

JOURNEY BEYOND

INDIAN PACIFIC THE GHAN GREAT SOUTHERN

Celebrating 90 years

AS DEMAND INCREASES FOR TRAVEL IN 2019 DURING THE GHAN'S 90TH ANNIVERSARY YEAR, WE'VE INCREASED OUR CAPACITY OFFERING YOU FURTHER OPPORTUNITY TO SECURE YOUR CLIENT'S TRAVEL. TO MARK THIS OCCASION, WE'RE CELEBRATING ACROSS ALL 3 OF OUR GREAT TRAIN JOURNEYS. SIGNIFICANT SAVINGS CAN NOW BE FOUND ACROSS A WIDE RANGE OF OUR HOLIDAY PACKAGES FOR TRAVEL ON **THE GHAN EXPEDITION, INDIAN PACIFIC** AND OUR NEWEST JOURNEY - **GREAT SOUTHERN**.

WHAT YOU NEED TO KNOW

- The Ghan Expedition is our extended version of The Ghan with a 4 day/3 night itinerary from Darwin to Adelaide including excursions in Katherine, Alice Springs with the famous Telegraph Station dinner under the stars and lunch underground in Coober Pedy
- The Ghan 3 day/ 2 night journeys from Adelaide to Darwin and Darwin to Adelaide with Off Train Excursions in Katherine and Alice Springs
- Our double departures over the June, July, August high season for The Ghan Expedition and The Ghan northbound journeys include our 90th anniversary celebrations



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JOURNEYBEYOND.COM.AU/RAILHOLIDAYS

Ghan expansion

JOURNEY Beyond has lifted capacity on The Ghan to meet increasing demand for the rail trip celebrating its 90th birthday.

Special fares are also on offer for the Ghan, Indian Pacific and Great Southern rail journeys - see the **cover page** for details.

Serko seals CWT US deal

ASX-LISTED travel technology firm Serko this morning announced an extension of its reseller agreement with Carlson Wagonlit Travel (CWT), making the technology available to CWT clients in North America.

Serko and CWT already have a reseller agreement in Australia and NZ, with the expanded pact set to see the company's Zeno travel and expense platform made available under CWT's preferred supplier program in the USA and Canada.

Serko will also integrate CWT's RoomIt hotel merchandising platform and content into Zeno.

Zeno will become one of the CWT booking tools for the small to medium enterprise (SME) market in North America, including a "self on-boarding platform" which simplifies the product's rollout and

configuration.

Serko CEO Darrin Grafton said the extension of the long-term relationship with the TMC in the local market was an exciting step, given that CWT was "one of the largest global entities in the corporate travel world".

The company said that while the deal was potentially significant, it would take some time to get customers on board and develop transactional revenue.

Under the agreement additional development will be undertaken by Serko to configure Zeno to conform with CWT's operational and marketing requirements.

Because of the work required and the timing of an initial limited pilot, Serko is not anticipating any material impact on its current financial year profit guidance.

Win a RTW trip

TRAVEL agents are being offered the opportunity to win two seats on Constellation Journeys' upcoming Around the World journey aboard a privately chartered Qantas 747.

Full commission is also available on the trip - see **page eight**.



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Dubai park canned

WORK on a new Six Flags theme park project in Dubai (**TD** 14 Apr 2014) has been halted following a strategic review of development plans by DXB Entertainments.

The park was initially slated to open in 2017 as part of the Dubai Parks and Resorts precinct.

Funding for the US\$454 million park was no longer available, the developers said, due to "funders' concerns being raised specifically in relation to the revised projections for the Six Flags Dubai project".

QR ups Edinburgh

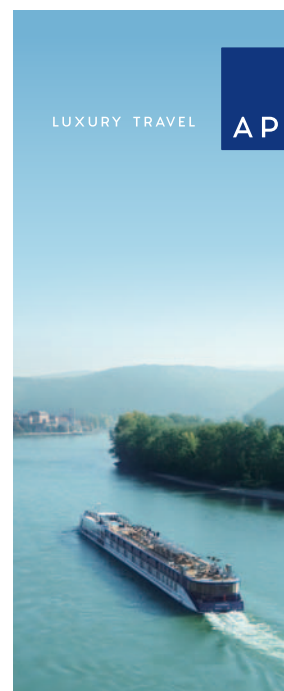
QATAR Airways is set to boost frequencies on its non-stop flights between Doha and Edinburgh.

GDS displays indicate the route, operated using QR's A350-900XWB aircraft, will move from the current daily operation to 10 times per week from 01 Jul, with extra flights on Mon, Wed and Fri.

Today's issue of TD

Travel Daily today has seven pages of news and photos, a front cover page from **Journey Beyond** plus full pages from:

- Constellation Journeys
- Travel Trade Recruitment



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Dollar drops age

DOLLAR Car Rental in the USA has launched a new debit card policy which will see the minimum renter age drop from 25 years to 20.

