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FIND OUT MORE

# Travel Daily First with the news

Wednesday 6th February 2019



# Albatross brochure

AGENTS are now able to preorder their 2019/20 Albatross Tours Christmas. New Year and Winter Wonderland brochure.

Due out in Mar, the brochure features new tours such as a nineday Helsinki to Stockholm trip. See page 10 for more info.



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# Scurrah takes top VA job

VIRGIN Australia has today confirmed the appointment of Paul Scurrah as its new CEO and MD (TD breaking news) - a decade after he was first mooted as a contender (TD 04 Dec 2009).

The appointment will be effective 25 Mar 2019, the same day current CEO and MD John Borghetti formally steps down from the position after eight vears at the helm.

Scurrah's varied career has included roles with Ansett. Tourism and Events Qld, Flight Centre and the AOT Group, and he is also a former AFTA Director.

He was CEO of Queensland Rail from 2009 to 2011, and CEO of port operator DP World Australia for five years up to last Dec.

Scurrah's appointment follows an extensive search undertaken by the Virgin Australia Board, following confirmation by incumbent CEO John Borghetti last year that he was planning to step down from his role by the end of 2019 (TD 12 Jun 2018).

"Paul is a highly regarded business leader in Australia and

# Today's issue of TD

Travel Daily today has nine pages of news, including a front cover page for Cruise Whitsundays, a photo page for **Silversea Cruises**, plus full pages from:

- Albatross Tours
- Travel Trade Recruitment
- Mumbrella

his appointment is testament to his strong leadership credentials which include more than 20 years of experience in transport, logistics, travel and aviation," said Virgin Australia Group Chairman Elizabeth Bryan.

"Paul's highly relevant transport and logistics expertise and strong commercial background make him the ideal candidate to consolidate the group's achievement and continue to build strong momentum into the future," she added.

Commenting on his own appointment, Scurrah said the opportunity represented an "immense honour and privilege" and that he was excited to meet the team and continue building on the carrier's success.

# Mumbrella deadline

**FINAL** entries for the Mumbrella Travel Marketing Awards are due by midnight Fri 08 Feb - see page 12.

Confirmed to present on the night is CEO of Avalon Airport Justin Giddings, who will reveal the story behind the facility's recent growth.

A special panel featuring the key players involved in Tourism Australia's Dundee campaign has also been confirmed, with GM of Creative, Content and Campaigns at Tourism Australia Susan Coghill heading up discussions.

The awards night will take place in Sydney on 11 Apr.

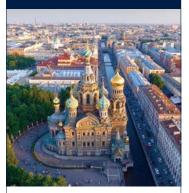
# Cruise Whitsundays

**CRUISE** Whitsundays is currently offering a two-day, one-night experience to the Great Barrier Reef priced from \$499 per person.

The trip involves snorkelling, diving and swimming.

See the **cover page** for more.

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Find out which Pacific Island is right for your client. Read more in the February issue of travelBulletin.

**CLICK** to read travelBulletin



# **Drummond G Adv**

**G ADVENTURES** has promoted Matt Drummond to Director of Sales for Australia and New Zealand, effective immediately.

For the past five years, he has served as National Sales Manager for G Adventures Australia and New 7ealand







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# Airport regulation okay

**EXISTING** regulation of Australian airports has been endorsed by The Productivity Commission (PC) into the Economic Regulation of Airports. which has released its draft report today.

The findings indicate that the four airports monitored - Sydney, Melbourne, Brisbane and Perth - "have not systematically exercised their market power to the detriment of the community".

The document said each airport generated returns sufficient to promote investment while not earning excessive profit and most of the airports' operational and financial performance was within "reasonable bounds".

"The current form of economic regulation remains fit for purpose although more scrutiny of Australia's four busiest airports is justified to ensure prices paid by airlines and passengers do not lead to monopoly profits," said

Commissioner Paul Lindwall.

The draft report suggested the four airports be required to separately report revenues and costs of providing domestic and international services to airlines and warned there was no reason for airport operators to become complacent.

The PC flagged concerns about some aspects of the performance and questioned whether some clauses in contracts between airports and airlines were anticompetitive.

The draft report has been slammed by Airlines for Australia and New Zealand (A4ANZ), which called for an urgent rethink by the Productivity Commission.

