Tokyo now on sale!

Feel good flying daily from Brisbane to Tokyo (Haneda) from 29 March 2020.*



Tell me more



*On sale until 16 December 2019 unless sold out prior. Travel periods and other conditions apply.

Travel Daily First with the news



Tours available from 7 - 20 days!

APT makes it better

APT is reminding agents they can sign up to its newly enhanced trade website.

The updated trade portal boasts improved access to real time sales data, a greater range of reports and dashboards, live pricing and more - see **page nine**.



wendywutours.com.au/agents

Monday 9th December 2019

QFLink boosts Vic flights

QANTASLINK this morning announced a new direct route between Sydney and Mildura, as well as boosting frequencies to Bendigo to help expand visitor spending in regional Victoria.

Effective 29 Mar 2020, QantasLink will operate 74-seat Q400 flights four days per week on the Mildura route, offering over 30,000 seats per year.

Today's issue of TD

Travel Daily today has eight pages of news, a front cover page for Virgin Australia, a photo page for Journey Beyond, plus full pages from:

- APT Travel Group
- Travel Trade Recruitment
- Keith Prowse Travel profile

QantasLink CEO John Gissing said the service would be the only direct connection between the cities, saving travellers about two hours compared to flying via MEL. "As Australia's largest regional

airline, we know the value of connecting country cities and we're proud to be connecting the Sunraysia region to Sydney once again," Gissing said.

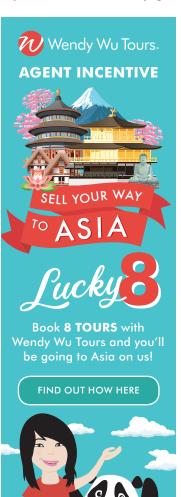
"Together with the Mildura Rural City Council, we're promoting the greater Mildura region to travellers across Australia and the world as a great destination to visit."

Bendigo services will also increase to 10 per week effective 30 Mar, building on the success of the new route which launched earlier this year (*TD* 16 Jan).



VIRGIN Australia is today highlighting special launch fares on its new non-stop daily flights between Brisbane and Tokyo Haneda Airport, which are set to debut on 29 Mar 2020.

Return Economy tickets lead in at just \$699 - see the **cover page**.







NONSTOP SEASONAL SERVICE BEGINS 15 JANUARY 2020







KPT for Wimbledon

KEITH Prowse Travel is offering full travel agent commission on its range of Wimbledon tennis packages, which include premium tickets, unique fan experiences and accommodation.

The offerings are showcased in a special Product Profile feature on the **last page** of today's *TD*.

JQ pilot pay fight

JETSTAR is pleading with its staff "not to disrupt the travel plans of tens of thousands" after union members voted in favour of taking industrial action.

Pilots and ground crew are negotiating over wages and conditions, with pilots saying they will initially conduct four hour stoppages next weekend.

Jetstar CEO Gareth Evans said he was disappointed at the move, adding that the carrier had proposed a 3% annual pay rise and that the average JQ Captain's earnings were over \$300k a year. **FLIGHT** Centre's Travel Associates (TA) brand has launched its inaugural consultant Advisory Board, with 10 agent members from across the country to help guide the organisation's "strategic direction for expansion and differentiation".

The new Board includes Greg Ashmore, who founded the Travel Associates concept in 1998, and is chaired by Flight Centre Travel Group GM of Premium Leisure Brands, Danielle Galloway, who said: "As we prepare our business for future growth, technological innovation and increased competition, it's never been more important to work closely with our business leaders to guide Travel Associates into the future, retaining our premium DNA, focusing on clear value for our clients and on how we are different as a business".

The initiative follows the recent

renewed focus on cruise through the debut of the new "Cruise Boutique" brand (*TD* 21 Aug).

_{Japan} <u>Christmas</u> → Sale

Do not miss out

TOMATO

New TA advisory board

Currently, there are 117 Travel Associates stores across the country, 14 of which are being co-branded as Cruise Boutiques along with plans to significantly expand the offering.

Galloway said Board members had been hand-picked to bring deep brand and industry knowledge to the table, along with the ability to influence and guide, plus strong connections.