The change eliminates credit checks and reduces ID requirements, with rentals booked more than 24 hours in advance only requiring a debit card and driver's licence.

Incidental hold amounts will also drop from \$350 to \$200.

Entire lifts staff expertise

ENTIRE Travel Group has launched a "self-famil" program for its in-house team of destination specialist consultants, who will all travel annually on a 10-day educational trip to experience key products.

The company is also undergoing strong growth, following last year's merger with CIT Holidays (TD 23 Apr 2018), with Entire's portfolio now encompassing France, Italy, Switzerland, the Maldives, Tahiti, New Caledonia, Canada & Alaska and more.

The generous educational program sees the study tours take place during low season, with the trips not counted as annual leave and involving no cost to the staff.

Entire Travel Group Sales Director Greg McCallum said the self-famil program represented a significant investment, but was "one that is further enriching a company culture that celebrates and rewards genuine expertise."

"It is also contributing positively to staff members' self-esteem as well as driving productivity

gains and helping us attract and retain the industry's most talented consultants - which is in turn ensuring our travel agency partners reap the long-term benefits," McCallum said.

"Ultimately we believe that unless a wholesale company has a credible, structured program in place to ensure its consultants are getting regular on-the-ground experience then it is really just 'talking the talk'.

"It's the difference between speaking to someone who 'went there once' and someone who 'just got back,'" he said.

McCallum said more than half of Entire Travel Group's employees had already embarked, on or were currently booked to take part in, self-famil journeys.

Qantas cancels eight A380 orders

QANTAS has formally confirmed it will not take delivery of eight more A380 aircraft which have been on the Airbus order books, leaving it with its existing 12-strong superjumbo fleet.

A statement issued by the carrier this week said "following discussions with Airbus, Qantas has now formalised its decision not to take eight additional A380s that were ordered in 2006.

"These aircraft have not been part of the airline's fleet and network plans for some time."

The carrier said it remained committed to a major upgrade of its existing superjumbos, commencing later this year, "which will see us operate the aircraft well into the future".

Airbus has delivered a total of 234 A380s since the landmark aircraft debuted, of which 109 went to Emirates.

EK remains the only major customer for the superjumbos, with 53 firm orders in place along with three for All Nippon Airways.

VA YPTA policy

VIRGIN Australia has released an updated Young Person Travelling Alone (YPTA) policy, under which passengers aged 12-17 can travel unaccompanied on domestic and international short-haul services.

"A YPTA is a guest who does not require Unaccompanied Minor (UMNR) status but needs more attention during disruptions and diversions by our guest services staff," the airline said in a trade update late last month.

A YPTA can be a person aged 12-15 travelling alone who doesn't wish to travel as a UMNR, or aged 16-17 travelling alone.

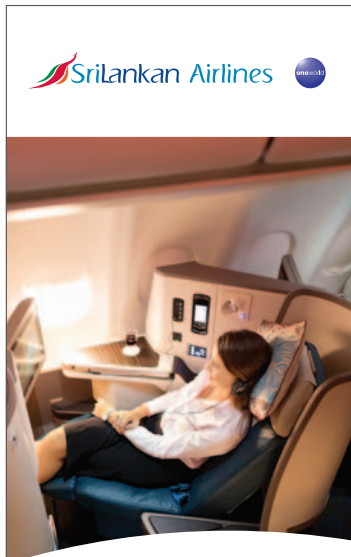
Agents are advised to contact industry support on 13 67 37 after a PNR has been created to arrange for a YPTA SSR to be added to the booking.

AC bamboo push

AIR Canada is set to replace its on-board plastic drink "swizzle sticks" with bamboo, as part of its ongoing commitment to eliminating single-use plastics.

The move will save more than 35 million plastic swizzle sticks annually - enough to connect Halifax and Vancouver if they were laid end-to-end.

The new stir sticks will be certified by the international Forest Stewardship Council which ensures products come from responsible sustainable sources.



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Record TSA 2018

AMERICA'S Transportation Security Administration set a somewhat unfortunate record last year, intercepting more than 4,200 firearms in carry-on bags at 249 airport checkpoints.

That was an annual increase of more than 7%, according to the TSA's Year in Review, with the figures averaging out to more than 11 guns per day.

More than 85% of the weapons were loaded, with the top airports for firearms including Atlanta, Dallas Fort Worth, Phoenix, Denver and Houston.



EXPEDITION SALE NOW ON

Don't read this when you're hungry! Explore the culinary delights of Vietnam in the February issue of *travelBulletin*.

