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Travel Daily First with the news



Monday 2nd December 2019

If you don't know me by now...

EXPRESS Travel Group is labelling itself as "the biggest travel company you've probably never heard of" - find out just why this is the case on the **cover page** of today's **Travel Daily**.



Wel-Travel into liquidation

E X C L U S I V E **SPECIALIST** Australian inbound travel agency Wel-Travel Australia has been placed into liquidation.

The Perth-based business was established in 1988, and is now led by Edwin Kwan, who is also a director of the Australian Tourism Export Council (ATEC).

The Australian Securities and Investments Commission notes that liquidators Kimberley Stuart Wallman have been appointed to wind up the business, which also trades as One Book Travel and Incredible Australia.

The Wel-Travel website is still live, and cites a team of about 30

Today's issue of TD

Travel Daily today has eight pages of news and photos, a front cover page for Express Travel Group, plus full pages: • One&Only Palmilla Los Cabos

Travel Trade Recruitment

Viking Cruises

staff and offices in the Gold Coast, Melbourne and Perth along with an international sales team based in India, Singapore, Malaysia and Indonesia.

Wel-Travel is also listed by Austrade as an approved inbound tour operator under China's Approved Destination Scheme.

Details of the reasons for the collapse are unclear at this stage, but it's expected key suppliers including accommodation, activity and transport operators are likely to be impacted.

The company offered a full service Australia-wide destination management operation for FIT and group travellers, along with business events and incentives and special interest itineraries.

Ironically, Kwan was on the podium last week as one of the presenters at ATEC's Meeting Place conference - just one day before placing his company into administration.



ONE&ONLY Palmilla Los Cabos is today promoting "the vivid colours of Mexico" and "the art of pure indulgence" offered at its five-star hotel in the south of the Baja California Peninsula.

See **page nine** for all the details on the promotion.





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> SUN PEAKS RESORT

The second secon

Trip



MU boosts capacity

CHINA Eastern Airlines has flagged an expansion of flights from Shanghai to Brisbane, Melbourne and Auckland.

According to GDS screens MU will boost frequencies to Auckland from seven to 11 weekly between 16 Jan and 15 Feb, while Brisbane services will also lift from daily to 10 per week between 16 Jan and 01 Feb 2020.

Melbourne flights will also increase from 14 to 18 weekly from 16 Jan to 16 Feb.

Trafalgar marketer

TRAFALGAR has appointed Samantha Saunders as its new Marketing Manager, reporting to the brand's Head of Marketing, Vera Straubinger.

Saunders joins The Travel Corporation after almost five years at Air New Zealand, most recently as the airline's Senior Brand Communications Manager for Australia.

Excite unveils new portal

EXCITE Holidays has announced "the most significant system improvement in our company's history," with Executive Director Nic Stavropoulos saying the upgrade is the outcome of months of work to enhance travel agent workflow.

Initially rolling out in the UK but with a local launch planned before Christmas, new features promised include split payment and package pricing options.

"We have worked closely with key agents to ensure that the user experience and new feature sets deliver on their needs," he said. A new user interface aims

On the 1st cruise...

VIKING Cruises is today promoting its "12 cruises of Christmas", with a dozen different offers over the holiday season. Full details of what is on offer on the **back page**. to allow consultants to access the most relevant information with ease, while the revamped platform architecture will enable the addition of new functionality - including the planned 2020 deployment of an air module.

Japan Christmas → Sale

Do not miss out

TOMATO

Stavropoulos said the expansion of Excite's offering to include flights would be the next step in making the company's platform into a "one stop shop" with a mix of the best available gross fares and wholesale net fares expected to be available when it launches early next year.

The significant rewrite of Excite's system will also allow for other future product additions.

"There's a lot happening in our camp.. we are still running as fast as we can internally and smashing out these developments," he said. Excite Holidays also recently

opened up its B2B platform to Greek travel agents (*TD* 14 Oct).

Serko NZX query

Book now

LISTED corporate travel technology supplier Serko has confirmed it "continues to comply with its continuous disclosure obligations" under the listing rules of the New Zealand Stock Exchange (NZX).

