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Wolgan warriors

EMIRATES One&Only Wolgan Valley Resort & Spa is today highlighting its “Wolgan Warrior Adventure Challenge,” a 21km trail run linking three iconic mountain peaks, exclusively available to 10 guests per month. See **page 10** for details.

VRL theme park success

VILLAGE Roadshow Limited (VRL) today reported a 37% increase in pre-tax earnings, with the result reflecting a particularly strong recovery in its Theme Parks division over the last 12 months.

The company noted the success of a “high yield ticket strategy” which reflects the ongoing trend for guests to pay for high-quality experiences.

“There is a worldwide phenomenon of people increasingly seeking ‘experiences’ more than ‘things’, which plays to the strength of VRL’s expertise and portfolio of assets,” the company said.

Marketing activity had focused on reinvigorating the fashion of visiting theme parks, with the teen market activated through a commercial showcasing the *DC Rivals HyperCoaster* and families attracted through a partnership with popular Queensland athlete Sally Pearson.

VRL also noted the success of *Aquaman - The Exhibition*, its reimagined Scooby Doo roller coaster and the evolution of the *Australian Outback Spectacular* which ensured there was “always something to talk about” without extensive capital expenditure.

The current financial year also started strongly, with record attendances in Jul driving higher in-park spending.

VRL theme parks include Warner Bros. Movie World, Sea World and Wet’n’Wild Gold Coast, with the division recording a \$12.9m profit - a big turnaround from last year’s \$24.4m loss.

Today’s issue of TD

Travel Daily today has nine pages of news and photos, plus full pages from:

- One&Only Wolgan Valley
- AA Appointments jobs
- Tripfuser product profile pg

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UA lifetime miles

UNITED Airlines today revealed a major change to its MileagePlus loyalty program, with points to no longer expire regardless of member activity.

The revamp is effective immediately, replacing the former 18-month expiry date for miles.

Qantas First, Business and Premium Economy on sale*

Sale ends 30 August

Find out more

*Unless sold out prior. Selected routes, travel days, dates and conditions apply.



QANTAS Spirit of Australia

Travel Daily

Thursday 29th August 2019

OZ plots Melbourne

ASIANA Airlines has scheduled a number of charter flights between Seoul and Melbourne over the upcoming Christmas holiday period.

GDS screens indicate the Star Alliance carrier plans to operate a once weekly return service to the Vic capital between 26 Dec 2019 and 21 Feb 2020, using Boeing 777-200ER aircraft.

Reservations are not yet available on the Melbourne route.

Apollo rental demand up

APOLLO Tourism & Leisure today reported a disappointing 76% decline in its annual profit to \$4.7 million after tax, but noted the continued strong performance of its campervan rental businesses in Australia, New Zealand, North America, Europe and the UK.

However the company's vehicle sales divisions were hit by low consumer confidence, leading to reduced margins and lower overall revenue than expected.

The group's portfolio includes the Apollo, Star RV, CanaDream, Hippie and Camplify brands, and Apollo also sells both new and ex-rental RVs through its own retail sales centres and selected dealers.

CEO Luke Trouchet said 2018/19 had been "a period of consolidation and integration as we invest in people and infrastructure to support our ongoing global expansion".

The company's underlying profit of \$14.7 million was hit by a non-cash \$11m writedown of goodwill and intangible assets.

Apollo's global revenue was a record \$365.2 million, up 2.7% year-on-year and the company also cited a rental day record of 886,000, up 4.7%.

Key milestones over the last year have included the opening of new rental branches in Germany and France, marking the company's first foray into continental Europe.

Rental demand remained strong in NZ, up 8.6% but lower than expected last minute bookings were recorded in the last quarter of the financial year.

In North America the strong performance of the rental

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7 nights from AU\$7,179 per person

CANADA & ALASKA TRAVEL CONNECTION

ENTIRE A division of Entire Travel Group

Tailor-made Italy

TRIPFUSER is today promoting its extensive local supplier service, which agents can access to create tailor-made experiences for their clients.

Zoning in on the popular destination of Italy, Tripfuser highlights its Italy Trip Gallery, which has more than 80 customisable options in the destination for agents to browse.

The company said the service enables agents to design custom journeys around group size, price point, activities, destination, pace of travel and more - see page 12.