A4ANZ Chair Graeme Samuel said "It beggars belief that the PC could simply set aside such highly credible evidence from experts both in Australia and internationally in their choice not to suggest real change".

#### Sommer to Wales

**PETER** Sommer Travels has added Wales to its newly released 2019 UK brochure.

Departing 14 Jul, Exploring Wales: Millennia Under the Gaze of Mountains is Peter Sommer Travels' first Welsh tour.

See www.petersommer.com.













A new publication for travel and cruise lovers



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# **Qantas changes**

**QANTAS'** new services via Qantas Agency Connect (*TD* 05 Dec) launched today.

The additions include a new webchat service for online support and a Ticket Request Form, where requests can be submitted to the Qantas Agency Connect team for action.

Additionally, the updated service now offers a Fare Rule Waiver Form, where visitors can complete a waiver request online for change fee and ticket validity.

The platform also provides a view and track service called My Requests, where customers can check the status, progress and authority numbers of requests.

More information about the provided services can be accessed via the Qantas Learning Hub - CLICK HERE.

# **APT Opera partnership**



APT last night unveiled a new partnership with Opera Australia, hosting a special VIP event at the Sydney Opera House performance of *La Boheme*.

APT Director, Robert McGeary,

told *TD* the pact included being Production Partner for the national tour of *Madama Butterfly* which will see Opera Australia visit towns across the country - including a performance in the natural red rock amphitheatre within the Purnululu National Park in WA.

APT guests on selected Kimberley departures in Sep 2019 will be treated to the one-off special *Opera in the Kimberley* event, with McGeary saying that with both APT and Opera Australia carefully curating cultural experiences, "the synergies between the two create the perfect partnership".

Pictured above at last night's event in Sydney are: Debra Fox, APT Travel Group (ATG); Rory Jeffes, CEO Opera Australia; Rob McGeary, ATG; Lyndon Terracini, Opera Australia Artistic Director; Sarah Lock, APT Brand Manager; and Chris Hall, ATG CEO.



# Window Seat

**HAWAII** may soon become a haven for travellers who want to give up smoking - at least for the young.

The state's lawmakers have proposed banning the sale of cigarettes to anyone aged less than 100.

The bill being put forward would see the minimum smoking age increase to 30 in 2020, 40 in 2021, 50 in 2022, 60 in 2023 and 100 in 2024 - in theory giving everyone except centenarians time to quit.

Rules in Hawaii are already stricter than most other states, with the sale of cigarettes not allowed to anyone under 21.

"In my view, you are taking people who are enslaved from a horrific addiction, and freeing people from horrific enslavement," the bill's cosponsor State Rep Richard P Creagan told the local media.

"We, as legislators, have a duty to do things to save people's lives," he said.

# **Bunnik**Tours

Bunnik Tours are the small-group-touring specialists with tours to Europe, the Middle East, Asia, Africa and the Americas. For industry professionals with a passion for travel and innovation, we have two exciting positions available to join our team.

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Find out more about these roles and join a company with a reputation for service, innovation and quality.

More info

**APPLICATIONS CLOSE 19 FEBRUARY 2019** 

# Garuda ups MEL

**FROM** 05 Apr, Garuda Indonesia is increasing service on its Denpasar to Melbourne route, with the addition of an eight weekly flight.

The eighth weekly service will operate on Fri and utilise A330-200 aircraft.

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We meet with our clients at a mutually agreed time.

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Join us and take advantage of the benefits you deserve.

Find out more



# Travel Daily

Wednesday 6th February 2019

#### **GJ** adds Busabout

**GUIDED** tour company Global Journeys has signed a partnership with Busabout that will see the company add over 75 new itineraries to its portfolio of more than 5,000 tours and expand its reach into the youth market.

"Busabout's range of itineraries allows our team to offer more choice to younger travellers seeking active and adventure touring," said Campbell Harris, Global Journeys' MD.

# Miraval spa for TX

**HYATT** Hotels has opened its second Miraval spa and wellness resort in the Texan capital of Austin, offering 117 rooms and suites among 220 acres of land overlooking Lake Travis.

The company said the property was designed to inspire "total mind, body and spirit wellness", with each room offering Miraval bedding, black out shades and sleep-enhancing amenities.