Other members include Meaghan Wolf (Vic), Jo Kennedy (Qld), Nathan Dare (Gold Coast), Alan Reis (NSW/ACT), Tammy Houston (WA), Becky Kent-Parchella (SA) and Briony Harris (Tas), along with Debbie Rains who represents the group's franchisees, having rebranded her regional Qld-based Escape Travel network as Travel Associates.

CMV navigates *da Gama* drama

Book now

A TWO-HOUR power outage aboard CMV Australia's Vasco da Gama off the South Australian coast last Fri threatened to blow up into a media maelstrom, amid reports tugs had been alerted and that the ship was "listing".

The vessel is well known to Australian cruisers, having formerly sailed with P&O as *Pacific Eden*, and was approaching Adelaide when a warning light came on in the engine room control panel.

Power was shut off as a precaution to ensure onboard systems were not damaged, and guests were kept informed while investigations proceeded.

No cause for concern was found and things returned to normal, with the vessel arriving in port about 2.5 hours late.

CMV said no changes had been made to future itineraries - more in today's issue of *Cruise Weekly*.





Qantas expands QF/KL pact

QANTAS Frequent Flyer members can now access reward seats, tier benefits and earn points across the entire Air France-KLM network, under a "comprehensive new partnership" between the airlines.

The deal - which comes despite Qantas being a **one**world alliance member and AF/KLM both part of the rival SkyTeam alliance builds on the existing codeshare pacts initiated last year (**TD** 11 Oct 2018, **TD** 24 May 2018) which allowed AF and KL customers to connect over Singapore and Hong Kong on flights between Europe and Australia.

Qantas said the expanded frequent flyer agreement would allow its customers to access more than 60 new destinations across Europe and Africa.

Passengers can also earn points on all fares across all Air France and KLM marketed flights globally, rather than just on QF codeshare services.

Qantas Loyalty CEO Olivia Wirth said "Qantas Frequent Flyer is committed to building strong and strategic partnerships with flagship airlines to improve travel options and benefits for our members.

"Frequent flyers used 10 billion Qantas Points booking dream trips across Europe last year...we know this partnership will allow our members to explore more of the continent and find reward seats more easily," Wirth added.

As well as points earning and redemption, QF frequent flyers with Gold status or higher will be able to access tier benefits including priority boarding and check-in as well as extra baggage allowance on any Air France and KLM operated flights.

Members of the Air France and KLM loyalty program Flying Blue will also now earn points when travelling on Qantas services.



Visit USA expos

REGISTRATIONS are now open for the 2020 Visit USA Expos, with an all-new format and a "celebrity guest appearance by 'Tom Cruise'". Over 50 US exhibitors are taking part, with events in PER, ADL, OOL, BNE, MEL and SYD - to register see visitusa.org.au.

Jumeirah to Italy

DUBAI-BASED hospitality group Jumeirah has announced its first property in Italy, with a management agreement for the Capri Palace on the island of Capri in the Gulf of Naples.

The 68-room hotel, which first opened in 1960, will undergo a makeover before reopening as Capri Palace Juneirah in Apr.

It will be the sixth European property for Jumeirah, complementing its Middle Eastern portfolio and hotels in China and the Maldives, along with further expansion for 2020 planned in Indonesia and Oman.



IF YOU'RE offering your clients a holiday in the Arctic Circle, make sure you tell them it includes a visit to the "genderneutral" Santa Claus, rather than something less appropriate.

That's because in this crazy politically-correct world, apparently calling the jolly red man person "Father Christmas" may be insulting to some.

British media is reporting on a Facebook storm within an online mother's group, where a woman was shamed for her inappropriately sexist name for the one who brings all the presents on Christmas Eve. Hundreds of people have

commented on the post, with several noting that people in the LGBTQ+ community do not seem to be calling for a change.





TripAdvisor purchase

TRIPADVISOR has continued its recent phase of acquisitions by purchasing menu management company SinglePlatform from Endurance International Group for US\$51 million.