SMALL GROUP TOURING

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Winners must be over 18. First 50 deposited bookings from 27 August 2019 will win. Drink Responsibly.



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Marriott's first ACT property

MARRIOTT International this morning unveiled plans for its first hotel in Canberra, with the Midnight Hotel in Braddon to open next month under the Autograph Collection which comprises 180 hotels globally.

The 199-room hotel is part of a \$200 million residential and commercial development, with Marriott partnering with Geocon's Iconic Hotels to bring the property to the market.

Marriott Senior Director of Hotel Development for Australia, NZ and Pacific, Richard Crawford, said the company's debut in the nation's capital marked a significant milestone.

The Midnight Hotel will be the second Autograph Collection property in Australia, joining Sydney's Pier One within the boutique brand.

Each guest room in the new Canberra hotel will feature a bespoke commissioned piece of

artwork by "international artist and architectural designer," Thomas Bucich.

The property will also offer a restaurant, bar, indoor pool, wellness centre, guest lounge and conference & event spaces.

According to Geocon MD, Nick Georgalis, "Canberra is in a period of unprecedented growth, with demonstrated year-on-year increases in domestic and international travel to the city.

"Our collaboration with Marriott International through Iconic Hotels perfectly aligns with this growth," he said.

Iconic Hotels is Geocon's hospitality division, and has delivered seven hotels since its establishment as an independent operator in 2010.

The Midnight Hotel is the first "premium" property within the Iconic portfolio, and the first to sign with an international accommodation brand.



Catch up on all of the glitz and glamour of the NTIAs in the August issue of *travelBulletin*.

CLICK to read
travelBulletin

Crown ownership uncertainty

A DIVESTMENT of a 19.99% stake in Crown Resorts by James Packer's Consolidated Press Holdings (CPH) to Hong Kong-based Melco Resorts is in doubt, with the deal now contingent on government probity reviews.

An update from Crown this morning confirmed a revised sale agreement with Melco which allows for the CPH settlement to be delayed or cancelled in the event of conditions being imposed which either party deem to be "unacceptable".

Crown operates hotels and casinos in Melbourne and Perth and is currently developing its major Sydney foreshore property.

The NSW Independent Liquor and Gaming Authority is set to shortly release terms of reference for an inquiry into allegations of money laundering and Asian crime syndicate-backed "junket" tour operators.



Window Seat

THE Great Smoky Mountains National Park has had to issue a bizarre warning to tourists: watch out for rolling poop.

A number of videos taken by visitors to the park have surfaced online depicting balls of scat rolling around the trail seemingly on their own.

Don't worry though, the park is not haunted by a dung-boarding monster; upon closer inspection the culprit appears to be a type of dung beetle named the Tumblebug.

The National Park remained good natured about the spectacle, penning a status on Facebook: "It's like they always say, when life gives you crap... roll it into a ball, lay an egg inside it, bury it, and use it to nourish your offspring!"

View the video **HERE**.

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Photo: © PONANT Nicolas Dubreuil

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Fosun to take over Thomas Cook

CHINESE hospitality giant Fosun Tourism Group, the owner of Club Med, is set to take control of the Tour Operator division of UK travel giant Thomas Cook.

A recapitalisation deal announced overnight will see Fosun contribute £450m (AU\$815m) in "new money" to the Group, at the same time acquiring at least 75% of the tour operating division and 25% of Thomas Cook's airline.

Key financiers will also contribute the same amount to acquire 75% of the airline and 25% of the touring operation.

The rescue plan is subject to a range of approvals and will result in a "significant dilution in existing shareholders' interests".

The company's board said the deal was the best way to secure the future of Thomas Cook, which reported a £1.5b (AU\$2.7b) first half loss earlier this year.

CTM board renewal

CORPORATE Travel Management this morning announced the appointment of Sophie Mitchell as a non-Executive Director, along with plans to add additional board members "with global business experience and technology expertise".

CTM Chairman Ewen Crouch said the moves were part of a "board and governance renewal process," with Mitchell also currently a director of other ASX-listed companies including Apollo Tourism & Leisure, Silver Chef and Flagship Investments.

Mitchell's expertise would be "particularly helpful as we bed down major acquisitions and further leverage and develop our technology-based corporate customer offering to underpin growth," the Chairman said.