#### **New for Pandaw**

PANDAW has announced the addition of a third vessel that will service its Indian itineraries from this month.

The 18-cabin Kindat Pandaw will join sister ship Kalaw on a range of additional seven-night and 14-night Lower and Upper Ganges journeys, offering guests additional opportunities to explore the region.

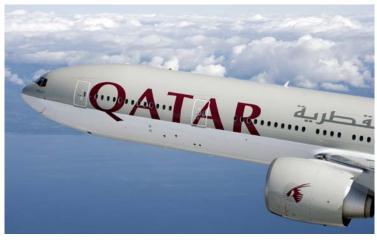
More info is available **HERE**.

# Stuba boosts Med

**ACCOMMODATION** wholesaler Stuba has announced plans for a major Mediterranean push by signing two new "well-known and recognised" local suppliers.

The new appointments aim to strengthen the brand's position in the region, "which will enable us to be even more competitive and offer agents an increased portfolio", said Anuj Bang, Product Development Director for Stuba.

# Qatar seals deal with EU



THE State of Qatar has officially concluded negotiations with the European Union for a landmark Comprehensive Air Transport Agreement, marking the first deal of its kind between the EU and a Gulf Cooperation Council (GCC) member state.

The agreement, which was announced during the CAPA Qatar Aviation, Aeropolitical and Regulatory Summit in Doha yesterday, aims to provide a "significant competitive edge" to air carriers on both sides by offering unlimited and unrestricted access to their respective territories.

"Through these negotiations, both sides have demonstrated that positive engagement can

build trust among nations, so they can embrace the benefits of competition," said Qatar Airways Group Chief Exec Akbar Al Baker.

"Our hope is that the success of these negotiations will encourage other trading blocs and significant aviation markets to join in achieving a liberalised global aviation regime for future generations," he added.

As part of the agreement, the State of Qatar and the EU have taken steps by agreeing to articles on fair competition, environment, consumer protection, social aspects, and transparency, as well as the inclusion of a doing-business provision, which exempts EU carriers from hiring a local sales agent in Qatar.

# You deserve your fair share.

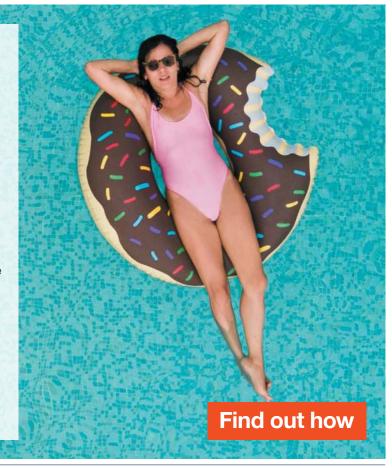
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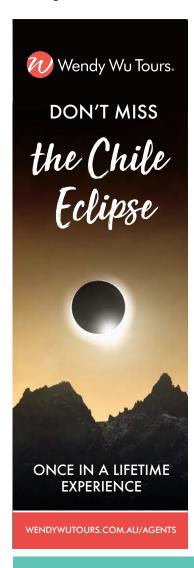
# Travel Daily

Wednesday 6th February 2019

# Intrepid's new plan

**THE** Intrepid Group has launched its Reconciliation Action Plan, in conjunction with Reconciliation Australia.

The partnership aims to work more closely with the First People of Australia, and includes activities such as Cultural Awareness training for staff and beginning all significant meetings with the Acknowledgement of Country by a Wurundjeri or Boon Wurrung elder.



# Uniworld expands

BOUTIQUE river cruise brand Uniworld has flagged plans for a major expansion over the next two years, including the addition of four new Super Ships to its portfolio of vessels.

The SS Satet will service a range of Egypt itineraries, while SS Sao Gabriel will take passengers around Portugal.

Travellers will be able to experience Venice on board the new SS La Venizia, while the Mekong Jewel will deliver a range of Vietnam and Cambodian journeys - call 1300 780 231.

## Ireland's real heart

**TOURISM** Ireland has launched a new global campaign called "Fill your heart with Ireland", the first the tourism board has produced since 2011.

For the campaign, Tourism Ireland invited a married couple who had never visited the country on a trip, fitting them with a piece of custom-made technology that tracked their physiological responses.