CLICK to read
travelBulletin



2018 strong for airlines - IATA

GLOBAL passenger traffic rose by a "healthy 6.5%" year-on-year during 2018, according to new figures from the International Air Transport Association (IATA).

Although the growth rate was slightly below the 8% figure for 2017, it was "another year of above-trend growth" and came alongside capacity increases of 6.1% across the global fleet.

The load factor for all flights averaged out at a record 81.9%, up 0.3 points, IATA said.

"2018 was another year of strong passenger demand as aviation continued to support the global economy," said IATA CEO Alexandre de Juniac.

"We expect similar, if somewhat moderating, performance in 2019," de Juniac added, saying

IATA's confidence was somewhat tempered by concerns over issues such as Brexit and ongoing US-China trade tensions.

The Asia-Pacific was the fastest growing region, with international traffic up 7.3% driven by "robust regional economic expansion and an increase in route options for travellers".

The IATA figures also collated domestic passenger markets, which saw an overall 7% increase in traffic - although Australia was highlighted as having one of the slowest growing domestic aviation sector, with annual traffic rising just 1.4%.

De Juniac said in 2019 IATA would be a "strong advocate against a rising tide of protectionism and trade conflict".

Indaba 2019 switch

SOUTH African Tourism's annual Indaba trade show is set to be rescheduled because it clashes with a national election announced overnight by President Cyril Rampahosa.

The event was scheduled to take place in Durban from 06-09 May, but the 08 May election date has put a spanner in the works.

Durban's International Convention Centre operates as the "nerve centre" for elections in the KwaZulu Natal province.

South African Tourism CEO Sisa Ntshona said the organisation was "currently exploring all viable alternative options...we also need to consult with our various partners and stakeholders and appreciate the understanding of our buyers, exhibitors and delegates who will now await a new date to attend Indaba".



Window Seat

IT'S a bird, it's a plane, no it's the superhero Carol Danvers... on a plane - pretty confusing.

Alaska Airlines (AS) is celebrating the upcoming release of *Captain Marvel* by plastering its female protagonist on the side of a jet's fuselage.

The special *Captain Marvel* plane made its debut at the Sea-Tac International Airport over the weekend before heading off on its very first flight to Orange County, California.

Passengers travelling on the plane will be greeted with the film's logo when they board, and Carol Danvers' cat also comes along for the ride.

"We're excited to showcase a pilot who's risen to 'Super Hero' status," said AS MD of Marketing Natalie Bowman.

Etihad codeshare

ETIHAD Airways has announced a new codeshare deal with Jordanian airline Royal Jordanian.

The partnership will see Etihad Airways place its "EY" code on Royal Jordanian's flights from Abu Dhabi via Amman's Queen Alia International Airport to Larnaca and Berlin, while Algiers, Tunis, Vienna and Montreal will be added to the agreement soon.

In turn, Royal Jordanian will initially place its "RJ" code on Etihad Airways services from Amman to Abu Dhabi and vice versa, and then from the UAE capital to Brisbane and Seoul.

Dream to Brisbane

DREAM Cruises has announced that its upcoming Australian deployment of *Explorer Dream* will include a series of departures from Brisbane.

Passengers will be able to join four week-long Australian coastal voyages from Brisbane during Nov 2019, and there are also two trans-Tasman options available.

Explorer Dream, currently sailing as *Superstar Virgo*, will be fresh from a \$30m makeover - more details in today's issue of *Cruise Weekly*.



Bunnik Tours are the small-group-touring specialists with tours to Europe, the Middle East, Asia, Africa and the Americas. For industry professionals with a passion for travel and innovation, we have two exciting positions available to join our team.

Business Development Manager Roles - 1x NSW, 1x VIC

Are you motivated to achieve sales targets and love the challenge of a growing business?

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Friday 8th February 2019

Hawai'i welcomes its Ohana



HAWAII Tourism Oceania (HTO) yesterday hosted its annual Ohana (family) lunch in Sydney, with key partners enjoying a delicious meal at the brand new 12-Micron restaurant in Sydney's burgeoning Barangaroo precinct.

Country Manager Australia, Giselle Radulovic, provided an update on the destination's performance in 2018, with an average Australian length of stay up slightly to 9.73 nights and a \$265pp spend per day.

Last year visitation was almost evenly split between first-timers and repeat visitors, and while numbers were steady at 324,000 there was a 10.5% drop in visitation to neighbour islands.

Overall it was a record year for visitation from the Oceania region, which was up 3.5% to 409,000, including Australia.

Travel agents continued to play a key role in the distribution of Hawaii product, with 37% of visitors booking via agents.

About 31% of travellers booked

flights direct with airlines, while 46% booked accommodation direct - while about 43% of Aussie visitors booked via an OTA.

The average age of Australian visitors to Hawai'i last year was 36 and HTO research found key brand perceptions included the destination's outstanding nature, suitability for couples, family and multi-generational holidays, opportunity for adventure and its hidden surprises.