The NZX issued a formal query to Serko after a surge in the company's share price, which jumped almost 18% last week to a record high of NZ\$5.23.

New CINZ chief

CONVENTIONS & Incentives New Zealand (CINZ) this morning announced the appointment of Lisa Hopkins as its new CEO.

Hopkins joins CINZ from her most recent role where she was based in Singapore as MD Asia-Pacific for BCD Meetings & Events.

She will commence her new role at CINZ on 03 Feb 2020, replacing the outgoing Sue Sullivan who is becoming CEO of Christchurch and Hanmer Attractions.



* Offer correct as at 25 November 2019 and subject to change or withdrawal. Offer ends 13 December 2019 unless extended. For full terms and conditions click here.

t 1300 799 220



Evolution heading NORD



EVOLUTION Travel Collective (ETC) has launched a partnership with Scandinavian specialist 50 Degrees North and its new NORD Journeys division (*TD* 15 Oct).

NORD Journeys builds on the FIT and tailor-made expertise of 50 Degrees North, offering an extensive range of mid-level packages, self-drive and touring options in Scandinavia, the Baltics and Russia. The new partnership with ETC will help drive the company's retail agent footprint - while all reservations enquiries will be handled by NORD's expert consultants, 90% of whom are Scandinavian ex-pats.

50 Degrees North owner Tietse Stelma is **pictured** with Jill Blunsom of NORD Journeys and Evolution Travel Collective CEO Pete Rawley.



JL Russian revamp

JAPAN Airlines will replace its existing long-haul flights between Tokyo Narita and Moscow Sheremetyevo with a new departure from Tokyo Haneda effective 29 Mar 2020.

The new daily Haneda-Moscow route will be operated using a Boeing 787-8 aircraft.

LH facing big fine

LUFTHANSA has received a "penalty letter" from the US Federal Aviation Administration, alleging LH illegally operated almost 900 flights to the USA and levying a US\$6.4 million fine.

The FAA said LH flew 600 times between Frankfurt and San Diego, and 292 services to Philadelphia, without receiving formal authorisation for the destinations.

The German carrier issued a statement noting it was fully cooperating with the FAA and would be addressing the regulatory issues involved. Reflect with us on the year that we've had in 2019 in the December issue of *travelBulletin*.

CLICK to read

trave**Bulletin**



THE manifest for an American Airlines flight required an urgent update last week, with the pre-Thanksgiving service arriving with one more passenger aboard than when it departed.

That was because during the journey of AA868 from Tampa, Florida to Charlotte, North Carolina, an expectant mother went into labour, ultimately giving birth on the jetway just after landing.

Nereida Araujo was 38 weeks pregnant and had been cleared to fly by the airline and her doctor, with her waters breaking near the end of the 90 min flight.

The thrilled new mum called her baby girl Lizyana Sky Taylor, with her special middle name in honour of her unusual birthplace.

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Year of Tolerance

EMIRATES has rolled out an Airbus A380 dressed in a new livery marking the Year of Tolerance.

The aircraft debuted its new paint-job in Dubai on Fri, depicting people from diverse backgrounds and cultures holding hands in solidarity, celebrating the United Arab Emirates' message of multiculturalism.

Having flown over the skies around Dubai on Fri, the plane will operate across Emirates' A380 network over the next 12 months, taking its message of tolerance and mutual respect to more than 50 destinations.

Bunnik savings

BUNNIK Tours is offering earlybird savings of \$500 on all Africa itineraries for client bookings confirmed by 31 Jan.

Group sizes are no more than 12 travellers on any Africa departure - bunniktours.com.au.

Novotel soft launch

ACCOR and Fragrance Group Limited's 431-room Novotel Perth Murray Street is slated for a soft opening on 19 Dec.

The new hotel will be Accor's 13th in Perth, taking its total room count to more than 2,400 rooms and suites in the West Australian capital.