Crouch also announced Anne Tucker's appointment to the new role of Global Chief Legal Officer.



TEMPO Holidays launched its new season brochures this week, and has been on the road showcasing the best of the program to travel agents.

The tailor-made holiday specialists paid Melbourne a visit on Tue before heading up to Sydney for an event at Cruise Bar last night.

Head of Sales Michael Stephenson discussed the launch, highlighting some of the company's new locales.

"We've spent a lot of money on the right destinations," Stephenson said.

"We're going to new exciting destinations such as Georgia,

Armenia, Azerbaijan.

"We also just launched a new Head of Groups for our bespoke groups...people really gravitate towards that and are really happy to see that develop."

Of the cancellation of its AFTA membership (**TD** 22 Aug), Stephenson said mid-Sep was the target for it to return.

"The next step is to re-engage with AFTA, give them what they're seeking and deliver on what their requirements are and what we promise."

Pictured is Tempo Business Development Manager Marilu Vitale showing off some of the brand's newest brochures.



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		Economy Class	Business Class
Cardiff	from AUD	1,229	6,509

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GOING PLACES TOGETHER

* Offer valid until 18 September 2019, unless sold out prior. Fares (AUD) quoted above are the lowest adult return prices per person including taxes, fees, and airport charges departing from Perth to Cardiff. Other sale dates may be available. Other sale fares are also available departing from Sydney, Melbourne, Adelaide, and Canberra. Economy Class fares are valid for departures between 6 September - 18 September 2019, 28 September - 27 November 2019, 20 January - 27 March 2020, and 22 April - 22 May 2020. Business Class fares are valid for departures between 28 August 2019 - 30 June 2020. Blackout periods may apply. All travel must be completed by 30 June 2020. Fares may vary due to currency or tax fluctuations. Seasonal and weekend surcharges may apply. For all other terms and conditions please review at time of booking.

Cathay protests

HUNDREDS of people in Hong Kong have marched to protest Cathay Pacific's dismissal of employees who took part in recent protests in the special administrative region.

CX was targeted for its firing of 20 pilots and cabin crew, with the airline earlier this month warning staff of a "zero tolerance" approach to participation in the anti-government rallies, threatening disciplinary action that "may include termination of employment" (**TD** 14 Aug).

The Hong Kong Confederation of Trade Unions initially scheduled the protests for outside the airline's headquarters, Cathay City, but upon police denying permission, the location was changed to the central financial district.

The march eventually moved to the headquarters of Swire Pacific, the airline's controlling shareholder.

Gatwick drone rep

THE UK Airprox Board (UKAB) has released its report on a near miss between an Airbus A320 approaching Gatwick Airport and a drone.

On 28 Apr, the plane, which was carrying up to 186 passengers, was forced to make a right turn in order to put 80-100 feet (25-30 metres) between itself and the drone.

This comes despite the fact the aircraft was flying at 1,700 feet (520 metres), and drones are not permitted above 400 feet (122 metres) in the United Kingdom.

The drone was also within controlled airspace, according to the UKAB, which labelled the near-miss a category A, placing it in the highest risk.

Three other category A drone incidents in May & Jun were also highlighted in the UKAB's report.

Thousands of flights at Gatwick were cancelled in Dec due to illegal drone activity (**TD** 21 Dec).



THE 11th annual Magellan Travel Conference has kicked off at Uluru, bringing together 230 of the company's members and industry partners.

Over 60 delegates embarked on a Club Med-sponsored preconference adventure with SEIT Tours yesterday afternoon, through Uluru-Kata Tjuta National Park, where they visited the titular rock formations and heard from experienced guides about the land's diverse flora and fauna, and its culturally sacred significance to Aboriginal Australians.

The evening saw delegates witness a welcome to country,

with the local Maruku Arts Community reminding everyone of the land's rich history.

This was followed by a poolside barbecue, sponsored by Royal Caribbean Cruise Lines.

Dinner saw the group addressed by Magellan General Manager Andrew Macfarlane, who officially opened the 2019 conference, and expressed his gratitude at the showing for the annual event.

"The poolside barbecue is a great way to welcome everyone to the most quintessential of Australian destinations," he enthused.

Pictured is the group on the Kata Tjuta Domes Tour.