Radulovic said key marketing themes for 2019 would include multi-island holidays, sports, soft adventure, stopovers, romance, luxury, and responsible tourism.

The HTO team **pictured** above at the event included Kris Phadungkiatipong, MICE/Trade Relations Manager; Madeline Atkins, Public Relations Executive; Charis Ricafuente, Senior Marketing Manager; Jacqui Walshe, Walshe Group CEO; Giselle Radulovic, Country Manager; and Sade Villatora, Trade/MICE Account Manager.

Mint, Virgin tie-up

MINT Payments, part of the AFTA Chargeback Scheme (ACS), has partnered with Virgin Australia's Velocity loyalty program to enable merchants to earn Velocity Frequent Flyer points on transactions processed through the Mint platform.

Eligible merchants can earn one Velocity Point for every \$20 in eligible transactions, along with 15,000 bonus points for every additional merchant facility.

Mint's participation as an ACS Payment Partner means agents can be protected from chargebacks in the event of supplier failure, while the system also integrates with a range of mid-office systems including Tramada and TravelPartner to improve reconciliations and cut errors - mintpayments.com.

Alliance profit leap

ALLIANCE Aviation Services this week reported a \$14.1 million pre-tax profit for the six months to 31 Dec, a hefty 41% increase.

The company, in which Qantas has acquired a surprise strategic 19.9% stake (**TD** 01 Feb 2019), recorded a 21% uplift in total flying hours and reduced its net debt by \$4.9m to \$48.5m.

CEO Lee Schofield said the period had included the renewal of a number of long-term contracts and the addition of five additional aircraft.

The strong performance of the first half is expected to continue, with Alliance saying it "retains a positive outlook for the 2019 financial year" with the resources sector continuing to show positive signs amid increasing commodity prices.

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We're looking for an energetic, goal-orientated Regional Sales Manager to join our dynamic sales team on the road.

The ideal candidate will have exceptional relationship management skills and a successful track record of achieving sales targets within a similar previous role. Travel industry experience would be a bonus, but isn't necessary.

This position comes with a competitive salary package, fantastic industry perks and valuable health benefits.

Viking is set to become the world's largest small-ship cruise company this year, so now is the perfect time to join our fun, supportive and rapidly expanding team!

To apply, please send a cover letter and your resume to jobsau@vikingcruises.com

Applications close 15 February 2019. Only successful candidates will be contacted. No agencies.

Work your way, every day

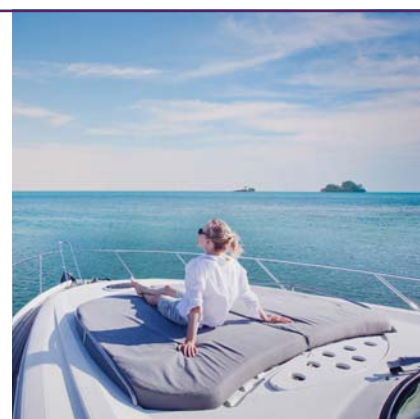
You know how you work best and what it takes to be a success. As a Travel Adviser for Travel associates, you run your day and your client relationships to suit your own unique style.

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Our experience counts.

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Find out more



Friday 8th February 2019

TECHNOLOGY UPDATE

Today's Technology Update is brought to you by Stuba Pacific

Travel Insight = More Information, Less Noise



The information age is an exciting time to be alive; limitless access to more numbers, words, facts.... or noise. Whether it's "fake news" or a deluge of data, finding authentic travel information is actually no easier.

With over 50 suppliers providing prices on nearly 90,000 hotels who like to change what they call a room, simplifying data is one of the greatest challenges for Stuba. We have a dedicated team of 12 whose job it is to monitor, clean and clarify data.

Whether it's for a web or XML feed customer, we continually focus on having room names the same as the hotel calls them. Sounds simple, but consider there are over 3,000 different descriptions for breakfast...

In travel, whether it's wholesale or retail, it's about cutting through the noise and making the right decisions easier to make. Time is one of your greatest assets and a good customer will appreciate that value proposition.

Stuba's aim is to save agents needing to be data miners and focus on building travel dreams. Our recommendation? Simplify your messages, work with a rule of three and never use technology at the expense of the human touch.

Mark Luckey, Managing Director, Stuba Pacific



Tintswalo blaze

THE Tintswalo Atlantic resort in Cape Town South Africa will be closed for an estimated five months following a major fire which badly damaged half of the property earlier this week.

The structure and contents of the main lodge area, including the lounge, dining room and public areas were destroyed completely.

A statement from the resort said all existing bookings would be moved "to a suitable alternative" and its reservations team was currently reaching out to clients to either reschedule or refund bookings.