Located on Murray Street in downtown Perth, the Novotel will feature four bars and restaurants, four meeting rooms and a conference room with a capacity for up to 120 people, alongside a 12th-floor fitness and spa facility with pool, steam room, day spa and sauna.

The project has been fasttracked to meet the demand for the summer holiday period, with 40 rooms to be available for the Dec opening, with the rest of the rooms and public spaces to be made available on a phased basis with the hotel to be fully operation by Q1 2020.



CRUISE & Maritime Voyages has sailed *Vasco da Gama* into Sydney for the first time Sun, ahead of her inaugural Australasian season, welcoming aboard media and trade partners.

With a capacity of 1,220, she will homeport in Adelaide and Fremantle, in addition to sailing from Auckland, Singapore and Sydney.

Visiting regional destinations such as Tamania, the Yorke Peninsula and northwest Australia, Cruise & Maritime Voyages Australia Managing Director Dean Brazier said the ship was expected to carry an extra 5,900 guests for the season.

"Our themed voyages on board Vasco da Gama this season, the Boutique Gin and Culinary Cruise and Fringe on the Water in particular, have seen a phenomenal response, with our product being introduced to new markets that may not have previously considered Cruise and Maritime Voyages," Brazier enthused.

Pictured presenting Captain Michail Smyrnalos with a traditional plaque is Brazier and newly appointed Chief Executive Officer of the Port Authority of New South Wales Philip Holliday.



Australia

12 Holidays of Christmas Sale

New destinations on sale daily with Qantas. Sale ends 12 December.

Find out more

*Ends 12 Dec 2019, unless sold out prior. Selected travel dates and conditions apply.



Jewel is back

NORWEGIAN Cruise Line's *Norwegian Jewel* returned to Sydney Harbour over the weekend for the start of its third season down under.

Fresh from a multimillion dollar bow-to-stern refurbishment, the ship will embark on scenic Australia and New Zealand voyages, including a 14-day itinerary departing Sydney on 06 Dec, which will take in Dunedin, Marlborough and the Bay Islands.

Guests travelling on *Jewel* this season will be able to take in two shows, Rock You Tonight featuring the hits of the 70s - and Australian musical *Velvet*.

Jewel will be joined in Australian waters by Norwegian Jade and Norwegian Spirit, which is due to undergo a US\$100 million renovation in early 2020.

In Feb *Jewel* will head to the South Pacific for some immersive itineraries before sailing to Alaska for the northern summer.

A&K goes cosmic

ABERCROMBIE & Kent has released details of its Total Solar Eclipse voyage to Antarctica in Dec 2021 (*TD* 14 Nov).

A team of cosmic experts including former astronaut Kathy Sullivan - the first American woman to walk in space - will join the 15-day Antarctica and the Total Solar Eclipse Cruise, departing Santiago, Chile on 28 Nov 2021, to be perfectly located in the Southern Ocean on 04 Dec 2021 to experience approximately one minute and 40 seconds in the path of the total solar eclipse.

Astronomer Dr Massimo Terenghi will be aboard to provide tips on taking the perfect photo of the eclipse, while space scientist David J Cain will discuss his involvement in commercial space start-ups.

The voyage is priced from \$29,685 per person twin share, with a single supplement from \$25,065.

Brisbane new food court



BRISBANE Airport's domestic terminal has recently opened its new food precinct as part of the terminal's \$40 million redevelopment.

With all the works due to be complete in late 2020, this landmark pinpoints the halfway mark of the works.

Designed by SSP Group, the hawker centre-style dining facility also aims to incorporate aspects of a farmers market, and offers travellers a wide selection of cuisines, including Asian, Mexican and Western.

The design also allows for the ability for brands to switch in and

out of stalls over time, with some of the launch partners including Mi Casa; Nippon Ramen; Upper West Side Deli and Yo! Sushi.

"The Food Collective forms the anchor of the new Domestic Terminal Cafe Court, and SSP's exciting hawker-style dining option brings a unique point of difference to Brisbane Airport," said Brisbane Airport Corporation Executive General Manager Consumers Martin Ryan.