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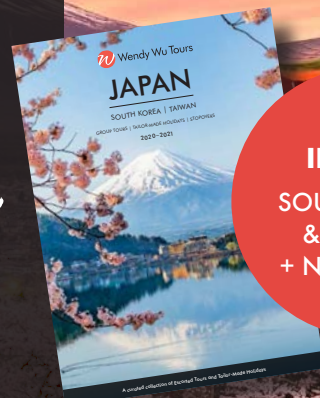
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VA ASU response

AIR Services Union (ASU) officials are urging Virgin Australia to engage with it after the carrier announced plans to cut 750 jobs (*TD* yesterday) at its head office.

In a message to members, the ASU expressed concerns over the airline's approach to industrial relations, noting it had not given a warning that "such drastic action was being considered", and has refused to enter talks on pay and conditions over the last six months.

The union added the carrier should "agree to negotiate, rather than spend money on lawyers to avoid genuine discussions", or risk enlivening "a dispute at the Fair Work Commission, to force a meaningful consultation".

The ASU has entered discussions with VA's GM Workplace Relations.

Marriott single-use

MARRIOTT International will expand its initiative to cut out single-use plastic toiletry bottles to the majority of its hotels by Dec 2020.

The move is expected to cut Marriott's current amenity plastic usage by 30% a year, and comes 13 months after the group announced plans to scrap plastic straws.

To date the company has rolled out larger pump-topped bottles of showergel, shampoo and conditioner across 20% of its more than 7,000 properties around the world.

Marriott International CEO Arne Sorenson said the decision to replace single use toiletries underscored the group's commitment to reducing its environmental impact.



THE Wallabies have touched down in New Caledonia (*TD* 23 Aug), where they will prepare for upcoming games in Japan by engaging in an intensive training camp organised by the Entire Travel Group (ETG).

The 35-man team, along with 24 staffers, will experience the very best of New Caledonia, while also taking part in a number of team building activities.

"As a New Caledonia destination specialist, we were able to coordinate the efforts required for such a unique group," ETG Marketing Director Caroline Brunel said.

"There were some important criteria for the team including excellent sports and medical facilities, good hotel infrastructure and a strong level of support which we were able

to foster through our network of great local partners".

The Wallabies are **pictured** on their flight with Aircalin crew.



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Nat Geo additions

NATIONAL Geographic Expeditions and G Adventures are adding eight new trips to their National Geographic Journeys collection in 2020.

The new itineraries will include the three new countries Ireland, Greece and Singapore, and range from eight to 22 days in duration.

Prices start from US\$1,999 for the new nine-day Cultural Wonders of Mexico itinerary.



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Rottnest plots booking portal

WESTERN Australia's Rottnest Island is set to develop a new accommodation booking system, allowing visitors to book their stays along with other services such as bike hire, transport, tours and mooring rental.

The initiative has been unveiled in the latest version of a draft management plan for the island which was released for public consultation yesterday.

Coming into effect on 01 Jan 2020, the plan focuses

on diversifying the visitor base and enhancing the guest experience, boosting Rottnest's infrastructure, engaging with the island's environment and cultural heritage, and "establishing new ways of doing business".

Authorities want to capture the momentum created by the newly opened Discovery Rottnest Island "glamping" eco resort and the current construction of the Hotel Rottnest Resort, and will offer the

market the opportunity to "re-create" the Rottnest Island Lodge.

New facilities will complement Rottnest Island Authority's effort to attract year-round visitation, particularly by targeting conferences and special events.

The plan also proposes an annual call for expressions of interest to identify businesses wanting to establish new recreational and leisure offerings.

See the plan at ria.wa.gov.au.

Central Pier evac

MELBOURNE'S Central Pier in the Docklands precinct has been evacuated over safety concerns, with a range of event venues affected by the crisis.

Engineers raised concerns about the 100-year-old structure, with all tenants and visitors ordered to leave the premises immediately.

Organisers are now scrambling to find alternatives for planned events including the AFL Rising Star presentation.

Parkroyal Dalian

PAN Pacific Hotels Group has announced the debut of its Parkroyal brand in China, with the planned 2020 opening of the Parkroyal Dalian in the country's Liaoning Province.

The 52-storey hotel will be one of the city's tallest buildings when it is completed by design firm Gold Mantis, whose other projects have included Beijing's "Bird's Nest" Olympic stadium.