The result is a series of imagery that shows the "heart-filling effect" Ireland has on visitors.
To view the ad, CLICK HERE.

# Radisson signs two

RADISSON Hotel Group has announced the signing of two new hotels in Saudi Arabia; the 190-room Radisson Hotel, Makkah Al Rahma and 150-room the Park Inn by Radisson Hotel, Makkah Al Rahma.

Both hotels will open in Q2 2021 and increases Radisson's footprint in Saudi Arabia to 43 hotels and more than 10,000 rooms.

# Mosman Travel wins bingo



VIKING Cruises has named Mosman Travel in NSW as the winner of its recent "Word of Viking Bingo" incentive.

From 01 Sep & 30 Nov 2018 the incentive saw agencies compete to sell a selection of Viking cruises to cross them off their bingo card.

Mosman Travel has chosen one of its star agents, Sean Keiran, to experience Viking's 11-day Scandinavia & the Kiel Canal ocean cruise, which will depart on 06 Apr.

Keiran and his guest will sail from Copenhagen to Amsterdam in a Veranda stateroom and enjoy complimentary onboard meals served with a selection of wine and beer, as well as a free shore

# **Boeing Aerion deal**

**BOEING** has made a "significant investment" in aircraft manufacturer Aerion to bring Aerion's AS2 supersonic business jet to market.

Under the deal, Boeing will provide engineering, manufacturing and flight test resources for the AS2.

Aerion said the aircraft would have the ability to fly up to 70% faster than today's business jets and would save approx three hours on a transatlantic flight while meeting environmental performance requirements.

The aircraft is slated for its first flight in 2023.

excursion in every port of call.

The Mosman Travel team pictured celebrating the win are: Sean Keiran; Nicole Reber; Evelyn Cassar and Blair Leslie.



2020/21 Voyages and early bird offers out now!

Find out more





# Chinese funding

**THE** Australian Tourism Export Council (ATEC) has welcomed the Federal Government's commitment to fund four more years of the Approved Destination Status scheme (TD yesterday).

The agreement with China supports Chinese visitors undertaking group travel to Australia and has aided the annual \$12b in spending by Chinese visitors to Australia.

ATEC MD Peter Shelley said the program was "an important element in ensuring Australia remains a desirable destination for Chinese visitors".

# Rail Europe savings

**RAIL** Europe has launched a "We Love Europe" campaign which offers a series of discounts across the continent until 28 Feb.

Deals include up to 30% off on the France-Spain high-speed train for travel between 14 Feb-26 Jun. For more info, **CLICK HERE**.

# IASC approves QF

**THE** International Air Services Commission (IASC) has approved Qantas' application (TD 09 Jan) to add 400 seats per week in each direction on the Korea route.

Oantas intends to use the capacity to offer codeshare services on flights operated by Cathay Pacific Airways and Hong Kong Dragon Airlines Limited between Hong Kong and Korea.

The decision is valid for five years from yesterday.

# Aman Kyoto debut

AMAN Resorts is set to launch its third property in Japan, Aman Kyoto, scheduled to open 01 Nov.

Situated in a hidden garden close to Kinkaku-ji Temple, Aman Kyoto will feature four guest pavilions housing 24 guest rooms and two-bedroom villas offering garden-or-stream views.

The property will also contain separate arrival, living, dining and spa pavilions.

# Air France's cabin refresh



AIR France has revealed details of its new long-haul travel cabins which will be on board its Airbus A330s, with 15 aircraft set to be completely redesigned by 2020.

The A330s will offer 36 seats in Business, 21 in Premium Economy (pictured) and 167 seats in Economy.

The complete redesign includes seats which convert into beds in Business class, along with sliding panels separating the seats, and an extra-wide HD touch screen.

In Premium Economy, travellers will have a 130° seat recline, additional storage space and wider footrest and armrests.

The Economy seat has also changed to provide more space between the armrests, 79cm legroom, a larger tray table and a wider HD touch screen.

Other new offerings include Air France CONNECT wi-fi, giving passengers the opportunity to stay connected throughout the flight, along with a free "message" pass where passengers can send and receive messages free of charge from their apps.

The first flight equipped with these new cabins connecting Paris-Charles de Gaulle to Accra. Ghana took off over the weekend.