Virtuoso sales data

LUXURY travel agency network Virtuoso has revealed that partners who used one of its itinerary management tools grew their revenue on average by 29%.

A study conducted by Virtuoso also noted that those who did not make use of the tools only managed an 8% revenue boost.

The company's itinerary management partners include Axus, Travefy, and Umapped.

See the full infographic detailing the results [HERE](#).

dusitD2 Nairobi

DUSIT International has announced it will reopen the dusitD2 Nairobi hotel in Jun, six months after a terror attack took place at the property killing 21 staff members (**TD** 16 Jan).

The hotel will reopen boasting new dining concepts and an enhanced design, with a series of community events also planned in the lead up to the relaunch to show solidarity with the local community.

"Positive energy is driving us as we prepare the hotel to delight guests and visitors once more with delightful service, impressive design, and safe and comfortable surroundings," said dusitD2 Nairobi GM Michael Metaxas.

TRAVEL SPECIALS

WELCOME to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au

Europcar is giving drivers in the United Kingdom 40% off its Selection hire car range as part of a special Valentine's Day deal. Romantics can choose from a range of prestigious cars such as a sporty Mercedes SLC to a stylish Fiat 500. Reservations need to be made by 17 Feb 2019 for rentals to be taken between now and 14 Apr. More info available [HERE](#).

Metro Apartments Darling Harbour is offering family package rates between 01 Apr and 31 Jul 2019. Rooms start from \$239 per night which includes an apartment for up to four people, complimentary wi-fi, sparkling wine and chocolates. Call 02 9357 7775 for more info.

Savings of up to \$16,000 on **Abercrombie & Kent's** epic polar expeditions are on offer, with all applicable packages inclusive of gratuities, unlimited house drinks, on board meals & Zodiac rides. Call 03 9536 1800 for more.

Save \$861 on **Intrepid Travel's** eight-day Finnish Lapland in Winter adventure departing 09 Mar 2019. Now \$2,584ppts, the package includes a dog sled journey. For more info [CLICK HERE](#).

Aircalin is running a New Caledonia sale, with direct flights to Noumea priced from \$260 ex-Sydney and Brisbane - [CLICK HERE](#).

MTA living life in the fast lane



MOBILE Travel Agents' (MTA) Wendy Brockbank has been appointed the official Australian sales agent for the Formula 1 hospitality and travel program, F1 Experiences.

A range of access programs are available with F1 experiences via the organisation's official ticket packages such as driver meet-and-greets, pit lane and track tours, podium access, and bespoke trackside hospitality inside the Champions Club.

Brockbank has just returned

from F1 Experiences' USA head office in Charlotte where she successfully completed intensive training on the products now available at 19 of the 21 F1 races worldwide which are gearing up to take place in 2019.

She is also scheduled to attend the F1 Experiences' global sales agent conference in London later this month.

Pictured: Wendy (centre) with husband Phil (left) and F1 Experiences President, Keith Bruce at the Silverstone Circuit.

Friday 8th February 2019

Railbookers stops by Adelaide



RAILBOOKERS VP of Sales John Vavrina stopped by the Phil Hoffmann Travel office in Adelaide this week to acknowledge their partnership, with Railbookers globally preferred with Ensemble.

Vavrina met with Phil Hoffmann Travel Managing Director Phil Hoffmann to discuss Railbookers' collection of European itineraries and Amtrak Vacations' year of unprecedented growth.

Yankee Leisure Group, parent company of Railbookers and Amtrak Vacations opened a local office in Oct (**TD** 02 Oct 2018).

Since the opening, Railbookers has doubled its staff and product offerings for independent rail journeys and achieved double digit growth.

Hoffmann and Vavrina are pictured above.

Emporium ballet

EMPORIUM Hotel South Bank has partnered with The Australian Ballet for the 2019 Brisbane season of *Alice's Adventures in Wonderland*.

The property will offer ballet fans hotel packages and events.

Jupiter delivered

VIKING Cruises took delivery of its sixth ocean ship, *Viking Jupiter* with a delivery ceremony yesterday at Fincantieri's shipyard in Ancona, Italy.

On 16 Feb, the new addition will set sail on a new itinerary for the cruise line called Journey to Antiquities, which will voyage between Athen and Rome.

During her maiden season, *Viking Jupiter* will offer itineraries throughout the Mediterranean and then Scandinavia.

She will be named in Oslo, Norway on 06 Jun by her ceremonial godmother, Norwegian soprano Sissel Kyrkjebø.

"*Viking Jupiter* is our sixth ocean vessel in just four years - a clear sign of the positive response to our approach to ocean cruising," said Viking Cruises Chairman Torstein Hagen.

Trafalgar milestone

TRAFALGAR has marked 10 years of its signature "Be My Guest" dining experiences by launching a deal.