"The quality fit-out and range of exciting food on offer is absolutely world class and from day one the precinct has been filled with passengers."



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Click HERE to view our current vacancies

Email your resume to hr.au@reedmackay.com.au or call us on (02) 8270 4852 for more information



New Geelong ferry

MELBOURNE and Geelong have been connected via ferry for the first time ever, with the debut of a twice-daily service aboard the Geelong Flyer.

Port Phillip Ferries will operate the vessel 365 days per year to service both commuters and the leisure market, with the vessel travelling between Victoria Harbour in Docklands, Melbourne and Steampacket Quay in central Geelong.

The Geelong Flyer is a purposebuilt 400-seat passenger ferry with an on-board licensed cafe, bike racks, charging stations and free wi-fi, with a one-way trip taking about 90 minutes.

A day trip from Melbourne allows passengers to spend a leisurely four hours in Geelong with tickets starting at \$36 return.

Advertising

Coordinator

CLYMB Abu Dhabi

CLYMB Abu Dhabi, the world's largest indoor skydiving flight chamber and tallest indoor climbing wall, opened to the public last week.

With a 32-metre high flight chamber and 43-metre high climbing wall, the experience is suitable for guests of all ages, and is located nearby to Ferrari World Abu Dhabi.

The complex opened with head of the development group, HE Mohamed Khalifa Al Mubarak in tow, and was christened with a bang, with a professional showcase put on by skydiver Felix Baumgartner and professional rock climber Sasha DiGiulian, as well as other international death-defiers such as Poland's Maja Kuczynska and Singapore's Kyra Poh.

Magellan Xmas in Victoria



THE Magellan Travel Members Networking Group celebrated Christmas at the Crown Metropol on Thu at 28 Skybar Lounge.

The event brought together over 70 members for drinks, canapes and Christmas cheer, sponsored by Crown, MisterRoom and Singapore Tourism Board.

The night also saw Magellan General Manager Andrew Macfarlane reminisce to the group on the year that was, and thank Travel Sense's Fiona Caffery

Darwin's Splendor

CARNIVAL Splendor has paid her first visit to Darwin, on her way to Sydney, where she will homeport for the season.

Splendor is the newest and largest ship to homeport year-round from Australia.

Delays in DEN

OVER 400 flights have been delayed and almost 130 cancelled at Denver International Airport, with major winter storms grounding flights in and out of the hub on Sun.

According to global aviation software FlightAware, there have been only three cancellations today at the airport on behalf of carriers Frontier and SkyWest, as operations return to normal. for founding and leading the networking group over the past three years.

Pictured is Andrew Macfarlane presenting Fiona Caffery with flowers.

New Metro deals

METRO Hotels has a number of deals available Australia-wide, with packages in Sydney starting from \$147 per night at the Metro Hotel Marlow Sydney Central, including a free upgrade to a Superior Room and 20% discount voucher at Palace Hotel Sydney when booked by 02 Feb.

Lux Escapes GTG

LUXURY Escapes will give away 23 holidays with over \$100,000 in Dec as part of its Global Travel Giveaway (GTG) competition.

To win, entrants have to answer a question posed on the Luxury Escapes website, with winners chosen based on creativity and uniqueness.

Winners will receive their own luxury holiday with VIP inclusions.

The contest runs across Australia, Hong Kong, India, Malaysia, New Zealand, Singapore, Thailand, the United Kingdom and the United States, coming to an end on 13 Dec -CLICK HERE for more.



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Cyber Monday fares to L.A. and beyond from \$879*

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*Travel dates, terms and conditions apply.



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Travel Daily & CRUISE travelBulletin

business events news



Hertz DriveU

HERTZ International is partnering with Air France to now offer the airline's customers a "fully reliable and convenient" alternative to taxis and other means of transport.

The service allows customers to choose between a number of vehicle categories to suit their needs, including Standard, Premium, Luxury, Green and Van, in more than 300 airports across 70 countries.

Hertz DriveU can be pre-booked up to three hours before the transfer, with customers able to cancel the service for free up to one hour before the pickup time.