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Viking is set to become the world's largest small-ship cruise company this year, so now is the perfect time to join our fun, supportive and rapidly expanding team! To apply, please send a cover letter and your resume to jobsau@vikingcruises.com

Applications close 15 February 2019. Only successful candidates will be contacted. No agencies.





# Vines score Hall of Fame gong



**NOVOTEL** Swan Valley The Vines in Perth has won the Hall of Fame Award at AccorHotels' 2018 Pacific Franchise Hotels Awards.

The hotel shared the honour with NSW-based Novotel Lake Crackenback Resort & Spa, and

# WIN **SCENT OF FEAR BY TONY PARK**

This week Travel Daily and Fear by Tony Park.

Afghanistan veteran Sean Africa's Sabi Sand Game



Sean is determined to hunt down the elusive bomb maker who has introduced this destructive weapon to the war on poaching. But Sean is his own worst enemy. As bombs target Sean's unit, can he get himself back on track and win the fight for Africa's wildlife - and too late?

To win, simply be the first person to the question below to: tonypark@traveldaily.com.au

What image is on the Swagman Africa 2019/20 brochure?

was awarded in front of more than 100 franchisees in Melbourne.

The Hall of Fame Award recognises a franchise demonstrating the company's values that have been with Accor "since the early years".

Pictured: Vines Director Tsuyoshi Nishigaki and Accor COO Simon McGrath.

# Delta mile upgrades

**DELTA** Air Lines' SkyMiles Members are now able to use the Fly Delta app to purchase seat upgrades using their own miles instead of cash.

"Expanding the flexibility to use miles for upgrade purchases to the much-loved app experience is yet another way Delta is giving customers more options at their fingertips," said the airline's Vice President, Global Distribution & Digital Strategy Rhonda Crawford.

## EW lends a hand

**EUROWINGS** (EW) is offering passengers affected by the insolvency of the Germania airline a 50% discount on Eurowings tickets.

Germania passengers currently stranded abroad can grab the discounted price for flights back to Germany until 17 Feb.

Passengers will need to book a replacement flight via EW's booking service and then submit documentation to buchungsinfo@eurowings.com by 28 Feb to receive the rebate.

# **ACCOMMODATION**

**WELCOME** to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



The Singita Faru Faru Lodge recently unveiled a new look inspired by its wilderness setting in Tanzania's Serengeti. The new asthenic presents a "back to basics" colour scheme of bone, ivory, nude and clay to accentuate its rustic feel. Further

changes include more expansive dining areas and the addition of a Singita signature bar and deli.



A new facade has been added to **Ovolo** Central hotel in Hong Kong, a delicate, glazed black metal grid that aims to create a more user-friendly and residential expression. The new facade increases natural daylight and ventilation to the

interiors, and the property now features four entrances. A new lobby seating area now showcases a modern fireplace, alongside Ovolo's signature "globe" light.



New spa brand Eleme has premiered at Crystalbrook Collection's newest five-star resort Riley in Cairns. The new spa facility at Riley boasts five treatment rooms, white walls inspired by the natural environment and subtle mood lighting to create a relaxed

ambience. The furnishings are natural and clean, consisting of wicker and wood materials. Services available include facials, massages and body treatments.

# Gold Lunch dates

**CAPTAIN** Cook Cruises has released the 2019 departure dates for its seasonal series of Gold Lunch cruises on Sydney Harbour.

Nine new departure dates have been added between Feb and Oct 2019 and will be on board the flagship MV Sydney 2000.

The Gold Lunch sailings offer a six-course menu that is paired with a range of premium wines.

Book by 30 Jun to receive a discounted price of \$175pp.

# Singita ANZ focus

**AFRICAN** resort company Singita has announced the appointment of Lea Seguier to represent the brand in Australia and New Zealand.

"Lea is well known in the luxury travel sector in both countries and due to her vast experience, is the ideal custodian for our highly valued travel partners in this region," said Singita GM Business Development Caroline Burke.

She is based in Australia and will work exclusively with Singita.

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# Travel Daily

Wed 6th February 2019

SILVERSEA celebrated the historic rendezvous of two of its ultraluxury vessels Silver Muse and Silver Whisper in Sydney Harbour on Sat 02 Feb 2019 - the first time in 20 years that two of its ships have met in the harbour city.