Guests will receive \$500 per couple off all 2019 Summer Italy trips (\$250 per person) for bookings made from now through until 28 Feb.

Italy was where the "Be My Guest" experiences were originally introduced by Trafalgar.

Emirates Valentine's

EMIRATES is sharing the love with a selection of Valentine's Day-inspired desserts to be served in most of its lounges.

In Australia, visitors to Emirates' lounges from 13-15 Feb will be offered mud cake with a chocolate ganache, berry coulis and decorated with choc hearts.

The airline will also serve a special selection of desserts on longer flights across its network.

APAC visitors grow

INTERNATIONAL visitor numbers to 40 Asia Pacific destinations is estimated to have grown 7.8% in 2018, according to the latest stats from the Pacific Asia Travel Association (PATA).

The association is predicting Asia Pacific is set to show an average growth rate of 5.5% per annum between 2018 and 2023, to host close to 900 million foreign visitor arrivals in 2023.

Oman's agent rate

OMAN Air is marking its expanded codeshares across major Australian cities with Malaysian Airlines by offering travel agencies access to exclusive mixed class fares.

Flights under the deal start from \$2,500 return to Europe (excluding airport taxes).

The offer is on sale until 28 Feb, and include flights from all major Australian cities to the entire Oman Air network.

Agents can contact Oman Air at Sydney@omanair.com.

Delta A220 flight

DELTA Air Lines' first A220-100 overnight took to the skies for its first customer flight.

The narrowbody jet was bid farewell from New York's LaGuardia airport by customers, employees & aviation enthusiasts.

Delta's A220 has 102 seats, including 12 in First class and 15 in Delta Comfort+.

The airline recently announced an order for 15 additional A220s (**TD** 11 Jan).

WIN SCENT OF FEAR BY TONY PARK

This week Travel Daily and Swagman Tours is giving five lucky readers the chance to win *Scent of Fear* by Tony Park.

Afghanistan veteran Sean Bourke's world explodes when an IED detonates in South Africa's Sabi Sand Game Reserve.

Sean is determined to hunt down the elusive bomb maker who has introduced this destructive weapon to the war on poaching. But Sean is his own worst enemy. As bombs target Sean's unit, can he get himself back on track and win the fight for Africa's wildlife - and Christine, his ex-wife - before it's too late?

To win, simply be the first person to send through the correct answer to the question below to:

tonypark@traveldaily.com.au

Name one new destination in the Swagman Africa 2019/20 brochure.



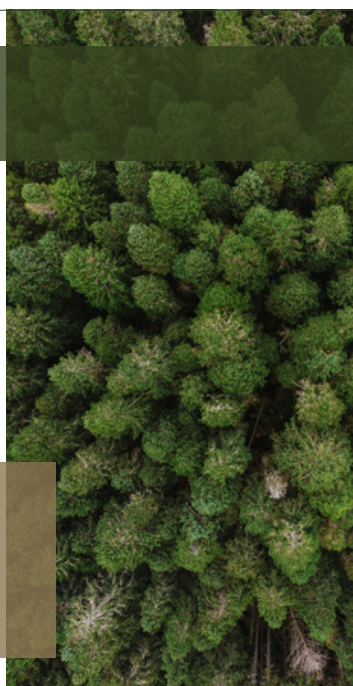
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Friday 8th February 2019

WA crab festival

THE West Australian Government, through Tourism WA has signed a three-year deal to fund the Mandurah Crab Fest until 2021.

The event attracts about 100,000 attendees.

SIGN UP FOR 2019 FOOTY TIPPING

Footy tipping is back for 2019 with the grand prize of flights from Emirates for each code, plus weekly prizes from Expedia.

CLICK ON THE CODE BELOW TO SIGN IN OR JOIN FOR 2019.

SUPER RUGBY

**SIGN UP BY FRIDAY 15 FEB
FOR SUPER RUGBY**



AFL

BA to move at JFK

BRITISH Airways will move to a new location in Terminal 8 with American Airlines at John F. Kennedy airport in 2022.

The carriers are investing US\$344 million over the next three years in a new, improved terminal in an effort to provide enhanced service between New York and London.

Works will include the addition of five widebody gates, enhanced baggage systems, new lounges and a premium check-in space.

Qld digital project

THE Queensland Tourism Industry Council (QTIC) is inviting industry members to take part in a consultation for its Tourism Disruptive Technologies Project.

QTIC is planning to develop a training plan that identifies gaps in digital uptake among industry members, the impact and implication of new technology on the industry and the opportunities of technology to enhance destination experiences.

CLICK HERE for more.

SFO opens terrace

SAN Francisco International Airport (SFO) has opened an outdoor terrace and observation deck with 180° views of the airfield.