Passengers can book the service at airfrance.hertzdriveu.com

WIN TONY PARK'S LATEST BOOK

This week Travel Daily and Swagman Tours is giving five lucky readers the chance to win *Ghosts* of the Past by Tony Park.

Spanning two centuries, Ghosts of the Past is based on a true story. Journalist Nick Eatwell has lost his job but



South African Susan Vidler is looking for help with a story about Eatwell's great-great uncle who fought in the

Anglo-Boer War and later joined the struggle for independence in what is now Namibia. The problem is, someone else is looking into the past, for clues to a secret location of a missing horde of gold that's worth killing for.

To win, simply be the first person to send through the correct answer to the question below to: tonypark@traveldaily.com.au

tonypark@travetdaity.com.au

What animal is represented on the cover of the new Tony Park book?

Cruising Scotland

CRUISE Traveller is offering a 15% early bird discount on Adventure Canada's 2021 "Scotland Slowly" cruise as well as a free night's accommodation, which equates to total savings of US\$4,000 per couple, for bookings made by 01 Jun 2020. During the 10-night cruise, which takes place aboard the *Ocean Endeavour* from 13 Jun 2021, travellers will be able to

experience the Hebrides, Orkneys and Shetlands islands, the Norse town of Kirkwall, and much more.

The early bird price starts from US\$7,050ppts, including all shipboard meals, interactive workshops and all sightseeing. Call 1800 507 777 for more

information or to make a booking.

OII trains discount

OUT In India (OII) is offering 20% discounts on Luxury Trains India for 2020-21, including The Deccan Odyssey, The Maharajas Express and the Palace on Wheels.

The trains take guests to destinations such as Agra, Goa, Hyderabad, Japiur and Mumbai, with all trains having set itineraries and departure dates. All deals subject to availability -CLICK HERE for more.

Qatar safety video

QATAR Airways has added some extra star power to its new six-minute safety video, which features "football legends past and present" including Paris Saint-German's Neymar and Roma player Cafu, and is due to be shown on board flights before the end of the year.

"The wonderfully creative concept from 180 Kingsday will capture our passengers' attention whilst providing a fun, light-hearted video to get the inflight entertainment underway," said Qatar Airways Senior Vice President Marketing & Corporate Communications Salam Al Shawa. **CLICK HERE** to watch the video.

Adina Brisbane PJ party



TO CELEBRATE the launch of the newly restored and reopened Adina Apartment Hotel Brisbane, the TFE Hotels' Sales team threw a sleepover party for key clients and partners, complete with pyjamas, tee pees, manicures, massages and plenty of snacks.

The heritage-listed hotel was forced to close last year, just two months after its grand opening, after sustaining flood damage (*TD* 26 Jul).

The George Street hotel is located in the former Queensland Government Savings Bank building and "blends a modern accommodation tower with historical features", including "lovingly restored" bank vaults and heritage staircases.

Adina Brisbane is currently offering an opening special, giving guests the opportunity to stay for from \$151.20 per night - **CLICK HERE** for more.

Pictured ready for Adina's Brisbane PJ party in their finest sleepwear are TFE Hotels team members Peter Shelley, Judy Chen, Ral Italiano, Michelle Cox, Denis Pierce and Shahnaz Bahkshay.

BROCHURES

WELCOME to Brochures of the Week, *Travel Daily*'s Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Viva Holidays - Central Europe 2020

Viva Holidays has gone to press with its 2020 Central Europe brochure. The 67-page program showcases a range of tours through Austria, Belgium, Czech Republic, Hungary, Netherlands, Switzerland, as well as Germany, which features a range of experiences in cities such as Berlin, Frankfurt and Munich, as well as the country's regional destinations. The brochure also includes resources such as optimal travel times; visas & passports, time zones; currencies; languages; AC

power plugs and tipping.