The company works with restaurants to publish menus and other key info like business names and opening hours on major search hubs such as Facebook and Google.

Purchasing SinglePlatform will allow TripAdvisor to offer a more advanced menu integration to help diners searching on TripAdvisor for restaurants and will also expand its digital marketing suite for restaurants.

"SinglePlatform's strength in the US combined with TripAdvisor's global reach...perfectly positions our combined team to offer more solutions for owneroperator to reach consumers," said SinglePlatform Senior Vice President and General Manager Josh Glantz.

Email scam warning

THE Caravan Industry Association of Australia is cautioning its members of an email scam doing the rounds which is requesting unsolicited membership fees.

"We do not have a new bank account, we encourage you to call us in advance if you have any concerns regarding...any correspondence asking you to take an action regarding personal details, payments, credit cards," the body advised in a statement. Call 03 9815 2015 for info.

Scarlet Lady closer

VIRGIN Voyages has marked another major milestone with its *Scarlet Lady* vessel successfully completing a return trial sailing between Genoa and Marseille.

The human headline himself Richard Branson boarded the ship in Marseille for an inspection following the trials, with *Scarlet Lady* setting sail on 01 Apr.

Oceania Worth your time



OCEANIA Cruises Vice President and General Manager APAC Jason Worth says the Australian and New Zealand markets are both "punching above their weight" on a revenue-to-population ratio. Speaking with *Travel Daily* during an inspection of *Regatta* in Sydney last week, Worth (pictured) said a recent restructure within Norwegian Cruise Line (*TD* 17 Oct) had helped to refine its brand focus.

"We have more control on the messaging now and understanding the customers' needs...so that has really helped move the needle up for the brand, things were also going great to some extent earlier in the year but now we are really just growing from strength to strength," he said.

"We've certainly seen a nice

uptick in the last 13 weeks". Worth also noted key drivers of this growth in the local market were down to the high quality of food the line offers and its casual country club atmosphere.

"It's a big 'foodie' culture down here which helps," Worth said.

"On our ships you also don't have to wear a tie, people in Australia don't tend to wear ties that much and a lot of our pax are retirees," he added.

Oceania Cruises will soon reveal more details regarding its new Allura Class ships due to launch in 2022 and 2025 from Jan, with Worth noting they will accommodate more passengers and a larger number of amenities.

"There will be more restaurants, a culinary centre, an arts centre - a whole lot more bells and whistles basically," Worth said.

WATCH TODAY

Exclusive daily broadcasts on

9 – 13 December from 5:30am

WIN TODAY

Win exciting Scenic Eclipse

SELL TODAY

Antarctica, South Georgia & The Falkland Islands 20 Nov & 8 Dec 2020

*T&Cs apply, subject to limited availability

LUXURY CRUISES & TOURS

Business Class flights included*

Dyson hairdryers • Bose headsets •

Champagne pampering experience (f) Scenic Group - Travel Agents AU

0

the TODAY Show

amenities daily:



LIVE AND EXCLUSIVE FROM ANTARCTICA

The World's First Discovery Yacht ™

Today



A Legend-ary time!



LAST Sat saw the start of Norwegian Cruise Line's (NCL) 2019 NCL Legends famil to Hawaii take place, rewarding some of its best-selling agencies.

Guests arrived in Honolulu



NEW: 2020 BROCHURE OUT NOW

ORDER HERE

ahead of Sun's embarkation on board *Pride of America*, staying at Alohilani Resort Waikiki Beach and taking in some of the sights of the island of O'ahu ahead of the seven-day cruise.

Once aboard, guests will travel to Kahului, Hilo, Kona and Nawiliwili, before returning to Honolulu for a one-night stay at Outrigger Reef Waikiki Beach Resort.

Guests will partake in activities and tour local attractions, in addition to accommodation inspections and hosted dinners.

Pictured, the group throws a big shaka on day one of the weeklong famil in Hawaii.

Samoa jab success

MORE than 34,000 people across Samoa were vaccinated against measles last Thu and Fri, as its govt continues to address a state of emergency caused by an outbreak of the disease which saw the country shut down for two days (*TD* 04 Dec).