Battlefields '20 brox

MAT McLachlan Tours has unveiled its new 2020 Brochure exploring the Western Front (France & Belgium), Gallipoli (Turkey), Vietnam, Hellfire Pass (Thailand), and Kokoda (Papua New Guinea).

There are also 32 departures for the best-selling four-day Western Day Explorer Tour; and a new tour departing from Washington DC uncovering the history of the American Civil War.

ATEC's ELITE assemble



A TOTAL of 32 tourism professionals representing local, regional and state organisations Tourism Australia, attractions, accommodation, air services and inbound tour operators were involved in this year's Emerging Leaders of Inbound Tourism Excellence (ELITE) program.

The program, now in its fifth year, is run by the Australia Tourism Export Council (ATEC) and gives participants the chance to extend their industry knowledge and develop their leadership skills by providing them with a senior industry mentor who gives guidance and advice.

"ELITE is a commitment from ATEC and our partners to provide

Tripfuser milestone

TRIPFUSER is this week celebrating its 2,000th agent joining the platform.

Tripfuser is available in over 55 countries and works with more than 230 local suppliers.

Those who sign up now can also go in the running to win a \$5,000 custom trip for two - [CLICK HERE](#).

a pathway for those people in our industry who want to help lead our industry into the future," said ATEC MD Peter Shelly.

This year's intake is **pictured** with Peter Shelly (front left).

Dest DC on show

DESTINATION DC will hold a sales mission next month, dropping in on Auckland, Melbourne and Sydney from 01-07 Sep to connect with the travel trade and journalists through a series of training days, meetings and events.

During the visit down under the tourism organisation will give Sydneysiders a taste of the US capital Washington, DC on 05 Sep - in more ways than one.

A giant replica of the city's famed Lincoln Memorial chair will sit in Martin Place, and will be accompanied by street food carts.

The fanfare arrives with Destination DC celebrating the success of tourism growth from Australia, with over 90,000 visiting the destination from down under last year.

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Phil Hoffmann

mobile travel

APT and Travelmarvel pop up!



ONE of *Travel Daily's* crack reporters spotted this hard working trio in the shops at Carlingford Court, NSW, yesterday.

APT's Lisa Gair worked alongside Vince Valenti and Bridget Stancic from Flight Centre Carlingford on a "pop-up" store which attracted plenty of attention from passing

shoppers, promoting APT and Travelmarvel 2020 products.

Keep your eyes peeled for our team roaming your local shops - you never know, you might be spotted next!

ACA adds speaker

THE ACA Conference Breakfast set to take place on 06 Sep will welcome Flotilla Commander for the Geelong Coast Guard Ian Graham as a guest speaker.

"As the Coast Guard plays such an important role in the boating industry, we felt this was an incredibly relevant presentation for our Conference in Geelong," said ACA CEO Jill Abel.

Register to attend [HERE](#).

NZ ups Taipei in Apr

AIR New Zealand will increase the frequency on its Auckland to Taipei Taoyuan route in Apr.

The airline will add a fourth weekly flight for every Sun between 05 Apr and 26 Apr.

Typical frequency on the route is three times weekly during the northern summer season.

Want to generate enquiries?

Send your clients a customised edition of *Travel & Cruise Weekly* magazine

[CLICK HERE FOR INFO](#)

Bracing for Dorian

STATE of emergencies have been declared in Florida, the British Virgin Islands and Puerto Rico as tropical storm Dorian moves through the Caribbean.

A number of cruise lines sailing from Port Canaveral in Florida have also been forced to alter itineraries to avoid the extreme weather cell, with Royal Caribbean changing sailings for three of its ships from eastern to western Caribbean routes, and closing its private island Perfect Day at CocoCay until 04 Sep.

Meanwhile, Disney Cruise Line has also been forced to take evasive action, modifying a number of its itineraries, re-routing from the east to west in the region to instead make stops in destinations such as Cozumel, Mexico to avoid the storm.

Dorian has gathered strength since forming last week, and will reach Florida this weekend.

MH agent deals

MALAYSIA Airlines has released Out of Office Agent Deals, running until 31 Oct.

Applicable on flights to Malaysia and other selected ASEAN destinations, return Economy airfares start from \$552, with a complimentary 30 kilogram baggage allowance.

For more info, [CLICK HERE](#).