The 278m² terrace is located post-security at the end of the International Terminal, Boarding Area G.

The project is part of a \$55m upgrade to the Airport's Int'l Terminal facilities, with a second observation deck to open in Oct.

WIN A CRUISE

AND EXPERIENCE THE VIKING DIFFERENCE

This month Viking Cruises is giving *Travel Daily* readers the chance to win a deluxe veranda stateroom on New York, Bermuda & the West Indies departing on 10 October 2019 on *Viking Sun*.

To be in the running to win all you need to do is these two simple steps:

1. SNAP A PICTURE

Send us a photo showing your favourite Viking ocean cruise inclusion.

2. REGISTER FOR REWARDS BY VIKING

Entrants need to be registered for Rewards by Viking. Make sure you submit your Rewards ID number with your photo. If you



Terms & conditions

haven't already, register at www.rewardsbyviking.com.

The most creative entry will win! Send your entries to viking@traveldaily.com.au



Krabi diving prog

PIMALAI Resort & Spa on Thailand's Koh Lanta has launched a three-night scuba diving program.

The initiative aims to allow guests discover the marine life of the Andaman Sea, including the whale shark - **CLICK HERE**.

CWT appointment

ROOMIT by CWTO, the hotel distribution division of global travel management company CWT has named Brian Zacker as VP of Global Sales.

Zacker will be charged with all aspects of hotel distribution sales and retention for both CWT clients and new external markets.

He joined RoomIt in Jun as Vice President of Finance and will remain a member of the RoomIt leadership team.

Prior to joining CWT, Zacker spent 18 years with Travelport in various roles, including Vice President of Global Sales.

Evergreen Activities

EVERGREEN Cruises and Tours is introducing Activity Managers across its fleet of Emerald Waterways Star-Ships.

They will be responsible for enhancing EmeraldACTIVE on-shore excursions and will coordinate activities such as guided cycle tours, hiking and canoeing experiences, and a range of daily on-board classes.

New for the 2019 season are activities such as yoga & pilates.

Master Reef Guides

THIS week the first 13 guides graduated from the Master Reef Guides Program, an initiative of the Great Barrier Reef Marine Park Authority (GBRMPA), Tourism and Events Queensland, and the Association of Marine Park Tourism Operators.

The guides will aim to provide visitors with better engagement with reef management, protection and citizen science.

LOOKING FOR A SPECIFIC INDUSTRY SUPPLIER?

[CLICK HERE FOR THE 2018 AFTA TRAVEL PAGES SUPPLIER DIRECTORY](#)

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CONSTELLATION JOURNEYS

DISCOVER YOUR WORLD

AROUND THE WORLD

aboard a privately chartered Qantas 747

20 DAYS • 30 SEPTEMBER - 19 OCTOBER 2019



TRAVEL AGENT COMPETITION

WIN 2 SUPERIOR CLASS SEATS

BOOK TO WIN!

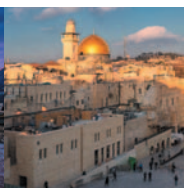
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Seats are selling fast – don't miss the chance to secure space for your clients on this trip of a lifetime, and to have the opportunity to join the tour yourself.

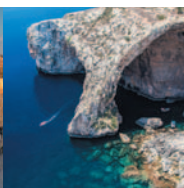
- + Simple Booking Process
- + We'll look after the visas
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- + Happy Clients!



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Jerusalem



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Cusco



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Easter Island

Around the World is a fully inclusive tour program. Your guests will enjoy:

- + The comfort of our privately chartered Qantas 747 in a choice of 5 classes on board
- + All travel and transfers
- + A generous luggage allowance for on tour shopping
- + Luggage handling to and from each hotel
- + A comprehensive sightseeing program with numerous included options
- + All meals with wine, beer and soft drinks at dinner
- + A very high ratio of staff to guests including a doctor
- + All tipping Taxes
- + Travel Insurance

The Promoter of this competition is Constellation Journeys (Arch Fire Pty ABN62613558919). Entry is open for bookings made between 9.00am on 21 January and 5.00pm on 8 March 2019. Entry is open to Australian and New Zealand Travel Agents who make a booking and whose clients make final payment for Constellations Journeys Around the World Tour departing 30 September 2019. After making a booking the entrant will be invited to describe in 25 words or less why they wish to join the tour. Entries will be judged on creativity and originality. Judging will take place on 31 May 2019 (after final payment has been received). The judge's decision is final. If a winner is unable to redeem the prize by confirming participation by 21 June 2019 or the winner is deemed ineligible by Constellation Journeys the prize may be re-judged at the sole discretion of Constellation Journeys. The prize comprises two Superior Class packages on a twin share basis as per the inclusions in the Constellation Journeys brochure. The prize cannot be redeemed for cash and is not transferable. On agreeing to participate in the tour, winners become subject to the terms and conditions of travel as detailed in the brochure. Travel to and from Sydney to join the tour is at the winner's expense. Travel Insurance is not included. Visa costs are at the winner's expense.