A team of 76 health care workers from Hawaii travelled to Samoa to undertake the mission.

Nearby American Samoa has also declared an outbreak, ordering that schools be closed and gatherings in parks banned.

The US Centers for Disease Control and Protection will ship measles vaccines to American Samoa today.



HERE'S WHY BRANDS SHOULD CONSIDER MULTI-CURRENCY TRAVEL CARDS FOR THEIR CUSTOMERS

brought to you by Wirecard



'Are Multi-Currency Travel Cards worth all the hype? In the past year, there has been an explosion in

the number of entrants and offerings in the multi-currency travel card landscape. Brands and consumers are increasingly embracing multicurrency travel cards – which helps solve the two primary pain points of today's traveller: fluctuating exchange rates and costly foreign currency fees.

In fact, there are still users who withdraw cash whenever and wherever they travel, or people who pay with their credit cards and then get a shock when they see the poor exchange rates & fees incurred on their monthly statement. With travel cards, brands will be able to offer their customers a modern and digital solution, which provides them with added convenience and many other features.

For instance, Wirecard Multi-Currency Travel Card caters to the tech-savvy travellers who are looking for the 'all-in-one' solution where everything is easily accessible to them. Users can exchange currencies, view their card balances and track their spending – all via a mobile app. With a userfriendly and flexible solution that makes their customers' travel journey so much easier, brands will be able to increase customer loyalty and distinguish themselves from the competition.

To enhance the customer experience, brands can also leverage the travel card for their cross-selling campaigns and loyalty programs, where users are awarded with loyalty points or attractive discounts for making transactions abroad. This will help to increase customer satisfaction, and at the same time provide brands an opportunity to cross-sell other travel-related products and services to happy customers who are looking for further products and services that can make their trip even more seamless and enjoyable.

As travel continues to become a hot sector in Asia, brands need to start considering the Multi-Currency Travel Card for their customers to get ahead of their competitors. Whether it's a bank or travel company, the travel card will be the best choice for brands to unlock significant value and drive higher sales!

Sammy Chan, Head of Product Management, Issuing, Wirecard



To find out more CLICK HERE.

Veni, vidi, Viva in Italia



Monday 9th December 2019

HK Airlines reprieve

HONG Kong's Air Transport Licensing Authority says it is now satisfied with measures taken by Hong Kong Airlines to address an urgent financial crisis.

The carrier was last week given a deadline to prove it could meet licensing requirements, amid a cash crunch exacerbated by the ongoing unrest in Hong Kong.

Hong Kong Airlines has provided authorities with details of a cash injection plan, enabling it to pay outstanding salaries to staff.

"Moving forward we will continue to drive consolidation and strengthen our internal structure to operate more efficiently and improve our revenue," the carrier said.

Qld hails new route

THE Queensland Government has welcomed the launch of Jetstar's new Seoul-Gold Coast route, with the state's Minister for Innovation and Tourism Industry Development Kate Jones predicting the new service will create close to 2,000 new jobs over the next three years.

Heathrow chaos

ENVIRONMENTAL activists have caused chaos at London's Heathrow Airport as part of the Extinction Rebellion's 12 days of crisis, protesting against the construction of a third runway at the airport.

The protesters descended on the transport hub, cycling in convoy along the M4 motorway yesterday afternoon, halting traffic, before dozens of campaigners laid down on the tarmac outside the airport to highlight concerns about the environmental impact of the planned runway ahead of the heated British general election taking place on Thu.

The Higgins opens

THE US National WWII Museum officially opened its landmark hotel property, The Higgins Hotel New Orleans, on Fri.

The 230-room property is the first hotel in Louisiana to be part of the Curio Collection by Hilton. **MEANWHILE,** Hilton opened 93-room MM Grand Hotel Puebla

Tapestry Collection by Hilton.



VIVA Holidays recently took six lucky Australian agents on a sixday Italian adventure hosted by Destinations Italia.

The trip included a locally guided tour of Rome providing expert knowledge of the ancient city and its rich history.