Pakistan airspace

PAKISTAN Minister for Science and Technology Fawad Chaudhry yesterday alleged in a tweet that the country may close its airspace to India.

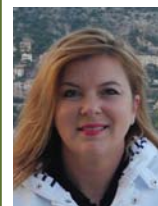
Pakistan last month lifted the almost five-month-long restrictions on its airspace (*TD* 17 Jul), but according to Chaudhry, Pakistan Prime Minister Imran Khan is considering closing it to its neighbours to the west.

The tweet also noted Pakistan is pondering using its land borders with India & Afghanistan to block trade between the two countries.



SUSTAINABILITY MATTERS

Today's Sustainability Matters is brought to you by PONANT



PONANT has a history of environmental responsibility and a corporate culture of sustainability, minimising pollution

and working with indigenous cultures - understanding that eco-responsibility and sustainability are essential pillars for long term remote-area tourism.

To re-enforce this commitment, in August 2018, the **PONANT Foundation** was established, with the aim to preserve the oceans and polar regions, encourage exchanges between individuals and interest groups, and support projects focusing on research, awareness-raising and conservation. To achieve these goals, the PONANT Foundation is working in these three areas:

- Supporting innovative initiatives for ocean conservation.
- Accompanying the acquisition of scientific knowledge in polar regions.
- Encouraging exchange and collaboration with local communities.

Examples of projects that the PONANT Foundation will be supporting include the **Aldabra Clean Up**, a project in conjunction with the Seychelles Islands Foundation and Oxford University, that aims to fight marine plastic pollution; support of initiatives to recycle plastic waste in conjunction with **Plastic Odyssey**; and applied research projects run by **Pure Ocean** to protect the oceans and people who depend on them.

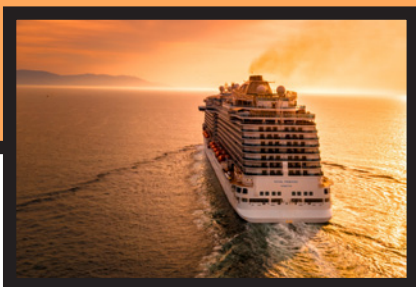
To learn more about the PONANT Foundation [CLICK HERE](#).

Monique Ponfoort,
Vice President – Asia Pacific



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Take our quick survey and share your experiences with us.



3 x Sony Portable Wireless Bluetooth Speakers, plus movie tickets up for grabs.



[CLICK HERE TO GIVE US YOUR THOUGHTS](#)

Dream names its latest cruise ship

GENTING Cruise Lines has announced that the newest Dream Cruises ship will be called *Global Dream* when it debuts in early 2021.

The vessel, under construction at MV Werften, "will deliver a cutting-edge cruising experience through artificial intelligence that will maximise both convenience and speed for our guests on board," said the line's President, Kent Zhu Fu Ming.

Global Dream will have capacity for 4,700 lower-berth passengers with the ability to accommodate up to 9,000, the company said.

Global-class cabins are designed for two passengers, but can sleep up to four with two bathrooms, a double sofa-bed and a privacy curtain to divide the room.

Travelzoo Unionpay

TRAVELZOO has launched a new partnership with Chinese credit card giant UnionPay International to create a "direct-payment experience" for Travelzoo members in China.

The changes means all third party payment platforms have been removed from Travelzoo's Chinese system.

In addition, Travelzoo's "Local Deals and Getaways" offers will become accessible to users in China using location-based technology, meaning every time a UnionPay cardholder makes a purchase they will receive a recommended Travelzoo deal in their local vicinity.

A trial of the changes saw Travelzoo's website traffic up 20% while revenue for local deals and getaways surged 60%.

APPOINTMENTS

WELCOME to Industry Appointments, *Travel Daily's* Thursday feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email appointments@traveldaily.com.au.

TMS Talent has tasked **Ed Hewitt** with the State Manager of Queensland role, in addition to his current responsibility of New South Wales - a position he has held since Jul 2018.

Corporate Travel Management (CTM) has appointed **Claire Bolte** to the newly-created role of Global Digital Campaign Manager. Bolte will work with the marketing teams in the four regions in which CTM operates - AU/NZ, Asia, Europe and North America.

Paul Flett has taken on the General Manager role with **Parkroyal Parramatta**. He joins the property from his previous General Manager role with Parkroyal Darling Harbour.