The vessels convened at either side of Fort Denison and then proceeded past the Opera House and under the Harbour Bridge to dock, bow-to-bow, at the White Bay Cruise Terminal (pictured right).

Silver Whisper is midway through her "Tale of Tales" World Cruise: an epic 132-day global circumnavigation from San Francisco to London. Silver Muse has continued her tour of Australia and New Zealand this past week, hosting trade partners, guests and media to champagne, fine wine and a four-course lunch in various ports.

With just one month left to go in the region, Silver Muse will return to Sydney once more before sailing on to Asia on her 74-day Grand Asia Pacific Voyage.





FROM the inaugural visit to Sydney on 06 Jan, some of the team who made it all possible. From left: Jacqueline Tufala, Qld BDM; Barbara Muckermann, CMO; Steve Jacobs, TV personality; Roberto Martinoli, CEO; Julie Golding, NSW South, ACT & NZ BDM; Leanne Fonagy, Director of Marketing; and Jim Petritsis, NSW North BDM.



SILVER Muse was welcomed to Auckland with a traditional Haka experience.

> CRUISING into Eden, NSW on Silver Muse's inaugural visit.



SILVERSEA'S

Project Invictus including only the finest onboard culinary offerings



SILVER Whisper sets sail from Sydney Harbour to commence her Asia Grand Voyage on 02 Feb.

ALL part of the Silversea service - Adam Armstrong, MD assisting during on-board Silver Muse events.

A FAMILY meeting of sorts - Silver Muse and Silver Whisper sailing under the Sydney Harbour Bridge past Royal Caribbean's Ovation of the Seas.



# **Best Western addition**



**BEST** Western Hotels & Resorts has welcomed Best Western Plus Ambassador Orange in Central West NSW to its portfolio.

The four-star property features an outdoor pool, gym, meeting and conference rooms on the ground floor and the onsite One Seventy Four Bar & Restaurant offering Australian cuisine using some of the region's local produce and wines.

Best Western Plus Ambassador Orange Manager Ben Cullis said, "We're looking forward to introducing our newly refurbished rooms to all guests and Best Western Rewards members, and to showcase the region to visitors who haven't been to the Central West yet".

Additionally, Managing Director of Best Western Hotels & Resorts for Australasia, Graham Perry said that the addition provides "corporate and leisure guests with yet another high calibre destination in which to stay, complementing the brand's presence in nearby Dubbo and Bathurst".

Pictured is the King Spa suite.

# WIN A CRUISE

# AND EXPERIENCE THE VIKING DIFFERENCE

This month Viking Cruises is giving *Travel Daily* readers the chance to win a deluxe veranda stateroom on New York, Bermuda & the West Indies departing on 10 October 2019 on *Viking Sun*.

To be in the running to win all you need to do is these two simple steps:

#### 1. SNAP A PICTURE

Send us a photo showing your favourite Viking ocean cruise inclusion.

# 2. REGISTER FOR REWARDS BY VIKING

Entrants need to be registered for Rewards by Viking. Make sure you submit your Rewards ID number with your photo. If you



haven't already, register at www.rewardsbyviking.com.

The most creative entry will win! Send your entries to viking@traveldaily.com.au



#### DoubleTree Brazil

HILTON and Atlantica Hotels have signed a management license agreement whereby Atlantica plans to develop and manage DoubleTree by Hilton hotels in Brazil.

The companies also announced the first planned DoubleTree by Hilton hotel in Porto Alegre, Brazil, scheduled to open in 2021.

The 141-room DoubleTree by Hilton Pontal Porto Alegre will form part of a large complex with a shopping mall and office tower, and feature 1,000m<sup>2</sup> of meetings and events space.

#### Nitmiluk facelift

**THE** 20-year-old Nitmiluk Visitor Centre at Nitmiluk National Park in the NT is undergoing stage one of refurbishment and redesign of its interior and exterior.

The tender for stage one has been awarded to local company Remote Build NT and will see a new, modern kitchen and updated bathroom facilities.

The upgrades are designed to incorporate elements that reflect the landscape, tell the story of the Park and the Jawoyn people, and deliver a "memorable visitor experience".