Cruise & Maritime Voyages - Worldwide Cruise Collection 2019/21

Cruise & Maritime Voyages new Worldwide Cruise Collection brochure provides itineraries in Australia, the Arctic, Asia, the Baltics, the British Isles, New Zealand and Norway. Guests can also undertake a World Cruise, and choose from a range of Grand Voyages, on four different continents. For sailing from Australia, *Vasco da Gama* will homeport from Adelaide and Fremantle in the coming season.

w www.traveldaily.com.au



Trafalgar incentive

TRAFALGAR & Costsaver have launched a new incentive. allowing agents to earn extra cash over Christmas.

Beginning tomorrow brands will allow \$50 per passengers on trips departing the UK and Ireland booked before 18 Dec.

The early payment discount of 10% also still applies until this date.

Trafalgar is also inviting agents to experience JoinTrafalgar next year in the Emerald Isle for "the world's greatest travel incentive in 2020." (TD 20 Nov).

SAA 3rd A350

SOUTH African Airways (SAA) has received its third Airbus A350 recently, just under a month after taking delivery of its first (TD 07 Nov)

The embattled airline ordered four of the aircraft in Jun, with all expected to be delivered by the end of the year.

SAA recently resumed full service following industrial action (TD 25 Nov) after a myriad of cancellations, with the airline's staff participating in a walkout led by the South African Cabin Crew Association.



There is no doubt that 2020 is going to be biggest year yet! So to help you have something to look forward to in the new year, Club Med are giving you the chance to win a stay at the Club Med resort of your choice in Asia or the Indian Ocean.

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To win, tell us in 50 words or less the most creative way you will you grow your Club Med business in 2020. Send your entry to clubmed@traveldaily.com.au

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Travel Daily



FIVE-STAR hotel Banyan Tree Bangkok has launched a deluxe dining cruise along the Chao Phraya River.

"Saffron Cruise" aims to blend the hotel's award-winning cuisine with the "romantic riverine scenery" for the excursion on the waterway known as the River of Kings.

The vessel features al fresco daytime and evening dining, with the kitchen presenting the gastronomic stylings of the hotel's Saffron restaurant, mixed in with live entertainment and cultural performances.

The cruise takes guests on a tour of the Chao Phraya's riverside sites, such as Wat Arun, the Grand Palace, Asiatique, the **Royal Barges National Museum** and more.

Packages available include private charters, which offer cooking classes, tailored spa treatments, engagement and wedding ceremonies; and MICE packages, which cater for business and trade groups and company incentives.

Available inclusions feature one standard drink for the early 5pm departure, leading in from THB550, and a five-course menu and one cocktail for the 7pm dinner departure, leading in at THB3,200.



Congratulations

AMANDA WASHINGTON

from MTA Travel

Amanda is the top tipper for R8 of Travel Daily's A-League footy tipping competition.

A-League tipping competition is sponsored by Etihad Airways and ReadyRooms, with the top tipper for the season winning a trip to Manchester to see Manchester City play.



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CRUISE trave **Bulletin**

KYX business events news Pharmacy

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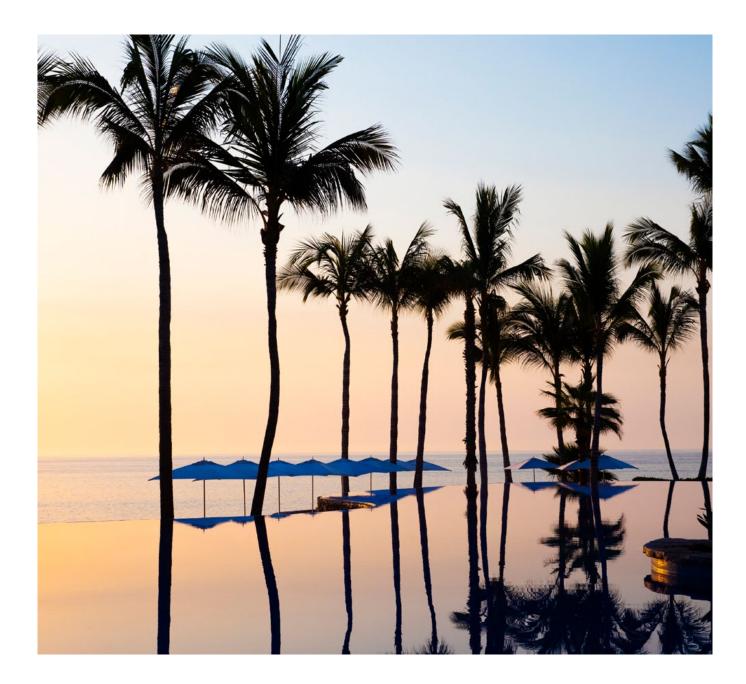
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MEL, \$120-\$150k Base + Super DOE, Ref: 4552PE1