Rottnest Island Authority has announced **Peter Lee** and **Ann Robinson** will replace outgoing members **Suzanne Hunt** and **Robert McDonald** as Directors. Lee is a Western Australian architect, and Robinson director of Pioneer Credit Limited and the Lionel Samson Sadleirs Group.

LOOKING FOR A SPECIFIC INDUSTRY SUPPLIER?

[CLICK HERE FOR THE 2019 AFTA TRAVEL PAGES SUPPLIER DIRECTORY](#)



The countdown is on until Dream Cruises' *Explorer Dream* arrives in Sydney on 27 October.

To celebrate the Australian deployment for the newest member of its fleet, Dream Cruises has partnered with *Travel Daily* this month to give one lucky reader the chance to win a 7-night Queensland coastal cruise in a balcony stateroom on board *Explorer Dream*.

To enter, all you need to do is share with us what dream feature you would include if you were involved in the design of a Dream cruise ship.

Perhaps liquid chocolate on tap in your cabin, or someone to hold your shade umbrella as you lie by the pool?

We're after creative entries in the form of a poem, photo, jingle, video or something else. Use your imagination!

Explorer Dream... Discover a New Dream!

Send your answers to dreamcruises@traveldaily.com.au



DREAM CRUISES

COMO experiences

PERTH'S five-star COMO The Treasury has launched two new five-night experiences in partnership with El Questro Homestead in the Kimberley and Sal Salis at Ningaloo Reef.

The Experience the Kimberley package is priced from \$4,010ppts and includes two nights' B&B at COMO The Treasury followed by three nights at El Questro in a Homestead Garden Room, daily private homestead experiences such as guided gorge walks and all airport transfers.

The Escape to the Ningaloo Coast option is priced from \$4,187ppts and offers two nights at COMO the Treasury and three nights in a Wilderness Tent at Sal Salis, a whale shark swim or humpback whale experience, guided walks, snorkelling and kayaking tours and more.

Design adds six

DESIGN Hotels has unveiled six new member properties.

The new additions are: Trunk House in Tokyo's Kagurazaka neighbourhood; Farmhouse Catskills in upstate New York; SILENA, the soulful hotel and Villa Arnica in Italy; Seezeitlodge Hotel & Spa in southern Germany and Parilio in Greece.

New Chinese airport

DAXING International Airport on the outskirts of Beijing, China is set to be operational by the end of next month, with the successful completion of low visibility test flights this week.

Trials saw several carriers take off and land safely with a runway visual range of just 75m.

The massive four-runway airport is forecast to handle 72 million annual pax by 2025.

Conquer the landscape.
On the path less travelled.

Only here



Are you ready to become a Wolgan Warrior? Explore the valley like never before, whilst at the same time challenging fitness and endurance. The Wolgan Warrior Adventure Challenge is a 21-kilometre trail run, available exclusively to only 10 guests per month and the course links three iconic mountain peaks for off-track hiking and trail running. Join the challenge today!

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THE RAREST OF OPPORTUNITIES

REGIONAL SALES MANAGER

MELBOURNE AND SYDNEY- UP TO \$112K PKG

If you're well connected within the travel market and looking for a first class product to represent – don't miss out on this challenging BDM opportunity. Along with managing and growing existing leisure accounts you'll be confident in identifying and building new business opportunities to increase revenue, experienced in presenting and have strong negotiation skills. Previous experience in a similar industry sales role is preferred. Top package.

LOVE THE THRILL OF THE CHASE?

CORPORATE TMC SALES MANAGER

SYDNEY - SALARY \$80K+ OTE \$100k

If you have the passion for sales and love building new relationships - your talents will be rewarded here. You'll be joining this leading corporate TMC offering long term career advancement and the real opportunity of progression. With a winning brand supporting you, you'll be able to take aim at an amazing salary package and work with fantastic corporate clients. If you don't have TMC sales experience please still apply full training provided.

BRING YOUR STRATEGIC SKILLS

CORPORATE ACCOUNT MANAGER X 2

SYDNEY- SALARY UP TO \$110K

As a Global Corporate Account Manager you will be responsible for the regional program with the objective of growing revenues, increasing margins, increasing margins and retaining the business. To do this, you will have a thorough knowledge of corporate travel as well as the professional communication & negotiation skills to deal with people at all levels up to executives. Interviews to commence this week.