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#### **Australia & NZ Travel Specialist**

Sydney, Up to \$65k, DOE, Ref: 3836PE1

My client is a leading provider of luxury inbound travel arrangements & has unrivalled expertise in delivering tailored tours to groups visiting Australia & the Pacific. They offer bespoke itineraries \_ from city breaks to multi destination and special interest tours. I am looking for a talented inbound travel specialist to work with this creative travel team, you must have strong Australian tourism knowledge & experience in dealing with Western Markets. Excellent salary on offer.

For more information please call Paul on (02) 9119 8744 or click APPLY now.

#### **Home Based Travel Consultants**

Perth, Up to \$55k + Super, Ref: 7766JB1

Our client is seeking multiple home based Travel Consultants! The ideal candidate will have a minimum of 2 years experience within the industry, an existing client base and a passion for travel. You will receive the support from a store close by, with the opportunity to conduct client meetings in the office. The successful candidate will enjoy an attractive base salary plus a generous commission structure and the flexibility to work their preferred hours from the comfort of their own home.

For more information please call Jacqueline on (02) 9119 8744 or click APPLY now.

#### **Regional Travel Consultant Role**

Gladstone, \$40-50k + super + coms, Ref: 1978AW5

The role will be heavily customer service focused offering your expertise on worldwide destinations. Consulting across all platforms, including face to face, online and over the phone, this regional community travel agency is looking for a Regional Travel Consultant to join their team! Fancy a Ôsea ' change? Want to get your work life balance back? Only work 9xdays/fortnight! If you have an approachable personality & down to earth demeanour, with a driven and motivated work ethic - APPLY NOW!!

For more information please call Amanda on (07) 3123 6107 or click APPLY now.

#### **Marketing Manager | Travel - Contract**

\$76k + Super, Melbourne, Ref: 3876HC1

Rare Marketing Contract role in travel! We are looking for experienced Marketing Managers OR Marketing Executives looking to step up & into a dynamic team with big budgets already in place! You will ideally have a marketing background in travel and extensive experience of offline and online marketing and established network with media agents in the community. Major responsibilities include management of direct advertising throughout Australia including developing marketing plans

For more information please call Hannah on (03) 9988 0616 or click APPLY now.

# **Group Travel Consultant**

Sydney, Competitive Salary, Ref: 5988AJ1

Due to expansion in their operations, an exciting opportunity is now available to join one of the World 's leading private cruise companies. They are looking for an experienced Groups Consultant who has experience organising group travel including flights, accommodation, transfers and cruising. Utilise your high attention to detail and superior organisational skills in order to take the next step in your career in Travel. Work in a central CBD location (conveniently close to public transport).

For more information please call Antony on (02) 9119 8744 or click APPLY now.

# **Travel Sales Manager | Adventure Travel**

Airlie Beach, Up to \$60k + coms, Ref: 1821AW6

As a Sales Manager you will lead, develop and coach a team of Adventure Travel consultants to their optimum performance levels! We are looking for talented Sales Managers that have solid face to face engagement with the ability to motivate, lead and inspire a team. Lead the store to exceed sales targets, whilst offering exceptional customer service and growing the brand's reputation on the Airlie Beach Strip! Pride yourself in being a Team Player, Self-motivated and Enthusiastic? APPLY NOW!!

For more information please call Serena on (07) 3123 6107 or click APPLY now.

#### **Travel Consultant | SKI Specialist**

Brisbane, Competitive Salary, Ref: 1351CGA1

Are you an experienced travel consultant with a passion for all things Ski? If so, this could be a great opportunity to specialise in what you love with likeminded people! This independent travel agency are looking for a new team member to join their growing team. Using your passion and experience of worldwide ski resorts, this role will allow you to specialise in a booming niche market. You will be required to have a minimum of three years ' experience using both mid office systems and a GDS.

For more information please call Courtney on (07) 3123 6107 or click APPLY now.

#### **South America Travel Agent Assistant**

Mel CBD, \$45k + Bonus + Super, Ref: 3879JP1

Take a step back from the high pressured front line sales environment into this sales and reservations assistant role specialising in high end South American product. You will be working for a company who are wanting to put the work into training and building your travel career. You will be a valuable member of the team and be rewarded with a bonus for your work. You will also be eligible for amazing high end famils to South America. If you love the admin side of travel more APPLY NOW!

For more information please call Josh on (03) 9988 0616 or click APPLY now.



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