I am looking for an innovative & imaginative Corporate Travel General Manager for this established & growing TMC, You must have at least 5 years experience in a Corporate travel management position. This is a multifaceted role overseeing all elements of the business & a competitive compensation package with great benefits will be the reward.

For more information please call Paul on (02) 9119 8744 or click APPLY now.

Corporate Consultant - After Hours

MEL, VIC, Attractive Package, Ref: 0001AB1

Due to continued business growth, my clients are looking for a multiskilled Corporate consultant to join the office based After Hours team. You'll be working under urgent circumstances so your ability to work under pressure will put into practice. If you love Corporate travel & have extensive experience but need flexibility, now's the time to join this award winning team. Want to be part of an evolving TMC and work hours that suit your lifestyle? Contact me ASAP & APPLY NOW

For more information please call Anisha on (03) 9988 0616 or click APPLY now.

Senior Travel Consultant

Sunny Coast, Competitive \$\$, Ref: 3794MT1

Do you want to work in an award winning travel agency, with very specialised, luxury products? Our client is looking for an experienced travel consultant to join their exclusive ranks. They offer bespoke and unique luxury itineraries and products ranging from short breaks to multi city destinations. A love and passion for travel is essential, must have at least 3 years' experience. A COMPETITVE SALARY commission + super and close to the beach. If you?re interested PLEASE APPLY NOW!!

For more information please call Mark on (07) 3123 6107 or click APPLY now.

Senior Cruise Specialist

MEL, Attractive Package, Ref: 4292AB1

Do you live, breath, and sell cruise like nobody else? This could be just the role for you. My clients are looking for a seasoned Cruise Specialist to come into the business and start the cruise division of the agency. If you have your own client base, a proven track record of success, and want to be part of this exciting growth opportunity- now's the time to apply. You'll be awarded with an attractive remuneration package and an opportunity to work from home for the right candidate!

For more information please call Anisha on (03) 9988 0616 or click APPLY now.

French & Italian Speaking Travel Consultants

SYD, Competitive Base + Super, Ref: 1980RL4

A great opportunity presents itself and we are looking for native speaking French and Italian's who have fun and bubbly personalities and a strong interest in Inbound Travel to apply within! Full extensive training will be offered for the successful applicants in this full time role. A competative salary plus bonuses are on offer as well as a great career progression. Previous travel industry experience is required as well as full unrestricted working rights within Australia being a MUST.

For more information please call Ronny on (02) 9119 8744 or click APPLY now.

Senior Consultant | Eastern Suburbs

SYD, High Base + Comms, Ref: 7014AJ1

An exciting opportunity to join an award winning Retail Travel Agency in Sydney has just presented itself. This well-established and friendly agency is now on the lookout for an experienced Travel Consultant to deliver high levels of customer service to their large and loyal client base. Salary is negotiable depending on experience and the range on offer is up to one of the highest in NSW and it is a great location for anyone living in the Eastern Subrubs wanting a short commute!

For more information please call Antony on (02) 9119 8744 or click APPLY now.

BDM - Niche Travel

BNE, Competitive Salary Package, Ref: 6043AW2

My client is a Niche Travel Specialist looking for a BDM to drive agent enquiry. If you have worked with key account relationships, are a confident & articulate communicator & comfortable in Networking to create new leads - then this Niche Travel BDM role is for you! This is a diverse role, where you will win new business, provide training & host famils! If you have travelled to, or have previous sales experience of the region of Japan and ready for a new challenge for 2020 - APPLY NOW!