ON THE ROAD AGAIN

TRAVEL INDUSTRY BDM

SYDNEY- SALARY \$70K BASE PLUS CAR AND BONUS

We are searching for a Sales Executive who is passionate along with the ability to source and secure new business to join this industry leader. You will have a real drive, passion and understanding of the travel market along with the ability to establish relationships and conduct presentations to secure wins for the business. Be rewarded with a supportive team and be proud to walk through the doors with this product under your arm

CAN YOU BUILD STRONG RELATIONSHIPS?

CONTRACTING/PRODUCT MANAGER

MELBOURNE – GENEROUS SALARY \$\$\$

Looking for a challenging new destination to market? This industry leader requires the skills of an adaptable Contracting/Product Manager. You will be well organised and have the ability to source for new and unique products to your competitors while being able to develop brochures that stand out from the rest. With your talents you will have a creative flare and an eye for detail.

RISE TO THE TOP

RETAIL TRAVEL TEAM LEADER

BRISBANE – UP TO \$85K PKG + BONUSES

Come and lead this small retail travel team and grow the agency's business. As a hands on manager you'll know the secrets of closing a sale and be able to motivate and inspire your team to achieve strong results. Working for a reputable and highly respected travel brand you'll enjoy a strong base salary + commission, ongoing career development opportunities, access to five star famils and more. Previous travel management experience is a must.

MICE HUNTERS WANTED

HOTEL BUSINESS DEVELOPMENT MANAGERS- MICE

BRISBANE & SYDNEY- UP TO \$98K PKG

Love the thrill of the chase? An expert in the MICE sector? We are currently looking for sales orientated and driven BDMS to join leading five star properties, roles in Brisbane & Sydney available. As part of a motivated sales team you will be responsible for generating leads, increasing sales, entertaining top clients and facilitating hotel inspections. A strong salary package along with long term career progression on offer. Call to find out more.

GROW THE BOTTOM LINE

HOTEL REVENUE MANAGERS

SYDNEY & ADELAIDE- UP TO \$110K PKG

We currently have the opportunity for experienced Revenue Managers in Adelaide and Sydney to join a reputable hotel name. Managing the Revenue and Reservations departments you'll be an expert in yield management with a proven ability in devising and implementing strategies to increase room, F&B, & MICE revenue. A strong salary package will be on offer along with the chance to join a professional name in the industry.

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Design the perfect tailored trip to Italy, every time!

Tripfuser's new service is opening up the tailor-made travel planning experience for agents!

WITH more and more travellers seeking personalised travel experiences, agents are increasingly seeking new ways to quickly and easily design high-quality custom travel solutions for their clients.

With the Europe early-bird booking period nearly upon us, getting direct access to highly trusted in-destination local suppliers has never been more important! Tripfuser's most popular destination, Italy, is the perfect example!

Instantly access Tripfuser's extensive local supplier service for Italy. The best in their class, these highly trusted in-destination local suppliers are handpicked and individually vetted to ensure

they provide high quality, custom experiences every time!

Take Mari, a passionate Tripfuser local supplier and avid traveller, with a background as a tour leader across Italy plus years of designing the perfect tailor-made trips to Italy and France. Whatever your clients need, Mari has the answer.

All these local suppliers like Mari and many more are now instantly accessible to Agents! All dedicated to showcasing and sharing their country, they take pride in helping agents design unique travel experiences for their clients. Getting access to their local knowledge and in-destination services is a game changer!

The Tripfuser service enables agents to design custom trips around group size, price point, destination, accommodation type, activities, the pace of travel, level of guidance and more. You're guaranteed to look like

a hero to your client!

Not sure where to start? Tripfuser's Italy Trip Gallery already has more than 80 customisable trips in Italy for Agents to explore. Every trip plan is fully customisable and Agents can also design trips from scratch. What are you waiting for? Use Tripfuser for your clients next tailored Italy trip!

View the Italy Trip Gallery [HERE](#).

EXCLUSIVE TRIPFUSER OFFER

Submit a genuine enquiry on the Tripfuser platform and go into the draw to win a \$5,000 Custom Trip to any Tripfuser destination! Sign up or log in [HERE](#).