The group moved on to Florence, the home of Michelangelo's David, and the famous Chanti wine region, where the agents got to sample the finest vintages Italy has to offer, before taking part in a pizza and gelato-making class.

Moving on from Tuscany to Milan in Italy's northern

Lombardy region, a capital of fashion and design, where the agents enjoyed an end-of-famil meal - or last supper so to speak at an authentic Italian restaurant.

The group wasted little time travelling between the three cities at speeds of up to 300km/h aboard the Frecciarossa train.

Pictured in the Vatican City, Shaniah Smoje, Helloworld Travel Karratha; Rosemary Del Borrello, Motive Travel; Dianne Garbin, Floreat World of Travel; Kataranya Lee, Helloworld Ayr; Rebecca Hausler, Temora Tavel; Rebecca Healy,Echuca Travel Centre, and Darren Evans, Viva Holidays.

BROCHURES

WELCOME to Brochures of the Week, *Travel Daily*'s Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



African Travel Specialists - Africa 2020 Collection African Travel Specialists has launched its Africa 2020 Collection brochure featuring the Middle East, Mauritius and Madagascar, including a 23-day Grand Aftrica Tour taking in South Africa, Botswana, Kenya and Tanzania, from \$14,925 per person. The brochure also includes a 26-day Taste of West Africa itinerary taking guests through Senegal, Gambia, Sierra Leone, Liberia and Ghana from \$22,600 per person.

ITALY S MALTA SWITZERLAND



Sun Island Tours - 2020 Italy, Malta and Switzerland

Sun Island Tours' 2020 Italy, Malta and Switzerland brochure is out now, featuring partially escorted rail package tours in Italy and a range of Tuscan villas for travellers looking for a deserved break between tours or those visiting the region independently. The 84-page brochure sees the company offer stopover stays in major Swiss cities for the first time, while also featuring the

touring options through Sicily and Malta, with connection tours allowing guests to experience both Mediterranean islands.

Advertising Coordinator

Macquarie Park, Sydney

The Business Publishing Group is looking for the services of a proactive Advertising Coordinator to work across our industry leading titles. This is a full-time role working within our sales and marketing team. Key responsibilities will be the evelopment and production of our publications, liaising with clients on quotes and advertising coordination as well as assisting with promotional activities. We are looking for someone who has strong attention to detail, is organised, a team player and excels at customer service. Experience with Adobe InDesign and Microsoft Office suite is highly desirable. If this sounds like you apply to jobs@traveldaily.com.au today.

Travel Daily CRUISE travelBulletin

business events news

The Great Southern travels Beyond

LAST Fri, Journey Beyond Rail Expeditions embarked upon its inaugural Great Southern service from Adelaide to Brisbane - the first premium all-inclusive rail experience to span Australia's south-east. Great Southern is the newest addition to Journey Beyond's suite of Australian rail journeys and is the company's first new rail journey in 10 years.

As it traverses Australia's south-east, Great Southern will showcase the picturesque regional countryside, by both on and off train experiences.

The two-night, three-day northbound journey includes off train excursions in the Grampians, Canberra, and the NSW north coast before arriving into Brisbane, while the three-night, four-day southbound journey includes off train excursions in the NSW north coast, Hunter Valley and nearby Newcastle, as well as the iconic Great Ocean Road and regional Victoria before arriving into Adelaide.

All off train excursions for the inaugural season of Great Southern were encouraged to be pre-booked prior to guest departure. Journey Beyond thanks all partners who assisted in supplying this information and also congratulates Helen from RAC Travel Morley, who is the winner of a Haighs Chocolates hamper valued at \$200.

Great Southern will operate limited departures over Dec 2019 and Jan 2020. Last cabins are available for the inaugural season with bookings also open for the 2020/21 season.

For more information, visit journeybeyondrail.com.au.



IT'S all smiles from Journey Beyond's Chief Operating Officer Luke Walker on-board the Great Southern.





GUEST Experience Manager Sonia Lemondine directs Great Southern passengers to their carriages.

HOSPITALITY Attendant Nicole poses for the departure of the inaugural Great Southern Train.



HOSPITALITY Attendant Raini holding the inaugural Great Southern pin.