For more information please call Amanda on (07) 3123 6107 or click **APPLY** now.

Corporate Travel Consultant

Perth, Circa \$50-65k + Super, Ref: 4138SJ1

We are on the lookout for a great Corporate Travel Consultant to join an exciting travel management company in their luxurious offices in Perth. Dealing with SME corporate accounts both domestic and international bookings I require a candidate with experience across both. Using your travel industry experience & excellent customer service skills this is the chance to progress in your travel career. Work in a small team, have a hands on approach to your work & enjoy a fantastic salary package.

For more information please call Sarah on (08) 6365 4313 or click APPLY now.

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* 12 CRUISES of CHRISTMAS

Viking is getting into the Christmas spirit with 12 cruise offers.

Our team has been busy putting together a list of our twelve favourite cruise itineraries and we have crafted a special offer to accompany each one — from free flights and beverage packages to complimentary stateroom upgrades and city extensions.

> Take a look at our twelve exclusive Christmas deals today and start planning your client's next adventure.

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OCEAN CRUISES

Cruise Name	Departure Dates	Itinerary	From	Offer
In Search of the Northern Lights	Jan – Mar 2020; Feb – Mar 2021	13 Days London to Bergen or v.v.	AU\$7,195pp	Complimentary Cabin Upgrade
Komodo & the Australian Coast	Mar, Oct 2020; Mar 2021	17 Days Sydney to Bali or v.v.	AU\$7,995pp	Complimentary 2-night Bali Extension
British Isles Explorer	May – Aug 2020; Mar – Sep 2021	15 Days Bergen to London or v.v	AU\$8,795pp	Complimentary 2-night Bergen Extension
From the Caribbean to the Amazon	Nov 2020; Jan 2021	22 Days San Juan roundtrip	AU\$10,495pp	Complimentary Silver Spirits Beverage Package
Mid-Atlantic Crossing	Dec 2020	12 Days Lisbon to Miami	AU\$2,895pp	Complimentary 2-night Lisbon or Miami Extension
Into the Midnight Sun	Jun – Jul 2020; May – Jul 2021	15 Days Bergen to London or v.v.	AU\$9,995pp	Complimentary Silver Spirits Beverage Package
Southeast Asia & Hong Kong	Apr, Sep 2020; Mar 2021	15 Days Hong Kong to Bangkok or v.v.	AU\$8,995pp	Complimentary 2-night Bangkok Extension
South America & the Chilean Fjords	Nov, Dec 2020; Jan – Feb, Dec 2021	18 Days Buenos Aires to Santiago or v.v.	AU\$9,995pp	Complimentary 2-night Santiago or Buenos Aires Extension

RIVER CRUISES

Cruise Name	Departure Dates	Itinerary	From	Offer
Grand European Cruise	Sep – Oct 2020; Apr, Oct – Nov 2021	15 Days Amsterdam to Budapest or v.v.	AU\$5,995pp	Fly Free Complimentary Silver Spirits Beverage Package
Kiev, Black Sea & Bucharest	Jul 2020	15 Days Bucharest to Kiev	AU\$6,395pp	Companion Fly Free Complimentary Silver Spirits Beverage Package
Châteaux, Rivers & Wine	Mar – Apr, Oct – Nov 2020; Mar – Apr, Oct – Nov 2021	8 Days Bordeaux roundtrip	AU\$3,995pp	Companion Fly Free Complimentary Silver Spirits Beverage Package
Imperial Jewels of China	Mar – Jun, Aug – Nov 2020; Mar – Jun, Aug – Oct 2021	14 Days Beijing to Shanghai or v.v.	AU\$5,995pp	Fly Free Complimentary Silver Spirits Beverage Package

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Prices are per person, in Australian dollars, based on double occupancy, subject to availability and correct at time of printing. Prices include all advertised discounts. All offers are subject to availability and valid for new bookings only on selected departures made 1-24 December 2019. For more details visit vikingcruises.com.au.