organise and book worldwide travel arrangements and must be able to work autonomously. There is competitive salary plus uncapped earning potential and you should have a passion to succeed and be keen to continue your career as this role evolves. APPLY NOW this is a very rare opportunity!

For more information please call Mark on (07) 3123 6107 or click **APPLY** now.

Senior Retail Consultant | Blue Mountains

Sydney, Up to \$60k + Comms, Ref: 3323AJ1

A rare opportunity to join one of the most sought after Retail Travel Agencies in the Great Western Sydney area has just presented itself. This well-established and friendly agency is now on the lookout for an experienced Travel Consultant to join the ranks in order to deliver high levels of customer service to their large loyal client base. Salary is negotiable depending on experience and the range on offer is up to one of the highest agencies in NSW! Interviewing now so get in quick!

For more information please call Antony on (02) 9119 8744 or click **APPLY** now.

Corporate & Leisure Travel Consultant

Perth, \$60-70k + Super, Ref: 4138SJ2

To tie in with ongoing success across the Perth corporate travel industry we are on the lookout for a Corporate & Leisure Travel Consultant to join a boutique travel management company in their luxurious offices in Perth. Dealing with SME accounts as well as high end leisure bookings, using your travel industry experience and excellent customer service skills, this is the chance to progress in your travel career. Work in a small team, have a hands on approach to your work & reap the rewards!

For more information please call Sarah on (08) 6365 4313 or click **APPLY** now.

Travel Specialist Japan

BNE, Salary + Career Progression, Ref: 6043AW1

This is a specialist sales position, where you will be responsible for designing and selling Japan holiday packages. Promoting our products and services, both to direct customers and travel agents, you will also participate in general office and administration duties. If you have the passion for all things Japanese, then this is the role for you! Have you lived, worked or frequently visited Japan? Do you have a passion for Japan and the desire to help others discover a new culture? APPLY NOW

For more information please call Amanda on (07) 3123 6107 or click **APPLY** now.

Marketing | Travel and Ski

BNE, Competitive Salary + Ski Famils! Ref: 1843AW4

Join this growing and innovative Wholesale Travel company and Liaise with the Travel Product Team & Promote to Market! Using your ADOBE, SEO and current marketing trends to Drive Agent & Direct enquiry! Do you have a background in Digital & Traditional Marketing? Transfer your skills & hit the slopes! Minimum 12/18 months in similar marketing role and passion and experience for skiing, snowboarding and snow travel is a MUST! Sound like you? Ready for a new challenge in your career? APPLY NOW!

For more information please call Amanda on (07) 3123 6107 or click **APPLY** now.



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