THE Great Southern locomotive.

GUESTS enjoying the pre-departure festivities at Adelaide Parklands Terminal.



GUESTS enjoying a drink before they board the Great Southern.





Mon 9th December 2019



HNA sells off airline

HNA Group continues to restructure its operations as it seeks to pay down its mounting debts, selling its majority stake in China-based airline West Air Co.

The deal will see former minority stakeholder Chongging Yufu Assets Management Group take an estimated 70% ownership in the carrier.

West Air is based in the Chinese cities of Chongqing and Zhengzhou and operates flights to more than 50 cities in China, in addition to select int'l routes.

Prior to the sale, HNA had owned 84% of the airline.

Enterprise purchase

Holdings has announced its Canadian subsidiary will purchase Canadian vehicle rental company Discount Car and Truck Rentals.

The acquisition will include all of the company's corporateowned locations and the Quebec licensee's daily rental businesses, with the deal to result in a

"We're pleased we'll be able to offer customers across Canada a growing array of choices and services," said Steven Tudela, for Enterprise Holdings.

Club Med ¹? set your sights on 2020

a Club Med noliday for two to Asia or the Indian

Ocean

WIN!

There is no doubt that 2020 is going to be biggest year yet! So to help you have something to look forward to in the new year, Club Med are giving you the chance to win a stay at the Club Med resort of your choice in Asia or the Indian Ocean.

The all-inclusive prize includes:

- Five nights for two people in a superior room at the Club Med resort of your choice in Asia or the Indian Ocean
- Gourmet meals and all day snacking
- Premium open bar including beer, wine and cocktails
- A wide range of included sports & activities
- Nightly entertainment

To win, tell us in 50 words or less the most creative way you will you grow your Club Med business in 2020. Send your entry to clubmed@traveldaily.com.au

LOOKING FOR A SPECIFIC INDUSTRY SUPPLIER?

CAR rental giant Enterprise

broader offering of services.

Senior VP of Canadian Operations

Dreaming of a Swiss Xmas



LAST Fri the Swiss Consul General hosted a select group of media at a Bellevue Hill Residence for a hands-on Grittibanz baking session, followed by a traditional Swiss breakfast.

Switzerland Tourism Director for Australia and NZ Livio Goetz revealed there was a spike in Australians travelling to Switzerland in the winter season (between Nov and Apr), with overnight stays up 11.6% in 2017/18.

"Our Australian guests are snow and sports enthusiasts who like to go alpine skiing and winter hiking, but they are also winter connoisseurs and enjoy shopping at the Xmas markets, the mountain railways & visiting historical sites," said Goetz.

Statistics revealed that 55% of Australian visitors travel mainly to the Swiss mountains, but they also like to explore the cities, with 54% of these guests spending their holiday in apartments, while 15% prefer to stay in five-star hotels

Pictured: Switzerland Tourism's ANZ team: Birgit Weingartner,

Turkey cruise boom

TURKEY'S new cruise port in Istanbul, Galataport, is expected to attract more than 1.5 million cruise tourists a year when it reaches full capacity in 2021.

The new facility has already seen 170 vessels reserve space for the 2021 season & has a max annual visitor capacity of 25m.

Livio Goetz and Esther Grob, with Consul General Bernadette Hunkeler-Brown (second from right).



Congratulations

AARON SPRIGGS

from Orbit World Travel

Aaron is the top tipper for R9 of Travel Daily's A-League footy tipping competition. He's won a \$100 travel voucher from Breakaway Travel Club.



A-League tipping competition is sponsored by Etihad Airways and ReadyRooms, with the top tipper for the season winning a trip to Manchester to see Manchester City play.



CLICK HERE FOR THE 2019 AFTA TRAVEL PAGES SUPPLIER DIRECTORY

Travel Daily www.traveldaily.com.au

Travel Daily is part of the Business Publishing Group family of publications.