For more information call 1300 992 339, click here or visit www.constellationjourneys.com.au



Working in partnership with the Australian Travel Industry

Sales Manager

Perth, Up to \$80k + super + bonus, Ref: 3891SJ1

I have a dream Sales Manager role available in Perth suitable for a travel industry professional who loves people management and sales management. Either senior managers or experienced consultants who have leadership aspirations can apply as the right culture fit is essential. Motivate and drive your team to success reporting on their progress and statistics and coach and mentor sales techniques. Great salary, monthly bonuses based on your teams performance and a growing travel company.

For more information please call Sarah on
(08) 6365 4313 or click [APPLY](#) now.

Home Based Travel Consultants

Perth, Up to \$55k + Super, Ref: 7766JB1

Our client is seeking multiple home based Travel Consultants! The ideal candidate will have a minimum of 2 years experience within the industry, an existing client base and a passion for travel. You will receive the support from a store close by, with the opportunity to conduct client meetings in the office. The successful candidate will enjoy an attractive base salary plus a generous commission structure and the flexibility to work their preferred hours from the comfort of their own home.

For more information please call Jacqueline on
(02) 9119 8744 or click [APPLY](#) now.

Ski Specialist Wanted | Non Face to Face

Brisbane, Competitive Salary, Ref: 1842AW4

If you are an experienced travel consultant but prefer to work behind the scenes - then this wholesale role is for you! Dedicated to providing outstanding service and the best deals available, you will be working as part of the largest wholesale ski brand in travel. This role gives you the chance to expand your knowledge, gain further experience and fast track your career! Earn BIG \$\$\$ and travel to ski destinations across the world! Join one of the largest ski wholesale brands in travel!

For more information please call Amanda on
(07) 3123 6107 or click [APPLY](#) now.

Marketing Manager | Travel - Contract

\$76k + Super, Melbourne, Ref: 3876HC1

Rare Marketing Contract role in travel! We are looking for experienced Marketing Managers OR Marketing Executives looking to step up & into a dynamic team with big budgets already in place! You will ideally have a marketing background in travel and extensive experience of offline and online marketing and established network with media agents in the community. Major responsibilities include management of direct advertising throughout Australia including developing marketing plans

For more information please call Hannah on
(03) 9988 0616 or click [APPLY](#) now.

Groups Consultant | Leading Cruise Company

Sydney, Competitive Salary, Ref: 5988AJ1

Due to expansion in their operations, an exciting opportunity is now available to join one of the World's leading private cruise companies. They are looking for an experienced Groups Consultant who has experience organising group travel including flights, accommodation, transfers and cruising. Utilise your high attention to detail and superior organisational skills in order to take the next step in your career in Travel. Work in a central CBD location (conveniently close to public transport).

For more information please call Antony on
(02) 9119 8744 or click [APPLY](#) now.

Product Manager - Perm or Contract available!

Gold Coast, \$65k-\$80k + Super, Ref: 3577SZ3

Want to work close to home in a flexible, autonomous environment with other like-minded people? We are looking for someone with contracting experience in a product capacity & negotiation skills. Reporting directly to the Product Director, you will be the Product Manager in charge of your own niche whether that might be Cruise, Asia, The Americas - to name a few. Great central location close to public transport with onsite parking. working Mon-Fri with flexible start & finish times.

For more information please call Serena on
(07) 3123 6107 or click [APPLY](#) now.

Travel Consultant | India and Subcontinents

Brisbane, \$40-50k + Super, Ref: 1370CGA1

A rare niche Travel Specialist position has opened in Brisbane. My client is seeking an exceptionally driven and motivated Travel Consultant to be a part of this fast pace & growing business. Strong India and Subcontinent's experience, along with personal travel to India is a must. Great salary & amazing incentives are perks of the role. Due to a long standing consultant leaving for overseas, the successful candidate will have minimum two years retail travel consulting experience.

For more information please call Courtney on
(07) 3123 6107 or click [APPLY](#) now.

Retail Travel Consultant - Work Close to Home!

West Melbourne, \$DOE + Comm, Ref: 3889JP1

Do you thrive in the retail environment when selling travel? Do you love the connection face to face with your clients and getting excited with them? Join this boutique retail Travel Agency in either of their two locations in the Western Suburbs in Melbourne. You will be joining a market leader who is going from strength to strength. You will be rewarded with a base salary DOE + UNCAPPED Commissions + Profit Share Scheme + Super in conjunction with a great working environment and team.

For more information please call Josh on
(03) 9988 0616 or click [APPLY](#) now.



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