Produced each weekday since 1994, Travel Daily is Australia's leading travel industry publication FDITORIAL Editor in Chief and Publisher - Bruce Piper

Editor – Jasmine O'Donoghue Contributors - Adam Bishop, Sarah Fairburn, Nicholas O'Donoghue, Myles Stedman, Janie Medbury, Jenny Piper, Christian Schweitzer info@traveldaily.com.au

ADVERTISING AND MARKETING Sean Harrigan, Hoda Alzubaidi and Lisa Martin advertising@traveldaily.com.au

BUSINESS MANAGER

accounts@traveldaily.com.au

Suite 1, Level 2, 64 Talavera Rd Macquarie Park NSW 2113 Australia PO Box 1010 Epping NSW 1710 Australia Tel: 1300 799 220 (+61 2 8007 6760)

Travel Daily operates by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

CRUISE trave **Bulletin** business events news

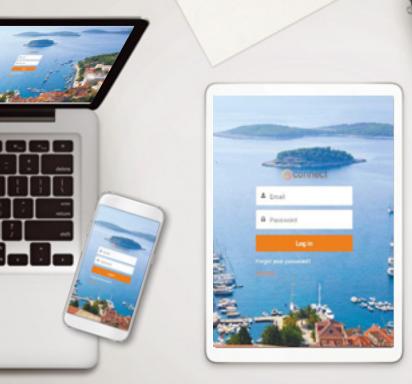
Pharmacy

Travel Daily is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of Travel Daily no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.

t 1300 799 220

Jenny Piper

w www.traveldaily.com.au



SIGN UP TO THE **APT TRAVEL GROUP'S** TRADE WEBSITE TODAY

atgconnect.com.au

Connect

THE EVOLUTION CONTINUES

The enhanced power of ATG Connect

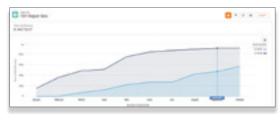
- 1. ENHANCED access to real time sales data with a greater range of reports and dashboards.
- **2. BOOK ONLINE** and check live availability and pricing with your connection to the ATG booking engine.
- **3. CHAT** instantly with the ATG Reservations team via out web chat facility.



Homepage







Sales Data





APT

BOTANICA WORLD DISCOVERIES



Working in partnership with the Australian Travel Industry

VIP Corporate Travel Consultant

Mascot, \$70k + Super, Ref: 4129PE1

Do you want to work for a corporate travel management company that seeks to provide genuine best-of-class personal service? My clients are seeking an experienced VIP corporate travel Specialist to join their team. You will be awarded with a portfolio of accounts. Not only will you have the time to build rapport & nurture your clients, but you will enjoy being part of this energetic, passionate & caring team. You will also be valued & respected as well as being rewarded for your work.

For more information please call Paul on (02) 9119 8744 or click APPLY now.

Wholesale Travel Consultant | Canada

Sydney, \$45-60k, Ref: 4313SJ3

I'm looking for a travel industry professional who wants to step away from face to face sales & work for a leading travel provider who has excellent knowledge in Canada & Alaska. You will be booking packages & tailor making holidays and utilising your geographical knowledge in these destinations. A fun & vibrant team in luxurious offices & a real chance for career progression. A great base salary is on offer & the chance to work for an industry leader. Call me for a confidential chat.

For more information please call Sarah on (02) 9119 8744 or click APPLY now.

Regional Product Travel Manager

BNE. CIRCA \$100k + Bonus + Travel Perks, Ref: 18210AW1

My client is looking for a Regional Product Travel Manager, to deliver product strategies, analyse business performance and enhance Supplier Relationships. It is a requirement that potential candidates are able to speak fluent (business) Japanese and be able to travel to Japan frequently. If you have proven experience in travel product management and wholesale procurement experience within the travel/tourism industry - then this is the role for you! New Year, New Role! APPLY NOW!

For more information please call Amanda on (07) 3123 6107 or click **APPLY** now.

Temporary Tramada Consultant

MEL, Competitive Hourly Rate, Ref: 4316AO1

Are you an expert in the back end of Tramada? My client is looking for a temporary consultant who is proficient in reconciliation's, reporting and invoicing to assist in their transition to Tramada. My client are a well-established, boutique corporate agency in Melbourne's east. Responsible for assisting throughout the transition and training as needed. The role will be a 4 week assignment with an early February start. Proficiency in the consulting side of Tramada is also beneficial.

For more information please call Ashleigh on (03) 9988 0616 or click **APPLY** now.

BDM | Sports Travel Specialist

CHRISTMAS!

From Travel Trade Recruitment

HAPPY

Sydney, High Base + Comms, Ref: 4111AJ1

Take advantage of this exciting opportunity to join a market-leading company specialising in group sports tours. You will be responsible for identifying potential clients, driving business and outlining the fantastic service offering available. My client provides fully tailored travel packages for schools, clubs and associations, priding themselves on their product offering and going the extra mile. If you are passionate about Travel and Sport this is the perfect role for you!

For more information please call Antony on (02) 9119 8744 or click **APPLY** now.

Senior Consultant | Eastern Suburbs

SYD, High Base + Comms, Ref: 7014AJ1

An exciting opportunity to join an award winning Retail Travel Agency in Sydney has just presented itself. This well-established and friendly agency is now on the lookout for an experienced Travel Consultant to deliver high levels of customer service to their large and loyal client base. Salary is negotiable depending on experience and the range on offer is up to one of the highest in NSW and it is a great location for anyone living in the Eastern Subrubs wanting a short commute!

For more information please call Antony on (02) 9119 8744 or click APPLY now.

Adventure Reservations Consultant

BNE, \$45-50k + Bonuses, Ref: 4315MT1

We are looking for a Reservations Consultant extraordinaire to look after our very busy tours department. This role requires the highest level of attention to detail and clear communication with clients and colleagues to ensure everyone is prepared for the treks operationally and personally. Providing exceptional and personalised service to clients with specialised knowledge through phone, email and face to face. Want to move away from Sales and go into admin? Apply NOW!

For more information please call Mark on (07) 3123 6107 or click APPLY now.

Senior Cruise Specialist

MEL, Attractive Package, Ref: 4292AB1

Do you live, breath, and sell cruise like nobody else? This could be just the role for you. My clients are looking for a seasoned Cruise Specialist to come into the business and start the cruise division of the agency. If you have your own client base, a proven track record of success, and want to be part of this exciting growth opportunity- now's the time to apply. You'll be awarded with an attractive remuneration package and an opportunity to work from home for the right candidate!

For more information please call Anisha on (03) 9988 0616 or click APPLY now.



Find your ideal travel job at www.TravelTradeJobs.com.au online... on mobile... in branch





PRODUCT PROFILE LAND



Experience Wimbledon with the experts

It's easy to tick this incredible event off your bucket-list with Keith Prowse Travel.

WIMBLEDON is the flagship event in the tennis calendar, with world-class players coming together to battle it out on the grass courts of the All England Lawn Tennis and Croquet Club. Welcoming over 500,000 visitors annually, tennis enthusiasts from across the globe travel to the UK to experience this prestigious event.

For over 30 years, we have been sending avid tennis fans to Wimbledon through our tailored travel packages that feature conveniently located accommodation, premium reserved tickets and access to exclusive events with tennis legends. Our unrivalled knowledge of the event, on ground support and ability to access guaranteed soughtafter tickets, make us the number one supplier for Wimbledon.

For those looking for the ultimate experience, look no further than our NEW Wimbledon Week tours. Featuring guaranteed reserved seating on Court 1 and Centre Court as well as private city tours of London, day trips to the beautiful English countryside, meet and greets with ex tennis players and exclusive dining experiences, the Wimbledon Week Tour is the ultimate and easiest way to experience both the Grand Slam event and the UK. With a dedicated tour leader, private transfers and multiple meals included, this tour is perfect for travellers who prioritise ease, convenience and a sense of community, whilst not wanting to compromise on their experience.

SCORE COMMISSION ON ALL OUR WIMBLEDON PRODUCTS

We offer 10% commission on all our Wimbledon products for Travel Agents.

Learn more on our website www.kpt.com.au or book by emailing or calling us.



Website: www.kpt.com.au Email: travel@kpt.com.au Phone: 1300 730 023